

MIRA INFORM REPORT

| | |
|---------------|------------|
| Report No. : | 538533 |
| Report Date : | 13.11.2018 |

IDENTIFICATION DETAILS

| | |
|-------------------------|---|
| Name : | MEDEK & SCHÖRNER GMBH |
| Formerly Known As : | MEDEK & SCHÖRNER KABELSIGNIERMASCHINEN GMBH |
| Registered Office : | Dr. Karl Rennerstraße 9-11, A-2203 Großseibersdorf |
| Country : | Austria |
| Financials (as on) : | 31.12.2017 |
| Date of Incorporation : | 1929 |
| Legal Form : | limited liability company |
| Line of Business : | Manufacture of instruments and appliances for measuring, testing and navigation |
| No. of Employees : | 60 |

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

| | |
|------------------------|----|
| MIRA's Rating : | A+ |
|------------------------|----|

| Credit Rating | Explanation | Rating Comments |
|---------------|-------------|--|
| A+ | Low Risk | Business dealings permissible with low risk of default |

| | |
|---------------------|---------|
| Status : | Good |
| Payment Behaviour : | Regular |
| Litigation : | Clear |

NOTES :

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Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

| Country Name | Previous Rating (30.06.2018) | Current Rating (30.09.2018) |
|--------------|---------------------------------|--------------------------------|
| Austria | A1 | A1 |

| Risk Category | ECGC Classification |
|----------------------|---------------------|
| Insignificant | A1 |
| Low Risk | A2 |
| Moderately Low Risk | B1 |
| Moderate Risk | B2 |
| Moderately High Risk | C1 |
| High Risk | C2 |
| Very High Risk | D |

AUSTRIA - ECONOMIC OVERVIEW

Austria is a well-developed market economy with skilled labor force and high standard of living. It is closely tied to other EU economies, especially Germany's, but also the US', its third-largest trade partner. Its economy features a large service sector, a sound industrial sector, and a small, but highly developed agricultural sector.

Austrian economic growth strengthened in 2017, with a 2.9% increase in GDP. Austrian exports, accounting for around 60% of the GDP, were up 8.2% in 2017. Austria's unemployment rate fell by 0.3% to 5.5%, which is low by European standards, but still at its second highest rate since the end of World War II, driven by an increased number of refugees and EU migrants entering the labor market.

Austria's fiscal position compares favorably with other euro-zone countries. The budget deficit stood at a low 0.7% of GDP in 2017 and public debt declined again to 78.4% of GDP in 2017, after reaching a post-war high 84.6% in 2015. The Austrian government has announced it plans to balance the fiscal budget in 2019. Several external risks, such as Austrian banks' exposure to Central and Eastern Europe, the refugee crisis, and continued unrest in Russia/Ukraine, eased in 2017, but are still a factor for the Austrian economy. Exposure to the Russian banking sector and a deep energy relationship with Russia present additional risks.

Austria elected a new pro-business government in October 2017 that campaigned on promises to reduce bureaucracy, improve public sector efficiency, reduce labor market protections, and provide positive investment incentives.

Source : CIA

COMPANY NAME AND ADDRESS

Medek & Schörner GmbH
Dr. Karl Rennerstraße 9-11
A-2203 Großebersdorf

Phone: (0043) 2245 4694 - 100
Fax: (0043) 2245 4694 - 900
E-mail: m+s@medek.at
Internet: http://www.medek.at

ACTIVITIES

ÖNACE 26510 100% Manufacture of instruments and appliances for measuring, testing and navigation

FINANCIAL DATA

Financial details can also be entered during the period, irrespective of the balance sheet date.

| | | | | |
|------------------------------|------|-----|---------------|-----------|
| total turnover (total sales) | 2017 | EUR | 12.375.749,08 | (exact) |
| total turnover (total sales) | 2016 | EUR | 8.891.200,79 | (exact) |
| total turnover (total sales) | 2015 | EUR | 9.046.554,06 | (exact) |
| total stock | 2018 | EUR | 2.144.000,00 | (approx.) |
| total investments | 2016 | EUR | 38.749,42 | (exact) |
| total employees | 2018 | | 60 | (approx.) |

GENERAL COMPANY INFORMATION

| | |
|------------------------|--|
| Company name | Medek & Schörner GmbH |
| Year of incorporation | 1929 |
| Type of company | Manufacturing |
| Legal form | limited liability company since 2004-05-07 |
| Companies house number | FN 248246 v Korneuburg since 2004-05-15 |
| Import | France Germany USA |
| Export | world-wide |

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| | | | |
|---------------------|---------------------------|-----------|----------------------|
| VAT number | ATU 58030099 | | |
| DVR number | 0171298 | | |
| number - Austrian | 6452850 | | |
| National Bank | | | |
| Last balance sheet: | 2017 | | |
| Banking connection | UniCredit Bank Austria AG | BLZ 12000 | main bank connection |

LOCATIONS

| | | |
|-----------------|---|---|
| operatio nal | A-2203 Großebersdorf, Dr. Karl-Renner-Straße 9-11 | registered office |
| operatio nal | A-2203 Großebersdorf, Dr. Karl Rennerstraße 9-11 0043 0043 2245 4694100 | registered headquarters, rented premises m+s@medek.at |
| former | A-1140 Wien, Kuefsteingasse 32 | |
| former | A-1140 Wien, Kuefsteingasse 32 | registered headquarters, rented premises |
| former | A-2203 Großebersdorf, Julius Raabstraße 7 | branch office, rented premises |

PRIVATE DATA

| Surname | Date of birth | Address | Executive positions | Further executive positions (as registered in the companies' house) |
|--------------------------------|---------------|---------------------------------------|--|---|
| Dipl.-Ing. Rudolf Descovich | 1974-06-05 | A-1090 Wien Liechtensteinstraße 77 | manager, head of sales | 2 |
| Dipl.-Ing. Manuel Lichtscheidl | 1983-04-12 | A-1190 Wien Weinzingergasse 10 | joint signing clerk, head of marketing | 1 |

BUSINESS UNIT MANAGER

| Surname | Date of birth | Address | Executive positions | Further executive positions (as registered in the companies' house) |
|--------------------|---------------|-------------------------------------|---------------------|---|
| Elisabeth Bachmann | | A-2203 Großebersdorf Dr. Karl | head of accounting | 0 |

| | | | | |
|-----------------|------------|---------------------------------|---------------|---|
| | | Rennerstraße 9-11 (c/o) | | |
| Robert Treppler | | A-1140 Wien | head of | 0 |
| | | Kuefsteingasse | purchasing | |
| | | 32(c/o) | | |
| Mag. Werner | 1952-02-11 | A-1190 Wien | head of sales | 2 |
| Lichtscheidl | | Weimarerstraße 93 | | |
| Peter Wernitsch | | A-1140 Wien | head of EDP | 0 |
| | | Kuefsteingasse | | |
| | | 32(c/o) | | |
| Andrea Herrmann | | A-2203 | head of | 0 |
| | | Großebersdorf | personnel | |
| | | Dr. Karl Renner- Straße 9-11 | | |

OWNERSHIP STRUCTURE AND RELATED COMPANIES

| Company name | Address | Shareholdin gs in % | Since | Commercial register no. |
|--|--|------------------------|------------|----------------------------|
| Shares in this company are held by: Medek & Schörner GmbH | A-2203 Großebersdorf Dr. Karl Rennerstraße 9-11 | 100 % | 2004-05-15 | FN 248246 v |
| This company holds 100% of the shares in: Medek & Schörner GmbH | A-2203 Großebersdorf Dr. Karl Rennerstraße 9-11 | 100 % | 2004-05-15 | FN 248246 v |

BALANCE SHEET (ABSOLUTE) ALL AMOUNTS IN EUR

| | |
|---|-------------------------|
| Franchises, patents, licences, trademarks and similar rights and advantages | 2017-12-31 23.562,00 |
| Sum intangible assets | 23.562,00 |
| Other operating and business equipment | 108.850,79 |
| Technical plants and machines | 130.064,57 |
| Sum tangible assets | 238.915,36 |

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| | |
|---|--------------|
| Other loans | 95.194,00 |
| Sum financial assets | 95.194,00 |
| Sum fixed assets | 357.671,36 |
| Finished products | 2.803.360,11 |
| Sum stock | 2.803.360,11 |
| Claims from delivered goods and performed services | 1.659.006,09 |
| Other claims and assets | 137.883,80 |
| Sum claims | 1.796.889,89 |
| Latente Steuern | 61.163,62 |
| Cash on hand, cheques and bank deposits | 2.370.564,29 |
| Sum cash and bank | 2.370.564,29 |
| Sum current assets | 6.970.814,29 |
| Deferred charges | 18.906,55 |
| Sum deferred charges | 18.906,55 |
| Assets | 7.408.555,82 |
| Subscribed/declared capital | 100.000,00 |
| Not committed capital reserves | 370.000,00 |
| Other reserves | 500.000,00 |
| Balance sheet profit/balance sheet loss | 2.041.695,97 |
| Thereof profit/loss carried forward | 618.657,90 |
| Sum equity capital | 3.011.695,97 |
| Reserves for severance pays | 906.934,37 |
| Reserves for pensions | 103.716,00 |
| Other reserves | 320.492,42 |
| Sum reserves | 1.331.142,79 |
| Received advanced payments for orders | 675.943,32 |
| Liabilities from delivered goods and performed services | 1.259.579,46 |
| Liabilities against related firms | 1.017.608,62 |
| Other liabilities | 112.585,66 |
| Sum liabilities | 3.065.717,06 |
| Liabilities and shareholders' equity | 7.408.555,82 |
| Contingent liabilities | 252.624,00 |
| Balance sheet sum | 7.408.555,82 |

**P / L ACCOUNT (ABSOLUTE) ALL AMOUNTS IN
EUR**

| | |
|---|---------------|
| | 2017-12-31 |
| Gross sales | 12.375.749,08 |
| Increase or decrease in finished and unfinished goods and in service claims | 309.627,38 |
| Total turnover or gross profit | 12.685.376,46 |
| Profits from retirement of fixed assets, except financial assets | 1.636,98 |
| Income from dissolution of reserves | 680,00 |
| Other operating profits | 75.461,02 |
| Other operating profits totally | 77.778,00 |
| Costs for obtained services | -43.616,78 |
| Material costs | -4.162.130,60 |
| Costs for obtained services totally | -4.205.747,38 |
| Wages | -499.503,05 |
| Salaries | -3.158.049,67 |
| Other social fringe benefits | -1.000.280,49 |
| Personnel expenses totally | -4.657.833,21 |
| Depreciation of intangible assets, tangible assets, activated expenses for the set up and expansion of business operation | -88.454,10 |
| Depreciation tangible assets / intangible assets totally | -88.454,10 |
| Other operating costs | -2.063.150,57 |
| Total costs | -2.063.150,57 |
| Operating result totally | 1.747.969,20 |
| Interest income, securities income and similar income | 3,69 |
| Interest and similar disbursements | -381,44 |
| Financial profits totally | -377,75 |
| Results from usual business activity totally | 1.747.591,45 |
| Taxes on income and profits | -324.553,38 |
| Taxes on income and profits totally | -324.553,38 |
| Annual surplus/annual deficit totally | 1.423.038,07 |
| Annual profit/annual loss totally | 1.423.038,07 |
| Profit and loss carried forward from previous year | 618.657,90 |
| Transfer of profits totally | 618.657,90 |

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B/S profit/ B/S loss from profit and loss account 2.041.695,97

KEY RATIOS

| | |
|---|---------------|
| | 2017 |
| Cashflow II | 1.511.492,17 |
| Debt amortisation period in years | 0,89 |
| Bank indebtedness | 0,00 |
| Equity capital share in % | 44,73 |
| Social capital share | 13,64 |
| Fixed assets coverage in % | 1.124,59 |
| Net profit ratio | 13,78 |
| Capital turnover | 1,71 |
| Return on investment in % | 23,59 |
| Cashflow in % of operating performance | 11,92 |
| Cashflow I | 1.836.045,55 |
| Gross productivity | 2,72 |
| Net productivity | 1,82 |
| Operating performance | 12.685.376,46 |
| Inventories in % of operating performance | 22,10 |
| Gross profit | 8.479.629,08 |

LAND REGISTER

Last check 2017-11-09

| Entry number | Cadastral community | Journal number |
|--------------|------------------------------|----------------|
| 1881 | Großebersdor f N 15204 | 4311/2013 |

Section A – type of property:

| GST-NR | G BA (NUTZUNG) | FLÄCHE | GST-ADRESSE |
|-----------|----------------|-----------------------------|-------------|
| 1537/1 | G GST-Fläche * | 12144 | |
| Bauf.(10) | 2401 | | |
| Landw(10) | 6864 | | |
| Sonst(50) | 2879 | Dr. Karl Renner-Straße 9-11 | |

Legende:

G: Grundstück im Grenzkataster

*: Fläche rechnerisch ermittelt

Bauf.(10): Bauflächen (Gebäude)

Landw(10): landwirtschaftlich genutzte Grundflächen (Äcker, Wiesen oder Weiden)
Sonst(50): Sonstige (Betriebsflächen)

1 a 4311/2013 Anmeldungsbogen gem § 12 VermG 2013-05-24 Zuschreibung Gst
1536 aus EZ 1780, Einbeziehung Gst 1536 in Gst 1537/1

Section B – ownership structure:

1 ANTEIL: 1/1
Medek & Schörner Gesellschaft m. b. H.
ADR: Kuefsteing. 32 1140
c 2064/1992 Urkunde 1989-09-15 Eigentumsrecht

Section C – encumbrances:

1 a 1163/1983
DIENSTBARKEIT der Gasleitung auf Gst 1537/1
gem Art I Nachtrag 1983-03-31 zum Servitutsvertrag
1979-02-16 für Gst 172/2 KG Baumgarten (BG Marchegg)
b 104/1988 Übertragung der vorangehenden Eintragung(en)
aus EZ 1737
2 a 1160/1977
DIENSTBARKEIT der Gasleitung und der technischen Anlagen
auf Gst 1537/1 gem P 1 2 Dienstbarkeitsvertrag 1977-01-13
für NIOGAS Niederösterreichische
Gaswirtschafts-Aktiengesellschaft
b 104/1988 Übertragung der vorangehenden Eintragung(en)
aus EZ 1471
5 a 1165/1983 4311/2013
DIENSTBARKEIT der Gasleitung auf Gst 1537/1 (vormals Gst
1536) gem Art I Nachtrag 1983-03-31 zum Servitutsvertrag
1979-12-15 für Gst 172/2 KG Baumgarten (BG Marchegg)
b 4311/2013 Übertragung der vorangehenden Eintragung(en)
aus EZ 1780
6 a 7000/2010 4311/2013
DIENSTBARKEIT der Errichtung, des Betriebes, der Erhaltung,
der Erneuerung und des Umbaues einer Leitungsanlage samt
Zubehör auf Gst 1537/1 (vormals Gst 1536) gem Art I II
Servitutsvertrag 2010-10-08 für Gst 900/2 KG 06301
Baumgarten an der March (BG Gänserndorf)
b 4311/2013 Übertragung der vorangehenden Eintragung(en)
aus EZ 1780

COMMERCIAL REGISTER

Source of data from commercial register: Republic of Austria represented by the Federal Ministry of Justice

| | |
|-------------------------|---|
| firm (style) | 2 Medek & Schörner GmbH |
| legal form | 1 Gesellschaft mit beschränkter Haftung |
| registered office | 15 politischer Gemeinde Großebersdorf |
| business address | 15 Dr. Karl-Renner-Straße 9-11 2203 Großebersdorf |
| capital | 2 EUR 100.000,00 |
| reference date annual | 1 31.Dezember |
| accounts | |
| annual accounts | 24 zum 31.12.2017 eingereicht am 17.08.2018 |
| power of representation | 1 Die Gesellschaft wird, wenn mehrere Geschäftsführer bestellt sind, durch zwei Geschäftsführer gemeinsam oder durch einen von ihnen gemeinsam mit einem Gesamtprokuristen vertreten. Die Generalversammlung kann, auch wenn mehrere Geschäftsführer bestellt sind, einzelnen von ihnen selbständige Vertretungsbefugnis erteilen. |

managing director
E Dipl.Ing. Rudolf Descovich, geb. 05.06.1974
021 vertritt seit 01.09.2017 selbständig

shareholder

| | | |
|-----|-----------------------------------|----------------|
| A | Medek & Schörner Beteiligung GmbH | |
| 002 | | EUR 100.000,00 |
| 002 | | EUR |
| | 100.000,00 | |

Summen: EUR 100.000,00 EUR 100.000,00

general table

Handelsgericht Wien
1 eingetragen am 15.05.2004 Geschäftsfall 007 075 Fr 6144/04 v
Antrag auf Neueintragung einer Firma eingelangt am 11.05.2004
2 eingetragen am 07.08.2004 Geschäftsfall 007 075 Fr 8835/04 a
Antrag auf Änderung eingelangt am 16.07.2004
3 eingetragen am 04.11.2005 Geschäftsfall 007 075 Fr 12421/05 h
Einreichung Jahresabschluss eingelangt am 31.10.2005
4 eingetragen am 03.10.2006 Geschäftsfall 007 075 Fr 10911/06 x

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Einreichung Jahresabschluss eingelangt am 27.09.2006
5 eingetragen am 21.09.2007 Geschäftsfall 007 075 Fr 9210/07 d
Einreichung Jahresabschluss eingelangt am 17.09.2007
6 eingetragen am 22.01.2009 Geschäftsfall 007 073 Fr 655/09 a
Einreichung Jahresabschluss eingelangt am 20.01.2009
7 eingetragen am 21.11.2009 Geschäftsfall 007 073 Fr 14972/09 f
Antrag auf Änderung eingelangt am 17.11.2009
8 eingetragen am 16.11.2010 Geschäftsfall 007 073 Fr 17363/10 f
Einreichung Jahresabschluss eingelangt am 02.11.2010
9 eingetragen am 17.11.2010 Geschäftsfall 007 073 Fr 15746/10 b
Einreichung Jahresabschluss eingelangt am 08.10.2010
10 eingetragen am 11.10.2011 Geschäftsfall 007 073 Fr 22089/11 p
Elektronische Einreichung Jahresabschluss eingelangt am 30.09.2011
11 eingetragen am 16.12.2011 Geschäftsfall 007 073 Fr 25965/11 p
Antrag auf Änderung eingelangt am 12.12.2011
12 eingetragen am 12.10.2012 Geschäftsfall 007 073 Fr 16583/12 a
Antrag auf Änderung eingelangt am 25.09.2012
13 eingetragen am 29.11.2012 Geschäftsfall 007 073 Fr 15650/12 d
Elektronische Einreichung Jahresabschluss eingelangt am 19.09.2012
14 eingetragen am 06.02.2013 Geschäftsfall 007 073 Fr 2349/13 b
Antrag auf Änderung eingelangt am 01.02.2013
Landesgericht Korneuburg
15 eingetragen am 03.10.2013 Geschäftsfall 119 029 Fr 563/13 g
Antrag auf Sitzverlegung eingelangt am 30.09.2013
16 eingetragen am 05.10.2013 Geschäftsfall 119 029 Fr 565/13 i
Elektronische Einreichung Jahresabschluss eingelangt am 30.09.2013
17 eingetragen am 08.10.2013 Geschäftsfall 119 029 Fr 570/13 t
Antrag auf Änderung eingelangt am 04.10.2013
18 eingetragen am 07.10.2014 Geschäftsfall 119 033 Fr 2286/14 d
Elektronische Einreichung Jahresabschluss eingelangt am 17.09.2014
19 eingetragen am 05.11.2015 Geschäftsfall 119 033 Fr 3160/15 y
Elektronische Einreichung Jahresabschluss eingelangt am 28.09.2015
20 eingetragen am 19.10.2016 Geschäftsfall 119 033 Fr 2953/16 b
Elektronische Einreichung Jahresabschluss eingelangt am 23.09.2016
21 eingetragen am 14.09.2017 Geschäftsfall 119 033 Fr 2072/17 s
Antrag auf Änderung eingelangt am 28.07.2017
22 eingetragen am 26.10.2017 Geschäftsfall 119 033 Fr 3287/17 b
Elektronische Einreichung Jahresabschluss eingelangt am 26.09.2017
23 eingetragen am 25.05.2018 Geschäftsfall 119 033 Fr 970/18 d
Antrag auf Änderung eingelangt am 16.04.2018
24 eingetragen am 14.09.2018 Geschäftsfall 119 033 Fr 2464/18 a
Antrag auf Änderung eingelangt am 17.08.2018

HISTORICAL DEVELOPMENT

Year of incorporation 1929
Date of registration 2004-05-15

CHANGE OF COMPANY NAME

from to company name
2004-05-15 2004-08-07 Medek & Schörner Kabelsigniermaschinen GmbH

CHANGE IN SHARE CAPITAL

from to asset
2004-05-15 2004-08-07 EUR 35.000,00

FORMER EXECUTIVES

| from | to | position | name |
|------------|------------|---------------------|---------------------|
| 2011-12-16 | 2013-02-06 | joint signing clerk | Rudolf Descovich |
| 2004-05-15 | 2013-02-06 | manager | Fritz Descovich |
| 2004-05-15 | 2017-09-14 | manager | Werner Lichtscheidl |
| 2004-05-15 | 2012-10-12 | manager | Kurt Descovich |

FOREIGN EXCHANGE RATES

| Currency | Unit | Indian Rupees |
|-----------|------|---------------|
| US Dollar | 1 | INR 72.91 |
| UK Pound | 1 | INR 93.99 |
| Euro | 1 | INR 82.43 |
| Euro | 1 | INR 81.60 |

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

| | |
|-----------------------------|-----|
| Analysis Done by : | PRI |
| Report Prepared by : | KET |

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RATING EXPLANATIONS

| Credit Rating | Explanation | Rating Comments |
|---------------|------------------|--|
| A++ | Minimum Risk | Business dealings permissible with minimum risk of default |
| A+ | Low Risk | Business dealings permissible with low risk of default |
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |
| B | Medium Risk | Business dealings permissible on a regular monitoring basis |
| C | Medium High Risk | Business dealings permissible preferably on secured basis |
| D | High Risk | Business dealing not recommended or on secured terms only |
| NB | New Business | No recommendation can be done due to business in infancy stage |
| NT | No Trace | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)