

MIRA INFORM REPORT

Report No. :	538954
Report Date :	10.11.2018

IDENTIFICATION DETAILS

Name :	NACHI-FUJIKOSHI CORPORATION
Registered Office :	Shiodome Sumitomo Bldg 17F, 1-9-2 Higashi-Shimbashi Minatoku Tokyo , 105-0021
Country :	Japan
Financials (as on) :	30.11.2017
Date of Incorporation :	Dec 1928
Com. Reg. No.:	2300-01-002687
Legal Form :	Limited Company
Line of Business :	Manufactures machinery & tools bearings (37%), parts (57%), others
No. of Employees :	3,213

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Maximum Credit Limit :	Yen 5,613.7 Million
Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND ADDRESS

NACHI-FUJIKOSHI CORPORATION

REGD NAME: KK Fujikoshi

MAIN OFFICE: Shiodome Sumitomo Bldg 17F, 1-9-2 Higashi-Shimbashi Minatoku Tokyo
105-0021 JAPAN

Tel: 03-5565-5111 Fax: 03-5568-5236

*.. Headquarters at: 1-1-1 Fujikoshi-Honmachi Toyama

URL: <http://www.nachi-fujikoshi.co.jp/>

E-Mail address: webmaster@nachi-fujikoshi.co.jp

ACTIVITIES: Mfg of bearings, precision tools

BRANCHES: Toyama, Higashi-Fuji, Namegawa, Mizubashi (Tot 12)

OVERSEAS: USA, Canada, Mexico, Europe, China, Malaysia, Indonesia, other

FACTORIES: Toyama, other (Tot 6)

OFFICERS: KENJI SUSUKIDA, PRES & CEO

Hidetaka Hayashi, v pres

Koichi Watanabe, mgn dir

Hiroo Honma, ch

Masayuki Kobayashi, mgn dir

Shigeru Fujitaka, mgn dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY

FINANCES	FAIR	A/SALES	Yen 237,461 M
PAYMENTS	REGULAR	CAPITAL	Yen 16,074 M
TREND	STEADY	WORTH	Yen 112,899 M
STARTED	1928	EMPLOYES	3,213

COMMENT

MFR SPECIALIZING IN SPECIALTY STEEL AND PRECISION TOOLS.

FINANCIAL SITUATION COSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

MAX CREDIT LIMIT: YEN 5,613.7 MILLION, 30 DAYS NORMAL TERMS.

HIGHLIGHTS

The subject company is a leading mfr of high-grade specialty steel and precision tools. Originally started in cutting tools, and has since diversified into large product line including machine tools, bearings,

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hydraulic equipment, industrial robots, electronic equipment and FA systems. Known world widely by "Nachi" brand. Clients include major car assemblers, other precision tools makers, etc, nationwide. Part orders, mainly for auto bearings, are strong. Sales of hydraulic equipment are also expanding. Recently, it has been focused on expanding the industrial robot segment & launched its local production in China in 2013.

FINANCIAL INFORMATION

The sales volume for Nov/2017 fiscal term amounted to Yen 237,461 million, a 12.30% up from Yen 211,449 million in the previous term. The recurring profit was posted at Yen 10,690 million and the net profit at Yen 9,747 million, respectively, compared with Yen 7,765 million recurring loss and Yen 3,929 million net losses, respectively, a year ago.

For the current term ending Nov 2018 the recurring profit is projected at Yen 16,000 million and net profit at Yen 10,500 million, respectively, on a 7.39% rise in turnover, to Yen 255,000 million.

The financial situation is considered FAIR and good for ORDINARY business engagements. Max credit limit is estimated at Yen 5,613.7 million, on normal terms.

REGISTRATION

Date Registered: Dec 1928
Regd No.: 2300-01-002687 (Toyama)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 600 million shares
Issued: 249,198,436 shares
Sum: Yen 16,074 million

Major shareholders (%): Nachi Wane S/Holding (8.4), Employees' S/Holding Assn (5.4), Toyota Motor (5.2), MUFG (4.7), Hokuriku Bank (3.4), Nippon Life Inc (3.0), other); foreign owners (12.1)

No. of shareholders: 14,377
Listed on the S/Exchange (s) of: Tokyo

Nothing detrimental is known as to the commercial morality of executives.

Related companies: Nachi Kanto, Nachi America Inc, other

OPERATION

Activities: Manufactures machinery & tools bearings (37%), parts (57%), others (6%)
Overseas Sales Ratio (50%)

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(Mfg items):

Machining: cutting tools, forming tools, cutting saws, machine tools, precision machinery, machining systems;

Robots: robot systems, electronic equipment;

Components: bearings, hydraulic equipment, automotive parts, seismic isolation system, filtration system

Clients: [Car makers, precision tools makers] Okaya Koki, Nachi America, Nachi Europe, Nachi Tokiwa, Nachi Technology, other.

No. of accounts: 1,000

Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] Metal One, Toshin Seiki, Okaya Koki, Techno Associe, J-Tect Inc, Tsubaki Nakashima Co, Asahi Kogyo, other.

Payment record: Regular

Location: Business area in Tokyo. Office premises at the caption address are leased and maintained satisfactorily.

Bank References:

MUFG (Tokyo)

Hokuriku Bank (H/O)

Relations: Satisfactory

FINANCES

(In Million Yen)

Terms Ending:	30/11/2018	30/11/2017	30/11/2016	30/11/2015
Annual Sales	255,000	237,461	211,449	218,225
Recur. Profit	16,000	16,690	7,765	17,316
Net Profit	10,500	9,747	3,929	11,593
Total Assets		299,155	269,438	268,112
Net Worth		112,899	98,071	102,554
Capital, Paid-Up		16,074	16,074	16,074
Div.P.Share(¥)		10.00	10.00	10.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	7.39	12.30	-3.11	24.21
Current Ratio	
N.Worth Ratio		37.74	36.40	38.25
N.Profit/Sales	4.12	4.10	1.86	5.31

Notes: Forecast (or estimated) figures for the 30/11/2018 fiscal term.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.73
UK Pound	1	INR 94.87
Euro	1	INR 82.52
YEN	1	INR 0.64

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)