

## MIRA INFORM REPORT

<b>Report No. :</b>	538911
<b>Report Date :</b>	12.11.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	OOO RETAIL LOGISTIC
<b>Registered Office :</b>	Trudovaya Street 10, Warehouse 3, Liter 1B, Room II, village Rodniki 140143 Ramenskiy District, Moscow Region
<b>Country :</b>	Russia
<b>Financials (as on) :</b>	31.12.2017
<b>Date of Incorporation :</b>	04.04.2012
<b>Com. Reg. No.:</b>	OGRN 1125040002097
<b>Legal Form :</b>	Limited Liability Company
<b>Line of Business :</b>	Wholesale of beverages
<b>No. of Employees :</b>	305

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Clear

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Russia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**RUSSIA - ECONOMIC OVERVIEW**

Russia has undergone significant changes since the collapse of the Soviet Union, moving from a centrally planned economy towards a more market-based system. Both economic growth and reform have stalled in recent years, however, and Russia remains a predominantly statist economy with a high concentration of wealth in officials' hands. Economic reforms in the 1990s privatized most industry, with notable exceptions in the energy, transportation, banking, and defense-related sectors. The protection of property rights is still weak, and the state continues to interfere in the free operation of the private sector.

Russia is one of the world's leading producers of oil and natural gas, and is also a top exporter of metals such as steel and primary aluminum. Russia is heavily dependent on the movement of world commodity prices as reliance on commodity exports makes it vulnerable to boom and bust cycles that follow the volatile swings in global prices. The economy, which had averaged 7% growth during the 1998-2008 period as oil prices rose rapidly, has seen diminishing growth rates since then due to the exhaustion of Russia's commodity-based growth model.

A combination of falling oil prices, international sanctions, and structural limitations pushed Russia into a deep recession in 2015, with GDP falling by close to 2.8%. The downturn continued through 2016, with GDP contracting another 0.2%, but was reversed in 2017 as world demand picked up. Government support for import substitution has increased recently in an effort to diversify the economy away from extractive industries.

Source : CIA

## **COMPANY SUMMARY**

<u>COMPANY NAME</u>	000 RETAIL LOGISTIC			
<u>ADDRESS</u>	Street	Area	Region	PO Box
	Trudovaya Street 10, Warehouse 3, Liter 1B, Room II	village Rodniki	Ramenskiy District, Moscow Region	140143 Ramenskiy District
<u>PHONE</u>	Verified Phones: (+7 495) 788 8860 / (+7 499) 754 0910			
<u>EMAIL/WEBSITE</u>	Email: shapiro@vintegra.ru / info@vintegra.ru / Website: www.vintegra.ru			
<u>ACTIVITY</u>	NACE 4634 - Wholesale of beverages;			
<u>PRINCIPAL</u>	Aleksy Vasilevich Vereschakov General Director			Workforce 305
<u>LEGAL INFO</u>	Date Of Est.	Reg. No.	Legal Form	Status
	04/04/2012	OGRN 1125040002097	LLC	Active
<u>CAPITAL</u>	<b>CURRENCY</b>	<b>AMOUNT</b>		
	RUBLE (RUB)	20,000,000		

## **BUSINESS INFORMATION**

### **IDENTIFICATION**

<u>CO. NAME</u>	000 RETAIL LOGISTIC		
<u>ENQUIRED NAME</u>	RETAIL LOGISTIC LTD		
<u>TRADEMARK</u>	Alliance Vintegra		
<u>ALSO KNOWN NAME (S)</u>	LLC RETAIL LOGISTIC / 000 RITEYL LOGISTIK / RETAIL LOGISTIC LTD		
<u>STREET</u>	Trudovaya Street 10, Warehouse 3, Liter 1B, Room II		
<u>AREA</u>	village Rodniki		
<u>REGION</u>	Ramenskiy District, Moscow Region		
<u>POSTAL ADDRESS</u>	140143 Ramenskiy District		
<u>TOWN</u>	Ramenskiy District, Moscow Region		
<u>COUNTRY</u>	Russia		
<u>PHONE</u>	(+7 495) 788 8860 / (+7 499) 754 0910 / (+7 495) 561 0000 / (+7 960) 564 8535 / (+7 903) 329 4494		
<u>VERIFIED EMAIL</u>	shapiro@vintegra.ru / info@vintegra.ru		
<u>WEBSITE</u>	www.vintegra.ru		
<u>BUSINESS HOURS</u>	<b>DAYS</b>	<b>OFFICE HOURS</b>	<b>BREAK TIME</b>
	Mon-Fri	09:00-18:00	13:00-14:00
<u>REGISTERED ADDRESS</u>	Trudovaya Street 10, Warehouse 3, Liter 1B, Room II, village Rodniki		

140143 Ramenskiy District, Moscow Region  
Russia

## ***SENIOR PERSONNEL***

### MANAGEMENT

<b>NAME</b>	<b>POSITION</b>
Aleksey Vasilevich Vereschakov Nationality: Russian Tax Code: INN 772578330722	General Director
Yulia Sergeevna Teslenko	HR Manager
Ms. Viktoria	Accountant

### WORKFORCE

<b>NO. OF EMPLOYEES</b>	<b>PERIOD</b>
305	11.2018

## ***FINANCIAL SUMMARY***

### TURNOVER

<b>31/12/2017</b>	<b>31/12/2016</b>
RUBLE 5,819,742,000	RUBLE 6,766,242,000

### NET PROFIT / (LOSS)

<b>31/12/2017</b>	<b>31/12/2016</b>
RUBLE 43,133,000	RUBLE 83,424,000

### NOTES

Balance sheets as at 31 December 2017 showed :

31/12/2017	31/12/2016
(in RUBLE)	

#### ASSETS

Non-current assets		
Intangible assets	168,000	1,791,000
Fixed assets	22,024,000	25,710,000
Deferred tax assets	662,000	904,000
Total non-current assets	22,854,000	28,405,000
Current assets		
Stock	490,418,000	817,106,000
Value added tax on purchased valuables	6,000	21,122,000
Trade receivables	1,167,985,000	1,296,538,000
Financial investments	41,000	292,000
Cash equivalents	10,395,000	14,656,000

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Other current assets	2,362,000	3,999,000
Total current assets	1,671,207,000	2,153,714,000
<b>TOTAL ASSETS</b>	<b>1,694,061,000</b>	<b>2,182,118,000</b>

**EQUITY & LIABILITIES**

<b>Equity</b>		
Share capital	20,000,000	20,000,000
Retained earnings	126,562,000	108,547,000
Total equity	146,562,000	128,547,000
<b>Long-term liabilities</b>		
Deferred tax liabilities	4,000	2,000
Total long-term liabilities	4,000	2,000
<b>Short-term Liabilities</b>		
Borrowings	538,029,000	570,938,000
Accounts payable	1,004,934,000	1,478,121,000
Other liabilities	1,234,000	0
Total Short-term liabilities	1,547,495,000	2,053,570,000
<b>TOTAL EQUITY &amp; LIABILITIES</b>	<b>1,694,061,000</b>	<b>2,182,118,000</b>

**INCOME STATEMENT**

Revenue	5,819,742,000	6,766,242,000
Cost of Sales	(4,941,108,000)	(5,738,322,000)
Gross Profit	878,634,000	1,027,920,000
Commercial expenses	(833,585,000)	(907,022,000)
Profit(loss) from sales	45,049,000	120,898,000
<b>Other income and expenses</b>		
Interest income	70,000	121,000
Interest payable	(35,591,000)	(57,955,000)
Other income	74,893,000	277,699,000
Other expenses	(34,925,000)	(236,241,000)
Profit(loss) before taxation	49,496,000	104,522,000
Change in deferred tax assets	(242,000)	368,000
Change in deferred tax liabilities	(2,000)	0
Current income tax	(6,114,000)	(21,469,000)
Net Profit(loss)	43,133,000	83,424,000

**FISCAL YEAR-END**

**31 December.**

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## **LEGAL STATUS**

INCORPORATION  
REGISTRATION NO.

04/04/2012  
**C.R. NUMBER**  
OGRN 1125040002097

**ISSUED BY**  
Federal Tax  
Service

OTHER REGISTRATION NO.

INN 5040114204 (Tax Code) / KPP 504001001 / OKPO 37585171  
(Statistics Code) / OKTMO 46648162051

AUTHORISED CAPITAL

**AMOUNT**  
20,000,000

**CURRENCY**  
RUBLE

PAID-UP CAPITAL

**AMOUNT**  
20,000,000

**CURRENCY**  
RUBLE

BUSINESS HISTORY

The Company was incorporated in Russia on 4 April 2012, however its  
origins of business activities can be traced back to 1997.

LEGAL FORM

Limited Liability Company

STATUS

Active

SHAREHOLDERS

<b>NAME</b>	<b>PERCENTAGE</b>
1. Alexander Sergeevich Zmoyro Nationality: Russian Tax Code: INN 773306048802	44.43%
2. Andrei Valerievich Zhukov Nationality: Russian Tax Code: INN 771408789490	29.93%
3. Alexander Anatolievich Chirkunov Nationality: Russian Tax Code: INN 772808148968	12.83%
4. Rafael Mavletovich Yafarov Nationality: Russian Tax Code: INN 771676198460	12.81%

## **OPERATION**

BANKERS

1. PAO VTB Bank  
Leninskaya Sloboda Street 26  
Moscow  
Russia  
Telephone: (+7 800) 200 2326
2. PAO Sberbank  
Vavilova Street 19

	117997 Moscow Russia Telephone: (+7 495) 957 5731 Fax : (+7 495) 747 4758
<u>ACTIVITY CODE (NACE)</u>	4634 - Wholesale of beverages;
<u>LINE OF BUSINESS</u>	Trading as importers, wholesalers and distributors of alcoholic beverages, including wine, whiskey, tequila, cognac and vodka.
<u>IMPORT FROM</u>	Worldwide, mainly from France, Italy, Spain, Bulgaria, Hungary, Chile, South Africa, Germany, UK, Mexico, Armenia and Georgia.
<u>EXPORT TO</u>	Subject does not export, all sales are domestic.
<u>FACILITIES</u>	Premises comprising administrative offices and warehousing facilities located at the heading address.
<u>RELATED COMPANIES</u>	Associates
	1. OOO FRION Sormovskiy proezd 11, Building 1 109444 Moscow Russia Est.: 27/02/1997 C.R. No.: OGRN 1027700262457 Tax Code: INN 7713128366
	2. OOO LOGISTIC DISTRIBUTION Leninskiy District Vidnoye 142700 Moscow Region Est.: 16/03/2010 C.R. No.: OGRN 1105003001663 Tax Code: INN 5003077787
	3. OOO VKUSVIN Sormovskiy proezd 11, Building 1 109444 Moscow Russia Est.: 14/06/2018 C.R. No.: OGRN 1187746564389 Tax Code: INN 9721066886
	Former Associate
	OOO ALMIRAL-TRADE-VIDNOYE Leninskiy District Vidnoye 142700 Moscow Region Est.: 03/08/1998 C.R. No.: OGRN 1035000902320 Tax Code: INN 5003026510 Status: liquidated Date of Liquidation: 17/10/2018

## **PAYMENT**

CREDIT OPINION

We consider it is acceptable to deal with subject

## **SPECIAL REMARKS**

INTERVIEWED

Yulia Sergeevna Teslenko (HR Manager) and Ms. Viktoria (Accountant).

COMMENTS

You enquired on: RETAIL LOGISTIC LTD. Please note that this name applies to an English translation of the subject's name. Subject's correct registered name is as per heading.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.73
UK Pound	1	INR 94.87
Euro	1	INR 82.52
RUB	1	INR 1.08

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	VIV
<b>Report Prepared by :</b>	KET

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)