

## MIRA INFORM REPORT

Report No. :	537286
Report Date :	14.11.2018

### IDENTIFICATION DETAILS

Name :	BALCON ENTERPRISES, INC.
Registered Office :	Den Herder Law Office P C 329 Broadway Ave Yankton, Sd 57078
Country :	United States
Financials (as on) :	2017 (Summarized)
Date of Incorporation :	22.12.2003
Legal Form :	Corporation
Line of Business :	Subject is an industrial packaging company, specializing in the sale of new, used and refurbished bulk bags and gaylor boxes
No. of Employees :	35

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	No Complaints
Litigation :	Clear

#### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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**UNITED STATES - ECONOMIC OVERVIEW**

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

## **STATUTORY INFORMATION**

Legal Name	BALCON ENTERPRISES, INC.
Trade Name	BALCON ENTERPRISES / HELLUVA
ID	ID
ID Details	DB047666
Creation Date	2003
Incorporation Date	12/22/2003
Legal Address	Agent Name:ROSS KENT DEN HERDER Agent Address:DEN HERDER LAW OFFICE P C 329 BROADWAY AVE YANKTON, SD 57078 USA
Operative Address	2007 JACK NICKLAUS DR ELK POINT, SD, 57025- 2360 United States
Telephone	(605) 356-2232 / 1 87 7745 0311
Fax	(605) 356-2232 / 1 87 7745 0311
Legal Form	CORPORATION
E-Mail	info@helluva.com
Registered In	SOUTH DAKOTA
Website	www.helluva.com
Contact	Benjamin Baldwin, President
Staff	35 employees
Activity	SIC Code 5085, Industrial Supplies

## **BANKS**

Name of Bank	Reported Amount
There are not informed banks	
Description	The company does not make its banking data public.

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## **HISTORY**

History	The company was founded in 2003
Key Developments	NA
Parent Company	NA

## **PRINCIPAL ACTIVITY**

General Description	BALCON ENTERPRISES, INC. is an industrial packaging company, specializing in the sale of new, used and refurbished bulk bags and gaylord boxes.	
Service/Product Description	PRODUCTS BULK BAGS GAYLORD BOXES LINERS TAPE PALLETS STRETCH FILM	
Sales	Wholesale and Retail	
Operations Area	National	
Imports From	India and Mexico	
Employees	35 employees	
Payments With Suppliers	No Complaints	
Brands Brand	Comments	
HELLUVA	NA	
Clients Name of Client	Country	Comments
There are not informed clients		
Comments	The company`s main clients include national companies and private customers.	
	INDUSTRIES SERVED RECYCLING PLASTICS	

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**FOOD  
SEED & FEED  
MANUFACTURING**

Suppliers Supplier Name	Country	Comments
PLASTENE INDIA LTD.	INDIA	NA
POLYCHROIC PETROCHEMICALS PVT., LTD.	INDIA	NA
ENSACAR MEXICOSA DE CV	MEXICO	NA
Comments	-	

**LOCATION**

Headquarters	2007 JACK NICKLAUS DR ELK POINT, SD, 57025-2360 United States
Branches	The company has warehouses located in South Dakota, Texas and Pennsylvania 32856 477TH ST ELK POINT, SD 57025-6804 USA 47064 321ST ST BURBANK, SD, 57010-6701 USA
Industries	NA

**GROUP STRUCTURE AND SUBDIARY COMPANIES**

Listed at the stock exchange	NO
Capital	Shares of Stock:100,000 COMMON \$1
Shareholders (%)	This is a private company. The company does not disclose information on shareholders. The following information has been obtained through private sources and could not be confirmed:
Management	One of the major holders is Kevin Connelly Benjamin Baldwin, President Kevin Connelly, Vice President and Owner Ross Kent Den Herder, Resident Agent Diane Penfield, Executive Sales Administrator Paula Tischler, Accounting
Subsidiary Companies	NA

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Related Companies NA

## **FINANCIAL INFORMATION**

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	2017 USD
Sales	11,650,000
Money Flow	Normal
Import Fob Dollar Year	Amount
There are not Import Fob Dollar informed	
Export Fob Dollar Year	Amount
There are not Export Fob Dollar informed	

## **LEGAL FILINGS**

Lawsuits	No found
Trademarks	HELLUVA - Trademark Details Status: 700 - Registered Image for trademark with serial number 86799680 Serial Number86799680 Registration Number5065732 Word MarkHELLUVA Status700 - Registered Status Date2016-10-18 Filing Date2015-10-26 Registration Number5065732 Registration Date2016-10-18 Mark Drawing4000 - Standard character mark Typeset Published for Opposition Date2016-04-19 Attorney NameMolly T. Eichten Law Office Assigned Location CodeL60 Employee NameLAVACHE, LINDA M

Patents Registered	No records found
Renewals	2018 Annual Report 10/23/2018 2017 Annual Report 10/11/2017 2016 Annual Report 10/19/2016 2015 Annual Report 10/9/2015 2014 Annual Report 10/28/2014 2014 Annual Report Amendment 10/28/2014 2013 Annual Report 12/4/2013 2012 Annual Report 01/15/2013 2011 Annual Report 12/21/2011 2011 Annual Report 1/5/2011 2009 Annual Report 12/1/2009 2008 Annual Report 12/1/2008 2007 Annual Report 12/3/2007 2006 Annual Report 12/1/2006 2006 Annual Report 1/9/2006 2004 Annual Report 12/3/2004 Initial Filing 12/22/2003
UCC (Uniform Commercial Code)	No records found
OFAC Sanctions List Search	The company is not listed in the OFAC list.

## **SUMMARY**

Summary	<p>Founded in 2003, BALCON ENTERPRISES, INC. is an industrial packaging company, specializing in the sale of new, used and refurbished bulk bags and gaylord boxes.</p> <p>The company has approximately 35 employees and generates an estimated USD 11.6 million in annual revenue.</p> <p>The company imports from India and Mexico, operating within national markets.</p> <p>This has been an ACTIVE company incorporated in SOUTH DAKOTA in 2003.</p>
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## **RISK INFORMATION**

Debts	Controlled
Payments	No Complaints
Cash Flow	Normal
State	ACTIVE / Good Standing

## **INTERVIEW**

First Name	Kelsey
Position	Operator
Comments	The person contacted confirmed trade name, website, this telephone number (605) 356-2232, main activity and main address. She asked the reason of the call and explained she was not authorized to provide further information. However, she provided this email for further inquiries: info@helluva.com

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.59
UK Pound	1	INR 93.49
Euro	1	INR 81.61
USD	1	INR 72.11

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	VIVR
Report Prepared by :	KET

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)