

MIRA INFORM REPORT

Report No. :	539251
Report Date :	17.11.2018

IDENTIFICATION DETAILS

Name :	000 ORIMI TRADE
Registered Office :	1st Mikrorayon, Plot No. 15/4 Sverdlov Settlement, Leningrad Region 188682 Vsevolozhsk District
Country :	Russia
Financials (as on) :	31.12.2017
Date of Incorporation :	15.09.1997
Com. Reg. No.:	OGRN 1027802512451
Legal Form :	Limited Liability Company
Line of Business :	Trading as importers, wholesalers and distributors of tea and roasted coffee
No. of Employees :	350

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
------------------------	---

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	RUBLE (RUB) 500,000,000
Status :	Satisfactory
Payment Behaviour :	No Complaints

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Litigation :	Clear
---------------------	-------

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

RUSSIA - ECONOMIC OVERVIEW

Russia has undergone significant changes since the collapse of the Soviet Union, moving from a centrally planned economy towards a more market-based system. Both economic growth and reform have stalled in recent years, however, and Russia remains a predominantly statist economy with a high concentration of wealth in officials' hands. Economic reforms in the 1990s privatized most industry, with notable exceptions in the energy, transportation, banking, and defense-related sectors. The protection of property rights is still weak, and the state continues to interfere in the free operation of the private sector.

Russia is one of the world's leading producers of oil and natural gas, and is also a top exporter of metals such as steel and primary aluminum. Russia is heavily dependent on the movement of world commodity prices as reliance on commodity exports makes it vulnerable to boom and bust cycles that follow the volatile swings in global prices. The economy, which had averaged 7% growth during the 1998-2008 period as oil prices rose rapidly, has seen diminishing growth rates since then due to the exhaustion of Russia's commodity-based growth model.

A combination of falling oil prices, international sanctions, and structural limitations pushed Russia into a deep recession in 2015, with GDP falling by close to 2.8%. The downturn continued through 2016, with GDP contracting another 0.2%, but was reversed in 2017 as world demand picked up. Government support for import substitution has increased recently in an effort to diversify the economy away from extractive industries.

Source : CIA

SUMMARY

COMPANY NAME	000 ORIMI TRADE			
ADDRESS	Street	Area	Town	PO Box
	1 st Mikrorayon, Plot No. 15/4	Sverdlov Settlement, Leningrad Region	Vsevolozhsk District	188682 Vsevolozhsk District
TEL/FAX	Verified Phones: (+7 812) 655 7590 / (+7 812) 655 7590 / Fax: (+7 812) 346 8240			
EMAIL/WEBSITE	Email: orimi@orimi.com / Website: www.orimi.com			
ACTIVITY	NACE 4637 - Wholesale of coffee, tea, cocoa and spices;			
PRINCIPAL	Alexander Anatolievich Evnevich General Director			Workforce 350
LEGAL INFO	Date Of Est.	Reg. No.	Legal Form	Status
	15/09/1997	OGRN 1027802512451	LLC	Active
CAPITAL	CURRENCY	AMOUNT		
	RUBLE (RUB)	100,000		
OPINION ON MAX CREDIT	CURRENCY	AMOUNT		
	RUBLE (RUB)	500,000,000		

IDENTIFICATION

CO. NAME	000 ORIMI TRADE		
ENQUIRED NAME	ORIMI TRADE JSC		
ALSO KNOWN NAME (S)	ORIMI TRADE LLC / 000 ORIMI TREID		
STREET	1 st Mikrorayon, Plot No. 15/4		
AREA	Sverdlov Settlement, Leningrad Region		
POSTAL ADDRESS	188682 Vsevolozhsk District		
TOWN	Vsevolozhsk District		
COUNTRY	Russia		
TELEPHONE	(+7 812) 655 7590 / (+7 812) 655 7590 / (+7 812) 542 7023 (Marina Ivanovna)		
FAX	(+7 812) 346 8240		
VERIFIED EMAIL	orimi@orimi.com / orimi@orimillc.com / mail@otimitrade.ru		
WEBSITE	www.orimi.com		
BUSINESS HOURS	DAYS	OFFICE HOURS	BREAK TIME
	Mon-Fri	09:00-18:00	13:00-14:00
REGISTERED ADDRESS	1 st Mikrorayon, Plot No. 15/4 Sverdlov Settlement, Leningrad Region 188682 Vsevolozhsk District		

Russia

SENIOR PERSONNEL

MANAGEMENT	NAME	POSITION
	Alexander Anatolievich Evnevich	General Director
	Anna Fedyakhina	HR Executive
	Marta Sergeevna	Export Manager
	Marina Ivanovna	Secretary
WORKFORCE	NO. OF EMPLOYEES	PERIOD
	350	11.2018
	2,000 plus (Orimi Group)	01.2018

FINANCIAL SUMMARY

TURNOVER	31/12/2017	31/12/2016
	RUBLE 38,862,000,000	RUBLE 44,924,000,000
NET PROFIT / (LOSS)	31/12/2017	31/12/2016
	RUBLE 8,242,000,000	RUBLE 3,604,000,000
NOTES	Balance sheets as at 31 December 2017 showed :	

31/12/2017 31/12/2016
(in RUBLE)

ASSETS		
Non-current assets		
Intangible assets	4,000,000	4,000,000
Fixed assets	82,000,000	94,000,000
Profitable investments		
in material values	8,000,000	8,000,000
Financial		
investments	5,160,000,000	6,244,000,000
Total non-current assets	5,254,000,000	6,350,000,000
Current assets		
Stock	29,000,000	31,000,000
Trade receivables	4,834,000,000	7,319,000,000
Financial		
investments	11,074,000,000	10,058,000,000
Cash equivalents	3,280,000,000	1,369,000,000

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Total current assets	19,217,000,000	18,777,000,000
TOTAL ASSETS	24,471,000,000	25,127,000,000

EQUITY & LIABILITIES

Total Equity	8,652,000,000	7,810,000,000
Long-term liabilities		
Borrowings	0	0
Deferred tax liabilities	6,000,000	7,000,000
Total long-term liabilities	6,000,000	7,000,000
Short-term Liabilities		
Accounts Payables	15,813,000,000	17,310,000,000
Total Short-term Liabilities	15,813,000,000	17,310,000,000
TOTAL EQUITY & LIABILITIES	24,471,000,000	25,127,000,000

INCOME STATEMENT

Revenue	38,862,000,000	44,924,000,000
Cost of Sales	(30,283,000,000)	(34,898,000,000)
Gross Profit	8,579,000,000	10,026,000,000
Commercial expenses	(3,045,000,000)	(7,988,000,000)
Profit(loss) from sales	5,534,000,000	2,038,000,000
Other income and expenses		
Interest income	883,000,000	937,000,000
Income from participation in other organizations	2,928,000,000	1,500,000,000
Other income	4,002,000,000	16,524,000,000
Other expenses	(4,017,000,000)	(16,952,000,000)
Profit(loss) before taxation	9,330,000,000	4,047,000,000
Change in deferred tax liabilities	0	2,000,000
Current income tax	(1,090,000,000)	(440,000,000)
Net Profit(loss)	8,242,000,000	3,604,000,000

FISCAL YEAR-END

31 December.

LEGAL STATUS

INCORPORATION REGISTRATION NO.	15/09/1997 C.R. NUMBER OGRN 1027802512451 (issued on: 17/12/2002)	ISSUED BY Federal Tax Service
OTHER REGISTRATION NO.	INN 7804069580 (Tax Code) / KPP 470301001 / OKPO 46951679 (Statistics Code) / OKTMO 41612168051	
AUTHORISED CAPITAL	AMOUNT 100,000	CURRENCY RUBLE
PAID-UP CAPITAL	AMOUNT 100,000	CURRENCY RUBLE
BUSINESS HISTORY	The Company was incorporated in Russia on 15 September 1997. Subject is a member of Orimi Trade Group of companies, which is the largest producer of tea and roasted coffee in Russia. The group is a well-established leader on the Russian market of natural hot beverages in terms of production volume, production technologies and distribution. Orimi Trade group of companies is one of the top-5 buyers on the world market of bulk tea and coffee. Orimi Trade group of companies is rated in 400 largest Russian companies list published by "expert" magazine.	
LEGAL FORM STATUS	Limited Liability Company Active	
SHAREHOLDERS	NAME	PERCENTAGE
	1. Alexander Anatolievich Evnevich Nationality: Russian Tax Code: INN 780201333049	45.7%
	2. Sergey Vasilevich Kasyanenko Nationality: Russian Tax Code: INN 780105058505	45.1%
	3. Ivan Petrovich Tyushkevich Nationality: Russian Tax Code: INN 782506622218	7.2%
	4. 000 UK Markprod Tobolskaya Street 3 194044 Saint Petersburg Russia General Director: Maksim Vladislavovich Nuya C.R. No.: OGRN 1089847088561 Tax Code: INN 7802425410	2%

OPERATION

BANKERS

1. PAO Sberbank
Vavilova Street 19
117997 Moscow
Russia
Telephone: (+7 495) 957 5731
Fax : (+7 495) 747 4758
2. JSC Bank United Capital
Gzhatskaya Street 21, Block 2, Liter A
Saint Petersburg 195220
Russia
Telephone: (+7 812) 325 9495
SWIFT: UNCLRU2P

ACTIVITY CODE (NACE)

Subject also has an account with other local banks.
4637 - Wholesale of coffee, tea, cocoa and spices;

LINE OF BUSINESS

Trading as importers, wholesalers and distributors of tea and roasted coffee under the trademarks "GREENFIELD", "TESS", "JARDIN", "Princess Noori", "Princess Java", "Jockey", "Princess Kandy", "Princess Gita", "Pearl of the Nile" and "Shah".

Subject's partner supermarkets include: Auchan, Interspar, Metro, Prisma, Ramstor, Real, Stockmann and Tesco.

IMPORT FROM (THROUGH ITS SUBSIDIARIES)

worldwide, mainly from India, Indonesia, China, Vietnam, Brazil, Sri Lanka, Ethiopia, Colombia, Spain, Belgium, Germany, Poland, Egypt, Morocco, Kenya, Guatemala, Papua New Guinea, Mexico, Rwanda, Chile, South Korea and Turkey.

EXPORT TO (THROUGH ITS SUBSIDIARIES)

Australia, Azerbaijan, Armenia, Belarus, Hungary, Georgia, Germany, Israel, Canada, China, Latvia, Lithuania, Moldova, Mongolia, New Zealand, Norway, Poland, Portugal, Romania, Saudi Arabia, USA, Tajikistan, Turkmenistan, Uzbekistan, Ukraine, Finland, Czech Republic, Sweden, Estonia, South Korea, Kazakhstan and Kyrgyzstan.

FACILITIES

Premises comprising administrative offices, a manufacturing unit with integrated storage facilities located at the heading address as well as 75 regional representative offices located throughout Russia and 6 overseas representative offices in Armenia, Belarus, Georgia, Moldova, Kazakhstan and Kyrgyzstan.

RELATED COMPANIES

Subsidiaries & Associates:

1. 000 Orimi Center
Kondratievskiy Avenue 15, Block 2, Liter 3

- Saint Petersburg 195197
Russia
Est.: 16/09/2010
C.R. No.: OGRN 1107847305719
Tax Code: INN 7804445411
Sole Shareholder: OOO Orimi Trade
2. OOO Likhoborskoye
Naberezhnaya Likhoborskaya 3
Moscow 125438
Russia
Est.: 13/04/2010
C.R. No.: OGRN 1107746281730
Tax Code: INN 7743776614
Sole Shareholder: OOO Orimi Trade
3. OOO Karavan
Favorskogo Street 12, Liter B, Office 296
Saint Petersburg 195220
Russia
Est.: 07/09/1998
C.R. No.: OGRN 1027802514552
Tax Code: INN 7804078345
Sole Shareholder: OOO Orimi Trade
4. OOO Tobolskaya 3
Tobolskaya Street 3
Saint Petersburg 194044
Russia
C.R. No.: OGRN 1147847352278
Tax Code: INN 7802873443
Sole Shareholder: OOO Orimi Trade
5. TOO Orimi SA
Rayimbeka Avenue 212/7
Almaty
Kazakhstan
BIN: 100740009148
6. Orimi Trade Kyrgyzstan
Bishkek
Kyrgyzstan
7. JSC Bank United Capital
Gzhatskaya Street 21, Block 2, Liter A
Saint Petersburg 195220
Russia
Telephone: (+7 812) 325 9495
SWIFT: UNCLRU2P

8. OOO AE Grupp
Favorskogo Street 12, Liter B
Saint Petersburg 195220
Russia
Est.: 25/06/1999
C.R. No.: OGRN 1027802488120
Tax Code: INN 7804090688
Sole Shareholder:
Alexander Anatolievich Evnevich
9. OOO Literatorov
Favorskogo Street 12, Liter B
Saint Petersburg 195220
Russia
Est.: 12/03/2008
C.R. No.: OGRN 1089847098770
Tax Code: INN 7804385434
Sole Shareholder:
Alexander Anatolievich Evnevich
- 10.OOO Kondratievskiy
Kondratievskiy Avenue 15, Block 3, Liter I
Saint Petersburg 195197
Russia
Est.: 07/05/2004
C.R. No.: OGRN 1047844014998
Tax Code: INN 7842011119
Major Shareholder:
Alexander Anatolievich Evnevich – 51.3%
- 11.OOO TEKOM
Gzhatskaya Street 21
Saint Petersburg 195220
Russia
Est.: 25/07/2012
C.R. No.: OGRN 1127847392067
Tax Code: INN 7804489923
Major Shareholder:
Alexander Anatolievich Evnevich – 52%
- 12.OOO TOR INVEST
Grazhdanskiy Avenue 24
Saint Petersburg 195220
Russia
Est.: 27/12/2002
C.R. No.: OGRN 1027802516642
Tax Code: INN 7804162004
Major Shareholder:

Alexander Anatolievich Evnevich – 52%

13.OOO Maksidom
Favorskogo Street 12
Saint Petersburg 195220
Russia
Est.: 02/04/1997
C.R. No.: OGRN 1027802508161
Tax Code: INN 7804064663
Major Shareholder:
Alexander Anatolievich Evnevich – 51%

14.OOO Krasnogvardeyskiy
Saint Petersburg
Russia

15.OOO Polinom
Izhevsk
Russua

16.OOO Mistral
Saint Petersburg

17.OOO Investplyus
Saint Petersburg

18.OOO Orimi
1st Mikrorayon, Plot No. 15/4, Sverdlov
Settlement, Leningrad Region, 188682
Vsevolozhsk District
Russia
Est.: 18/06/1999
C.R. No.: OGRN 1024700564217
Tax Code: INN 4703044256
General Director:
Marat Igorevich Muratov

19.ZAO ORIMI
Tobolskaya Street 3
Saint Petersburg 194044
Russia
Est.: 12/10/1994
C.R. No.: OGRN 1027802514541
Tax Code: INN 7804045886
Status: Under the process of reorganization

PAYMENT

CREDIT OPINION

We consider it is acceptable to deal with subject for LARGE amounts.

SPECIAL REMARKS

INTERVIEWED COMMENTS

Marta Sergeevna (Export Manager) / Marina Ivanovna (Secretary).
You enquired on: ORIMI TRADE JSC. Please note that subject's
correct registered name is as per heading.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 71.80
UK Pound	1	INR 91.92
Euro	1	INR 81.46
RUB	1	INR 1.09

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	TRU

DISCLAIMER : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)