

RENATA PRECISION COMPONENTS PRIVATE LIMITED - 541297 MIRA

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MIRA INFORM REPORT

| | |
|----------------------|------------|
| Report No. : | 541297 |
| Report Date : | 22.11.2018 |

IDENTIFICATION DETAILS

| | |
|---|---|
| Name : | RENATA PRECISION COMPONENTS PRIVATE LIMITED |
| Registered Office : | J 526, MIDC Bhosari, Pune – 411026, Maharashtra |
| Tel. No.: | 91-20-66114920 |
| Country : | India |
| Financials (as on) : | 31.03.2017 |
| Date of Incorporation : | 20.04.2006 |
| CIN No.: [Company Identification No.] | U29299PN2006PTC128359 |
| Capital Investment / Paid-up Capital : | INR 22.500 Million |
| IEC No.: [Import-Export Code No.] | 3107003760 |
| TIN No.: | 27840598752 |
| PAN No.: [Permanent Account No.] | AADCR3007N |
| GSTN : [Goods & Service Tax Registration No.] | 27AADCR3007N1ZA |
| Legal Form : | Private Limited Liability Company |
| Line of Business : | Manufacturer and Exporter of Plastic Moulded Components, Metal Stamped Components, etc. [Registered Activity] |
| No. of Employees : | Information declined by the management |

RATING & COMMENTS

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(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

| Credit Rating | Explanation | Rating Comments |
|---------------|-----------------|---|
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |

| | |
|----------------------------|--|
| Status : | Satisfactory |
| Payment Behaviour : | Usually Correct |
| Litigation : | Clear |
| Comments : | <p>Subject was incorporated in the year 2006. It is a manufacturer and exporter of plastic moulded components, metal stamped components, etc.</p> <p>As per the financial of 2017, the company has gained 25.12% growth in its revenue as compared to the previous year's revenue and has earned a fair net profit margin of 8.16%.</p> <p>The company possesses satisfactory financial position marked by above average networth base along with average debt coverage indicator and comfortable liquidity parameters.</p> <p>Business is active. Payment seems to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and condition.</p> |

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

EXTERNAL AGENCY RATING

| | |
|---------------------------|--------------------------|
| Rating Agency Name | India Rating |
| Rating | Long Term Loans = BB+ |
| Rating Explanation | Moderate risk of default |
| Date | 11.09.2018 |

| | |
|---------------------------|--|
| Rating Agency Name | India Rating |
| Rating | Short Term Loans = A4+ |
| Rating Explanation | Minimal degree of safety and very high credit risk |
| Date | 11.09.2018 |

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RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 22.11.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DECLINED

MANAGEMENT NON-OPERATIVE [91-20-66114920]

LOCATIONS

| | |
|---------------------------------------|--|
| Registered Office/ Factory 1 : | J 526, MIDC Bhosari, Pune – 411026, Maharashtra, India |
| Tel. No.: | 91-20-66114920 |
| Fax No.: | 91-20-66114921 |
| E-Mail : | contact@renata.co.in annem.reddy@renata.co.in rohit.thawani@renata.co.in |
| Website : | http://www.renata.co.in |
| Factory 2 : | Unit 2, Gat No. 754, A/P Karandi, Taluka Shirur, District Pune – 412208, Maharashtra, India |

DIRECTORS

AS ON: 31.03.2018

| | |
|----------------------|-----------------------------|
| Name : | Mr. Rohit Shrichand Thawani |
| Designation : | Managing Director |

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| | |
|------------------------------|--|
| Address : | D-31, Marigold, Kalyani Nagar, Pune – 411014, Maharashtra, India |
| Date of Birth/Age : | 17.07.1965 |
| Date of Appointment : | 20.04.2006 |
| DIN No.: | 01870022 |
| Name : | Mrs. Namrata Rohit Thawani |
| Designation : | Director |
| Address : | D-31, Marigold, Phase I, Co. Operative Housing Society Limited, Kalyani Nagar, Pune – 411014, Maharashtra, India |
| Date of Birth/Age : | 27.09.1972 |
| Date of Appointment : | 20.04.2006 |
| DIN No.: | 01883566 |
| Name : | Annem Sudarsana Reddy |
| Designation : | Additional Director |
| Address : | C-304, Ganga Erika Apartment, Near Bishops School, Undri Pune, Mohamadw, Pune-411060, Maharashtra, India |
| Date of Appointment : | 03.08.2018 |
| DIN No.: | 08193281 |

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

AS ON 31.03.2017

| Names of Shareholders | No. of Shares | Percentage of Holding |
|------------------------------|----------------------|------------------------------|
| Rohit Shrichand Thawani | 2209000 | 98.18 |
| Namrata Rohit Thawani | 41000 | 1.82 |
| Total | 2250000 | 100.00 |

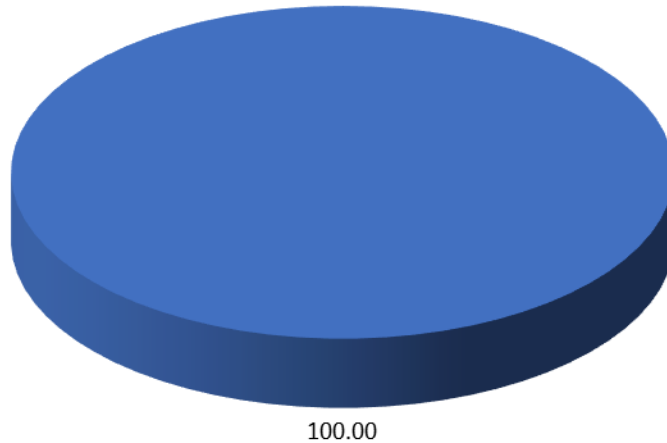
AS ON: 29.09.2017

| Equity Share Breakup | Percentage of Holding |
|---|------------------------------|
| Category | |
| Promoters – Individual/ Hindu Undivided Family – Indian | 100.00 |
| Total | 100.00 |

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Share holding pattern

■ Promoters – Individual/ Hindu Undivided Family – Indian



BUSINESS DETAILS

| | | |
|-----------------------------|---|------------------------------|
| Line of Business : | Manufacturer and Exporter of Plastic Moulded Components, Metal Stamped Components, etc. [Registered Activity] | |
| Products/ Services : | ITC Code No. | Product Descriptions |
| | 39269099 | Other Article of Plastic NES |
| | 84806000 | Moulds for Mineral Materials |
| Brand Names : | Not Available | |
| Agencies Held : | Not Available | |
| Exports : | Not Divulged | |
| Imports : | Not Divulged | |
| Terms : | | |
| Selling : | Not Divulged | |

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| | |
|---------------------|--------------|
| Purchasing : | Not Divulged |
|---------------------|--------------|

PRODUCTION STATUS: (NOT AVAILABLE)

GENERAL INFORMATION

| | | |
|---------------------------|---|---|
| Suppliers : | Reference: | Not Divulged |
| | Name of the Person (Designation): | -- |
| | Contact Number: | -- |
| | Since how long known: | -- |
| | Maximum limit dealt: | -- |
| | Experience: | -- |
| | Remark | -- |
| Customers : | Reference: | Not Divulged |
| | Name of the Person (Designation): | -- |
| | Contact Number: | -- |
| | Since how long known: | -- |
| | Maximum limit dealt: | -- |
| | Experience: | -- |
| | Remark | -- |
| No. of Employees : | Information declined by the management | |
| Bankers : | Bank Name: | Axis Bank Limited |
| | Branch: | Corporate Banking Branch, 214-215, City Mall, Near Pune University, Ganeshkhind Road, Pune-411007, Maharashtra, India |
| | Person Name (with Designation): | -- |
| | Contact Number: | 91-20-66223700 |
| | Name of Account Holder: | -- |
| | Account Number: | -- |
| | Account Since (Date/ Year of A/c Opening): | -- |
| | Average Balance Maintained (Optional): | -- |
| | Credit Facilities Enjoyed (CC/OD/Term Loan): | -- |
| | Account Operation: | -- |
| Remarks: | Banker non-cooperative | |

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| | <ul style="list-style-type: none"> Small Industries Development Bank of India Suryakiran Hotel Building, 1st Floor, C-8, Mumbai Pune Road, Chinchwad, Pune-411019, Maharashtra, India HDFC Bank Limited Bank of Baroda SPL. SSI Pimpri, Khoja Building, Opposite KSB Pumps, Pimpri, Pune-411018, Maharashtra, India | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
|--|---|--|--|--|-----------------------------|--|--|-------------------|--|--|---------------------|-------|--------|---------------------|-------|-------|---------------------------|--------|--------|---------------------|--------|-------|---------------------|--------|-------|---------------------|--------|--------|---------------------|--------|-------|--|--------|--------|---|-------|-------|------------------------------|--|--|--|--------|--------|--------------|----------------|----------------|
| Facilities : | <table border="1"> <thead> <tr> <th>SECURED LOANS</th> <th>31.03.2017 (INR In Million)</th> <th>31.03.2016 (INR In Million)</th> </tr> </thead> <tbody> <tr> <td>LONG-TERM BORROWINGS</td> <td></td> <td></td> </tr> <tr> <td>From Banks</td> <td></td> <td></td> </tr> <tr> <td>Axis Bank Loan 1229</td> <td>3.531</td> <td>11.348</td> </tr> <tr> <td>Axis Bank Loan 5650</td> <td>0.000</td> <td>3.078</td> </tr> <tr> <td>Axis Bank Loan 5686 (USD)</td> <td>22.233</td> <td>29.271</td> </tr> <tr> <td>Axis Bank Loan 0228</td> <td>18.670</td> <td>0.000</td> </tr> <tr> <td>Axis Bank Loan 8904</td> <td>10.958</td> <td>0.000</td> </tr> <tr> <td>Axis Bank Loan 9723</td> <td>49.450</td> <td>58.538</td> </tr> <tr> <td>Axis Bank Loan 3874</td> <td>24.524</td> <td>4.589</td> </tr> <tr> <td>Axis Bank Loan 0914 [Against mortgage of Land, Building and Machinery]</td> <td>20.361</td> <td>16.493</td> </tr> <tr> <td>HDFC Car Loan [against hypothecation of Car]</td> <td>0.640</td> <td>0.891</td> </tr> <tr> <td>SHORT TERM BORROWINGS</td> <td></td> <td></td> </tr> <tr> <td>Axis Bank Cash Credit [Secured against Stock and Book Debts]</td> <td>98.592</td> <td>79.289</td> </tr> <tr> <td>Total</td> <td>248.959</td> <td>203.497</td> </tr> </tbody> </table> | SECURED LOANS | 31.03.2017 (INR In Million) | 31.03.2016 (INR In Million) | LONG-TERM BORROWINGS | | | From Banks | | | Axis Bank Loan 1229 | 3.531 | 11.348 | Axis Bank Loan 5650 | 0.000 | 3.078 | Axis Bank Loan 5686 (USD) | 22.233 | 29.271 | Axis Bank Loan 0228 | 18.670 | 0.000 | Axis Bank Loan 8904 | 10.958 | 0.000 | Axis Bank Loan 9723 | 49.450 | 58.538 | Axis Bank Loan 3874 | 24.524 | 4.589 | Axis Bank Loan 0914 [Against mortgage of Land, Building and Machinery] | 20.361 | 16.493 | HDFC Car Loan [against hypothecation of Car] | 0.640 | 0.891 | SHORT TERM BORROWINGS | | | Axis Bank Cash Credit [Secured against Stock and Book Debts] | 98.592 | 79.289 | Total | 248.959 | 203.497 |
| SECURED LOANS | 31.03.2017 (INR In Million) | 31.03.2016 (INR In Million) | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| LONG-TERM BORROWINGS | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| From Banks | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Axis Bank Loan 1229 | 3.531 | 11.348 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Axis Bank Loan 5650 | 0.000 | 3.078 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Axis Bank Loan 5686 (USD) | 22.233 | 29.271 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Axis Bank Loan 0228 | 18.670 | 0.000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Axis Bank Loan 8904 | 10.958 | 0.000 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Axis Bank Loan 9723 | 49.450 | 58.538 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Axis Bank Loan 3874 | 24.524 | 4.589 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Axis Bank Loan 0914 [Against mortgage of Land, Building and Machinery] | 20.361 | 16.493 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| HDFC Car Loan [against hypothecation of Car] | 0.640 | 0.891 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| SHORT TERM BORROWINGS | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Axis Bank Cash Credit [Secured against Stock and Book Debts] | 98.592 | 79.289 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |
| Total | 248.959 | 203.497 | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | | |

| | |
|--------------------------------|---|
| Financial Institution : | <ul style="list-style-type: none"> Volkswagen Finance Private Limited 3rd Floor, Wing - A, Silver Utopia Cardinal Gracious Road, Chakala, Andheri, Mumbai-400099, Maharashtra, India |
| Auditors : | |
| Name : | SPSR and Associates Chartered Accountants |
| Address : | 2, Pramukh Park Apts., 1144, Shukrawar Peth, Sathey Colony, Pune-411002, Maharashtra, India |
| Tel. No.: | 91-20-24479238 |
| E-Mail : | caswapnishana@yahoo.co.in |

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| | |
|--|---------------------------------|
| Income-tax PAN of auditor or auditor's firm : | AAFFP0726K |
| Memberships : | Not Available |
| Collaborators : | Not Available |
| Associate Enterprise : | Renata Lighting Private Limited |

CAPITAL STRUCTURE

AS ON: 31.03.2017

Authorised Capital:

| No. of Shares | Type | Value | Amount |
|---------------|---------------|---------------|--------------------|
| 2500000 | Equity Shares | INR 10/- each | INR 25.000 Million |

Issued, Subscribed & Paid-up Capital:

| No. of Shares | Type | Value | Amount |
|---------------|---------------|---------------|--------------------|
| 2250000 | Equity Shares | INR 10/- each | INR 22.500 Million |

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FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

| SOURCES OF FUNDS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|---|----------------|----------------|----------------|
| I. EQUITY AND LIABILITIES | | | |
| (1) Shareholders' Funds | | | |
| (a) Share Capital | 22.500 | 22.500 | 22.500 |
| (b) Reserves & Surplus | 112.691 | 67.218 | 54.316 |
| (c) Money received against share warrants | 0.000 | 0.000 | 0.000 |
| (2) Share Application money pending allotment | 0.000 | 0.000 | 0.000 |
| Total Shareholders' Funds (1) + (2) | 135.191 | 89.718 | 76.816 |
| (3) Non-Current Liabilities | | | |
| (a) Long-term borrowings | 150.367 | 124.208 | 103.709 |
| (b) Deferred tax liabilities (Net) | 4.170 | 2.737 | 1.722 |
| (c) Other long term liabilities | 0.000 | 0.000 | 0.000 |
| (d) long-term provisions | 0.000 | 0.000 | 0.000 |
| Total Non-current Liabilities (3) | 154.537 | 126.945 | 105.431 |
| (4) Current Liabilities | | | |
| (a) Short term borrowings | 98.592 | 79.289 | 69.853 |
| (b) Trade payables | 64.221 | 65.750 | 48.603 |
| (c) Other current liabilities | 0.000 | 0.000 | 0.000 |
| (d) Short-term provisions | 26.212 | 15.250 | 13.644 |
| Total Current Liabilities (4) | 189.025 | 160.289 | 132.100 |
| TOTAL | 478.753 | 376.952 | 314.347 |
| II. ASSETS | | | |
| (1) Non-current assets | | | |
| (a) Fixed Assets | | | |
| (i) Tangible assets | 223.860 | 194.688 | 165.679 |
| (ii) Intangible Assets | 0.000 | 0.000 | 0.000 |
| (iii) Capital work-in-progress | 0.000 | 0.000 | 0.000 |
| (iv) Intangible assets under development | 0.000 | 0.000 | 0.000 |
| (b) Non-current Investments | 0.000 | 0.000 | 0.000 |
| (c) Deferred tax assets (net) | 0.000 | 0.000 | 0.000 |
| (d) Long-term Loan and Advances | 0.000 | 0.000 | 0.000 |
| (e) Other Non-current assets | 0.000 | 0.000 | 0.000 |
| Total Non-Current Assets | 223.860 | 194.688 | 165.679 |

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| | | | |
|-----------------------------------|----------------|----------------|----------------|
| (2) Current assets | | | |
| (a) Current investments | 0.000 | 0.000 | 0.000 |
| (b) Inventories | 102.433 | 83.781 | 94.775 |
| (c) Trade receivables | 125.556 | 69.794 | 26.345 |
| (d) Cash and cash equivalents | 2.779 | 2.162 | 1.339 |
| (e) Short-term loans and advances | 13.383 | 14.373 | 13.034 |
| (f) Other current assets | 10.742 | 12.154 | 13.175 |
| Total Current Assets | 254.893 | 182.264 | 148.668 |
| | | | |
| TOTAL | 478.753 | 376.952 | 314.347 |

PROFIT & LOSS ACCOUNT

| | PARTICULARS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|------------------|---|----------------|----------------|----------------|
| | SALES | | | |
| | Revenue from Operations | 639.997 | 511.517 | 425.709 |
| | Other Income | 0.597 | 0.546 | 0.841 |
| | TOTAL | 640.594 | 512.063 | 426.550 |
| | | | | |
| Less | EXPENSES | | | |
| | Cost of Materials Consumed | 331.671 | 260.005 | 252.490 |
| | Changes in inventories of finished goods, work-in-progress and Stock-in-Trade | (18.781) | 13.544 | (19.408) |
| | Employees benefits expense | 99.380 | 79.279 | 59.640 |
| | Other Administrative expenses | 78.450 | 64.181 | 50.884 |
| | Exceptional Items | 0.000 | 0.000 | 1.549 |
| | Sale of Fixed Assets | 0.000 | (0.018) | (0.098) |
| | TOTAL | 490.720 | 416.991 | 345.057 |
| | | | | |
| | PROFIT BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION | 149.874 | 95.072 | 81.493 |
| | | | | |
| Less | FINANCIAL EXPENSES | 30.027 | 27.524 | 23.275 |
| | | | | |
| | PROFIT BEFORE TAX, DEPRECIATION AND AMORTISATION | 119.847 | 67.548 | 58.218 |
| | | | | |
| Less/ Add | DEPRECIATION/ AMORTISATION | 41.358 | 37.662 | 24.745 |
| | | | | |
| | PROFIT BEFORE TAX | 78.489 | 29.886 | 33.473 |
| | | | | |
| Less | TAX | 26.246 | 10.214 | 11.712 |
| | | | | |

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| | | | | |
|--|-------------------------------------|----------------|---------------|---------------|
| | PROFIT AFTER TAX | 52.243 | 19.672 | 21.761 |
| | EARNINGS IN FOREIGN CURRENCY | | | |
| | Value of Export | 121.423 | 83.658 | 57.407 |
| | IMPORTS OF CIF VALUE | | | |
| | Purchase | 42.722 | 37.411 | 41.466 |
| | Capital Goods | 45.170 | 37.451 | 41.166 |
| | TOTAL IMPORTS | 87.892 | 74.862 | 82.632 |
| | Earnings Per Share (INR) | 23.22 | 8.74 | 9.67 |

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

| PARTICULARS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|--------------------------------------|-------------------|-------------------|-------------------|
| Current Maturities of Long term debt | NA | NA | NA |
| Cash Generated from Operations | 111.744 | 88.403 | 98.529 |
| Net Cash from Operating Activities | 78.562 | 79.244 | 84.615 |

KEY RATIOS

EFFICIENCY RATIOS

| PARTICULARS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|---|-------------------|-------------------|-------------------|
| Average Collection Days (Sundry Debtors / Income * 365 Days) | 71.61 | 49.80 | 22.59 |
| Account Receivables Turnover (Income / Sundry Debtors) | 5.10 | 7.33 | 16.16 |
| Average Payment Days (Sundry Creditors / Purchases * 365 Days) | 70.67 | 92.30 | 70.26 |
| Inventory Turnover (Operating Income / Inventories) | 1.46 | 1.13 | 0.86 |
| Asset Turnover (Operating Income / Net Fixed Assets) | 0.67 | 0.49 | 0.49 |

LEVERAGE RATIOS

| PARTICULARS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|--------------------|-------------------|-------------------|-------------------|
|--------------------|-------------------|-------------------|-------------------|

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| | | | |
|---|------|------|------|
| Debt Ratio <i>((Borrowing + Current Liabilities) / Total Assets)</i> | 0.71 | 0.75 | 0.75 |
| Debt Equity Ratio <i>(Total Liability / Networth)</i> | 1.84 | 2.27 | 2.26 |
| Current Liabilities to Networth <i>(Current Liabilities / Net Worth)</i> | 1.40 | 1.79 | 1.72 |
| Fixed Assets to Networth <i>(Net Fixed Assets / Networth)</i> | 1.66 | 2.17 | 2.16 |
| Interest Coverage Ratio <i>(PBIT / Financial Charges)</i> | 4.99 | 3.45 | 3.50 |

PROFITABILITY RATIOS

| PARTICULARS | | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|---|---|------------|------------|------------|
| Net Profit Margin <i>((PAT / Sales) * 100)</i> | % | 8.16 | 3.85 | 5.11 |
| Return on Total Assets <i>((PAT / Total Assets) * 100)</i> | % | 10.91 | 5.22 | 6.92 |
| Return on Investment (ROI) <i>((PAT / Networth) * 100)</i> | % | 38.64 | 21.93 | 28.33 |

SOLVENCY RATIOS

| PARTICULARS | | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|--|--|------------|------------|------------|
| Current Ratio <i>(Current Assets / Current Liabilities)</i> | | 1.35 | 1.14 | 1.13 |
| Quick Ratio <i>((Current Assets – Inventories) / Current Liabilities)</i> | | 0.81 | 0.61 | 0.41 |
| G-Score Ratio Financial <i>(Networth / Total Assets)</i> | | 0.28 | 0.24 | 0.24 |
| G-Score Ratio Debt <i>(Debts / Equity Capital)</i> | | 11.06 | 9.04 | 7.71 |
| G-Score Ratio Liquidity <i>(Total Current Assets / Total Current Liabilities)</i> | | 1.35 | 1.14 | 1.13 |

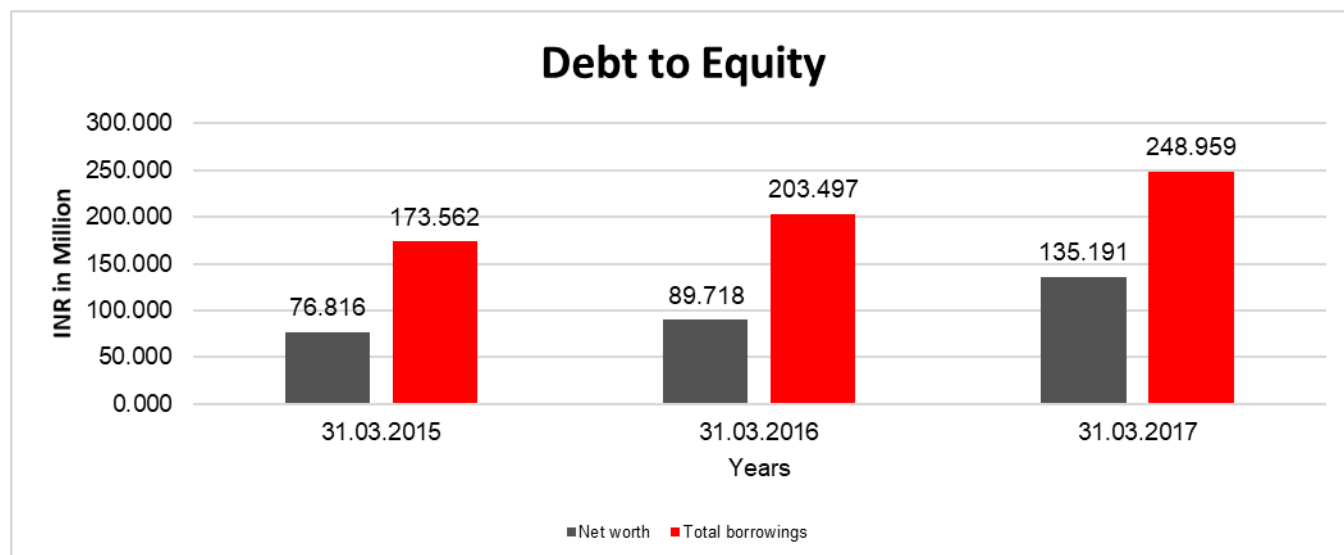
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

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FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

| Particular | 31.03.2015 | 31.03.2016 | 31.03.2017 |
|---|----------------|----------------|----------------|
| | INR In Million | INR In Million | INR In Million |
| Share Capital | 22.500 | 22.500 | 22.500 |
| Reserves & Surplus | 54.316 | 67.218 | 112.691 |
| Money received against share warrants | 0.000 | 0.000 | 0.000 |
| Share Application money pending allotment | 0.000 | 0.000 | 0.000 |
| Net worth | 76.816 | 89.718 | 135.191 |
| long-term borrowings | 103.709 | 124.208 | 150.367 |
| Short term borrowings | 69.853 | 79.289 | 98.592 |
| Total borrowings | 173.562 | 203.497 | 248.959 |
| Debt/Equity ratio | 2.259 | 2.268 | 1.842 |

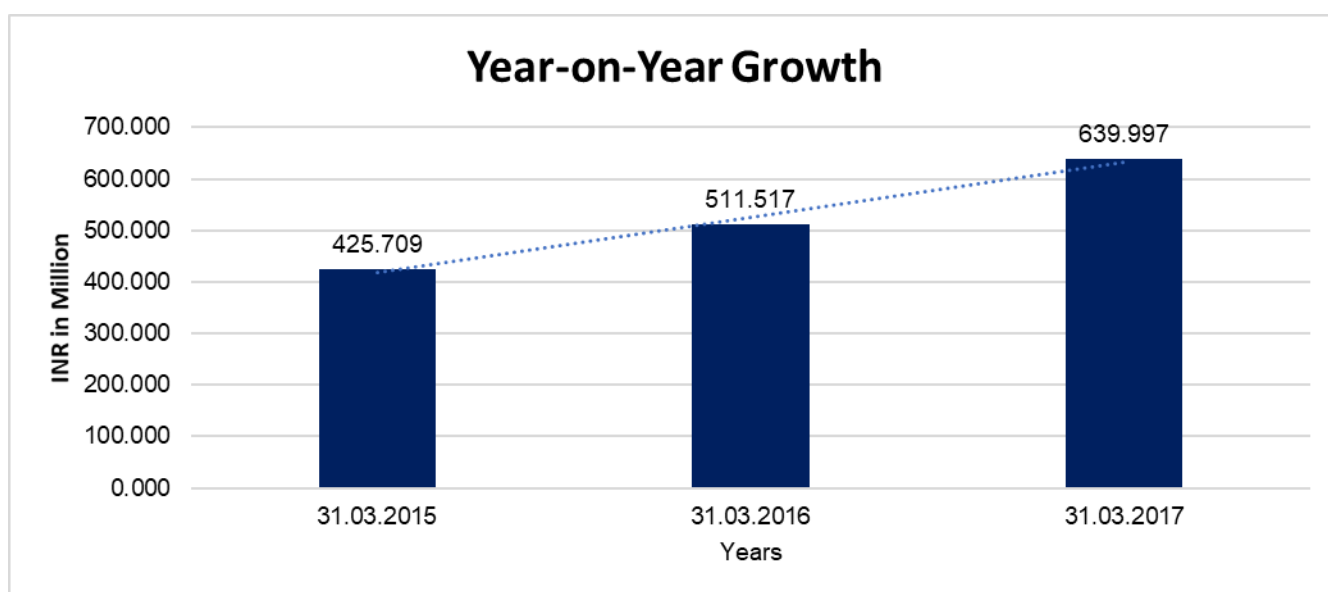


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YEAR-ON-YEAR GROWTH

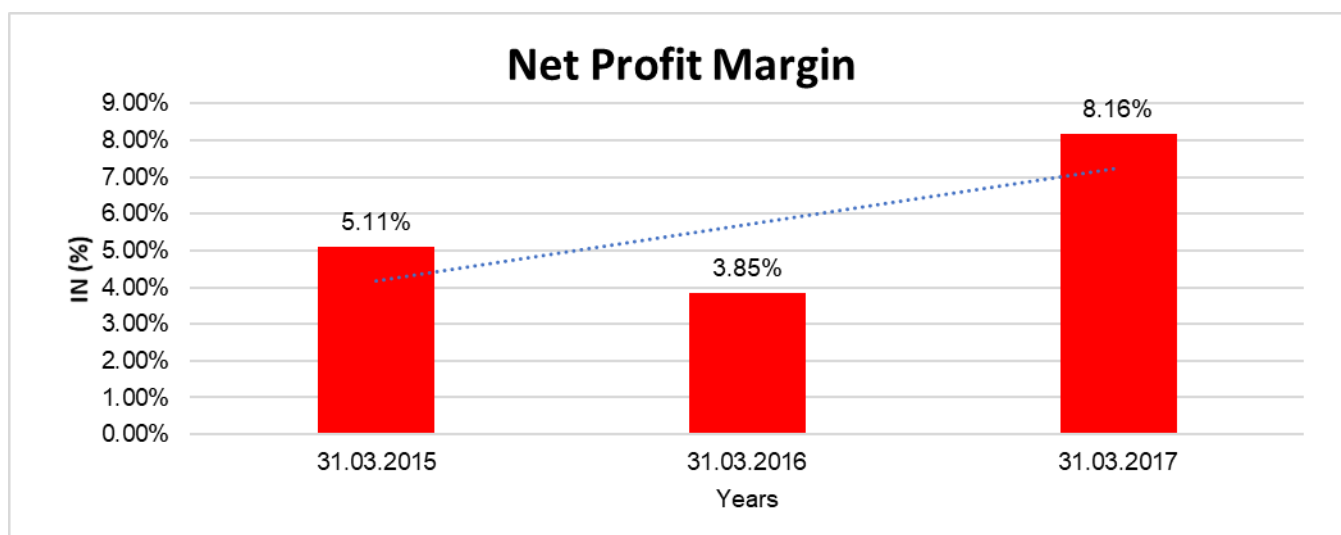
| Year on Year Growth | 31.03.2015 | 31.03.2016 | 31.03.2017 |
|---------------------|----------------|----------------|----------------|
| | INR In Million | INR In Million | INR In Million |
| Sales | 425.709 | 511.517 | 639.997 |
| | | 20.156 | 25.117 |



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NET PROFIT MARGIN

| Net Profit Margin | 31.03.2015 | 31.03.2016 | 31.03.2017 |
|-------------------|----------------|----------------|----------------|
| | INR In Million | INR In Million | INR In Million |
| Sales | 425.709 | 511.517 | 639.997 |
| Profit/ (Loss) | 21.761 | 19.672 | 52.243 |
| | 5.11% | 3.85% | 8.16% |



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LOCAL AGENCY FURTHER INFORMATION

| Sr. No. | Check list by info agents | Available in Report (Yes/No) |
|---------|---|------------------------------|
| 1 | Year of establishment | Yes |
| 2 | Constitution of the entity -Incorporation details | Yes |
| 3 | Locality of the entity | Yes |
| 4 | Premises details | No |
| 5 | Buyer visit details | -- |
| 6 | Contact numbers | Yes |
| 7 | Name of the person contacted | No |
| 8 | Designation of contact person | No |
| 9 | Promoter's background | Yes |
| 10 | Date of Birth of Proprietor / Partners / Directors | Yes |
| 11 | Pan Card No. of Proprietor / Partners | No |
| 12 | Voter Id Card No. of Proprietor / Partners | No |
| 13 | Type of business | Yes |
| 14 | Line of Business | Yes |
| 15 | Export/import details (if applicable) | No |
| 16 | No. of employees | No |
| 17 | Details of sister concerns | Yes |
| 18 | Major suppliers | No |
| 19 | Major customers | No |
| 20 | Banking Details | Yes |
| 21 | Banking facility details | Yes |
| 22 | Conduct of the banking account | -- |
| 23 | Financials, if provided | Yes |
| 24 | Capital in the business | Yes |
| 25 | Last accounts filed at ROC, if applicable | Yes |
| 26 | Turnover of firm for last three years | Yes |
| 27 | Reasons for variation <> 20% | -- |
| 28 | Estimation for coming financial year | No |
| 29 | Profitability for last three years | Yes |
| 30 | Major shareholders, if available | Yes |
| 31 | External Agency Rating, if available | Yes |
| 32 | Litigations that the firm/promoter involved in | -- |
| 33 | Market information | -- |
| 34 | Payments terms | No |
| 35 | Negative Reporting by Auditors in the Annual Report | No |

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INDEX OF CHARGES

| S N O | SRN | CHA RGE ID | CHARGE HOLDER NAME | DATE OF CREA TION | DATE OF MODI FICAT ION | DAT E OF SATI SFA CTIO N | AMOUNT | ADDRESS |
|-------------|-------------------|-------------------|---|----------------------------|------------------------------------|---|-------------|--|
| 1 | G715 9153 1 | 100 142 625 | VOLKSWAG EN FINANCE PRIVATE LIMITED | 27/0 6/20 17 | - | - | 499000.0 | 3RD FLOOR, WING - A, SILVER UTOPIACARDINAL GRACIOUS ROAD, CHAKALA, ANDHERIMUMBAIM A400099IN |
| 2 | G705 7825 7 | 100 140 833 | HDFC BANK LIMITED | 07/0 4/20 17 | - | - | 900000.0 | HDFC BANK HOUSE, SENAPATI BAPAT MARG,LOWER PAREL (WEST)MUMBAIMH4 00013IN |
| 3 | G705 7960 2 | 100 140 839 | HDFC BANK LIMITED | 07/0 4/20 17 | - | - | 900000.0 | HDFC BANK HOUSE, SENAPATI BAPAT MARG,LOWER PAREL (WEST)MUMBAIMH4 00013IN |
| 4 | C417 9500 6 | 105 458 49 | HDFC BANK LIMITED | 30/0 4/20 14 | - | - | 1290000.0 | HDFC BANK HOUSE, SENAPATI BAPAT MARG,LOWER PAREL (WEST)MUMBAIMH4 00013IN |
| 5 | H035 4819 5 | 101 147 09 | AXIS BANK LIMITED | 04/0 7/20 08 | 03/0 8/20 18 | - | 508900000.0 | CORPORATE BANKING BRANCH,214- 215,SECOND FLOOR,"CITI MALL",UNIVERSITY (GANESH KHIND) ROADPUNEMH4110 07IN |
| 6 | G208 1565 | 100 774 | SMALL INDUSTRIE | 25/1 0/20 | - | 07/ 11/ | 9975000.0 | SURYAKIRAN HOTEL BUILDING, |

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| | | | | | | | | |
|---|-------------------|------------------|---------------------------------------|--------------------|---|------------------------|------------|---|
| | 0 | 24 | S DEVELOPM ENT BANK OF INDIA | 07 | | 201 6 | | 1ST FLOOR, C- 8MUMBAI PUNE ROAD, CHINCHWADPUNEM H411019IN |
| 7 | A739 0969 9 | 101 044 35 | BANK OF BARODA | 12/0 3/20 08 | - | 06/ 11/ 200 9 | 32000000.0 | SPL. SSI PIMPRI, KHOJA BLDG.,OPP. KSB PUMPS, PIMPRI,PUNEMH411 018IN |

BUSINESS OPERATIONS OF THE COMPANY AND THE STATE OF COMPANY'S AFFAIRS:

PERFORMANCE:

During the financial year 2016-17, the revenue from operations has been increased by 25.12% as against 20% in the previous year. Net profit stood at 8.16% as against 3.85% in the previous year.

Share of components sales to the Automotive Sector has increased from 63% to 74%.

ACHIEVEMENTS:

During the year under report the Company has acquired Jaguar Land Rover as a customer. This raises our profile with Automotive OEMs and Tier Is.

AWARDS:

- Rieter presented out Company a "Best Quality" award at their Vendor meet in April 17.
- Keihin presented our Company the "Best Supplier of the Year" award at their Vendor meet in April 17.

STAMPING CAPABILITY AND CAPACITY:

In the month of October, 2016, a 25T Bruderer was commissioned. This makes the transition from "Taiwan" level machine to Best in Class machine. This investment in improving our Stamping Capability will give good returns in the years ahead.

MOULDING CAPABILITY AND CAPACITY:

Insert Moulding capacity was significantly increased from 3 machines to 5 machines. The old Windsor 2k machine was retired keeping their strategy of having good moulds running on good machines.

Total machines grew from 26 to 28.

TOOLING CAPABILITY AND CAPACITY:

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A new EDM machine along with a new Wire EDM machine, both from Sodick were added. The EDM machine enhances capacity while the Wire EDM machine enhances both capacity and capability. A new Makino VMC with higher capabilities has been ordered. Focus will be on reducing the development lead time and increasing the output.

FUTURE OUTLOOK:

Sales are forecasted to grow in by 21% - 23% marking the third consecutive year with 20% plus growth.

The quantum jump in Free Cash from INR 30.000 Million level to INR 60.000 Million level is sustainable over the next year. This is very significant as our financial ability to fund future growth plans has risen to another level.

APART FROM CAPACITY ENHANCEMENT, THERE ARE OPPORTUNITIES IN:

1) Medium sized components:

Considering the enquiries by the Customers to supply medium size technical components (200T 400T) a decision was taken to broaden our portfolio from the < 200T segment by ordering a 400T 2k machine and thereby entering the 200T-400T segment.

Due to the lead time in business acquisition and component development the 400T 2k machine will be under-utilized for several months.. Therefore, the results of this decision will be seen in a couple of years.

2) New Competency:

Reel-to-Reel moulding is a potential growth driver that needs to be evaluated.

3) Geographic expansion —

New plant at Sanand:

Sanand, Gujarat has emerged as India's fourth Auto hub. The Suzuki plant will go into production during 2017-18. This will attract Tier 1s to locate in Gujarat. At present, there is no significant presence Of Tier 2 moulding companies. This creates opportunity for Renata as a Tier 2 supplier.

New plant in Eastern Europe:

While a plant at Sanand presents a realistic opportunity, the Sanand area would have a capacity of around 1.0 million cars. East Europe already has output in excess of 3 million. Their recently acquired customer, Jagaur Land Rover will set up a new plant in Slovakia going into production in late 2018. Is there opportunity for the Company to follow JLR into Slovakia? Their study of this opportunity has started.

4) Stamping:

The Company has already built some capability in Progressive Stamping. They are exploring going deeper with this technology to exploit the opportunities. Rather than do this by ourselves, Company is considering a Joint Venture for stamping activity. A new plant will be required for Company's Stamping activity,

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CHANGE OF ADDRESS:

The Registered address of the company has been shifted from J 256, MIDC Bhosari, Pune – 411026, Maharashtra, India to the present address w.e.f 01.08.2009

FIXED ASSETS:

- Building and Shed
- Land Scrape
- Cars and Motor Cycles
- Computer
- Furniture and Fixture
- Plant and Machinery
- Land
- Modules

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

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No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

| Currency | Unit | INR |
|-----------|------|-----------|
| US Dollar | 1 | INR 71.33 |
| UK Pound | 1 | INR 91.72 |
| Euro | 1 | INR 81.69 |

INFORMATION DETAILS

| | |
|----------------------------------|------|
| Information Gathered by : | JIRL |
| Analysis Done by : | NYT |
| Report Prepared by : | RUP |

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SCORE FACTORS

| | | |
|-----------------------------|--------|-----|
| DEMERIT POINTS | | |
| --BANK CHARGES | YES/NO | YES |
| --LITIGATION | YES/NO | NO |
| --OTHER ADVERSE INFORMATION | YES/NO | NO |
| MERIT POINTS | | |
| --SOLE DISTRIBUTORSHIP | YES/NO | NO |
| --EXPORT ACTIVITIES | YES/NO | YES |
| --AFFILIATION | YES/NO | YES |
| --LISTED | YES/NO | NO |
| --OTHER MERIT FACTORS | YES/NO | YES |

RATING EXPLANATIONS

| Credit Rating | Explanation | Rating Comments |
|---------------|------------------|--|
| A++ | Minimum Risk | Business dealings permissible with minimum risk of default |
| A+ | Low Risk | Business dealings permissible with low risk of default |
| A | Acceptable Risk | Business dealings permissible with moderate risk of default |
| B | Medium Risk | Business dealings permissible on a regular monitoring basis |
| C | Medium High Risk | Business dealings permissible preferably on secured basis |
| D | High Risk | Business dealing not recommended or on secured terms only |
| NB | New Business | No recommendation can be done due to business in infancy stage |
| NT | No Trace | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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