

MIRA INFORM REPORT

Report No. :	541744
Report Date :	26.11.2018

IDENTIFICATION DETAILS

Name :	L & T INTERNATIONAL GROUP PHILS. INC.
Registered Office :	7500 A. Bonifacio corner J. Tinsay Streets, Clark Freeport Zone, Pampanga
Country :	Philippines
Financials (as on) :	2015
Date of Incorporation :	17.09.1986
Legal Form :	Private Limited Liability company
Line of Business :	Garments manufacturing and other related business, for export.
No. of Employees :	5000

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	Slow but Correct
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Philippines	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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PHILIPPINES - ECONOMIC OVERVIEW

The economy has been relatively resilient to global economic shocks due to less exposure to troubled international securities, lower dependence on exports, relatively resilient domestic consumption, large remittances from about 10 million overseas Filipino workers and migrants, and a rapidly expanding services industry. During 2017, the current account balance fell into the negative range, the first time since the 2008 global financial crisis, in part due to an ambitious new infrastructure spending program announced this year. However, international reserves remain at comfortable levels and the banking system is stable.

Efforts to improve tax administration and expenditures management have helped ease the Philippines' debt burden and tight fiscal situation. The Philippines received investment-grade credit ratings on its sovereign debt under the former AQUINO administration and has had little difficulty financing its budget deficits. However, weak absorptive capacity and implementation bottlenecks have prevented the government from maximizing its expenditure plans. Although it has improved, the low tax-to-GDP ratio remains a constraint to supporting increasingly higher spending levels and sustaining high and inclusive growth over the longer term.

Economic growth has accelerated, averaging over 6% per year from 2011 to 2017, compared with 4.5% under the MACAPAGAL-ARROYO government; and competitiveness rankings have improved. Although 2017 saw a new record year for net foreign direct investment inflows, FDI to the Philippines has continued to lag regional peers, in part because the Philippine constitution and other laws limit foreign investment and restrict foreign ownership in important activities/sectors - such as land ownership and public utilities.

Although the economy grew at a rapid pace under the AQUINO government, challenges to achieving more inclusive growth remain. Wealth is concentrated in the hands of the rich. The unemployment rate declined from 7.3% to 5.7% between 2010 and 2017; while there has been some improvement, underemployment remains high at around 17% to 18% of the employed population. At least 40% of the employed work in the informal sector. Poverty afflicts more than a fifth of the total population but is as high as 75% in some areas of the southern Philippines. More than 60% of the poor reside in rural areas, where the incidence of poverty (about 30%) is more severe - a challenge to raising rural farm and non-farm incomes. Continued efforts are needed to improve governance, the judicial system, the regulatory environment, the infrastructure, and the overall ease of doing business.

2016 saw the election of President Rodrigo DUTERTE, who has pledged to make inclusive growth and poverty reduction his top priority. DUTERTE believes that illegal drug use, crime and corruption are key barriers to economic development. The administration wants to reduce the poverty rate to 17% and graduate the economy to upper-middle income status by the end of President DUTERTE's term in 2022. Key themes under the government's Ten-Point Socioeconomic Agenda include continuity of macroeconomic policy, tax reform, higher investments in infrastructure and human capital development, and improving competitiveness and the overall ease of doing business. The administration sees infrastructure shortcomings as a key barrier to sustained economic growth and has pledged to spend \$165 billion on infrastructure by 2022. Although the final outcome has yet to be seen, the current administration is shepherding legislation for a comprehensive tax reform program to raise revenues for its ambitious infrastructure spending plan and to promote a more equitable and efficient tax system. However, the need to finance rehabilitation and reconstruction efforts in the southern region of Mindanao following the 2017 Marawi City siege may compete with other spending on infrastructure.

Source : CIA

ANTECEDENT INFORMATION:

Company: **L & T INTERNATIONAL GROUP PHILS. INC.**
Address: 7500 A. Bonifacio St. corner J. Tinsay St., Clark Freeport Zone
Country: Philippines
Service Type: Normal

FINDINGS

We conducted research and investigation on **L & T INTERNATIONAL GROUP PHILS. INC.** and showed the following, viz:

VERIFICATION WITH SECURITIES & EXCHANGE COMMISSION (SEC): L & T INTERNATIONAL GROUP PHILS. INC.

LEGAL ENTITY: Private. Limited Liability company

REGISTRATION

Certificate No. 0000135186
Date September 17, 1986
Term Fifty (50) years

Address 7500 A. Bonifacio corner J. Tinsay Streets, Clark Freeport Zone, Pampanga

Telephone Nos. (045) 599 2256 / 599 2619

Fax No. (045) 599 33

Parent Company **PHILIPPINE LUEN THAI HOLDINGS INC.**
SEC No. A1996 11979
Address: 5F Times Plaza Building Taft Ave. cor. UN Ave, Ermita, Manila City

Subsidiary/Affiliate: **GOLDEN DRAGON APPAREL INC.**
SEC No. 137381
Address: 2 Jasmine St., Olivias Subd., San Nicolas, San Fernando City, Pampanga

CAPITALIZATION

(As of March 17, 2016)

Authorized Capital Stock (20,000 Common Shares)	-	P2,000,000.00
Par Value per share - P100.00		
Fully Subscribed & Paid	-	P2,000,000.00

PRIMARY PURPOSE

To engage in the business of garments manufacturing and other related business, for export.

(Note: Currency in Philippine Peso, unless otherwise specified)

STOCKHOLDERS/DIRECTORS/OFFICERS

(As of 2013)

Name / Nationality	Position	Amount Subscribed & Paid (Php)
Phil. Luen Thai Holdings Corp		1,999,300
Willie Tan, Chinese	Chairman	100.
Evelyn S. Mandani, Filipino	Treasurer	100.
Evelyn S. Jose, Filipino	Director	100.
Henry Tan, Chinese	Director	100.
Maridet P. Zuniga, Filipino	Director	100.
Francisco Saucedo, Jr., Filipino	President	100.
Susan Cheung	Director	100.
Leonardo R. Benitez, Jr,	Corporate Secretary	<u>NIL</u>
TOTAL		<u>2,000,000</u>

BUSINESS ACTIVITY

The company is a wholly owned subsidiary of Phil. Luen Thai Holding Corp. The ultimate Parent company is LUEN THAI HOLDINGS LTD., headquartered in Hongkong. From a small family run enterprises in the 1960s, it became a public-listed company in Hongkong Stock Exchange in 2004. It has 18 production facilities & sales office in strategic location around the world.

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LTIGP has 4 apparel manufacturing facilities in Clark Freeport Zone, San Fernando City Pampanga; and for luxury bag, laptop & camera bag & shoe manufacturing facilities in Tarlac.

Product Lines: – sleepwear, intimate wear, tops, pants & shorts & active wear; ladies fashion & children's wear. Services include – design & development, material management, production and logistics.

Top customers are – Ralph Lauren, Liz Clairborne and others. Employs about 5,000 personnel.

Website : www.luenthai.com

FINANCIAL CONDITION

(Audited Financial Statement for years 2015 and 2014, as compiled)

Balance Sheet

	2015	20114
ASSETS		
CURRENT ASSETS		
Cash & Cash equivalents	1,552,530.	15,295,796.
Trade & Other Receivables	20,634,983.	20,267,309.
Work in Progress	2,360,189.	2,983,847.
Prepayments & other Current Assets	<u>135,853.</u>	<u>261,427.</u>
Total Current Assets	<u>24,683,555.</u>	<u>38,808,379.</u>
NON-CURRENT ASSETS		
Property & Equipment – Net	2,337,760.	2,163,934.
Other Assets	<u>874,516.</u>	<u>818,097.</u>
Total Non-Current Assets	<u>3,212,276.</u>	<u>2,982,031.</u>
TOTAL ASSETS	<u>27,895,831.</u>	<u>41,790,410.</u>
LIABILITIES & EQUITY		
CURRENT LIABILITIES		
Trade & Other Payables	4,025,434.	4,156,356.
Due to Related Parties	19,381,677.	35,038,492.
Income Tax Payable	<u>94,757.</u>	<u>128,693.</u>
Total Current Liabilities	<u>23,501,868.</u>	<u>39,323,541.</u>
NON-CURRENT LIABILITIES		
Retirement Benefits Obligation	3,029,803.	2,929,948.
Deferred Income Tax Liabilities	<u>NIL</u>	<u>113,921.</u>
Total Non Current Liabilities	<u>3,029,803.</u>	<u>3,043,869.</u>
TOTAL LIABILITIES	<u>26,531,671.</u>	<u>42,367,410.</u>
EQUITY		
Share Capital	76,923.	76,923.

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Retained Earnings	1,915,003.	300,834.
Other Reserves	(627,766.)	(954,757.)
Total Equity (Capital Deficiency)	<u>1,364,160.</u>	<u>(577,000.)</u>
TOTAL LIABILITIES & EQUITY	<u>27,895,831.</u>	<u>41,790,410.</u>

Income Statement

SERVICE INCOME	<u>47,238,023.</u>	<u>44,104,585.</u>
Gross Profit	5,198,058.	5,095,865.
Operating Expenses	(3,512,783.)	(3,508,021.)
Other Operating Income	151,170.	28,835.
Income before Income Tax	<u>1,836,445.</u>	<u>1,616,679.</u>
NET INCOME FOR THE YEAR	<u>1,614,169.</u>	<u>1,474,259.</u>

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 71.18
UK Pound	1	INR 91.04
Euro	1	INR 81.19
PHP	1	INR 1.35

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)