

**MEDPHARMA PHARMACEUTICAL & CHEMICAL INDUSTRIES CO LLC - 541269 PAGE NO. : 1**

## MIRA INFORM REPORT

<b>Report No. :</b>	541269
<b>Report Date :</b>	24.11.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	MEDPHARMA PHARMACEUTICAL & CHEMICAL INDUSTRIES CO LLC
<b>Registered Office :</b>	Street No. 37, Industrial Area No. 13 PO Box 25235 Sharjah
<b>Country :</b>	United Arab Emirates
<b>Financials (as on) :</b>	31.12.2017
<b>Date of Incorporation :</b>	14.04.1996
<b>Com. Reg. No.:</b>	28109
<b>Legal Form :</b>	Limited Liability Company - LLC
<b>Line of Business :</b>	Subject is engaged in the manufacture of pharmaceutical preparations, including capsules, syrups, antibiotics and hygiene products.
<b>No. of Employees :</b>	200

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	No Complaints
<b>Litigation :</b>	Clear

### NOTES :

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Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United Arab Emirates	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**UNITED ARAB EMIRATES - ECONOMIC OVERVIEW**

The UAE has an open economy with a high per capita income and a sizable annual trade surplus. Successful efforts at economic diversification have reduced the portion of GDP from the oil and gas sector to 30%.

Since the discovery of oil in the UAE nearly 60 years ago, the country has undergone a profound transformation from an impoverished region of small desert principalities to a modern state with a high standard of living. The government has increased spending on job creation and infrastructure expansion and is opening up utilities to greater private sector involvement. The country's free trade zones - offering 100% foreign ownership and zero taxes - are helping to attract foreign investors.

The global financial crisis of 2008-09, tight international credit, and deflated asset prices constricted the economy in 2009. UAE authorities tried to blunt the crisis by increasing spending and boosting liquidity in the banking sector. The crisis hit Dubai hardest, as it was heavily exposed to depressed real estate prices. Dubai lacked sufficient cash to meet its debt obligations, prompting global concern about its solvency and ultimately a \$20 billion bailout from the UAE Central Bank and Abu Dhabi Government that was refinanced in March 2014.

The UAE's dependence on oil is a significant long-term challenge, although the UAE is one of the most diversified countries in the Gulf Cooperation Council. Low oil prices have prompted the UAE to cut expenditures, including on some social programs, but the UAE has sufficient assets in its sovereign investment funds to cover its deficits. The government reduced fuel subsidies in August 2015, and introduced excise taxes (50% on sweetened carbonated beverages and 100% on energy drinks and tobacco) in October 2017. A five-percent value-added tax was introduced in January 2018. The UAE's strategic plan for the next few years focuses on economic diversification, promoting the UAE as a global trade and tourism hub, developing industry, and creating more job opportunities for nationals through improved education and increased private sector employment.

Source : CIA

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## **SUMMARY**

Company Name	: MEDPHARMA PHARMACEUTICAL & CHEMICAL INDUSTRIES CO LLC
Country of Origin	: Sharjah, United Arab Emirates
Legal Form	: Limited Liability Company - LLC
Registration Date	: 14th April 1996
Commercial Registration Number	: 28109, Sharjah
Trade Licence Number	: 3759
Chamber Membership Number	: 36698
Issued Capital	: UAE Dh 300,000
Paid up Capital	: UAE Dh 300,000
Total Workforce	: 200
Activities	: Manufacture of pharmaceutical preparations
Financial Condition	: Fair
Payments	: Nothing detrimental uncovered
Operating Trend	: Steady

## **COMPANY NAME**

MEDPHARMA PHARMACEUTICAL & CHEMICAL INDUSTRIES CO LLC

## **ADDRESS**

### **REGISTERED & PHYSICAL ADDRESS**

Location : Street No. 37, Industrial Area No. 13  
PO Box : 25235  
Town : Sharjah  
Country : United Arab Emirates  
Telephone : (971-6) 5440555 / 5148801 / 5742440  
Facsimile : (971-6) 5440500 / 5742441  
Email : [medpharm@emirates.net.ae](mailto:medpharm@emirates.net.ae) / [medpharm@medpharma-uae.com](mailto:medpharm@medpharma-uae.com) / [info@medpharma-ae.com](mailto:info@medpharma-ae.com)

### **Premises**

Subject operates from a large suite of offices and a factory that are owned and located in the Industrial Area of Sharjah.

## **KEY PRINCIPALS**

<u>Name</u>	<u>Nationality</u>	<u>Position</u>
• Sheikh Mohamed Bin Saqer Al Qassimi	Emirati	Managing Director
• Dr Adnan Ali Salem Abiyat	Omani	Director
• Yanouf Ali Salem Abiyat	Omani	Director
• Ali Abdul Karim Al Nimla	-	Director
• Abdullah Abdul Karim Al Nimla	-	Director
• Ahmed Al Yakoot	-	Chief Executive Officer
• Dr Maher Sulaiman	-	Marketing Manager
• Sudaish Parkath	-	Finance Manager

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- Dr Mostafa Al Gazzar - Logistics Manager
- Mohamed Ibrahim - Accountant

## **LEGAL FORM & OWNERS**

**Date of Establishment** : 14<sup>th</sup> April 1996

**Legal Form** : Limited Liability Company - LLC

**Commercial Reg. No.** : 28109, Sharjah

**Trade Licence No.** : 3759

**Chamber Member No.** : 36698

**Issued Capital** : UAE Dh 300,000

**Paid up Capital** : UAE Dh 300,000

<i>Name of Shareholder (s)</i>	<i>Percentage</i>
• Al Balsam General Trading Ltd Sharjah	51%
• Valiant Europe Rotterdam Netherlands	35%
• Medpharma Holding Ltd Cayman Islands	14%

## **AFFILIATED COMPANIES**

- Bausch & Lomb  
Dubai

## **OPERATIONS**

**Activities:** Engaged in the manufacture of pharmaceutical preparations, including capsules, syrups, antibiotics and hygiene products.

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Subject produces 15 million cream tubes, 185 million capsules, 20 million antibiotic bottles, 20 million syrup bottles, 20 million hygienic and cosmetic products, and 850 million tablets.

**Import Countries:** Europe and the Far East

**Export Countries:** Saudi Arabia, Oman, Bahrain, Kuwait, Qatar, Lebanon, Jordan, Iraq, Libya, Yemen and Ethiopia

**Operating Trend:** Steady

Subject has a workforce of approximately 200 employees.

## ***FINANCIAL DATA***

Financial highlights provided by local sources are given below:

Currency: United Arab Emirates Dirham (UAE Dh)

	Year Ending 31/12/16:	Year Ending 31/12/17:
Total Sales	UAE Dh 64,000,000	UAE Dh 70,000,000

Local sources consider subject's financial condition to be Fair.

The above financial figures are based on estimations by our local sources.

## ***BANKERS***

- Sharjah Islamic Bank  
Al Boorj Avenue  
PO Box: 4  
Sharjah  
Tel: (971-6) 5547747

## ***PAYMENT HISTORY***

No complaints regarding subject's payments have been reported.

## ***GENERAL COMMENTS***

Please note that the correct name of the subject is "Medpharma Pharmaceutical & Chemical Industries Co LLC" and not "Medpharma Pharma & Chemical Inds".

Established in 1996, Medpharma Pharmaceutical & Chemical Industries Co LLC specialises in the manufacture of pharmaceutical preparations, including capsules, syrups, antibiotics and hygiene products.

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

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**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 71.18
UK Pound	1	INR 91.04
Euro	1	INR 81.19
UAE DH	1	INR 19.24

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	NIS
<b>Report Prepared by :</b>	TRU

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)