

MIRA INFORM REPORT

Report No. :	540885
Report Date :	26.11.2018

IDENTIFICATION DETAILS

Name :	SPECIALTY FOOD DISTRIBUTION CO., LLC
Registered Office :	4600 Theater Rd Sparta , Wi 54656-5428
Country :	United States
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	29.05.2002
Legal Form :	Limited Liability Company
Line of Business :	Wholesale of groceries
No. of Employees :	25

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,



MIRA INFORM PRIVATE LIMITED
605, Palmspring, Near D'Mart, Link Road,
Malad (West), Mumbai - 400 064. INDIA
Tel : 91-22-40448000 (44 lines)
Fax : 91-22-40448045 / 40448046
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through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	SPECIALTY FOOD DISTRIBUTION CO., LLC
Trade Name	SPECIALTY FOOD DISTRIBUTION Co
ID	ID
ID Details	S061624
Creation Date	2002
Incorporation Date	05/29/2002
Legal Address	4600 THEATER RD SPARTA , WI 54656-5428, USA
Operative Address	4600 THEATER RD SPARTA, WI, 54656-5428 United States
Telephone	(608) 269-5266
Fax	NA
Legal Form	LIMITED LIABILITY COMPANY
E-Mail	customerservice@specialtyfooddistribution.com
Registered In	WISCONSIN
Website	www.specialtyfooddistribution.com
Contact	Dean Hansen - Owner
Staff	25
Activity	SIC Code: 5149, Groceries and Related Products, NEC NAICS Code: 424490, Other Grocery and Related Products Merchant Wholesalers

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA, NA	
Crown Equipment Corporation	
BYLINE BANK	

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FirstMerit Bank, N.A.
BANK OF THE WEST

Description -

HISTORY

History	Specialty Food Distribution Co LLC was founded in 2002.
Key Developments	NA
Parent Company	NA

PRINCIPAL ACTIVITY

General Description	Specialty Food Distribution Co LLC is dedicated to the wholesale of groceries.
Service/Product Description	The company offers bakery goods, baking mixes, baking products, mixes, breads, candy, canned dinners, cereal, cheese, cookies, crackers, preserves, pickles, jelly and meat snacks.
Sales	Wholesale
Operations Area	National
Imports From	India
Employees	25 employees
Payments With Suppliers	No complaints

BRANDS

Brand	Comments
VS	-
Carley's	-

CLIENTS

Name of Client	Country	Comments
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There are not informed clients

Comments The company offers its products to retailers.

SUPPLIERS

Supplier Name	Country	Comments
AONE ENTERPRISES	India	-
APIS INDIA LIMITED	India	-
Comments	-	

LOCATION

Headquarters 4600 THEATER RD SPARTA, WI, 54656-5428 United States
Branches 215 Pine Street, La Cross, WI, USA

GROUP STRUCTURE AND SUBSIDIARY COMPANIES

Listed at the stock exchange No

Capital NA

Shareholders (%) The company does not disclose information on shareholders. The following information has been provided by private sources and could not be confirmed:

Management The major holder of this company is Dean Hansen.
Dean Hansen - Owner

Subsidiary Companies No subsidiary companies were found.

Related Companies No related companies were found.

FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	2017 USD
Gross Sales	35.000.000
Money Flow	Normal

LEGAL FILINGS

Lawsuits	No records found.											
Trademarks	<p>VS beverages, namely, soft drinks, sports drinks, isotonic beverages, flavored water, isotonic flavored water, isotonic sports...</p> <p>Owned by: Specialty Food Distribution Company, LLC Serial Number: 77882058</p> <p>CARLEY'S Cookies and wafers Owned by: Specialty Food Distribution Company, LLC Serial Number: 85251728</p> <p>CARLEY'S Cookies; Wafers; Potato Sticks; Snack mix consisting of pretzels, breadsticks, rye crisps Owned by: Specialty Food Distribution Company, LLC Serial Number: 85251732</p>											
Patents Registered	No records found.											
Renewals	<table> <thead> <tr> <th>Transaction</th> <th>Filed Date</th> </tr> </thead> <tbody> <tr> <td>Organized</td> <td>05/31/2002</td> </tr> <tr> <td>Change of Registered Agent</td> <td>04/26/2006</td> </tr> <tr> <td>Delinquent</td> <td>04/01/2008</td> </tr> <tr> <td>Restored to Good Standing</td> <td>09/25/2008</td> </tr> </tbody> </table>	Transaction	Filed Date	Organized	05/31/2002	Change of Registered Agent	04/26/2006	Delinquent	04/01/2008	Restored to Good Standing	09/25/2008	
Transaction	Filed Date											
Organized	05/31/2002											
Change of Registered Agent	04/26/2006											
Delinquent	04/01/2008											
Restored to Good Standing	09/25/2008											
UCC (Uniform Commercial Code)	<p>Filing Number: 160007119927 Filing Type: INITIAL FINANCING Status: Active Expires: 5/26/2021 Debtor(s) of Record Specialty Food Distribution Co., LLC</p>											



MIRA INFORM PRIVATE LIMITED
605, Palmspring, Near D'Mart, Link Road,
Malad (West), Mumbai - 400 064. INDIA
Tel : 91-22-40448000 (44 lines)
Fax : 91-22-40448045 / 40448046
E-mail : mira@mirainform.com
info@mirainform.com
Website : <http://www.mirainform.com>
<http://www.miraglobalcheck.com>
<http://www.miraglobalcollections.com>

4600 Theater Road
Sparta, WI 54656
UNITED STATES
Secured Party(s) of Record
Crown Equipment Corporation
44 S. Washington Street
New Bremen, OH 45869
UNITED STATES

Filing Number: 160006661019
Filing Type: INITIAL FINANCING
Status: Active
Expires: 5/17/2021
Debtor(s) of Record
SPECIALTY FOOD DISTRIBUTION CO., LLC
4600 Theater Rd.
Sparta, WI 54656
UNITED STATES
SPECIALTY FOOD TRADING CO., LLC
4600 Theater Rd.
Sparta, WI 54656
UNITED STATES
SPECIALTY LOGISTICS LLC
4600 Theater Rd.
Sparta, WI 54656
UNITED STATES
CROSS COUNTRY SALES, LLC
4600 Theater Rd
Sparta, WI 54656
UNITED STATES
SPECIALTY LOGISTICS & WAREHOUSE GROUP
LLC
4600 Theater Rd.
Sparta, WI 54656
UNITED STATES
Secured Party(s) of Record
BYLINE BANK
500 W. ELM GROVE ROAD, SUITE 104
ELM GROVE, WI 53122
USA

Filing Number: 160006345321
Filing Type: INITIAL FINANCING
Status: Active
Expires: 5/11/2021
Debtor(s) of Record
Specialty Food Distribution Co., LLC
4600 Theater Road
Sparta, WI 54656

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info@mirainform.com
Website : http://www.mirainform.com
http://www.miraglobalcheck.com
http://www.miraglobalcollections.com

UNITED STATES
Secured Party(s) of Record
FirstMerit Bank, N.A.
106 S. Main Street, 12th Floor
Akron, OH 44308
UNITED STATES

Filing Number: 160003688934
Filing Type: INITIAL FINANCING
Status: Active
Expires: 3/21/2021
Debtor(s) of Record
Specialty Food Distribution Co., LLC
4600 Theater Road
Sparta, WI 54656
UNITED STATES

Secured Party(s) of Record
BANK OF THE WEST
475 Sansome Street
San Francisco, CA 94111
UNITED STATES

OFAC Sanctions List Search

The company is not listed in the OFAC list.

SUMMARY

Summary

Founded in 2002, Specialty Food Distribution Co LLC is an organization in the Groceries Industry headquartered in Sparta, WI. The company has 25 regular employees and generates an estimated \$35 million USD in annual gross sales. It operates nationally, mainly importing from India. It is ACTIVE in business with no negative records.

RISK INFORMATION

Debts	Controlled
Payments	No complaints
Cash Flow	Normal
State	Active

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INTERVIEW

First Name	NA
Position	Receptionist
Comments	She confirmed the name of the company, the address of the headquarters and location. However, she was reluctant to provide any further information.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 71.18
UK Pound	1	INR 91.04
Euro	1	INR 81.19
USD	1	INR 70.57

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)