

MIRA INFORM REPORT

Report No. :	532443
Report Date :	01.10.2018

IDENTIFICATION DETAILS

Name :	DEERE & COMPANY
Registered Office :	Corporation Trust Center 1209 Orange St, Wilmington, New Castle, De, 19801
Country :	United States
Financials (as on) :	29.10.2017
Date of Incorporation :	1836
Legal Form :	Corporation
Line of Business :	Manufactures and distributes a range of agricultural, construction, forestry, and commercial and consumer equipment.
No. of Employees :	60,500

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A++

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default

Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Exist

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	DEERE & COMPANY
Comments on Legal Name	JOHN DEERE COFFEYVILLE WORKS is a division of DEERE & COMPANY. Thus, the address provided in the order would be considered a branch location.
Trade Name	DEERE & COMPANY
ID	ID
ID Details	522909
Creation Date	1836
Incorporation Date	4/25/1958
Legal Address	CORPORATION TRUST CENTER 1209 ORANGE ST, WILMINGTON, New Castle, DE, 19801, USA
Operative Address	1 John Deere Plaza Moline, IL 61265 United States
Telephone	1-309-765-8000
Fax	-
Legal Form	CORPORATION
E-Mail	corporatesupplierdiversity@johndeere.com
Registered In	DELAWARE
Website	www.deere.com
Contact	Mr. Samuel R. Allen - Chairman, CEO & President
Staff	60,500
Activity	SIC Code: 3523, Farm Machinery and Equipment NAICS Code: 333111, Farm Machinery and Equipment Manufacturing

BANKS

Name of Bank	Reported Amount
The Bank of New York Mellon	

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John Deere Bank S.A.

JPMorgan Chase Bank, N.A.

Citibank, N.A.

Bank of America, N.A.

Description

-Indenture dated as of September 25, 2008 between the registrant and The Bank of New York Mellon, as Trustee (Exhibit 4.1 to the registration statement on Form S-3ASR no. 333-153704, filed September 26, 2008, Securities and Exchange Commission file number 1-4121*)

-Terms and Conditions of the Euro Medium Term Notes, published on February 2, 2017, applicable to the U.S. \$3,000,000,000 Euro Medium Term Note Programme of registrant, John Deere Capital Corporation, John Deere Bank S.A., and John Deere Cash Management S.A.

-Factoring Agreement dated September 20, 2002 between John Deere Bank S.A. (as successor in interest to John Deere Finance S.A.) and John Deere Vertrieb, a branch of Deere & Company, concerning the sale of trade receivables (Exhibit 10.21 to Form 10-K of registrant for the year ended October 31, 2002, Securities and Exchange Commission File Number 1-4121*)

-Receivables Purchase Agreement dated August 23, 2002 between John Deere Bank S.A. (as successor in interest to John Deere Finance S.A.) and John Deere Limited (Scotland) concerning the sale of trade receivables (Exhibit 10.22 to Form 10-K of registrant for the year ended October 31, 2002, Securities and Exchange Commission File Number 1-4121*)

-2021 Credit Agreement among the registrant, John Deere Capital Corporation, John Deere Bank S.A., various financial institutions, JPMorgan Chase Bank, N.A., as administrative agent, Citibank, N.A. and Deutsche Bank Securities Inc., as documentation agents, and Bank of America, N.A., as syndication agent, dated February 17, 2017 (Exhibit 10.1 to form 10-Q of registrant for the quarter ended January 29, 2017, Securities and Exchange Commission File Number 1-4121*)

-2022 Credit Agreement among the registrant, John Deere Capital Corporation, John Deere Bank S.A., various financial institutions, JPMorgan Chase Bank, N.A., as administrative agent, Citibank, N.A. and Deutsche Bank Securities Inc., as documentation agents, and Bank of America, N.A., as syndication agent, dated February 17, 2017 (Exhibit 10.2 to form 10-Q of registrant for the quarter ended January 29, 2017, Securities and Exchange Commission File Number 1-4121*)

HISTORY

History

The company's origin dates to 1836, when John Deere (q.v.) invented the first steel plow that could till American Midwest prairie soil without clogging. The following year, Deere established a business to manufacture and market the plow, and his own company was incorporated as Deere & Company in 1868. The present firm was incorporated in 1958 as John Deere-Delaware Company; it assumed the current company name later that year after merging with the older Deere & Company and its subsidiaries. Since its inception, Deere & Company has witnessed five generations of Deere family leadership.

Key Developments

Deere & Co Says Aug 2018 Retail Sales For U.S. & Canada AG Combines Were Up More Than The Industry
Tuesday, 11 Sep 2018
Sept 11 (Reuters) - Deere & Co ::DEERE & CO - AUGUST 2018 RETAIL SALES (ROLLING 3 MONTHS) FOR U.S. AND CANADA AG COMBINES WERE UP MORE THAN THE INDUSTRY.DEERE & CO - AUGUST 2018 RETAIL SALES (ROLLING 3 MONTHS) FOR EU 28 AG COMBINES WERE UP SINGLE DIGIT.DEERE & CO - AUGUST 2018 RETAIL SALES (ROLLING 3 MONTHS) FOR U.S. AND CANADA SELECTED TURF & UTILITY EQUIPMENT WERE UP DOUBLE DIGITS.

Deere & Co Q3 Net Income \$910.3 Million Or \$2.78 Per Share

Friday, 17 Aug 2018

Aug 17 (Reuters) - Deere & Co ::REPORTED NET INCOME OF \$910.3 MILLION FOR THE THIRD QUARTER ENDED JULY 29, 2018, OR \$2.78 PER SHARE.WORLDWIDE NET SALES AND REVENUES

INCREASED 32 PERCENT, TO \$10.308 BILLION, FOR THE THIRD QUARTER.WITHOUT SOME ADJUSTMENTS, NET INCOME ATTRIBUTABLE TO CO FOR THE THIRD QUARTER WOULD HAVE BEEN \$2.59 PER SHARE.SAYS "WE HAVE CONTINUED TO FACE COST PRESSURES FOR RAW MATERIALS AND FREIGHT".NET SALES AND REVENUES EXPECTED TO INCREASE BY ABOUT 26 PERCENT FOR FISCAL 2018 WITH NET INCOME ATTRIBUTABLE TO CO FORECAST TO BE ABOUT \$2.360 BILLION.AGRICULTURE & TURF SALES ROSE 18 PERCENT FOR THE QUARTER.NET INCOME FORECAST FOR FISCAL 2018 INCLUDES \$741 MILLION PROVISIONAL INCOME TAX EXPENSE ASSOCIATED WITH TAX REFORM.CONSTRUCTION AND FORESTRY SALES INCREASED 100 PERCENT FOR THE QUARTER.Q3 EARNINGS PER SHARE VIEW \$2.75, REVENUE VIEW \$9.21 BILLION -- THOMSON REUTERS I/B/E/S.WORLDWIDE SALES OF AGRICULTURE AND TURF EQUIPMENT ARE FORECAST TO INCREASE BY ABOUT 15 PERCENT FOR FISCAL-YEAR 2018 - SEC FILING.ADJUSTED NET INCOME ATTRIBUTABLE TO CO IS FORECAST TO BE ABOUT \$3.1 BILLION FOR FISCAL 2018.DEERE - "REPLACEMENT DEMAND FOR LARGE AGRICULTURAL EQUIPMENT IS DRIVING SALES EVEN IN THE FACE OF TENSIONS OVER GLOBAL TRADE & OTHER GEOPOLITICAL ISSUES".NET INCOME ATTRIBUTABLE TO JDCC WAS \$120.2 MILLION FOR Q3 VERSUS \$88.3 MILLION LAST YEAR.NET RECEIVABLES AND LEASES FINANCED BY JDCC WERE \$35.633 BILLION AT JULY 29, 2018, VERSUS \$32.929 BILLION AT JULY 30, 2017.

Deere May Retail Sales For U.S. And Canada AG Combines Up More Than Industry
Monday, 11 Jun 2018
June 12 (Reuters) - Deere & Co ::DEERE & CO SAYS MAY 2018 RETAIL SALES FOR U.S. AND CANADA AG COMBINES UP MORE THAN THE INDUSTRY.DEERE & CO SAYS MAY 2018 RETAIL SALES FOR EU 28 AG COMBINES DOWN DOUBLE DIGITS.DEERE & CO SAYS MAY 2018 MAY 2018 RETAIL SALES FOR U.S. AND CANADA SELECTED TURF & UTILITY EQUIPMENT DOWN SINGLE DIGIT NA

Parent Company

PRINCIPAL ACTIVITY

General Description	Deere & Company manufactures and distributes a range of agricultural, construction, forestry, and commercial and consumer equipment.		
Service/Product Description	The company offers a range of agricultural, construction, forestry, and commercial and consumer equipment. The Company supplies replacement parts for its own products and for those of other manufacturers. Deere also provides product and parts financing services. Deere and Company extends its services and products worldwide.		
Sales	Wholesale		
Operations Area	National and International		
Imports From	KOREA, INDIA		
Export To	No export were found.		
Employees	60,500 employees		
Payments With Suppliers	Regular		
Brands			
Brand	Comments		
JOHN DEERE	-		
Clients			
Name of Client	Country	Comments	
There are no informed clients			
Comments	-		
Suppliers			
Supplier Name	Country	Comments	
TONG YANG MOOLSAN CO., LTD.	KOREA	-	
HARITA SEATING SYSTEMS LTD.	INDIA	-	
GRAZIANO TRASMISSIONI INDIA PVT LTD	INDIA	-	
BHARAT GEARS LIMITED	INDIA	-	

M. D. Industries	INDIA	-
Neosym Industry Limited	INDIA	-
Reliable Autotech Pvt Ltd	INDIA	-
Comments		-

LOCATION

Headquarters	1 John Deere Plaza Moline, IL 61265 United States
Branches	Deere & Company 2624 N US Highway 169 Coffeyville, KS 67337, United States
	Deere & Company 2000 JOHN DEERE RUN CARY, NC, 27513-2789 United States
	Deere & Company 4140 114TH ST URBANDALE, IA, 50322-2064 United States
	Deere & Company 400 19TH ST MOLINE, IL, 61265-1373 United States

GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange	YES: Deere & Company (DE)
Capital	48.907B
Shareholders (%)	
Top Institutional Holders	
Holder	Shares
Vanguard Group, Inc. (The)	22,957,744
Blackrock Inc.	17,878,292
State Street Corporation	12,703,858
Capital International Investors	8,817,386
FMR, LLC	7,636,709
Bank of America Corporation	6,787,176

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Loomis Sayles & Company, LP	6,449,800
Primecap Management Company	5,485,959
First Eagle Investment Management, LLC	4,918,838
Adage Capital Partners GP L.L.C.	4,463,279
Top Mutual Fund Holders	
Holder	Shares
Vanguard Total Stock Market Index Fund	7,324,227
Vanguard 500 Index Fund	4,669,343
SPDR S&P 500 ETF Trust	4,057,506
Vanguard/Primecap Fund	3,242,800
Vanguard Institutional Index Fund-Institutional Index Fund	3,226,930
Fundamental Investors Inc	3,200,000
First Eagle Global Fund	3,176,107
Fidelity Contrafund Inc	3,094,791
Washington Mutual Investors Fund	2,237,900
iShares Core S&P 500 ETF	2,074,549

Management	Mr. Samuel R. Allen - Chairman, CEO & President Mr. Rajesh Kalathur - Sr. VP & CFO Mr. Jean H. Gilles - SVP of Power Systems-Worldwide Parts Svcs-Advanced Tech & Engg & Supply Mgmt & Logistics Mr. John C. May II - President of Agricultural Solutions & Chief Information Officer Mr. James M. Field - President of Agricultural Equipment Operations We attach the company's list of subsidiaries.
Subsidiary Companies	
Related Companies	No related companies were found.

FINANCIAL INFORMATION

General Description	We attach the company's last financial statements.
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LEGAL FILINGS

Lawsuits	Zenith Insurance Co. v. Deere and Company Filed: July 13, 2018 as 2:2018cv06084 Defendant: Deere and Company
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Plaintiff: Zenith Insurance Co.
Cause Of Action: Diversity-Product Liability
Court: Ninth Circuit › California › California Central
District Court
Type: Torts - Injury › Personal Inj. Prod. Liability

Zenith Insurance Co., a California corporation v. Deere
& Company
Filed: July 12, 2018 as 1:2018at00510
Plaintiff: Zenith Insurance Co., a California corporation
Defendant: Deere & Company
Cause Of Action: Diversity-Product Liability
Court: Ninth Circuit › California › California Eastern
District Court
Type: Torts - Injury › Personal Injury- Product Liability

Cheryl Thurston v. Deere and Company et al
Filed: June 29, 2018 as 5:2018cv01396
Defendant: Does 1 - 10 inclusive, Deere & Company,
Does 1-10, inclusive and others
Plaintiff: Cheryl Thurston
Cause Of Action: Americans With Disabilities Act
Court: Ninth Circuit › California › California Central
District Court
Type: Civil Rights › Civil Rights: Americans with
Disabilities - Other
JOHN DEERE
Coffee; confectionery, namely, chewing gum and
lollipops
Owned by: Deere & Company
Serial Number: 77336554

JOHN DEERE
pocket knives
Owned by: DEERE & COMPANY
Serial Number: 77335538

JOHN DEERE
Land vehicle accessories, namely, mud guards and
trailer hitch covers
Owned by: DEERE & COMPANY
Serial Number: 77336462

JDC
Credit and loan services; financing services; insurance
agency services; insurance administration services;
insurance claims...
Owned by: DEERE & COMPANY
Serial Number: 77549572

Trademarks

JOHN DEERE

Personal accessories, namely, lapel pins, clocks, watches

Owned by: DEERE & COMPANY

Serial Number: 77336701

JOHN DEERE

Flashlights, spotlights, lamp shades, electric popcorn poppers, electric lights for Christmas trees

Owned by: DEERE & COMPANY

Serial Number: 77336397

JOHN DEERE

Personal accessories, namely, backpacks, briefcases, briefcase-type portfolios, duffel bags, tote bags, wallets and umbrellas...

Owned by: DEERE & COMPANY

Serial Number: 77336446

Leader-Follower Fully-Autonomous Vehicle with Operator on Side

Publication number: 20150025708

Abstract: The illustrative embodiments provide a method and apparatus for controlling movement of a vehicle. Movement of an operator located at a side of the vehicle is identified with a plurality of sensors located in the vehicle and the vehicle is moved in a path that maintains the operator at the side of the vehicle while the operator is moving.

Type: Application

Filed: November 15, 2012

Publication date: January 22, 2015

Applicant: DEERE & COMPANY

Inventor: Deere & Company

MEASURING DEVICE

Publication number: 20130133416

Abstract: A fluid volume measuring device for use in a hydraulic system, includes a conduit element which holds hydraulic fluid, a transfer arrangement axially movably along a displacement path within the conduit element. A contact-free sensor is functionally connected with the transfer arrangement. The sensor detects a displacement of the transfer arrangement along the displacement path relative to the conduit element.

Type: Application

Filed: October 23, 2012

Publication date: May 30, 2013

Patents Registered

Applicant: Deere & Company
Inventor: Deere & Company

ARRANGEMENT FOR AUTOMATICALLY STEERING
A COMBINATION OF A SELF-PROPELLED VEHICLE
AND AN IMPLEMENT FOR CULTIVATING A FIELD
Publication number: 20130110358

Abstract: An implement for cultivating a field is connected to a self-propelled vehicle that is steered automatically along a first reference path by a steering control unit. The implement is guided in a lateral direction with respect to the vehicle along a second reference path by an implement position control unit by means of an actuator. The steering control unit steers the vehicle in dependence on the position of the actuator at the time.

Type: Application
Filed: September 28, 2012
Publication date: May 2, 2013
Applicant: Deere & Company
Inventor: Deere & Company

DIESEL EXHAUST FLUID CONTROL SYSTEM
Publication number: 20140325965

Abstract: An engine has an exhaust gas system and a reductant delivery system. The reductant delivery system includes a pump which pumps reductant from a tank an injector which injects reductant into the exhaust gas, and a heater for heating the reductant in the tank. A control system includes an ECU which controls the pump, the injector and the heater as a function of sensed temperatures. The control system includes an idle state, a defrost state, a recirculation state and a heating state.

Type: Application
Filed: May 3, 2013
Publication date: November 6, 2014
Applicant: Deere & Company
Inventor: Deere & Company
No records found.

Renewals

UCC (Uniform Commercial Code)

No records found.

OFAC Sanctions List Search

The company is not listed in the OFAC Sanctions List.

SUMMARY

Summary

Deere & Company manufactures and distributes a range of agricultural, construction, forestry, and commercial and consumer equipment.

The company has 60,500 regular employees worldwide.

It operates nationally and internationally, mainly importing from Korea and India.

DEERE & COMPANY shows positive profitability in its last financial figures.

RISK INFORMATION

Debts	Controlled
Payments	Regular
Cash Flow	Normal
State	Active

INTERVIEW

First Name	Mary
Position	-
Comments	She confirmed the name of the company, the address of the headquarters and location, the date of creation of the company, the company's website, the number of employees and the name of the President. She also provided an email for further inquiries.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupee
US Dollar	1	INR72.55
UK Pound	1	INR 94.91
Euro	1	INR 84.44
USD	1	INR 72.83

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)