

## MIRA INFORM REPORT

Report No. :	525497
Report Date :	01.10.2018

### IDENTIFICATION DETAILS

Name :	SANTOSH PIGMENT AND CHEMICAL INDUSTRIES
Registered Office :	Plot No. HE-6 and 7, Gopalpur Industrial Area, Sikandrabad – 203205, Uttar Pradesh
Mob. No.:	91-9910814329 [Mr. Ajeet Singh]
Country :	India
Financials (as on) :	31.03.2018
Year of Establishment :	29.04.2017
Capital Investment / Paid-up Capital :	INR 87.899 Lacs
PAN No.: [Permanent Account No.]	ADIFS8545F
GSTIN/UIN:	09ADIFS8545F1ZM
Udyog Aadhaar No.:	UP18B0002498
Legal Form :	Partnership Concern with an unlimited liability of the partners
Line of Business :	Manufacturer of Lead Pure, Lead Alloy, Lead Oxide.
No. of Employees :	40 (Approximately)

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	<b>B</b>
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

Status :	Relatively New Business
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<b>Payment Behaviour :</b>	Slow but correct
<b>Litigation :</b>	Clear

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

**NOT AVAILABLE**

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2016.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

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Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 01.10.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY**

<b>Name :</b>	Mr. Ajeet Vijender Singh
<b>Designation :</b>	Partner
<b>Contact No.:</b>	91-9910814329
<b>Date :</b>	24.09.2018

**LOCATIONS**

<b>Registered Office / Factory / Branch Office :</b>	Plot No. HE-6 and 7, Gopalpur Industrial Area, Sikandrabad – 203205, Uttar Pradesh, India
<b>Tel. No.:</b>	Not Available
<b>Mobile No.:</b>	91-9910814329 [Mr. Ajeet Vijender Singh] 91-9953473809 [Mrs. Deepmala Ajeet Singh]
<b>Fax No.:</b>	Not Available
<b>E-Mail :</b>	<a href="mailto:spc4329@gmail.com">spc4329@gmail.com</a>
<b>Area :</b>	12916 sq. ft.
<b>Locality :</b>	Industrial

**PARTNERS**

<b>Name :</b>	Mr. Ajeet Vijender Singh
<b>Designation :</b>	Partner
<b>Address :</b>	IND-124, Parsvnath Edens, Alpha 2, Greater Noida, Rampur Jagir, Gautam Buddha Nagar – 201306, Uttar Pradesh, India
<b>Date of Birth/Age :</b>	15.09.1975
<b>PAN No.:</b>	ATBPS3542D
<b>Aadhaar No.:</b>	5427 9600 4484
<b>Name :</b>	Mrs. Deemala Ajeet Singh
<b>Designation :</b>	Partner
<b>Address :</b>	Nyadar Ganj, Gadhi Dadri, Dadri, Gautam Nagar – 203207, Uttar Pradesh, India
<b>Date of Birth/Age :</b>	10.04.1978
<b>PAN No.:</b>	BDZPM2176A
<b>Aadhaar No.:</b>	3926 4221 1026

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**DETAILS OF GROUP COMPANIES**

NIL

**BUSINESS DETAILS**

<b>Line of Business :</b>	Manufacturer of Lead Pure, Lead Alloy, Lead Oxide.
<b>Products :</b>	<ul style="list-style-type: none"> <li>• Lead Pure</li> <li>• Lead Alloy</li> <li>• Lead Oxide</li> </ul>
<b>Brand Names :</b>	Not Available
<b>Agencies Held :</b>	Not Available
<b>Exports :</b>	Not Available
<b>Imports :</b>	Not Available
<b>Terms :</b>	Not Available

**GENERAL INFORMATION**

<b>Suppliers :</b>	<ul style="list-style-type: none"> <li>• Yash Sales Corporation, Delhi, India</li> <li>• Sunpac Sale, Delhi, India</li> <li>A One Metal Industries, Uttarakhand, India</li> </ul>								
<b>Customers :</b>	<p>End Users and Manufacturer</p> <ul style="list-style-type: none"> <li>• Goldstab Organics Private Limited, Valsad, Gujarat, India</li> <li>• Tata Autocomp GY Batteries Private Limited, Pune, Maharashtra, India</li> <li>• Chloride Metals Limited, Pune, Maharashtra, India</li> <li>• Okaya Power Limited, Himachal, Uttarakhand, India</li> </ul>								
<b>No. of Employees :</b>	40 (Approximately)								
<b>Bankers :</b>	<table border="1"> <tr> <td><b>Banker Name :</b></td> <td>Punjab National Bank</td> </tr> <tr> <td><b>Branch :</b></td> <td>Sikanderabad (Bulandshahr), Sikanderabad – 203205, Uttar Pradesh, India</td> </tr> <tr> <td><b>Person Name (With Designation) :</b></td> <td>Mr. Gulshan Kapoor (Relationship Manager)</td> </tr> <tr> <td><b>Contact Number :</b></td> <td>91-8171113713</td> </tr> </table>	<b>Banker Name :</b>	Punjab National Bank	<b>Branch :</b>	Sikanderabad (Bulandshahr), Sikanderabad – 203205, Uttar Pradesh, India	<b>Person Name (With Designation) :</b>	Mr. Gulshan Kapoor (Relationship Manager)	<b>Contact Number :</b>	91-8171113713
<b>Banker Name :</b>	Punjab National Bank								
<b>Branch :</b>	Sikanderabad (Bulandshahr), Sikanderabad – 203205, Uttar Pradesh, India								
<b>Person Name (With Designation) :</b>	Mr. Gulshan Kapoor (Relationship Manager)								
<b>Contact Number :</b>	91-8171113713								

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		E-Mail : <a href="mailto:bo0441@pnb.co.in">bo0441@pnb.co.in</a>
	<b>Name of Account Holder :</b>	Santosh Pigment and Chemical Industries
	<b>Banking Facility :</b>	Current Account
	<b>Account Number :</b>	0441008700001922
	<b>IFCS Code</b>	PUNB0044100
	<b>MICR No.:</b>	203024202
	<b>Branch Code</b>	044100
<b>Facilities :</b>	<b>(INR In Million)</b>	
	<b>SECURED LOAN</b>	<b>As on 31.03.2018</b>
	Cash Credit (PNB - Sikandrabad)	93.158
	Term Loan (PNB - Sikandrabad)	0.309
	Vehicle Loan (PNB - Sikandrabad)	15.361
	<b>Total</b>	<b>108.828</b>

<b>Auditors :</b>	
<b>Name :</b>	Amit H.K. Gupta and Assocites Chartered Accountants
<b>Membership No.:</b>	510123
<b>Collaborators :</b>	Not Available
<b>Membership :</b>	Not Available

**CAPITAL STRUCTURE**

AS ON 31.03.2018

(INR In Lacs)

Particulars	Opening Balance	Addition	Interest on capital	Salary to partners	Share in profit	Total	Withdrawal	Closing Balance as on 31.03.2018
Ajeet Singh	--	41.413	1.242	2.000	10.322	54.977	--	54.977
Deepmala	--	20.000						
<b>Total</b>	<b>--</b>	<b>61.413</b>	<b>1.842</b>	<b>4.000</b>	<b>20.644</b>	<b>87.899</b>	<b>--</b>	<b>87.899</b>

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**FINANCIAL DATA**  
*[all figures are INR Lacs]*

**ABRIDGED BALANCE SHEET**

<b>SOURCES OF FUNDS</b>			<b>31.03.2018</b>
<b>EQUITY AND LIABILITIES</b>			
1] Share Capital			87.899
2] Share Application Money			0.000
3] Reserves & Surplus			0.000
4] (Accumulated Losses)			0.000
<b>NETWORTH</b>			<b>87.899</b>
<b>LOAN FUNDS</b>			
1] Secured Loans			108.828
2] Unsecured Loans			0.000
<b>TOTAL BORROWING</b>			<b>108.828</b>
<b>DEFERRED TAX LIABILITIES</b>			0.000
<b>TOTAL</b>			<b>196.727</b>
<b>APPLICATION OF FUNDS</b>			
<b>FIXED ASSETS [Net Block]</b>			61.538
Capital work-in-progress			0.000
<b>INVESTMENT</b>			0.000
<b>DEFERREX TAX ASSETS</b>			0.000
<b>CURRENT ASSETS, LOANS &amp; ADVANCES</b>			
Inventories			452.379
Sundry Debtors			736.512
Cash & Bank Balances			13.192
Other Current Assets			0.000
Loans & Advances			111.840
<b>Total Current Assets</b>			<b>1313.923</b>
<b>Less : CURRENT LIABILITIES &amp; PROVISIONS</b>			
Sundry Creditors			1171.380
Other Current Liabilities			0.000
Provisions			7.354
<b>Total Current Liabilities</b>			<b>1178.734</b>
<b>Net Current Assets</b>			<b>135.189</b>
<b>MISCELLANEOUS EXPENSES</b>			0.000
<b>TOTAL</b>			<b>196.727</b>

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**PROFIT & LOSS ACCOUNT**

	PARTICULARS			31.03.2018
	<b>SALES</b>			
	Income			2221.215
	Other Income			0.023
	<b>TOTAL</b>			<b>2221.238</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed			2135.595
	Electricity Expenses			15.917
	Fuel Charges			1.264
	Wages			9.188
	Legal and Professional Charges			0.100
	Stock Insurance			0.118
	Telephone Expenses			0.112
	Office Expenses			0.197
	Freight Outward			13.937
	Repair and Maintenance			0.395
	Travelling and Conveyance			0.225
	Vehicle Running and Maintenance			0.330
	Staff welfare Expenses			0.167
	Printing and Stationary			0.122
	Salary			4.308
	Misc. Expenses			0.088
	Audit Fees			0.200
	<b>TOTAL</b>			<b>2182.263</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, DEPRECIATION AND AMORTISATION</b>			<b>38.975</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>			5.560
	<b>PROFIT / (LOSS) BEFORE DEPRECIATION AND AMORTISATION</b>			<b>33.415</b>
<b>Less</b>	<b>DEPRECIATION/ AMORTISATION</b>			6.929
	<b>NET PROFIT</b>			<b>26.486</b>

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**KEY RATIOS**

**EFFICIENCY RATIOS**

<b>PARTICULARS</b>			<b>31.03.2018</b>
Average Collection Days (Sundry Debtors / Income * 365 Days)			121.03
Account Receivables Turnover (Income / Sundry Debtors)			3.02
Average Payment Days (Sundry Creditors / Purchases * 365 Days)			200.20
Inventory Turnover (Operating Income / Inventories)			0.09
Asset Turnover (Operating Income / Net Fixed Assets)			0.63

**LEVERAGE RATIOS**

<b>PARTICULARS</b>			<b>31.03.2018</b>
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)			0.94
Debt Equity Ratio (Total Liability / Networth)			1.24
Current Liabilities to Networth (Current Liabilities / Net Worth)			13.41
Fixed Assets to Networth (Net Fixed Assets / Networth)			0.70
Interest Coverage Ratio (PBIT / Financial Charges)			7.01

**PROFITABILITY RATIOS**

<b>PARTICULARS</b>			<b>31.03.2018</b>
Net Profit Margin ((PAT / Sales) * 100)	%		1.19
Return on Total Assets ((PAT / Total Assets) * 100)	%		1.93

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Return on Investment (ROI) ((PAT / Networth) * 100)	%			30.13
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**SOLVENCY RATIOS**

PARTICULARS				31.03.2018
Current Ratio (Current Assets / Current Liabilities)				1.11
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)				0.73
G-Score Ratio Financial (Networth / Total Assets)				0.06
G-Score Ratio Debt (Debts / Equity Capital)				1.24
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)				1.11

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	Yes

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19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	Yes
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last one year	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last one year	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

**OBSERVATION POINTS**

<b>Name of Company :</b>	SANTOSH PIGMENT AND CHEMICAL INDUSTRIES
<b>Address :</b>	Plot No. HE-6 and 7, Gopalpur Industrial Area, Sikandrabad – 203205, Uttar Pradesh, India
<b>Mobile No.:</b>	91-8057280044
<b>Email :</b>	<a href="mailto:trade2sachin@gmail.com">trade2sachin@gmail.com</a>
<b>Person to whom we met:</b>	Mr. Sachin Kumar
<b>Designation :</b>	Sales Manager
<b>Name Board :</b>	Sighted
<b>Location:</b>	Easy
<b>Landmark (If Any):</b>	Near Sikandrabad Dharam Kanta
<b>Total Floors of the building:</b>	3
<b>Subject situated on:</b>	2 <sup>nd</sup> Floor
<b>Locality:</b>	Industrial

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<b>Area of premises :</b>	12916 sq. ft.
<b>Area :</b>	Neutral
<b>No. of employees seen at premises:</b>	40
<b>Visibility of Items:</b>	<ul style="list-style-type: none"> <li>• Telephone</li> <li>• Computers</li> <li>• Air Conditioner</li> <li>• Xerox Machine</li> </ul>
<b>Furniture items sighted :</b>	Chairs and Tables
<b>Neighbour's interview :</b>	Name of Company: Paras Pesticides Contact Person Name: Mr. Ajay Kumar Neighbour Overview :Existence Confirmed  Name of Company: Sikandrabad Dharma Kanta Contact Person Name: Mr. Harendra Singh Neighbour Overview :Existence Confirmed
<b>Proof of visit:</b>	Photos / Visiting Card
<b>Photograph :</b>	Exterior with name board/Interior/Shop Floor/Stock, etc.
<b>Details of the person conducting visit:</b>	Name : Satyesh Kumar Designation : Field Executive Mob. No.: 91-9697964247

**FIXED ASSETS**

- Building
- Air Conditioner
- Computer Printer
- Electrical Equipment
- Plant and Machinery
- Furniture and Fixture
- Vehicle

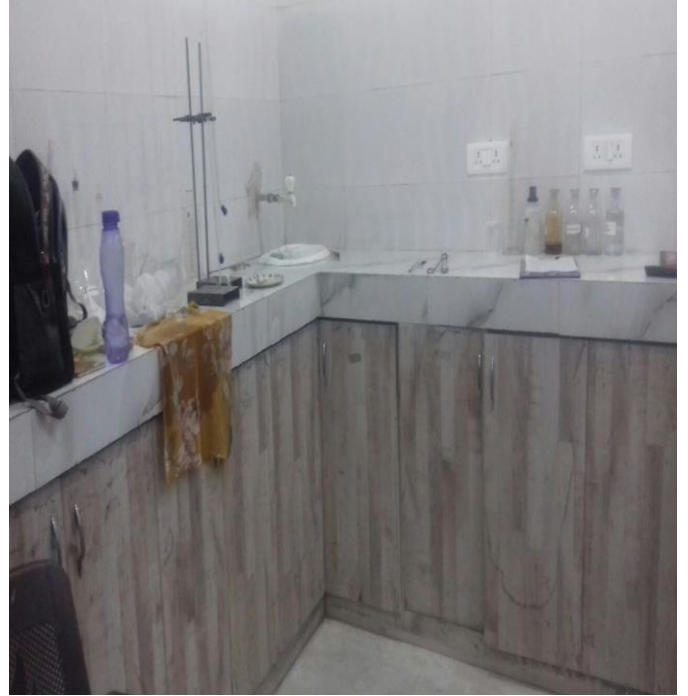
**PICTURES**



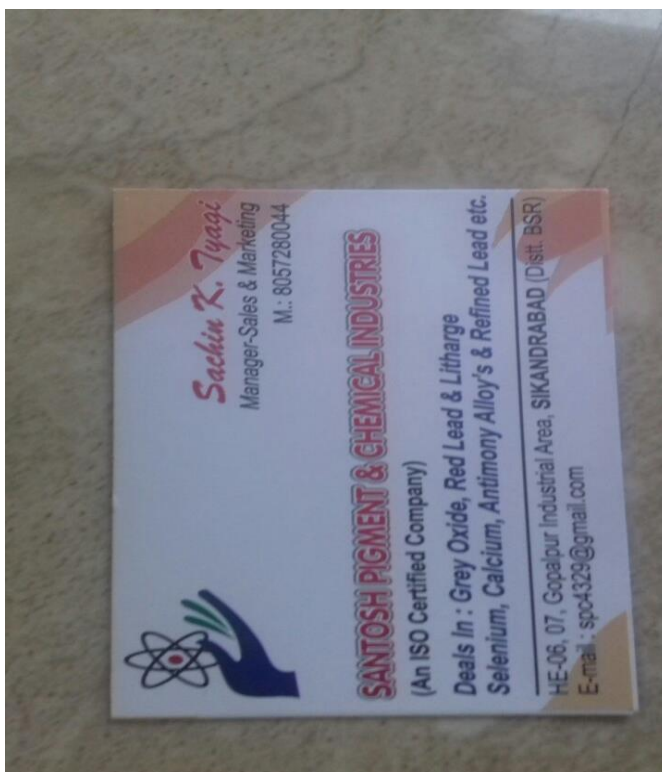
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**NEIGHBOURS**



**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report (as on 01.10.2018) (date of report) :**

No press reports / filings exists on the subject.

**INFORMATION DETAILS**

Information Gathered by :	SUV
Analysis Done by :	NIS
Report Prepared by :	JYO

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis

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