

MIRA INFORM REPORT

Report No. :	532556
Report Date :	03.10.2018

IDENTIFICATION DETAILS

Name :	OKOBILANZ BIOCHEM LIMITED LIABILITY PARTNERSHIP
Registered Office :	106, Prospect Chambers, Dr. D. N. Road, Fort, Mumbai-400001, Maharashtra
Mobile No.:	91-9224571567 (Mr. Ashok Khutade)
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	11.02.2011
LLPIN :	AAA-3782
Total Obligation of Contribution:	INR 0.100 Million
PAN No.: [Permanent Account No.]	Not Divulged
GSTN : [Goods & Service Tax Registration No.]	Not Divulged
Legal Form :	Limited Liability Partnership
Line of Business :	Manufacturer of chemical and chemical products. [Registered Activity]
No. of Employees :	4 (Approximately) (As per site visit)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

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Maximum Credit Limit :	USD 49600
Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

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Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 03.10.2018.

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED BY

Name :	Mr. Ashok Khutade
Designation :	Admin Department
Contact No.:	91-9224571567
Date :	01.10.2018

LOCATIONS

Registered Office :	106, Prospect Chambers, Dr. D. N. Road, Fort, Mumbai-400001, Maharashtra, India
Tel. No.:	Not Available
Mobile No.:	91-9224571567 (Mr. Ashok Khutade)
Fax No.:	Not Available
E-Mail :	ajay@okobilanz.com
Thane Office :	407-408, Highland Arcadet, Kolshet Road, Above D-Mart, Dhokli, Thane-400607, Maharashtra, India
Locality :	Commercial (As per site visit)

PARTNERS

As on: 31.03.2018

Name :	Mrs. Trupti Yatin Desai
Designation :	Designated Partner
Address :	Flat No-602/6 th Floor, Shivleela, Ali Bhai Premji Marg, Opposite Parcel Depot,

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	Grant Road, Mumbai-400007, Maharashtra, India
Date of Birth/Age :	25.08.1966
Date of Appointment :	11.02.2011
PAN No.:	ABQPD8938D
DPIN No.:	00030780
Name :	Mr. Ajaykumar Gopalkrishna Pillai
Designation :	Designated Partner
Address :	G-01, B - Wing, Shivsagar Co-Op Housing Society, Punjabi Colony Road, Near Ayyapa Temple, Ulhasnagar 3, Thane-421002, Maharashtra, India
Date of Birth/Age :	02.05.1975
Date of Appointment :	11.02.2011
PAN No.:	AGHPP0534B
DPIN No.:	02415096

KEY EXECUTIVES

Name :	Mr. Ashok Khutade
Designation :	Admin Department

OBLIGATION DETAILS

As on: 2018

Names of Parson	Obligation of Contribution (INR In Million)
Ajaykumar Gopalkrishna Pillai	0.015
Trupti Yatin Desai	0.085
Total	0.100

BUSINESS DETAILS

Line of Business :	Manufacturer of chemical and chemical products. [Registered Activity]
Products :	Chemical
Brand Names :	Not Divulged
Agencies Held :	Not Divulged
Exports :	Not Divulged

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Imports :	Not Divulged
Terms :	Not Divulged

PRODUCTION STATUS NOT AVAILABLE

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	4 (Approximately) (As per site visit)	
Bankers :	Bank Name	Not Divulged
	Branch	--
	Person Name (With Designation)	--
	Contact Number	--
	Name of Account Holder	--
	Account Number	--
	Account Since (Date/Year of Account Opening)	--
	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
	Remarks (If any)	--

Auditors :	Not Divulged
Memberships :	Not Available

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Collaborators :	Not Available
Associates/Subsidiaries :	Not Divulged

CAPITAL STRUCTURE

As on 2018

Names of Parson	Obligation of Contribution (INR In Million)
Ajaykumar Gopalkrishna Pillai	0.015
Trupti Yatin Desai	0.085
Total	0.100

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FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
SHAREHOLDERS FUNDS			
1] Contribution Received	0.100	0.100	0.100
2] Reserves & Surplus	17.276	14.072	13.404
3] (Accumulated Losses)	0.000	0.000	0.000
NETWORTH	17.376	14.172	13.504
LOAN FUNDS			
1] Secured Loans	0.000	0.000	0.387
2] Unsecured Loans	0.000	0.000	0.000
TOTAL BORROWING	0.000	0.000	0.387
DEFERRED TAX LIABILITIES	0.000	0.000	0.000
TOTAL	17.376	14.172	13.891
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]	3.565	3.960	4.459
Capital work-in-progress	0.000	0.000	0.000
INVESTMENT	0.000	0.000	0.000
DEFERRED TAX ASSETS	0.000	0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories	2.182	3.184	2.475
Sundry Debtors	49.056	55.297	57.782
Cash & Bank Balances	13.832	9.091	5.477
Other Current Assets	1.554	1.419	0.165
Loans & Advances	1.054	1.911	4.866
Total Current Assets	67.678	70.902	70.765
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors	51.090	59.197	56.648
Other Current Liabilities	0.407	0.572	1.575
Provisions	2.370	0.921	3.110
Total Current Liabilities	53.867	60.690	61.333
Net Current Assets	13.811	10.212	9.432
MISCELLANEOUS EXPENSES	0.000	0.000	0.000
TOTAL	17.376	14.172	13.891

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PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Income	88.468	74.597	93.147
	Other Income	0.013	0.014	0.261
	TOTAL	88.481	74.611	93.408
Less	EXPENSES			
	Purchases of Stock-in-Trade	68.179	59.965	73.406
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	1.002	(0.708)	7.066
	Power and fuel	0.233	0.228	0.147
	Personal expenses	5.575	4.460	3.867
	Administrative expenses	3.649	3.731	0.803
	Payment to auditors	0.024	0.000	1.467
	Selling expenses	0.369	0.927	1.184
	Insurance expenses	0.020	0.033	0.123
	Other expenses	4.151	4.020	2.990
	TOTAL	83.202	72.656	91.053
	PROFIT / (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	5.279	1.955	2.355
Less	FINANCIAL EXPENSES	0.003	0.020	0.070
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	5.276	1.935	2.285
Less	DEPRECIATION/ AMORTISATION	0.530	0.588	0.672
	PROFIT/ (LOSS) BEFORE TAX	4.746	1.347	1.613
Less	TAX	0.000	0.000	0.000
	PROFIT/ (LOSS) AFTER TAX	4.746	1.347	1.613

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	NA	NA
Net Cash flows from operating activities	NA	NA	NA

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KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365)	202.39	270.57	226.42
Account Receivables Turnover (Income / Sundry Debtors)	1.80	1.35	1.61
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	273.51	360.33	281.67
Inventory Turnover (Operating Income / Inventories)	2.42	0.61	0.95
Asset Turnover (Operating Income / Net Fixed Assets)	1.48	0.49	0.53

LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio (Borrowing + Current Liabilities) / Total Assets)	0.76	0.81	0.82
Debt Equity Ratio (Total Liability / Networth)	0.00	0.00	0.03
Current Liabilities to Networth (Current Liabilities / Net Worth)	3.10	4.28	4.54
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.21	0.28	0.33
Interest Coverage Ratio (PBIT / Financial Charges)	1759.67	97.75	33.64

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin [(PAT / Sales) * 100]	%	5.36	1.81	1.73
Return on Total Assets	%	6.66	1.80	2.14

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((PAT / Total Assets) * 100)				
Return on Investment (ROI) ((PAT / Networth) * 100)	%	27.31	9.50	11.94

SOLVENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)	1.26	1.17	1.15
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	1.22	1.12	1.11
G-Score Ratio Financial (Networth / Total Assets)	0.24	0.19	0.18
G-Score Ratio Debt (Debts / Equity Capital)	0.00	0.00	3.87
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	1.26	1.17	1.15

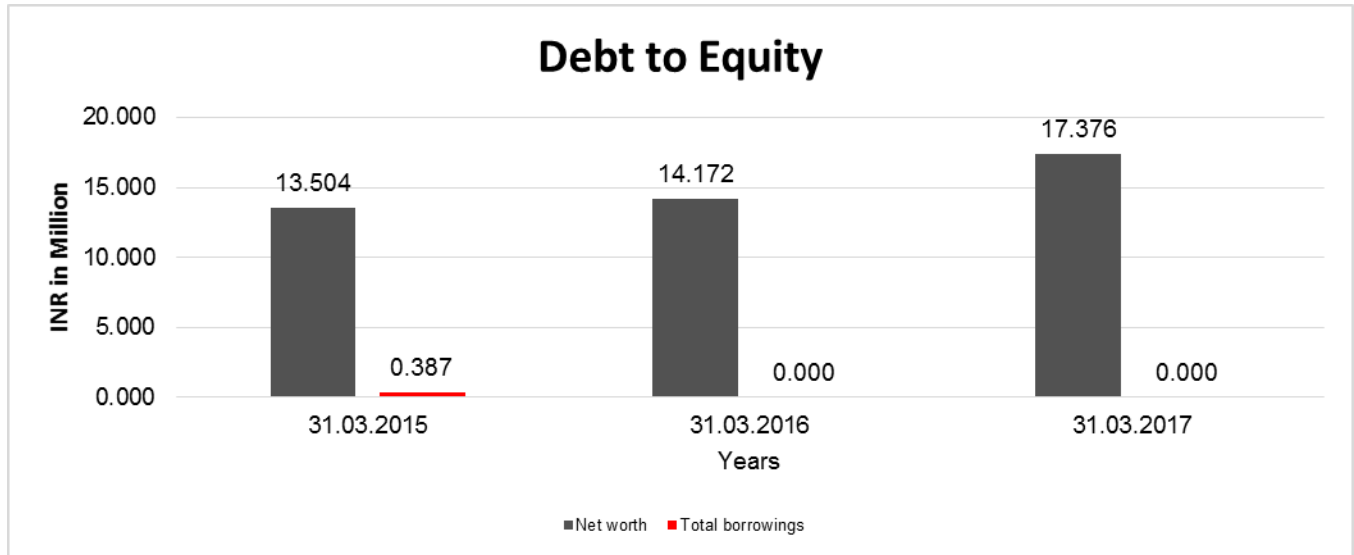
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

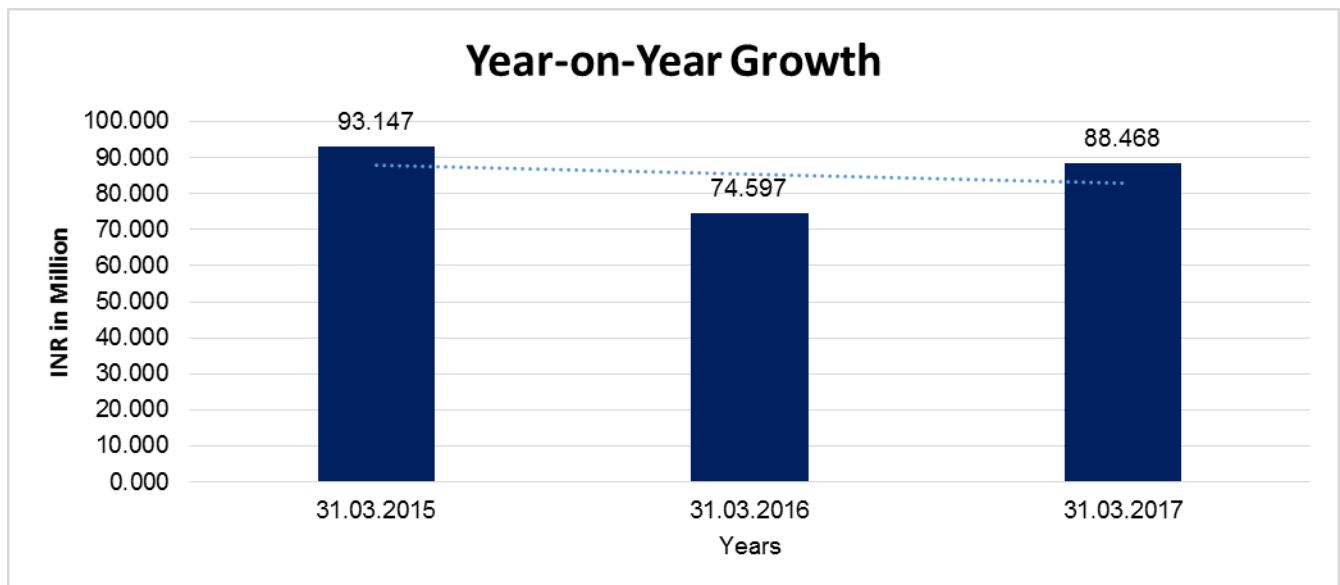
Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Contribution Received	0.100	0.100	0.100
Reserves & Surplus	13.404	14.072	17.276
Net worth	13.504	14.172	17.376
Secured Loans	0.387	0.000	0.000
Unsecured Loans	0.000	0.000	0.000
Total borrowings	0.387	0.000	0.000
Debt/Equity ratio	0.029	0.000	0.000

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YEAR-ON-YEAR GROWTH

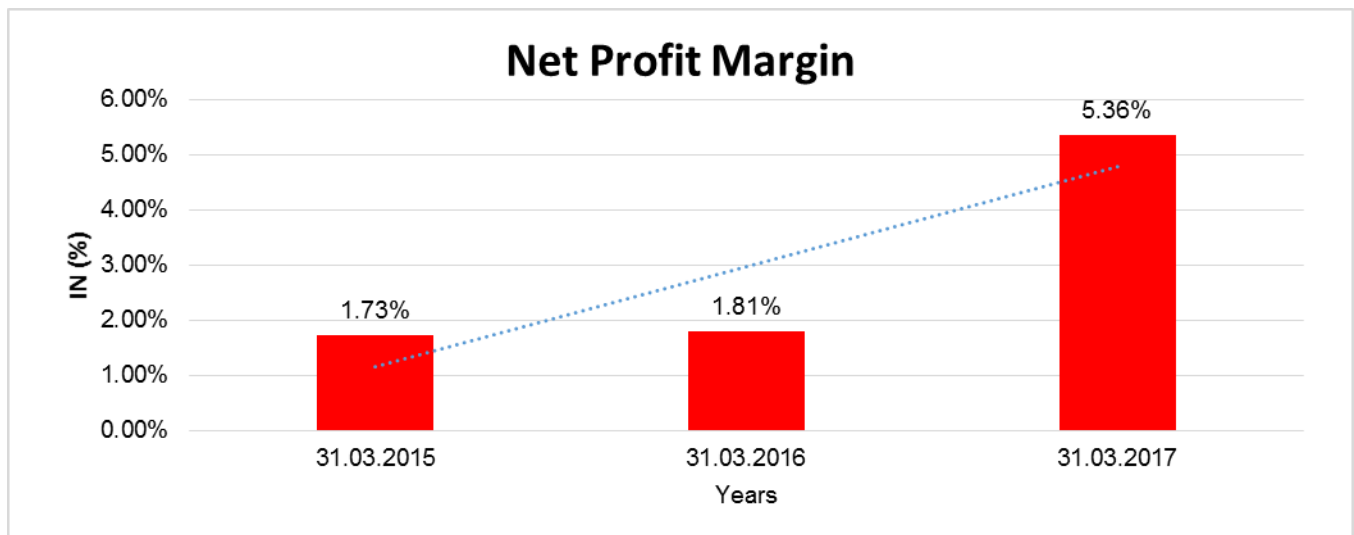
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	93.147	74.597	88.468
		(19.915)	18.595



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NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	93.147	74.597	88.468
Profit	1.613	1.347	4.746
	1.73%	1.81%	5.36%



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes

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15	Export/import details (if applicable)	Yes
16	No. of employees (As per site visit)	Yes
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

OBSERVATION POINTS

Name of Company :	OKOBILANZ BIOCHEM LIMITED LIABILITY PARTNERSHIP
Address :	407-408, Highland Arcadet, Kolshet Road, Above D-Mart, Dhokli, Thane-400607, Maharashtra, India
Mobile No.:	91-9224571567
Person to whom we met:	Mr. Ashok Khutade Designation : Admin Department
Name Board:	Sighted
Location:	Easy
Landmark (If Any):	Near D-Mart
Total Floors of the building:	6 storey building
Subject situated on :	4 th Floor

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Locality:	Commercial
Area :	Upmarket
No. of Employees seen at Premises :	4
Visibility of Items:	<ul style="list-style-type: none"> • Telephone • Computers • Air conditioner • Office equipment
Furniture items sighted :	Yes
Proof of visit:	Photograph

INDEX OF CAHREGS: NO CHARGES EXISTS FOR LLP

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 73.36
UK Pound	1	INR 95.30
Euro	1	INR 84.96

INFORMATION DETAILS

Information Gathered by :	NGL
Analysis Done by :	VIV
Report Prepared by :	BHG

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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