

***BHAGWATI FERRO METAL PRIVATE LIMITED - 532538.2 (SUPPLEMENTARY REPORT) PAGE NO. : 1***

**MIRA INFORM REPORT**

Report No. :	532538.2
Report Date :	05.10.2018

**IDENTIFICATION DETAILS**

Name :	BHAGWATI FERRO METAL PRIVATE LIMITED
Registered Office :	Unit No 601-A, 6th Floor, Western Edge-I, Kanakia Spaces, Dattapada Road, Off W.E Highway, Borivali (East), Mumbai – 400066, Maharashtra
Tel. No.:	91-22-40354444
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	05.06.2003
CIN No.: [Company Identification No.]	U27100MH2003PTC140750
Capital Investment / Paid-up Capital :	INR 199.500 Million
IEC No.: [Import-Export Code No.]	0305038061
PAN No.: [Permanent Account No.]	AACCB1835D
GSTN : [Goods & Service Tax Registration No.]	26AACCB1835D1Z6 (Dadra and Nagar Haveli) 27AACCB1835D1Z4 (Maharashtra)
Legal Form :	Private Limited Liability Company
Line of Business :	Manufacturer of TMT Bars, M S Billets, etc. (Registered Activity and also Confirmed by management)
No. of Employees :	300 (Approximately)

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

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<b>MIRA's Rating :</b>	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Maximum Credit Limit :</b>	USD 1700000
<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Slow but correct
<b>Litigation :</b>	Clear

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

<b>Rating Agency Name</b>	CRISIL
<b>Rating</b>	Long Term bank facilities: BBB
<b>Rating Explanation</b>	Moderate degree of safety and moderate credit risk.
<b>Date</b>	31.07.2018

<b>Rating Agency Name</b>	CRISIL
<b>Rating</b>	Short Term bank facilities : A3+
<b>Rating Explanation</b>	Moderate degree of safety and higher credit risk
<b>Date</b>	31.07.2018

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**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 05.10.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY (GENERAL DETAILS)**

<b>Name :</b>	Mr. Sandeep Salvi
<b>Designation :</b>	Sales Department
<b>Contact No.:</b>	91-22-40354444
<b>Date :</b>	01.10.2018

**LOCATIONS**

<b>Registered Office :</b>	Unit No 601-A, 6th Floor, Western Edge-I, Kanakia Spaces, Dattapada Road, Off W.E Highway, Borivali (East), Mumbai – 400066, Maharashtra, India
<b>Tel. No.:</b>	91-22-40354444
<b>Fax No.:</b>	91-22-40967121
<b>E-Mail :</b>	<a href="mailto:dpmaheshwari@bhagwatisteel.com">dpmaheshwari@bhagwatisteel.com</a> <a href="mailto:info@bhagwatisteel.com">info@bhagwatisteel.com</a>
<b>Website :</b>	<a href="http://www.bhagwatisteel.com">http://www.bhagwatisteel.com</a>
<b>Location:</b>	Rented
<b>Locality:</b>	Commercial (As per site visit)
<b>Factory 1 :</b>	D-101, M.I.D.C. Malegoan, Sinnar, District Nasik – 422113, Maharashtra, India
<b>Factory 2 :</b>	Plot No. 144/1/2/1/1, Athal Industrial Estate, Luhari Road, Athal, Silvassa – 396230, Dadra and Nagar Haveli (UT), India
<b>Locality:</b>	Industrial (As per site visit)

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<b>Factory 3 :</b>	G-7/G8, MIDC., Malegaon, Sinnar, District Nashik – 422113, Maharashtra, India
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**DIRECTORS**

**AS ON 31.03.2018**

<b>Name :</b>	Mr. Mahendra Kumar Agarwal		
<b>Designation :</b>	Managing Director		
<b>Address :</b>	1203/1204 Gardenia, B Wing, Vasant Valley Malad (East), Mumbai - 400097, Maharashtra, India		
<b>Date of Birth/Age :</b>	05.08.1954		
<b>Date of Appointment :</b>	18.12.2008		
<b>PAN No.:</b>	ABTPA8760H		
<b>DIN No.:</b>	00061653		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U27101MH1984PTC170753	BHAGWATI STEEL CAST PRIVATE LIMITED	01/06/2012	-
<b>Name :</b>	Mr. Amit Burakia		
<b>Designation :</b>	Whole-Time Director		
<b>Address :</b>	1203/1204 Gardenia, B Wing, Vasant Valley Malad (East), Mumbai - 400097, Maharashtra, India		
<b>Date of Birth/Age :</b>	15.08.1976		
<b>Date of Appointment :</b>	01.06.2012		
<b>PAN No.:</b>	ABUPA6908N		
<b>DIN No.:</b>	00061620		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U27101MH1984PTC170753	BHAGWATI STEEL CAST PRIVATE LIMITED	01/06/2012	-
U45400MH2012PTC232741	YUVAAN INFRASTRUCTURE PRIVATE LIMITED	29/06/2012	-
<b>Name :</b>	Mr. Anuj Agarwal		
<b>Designation :</b>	Whole-Time Director		
<b>Address :</b>	B-1203, Gardenia, Vasant Valley, Film City Road, Dindoshi, Malad (East), Mumbai - 400097, Maharashtra, India		
<b>Date of Birth/Age :</b>	22.05.1986		
<b>Date of Appointment :</b>	01.06.2015		
<b>PAN No.:</b>	AGJPA6234D		
<b>DIN No.:</b>	03107489		
<b>Other Directorship:</b>			

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CIN/FCRN	Company Name	Begin Date	End Date
U45400MH2012PTC232741	YUVAAN INFRASTRUCTURE PRIVATE LIMITED	29/06/2012	-
U51420MH2003PTC140767	BURAKIA TRADES PRIVATE LIMITED	04/02/2011	-
U51420MH2003PTC140790	AMBERIN TRADES PRIVATE LIMITED	04/02/2011	-

**KEY EXECUTIVES**

<b>Name :</b>	Mr. Sandeep Salvi
<b>Designation :</b>	Sales Department
<b>Name :</b>	Mr. Prakash Ishi
<b>Designation :</b>	Deputy General Manager

**MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN**

**AS ON 31.03.2017**

Names of Shareholders	No. of Shares
Amberin Agarwal	2500
Bimala Devi Agarwal	62500
Amit Burakia	57500
Swati Burakia	467500
Mahendra Kumar Agarwal	7500
Mahendra Kumar Agarwal and Sons HUF	50000
Anuj Agarwal	2500
Burakia Trades Private Limited, India	9675000
Amberin Trades Private Limited, India	9625000
<b>Total</b>	<b>19950000</b>

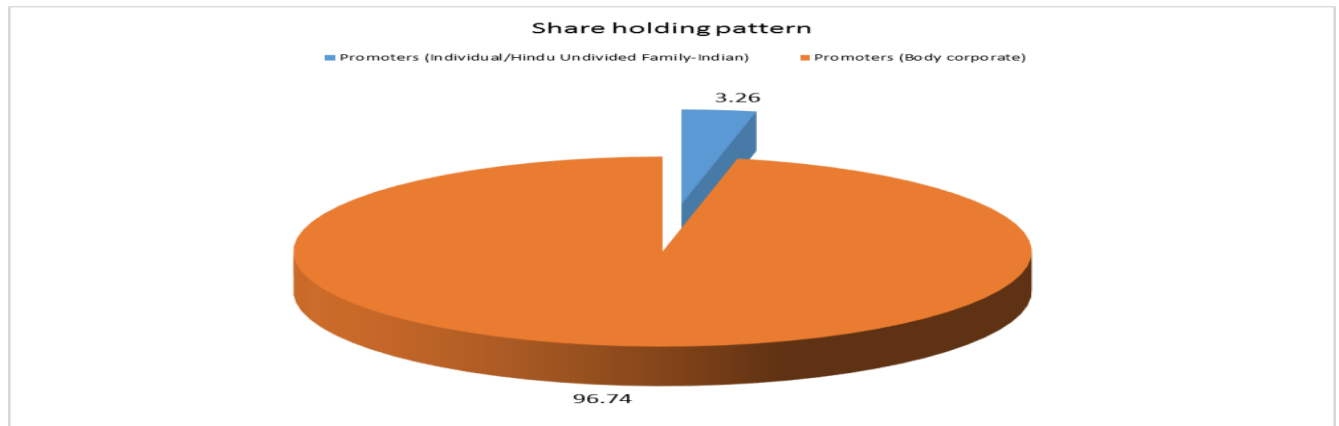
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**Equity Share Break up (Percentage of Total Equity)**

**AS ON 29.09.2017**

Category	Percentage
Promoters (Individual/Hindu Undivided Family-Indian)	3.26
Promoters (Body corporate)	96.74
<b>Total</b>	<b>100.00</b>



**BUSINESS DETAILS**

<b>Line of Business :</b>	Manufacturer of TMT Bars, M S Billets, etc. (Registered Activity and also Confirmed by management)	
<b>Products :</b>	<b>Item Code No.</b>	<b>Product Description</b>
	72141090	TMT Bars
	<b>NIC Code No.</b>	<b>Products/Services Description</b>
24103	MS Billets	
24105	TMT Bars	
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Divulged	
<b>Imports :</b>	Not Divulged	
<b>Terms :</b>		
<b>Selling :</b>	L/C, Advance Payment, Cheque, Cash and Credit	

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<b>Purchasing :</b>	L/C, Advance Payment, Cheque, Cash and Credit
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**PRODUCTION STATUS NOT AVAILABLE**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark:</b>	--
<b>Customers : (From indirect sources)</b>	End Users <ul style="list-style-type: none"> <li>• ABG cement Limited</li> <li>• DB Realty Group</li> <li>• Godrej Group</li> <li>• Hindalco Almex Aerospace Limited</li> <li>• Hindalco Almex Aerospace Limited</li> <li>• Hiranandani Construction Limited</li> <li>• IRB Infrastructure Limited</li> <li>• IVRCL Infrastructure &amp; Projects Limited</li> <li>• Jindal Saw Pipe Limited</li> <li>• Lodha Group</li> <li>• Neptune Groups</li> <li>• PSL Daman</li> <li>• PSL Daman</li> </ul>	
<b>No. of Employees :</b>	300 (Approximately)	
<b>Bankers :</b>	<ul style="list-style-type: none"> <li>• Union Bank of India, Goregaon (East) Branch, 172/73, Shree Sadan, Shantaben Estate, Goregaon East, Mumbai-400063, Maharashtra, India</li> <li>• HDFC Bank Limited, HDFC Bank House Senapati Bapat Marg, Lower Parel (West), Mumbai-400013, Maharashtra, India</li> </ul>	
	<b>Bank Name</b>	HDFC Bank Limited
	<b>Branch</b>	Vaidya Marg, Goregaon East, Mumbai – 400063, Maharashtra, India
	<b>Person Name (With Designation)</b>	--
	<b>Contact Number</b>	91-22-61606161 (Ringing)
	<b>Name of Account Holder</b>	--
	<b>Account Number</b>	--
	<b>Account Since (Date/Year of Account)</b>	--

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	<b>Opening</b>		
	<b>Average Balance Maintained (If Possible)</b>	--	
	<b>Credit Facilities Enjoyed (If any)</b>	--	
	<b>Account Operation</b>	--	
	<b>Remarks (If any)</b>	--	
<b>Facilities :</b>	<b>Secured Loan</b>	<b>31.03.2017 (INR in Million)</b>	<b>31.03.2016 (INR in Million)</b>
	<b>Long-term Borrowings</b>		
	Rupee term loans from banks	0.000	31.887
	Other loans and advances (Secured against hypothecation of Vehicles)	1.410	0.094
	<b>Short-term borrowings</b>		
	Working capital loans from banks (SHypothecation of Raw Material, Work-in-progress, Finished Goods & Book Debts of the Company)	528.609	638.692
	<b>Total</b>	<b>530.019</b>	<b>670.673</b>

<b>Auditors :</b>	
<b>Name :</b>	K M Garg and Company Chartered Accountants
<b>Address :</b>	603, 604, Unique Tower, Off S V Road, Near Kamat Club, Goregaon (West), Mumbai – 400062, Maharashtra, India
<b>Income-tax PAN of auditor or auditor's firm :</b>	AAEFK4654J
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Associates Companies :</b>	<ul style="list-style-type: none"> <li>• Bhagwati Steel Cast Private Limited</li> <li>• Amberin Trades Private Limited</li> <li>• Burakia Trades Private Limited</li> </ul>
<b>Enterprises which are owned, or have significant influence of or are partners with Key management personnel and their relatives :</b>	<ul style="list-style-type: none"> <li>• Bhagwati Steel Enterprises</li> <li>• Yuvaan infrastructure Private Limited</li> </ul>

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**CAPITAL STRUCTURE**

**AS ON 29.09.2017**

**Authorised Capital :**

No. of Shares	Type	Value	Amount
20000000	Equity Shares	INR 10/- each	INR 200.000 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
19950000	Equity Shares	INR 10/- each	INR 199.500 Million

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**FINANCIAL DATA**  
*[all figures are in INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	199.500	199.500	199.500
(b) Reserves and Surplus	409.159	396.913	385.275
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>608.659</b>	<b>596.413</b>	<b>584.775</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	67.610	100.181	145.215
(b) Deferred tax liabilities (Net)	24.972	30.803	33.055
(c) Other long-term liabilities	1.500	2.500	2.500
(d) long-term provisions	2.353	1.301	0.804
<b>Total Non-current Liabilities (3)</b>	<b>96.435</b>	<b>134.785</b>	<b>181.574</b>
(4) Current Liabilities			
(a) Short-term borrowings	528.609	638.692	595.231
(b) Trade payables	78.904	102.999	151.465
(c) Other current liabilities	121.784	175.641	152.742
(d) Short-term provisions	0.000	0.000	0.000
<b>Total Current Liabilities (4)</b>	<b>729.297</b>	<b>917.332</b>	<b>899.438</b>
<b>TOTAL</b>	<b>1434.391</b>	<b>1648.530</b>	<b>1665.787</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	485.235	537.689	596.417
(ii) Intangible Assets	0.027	0.027	0.027
(iii) Tangible assets capital work-in-progress	17.885	16.936	16.936
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	2.447	2.447	2.457
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term loans and advances	4.597	4.566	4.159
(e) Other Non-current assets	19.576	19.576	0.210
<b>Total Non-Current Assets</b>	<b>529.767</b>	<b>581.241</b>	<b>620.206</b>

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(2) Current assets			
(a) Current investments	0.112	0.000	0.000
(b) Inventories	448.293	458.431	523.690
(c) Trade receivables	240.368	250.270	312.291
(d) Cash and bank balances	26.921	37.827	115.665
(e) Short-term loans and advances	153.467	295.211	55.613
(f) Other current assets	35.463	25.550	38.322
<b>Total Current Assets</b>	<b>904.624</b>	<b>1067.289</b>	<b>1045.581</b>
<b>TOTAL</b>	<b>1434.391</b>	<b>1648.530</b>	<b>1665.787</b>

**PROFIT & LOSS ACCOUNT**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
	<b>SALES</b>			
	Revenue from operations	5306.688	5054.646	4932.164
	Other Income	6.659	5.214	6.654
	<b>TOTAL</b>	<b>5313.347</b>	<b>5059.860</b>	<b>4938.818</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	3644.437	4020.445	3853.548
	Purchases of Stock-in-Trade	586.303	0.000	0.000
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	30.620	(1.921)	111.495
	Employee benefit expense	83.399	61.624	29.118
	Other expenses	797.543	794.221	732.612
	<b>TOTAL</b>	<b>5142.302</b>	<b>4874.369</b>	<b>4726.773</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>171.045</b>	<b>185.491</b>	<b>212.045</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	88.382	102.841	98.044
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>82.663</b>	<b>82.650</b>	<b>114.001</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	62.658	63.926	65.076
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>20.005</b>	<b>18.724</b>	<b>48.925</b>
<b>Less</b>	<b>TAX</b>	7.759	7.124	18.323
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>12.246</b>	<b>11.600</b>	<b>30.602</b>

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<b>IMPORTS</b>				
Raw Materials		52.322	221.732	671.014
<b>TOTAL IMPORTS</b>		<b>52.322</b>	<b>221.732</b>	<b>671.014</b>
<b>Earnings / (Loss) Per Share (INR)</b>				
		<b>0.61</b>	<b>0.58</b>	<b>1.53</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

<b>Particulars</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Current Maturities of Long term debt	32.326	77.910	80.134
Cash generated from operations	271.648	44.748	250.342
Net cash flow from operating activity	277.498	30.174	226.234

**KEY RATIOS**

**EFFICIENCY RATIOS**

<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Average Collection Days (Sundry Debtors / Income * 365 Days)	16.53	18.07	23.11
Account Receivables Turnover (Income / Sundry Debtors)	22.08	20.20	15.79
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	6.81	9.35	14.35
Inventory Turnover (Operating Income / Inventories)	0.38	0.40	0.40
Asset Turnover (Operating Income / Net Fixed Assets)	0.34	0.33	0.35

**LEVERAGE RATIOS**

<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.58	0.66	0.68
Debt Equity Ratio (Total Liability / Networth)	1.03	1.37	1.40

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**NO. : 13**

Current Liabilities to Networth (Current Liabilities / Net Worth)	1.20	1.54	1.54
Fixed Assets to Networth (Net Fixed Assets / Networth)	0.83	0.93	1.05
Interest Coverage Ratio (PBIT / Financial Charges)	1.94	1.80	2.16

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	0.23	0.23	0.62
Return on Total Assets ((PAT / Total Assets) * 100)	%	0.85	0.70	1.84
Return on Investment (ROI) ((PAT / Networth) * 100)	%	2.01	1.94	5.23

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		1.24	1.16	1.16
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		0.63	0.66	0.58
G-Score Ratio Financial (Networth / Total Assets)		0.42	0.36	0.35
G-Score Ratio Debt (Debts / Equity Capital)		3.15	4.09	4.11
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.24	1.16	1.16

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

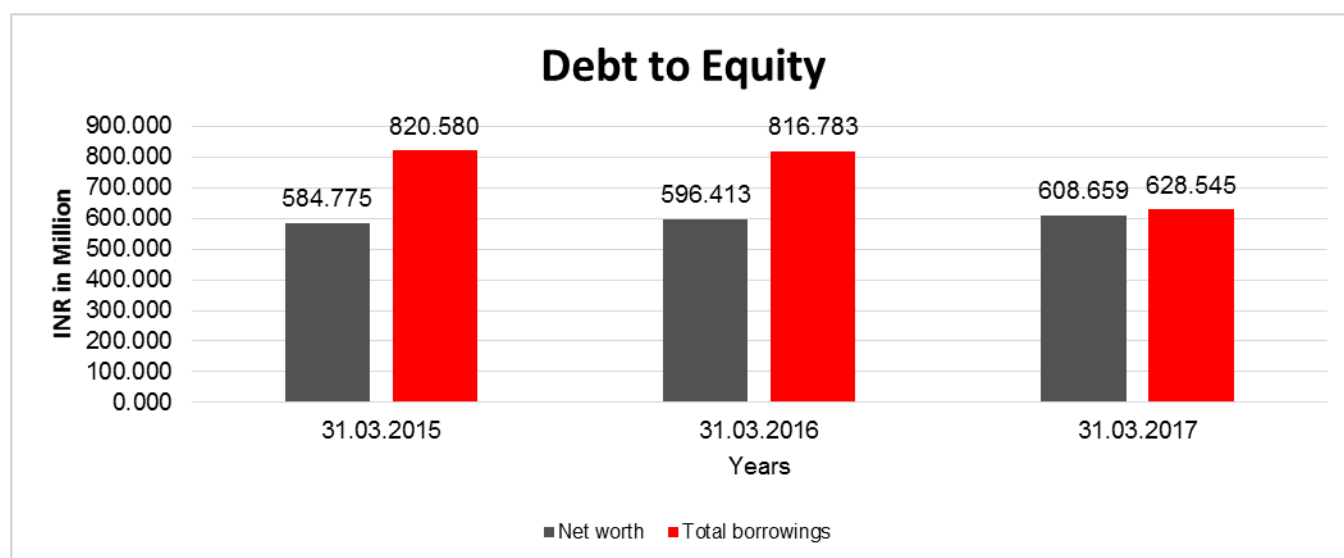
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**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

**DEBT EQUITY RATIO**

Particular	31.03.2015	31.03.2016	31.03.2017
	(INR In Million)	(INR In Million)	(INR In Million)
Share Capital	199.500	199.500	199.500
Reserves & Surplus	385.275	396.913	409.159
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>584.775</b>	<b>596.413</b>	<b>608.659</b>
Long-term borrowings	145.215	100.181	67.610
Short term borrowings	595.231	638.692	528.609
Current maturities of long-term debts	80.134	77.910	32.326
<b>Total borrowings</b>	<b>820.580</b>	<b>816.783</b>	<b>628.545</b>
<b>Debt/Equity ratio</b>	<b>1.403</b>	<b>1.369</b>	<b>1.033</b>

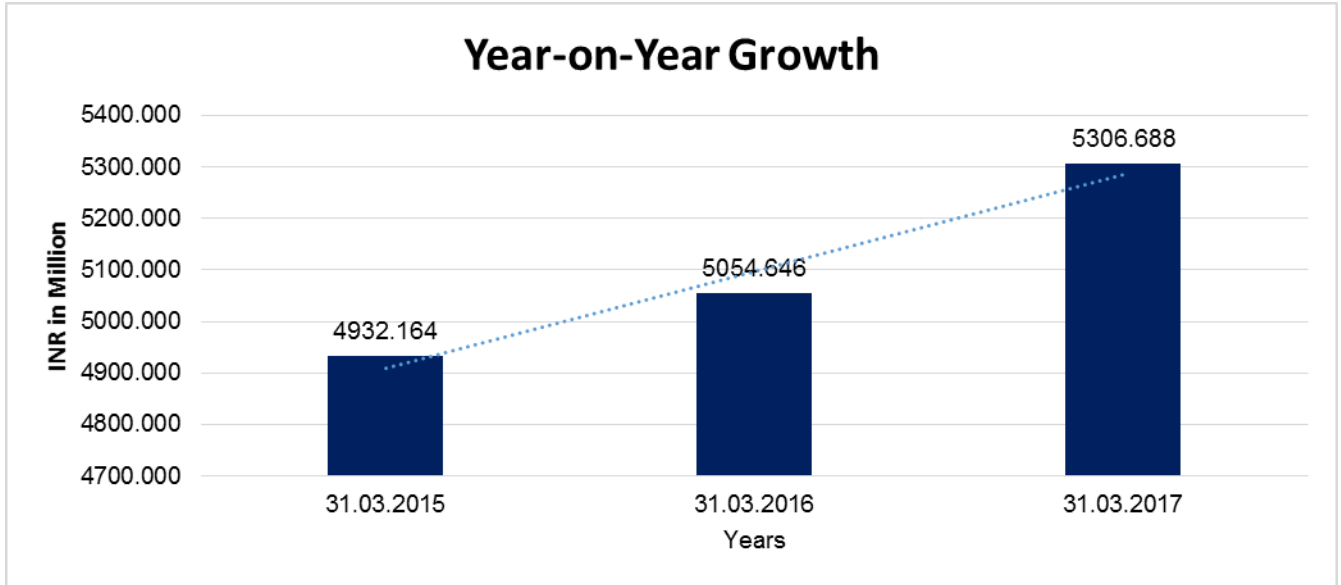


**YEAR-ON-YEAR GROWTH**

Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	(INR In Million)	(INR In Million)	(INR In Million)
Sales	4932.164	5054.646	5306.688
		<b>2.483</b>	<b>4.986</b>

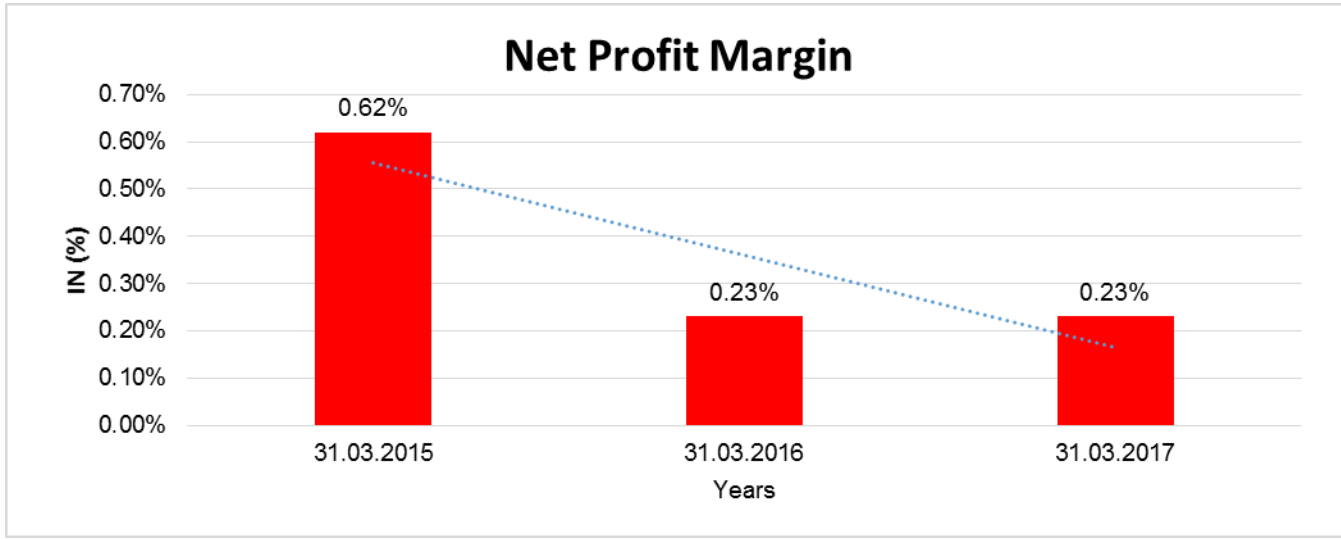
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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015 (INR In Million)	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Sales	4932.164	5054.646	5306.688
Profit/ (Loss)	30.602	11.600	12.246
	<b>0.62 %</b>	<b>0.23 %</b>	<b>0.23 %</b>



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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	Yes
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

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**OBSERVATION POINTS 1**

<b>Name of Company :</b>	BHAGWATI FERRO METAL PRIVATE LIMITED
<b>Address :</b>	Unit No 601-A, 6th Floor, Western Edge-I, Kanakia Spaces, Dattapada Road, Off W.E Highway, Borivali (East), Mumbai – 400066, Maharashtra, India
<b>Person to whom we met:</b>	Mr. Sandeep Salvi <b>Designation:</b> Sales Department
<b>Name Board:</b>	Sighted
<b>Location:</b>	Easy
<b>Total Floors of the building:</b>	6 Storey Building
<b>Subject situated on:</b>	6 <sup>th</sup> Floor
<b>Locality:</b>	Commercial
<b>Area:</b>	Upmarket
<b>No. of Employees seen at Premises :</b>	15 (Approximately)
<b>Visibility of Items:</b>	<ul style="list-style-type: none"> <li>• Telephone</li> <li>• Fax Machine</li> <li>• Computer</li> <li>• Air Conditioner</li> <li>• Xerox Machine</li> <li>• Office Equipment</li> </ul>
<b>Proof of visit:</b>	Photograph

**OBSERVATION POINTS 2**

<b>Name of Company :</b>	BHAGWATI FERRO METAL PRIVATE LIMITED
<b>Address :</b>	Plot No. 144/1/2/1/1, Athal Industrial Estate, Luhari Road, Athal, Silvassa – 396230, Dadra and Nagar Haveli (UT), India
<b>Person to whom we met:</b>	Mr. Vikram Singh (Security Guard)
<b>Name Board:</b>	Sighted
<b>Location:</b>	Easy

***BHAGWATI FERRO METAL PRIVATE LIMITED - 532538.2 (SUPPLEMENTARY REPORT) PAGE***

**NO. : 18**

<b>Total Floors of the building:</b>	Shed type premises
<b>Locality:</b>	Industrial
<b>Area:</b>	Neutral
<b>Neighbour Interview:</b>	<b>Name of company:</b> Columbia Petrochem Private Limited <b>Name of person:</b> Mr. Mahesh  <b>Neighbour overview:</b> Existence confirmed
<b>Proof of visit:</b>	Photograph

**COMPANY'S WORKING DURING THE YEAR / STATE OF COMPANY'S AFFAIRS:**

India's prospects continue to remain bright albeit with few short-term headwinds in the form of imports and surplus capacity. Proactive policy measures by the Government are expected to address most of these concerns. For instance, a Steel Price Monitoring Committee was formed by the Government with an aim to monitor price rationalization, analyse price fluctuations and advise all concerned regarding any irrational price behaviour of steel commodity. As per WSA, steel demand in India is expected to grow at 6-7% per annum in the next two years, compared to 4% in 2016. While Financial Year 2015-16 saw a contraction in global steel demand, steel demand grew by 1% in the Financial Year 2016-17 largely driven by strong growth in India and South-East Asia. Despite a recovery in steel prices on the back of better than expected Chinese steel demand, concerns regarding excess capacity and uncertainty in Chinese steel demand over the medium-term persist and contribute towards increased volatility in prices.

It is obvious that notwithstanding the upheavals in Steel Sector globally during 2015-16, the company has still managed to fare much better than its peers by turning out yet another profitable year, and the turnover has just been within marginal gap of the estimates, which should be considered appreciable. In view of its premier market position, the Company expects its performance to continue at profitable levels in future too with strong order book from Institutional and Project Customers going forward. The offtake of the product is a demand-supply game which the company is in a position to address in view of its long experience and marketing capabilities. In view of Govt focus on infrastructure development through increase of Floor Surface Area in Metro Cities, Slum Rehabilitation Allocation Projects, Metro and Defence Projects etc., besides Smart City Mission in various cities of Maharashtra requiring large outlays involving huge steel consumption, the demand for long products is likely to receive a substantial boost. Because of depressed markets at the moment, further capacity additions are generally put on back-burner as a result of which supply may run short of demand leading to higher value realization and profitability for the company in coming years.

It will be worth mentioning that the company enjoys the patronage of a host of institutional and project customers unlike its competitors who have to mostly rely on retail / wholesale customers only. This gives a price as well as quantitative advantage to Bhagwati Group leading to healthy topline as well as bottom-line on a constant basis due to assured offtake of its products at healthy margins in the past as well as in future.

The Company has been receiving IPS refund for the previous years which were eligible under Package Scheme of Incentives 2007 (PSI) of Government of Maharashtra under MEGA Status after fulfillment of all the required terms and conditions framed by Government of Maharashtra under the said policy which will aid in working capital availability to supplement the company's operations at optimum scale in coming years.

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**OPERATIONS:**

Silvassa (TMT Plant): The TMT Bars unit having an installed capacity of 96000 MTPA has produced 65382 MT in current year as against 60356 MT in previous year showing an increase of 8.32% which may be considered satisfactory in present steel sector scenario.

Sinnar (Billet Plant): The Plant having installed capacity of 150000 MTPA has produced 104933 MT in current year as against 100975 MTPA in previous year showing an increase of 3.92% which may be considered satisfactory in present steel sector scenario.

The Revenue from Operations (Net) has shown an increase from INR 5054.600 million to INR 5306.700 million showing an increase of 4.99% during the year which is considered reasonable. The Net Profit after tax has increased during the year to INR 12.200 million as compared to INR 11.600 million in the previous year, which is as a result of lower operating profits in view of subdued prices for finished products in light of adverse market conditions prevailing in steel sector during the year due to dumping from China thru import predatory pricing. The market conditions have since turned for the better due to Government's recent efforts to protect the domestic industry by imposing MIP in certain grades of steel products resulting in upswing in domestic prices as a fall out effect. As such the company is reasonably assured of its market share and profitability going forward .

**UNSECURED LOAN**

PARTICULARS	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
<b>Long-term Borrowings</b>		
Intercorporate borrowings	66.200	68.200
<b>Total</b>	<b>66.200</b>	<b>68.200</b>

**INDEX OF CHARGES**

SN o	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	G89312441	100182066	HDFC BANK LIMITED	22/05/2018	-	-	920000000.0	HDFC BANK HOUSEENAPATI BAPAT MARGLOWER PAREL WMUMBAIMH400013IN
2	G43870880	100098409	HDFC BANK LIMITED	07/04/2017	-	-	5487000.0	HDFC BANK HOUSEENAPATI BAPAT MARG LOWER PAREL WESTMUMBAIMH4000 13IN
3	G90796699	10140127	Union Bank	22/07/2008	06/03/2017	04/06/2018	920500000.0	Goregaon East Branch, 172/73 ,Shri

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**NO. : 20**

			of India					Sadan, Shantaben Estate, Goregaon EastMumbaiMH400063I N
4	G48268 643	101342 75	UNIO N BANK OF INDIA	27/11/2 008	27/01/20 16	21/06/20 17	997100000.0	Goregaon (East) Branch, 172/73, Shri Sadan, Shanataben Estate, Goregaon (East)MumbaiMH40006 3IN
5	G48270 565	102795 16	UNIO N BANK OF INDIA	21/03/2 011	-	21/06/20 17	410000000.0	Goregaon (East) Branch, 172/73, Shree Sadan, Shantaben Estate, Goregaon East, MumbaiMH400063 IN
6	G05890 389	100020 349	Union Bank of India	23/03/2 016	-	16/06/20 16	50000000.0	Shri Sadan, Shantaben EstateGoregaon EastMumbaiMH400063I N
7	A54600 549	901483 92	STAT E BANK OF INDIA	17/09/2 003	25/03/20 04	31/12/20 08	84000000.0	INDUSTRIAL FINANCE BRANCHANDHERIMU MBAIMH400069IN

**CONTINGENT LIABILITIES:**

(INR in million)

PARTICULARS	31.03.2017	31.03.2016
Contingent liabilities and commitments	59.158	52.620
<b>Total</b>	<b>59.158</b>	<b>52.620</b>

**FIXED ASSETS**

- Land
- Buildings
- Plant and equipment
- Furniture and fixtures
- Vehicles
- Office equipment
- Computer Equipment's
- Other Equipment's

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**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: *The Courts, India Prisons Service, Interpol, etc.*

**1] INFORMATION ON DESIGNATED PARTY**

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

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No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 73.75
UK Pound	1	INR 95.39
Euro	1	INR 84.62

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	GYT
<b>Analysis Done by :</b>	PRI
<b>Report Prepared by :</b>	RKI

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**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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