

## MIRA INFORM REPORT

Report No. :	533868
Report Date :	10.10.2018

### IDENTIFICATION DETAILS

Name :	HELLMANN WORLDWIDE LOGISTICS INDIA PRIVATE LIMITED [w.e.f. 03.07.2007]
Formerly Known As :	HWL CARGO SERVICES INDIA PRIVATE LIMITED
Registered Office :	Plot No. 8, Pocket 2, Block-A, Rangpuri Extension, N.H. 8, New Delhi – 110037
Tel. No.:	91-124-4516700
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	22.11.2006
CIN No.: [Company Identification No.]	U63013DL2006PTC155765
Capital Investment / Paid-up Capital :	INR 363.750 Million
IEC No.: [Import-Export Code No.]	0506064115
PAN No.: [Permanent Account No.]	AABCH7715F
GSTN : [Goods & Service Tax Registration No.]	<ul style="list-style-type: none"> <li>• 07AABCH7715F2ZP (Delhi)</li> <li>• 06AABCH7715F1ZS (Haryana)</li> <li>• 03AABCH7715F1ZY (Punjab)</li> <li>• 32AABCH7715F1ZX (Kerala)</li> <li>• 19AABCH7715F1ZL (West Bengal)</li> <li>• 24AABCH7715F1ZU (Gujarat)</li> <li>• 29AABCH7715F1ZK (Karnataka)</li> <li>• 27AABCH7715F1ZO (Maharashtra)</li> <li>• 37AABCH7715F1ZN (Andhra Pradesh)</li> <li>• 09AABCH7715F1ZM (Uttar Pradesh)</li> </ul>

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<b>Legal Form :</b>	Private Limited Liability Company
<b>Line of Business :</b>	Subject carry on business as international and domestic freight forwarders and providing customs clearing and warehousing services. [Registered Activity]
<b>No. of Employees :</b>	Information denied by the management

**RATING & COMMENTS**  
(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Maximum Credit Limit :</b>	USD 2714000
<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject operates as a subsidiary of "Hellmann International Forwarder GmbH", Germany. The company was incorporated in the year 2006 and has its base in Delhi, India. It is an established company having good track.</p> <p>For the financial year ended 2017, revenue and profit of the company has decline.</p> <p>However, the company possesses sound financial profile marked by decent net worth base along with debt free balance sheet and favourable gap between trade payables to its trade receivables.</p> <p>The company also derives strength from its strong holding entity and its experienced management team.</p> <p>Trade relations are reported as fair. Business is active. Payment terms are seems to be regular and as per commitments.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

**NOT AVAILABLE**

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 10.10.2018.

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

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**INFORMATION DENIED BY**

<b>Name :</b>	Mr. Himanshu
<b>Designation :</b>	Finance Department
<b>Contact No.:</b>	91-124-4516700
<b>Name :</b>	Mr. Shubhendu Das
<b>Designation :</b>	Managing Director
<b>Contact No.:</b>	91-9967047354
<b>Date :</b>	08.10.2018

**LOCATIONS**

<b>Registered Office :</b>	Plot No. 8, Pocket 2, Block-A, Rangpuri Extension, N.H. 8, New Delhi – 110037, India
<b>Tel. No.:</b>	Not Available
<b>Mobile No.:</b>	91-9967047354 (Mr. Shubhendu Das)
<b>Fax No.:</b>	Not Available
<b>E-Mail :</b>	<a href="mailto:shankar@in.hellmann.net">shankar@in.hellmann.net</a> <a href="mailto:info-in@in.hellmann.net">info-in@in.hellmann.net</a> <a href="mailto:vshankar@in.hellmann.net">vshankar@in.hellmann.net</a>
<b>Website :</b>	<a href="http://www.hellmann.net">http://www.hellmann.net</a>
<b>Head Office :</b>	1 <sup>st</sup> Floor, Infotech Center 14/2, Milestone Old Gurugram Road, Udyog Vihar, Gurugram-122016, Haryana, India
<b>Tel. No.:</b>	91-124-4516700
<b>Fax No.:</b>	91-124-4516710
<b>Branch Office :</b>	Gundecha Onclave, A Wing, 5 <sup>th</sup> Floor, Kherani Road, Next to Post Office, Sakinaka, Andheri (East), Mumbai-400072, Maharashtra, India
<b>Tel. No.:</b>	91-22-42003500 / 42003501
<b>Fax No.:</b>	91-22-42003547/ 28590666
<b>Other Branch Offices :</b>	<b>Located at:</b> <ul style="list-style-type: none"> <li>• Ahmedabad</li> <li>• Bangalore</li> <li>• Vadodara</li> <li>• Chennai</li> <li>• Cochin</li> <li>• Coimbatore</li> <li>• Gandhidham</li> <li>• Gurugram</li> <li>• Hyderabad</li> <li>• Jaipur</li> <li>• Jodhpur</li> </ul>

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	<ul style="list-style-type: none"> <li>• Kanpur</li> <li>• Kolkata</li> <li>• Ludhiana</li> <li>• New Delhi</li> <li>• Pune</li> <li>• Tirupur</li> <li>• Tuticorin</li> <li>• Vishakhapatnam</li> </ul>
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**DIRECTORS**

**AS ON 31.03.2018**

<b>Name :</b>	Mr. Shubhendu Das		
<b>Designation :</b>	Managing Director		
<b>Address :</b>	Flat No. A 801, Springs Palm DLF City, Phase V, Golf Course Road, Gurugram-122002, Haryana, India		
<b>Date of Birth/Age :</b>	03.08.1965		
<b>Qualification :</b>	Post Graduate		
<b>Date of Appointment :</b>	10.12.2015		
<b>DIN No.:</b>	05177249		
<b>Name :</b>	Mr. Madhava Kurup		
<b>Designation :</b>	Director		
<b>Address :</b>	PI No. 104, Palm Beach Apartments, Beach Road, Visakhapatnam – 530023, Andhra Pradesh, India		
<b>Date of Birth/Age :</b>	18.05.1968		
<b>Qualification :</b>	Post Graduate		
<b>Date of Appointment :</b>	01.09.2016		
<b>DIN No.:</b>	07569826		
<b>Name :</b>	Mr. Vijay Shankar Kuppuswamy		
<b>Designation :</b>	Additional Director		
<b>Address :</b>	73/10, Seventh Floor, Gardenia Street, Vatika City, Setor-49, Gurugram-122018, Haryana, India		
<b>Date of Appointment :</b>	09.07.2018		
<b>DIN No.:</b>	03507695		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U60200HR2011PTC043238	HELLMANN TRANSPORTATION INDIA PRIVATE LIMITED	20/06/2011	-

**KEY EXECUTIVES**

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<b>Name :</b>	Mr. Himanshu
<b>Designation :</b>	Finance Department
<b>Name :</b>	Mrs. Manju
<b>Designation :</b>	Company Secretary
<b>Address :</b>	B-32A, Sarai Extension Nanda Road, Adarsh Nagar, Delhi – 110033, India
<b>Date of Birth/Age :</b>	17.06.1988
<b>Date of Appointment :</b>	08.10.2015
<b>PAN No.:</b>	BRNPM7661J

**MAJOR SHAREHOLDERS**

**AS ON 31.03.2017**

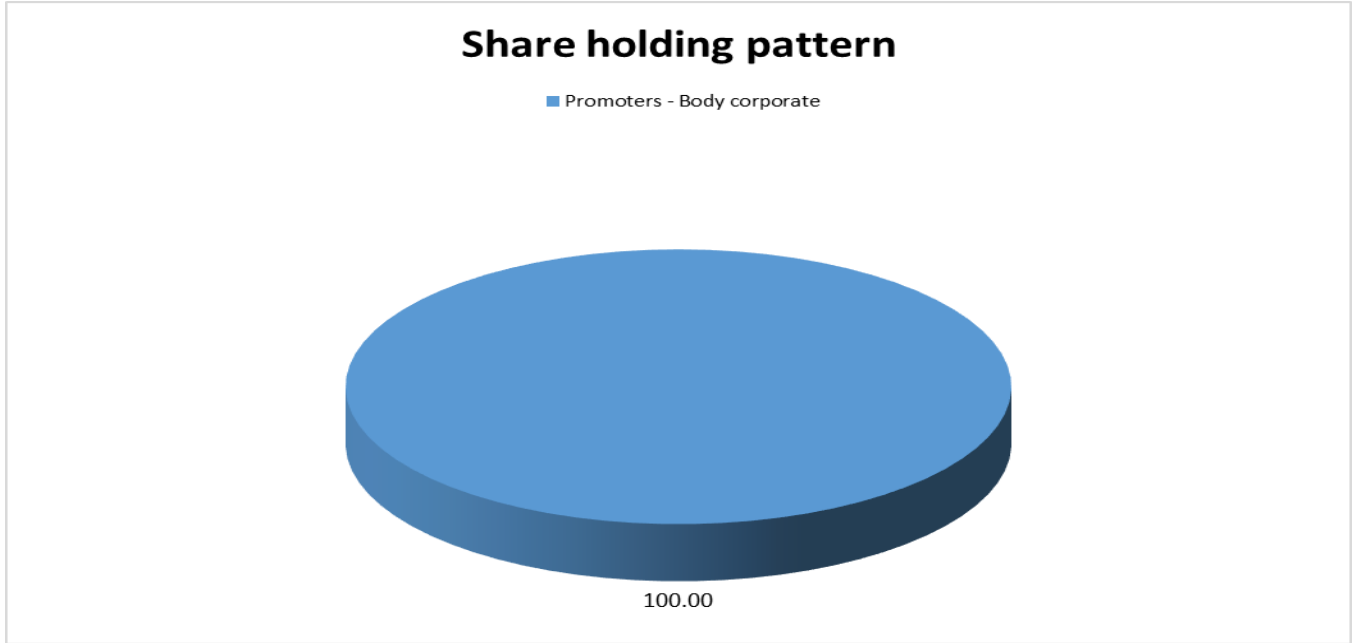
<b>Names of Equity Shareholders</b>	<b>No. of Shares</b>
Hellmann International Forwarders GmbH, Germany	2639450
Hellmann Worlwide Logistics GmbH and Company, Germany	1695
<b>Total</b>	<b>2641145</b>

<b>Names of Shareholder (Preference Shares)</b>	<b>No. of Shares</b>
Hellmann International Forwarders GmbH, Germany	996355
<b>Total</b>	<b>996355</b>

**AS ON 13.09.2017**

<b>Equity Share Break up Category</b>	<b>Percentage</b>
Promoters - Body corporate	100.00
<b>Total</b>	<b>100.00</b>

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**BUSINESS DETAILS**

<b>Line of Business :</b>	Subject carry on business as international and domestic freight forwarders and providing customs clearing and warehousing services. [Registered Activity]	
<b>Products / Services :</b>	<b>NIC Code No.</b>	<b>Product Description</b>
	51201, 52109 and 52292	Freight Forwarding and warehousing
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Divulged	
<b>Imports :</b>	Not Divulged	
<b>Terms :</b>	Not Divulged	

**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

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<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark :</b>	--
<b>Customers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark :</b>	--
<b>No. of Employees :</b>	Information denied by the management	
<b>Bankers :</b>	<b>Bank Name</b>	Not Divulged
	<b>Branch</b>	--
	<b>Person Name (With Designation)</b>	--
	<b>Contact Number</b>	--
	<b>Name of Account Holder</b>	--
	<b>Account Number</b>	--
	<b>Account Since (Date/Year of Account Opening)</b>	--
	<b>Average Balance Maintained (If Possible)</b>	--
	<b>Credit Facilities Enjoyed (If any)</b>	--
	<b>Account Operation</b>	--
<b>Remarks (If any)</b>	--	
<b>Auditors :</b>		
<b>Name :</b>	S. P. Nagrath and Company LLP Chartered Accountants	
<b>Address :</b>	A-380, Defence Colony, New Delhi -110024, India	
<b>PAN N Income-tax PAN of auditor or auditor's firm :</b>	AAAFS6635B	
<b>Memberships :</b>	Not Available	
<b>Collaborators :</b>	Not Available	
<b>Holding Company :</b>	Hellmann International Forwarders GmbH, Germany	

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<b>Ultimate Holding Company :</b>	Hellmann Worldwide Logistics GmbH, Germany
<b>Subsidiary Companies:</b>	<ul style="list-style-type: none"> <li>• RG Cargo Services Private Limited, India CIN No.: U63010TN2008PTC067359</li> <li>• Hellmann Transportation India Private Limited, India CIN No.: U60200HR2011PTC043238</li> </ul>
<b>Fellow Subsidiaries :</b>	<ul style="list-style-type: none"> <li>• Beteiligungsges Hellmann GmbH, Germany</li> <li>• HWL East Europe GmbH &amp; Co. KG, Maintal</li> <li>• Hellmann Ersatzteillogistik GmbH &amp; Co. KG, Germany</li> <li>• UKE Consult und Management GmbH, Germany</li> <li>• EUROS Versicherungssysteme GmbH, Germany</li> <li>• HWL Americas GmbH, Germany</li> <li>• H&amp;H Fulfillment GmbH &amp; Co KG, Germany</li> <li>• FORTRASForschungs- und</li> <li>• Entwicklungsges.fürTransportwesenGmbH, Germany</li> <li>• Cargo SL Mobilien Leasing GmbH &amp; Co. KG, Germany</li> <li>• Nelke-Nicolai GmbH, Germany</li> <li>• KurosVerwaltung GmbH &amp; Co. Objekt Oster weddingen KG</li> <li>• European LOGISTIC CENTER, France</li> <li>• Night Star Express Hellmann SA, Belgium</li> <li>• Night Star Express Hellmann BV, Netherlands</li> <li>• Hellmann Worldwide Logistics Property BV, Netherlands</li> <li>• Hellmann Worldwide Logistics (Chile) Ltda</li> <li>• Hellmann Worldwide Logistics Ltda, Chile</li> <li>• Hellmann Worldwide Logistics, Dubai</li> <li>• Hellmann Worldwide Logistics S.A.R.L, Madagascar</li> <li>• Hellmann Worldwide Logistics B.V. Netherlands</li> <li>• Hellmann Worldwide Logistics GmbH, Austria</li> <li>• Hellmann Worldwide Logistics Romania</li> <li>• Hellmann Worldwide Logistics Hungary</li> <li>• Hellmann Worldwide Logistics Zambia Ltd.</li> <li>• Hellmann Worldwide Logistics, Argentina</li> <li>• Hellmann Worldwide Logistics, Australia</li> <li>• Hellmann Worldwide Logistics, Belgium</li> <li>• Hellmann Worldwide Logistics, Brazil</li> <li>• Hellmann Worldwide Logistics, Canada</li> <li>• Hellmann Worldwide Logistics, Denmark</li> <li>• Hellmann Worldwide Logistics, Great Britain</li> <li>• HPL Kensington Ltd., Great Britain</li> <li>• Kensington Freight Services Ltd. UK</li> <li>• Hellmann Worldwide Logistics, Hong Kong (incl. China, Taiwan)</li> <li>• Hellmann Worldwide Logistics, Japan</li> <li>• Hellmann Worldwide Logistics, Mauritius</li> <li>• Hellmann Worldwide Logistics, New Zealand</li> <li>• Hellmann Worldwide Logistics, Pakistan</li> </ul>

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	<ul style="list-style-type: none"> <li>• Hellmann Worldwide Logistics, Poland</li> <li>• Hellmann Worldwide Logistics LLP, Singapore</li> <li>• Hellmann Worldwide Logistics Ltd, Vietnam</li> <li>• Hellmann Worldwide Logistics, Cambodia</li> <li>• Hellmann Worldwide Logistics, South Africa</li> <li>• Hellmann Worldwide Logistics, South Korea</li> <li>• Hellmann Worldwide Logistics, Spain</li> <li>• Hellmann Worldwide Logistics, Sri Lanka</li> <li>• H.I.F Logistics (Private) Ltd., Sri Lanka</li> <li>• Hellmann Worldwide Logistics, Turkey</li> <li>• Hellmann Worldwide Logistics, U.S.A.</li> <li>• Hellmann Worldwide Logistics, Mexico</li> <li>• Hellmann Worldwide Logistics, Czech Republic</li> <li>• Hellmann Worldwide Logistics Ltd., Bangladesh</li> <li>• Hellmann Worldwide Logistics Pte Ltd., Thailand</li> <li>• Hellmann Worldwide Logistics, Kuwait</li> </ul>
<b>Associates :</b>	<ul style="list-style-type: none"> <li>• NSE Hellmann Honold GmbH &amp; Co. KG</li> <li>• Hellmann Cheari Consulting GmbH &amp; Co. KG</li> <li>• LH BundeswehrBekleidungs GmbH &amp; Co. KG, Köln</li> <li>• Rhenus&amp; Hellmann, Großschirma</li> <li>• Hellmann East Europe Distributor OOO Moskau/Russland</li> <li>• Hellmann Worldwide Logistics SIA, Riga/Latvia</li> <li>• Hellmann Perishable Logistics S.A.C., Peru</li> <li>• Hellmann East Europe TOV, Kiew / Ukraine</li> <li>• Hellmann Worldwide Logistics, Estonia</li> <li>• Hellmann Worldwide Logistics UAB, Vilnius / Lithuania</li> <li>• Hellmann Worldwide Logistics LLC, Baku/Aserbaidshjan</li> <li>• Hellmann East Europe SOOO, Minsk / Weissrusland</li> <li>• Hellmann East Europe Overseas OOO, Odessa Ukraine</li> <li>• Hellmann East Europe Distributor TOV, Kiew/ Ukraine</li> <li>• Hellmann East Europe OOO Moskau/Russland</li> <li>• Rudolph and Hellmann Automotive, UK</li> <li>• Rudolph and Hellmann Automotive , Dubai</li> <li>• Hellmann Calipar Healthcare Logistics DWC-LLC</li> <li>• Chilltainers Hellmann Limited, New Zealand</li> </ul>
<b>Employees benefit Trusts where control exists:</b>	<ul style="list-style-type: none"> <li>• Hellmann Worldwide Logistics India Private Limited Employee's Gratuity Scheme</li> <li>• RG Cargo Services Private Limited Employee's Gratuity Scheme</li> </ul>

**CAPITAL STRUCTURE**

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AS ON 13.09.2017

**Authorised Capital :**

No. of Shares	Type	Value	Amount
3000000	Equity Shares	INR 100/- each	INR 300.000 Million
1000000	Preference Shares	INR 100/- each	INR 100.000 Million
	<b>Total</b>		<b>INR 400.000 Million</b>

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
2641145	Equity Shares	INR 100/- each	INR 264.115 Million
996355	Preference Shares	INR 100/- each	INR 99.635 Million
	<b>Total</b>		<b>INR 363.750 Million</b>

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**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET (STANDALONE)**

<b>SOURCES OF FUNDS</b>	<b>31.03.2017 (12 Months)</b>	<b>31.03.2016 (15 Months)</b>	<b>31.12.2014</b>
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	363.750	363.750	363.750
(b) Reserves and Surplus	586.136	527.575	364.595
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>949.886</b>	<b>891.325</b>	<b>728.345</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	0.000	0.000	0.000
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long-term liabilities	9.000	9.000	9.000
(d) long-term provisions	29.151	29.567	31.022
<b>Total Non-current Liabilities (3)</b>	<b>38.151</b>	<b>38.567</b>	<b>40.022</b>
(4) Current Liabilities			
(a) Short-term borrowings	0.000	0.000	86.428
(b) Trade payables	460.196	336.658	628.072
(c) Other current liabilities	65.105	86.883	114.380
(d) Short-term provisions	44.568	33.562	22.254
<b>Total Current Liabilities (4)</b>	<b>569.869</b>	<b>457.103</b>	<b>851.134</b>
<b>TOTAL</b>	<b>1557.906</b>	<b>1386.995</b>	<b>1619.501</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	25.749	20.700	17.439
(ii) Intangible Assets	2.954	1.891	1.486
(iii) Tangible assets capital work-in-progress	0.000	3.533	0.012
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	34.011	34.142	27.772
(c) Deferred tax assets (net)	29.063	25.287	27.363
(d) Long-term loans and advances	236.927	387.551	401.538
(e) Other Non-current assets	0.000	0.000	0.000
<b>Total Non-Current Assets</b>	<b>328.704</b>	<b>473.104</b>	<b>475.610</b>

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(2) Current assets			
(a) Current investments	3.796	3.173	8.061
(b) Inventories	0.000	0.000	0.000
(c) Trade receivables	899.731	648.823	1004.867
(d) Cash and bank balances	253.661	202.598	41.654
(e) Short-term loans and advances	55.129	52.877	81.377
(f) Other current assets	16.884	6.420	7.932
<b>Total Current Assets</b>	<b>1229.201</b>	<b>913.891</b>	<b>1143.891</b>
<b>TOTAL</b>	<b>1557.905</b>	<b>1386.995</b>	<b>1619.501</b>

**PROFIT & LOSS ACCOUNT (STANDALONE)**

PARTICULARS	31.03.2017 (12 Months)	31.03.2016 (15 Months)	31.12.2014
<b>SALES</b>			
Total Revenue from operations	3869.704	5588.539	5256.426
Other Income	69.528	83.030	40.739
<b>TOTAL</b>	<b>3939.232</b>	<b>5671.569</b>	<b>5297.165</b>
<b>Less EXPENSES</b>			
Cost of Materials Consumed	3148.646	4642.127	4531.388
Employee benefit expense	461.479	481.618	367.766
Other expenses	230.664	282.773	213.022
Exceptional items	0.219	(0.126)	(0.036)
<b>TOTAL</b>	<b>3841.008</b>	<b>5406.392</b>	<b>5112.140</b>
<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>98.224</b>	<b>265.177</b>	<b>185.025</b>
<b>Less FINANCIAL EXPENSES</b>	0.000	0.470	2.522
<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>98.224</b>	<b>264.707</b>	<b>182.503</b>
<b>Less DEPRECIATION/ AMORTISATION</b>	11.650	14.348	12.785
<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>86.574</b>	<b>250.359</b>	<b>169.718</b>
<b>Less TAX</b>	28.013	87.378	57.295
<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>58.561</b>	<b>162.981</b>	<b>112.423</b>
<b>EARNINGS IN FOREIGN CURRENCY</b>			
F.O.B. Value of Exports	946.022	1332.522	1195.660

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	<b>TOTAL EARNINGS</b>	<b>946.022</b>	<b>1332.522</b>	<b>1195.660</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>19.89</b>	<b>58.86</b>	<b>40.37</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2017 (12 Months)	31.03.2016 (15 Months)	31.12.2014
Current Maturities of Long term debt	NA	NA	NA
Net cash flows from (used in) operations	(92.339)	322.790	39.778
Net cash flows from (used in) operating activities	19.817	251.401	(87.082)

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017 (12 Months)	31.03.2016 (15 Months)	31.12.2014
Average Collection Days (Sundry Debtors / Income * 365)	84.86	42.38	69.78
Account Receivables Turnover (Income / Sunday Debtors)	4.30	8.61	5.23
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	53.35	26.47	50.59
Inventory Turnover (Operating Income / Inventories)	0.00	0.00	0.00
Asset Turnover (Operating Income / Net Fixed Assets)	3.42	10.15	9.77

**LEVERAGE RATIOS**

PARTICULARS	31.03.2017 (12 Months)	31.03.2016 (15 Months)	31.12.2014
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.37	0.33	0.53
Debt Equity Ratio (Total Liability / Networth)	0.00	0.00	0.12
Current Liabilities to Networth (Current Liabilities / Net Worth)	0.60	0.51	1.17
Fixed Assets to Networth	0.03	0.03	0.03

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(Net Fixed Assets / Networth)			
Interest Coverage Ratio (PBIT / Financial Charges)	0.00	564.21	73.36

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017 (12 Months)	31.03.2016 (15 Months)	31.12.2014
Net Profit Margin [(PAT / Sales) * 100]	%	1.51	2.92	2.14
Return on Total Assets ((PAT / Total Assets) * 100)	%	3.76	11.75	6.94
Return on Investment (ROI) ((PAT / Networth) * 100)	%	6.17	18.29	15.44

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017 (12 Months)	31.03.2016 (15 Months)	31.12.2014
Current Ratio (Current Assets / Current Liabilities)		2.16	2.00	1.34
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		2.16	2.00	1.34
G-Score Ratio Financial (Networth / Total Assets)		0.61	0.64	0.45
G-Score Ratio Debt (Debts / Equity Capital)		0.00	0.00	0.24
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		2.16	2.00	1.34

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

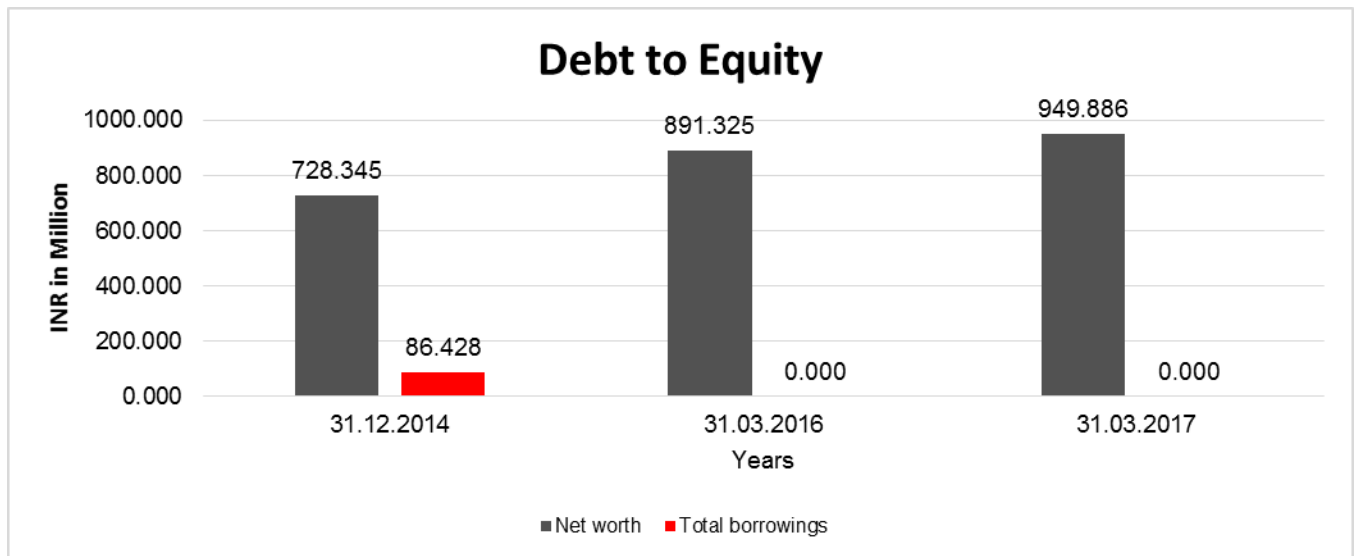
**DEBT EQUITY RATIO**

Particular	31.12.2014 (INR In Million)	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Share Capital	363.750	363.750	363.750
Reserves & Surplus	364.595	527.575	586.136
Money received against share warrants	0.000	0.000	0.000

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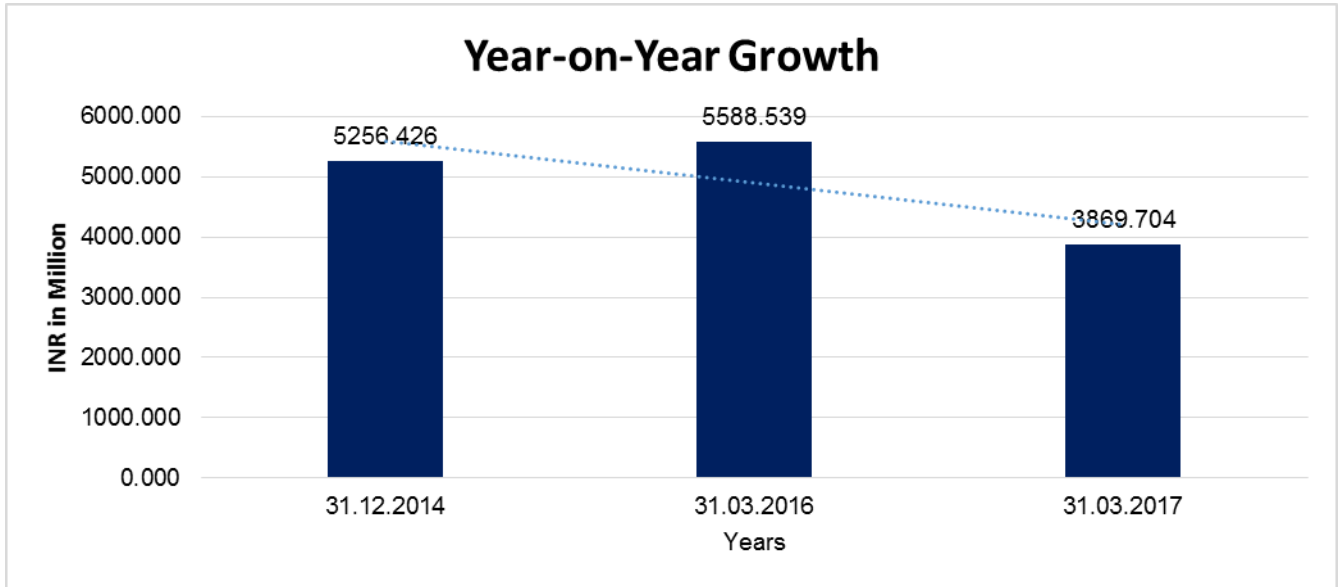
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>728.345</b>	<b>891.325</b>	<b>949.886</b>
Long-term borrowings	0.000	0.000	0.000
Short term borrowings	86.428	0.000	0.000
<b>Total borrowings</b>	<b>86.428</b>	<b>0.000</b>	<b>0.000</b>
<b>Debt/Equity ratio</b>	<b>0.119</b>	<b>0.000</b>	<b>0.000</b>



**YEAR-ON-YEAR GROWTH**

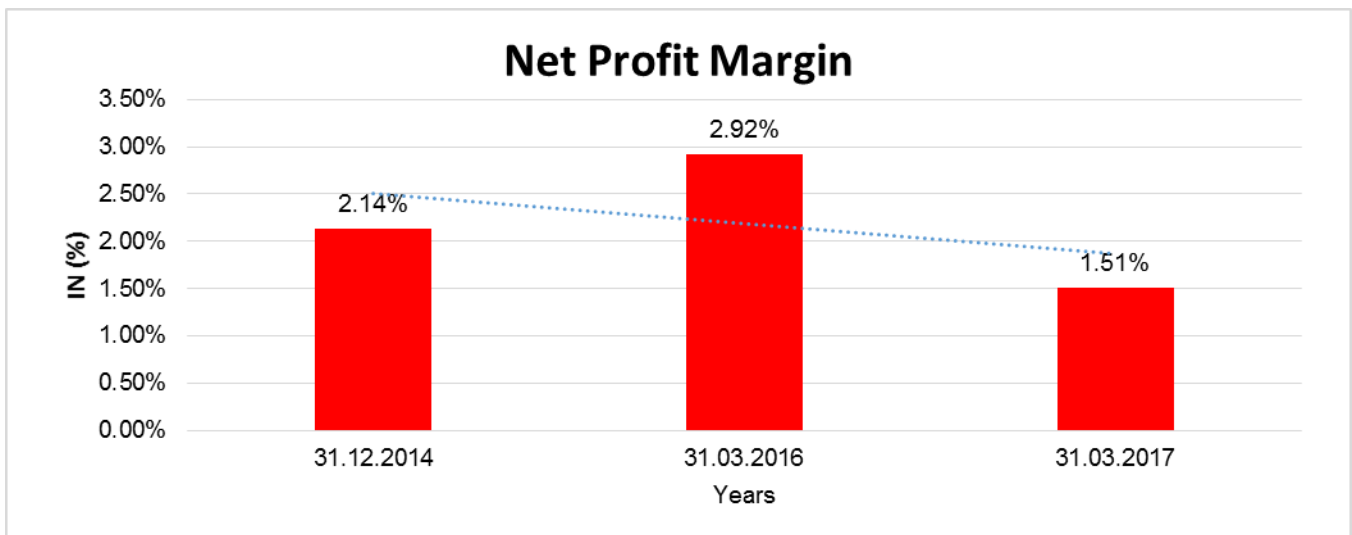
Year on Year Growth	31.12.2014	31.03.2016	31.03.2017
	(INR In Million)	(INR In Million)	(INR In Million)
Sales	5256.426	5588.539	3869.704
		<b>6.318</b>	<b>(30.756)</b>

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**NET PROFIT MARGIN**

Net Profit Margin	31.12.2014 (INR In Million)	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Sales	5256.426	5588.539	3869.704
Profit/ (Loss)	112.423	162.981	58.561
	<b>2.14%</b>	<b>2.92%</b>	<b>1.51%</b>



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**ABRIDGED BALANCE SHEET (CONSOLIDATED)**

<b>SOURCES OF FUNDS</b>		<b>31.03.2017</b>	<b>31.03.2016</b>
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital		363.750	363.750
(b) Reserves and Surplus		814.796	706.432
(c) Money received against share warrants		0.000	0.000
(d) Minority interest		0.000	0.000
(2) Share Application money pending allotment		0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>		<b>1178.546</b>	<b>1070.182</b>
(3) Non-Current Liabilities			
(a) long-term borrowings		0.000	0.000
(b) Deferred tax liabilities (Net)		0.000	0.000
(c) Other long-term liabilities		0.000	0.000
(d) long-term provisions		34.226	35.096
<b>Total Non-current Liabilities (3)</b>		<b>34.226</b>	<b>35.096</b>
(4) Current Liabilities			
(a) Short-term borrowings		0.000	0.000
(b) Trade payables		506.411	361.594
(c) Other current liabilities		83.710	101.469
(d) Short-term provisions		48.086	36.172
<b>Total Current Liabilities (4)</b>		<b>638.207</b>	<b>499.235</b>
<b>TOTAL</b>		<b>1850.979</b>	<b>1604.513</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets		25.749	20.700
(ii) Intangible Assets		3.899	3.256
(iii) Tangible assets capital work-in-progress		0.000	3.533
(iv) Intangible assets under development		0.000	0.000
(b) Non-current Investments		24.102	23.551
(c) Deferred tax assets (net)		32.837	32.099
(d) Long-term loans and advances		237.216	389.042
(e) Other Non-current assets		0.014	0.014
<b>Total Non-Current Assets</b>		<b>323.817</b>	<b>472.195</b>
(2) Current assets			
(a) Current investments		4.349	3.831
(b) Inventories		0.000	0.000

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(c) Trade receivables		1010.979	753.758
(d) Cash and bank balances		409.676	290.968
(e) Short-term loans and advances		84.449	75.287
(f) Other current assets		17.709	8.474
<b>Total Current Assets</b>		<b>1527.162</b>	<b>1132.318</b>
<b>TOTAL</b>		<b>1850.979</b>	<b>1604.513</b>

**PROFIT & LOSS ACCOUNT (CONSOLIDATED)**

	PARTICULARS	31.03.2017	31.03.2016
	<b>SALES</b>		
	Total Revenue from operations	4496.204	6499.243
	Other Income	88.533	82.378
	<b>TOTAL</b>	<b>4584.737</b>	<b>6581.621</b>
<b>Less</b>	<b>EXPENSES</b>		
	Cost of Materials Consumed	3581.672	5287.906
	Employee benefit expense	535.595	564.740
	Other expenses	294.216	367.706
	Exceptional items before tax	0.219	(0.126)
	<b>TOTAL</b>	<b>4411.702</b>	<b>6220.226</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>173.035</b>	<b>361.395</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	0.000	0.470
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>173.035</b>	<b>360.925</b>
<b>Less</b>	<b>DEPRECIATION/ AMORTISATION</b>	12.070	14.873
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>160.965</b>	<b>346.052</b>
<b>Less</b>	<b>TAX</b>	52.601	120.891
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>108.364</b>	<b>225.161</b>
<b>Add</b>	Profit (loss) of associates	0.000	0.014
	<b>TOTAL PROFIT (LOSS) FOR PERIOD</b>	<b>108.364</b>	<b>225.175</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>38.76</b>	<b>82.41</b>

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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	No
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

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## **GENERAL INFORMATION**

The company was incorporated on 22nd November 2006 under the Indian Companies Act, 1956. The Company is setup to carry on business as international and domestic freight forwarders and providing customs clearing and warehousing services. The Company commenced its commercial operations on 1<sup>st</sup> December 2006. The Company was renamed as Hellmann Worldwide Logistics India Private Limited on 3<sup>rd</sup> July 2007.

## **COMPANY'S PERFORMANCE AND FUTURE PLANS**

The Company registered a turnover of INR 3869.704 Million for the FY 2016-17 [previous 15 months period, Jan 2015-March 2016, INR 5588.539 Million]. The Company today operates from a large infrastructure of 23 cities across the country. During the year the Company has had to face the Challenges of dipping Margins on the sales due to intense Competition and extremely price sensitive customers. This is indicated in the greater volumes in terms of tonnage and TEU'S over the previous periods. The Company has taken all possible steps to handle the situation by adopting a strategic approach to balance out the situation. The Company also faced additional costs in terms of operating expenses on account of the addition in manpower from 282 in the previous period to 381 in the current year to enable more market coverage and penetration and also develops the Inter Asia Trade Lane. In addition this Programme will help in development of volumes to increase market share and better procurement strategic alliances careers. The Company is confident that these increase will yield results for the future development and growth of the Company.

## **INDEX OF CHARGE: NO CHARGES EXISTS FOR COMPANY**

### **FIXED ASSETS:**

#### **Tangible Asset:**

- Plant and equipment
- Furniture and Fixture
- Office equipment
- Computer
- Vehicles

#### **Intangible Asset:**

- Computer software

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 74.24
UK Pound	1	INR 97.68
Euro	1	INR 85.43

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	SHN
<b>Analysis Done by :</b>	DIV
<b>Report Prepared by :</b>	BHG

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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