

## MIRA INFORM REPORT

<b>Report No. :</b>	533640
<b>Report Date :</b>	10.10.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	WELSPUN INDIA LIMITED (w.e.f. 12.10.1995)
<b>Formerly Known As :</b>	WELSPUN POLYESTERS (INDIA) LIMITED WELSPUN WINILON SILK MILLS PRIVATE LIMITED
<b>Registered Office :</b>	Welspun City, Village Versamedi, Anjar, Kutch – 370110, Gujarat
<b>Tel. No.:</b>	91-2836-661111
<b>Country :</b>	India
<b>Financials (as on) :</b>	31.03.2018
<b>Date of Incorporation :</b>	17.01.1985
<b>CIN No.:</b> [Company Identification No.]	L17110GJ1985PLC033271
<b>Capital Investment / Paid-up Capital :</b>	INR 1004.730 million
<b>IEC No.:</b> [Import-Export Code No.]	0389000205
<b>PAN No.:</b> [Permanent Account No.]	AAACW1259N
<b>GSTN :</b> [Goods & Service Tax Registration No.]	27AAACW1259N1ZY (Maharashtra) 24AAACW1259N2Z3/24AAACW1259N1Z4 (Gujarat) 27AAACW1259N2ZX (Maharashtra)
<b>Legal Form :</b>	A Public Limited Liability Company. The Company's Shares are Listed on the Stock Exchanges.
<b>Line of Business :</b>	The Company is a leading Manufacturer of wide range of home textile products, mainly terry towels, bed linen products and rugs. (Registered Activity)
<b>No. of Employees :</b>	782 (Approximately)

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :**

A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Slow but correct
<b>Litigation :</b>	Exist
<b>Comments :</b>	<p>Subject is a part of "Welspun Group" and was incorporated in the year 1985. It is engaged in manufacturing of wide range of home textile products, mainly terry towels, bed linen products and rugs.</p> <p>As per the quarterly results of June 2018, the company has achieved revenue of INR 13293.400 million.</p> <p>As per the financial of March 2018, the company has reported decline in its revenue as compared to previous year but has managed to maintain decent profit margin of 6.09%.</p> <p>The rating takes into consideration the healthy financial profile of the company marked by strong networth base along with negligible debt coverage indicators.</p> <p>Rating also derives strength from company's established track record of business.</p> <p>The company has its share price trading at around INR 59.80 on BSE as on October 10, 2018 as against the Face Value (FV) of INR 1.</p> <p>Rating revision takes into account the Target Corporation decided to terminate business with the company for passing off cheap sheets as premium Egyptian cotton. Target Corporation is company's biggest customer and it accounted for 10% of the company's total business.</p> <p>Business is active. Payment seems to be slow but correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

<b>Rating Agency Name</b>	<b>CARE</b>
<b>Rating</b>	<b>Long term loans : AA</b>
<b>Rating Explanation</b>	<b>High degree of safety and very low credit risk</b>
<b>Date</b>	<b>04.10.2018</b>

<b>Rating Agency Name</b>	<b>CARE</b>
<b>Rating</b>	<b>Short term loans : A1+</b>
<b>Rating Explanation</b>	<b>Very strong degree of safety and carry lowest credit risk</b>
<b>Date</b>	<b>04.10.2018</b>

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 10.10.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION DECLINED**

**Management non-cooperative (Tel No.: 91-2836-661111/ 22-66136000/ 24908020)**

**LOCATIONS**

<b>Registered Office/ Factory 1 :</b>	Welspun City, Village Versamedi, Anjar, Kutch – 370110, Gujarat, India
<b>Tel. No.:</b>	91-2836-661111
<b>Fax No.:</b>	91-2836-279010
<b>E-Mail :</b>	<a href="mailto:companysecretary_wil@welspun.com">companysecretary_wil@welspun.com</a> <a href="mailto:subrata_pal@welspun.com">subrata_pal@welspun.com</a> <a href="mailto:wttvapi@welspun.com">wttvapi@welspun.com</a> <a href="mailto:contact@welspun.com">contact@welspun.com</a>
<b>Website :</b>	<a href="http://www.welspun.com">http://www.welspun.com</a>
<b>Corporate Office :</b>	Welspun House, 6th Floor, Kamala City, Senapati Bapat Marg, Lower Parel (West), Mumbai – 400013, Maharashtra, India
<b>Tel. No.:</b>	91-22-66136000/ 24908020
<b>Fax No.:</b>	91-22-24908020/ 21
<b>Factory 2 :</b>	Survey No. 76, 74, 87, 88, 110, Village and P.O. Morai, Vapi, District Valsad– 396191, Gujarat, India
<b>Tel. No.:</b>	91-260-2437437
<b>Fax No.:</b>	91-260-2437088

**DIRECTORS**

**As on 31.03.2018**

<b>Name :</b>	Mr. Rajesh Rameshkumar Mandawewala
<b>Designation :</b>	Managing Director
<b>Address :</b>	161/171-B, Tanna Residency Bay View, Opposite Sidhivinayak Temple, Prabhadevi, Mumbai-400025, Maharashtra, India
<b>Date of Appointment :</b>	26.10.1989
<b>DIN No.:</b>	00007179
<b>Name :</b>	Ms. Dipali Balkrishan Goenka
<b>Designation :</b>	Managing Director
<b>Address :</b>	Rocky Isle 46/C, B. Desai Road, Breach Candy, Mumbai-400026, Maharashtra, India
<b>Date of Appointment :</b>	01.04.2013

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

<b>DIN No.:</b>	00007199
<b>Name :</b>	Mr. Arun Lalchand Todarwal
<b>Designation :</b>	Director
<b>Address :</b>	81, Shivner 84, Nepean Sea Road, Mumbai-400006, Maharashtra, India
<b>Date of Appointment :</b>	07.12.2012
<b>DIN No.:</b>	00020916
<b>Name :</b>	Mr. Ram Gopal Sharma
<b>Designation :</b>	Director
<b>Address :</b>	E 707, Lok Sarita, Military Road, Marol, Andheri (East), Mumbai-400059, Maharashtra, India
<b>Date of Appointment :</b>	16.10.2008
<b>DIN No.:</b>	00026514
<b>Name :</b>	Mr. Balkrishan Gopiram Goenka
<b>Designation :</b>	Director
<b>Address :</b>	Rocky Isle 46/C, B. Desai Road, Breach Candy, Mumbai-400026, Maharashtra, India
<b>Date of Appointment :</b>	17.01.1985
<b>DIN No.:</b>	00270175
<b>Name :</b>	Mr. Arvind Kumar Singhal
<b>Designation :</b>	Director
<b>Address :</b>	3, Padmini Enclave, Hauz Khas, New Delhi-110016, India
<b>Date of Appointment :</b>	27.01.2014
<b>DIN No.:</b>	00709084
<b>Name :</b>	Mr. Pradeep Narendranath Poddar
<b>Designation :</b>	Director
<b>Address :</b>	Flat No.02, Mont Blanc, 22nd Floor August Kranti Marg, Opposite Kemp's Corner, Mumbai-400036, Maharashtra, India
<b>Date of Appointment :</b>	15.09.2016
<b>DIN No.:</b>	00025199
<b>Name :</b>	Ms. Padma Vinod Betai
<b>Designation :</b>	Nominee Director
<b>Address :</b>	B/503, Park Side-2, Kulupwadi, 5th Floor, Raheja Estate, Borivali (East), Mumbai-400066, Maharashtra, India
<b>Date of Appointment :</b>	22.08.2015
<b>DIN No.:</b>	00937921

**KEY EXECUTIVES**

<b>Name :</b>	Mr. Shashikant B Thorat
<b>Designation :</b>	Company Secretary

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

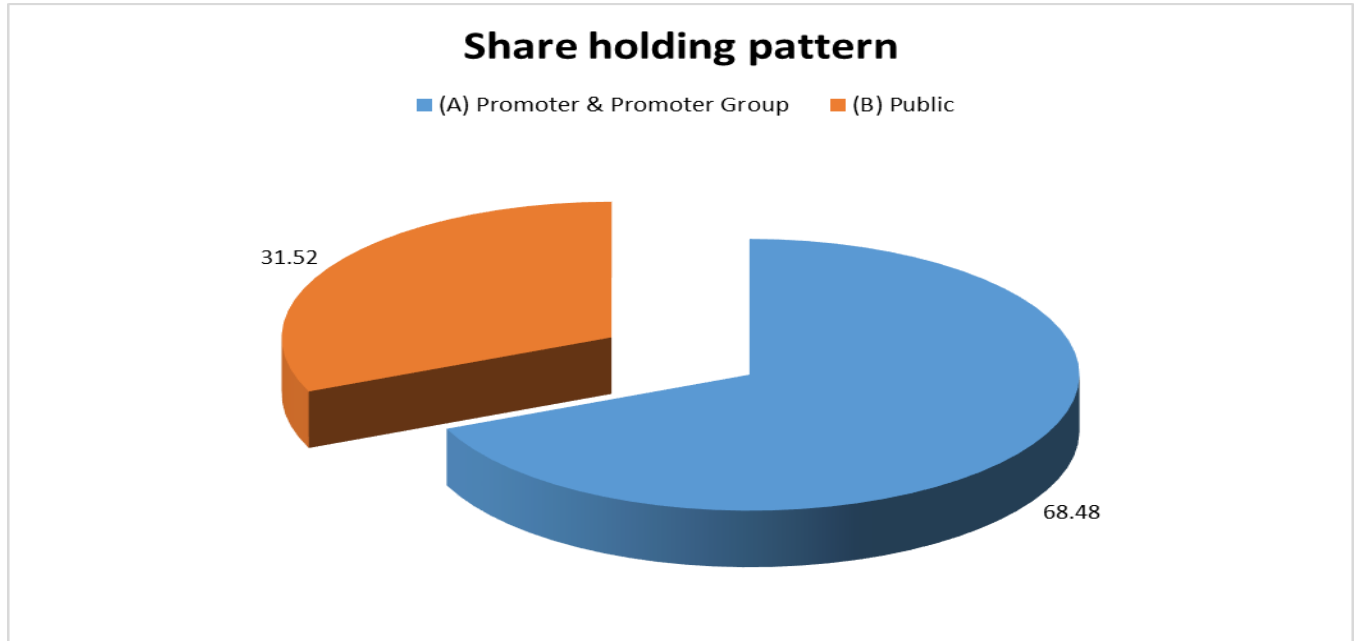
<b>Address :</b>	10, Bhaskar Mansion, Sitladevi Temple Road, Mahim (West), Mumbai-400016, Maharashtra, India
<b>Date of Appointment :</b>	01.08.2009
<b>PAN No.:</b>	ADEPT8362M
<b>Name :</b>	Mr. Altaf Abdulaziz Jiwani
<b>Designation :</b>	Chief Financial Officer
<b>Address :</b>	10/1003, Upohar Luxury, Chakgaria, Kolkata-700094, West Bengal, India
<b>Date of Appointment :</b>	02.02.2015
<b>PAN No.:</b>	AAIPJ1592Q
<b>Audit Committee :</b>	<ul style="list-style-type: none"> <li>• Mr. Arun Todarwal</li> <li>• Mr. Ram Gopal Sharma</li> <li>• Mr. Pradeep Poddar</li> </ul>
<b>Nomination and Remuneration Committee :</b>	<ul style="list-style-type: none"> <li>• Mr. Ram Gopal Sharma</li> <li>• Mr. Arun Todarwal</li> <li>• Mr. Pradeep Poddar</li> </ul>
<b>The Stakeholders' Relationship, Share Transfer and Investor Grievance Committee :</b>	<ul style="list-style-type: none"> <li>• Mr. Ram Gopal Sharma</li> <li>• Mr. Balkrishan Goenka</li> <li>• Mr. Rajesh Mandawewala</li> </ul>
<b>Corporate Social Responsibility Committee :</b>	<ul style="list-style-type: none"> <li>• Mr. Ram Gopal Sharma</li> <li>• Mr. Rajesh Mandawewala</li> <li>• Ms. Dipali Goenka</li> </ul>

**MAJOR SHAREHOLDERS**

As on June, 2018

Category of shareholder	No. of fully paid up equity shares held	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957)As a %
(A) Promoter & Promoter Group	688040933	68.48
(B) Public	316684217	31.52
<b>Grand Total</b>	<b>1004725150</b>	<b>100.00</b>

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.



**Statement showing shareholding pattern of the Promoter and Promoter Group**

Category of shareholder	No. of fully paid up equity shares held	Shareholding as a % of total no. of shares (calculated as per SCRR, 1957) As a %
<b>A1) Indian</b>		
<b>Individuals/Hindu undivided Family</b>		
RADHIKA BALKRISHAN GOENKA	3538000	0.35
DIPALI BALKRISHAN GOENKA	2008600	0.20
BALKRISHAN GOPIRAM GOENKA	750400	0.07
B K GOENKA	490660	0.05
BALKRISHAN GOENKA	193320	0.02
RAJESH R MANDAWEWALA	93990	0.01
<b>Any Other (specify)</b>	1030	0.00
PRASERT MULTIVENTURE PRIVATE LIMITED	684502933	68.13
WELSPUN TRADEWEL LIMITED	679078913	67.59
<b>Sub Total A1</b>	5424020	0.54
<b>A2) Foreign</b>	688040933	68.48
<b>A=A1+A2</b>	688040933	68.48

**Statement showing shareholding pattern of the Public shareholder**

Category & Name of the Shareholders	No. of fully paid up equity shares held	Shareholding % calculated as per SCRR, 1957 As a %
-------------------------------------	---	--

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

<b>B1) Institutions</b>		
<b>Mutual Funds/</b>	76885923	7.65
DSP BLACKROCK SMALL CAP FUND	48882611	4.87
ADITYA BIRLA SUN LIFE TRUSTEE PVT. LTD A/C. ADITYA BIRLA SUN LIFE PURE VALUE FUND	16984800	1.69
<b>Alternate Investment Funds</b>	3516642	0.35
<b>Foreign Portfolio Investors</b>	70591684	7.03
<b>Financial Institutions/ Banks</b>	1187289	0.12
<b>Any Other (specify)</b>	140	0.00
<b>Sub Total B1</b>	152181678	15.15
<b>B2) Central Government/ State Government(s)/ President of India</b>	0	0.00
<b>B3) Non-Institutions</b>	0	0.00
<b>Individual share capital upto INR 0.200 million</b>	80151584	7.98
<b>Individual share capital in excess of INR 0.200 million</b>	26793306	2.67
<b>NBFCs registered with RBI</b>	1257125	0.13
<b>Any Other (specify)</b>	56300524	5.60
Bodies Corporate	42262130	4.21
Clearing Members	3576316	0.36
Director or Director's Relatives	2510	0.00
HUF	3850714	0.38
IEPF	1860546	0.19
Trusts	31825	0.00
Non-Resident Indian (NRI)	4377223	0.44
Unclaimed or Suspense or Escrow Account	339260	0.03
<b>Sub Total B3</b>	164502539	16.37
<b>B=B1+B2+B3</b>	316684217	31.52

**BUSINESS DETAILS**

<b>Line of Business :</b>	The Company is a leading Manufacturer of wide range of home textile products, mainly terry towels, bed linen products and rugs. (Registered Activity)	
<b>Products / Services :</b>	<b>Item Code No.</b>	<b>Products/Services Description</b>
	139	Manufacturer of other textiles
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Divulged	

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

<b>Imports :</b>	Not Divulged
<b>Terms :</b>	Not Divulged

**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged	
	<b>Name of the Person :</b>	--	
	<b>Contact No.:</b>	--	
	<b>Since How Long Known :</b>	--	
	<b>Maximum Limit Dealt :</b>	--	
	<b>Experience :</b>	--	
	<b>Remark:</b>	--	
<b>Customers :</b>	<b>Reference :</b>	Not Divulged	
	<b>Name of the Person :</b>	--	
	<b>Contact No.:</b>	--	
	<b>Since How Long Known :</b>	--	
	<b>Maximum Limit Dealt :</b>	--	
	<b>Experience :</b>	--	
	<b>Remark:</b>	--	
<b>No. of Employees :</b>	782 (Approximately)		
<b>Bankers :</b>	<ul style="list-style-type: none"> <li>HDFC Bank Limited, HDFC House, Senapati Bapat Marg, Lower Parel (West), Mumbai-400013, Maharashtra, India</li> <li>Yes Bank Limited, Nehru Centre, 9th Floor, Discovery of India, Dr. A. B. Road, Worli, Mumbai-400018, Maharashtra, India</li> </ul>		
<b>Facilities :</b>	<b>Secured Loan</b>	<b>31.03.2018 (INR in Million)</b>	<b>31.03.2017 (INR in Million)</b>
	<b>Long-term Borrowings</b>		
	<b>Term Loans - From Banks</b>		
	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company. Last instalment due in April 2019. Repayable in 30 quarterly	734.690	1022.360

	instalments commencing from January 2012.		
	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company. Last instalment due in March 2020. Repayable in 28 quarterly instalments commencing from June 2013	293.830	538.060
	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company. Last instalment due in December 2021. Repayable in 32 quarterly instalments commencing from April 2014	190.430	213.980
	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company. Last instalment due in September 2021. Repayable in 28 quarterly instalments commencing from December 2014	2538.020	3087.550
	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company. Last instalment due in October 2021. Repayable in 28 quarterly instalments commencing from January 2015	863.860	1003.190
	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company. FCNR (B) Dollar loan amounting to	151.310	208.210

	INR 239.770 million as on March 31, 2015 has been converted into Rupee loan during the year. Last instalment due in March 2021. Rupee term loan repayable in 28 quarterly instalments commencing from June 2014. FCNR Dollar loan was repayable in 28 quarterly instalments commencing from March 2015		
	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company. Last instalment due in June 2023. Repayable in 30 quarterly instalments commencing from January 2016.	7438.150	7956.650
	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company. Last instalment due in September 2024. Repayable in 31 quarterly instalments commencing from March 2017	3272.870	3226.630
	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company. Last instalment due in May 2025. Repayable in 30 quarterly instalments commencing from February 2018	842.810	715.890
	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company Last instalment due in June 2025. Repayable in 31 quarterly instalments commencing from March 2018	2570.940	2417.270

	Rupee term loan is secured by first pari passu charge over the present and future fixed assets, all movable and immovable properties and second pari passu charge over current assets of the Company Last instalment due in June 2025. Repayable in 28 quarterly instalments commencing from September 2018	310.960	0.000
	<b>Less : Current maturities of long-term debt</b>	3199.070	1010.450
	<b>Less : Interest accrued but not due</b>	101.730	134.870
	<b>Short-term borrowings</b>		
	Measured at amortised cost		
	Working Capital Loans from Banks	4846.550	4479.950
	<b>Total</b>	<b>20753.620</b>	<b>23724.420</b>
	<b>Short-term borrowings</b>		
	(i) The working capital loans, which includes cash credit and packing credit from banks, are secured by hypothecation of raw materials, stock-in-process, finished goods, semi-finished goods, stores, spares and book debts and other current financial assets of the Company and second charge on entire fixed assets of the Company.		
	(ii) The bills of the vendors evidencing supply of material are discounted on presentation and the vendors are directly paid by the banks and the Company bears the discounting charge upfront. Later on the 128 Notes To The Financial Statements For The Year Ended March 31, 2018 Annual Report 2017-18 due date (depending on the tenor of financing), the Company pays the discounting bank the principal amount. This financing is unsecured and therefore there is no hypothecation against stock or debtors.		

<b>Financial Institutions :</b>	IDBI Trusteeship Services Limited, Asian Building, Ground Floor, 17, R. Kamani Marg, Ballard Estate, Mumbai-400001, Maharashtra, India
---------------------------------	--

<b>Auditors :</b>	
<b>Name :</b>	S R B C and Company LLP Chartered Accountants
<b>Membership No.:</b>	93649
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Holding company :</b>	<ul style="list-style-type: none"> <li>• Krishiraj Trading Limited (KTL) (up to September 27, 2016)</li> <li>• MGN Agro Properties Private Limited (up to March 29, 2017)</li> <li>• Prasert Multiventure Private Limited (PMPL) (with effect from March 30, 2017)</li> </ul>

<b>Subsidiary companies :</b>	<ul style="list-style-type: none"> <li>• Besa Developers and Infrastructure Private Limited (BESA)</li> <li>• Welspun Global Brands Limited (WGBL)</li> <li>• Welspun Holdings Private Limited, Cyprus (WHPL)</li> <li>• Welspun Home Textiles UK Limited (WHTUKL) (Held through WHPL)</li> <li>• Welspun UK Limited (WUKL) (Held through CHTL)</li> <li>• CHT Holdings Limited (CHTHL) (Held through WHTUKL)</li> <li>• Welspun USA Inc., USA (WUSA)</li> <li>• Welspun Captive Power Generation Limited (WCPGL)</li> <li>• Anjar Integrated Textile Park Developers Private Limited (AITPDPL)</li> <li>• Welspun Anjar SEZ Limited (WASEZ)</li> <li>• Welspun Mauritius Enterprises Limited (WMEL)</li> <li>• Novelty Home Textiles SA de CV (NHTSC) (Held through WMEL)</li> <li>• Christy Home Textiles Limited (CHTL) (Held through CHTHL)</li> <li>• Christy 2004 Limited (CHT 2004) (Held through WUKL)</li> <li>• Christy Welspun GmbH (CWG) (Held through WUKL)</li> <li>• Christy UK Limited (CUKL) (Held through CHTL)</li> <li>• ER Kingsley (Textiles) Limited (ERK) (Held through CHTL)</li> <li>• Christy Lifestyle LLC, USA (CLL)</li> <li>• Welspun Flooring Limited (WEFL) (with effect from March 1, 2016)</li> <li>• Welspun Zucchi Textiles Limited (WZTL)</li> <li>• Welspun Nexgen Inc. (WNI) (with effect from January 8, 2018)</li> </ul>
-------------------------------	--

**CAPITAL STRUCTURE**

**As on 31.03.2018**

**Authorised Capital :**

No. of Shares	Type	Value	Amount
1555000000	Equity Shares	INR 1/- each	INR 1555.000 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
1004725150	Equity Shares	INR 1/- each	INR 1004.730 Million

**Shares held by holding company (Holding company as defined in Ind AS-24 :**

	As at March 31, 2018	
	Number of Shares	Amount INR in million
<b>Equity Shares :</b>		
Prasert Multiventure Private Limited (PMPL) (with effect from March 30, 2017)	679078913	679.080

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**Note:** Change in holding company during the previous year

1. MGN Agro Properties Private Limited (up to March 29, 2017)
2. Krishiraj Trading Limited (KTL) (up to September 27, 2016)

**Details of shares held by shareholders holding more than 5% of the aggregate shares in the Company**

Equity Shares :	As at March 31, 2018	
	Number of Shares	%
Prasert Multiventure Private Limited	679078913	67.59

**Rights, preferences and restrictions attached to equity shares**

The company has one class of equity shares having a par value of INR 1 per share (March 31, 2017: INR 1). Each shareholder is eligible for one vote per share held. The final dividend proposed by the Board of Directors is subject to the approval of the shareholders in the ensuing Annual General Meeting. In the event of liquidation, the equity shareholders are eligible to receive the remaining assets of the Company after distribution of all preferential amounts, in proportion to their shareholding.

**Shares allotted as fully paid up pursuant to contract(s) without payment being received in cash (during 5 years immediately preceding March 31, 2018)**

10,475,496 equity shares of INR 10 each fully paid were issued in January 2013 to the erstwhile shareholders of Welspun Global Brands Limited (Formerly known as Welspun Retail Limited) pursuant to the composite scheme of arrangement between Welspun Global Brands Limited, the Company and Welspun Retail Limited without payment being received in cash.

**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET (STANDALONE)**

SOURCES OF FUNDS	31.03.2018	31.03.2017	31.03.2016
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	1004.730	1004.730	1004.730
(b) Reserves & Surplus	23285.960	21005.350	17991.850
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>24290.690</b>	<b>22010.080</b>	<b>18996.580</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	15907.070	19244.470	15894.830
(b) Deferred tax liabilities (Net)	1838.810	1652.500	1327.550
(c) Other long term liabilities	2202.630	2226.480	1862.620
(d) long-term provisions	0.000	0.000	0.000
(e) Employee benefit obligations	0.000	51.670	0.000
<b>Total Non-current Liabilities (3)</b>	<b>19948.510</b>	<b>23175.120</b>	<b>19085.000</b>
(4) Current Liabilities			
(a) Short term borrowings	8102.150	7128.740	8969.340
(b) Trade payables	5266.530	6194.580	3626.360
(c) Other current liabilities	3991.760	2665.350	2353.940
(d) Short-term provisions	233.550	850.460	0.000
(e) Employee benefit obligations	651.660	453.260	588.370
<b>Total Current Liabilities (4)</b>	<b>18245.650</b>	<b>17292.390</b>	<b>15538.010</b>
<b>TOTAL</b>	<b>62484.850</b>	<b>62477.590</b>	<b>53619.590</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	27494.260	29974.160	26384.660
(ii) Intangible Assets	267.920	116.430	101.950
(iii) Capital work-in-progress	699.320	479.220	1810.950
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	8675.010	7244.060	6839.570
(c) Deferred tax assets (net)	0.000	0.000	0.000
(d) Long-term Loan and Advances	0.310	0.660	1.460
(e) Other Non-current assets	528.570	502.410	1046.900
<b>Total Non-Current Assets</b>	<b>37665.390</b>	<b>38316.940</b>	<b>36185.490</b>

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

(2) Current assets			
(a) Current investments	353.200	1018.180	77.250
(b) Inventories	9264.760	8980.970	8116.350
(c) Trade receivables	7327.230	7397.800	3625.120
(d) Cash and cash equivalents	1088.730	1044.040	617.500
(e) Short-term loans and advances	2.480	2.480	4.210
(f) Other current assets	6783.060	5717.180	4993.670
<b>Total Current Assets</b>	<b>24819.460</b>	<b>24160.650</b>	<b>17434.100</b>
<b>TOTAL</b>	<b>62484.850</b>	<b>62477.590</b>	<b>53619.590</b>

**PROFIT & LOSS ACCOUNT (STANDALONE)**

	<b>PARTICULARS</b>	<b>31.03.2018</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
	<b>SALES</b>			
	Income	49958.730	57215.820	49242.350
	Other Income	555.500	719.300	1183.670
	<b>TOTAL</b>	<b>50514.230</b>	<b>57935.120</b>	<b>50426.020</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	24122.850	27519.360	21743.500
	Purchases of Stock-in-Trade	303.960	554.090	247.320
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	708.090	(1120.060)	17.840
	Employees benefits expense	4966.720	4643.560	3904.150
	Other expenses	10727.710	11101.970	10263.060
	Excise duty	192.760	822.470	392.230
	Exceptional Items	0.000	4605.560	0.000
	<b>TOTAL</b>	<b>41022.090</b>	<b>48126.950</b>	<b>36568.100</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>9492.140</b>	<b>9808.170</b>	<b>13857.920</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	880.120	871.860	1539.220
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>8612.020</b>	<b>8936.310</b>	<b>12318.700</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	4673.230	4663.240	3257.510
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>3938.790</b>	<b>4273.070</b>	<b>9061.190</b>
<b>Less</b>	<b>TAX</b>	897.710	1207.560	2578.000

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>3041.080</b>	<b>3065.510</b>	<b>6483.190</b>
	<b>EARNINGS IN FOREIGN CURRENCY</b>			
	Revenue from Exports on FOB basis	213.280	138.370	61.100
	Commission on Corporate Guarantee	10.350	7.990	23.730
	<b>TOTAL EARNINGS</b>	<b>223.630</b>	<b>146.360</b>	<b>84.830</b>
	<b>IMPORTS</b>			
	Raw Materials	5924.960	4487.390	1770.170
	Stores & Spares and Dyes & Chemicals	339.680	439.350	485.630
	Capital Goods	903.460	2821.150	6059.050
	Packing Material	30.410	33.430	33.950
	<b>TOTAL IMPORTS</b>	<b>7198.510</b>	<b>7781.320</b>	<b>8348.800</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>3.03</b>	<b>3.05</b>	<b>6.45</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

<b>Particulars</b>	<b>31.03.2018</b>	<b>31.03.2017</b>	<b>31.03.2016</b>
Current Maturities of Long term debt			
Rupee Term Loans from Banks	3199.070	1009.120	795.460
From Others	0.000	1.330	4.990
<b>Total</b>	<b>3199.070</b>	<b>1010.450</b>	<b>800.450</b>
Cash Flow Generated from Operations	5780.290	7225.680	14562.340
Net Cash Inflow from Operating Activities	4913.460	6516.860	12715.740

**QUARTERLY RESULTS**

<b>Particulars</b>			<b>30.06.2018 (Unaudited) 1<sup>st</sup> Quarter</b>
Net Sales			13293.400
Total Expenditure			10949.100
PBIDT (Excl OI)			2344.300
Other Income			132.500
Operating Profit			2476.800
Interest			215.400
Exceptional Items			NA
PBDT			2261.400
Depreciation			980.100
Profit Before Tax			1281.300
Tax			403.400
Provisions and contingencies			NA
Profit After Tax			877.900

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which has not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Extraordinary Items			NA
Prior Period Expenses			NA
Other Adjustments			NA
Net Profit			877.900

### KEY RATIOS

#### EFFICIENCY RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Average Collection Days (Sundry Debtors / Income * 365 Days)	53.53	47.19	26.87
Account Receivables Turnover (Income / Sundry Debtors)	6.82	7.73	13.58
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	78.70	80.54	60.19
Inventory Turnover (Operating Income / Inventories)	1.02	1.09	1.71
Asset Turnover (Operating Income / Net Fixed Assets)	0.33	0.32	0.49

#### LEVERAGE RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.60	0.60	0.60
Debt Equity Ratio (Total Liability / Networth)	1.12	1.24	1.35
Current Liabilities to Networth (Current Liabilities / Net Worth)	0.75	0.79	0.82
Fixed Assets to Networth (Net Fixed Assets / Networth)	1.17	1.39	1.49
Interest Coverage Ratio (PBIT / Financial Charges)	10.79	11.25	9.00

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2018	31.03.2017	31.03.2016
Net Profit Margin ((PAT / Sales) * 100)	%	6.09	5.36	13.17
Return on Total Assets ((PAT / Total Assets) * 100)	%	4.87	4.91	12.09
Return on Investment (ROI) ((PAT / Networth) * 100)	%	12.52	13.93	34.13

**SOLVENCY RATIOS**

PARTICULARS		31.03.2018	31.03.2017	31.03.2016
Current Ratio (Current Assets / Current Liabilities)		1.36	1.40	1.12
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		0.85	0.88	0.60
G-Score Ratio Financial (Networth / Total Assets)		0.39	0.35	0.35
G-Score Ratio Debt (Debts / Equity Capital)		27.08	27.25	25.54
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.36	1.40	1.12

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

**STOCK PRICES**

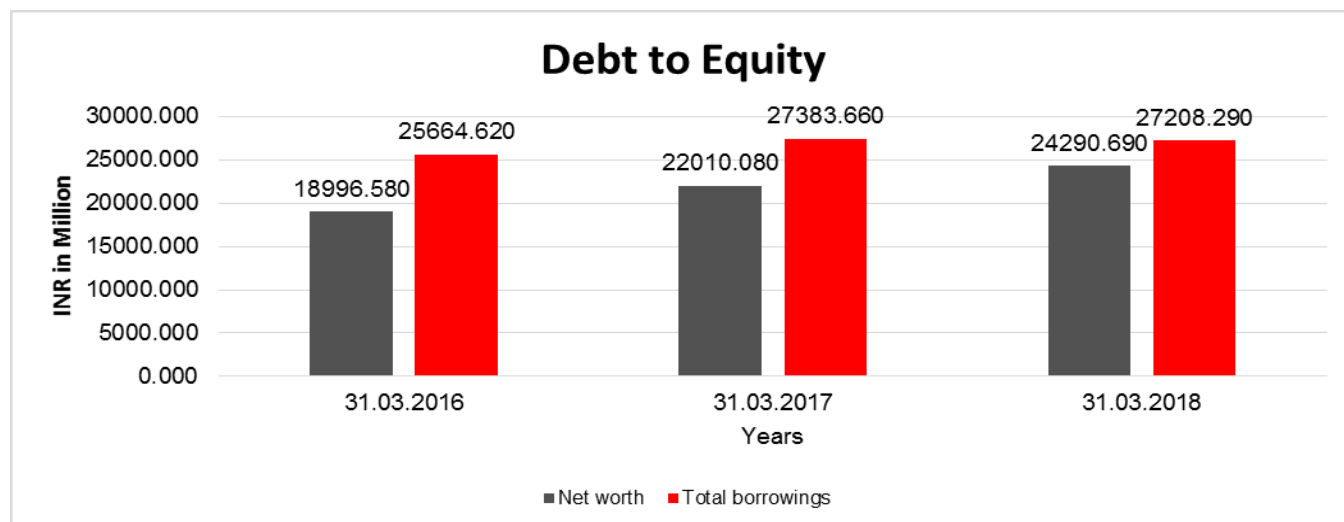
Face Value	INR 1.00/-
Market Value	INR 59.80/-

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

**DEBT EQUITY RATIO**

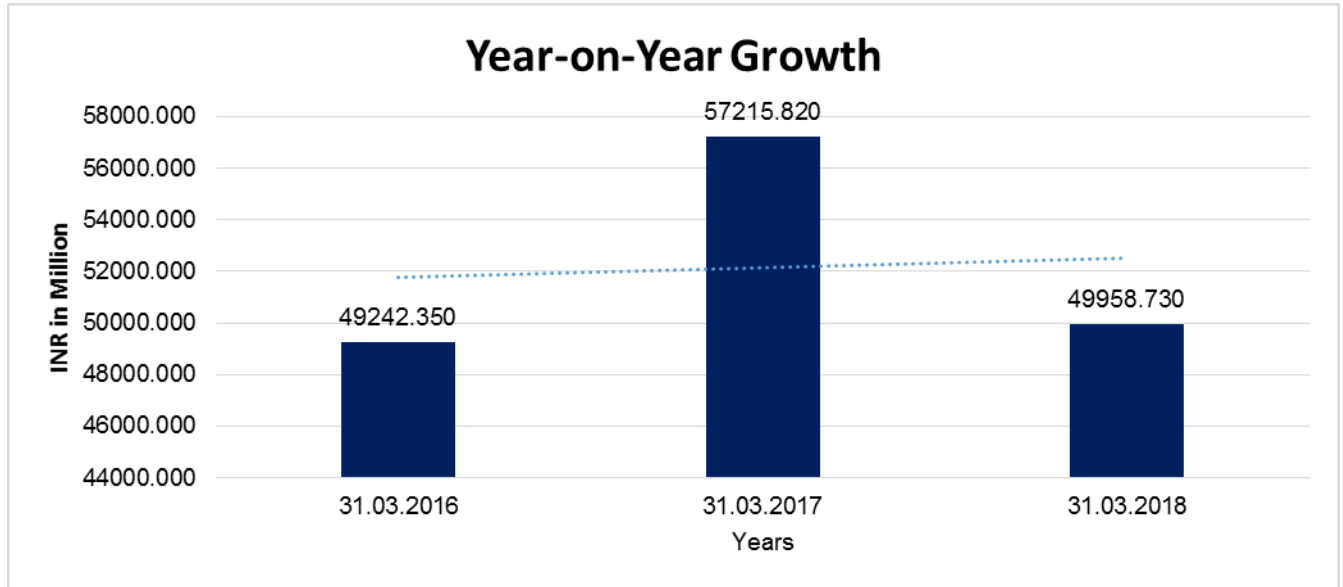
Particular	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Share Capital	1004.730	1004.730	1004.730
Reserves & Surplus	17991.850	21005.350	23285.960
<b>Net worth</b>	<b>18996.580</b>	<b>22010.080</b>	<b>24290.690</b>
long-term borrowings	15894.830	19244.470	15907.070
Short term borrowings	8969.340	7128.740	8102.150
Current maturities of long-term debts	800.450	1010.450	3199.070
<b>Total borrowings</b>	<b>25664.620</b>	<b>27383.660</b>	<b>27208.290</b>
<b>Debt/Equity ratio</b>	<b>1.351</b>	<b>1.244</b>	<b>1.120</b>



**YEAR-ON-YEAR GROWTH**

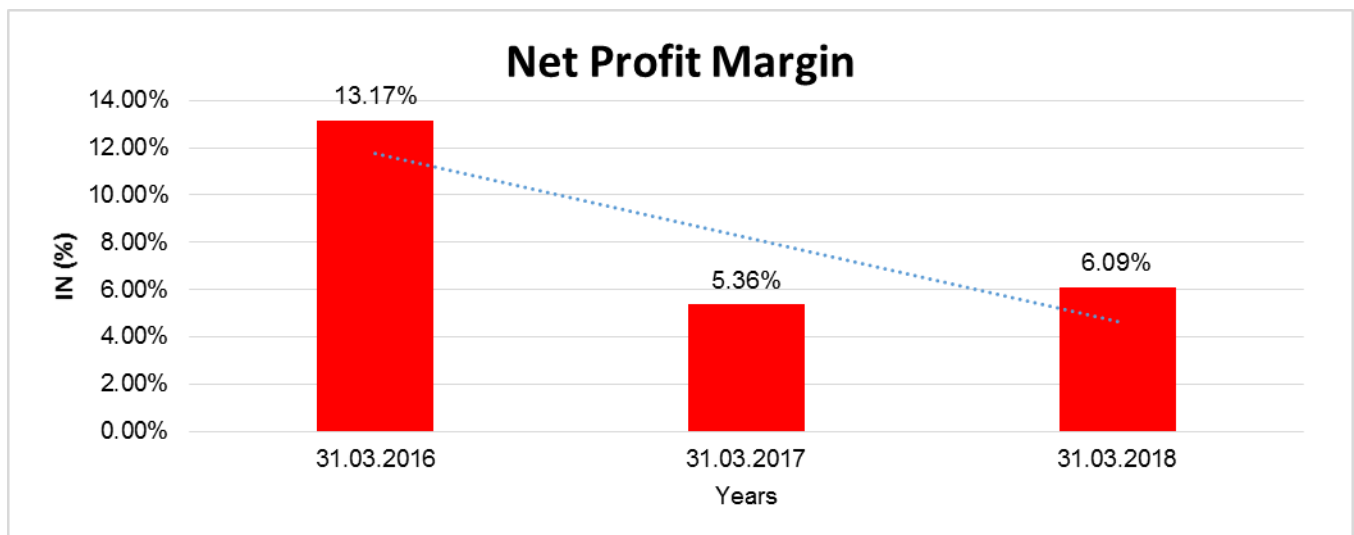
Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales	49242.350	57215.820	49958.730
		<b>16.192</b>	<b>(12.684)</b>

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.



**NET PROFIT MARGIN**

Net Profit Margin	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales	49242.350	57215.820	49958.730
Profit	6483.190	3065.510	3041.080
	<b>13.17%</b>	<b>5.36%</b>	<b>6.09%</b>



**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**ABRIDGED BALANCE SHEET (CONSOLIDATED)**

<b>SOURCES OF FUNDS</b>		<b>31.03.2018</b>	<b>31.03.2017</b>
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital		1004.730	1004.730
(b) Reserves & Surplus		25051.990	22966.750
(c) Money received against share warrants		0.000	0.000
(2) Share Application money pending allotment		0.000	0.000
(3) Non-controlling Interests		467.000	355.270
<b>Total Shareholders' Funds</b>		<b>26523.720</b>	<b>24326.750</b>
(4) Non-Current Liabilities			
(a) long-term borrowings		17028.480	20160.160
(b) Deferred tax liabilities (Net)		1744.780	2167.800
(c) Other long term liabilities		2242.070	2279.920
(d) long-term provisions		23.410	21.920
(e) Employee benefit obligations		0.000	51.670
<b>Total Non-current Liabilities</b>		<b>21038.740</b>	<b>24681.470</b>
(5) Current Liabilities			
(a) Short term borrowings		12579.560	11720.770
(b) Trade payables		6446.530	7517.330
(c) Other current liabilities		4692.040	3647.740
(d) Short-term provisions		234.560	851.460
(e) Employee benefit obligations		733.420	537.640
<b>Total Current Liabilities (4)</b>		<b>24686.110</b>	<b>24274.940</b>
<b>TOTAL</b>		<b>72248.570</b>	<b>73283.160</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets		32528.560	35011.070
(ii) Intangible Assets		283.890	138.090
(iii) Capital work-in-progress		828.730	563.540
(iv) Intangible assets under development		0.000	0.000
(v) Goodwill on Consolidation		1786.270	1741.170
(b) Non-current Investments		277.620	28.770
(c) Deferred tax assets (net)		378.730	702.160
(d) Long-term Loan and Advances		4.890	3.650
(e) Other Non-current assets		1052.100	802.720
<b>Total Non-Current Assets</b>		<b>37140.790</b>	<b>38991.170</b>
(2) Current assets			

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

(a) Current investments		1004.770	1228.550
(b) Inventories		13053.800	12810.020
(c) Trade receivables		9309.900	9600.610
(d) Cash and cash equivalents		1656.260	1628.110
(e) Short-term loans and advances		5.780	6.290
(f) Other current assets		10077.270	9018.410
<b>Total Current Assets</b>		<b>35107.780</b>	<b>34291.990</b>
<b>TOTAL</b>		<b>72248.570</b>	<b>73283.160</b>

**PROFIT & LOSS ACCOUNT (CONSOLIDATED)**

	PARTICULARS	31.03.2018	31.03.2017
	<b>SALES</b>		
	Income	60505.750	66405.430
	Other Income	812.210	805.520
	<b>TOTAL</b>	<b>61317.960</b>	<b>67210.950</b>
<b>Less</b>	<b>EXPENSES</b>		
	Cost of Materials Consumed	26098.800	28561.580
	Purchases of Stock-in-Trade	3460.780	3778.150
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	675.650	(1943.750)
	Employees benefits expense	6753.870	6372.980
	Other expenses	12282.660	13802.520
	Exceptional Items	0.000	4647.520
	<b>TOTAL</b>	<b>49271.760</b>	<b>55219.000</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>12046.200</b>	<b>11991.950</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	1407.630	1582.580
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>10638.570</b>	<b>10409.370</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	5041.710	5054.240
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>5596.860</b>	<b>5355.130</b>
<b>Less</b>	<b>TAX</b>	1614.940	1731.390
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>3981.920</b>	<b>3623.740</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>3.83</b>	<b>3.56</b>

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**LEGAL CASE**

<b>City Civil Court, Mumbai</b>				
<b>Case Details</b>				
Case Type: NOTICE OF MOTION Filing Number: 110813/2017 Filing Date: 07-10-2017 Registration Number: 103483/2017 Registration Date: 07-10-2017 CNR Number: MHCC01-010049-2017				
<b>Case Status</b>				
First Hearing Date: 11th October 2017 Next Hearing Date: 21st February 2018 Stage of Case: NM FOR HEARING Court Number and Judge: 4-COURT 4 ADDL SESSIONS JUDGE				
<b>Petitioner and Advocate</b>				
1) Lily Packers Pvt Ltd - Suit Stamp No.10735 of 2017  Advocate- Jay Legal Consultants				
<b>Respondent and Advocate</b>				
1) 1. Welspun India Ltd 2.Welspun Global Brands Ltd				
<b>Acts</b>				
Under Act(s)		Under Section(s)		
C.P.C.- Interlocutory Order		9		
<b>History of Case Hearing</b>				
Registration Number	Judge	Business On Date	Hearing Date	Purpose of hearing
103483/2017	COURT 4 ADDL SESSIONS JUDGE	11-10-2017	12-10-2017	NM ARGUMENTS P.H.
103483/2017	COURT 4 ADDL SESSIONS JUDGE	12-10-2017	13-10-2017	NM ORDERS
103483/2017	COURT 4 ADDL SESSIONS JUDGE	13-10-2017	13-11-2017	NM ORDERS
103483/2017	COURT 4 ADDL SESSIONS JUDGE	13-11-2017	08-01-2018	NM REPLYREJOINER
103483/2017	COURT 4 ADDL SESSIONS JUDGE	08-01-2018	22-01-2018	NM REPLYREJOINER
103483/2017	COURT 4 ADDL SESSIONS JUDGE	22-01-2018	24-01-2018	NM FOR HEARING
103483/2017	COURT 4 ADDL SESSIONS JUDGE	24-01-2018	30-01-2018	ORDER
103483/2017	COURT 4 ADDL SESSIONS JUDGE	30-01-2018	21-02-2018	NM FOR HEARING

<b>City Civil Court, Mumbai</b>				
<b>Case Details</b>				
Case Type: SUIT				
Filing Number: 110735/2017 Filing Date: 06-10-2017				
City Civil Court, Mumbai				
<b>Case Details</b>				
Case				Type: SUIT
Filing	Number: 110735/2017	Filing	Date:	06-10-2017
Registration	Number: 102343/2017	Registration	Date:	23-10-2017
<b>CNR Number: MHCC01-009978-2017</b>				
<b>Case Status</b>				
First Hearing Date: 13th November 2017 Next Hearing Date: 22nd January 2018 Stage of Case: NM REPLYREJOINER Court Number and Judge: 4-COURT 4 ADDL SESSIONS JUDGE				
<b>Petitioner and Advocate</b>				
1) Lily Packers Pvt Ltd Advocate- Joy Legal Consultants Respondent and Advocate				
1)	1.	Welspun India Ltd	2. Welspun Global Brands Ltd	3. Welspun USA INC
	2)	Radiant Pack 5. Global Packers 6. Udit Packaging Pvt. Ltd. 7. Costco Wholesale Corporation		
<b>Acts</b>				
<b>Under Act(s)</b>		<b>Under Section(s)</b>		
C.P.C.- Non-Interlocutory Order		9		
<b>History of Case Hearing</b>				
Registration Number	Judge	Business On Date	Hearing Date	Purpose of hearing
102343/2017	COURT 4 ADDL SESSIONS JUDGE	13-11-2017	27-11-2017	NM REPLYREJOINER
102343/2017	COURT 4 ADDL SESSIONS JUDGE	27-11-2017	04-12-2017	NM FOR HEARING
102343/2017	COURT 4 ADDL SESSIONS JUDGE	04-12-2017	06-12-2017	NM ARGUMENTS P.H.
102343/2017	COURT 4 ADDL SESSIONS JUDGE	06-12-2017	12-12-2017	NM ORDERS
102343/2017	COURT 4 ADDL SESSIONS JUDGE	12-12-2017	05-01-2018	NM REPLYREJOINER
102343/2017	COURT 4 ADDL SESSIONS JUDGE	05-01-2018	22-01-2018	NM REPLYREJOINER

<b>CITY CIVIL COURT, MUMBAI</b>				
<b>Case Details</b>				
Case Type: NOTICE OF MOTION				

Filing Number: 111610/2017 Filing Date: 30-10-2017 Registration Number: 103697/2017 Registration Date: 30-10-2017 CNR Number: MHCC01-010714-2017				
<b>Case Status</b>				
First Hearing Date: 13th November 2017 Next Hearing Date: 21st February 2018 Stage of Case: NM FOR HEARING Court Number and Judge: 4-COURT 4 ADDL SESSIONS JUDGE				
<b>Petitioner and Advocate</b>				
Lily Packers Pvt Ltd				
Advocate- Joy Legal Consultants Respondent and Advocate				
1) Welspun India Ltd				
2. Welspun Global Brands Ltd				
3. Welspun USA INC				
Acts				
<b>Under Act(s)</b>	<b>Under Section(s)</b>			
C.P.C.- Interlocutory Order	9			
<b>History of Case Hearing</b>				
Registration Number	Judge	Business Date	On Hearing Date	Purpose of hearing
103697/2017	COURT 4 ADDL SESSIONS JUDGE	13-11-2017	08-01-2018	NM REPLYREJOINER
103697/2017	COURT 4 ADDL SESSIONS JUDGE	08-01-2018	22-01-2018	NM REPLYREJOINER
103697/2017	COURT 4 ADDL SESSIONS JUDGE	22-01-2018	24-01-2018	NM FOR HEARING
103697/2017	COURT 4 ADDL SESSIONS JUDGE	24-01-2018	30-01-2018	NM FOR HEARING
103697/2017	COURT 4 ADDL SESSIONS JUDGE	30-01-2018	21-02-2018	NM FOR HEARING

<b>CITY CIVIL COURT, MUMBAI</b>				
<b>Case Details</b>				
Case Type: CHAMBER SUMMONS Filing Number: 113550/2017 Filing Date: 14-12-2017 Registration Number: 102024/2017 Registration Date: 14-12-2017 CNR Number: MHCC01-012759-2017				
<b>Case Status</b>				
First	Hearing	Date: 05th	January	2018
Next	Hearing	Date: 21st	February	2018
Stage	of	Case: C/S		HEARING
Court Number and Judge: 4-COURT 4 ADDL SESSIONS JUDGE				

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

<b>Petitioner and Advocate</b>					
1) Lily Packers Pvt Ltd Advocate- Joy Legal Consultants Respondent and Advocate					
1) 1. Welspun India Ltd 2.Welspun Global Brands Ltd 3.Welspun USA INC					
<b>Acts</b>					
<b>Under Act(s)</b>			<b>Under Section(s)</b>		
C.P.C.- Interlocutory Order			9		
<b>History of Case Hearing</b>					
Registration Number	Judge	Business Date	On Hearing Date	Purpose hearing	of
102024/2017	COURT 4 ADDL SESSIONS JUDGE	05-01-2018	22-01-2018	C/S REPLY	
102024/2017	COURT 4 ADDL SESSIONS JUDGE	22-01-2018	24-01-2018	C/S HEARING	
102024/2017	COURT 4 ADDL SESSIONS JUDGE	24-01-2018	30-01-2018	C/S HEARING	
102024/2017	COURT 4 ADDL SESSIONS JUDGE	30-01-2018	21-02-2018	C/S HEARING	

**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check List by Info Agents	Available in Report (Yes / No)
1]	Year of establishment	Yes
2]	Constitution of the entity Incorporation details	Yes
3]	Locality of the entity	Yes
4]	Premises details	No
5]	Buyer visit details	--
6]	Contact numbers	Yes
7]	Name of the person contacted	No
8]	Designation of contact person	No
9]	Promoter's background	Yes
10]	Date of Birth of Proprietor / Partners / Directors	No
11]	Pan Card No. of Proprietor / Partners	No
12]	Voter Id Card No. of Proprietor / Partners	No
13]	Type of business	Yes
14]	Line of Business	Yes
15]	Export/import details (if applicable)	No
16]	No. of employees	Yes

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

17]	Details of sister concerns	Yes
18]	Major suppliers	No
19]	Major customers	No
20]	Banking Details	Yes
21]	Banking facility details	Yes
22]	Conduct of the banking account	--
23]	Financials, if provided	Yes
24]	Capital in the business	Yes
25]	Last accounts filed at ROC, if applicable	Yes
26]	Turnover of firm for last three years	Yes
27]	Reasons for variation <> 20%	--
28]	Estimation for coming financial year	No
29]	Profitability for last three years	Yes
30]	Major shareholders, if available	Yes
31]	External Agency Rating, if available	Yes
32]	Litigations that the firm/promoter involved in	Yes
33]	Market information	--
34]	Payments terms	No
35]	Negative Reporting by Auditors in the Annual Report	No

## CORPORATE INFORMATION

The Company is public limited company incorporated and domiciled in India. The address of its registered office is "Welspun City", Village Versamedi, Tal. Anjar, Dist. Kutch, Gujarat - 370110, India. The Company is listed on the Bombay Stock Exchange (BSE) and the National Stock Exchange (NSE). The Company is a leading manufacturer of wide range of home textile products, mainly terry towels, bed linen products and rugs. The financial statements were authorized for issue by the board of directors on May 16, 2018.

## MANAGEMENT DISCUSSION AND ANALYSIS

### WELSPUN INDIA LTD-BUSINESS OVERVIEW

The Company, part of the US\$ 2.3 billion Welspun Group, is one of the world's largest home textile manufacturers. It has been ranked the No. 1 home textile supplier to the US for five times in the preceding six years.

Welspun is a leading vertically integrated market player with significant capabilities, which cater to discerning customers worldwide. The Company offers a wide spectrum of home textile products in bath, bedding and flooring solutions.

The Company has always focused on crafting a spectrum of innovations in products and solutions to enrich customer experiences through various combinations of brands, products, technologies and channels. WIL is a

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

differentiated, end-to-end solutions provider in home textiles, uniquely positioned for cross-selling, owing to wide customer reach, competitive manufacturing facilities, wide product portfolio and global delivery model. The Company has established itself as a thought leader within the home textile industry over the years through its focus on innovation, branding and sustainability initiatives.

With a distribution network in more than 50 countries, the Company is the largest exporter of home textile products from India. The Company supplies to 17 of the Top 30 global retailers from its world - class manufacturing facilities at Anjar and Vapi, both in Gujarat, India.

About 95% of WIL's revenue is derived from exports to various countries across the globe. The Company has a strong presence in key markets, such as USA, Canada and UK. Today, WIL has a 19% market share in towels and 10% in bed linen in the US; and is present across every major store in UK. As part of its diversification strategy, the Company is continuously working on increasing its footprint in newer geographies including Continental Europe, Japan, Australia, the Middle East, China and particularly, in the Indian market. Further, the Company has entered new channels like hospitality, ecommerce etc. The Company has been introducing new products regularly to remain in sustainable growth trajectory.

Around 17% of the Company's revenue is contributed by its own brands such as Christy, and Spaces as well as ingredient brands like Hygro, Wel-Trak and licensed brands like Wimbledon, Disney, Minions, FIFA, Royal Ascot, Manchester City and FCB. WIL's strong and consistent emphasis on innovation is evident in the number of patents and innovations (30 unique technologies), in its portfolio. Currently, about 37% of WIL's total revenue comes from innovative products.

## **GLOBAL ECONOMIC OVERVIEW**

Global GDP grew by 3.8% in 2017 which was the fastest since 2011. The growth was higher in the second half of the year with growth exceeding 4% during that period. The annual growth was driven by an investment recovery in advanced economies, continued strong growth in emerging Asia, a notable upswing in emerging Europe, and signs of recovery in several commodity exporters.

In advanced economies, growth in 2017 rebounded to 2.3% from 1.7% in 2016, driven by a pickup in capital spending and strengthening external demand. While growth among Emerging Market and Developing Economy (EMDE) groups accelerated to 4.7% in 2017 from 4.4% in 2016, reflecting firming up of activity within commodity exporters and continued robust growth within commodity importers.

This broad-based recovery can be attributed to a few reasons. First one being the real volume growth in world trade in goods and services of 4.7% in 2017 compared with 2.5% in 2016. Another reason is that commodity producers such as Russia, Brazil, and Saudi Arabia, which for the past few years have been suffering from depressed prices, have benefitted from the upswing in demand. In addition, the commodity prices increased sharply in 2017, led by petroleum, helping growth in exporter countries.

Even as global growth and commodity prices have surged, inflation has remained remarkably low, staying below 2% in the major advanced regions. Consequently, monetary policies in the US, Eurozone and Japan have remained highly accommodative.

Global growth is expected to rise to 3.9% in both 2018 and 2019. Advanced economies are expected to grow faster than in 2017. Euro area economies are set to narrow excess capacity with support from accommodative monetary policy whereas expansionary fiscal policy will drive the US economy above full employment. Aggregate

growth in emerging market and developing economies is projected to firm further, with continued strong growth in emerging Asia and Europe and a modest upswing in commodity exporters after three years of weak performance.

## **FY 2017-18: KEY HIGHLIGHTS**

FY2018 was a challenging year for the home textile industry. The year witnessed destocking by retailers, transition to GST, currency appreciation, rising raw material prices, consumer preference for online channel etc. Despite these challenges, the Company was able to maintain its leadership position in the global arena. This was on account of the differentiation strategy pursued by WIL over the years, based on branding, innovation, sustainability and its patented traceability solution.

During the year, the Company focussed on building a solid foundation to increase the share of its B2C business. In the domestic market, there were initiatives taken to increase the reach of brand "Spaces". In the international market, reinvigorating "Christy" was the prime focus.

During the year, the Company expanded its towel capacity from 72,000 MT to 80,000 MT. In addition to this, the Company's sustainability initiatives yielded positive results for the society as well as the Company.

As discussed in last year's annual report, the Company's growth strategy has been driven by five pillars of growth as explained below:

### **1. Innovation & Patents**

Innovation has been the cornerstone of new product development at Welspun. In addition to having its own innovation lab, Welspun collaborates with different institutions such as universities, technology partners and industry associations to develop new products and processes.

During FY18, the Company increased its portfolio to 30 unique inventions across the globe in the textile space. Despite the challenging market conditions, the share of innovative products developed and owned by the Company increased to 37% of total sales, up from 36% in FY17. One of the Company's most successful innovations, "Hygrocotton", contributed more than \$175 million of sales during the year. Hygrocotton has been able to sustain its market share and has seen good traction in hospitality sector as well.

### **2. Brands**

The Company is making focused efforts to increase the share of B2C business in its overall business. The Company has a portfolio of own brands, ingredient brands and licenses which can be leveraged to develop stickiness among the consumers. WIL has built teams across its key geographies of India, US and UK which have significant experience in consumer businesses and would help grow the B2C business. During the year, the Company reinvigorated the "Christy" brand in UK by making it more appealing to the younger generation. The brand is also being introduced globally including the US, China and Middle East. "Christy" is also available online and the power of brand is visible as more than 10% of the brand's sales comes through online channels. On the domestic market front, WIL revisited and redesigned the brand strategy of the domestic market brand "Spaces". The Company used a 360 degree marketing approach by increasing customer touch points including social media, POS, in-store, PR news, TV, outdoor, radio, customer service. The Company believes that the Indian market will be its next growth driver. Thus, it has increased focus with its own brands as well as licenses, including Wimbledon, Minions, Disney, Manchester City and FCB. For the first time ever, FIFA World cup introduced towel merchandise and they chose WIL as their partner. WIL's efforts were well-recognised and "Spaces" received the Amazon Marketing Services Award as well as the best brand in home category award by

Myntra. WIL has also successfully grown its "Spun" brand, which promotes sustainability and women empowerment.

WIL's ingredient brand "Hygro cotton" has also seen tremendous success since its launch in 2015 in the international market. In FY18, the Company focussed on promoting it in the domestic market. An all-round branding campaign was launched with the tag line "What's your bedsheet's superpower?" as part of the promotion. The Company plans to replicate similar success with other ingredient brands as well.

As a result of these efforts, share of branded products reached 17% of total sales in FY18, up from 16% in FY2017.

#### UNSECURED LOAN

PARTICULAR	31.03.2018 (INR in Million)	31.03.2017 (INR in Million)
<b>Short-term borrowings</b>		
Working Capital Loans from Banks	375.540	314.980
Supplier financing	2381.00	2335.040
Commercial Paper	500.000	0.000
Less : Interest accrued but not due	0.940	1.230
<b>Total</b>	<b>3255.600</b>	<b>2648.790</b>
<b>Short-term borrowings</b>		
Commercial paper is an unsecured short term debt instrument issued by the Company generally for 90 days to meet the regular working capital requirements.		

#### INDEX OF CHARGES

S No	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	G85002798	100171983	HDFC BANK LIMITED	02/04/2018	-	-	1000000000.0	HDFC HOUSE, SENAPATI BAPAT MARG, LOWER PAREL(W)MUMBAI MH400013IN
2	G74649773	100115058	IDBI TRUSTEE SHIP SERVICES LIMITED	19/07/2017	11/01/2018	-	2750000000.0	Asian Bldg., Ground Floor, 17, R.Kamani Marg, Ballard Estate, Mumbai MH4 00001IN
3	G41934704	100048662	IDBI TRUSTEE SHIP SERVICES	02/09/2016	28/03/2017	-	4140000000.0	Asian Bldg., Ground Floor, 17, R.Kamani Marg, Ballard

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

			LIMITED					Estate,MumbaiMH4 00001IN
4	G13169 529	100052 307	IDBI BANK LIMITED	25/08/2 016	-	-	1140000000.0	IDBI TOWERWTC COMPLEXCUFFE PARADEMUMBAI Ma400005IN
5	G08955 510	100043 057	IDBI TRUSTEE SHIP SERVICES LIMITED	15/07/2 016	-	-	1460000000.0	Asian Building, Ground Floor, 17, R. Kamani MargBalard Estate, MumbaiMumbaiMH 400001IN
6	C78400 983	106193 36	State Bank of Bikaner and Jaipur	29/01/2 016	-	-	1200000000.0	Welspun House, Ground Floor, Kamala Mills CompoundSenapati Bapat Marg, Lower ParelMumbaiMH40 0013IN
7	C80605 553	105823 85	IDBI TRUSTEE SHIP SERVICES LIMITED	22/07/2 015	19/02/20 16	-	4850000000.0	Asian Building, Ground Floor, 17, R. Kamani MargBalard Estate, MumbaiMumbaiMH 400001IN
8	C52803 137	105678 77	Export Import Bank of India	17/04/2 015	-	-	1460000000.0	Center One Building, Floor 21, World Trade CenterComplex, Cuffe Parade,MumbaiMH 400005IN
9	C51051 860	105638 79	IDBI Bank Limited	26/03/2 015	-	-	750000000.0	IDBI Tower, WTC Complex, Cuffe ParadeMumbaiMu mbaiMH400005IN
1 0	C40463 077	104812 83	IDBI TRUSTEE SHIP SERVICES LIMITED	04/03/2 014	31/12/20 14	-	10650000000.0	Asian Building, Ground Floor, 17, R. Kamani MargBalard Estate, MumbaiMumbaiMH 400001IN

**CONTINGENT LIABILITIES:**

<b>PARTICULARS</b>	<b>31.03.2018 (INR in Million)</b>	<b>31.03.2017 (INR in Million)</b>
Excise, Customs and Service Tax Matters	318.240	310.900
Income Tax Matters	45.040	52.300
Stamp Duty Matter	4.460	4.460
Sales Tax	15.670	30.580
Claims against Company not acknowledged as debts	2.740	3.7300
Corporate Guarantees	3237.710	3413.040
(a) It is not practicable for the Company to estimate the timing of cash outflows, if any, in respect of the above pending resolution of the respective proceedings.		
(b) The Company does not expect any reimbursements in respect of the above contingent liabilities.		

**STATEMENT OF UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED 30.06.2018**

<b>PARTICULARS</b>	<b>(INR In million)</b>
	<b>3 Months</b>
	<b>30.06.2018</b>
	<b>[Unaudited]</b>
<b>1. Income from Operations</b>	
Net Sales/income from operations	13293.400
Other Operating Income	132.500
<b>Total income from operations (net)</b>	<b>13425.900</b>
<b>Expenses</b>	
Cost of materials consumed	6736.400
Purchases of stock-in trade	142.000
Changes in inventories of finished goods. work-in-progress and stock in trade	(2.300)
Employee benefits expense	1223.800
Depreciation and Amortization Expenses	980.100
Finance Costs	215.400
Other Expenses	2849.200
<b>Total expenses</b>	<b>12144.600</b>
<b>Profit/ (Loss) before tax</b>	<b>1281.300</b>
Tax expenses	
Current Tax	275.500
Deferred tax	127.900
<b>Net Profit / (Loss) for the period</b>	<b>877.900</b>
<b>Other Comprehensive income</b>	
Items that will not be reclassified to profit and loss	(2.400)
<b>Total Other Comprehensive income for the period</b>	<b>875.500</b>
Paid up equity share capital (Face Value of INR 1/-each)	1004.700

**DISCLAIMER :** This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Earnings per share (before extraordinary items) of INR 1/- each (not annualized):	
(a) Basic	0.87
(b) Diluted	0.87

**Notes:**

1. The above financial results for the quarter ended on June 30, 2018 were reviewed by the Audit Committee and thereafter approved by the Board of Directors at its meeting held on July 27, 2018. The Statutory Auditors have carried out a Limited Review of the above financial results for the quarter ended June 30, 2018.
2. During the quarter ended December 31, 2016 four putative class action suits, relating to the traceability issue, filed in USA against the Company and its subsidiary viz., Welspun USA Inc. by certain consumers were consolidated in one of the courts and are proceeding as a single putative class action. The court proceedings are in a preliminary stage and at present it cannot be determined whether class action will be permitted to proceed and therefore the monetary impact, if any, of the final outcome of the putative class action is currently unascertainable.
3. IND-AS 11 - "Revenue from Contracts with Customers" which is mandatory w.e.f. 1st April 2018 has replaced existing revenue recognition requirements. The Company has applied the modified retrospective approach on transition. There were no significant impact on the retained earnings as at 1st April 2018 and on these financial results.
4. The Company is principally engaged in a single business segment Viz. Home Textiles. As such there are no other separate reportable segment as defined by Ind AS 108 "Operating Segment".
5. The figures for the quarter ended March 31, 2018 are the balancing figures between the audited figures in respect of the full financial year ended March 31, 2018 and the published year to date figures up to December 31, 2017.
6. Figures for the previous periods/year are re-arranged/re-grouped, wherever necessary.

**FIXED ASSETS**

- Freehold Land
- Buildings
- Plant and Equipment
- Vehicles
- Office Equipment
- Furniture and Fixtures
- Leasehold Improvements
- Computers

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 74.10
UK Pound	1	INR 96.98
Euro	1	INR 85.11

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	KAM
<b>Analysis Done by :</b>	NIY
<b>Report Prepared by :</b>	JYTK

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	YES
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	YES
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.