

MIRA INFORM REPORT

Report No. :	533762
Report Date :	11.10.2018

IDENTIFICATION DETAILS

Name :	OPPO MOBILES INDIA PRIVATE LIMITED
Registered Office :	5 th Floor, Tower B, Building No. 8, DLF Cyber City, Gurugram-122002, Haryana
Mobile No.:	91-9555111233 (Mr. Mahendra Rawat)
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	23.11.2013
CIN No.: [Company Identification No.]	U74140HR2013PTC069892
Capital Investment / Paid-up Capital :	INR 295.035 Million
IEC No.: [Import-Export Code No.]	0513070605
PAN No.: [Permanent Account No.]	AABCO9247K
GSTN : [Goods & Service Tax Registration No.]	06AABCO9247K1Z3
Legal Form :	Private Limited Liability Company
Line of Business :	The Company is engaged in Trading of Mobile Phones, Smart Phones, Storage Devices and other related devices. [Registered Activity]
No. of Employees :	Information denied by the management

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

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MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	Slow but correct
Litigation :	Exist
Comments :	<p>Subject was incorporated in the year 2013. It is a subsidiary of Glory Concept International Limited.</p> <p>It is a trader and distributor of Oppo mobile phones, smart phones, storage devices and other related devices.</p> <p>As per the financial year 2017, the company has achieved a massive growth in its revenue as compared to the previous year but has incurred operational losses.</p> <p>Rating is constrained on account of huge accumulated losses which have eroded the networth base of the company.</p> <p>Rating takes into consideration the strength that the company derives from its holding company and its well-experienced management team.</p> <p>Currently, Oppo stands on the 3rd position and 5th position having smartphone market share of 7.4% and 8.6% in India and world respectively.</p> <p>Payments are reported to be slow but correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and condition.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1

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Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	INDIA RATING
Rating	NCDS = BB
Rating Explanation	Moderate risk of default
Date	09.08.2018

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 11.10.2018.

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED BY

Name :	Mr. Mahendra Rawat
Designation :	Finance Department
Contact No.:	91-9555111233
Date :	09.10.2018

Tel. No.: 91-124-4727777 (Ringing)

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LOCATIONS

Registered Office :	5 th Floor, Tower B, Building No. 8, DLF Cyber City, Gurugram-122002, Haryana, India
Tel. No.:	91-124-4727777
Mobile No.:	91-9555111233 (Mr. Mahendra Rawat)
Fax No.:	Not Available
E-Mail :	legal@oppomobile.in info@oppomobile.in
Website :	www.oppo.com

DIRECTORS

AS ON 31.03.2018

Name :	Mr. Yi Wang		
Designation :	Managing Director		
Address :	Apartment No. G-801, MGF, The Villas, DLF Phase 2, Gurugram-122002, Haryana, India		
Date of Birth/Age :	05.01.1973		
Qualification :	Graduate		
Date of Appointment :	30.08.2016		
DIN No.:	07218241		
Name :	Mr. Mohinder Singh Malik		
Designation :	Director		
Address :	D-13/1, Model Town III, New Delhi – 110009, India		
Date of Birth/Age :	23.12.1954		
Qualification :	Graduate		
Date of Appointment :	23.11.2013		
PAN No.:	ADIPM4183F		
DIN No.:	00737021		
Other Directorship:			
CIN/FCRN	Company Name	Begin Date	End Date
U63090DL1996PTC077467	AMEX AGENCIES PRIVATE LIMITED	30/06/1997	-
U64200DL2010PTC198786	ICE MOBILE NETWORK SYSTEMS PRIVATE LIMITED	05/02/2010	-
U64202DL2003PTC120214	PACE TEL COMMUNICATIONS PRIVATE LIMITED	07/05/2003	-
U74999UP2017PTC093987	MSM RETAIL PRIVATE LIMITED	09/06/2017	-
Name :	Ms. Beiwei Qiu		
Designation :	Director		
Address :	Room 803, Building 3, No.8 Xinxu Road, Shenzhen - 518004 CN		
Date of Birth/Age :	24.01.1981		

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Qualification :	Post Graduate
Date of Appointment :	05.12.2016
DIN No.:	07669014

KEY EXECUTIVES

Name :	Mr. Gaurav Garg
Designation :	Company Secretary
Address :	Flat No. 839, 8 th Floor, Saraswati Tower, Mahagunpuram, NH-24, Ghaziabad, Columbia Asia Hospital, Ghaziabad-201001, Uttar Pradesh, India
Date of Appointment :	27.11.2015
PAN No.:	ALFPG2996M
Name :	Mr. Mahendra Rawat
Designation :	Finance Department

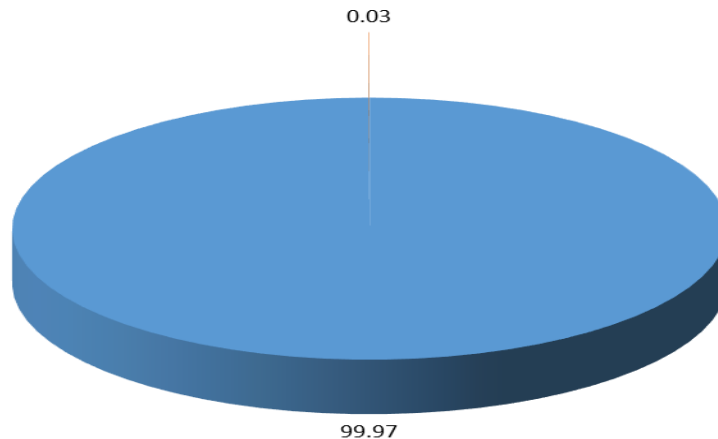
MAJOR SHAREHOLDERS

AS ON 31.03.2017

Names of Shareholders	No. of Shares	%age
Glory Concept International Limited, Hong Kong	29493547	99.97
Li Bingzhong	10000	0.03
Total	29503547	100.00

SHARE HOLDING PATTERN

■ Glory Concept International Limited, Hong Kong ■ Li Bingzhong



AS ON 29.09.2017

Equity Share Break up Category	Percentage
Promoters - Individual/Hindu Undivided Family – Foreign national (other than NRI)	0.03
Promoters - Body corporate	99.97
Total	100.00

BUSINESS DETAILS

Line of Business :	The Company is engaged in Trading of Mobile Phones, Smart Phones, Storage Devices and other related devices. [Registered Activity]	
Products / Services :	Item Code No. (ITC Code)	Product Description
	85171290	Mobile Phones, Accessories and Spare Parts, Components of Mobile Phone
Brand Names :	"OPPO"	
Agencies Held :	Not Available	
Exports :	Not Divulged	
Imports :	Not Divulged	
Terms :	Not Divulged	

PRODUCTION STATUS – (NOT AVAILABLE)

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark :	--
Customers :	Reference :	Not Divulged
	Name of the Person :	--

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	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark :	--
No. of Employees :	Information denied by the management	
Bankers :	Bank Name	Not Divulged
	Branch	--
	Person Name (With Designation)	--
	Contact Number	--
	Name of Account Holder	--
	Account Number	--
	Account Since (Date/Year of Account Opening)	--
	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
	Remarks (If any)	--

Auditors :	
Name :	Rajan Mailk and Company Chartered Accountants
Address :	40/230, Chittranjan Park, Opposite B-Block, Kalka Ji, New Delhi-110019, India
PAN N Income-tax PAN of auditor or auditor's firm :	AAOFR2774C
Memberships :	Not Available
Collaborators :	Not Available
Holding Company :	Glory Concept International Limited, Hong Kong
Subsidiary Company :	Tegna Electronics Private Limited, India
Other Related Parties:	<ul style="list-style-type: none"> • Pacetel System Private Limited, India • Perfect Handling, India • Mobitech Creations Private Limited, India

CAPITAL STRUCTURE

AS ON 29.09.2017

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Authorised Capital :

No. of Shares	Type	Value	Amount
50000000	Equity Shares	INR 10/- each	INR 500.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
29503547	Equity Shares	INR 10/- each	INR 295.035 Million

FINANCIAL DATA
[all figures are INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	295.035	295.035	250.539
(b) Reserves & Surplus	(3277.129)	(2875.185)	(814.229)
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	(2982.094)	(2580.150)	(563.690)
(3) Non-Current Liabilities			
(a) long-term borrowings	7000.000	0.000	0.000
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	9.747	25.799	7.552
Total Non-current Liabilities (3)	7009.747	25.799	7.552
(4) Current Liabilities			
(a) Short term borrowings	0.000	0.000	0.000
(b) Trade payables	36498.748	8778.835	1451.242
(c) Other current liabilities	1395.861	653.395	123.913
(d) Short-term provisions	2.865	9.746	15.780
Total Current Liabilities (4)	37897.474	9441.976	1590.935
TOTAL	41925.127	6887.625	1034.797
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	2896.128	171.225	23.816
(ii) Intangible Assets	6.437	3.489	1.984
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	1493.757	1281.196	361.024
(d) Long-term Loan and Advances	9044.717	49.231	17.818
(e) Other Non-current assets	0.000	0.000	0.000
Total Non-Current Assets	13441.039	1505.141	404.642

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	12593.206	984.259	265.906
(c) Trade receivables	6271.910	1568.182	76.538
(d) Cash and cash equivalents	2847.777	2266.119	156.551
(e) Short-term loans and advances	6532.386	332.749	127.293
(f) Other current assets	238.809	231.175	3.867
Total Current Assets	28484.088	5382.484	630.155
TOTAL	41925.127	6887.625	1034.797

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Income	79742.916	9337.483	2115.123
	Other Income	608.616	23.144	4.961
	TOTAL	80351.532	9360.627	2120.084
Less	EXPENSES			
	Cost of Materials Consumed	6944.591	0.000	0.000
	Purchases of Stock-in-Trade	71174.540	9711.256	2056.499
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(5695.817)	(718.352)	38.160
	Employees benefits expense	454.322	1137.827	265.230
	Other expenses	7829.679	2185.866	809.470
	TOTAL	80707.315	12316.597	3169.359
	PROFIT / (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	(355.783)	(2955.970)	(1049.275)
Less	FINANCIAL EXPENSES	113.441	0.000	0.000
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	(469.224)	(2955.970)	(1049.275)
Less	DEPRECIATION/ AMORTISATION	144.992	25.159	10.597
	PROFIT/ (LOSS) BEFORE TAX	(614.216)	(2981.129)	(1059.872)
Less	TAX	(212.273)	(920.173)	(325.988)
	PROFIT/ (LOSS) AFTER TAX	(401.943)	(2060.956)	(733.884)
	EARNINGS IN FOREIGN CURRENCY	4.967	0.000	3.452

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	Earnings / (Loss) Per Share (INR)	(13.62)	(70.73)	(29.29)

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Net cash flows from (used in) operations	4778.046	2119.875	54.639
Net cash flows from (used in) operating activities	4778.046	2119.875	54.639

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365)	28.71	61.30	13.21
Account Receivables Turnover (Income / Sundry Debtors)	12.71	5.95	27.63
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	170.53	329.95	257.58
Inventory Turnover (Operating Income / Inventories)	(0.03)	(3.00)	(3.95)
Asset Turnover (Operating Income / Net Fixed Assets)	(0.12)	(16.92)	(40.67)

LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	1.07	1.37	1.54
Debt Equity Ratio (Total Liability / Networth)	(2.35)	0.00	0.00
Current Liabilities to Networth (Current Liabilities / Net Worth)	(12.71)	(3.66)	(2.82)
Fixed Assets to Networth (Net Fixed Assets / Networth)	(0.97)	(0.07)	(0.05)

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Interest Coverage Ratio (PBIT / Financial Charges)	(3.14)	0.00	0.00
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PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin [(PAT / Sales) * 100]	%	(0.50)	(22.07)	(34.70)
Return on Total Assets (PAT / Total Assets) * 100	%	(0.96)	(29.92)	(70.92)
Return on Investment (ROI) (PAT / Networth) * 100	%	13.48	79.88	130.19

SOLVENCY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		0.75	0.57	0.40
Quick Ratio ((Current Assets - Inventories) / Current Liabilities)		0.42	0.47	0.23
G-Score Ratio Financial (Networth / Total Assets)		(0.07)	(0.37)	(0.54)
G-Score Ratio Debt (Debts / Equity Capital)		23.73	0.00	0.00
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		0.75	0.57	0.40

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

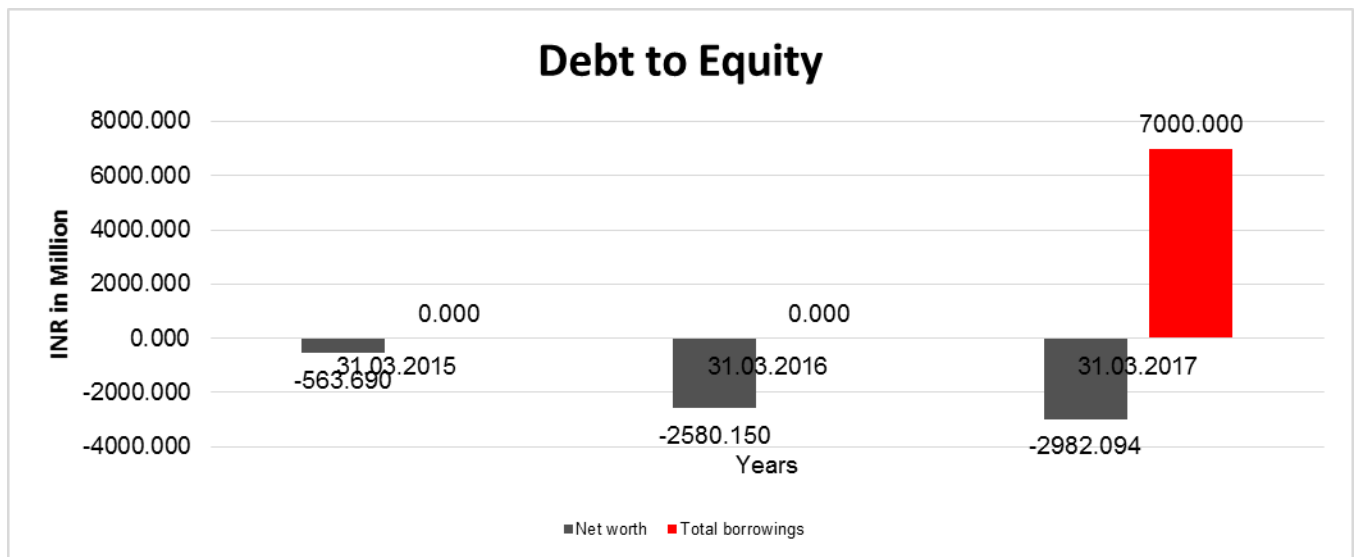
FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	250.539	295.035	295.035
Reserves & Surplus	(814.229)	(2875.185)	(3277.129)
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000

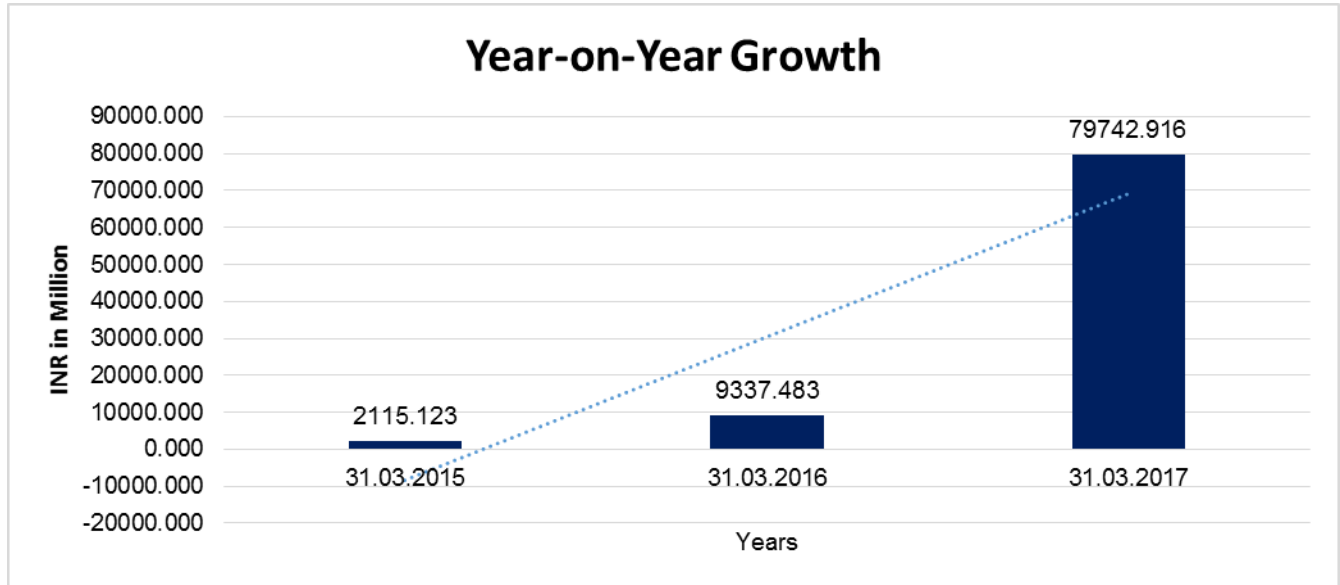
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Net worth	(563.690)	(2580.150)	(2982.094)
Long-term borrowings	0.000	0.000	7000.000
Short term borrowings	0.000	0.000	0.000
Total borrowings	0.000	0.000	7000.000
Debt/Equity ratio	0.000	0.000	(2.347)



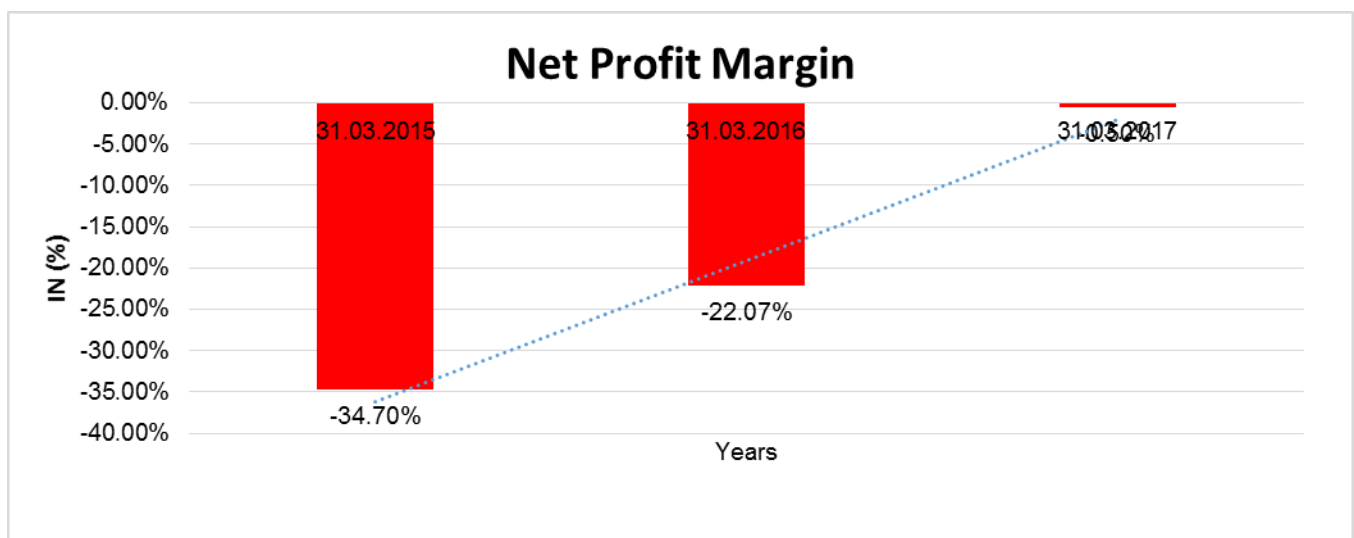
YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	2115.123	9337.483	79742.916
		341.463	754.009



NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	2115.123	9337.483	79742.916
Profit / (Loss)	(733.884)	(2060.956)	(401.943)
	(34.70%)	(22.07%)	(0.50%)



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LEGAL CASE

This is archived version of case. To check in e-court site please go to link, then click on Case Status. Select state : Delhi, district : Central, court complex name : Tis Hazari Court Complex and enter on of party name with case year from registration date

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Senior Civil Judge cum RC, Central, THC

Case Details

Case Type	: CS SCJ	
Filing Number	: 3958/2018	Filing Date: 06-06-2018
Registration Number	: 1762/2018	Registration Date: 07-06-2018
CNR Number	: DLCT03-003968-2018	

Case Status

First Hearing Date	: 07th June 2018
Next Hearing Date	: 25th September 2018
Stage of Case	: Misc. cases/purpose
Court Number and Judge	: 517-Civil Judge

Petitioner and Advocate

1) KOHLI BROTHERS Advocate- R.P. PANDEY
--

Respondent and Advocate

1) OPPO MOBILES INDIA PVT LTD
2) SH. SACHIN KUMAR SHARMA
3) SH. PREM CHAND GOEL
4) SH. PREM CHAND GOEL

Acts

Under Act(s)	Under Section(s)
Recovery of Money	20

Main Matters

Main Case No. :	/ /
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History of Case Hearing

Judge	Business On Date	Hearing Date	Purpose of hearing
Civil Judge	07-06-2018	25-09-2018	Misc. cases/purpose

Process Details

Process id	Process Date	Process title	Party Name	Issued Process
PDLCT030039682018	07-06-2018	Summons for settlement of issues [O. 5, R. 1, 5.]	SH. SACHIN KUMAR SHARMA, OPPO MOBILES INDIA PVT LTD	0/2
PDLCT030039682018	07-06-2018	Summons for settlement of issues [O. 5, R. 1, 5.]	SH. PREM CHAND GOEL	0/1

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District and Sessions Court Ernakulam

Case Details

Case Type	: AS	
Filing Number	: 100899/2017	Filing Date: 22-05-2017
Registration Number	: 100080/2017	Registration Date: 04-07-2017
CNR Number	: KLER01-002556-2017	

Case Status

First Hearing Date	: 06th July 2017
Next Hearing Date	: 07th February 2018
Stage of Case	: Await Records
Court Number and Judge	: 3-Second Adtl. District and Sessions Judge

Petitioner and Advocate

1) M/s.Kerala Chamber of Commerce and Industry Advocate- Anil S.Raj
--

Respondent and Advocate

1) M/s.Oppo Mobiles India Pvt.Ltd.

Acts

Under Act(s)	Under Section(s)
Civil Procedure Code, 1908	96,Order41,Rule1

Subordinate Court Information

Court Number and Name	: Second Adtl. Sub Court Ernakulam
Case Number and Year	: OS - 0000223 - 2015
Case Decision Date	: 21-12-2016

History of Case Hearing

Registration Number	Judge	Business On Date	Hearing Date	Purpose of hearing
100080/2017	Second Adtl. District and Sessions Judge	06-07-2017	11-07-2017	FOR ADMISSION
100080/2017	Second Adtl. District and Sessions Judge	11-07-2017	10-08-2017	Issue notice
100080/2017	Second Adtl. District and Sessions Judge	10-08-2017	25-09-2017	Objection
100080/2017	Second Adtl. District and Sessions Judge	25-09-2017	03-10-2017	Objection
100080/2017	Second Adtl. District and Sessions Judge	03-10-2017	10-10-2017	Call on
100080/2017	Second Adtl. District and Sessions Judge	10-10-2017	11-10-2017	Call on
100080/2017	Second Adtl. District and Sessions Judge	11-10-2017	17-11-2017	Call on
100080/2017	Second Adtl. District and Sessions Judge	17-11-2017	02-12-2017	No sitting notified
100080/2017	Second Adtl. District and Sessions Judge	02-12-2017	04-12-2017	No sitting notified
100080/2017	Second Adtl. District and Sessions Judge	04-12-2017	07-02-2018	Await Records

Case Transfer Details Between The Courts

Regn. Number	Transfer Date	From Court Number and Judge	To Court Number and Judge
100080/2017	06-07-2017	1 - Principal District and Sessions Judge	3 - Second Adtl. District and Sessions Judge

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Chief Judicial Magistrate, Chandigarh

Case Details

Case Type	: Comp		
Filing Number	: 13418/2015	Filing Date:	12-12-2015
Registration No.	: 7225/2015	Registration Date:	14-12-2015
Case Code	: 205800134182015		

Case Status

First Hearing Date	: 14th December 2015
Next Hearing Date	: 29th April 2016
Stage of Case	: Appearance
Court No. and Judge	: 7-Chief Judicial Magistrate

Petitioner and Advocate

1) STATE THROUGH SHOP INSPECTOR Address - UT CHANDIGARH Advocate- PP
--

Respondent and Advocate

1) M/S OPPO MOBILES INDIA PVT LTD Address - SCO NO:218-19 BASEMENT CABIN NO:5 SEC-34-A CHANDIGARH
--

Acts

Under Act(s)	Under Section(s)
Cr. P.C.	13(1)26PUNJAB SHOPS AND COMMERCIAL ESTABLISHMENTS ACT 1958

History of Case Hearing

Registration No.	Judge	Business On Date	Hearing Date	Purpose of hearing
7225/2015	Chief Judicial Magistrate	14-12-2015	29-03-2016	Appearance
7225/2015	Chief Judicial Magistrate	29-03-2016	29-04-2016	Appearance

LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	Yes
32	Litigations that the firm/promoter involved in	Yes
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

NOTE: Registered office of the company has been shifted from Block One, Second Floor, Vatika Business Park, Sector – 49, Sohna Road, Gurugram-122001, Haryana, India to the present address.

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GENERAL INFORMATION

The company was incorporated in India on November 23 2013. The Company is engaged in trading of mobile phones, smart phones, storage devices and other related devices.

FINANCIAL SUMMARY

The company achieved 754% growth in gross revenue which increased from INR 9337.500 Million in Financial Year 2015-16 to INR 79743.000 Million at the end of Financial Year 2016-17 at the same time the Net Loss of the Company too decreased from INR 2061.000 Million to INR 402.000 Million.

UNSECURED LOANS:

PARTICULAR	31.03.2017 INR In Million	31.03.2016 INR In Million
Long-term Borrowings		
Non-convertible debentures others	7000.000	0.000
Total	7000.000	0.000

INDEX OF CHARGE: NO CHARGES EXISTS FOR COMPANY

FIXED ASSETS:

- Land
- Plant and equipment
- Furniture and Fixture
- Computer
- Office equipment
- Vehicles

PRESS RELEASE / WEBSITE DETAILS

GOVERNMENT ASKS 21 SMARTPHONE MAKERS FOR DETAILS OF PHONE SECURITY PROCEDURES

The government has given the companies, a large majority of which are Chinese, time till August 28, to revert with the details of processes they follow.

Date: August 17, 2017

New Delhi: The ministry of electronics and IT has directed 21 smartphone makers, most of which are Chinese, to inform it about the procedures and processes they follow to ensure the security of mobile phones sold in India, following reports of data leakage and theft.

The smartphone makers, which include global players such as Apple and Samsung, Chinese makers such as Oppo, Vivo, Xiaomi, Lenovo and Gionee, besides home-bred ones such as Micromax have been asked to provide

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details about security practices, architecture, frameworks, guidelines and standards followed for providing secure transmission and storage of data, a senior official in the ministry said. The details have been sought irrespective of whether the companies make their devices in India or import them.

He added that the government will verify the details provided and warned of action if it is revealed that some have failed to meet security requirements. Under the IT Act, a company has to make sure that it keeps the data of users safe. Violations can be punished by unlimited compensation and penalties of 5 crore through state-level arbitrators.

August 28 Deadline 20

Handset makers did not individually comment on the development as most said they hadn't received the notice. Sources at most companies including Apple and Samsung said they won't have a problem sharing how privacy is protected.

"There's a need to ensure safety and security of mobile phones or smartphone... that hold valuable information of users as they use the phone to make digital payments and have personal data," the ministry official said. Cases of contact lists and text messages being leaked have surfaced internationally and locally, while there were concerns about data on remote servers. A number of companies selling phones in India are Chinese and most of their servers are not in India.

Another official added that since the security issue is not addressed in the existing voluntary standards, the government will know if standards need to be tightened or made mandatory.

The government officials didn't directly link the government move to India's latest border tensions with China, but industry insiders noted the move comes amid continuing standoff between the two nations' armies at Doklam. This, besides rising concern over imports of IT and telecom products from the neighbouring country on the grounds that much of it may be used to gain unlawful access to critical information with many Chinese manufacturers having their servers in their home country. Parts of India have also witnessed anti-China protests, with some calling for boycott of Chinese products including smartphones.

For the financial year ended March, mobile phones worth about \$3.74 billion (INR 23,7540.000 Million) were imported into India as per government data, while phones worth INR 90,0000.000 Million were made locally. About 54% of the Indian smartphone market has been cornered by Chinese companies including Xiaomi, Lenovo, Oppo and Vivo, and several others like Comio and Voto are making their way to the fastest-growing smartphone market in the world. As per a recent Confederation of Indian Industry study, Chinese investment in the electronics and information technology products sector is worth nearly \$22 billion.

"A crackdown could seriously dampen the prospect of Chinese smartphone players that heavily skin (read change internally from the base upwards) Android to differentiate," said Rushabh Doshi, an analyst at Singapore-based Canalis said.

He added that if the government plans swift action on unsuitable software, it could impact business. "Vendors may need to roll out quick security updates to ensure devices remain suitable to use."

In an August 14 letter, the government's Indian Computer Emergency Response Team (CERT-In) gave the companies until August 28 to provide the information. This has to cover the handset, the operating system, browser on the device and pre-loaded apps.

The official said that testing and verification of devices will be conducted in India and the government was upgrading its existing laboratory facilities for this, adding that media reports about data leaks led to the move, without naming specific instances or companies.

The official said smartphones played a vital role in the government's Digital India programme, having achieved 65-75% penetration and that people "place their trust in the convenience and productivity offered by these devices". Securing them was therefore essential.

"Information flowing out of the country is a concern, and this is not the first time this has been raised by the government. Globally, there are examples of governments asking for data, for example China, which has rules restricting data going out of the country, and companies have provided details like this, when asked for," said Jaipal Singh, senior analyst at IDC India.

India has stepped up action on ensuring data security. The ministry of electronics and IT has also started working on a specific data protection law, which is expected to cover aspects such as data sovereignty, data retention and the responsibilities of government, companies as well as individuals while handling third-party data. India's telecom regulator has also started consultations on a separate but related aspect of ownership, security and privacy of data on telecom networks.

India has previously raised security concerns with regard to Chinese telecom equipment supplied mainly by Huawei and ZTE to local telcos. The home ministry had in 2005 warned that foreign telecom equipment vendors, especially Chinese, may install spyware and malware that could monitor voice and data traffic and bring down networks. But this had abated in recent years.

"People fear that their personal data gets shared during software updation and gets stored in servers outside the country," said the second another official aware of the issue.

The Indian Cellular Association said that it recognised the imperatives of national security and protection of customer data integrity, but warned that the move shouldn't stifle innovation in terms of the app ecosystem.

"While there can be no argument against the need to have secure communication and protection of data, we must grasp this issue in its entirety - different levels of consumer verticals need different levels of security commensurate with the degree of risk," said Pankaj Mohindroo, president of the association that represents Samsung, Apple, Micromax and others.

The notice to the companies, issued under Section 70B(6) of the IT Act, came after IT minister Ravi Shankar Prasad called a meeting of senior officials in the department and representatives of CERT-In to take stock of the situation.

CERT-In officials highlighted that security of mobile devices must address all layers including hardware, operating system, applications, network communications and encryption standards. They added that updating of operating system, firmware and applications that should be done in a secured manner.

China is among India's largest trading partners, with a trade surplus of over \$51 billion. India has been arguing for greater market access and has often responded with higher duties to prevent the dumping of cheap goods from the neighbouring country.

OPPO GETS GREEN NOD TO SET UP MANUFACTURING UNIT IN NOIDA

Date: Dec 10, 2017

Chinese smartphone maker Oppo has been given green clearance to set up a mobile manufacturing unit in Greater Noida at a cost of INR 22000.000 Million, a senior government official said.

The Union Environment Ministry has granted the environment clearance to its Indian subsidiary Oppo Mobiles India Pvt Ltd for the proposed project.

"The clearance has been given to the Oppo's project after taking into account the views of an expert green panel. It is subject to compliance of certain conditions," the government official said.

The environment clearance certificate has already been issued to the company, the official added.

As per the proposal, Oppo wants to set up a smartphone manufacturing unit in 110.04 acres in Greater Noida, Uttar Pradesh. The project will comprise of factory, offices, dormitory, canteen and play area.

The project cost is estimated to be at INR 22000.000 Million.

The company has informed the government that about 13,043 kg per day solid waste will be generated in the proposed project. Bio-degradable waste will be processed, while the non-biodegradable waste will be handed over to local vendors.

The state electricity board will supply power to the proposed project, it said.

The proposed project will generate direct and indirect employment opportunities for both skilled and unskilled labour during construction and operation phase, the company added.

To make India a global hub for electronics manufacturers, the government is giving incentives through the Modified Special Incentive Package Scheme (M-SIPS) and Electronic Development Fund (EDF).

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 74.40
UK Pound	1	INR 98.37
Euro	1	INR 86.03

INFORMATION DETAILS

Information Gathered by :	SHW
Analysis Done by :	NYT
Report Prepared by :	BHG

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	YES
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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