

## MIRA INFORM REPORT

<b>Report No. :</b>	534573
<b>Report Date :</b>	13.10.2018

### IDENTIFICATION DETAILS

<b>Name :</b>	NORTHROP GRUMMAN SPERRY MARINE B.V.
<b>Registered Office :</b>	Haringbuisweg 33 3133 Kp Vlaardingen
<b>Country :</b>	United Kingdom
<b>Financials (as on) :</b>	31.12.2017
<b>Date of Incorporation :</b>	01.02.1997
<b>Com. Reg. No.:</b>	FC020139
<b>Legal Form :</b>	Limited company
<b>Line of Business :</b>	Sales, repair and services of marine navigation equipment.
<b>No. of Employees :</b>	370

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	Slow but Correct
<b>Litigation :</b>	Clear

#### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United Kingdom	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**UNITED KINGDOM - ECONOMIC OVERVIEW**

The UK, a leading trading power and financial center, is the third largest economy in Europe after Germany and France. Agriculture is intensive, highly mechanized, and efficient by European standards, producing about 60% of food needs with less than 2% of the labor force. The UK has large coal, natural gas, and oil resources, but its oil and natural gas reserves are declining; the UK has been a net importer of energy since 2005. Services, particularly banking, insurance, and business services, are key drivers of British GDP growth. Manufacturing, meanwhile, has declined in importance but still accounts for about 10% of economic output.

In 2008, the global financial crisis hit the economy particularly hard, due to the importance of its financial sector. Falling home prices, high consumer debt, and the global economic slowdown compounded the UK's economic problems, pushing the economy into recession in the latter half of 2008 and prompting the then BROWN (Labour) government to implement a number of measures to stimulate the economy and stabilize the financial markets. Facing burgeoning public deficits and debt levels, in 2010 the then CAMERON-led coalition government (between Conservatives and Liberal Democrats) initiated an austerity program, which has continued under the Conservative government. However, the deficit still remains one of the highest in the G7, standing at 3.6% of GDP as of 2017, and the UK has pledged to lower its corporation tax from 20% to 17% by 2020. The UK had a debt burden of 90.4% GDP at the end of 2017.

The UK economy has begun to slow since the referendum vote to leave the EU in June 2016. A sustained depreciation of the British pound has increased consumer and producer prices, weighing on consumer spending without spurring a meaningful increase in exports. The UK has an extensive trade relationship with other EU members through its single market membership, and economic observers have warned the exit will jeopardize its position as the central location for European financial services. Prime Minister MAY is seeking a new "deep and special" trade relationship with the EU following the UK's exit. However, economists doubt that the UK will be able to preserve the benefits of EU membership without the obligations. The UK is expected to officially leave the EU by the end of March 2019.

Source : CIA

## ***COMPANY NAME AND ADDRESS***

Company Name: NORTHROP GRUMMAN SPERRY MARINE B.V.  
Company No: FC020139  
Company Status: Active - Accounts Filed  
Status: Active  
Active - Accounts Filed  
Registered Address: HARINGBUISWEG 33 3133 KP VLAARDINGEN

## ***COMPANY NAME***

NORTHROP GRUMMAN SPERRY MARINE B.V.

## ***COMPANY NUMBER***

FC020139

## ***COMPANY SUMMARY***

Registered Address: HARINGBUISWEG 33  
3133 KP VLAARDINGEN  
Trading Address: Haringbuisweg 33  
3133 KP Vlaardingen  
Trading Address: 118, Burlington Road,  
New Malden Surrey Kt3 4nr,  
United Kingdom  
Website Address: <http://www.northropgrumman.com>  
Telephone Number: -  
Fax Number: -  
TPS: -  
FPS: Yes  
Incorporation Date: 01/02/1997  
Previous Name: -  
Type: Limited company  
FTSE Index: -  
Date of Change: -  
Filing Date of Accounts: 17/08/2018  
Currency: -  
Share Capital: -

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SIC07  
Charity Number -  
SIC07 Description  
Principal Activity Sales, repair and services of marine navigation equipment. Accounts data converted from Euro. Revenue = T/O.

## **ADDITIONAL INFORMATION**

CCJ's 0 (£0)  
No CCJ Information To Display  
Ultimate Holding Company -  
Accountant -  
Mortgages 0  
Group 0 companies  
Linkages 0 companies  
Countries In 0 countries

## **KEY FINANCIALS**

Year to Date	Turnover	Pre Tax Profit	Shareholder's Funds	Employees
31/12/2017	£85,458,132	-£2,410,794	£37,013,627	370
31/12/2016	£91,900,663	£6,379,774	£62,964,856	358
31/12/2015	£98,902,701	£3,428,725	£62,460,204	353

## **MORTGAGE SUMMARY**

Total Mortgage 0  
Outstanding 0  
Satisfied 0

## **TRADE DEBTORS / BAD DEBT SUMMARY**

Total Number of Documented Trade 0  
Total Value of Documented Trade £0

## **COMMENTARY**

This company's return on total assets employed ratio indicates a poor or negative return on assets.

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This company's ratio of total liabilities to total assets indicates the presence of moderate equity funding.
The company has more cash than short term bank borrowings.

## CCJ

Total Number of Exact CCJs -	0	Total Value of Exact CCJs -	
Total Number of Possible CCJs -	0	Total Value of Possible CCJs -	
Total Number of Satisfied CCJs -	0	Total Value of Satisfied CCJs -	
Total Number of Writs -	-		

Total Current Directors	2	Total Current Secretaries	0
Total Previous Directors / Company Secretaries	23	Total Person's With Significant Control	0

## CURRENT DIRECTORS

<b>Title</b>	Mr	<b>Function</b>	Director
<b>Name</b>	James Jonathan Collett	<b>Nationality</b>	British
<b>Date of Birth</b>	06/1965	<b>Present Appointments</b>	1
<b>Latest Address</b>	Burlington House 118 Burlington Road, New Malden	<b>Appointment Date</b>	30/06/2017
<b>Post Code</b>	KT3 4NR		
<b>Other Actions</b>	<a href="#">View Director Report</a>	<a href="#">View Consumer Report</a>	<a href="#">View AML Report</a>
	<a href="#">View Trace Report</a>	<a href="#">View Compliance Report</a>	
<b>Title</b>	Mr	<b>Function</b>	Director
<b>Name</b>	Roger Campbell Wiltshire	<b>Nationality</b>	British
<b>Date of Birth</b>	01/1967	<b>Present Appointments</b>	10
<b>Latest Address</b>	Unit 5 Quinn Close, Manor Park Whitley, Coventry, West Midlands	<b>Appointment Date</b>	22/08/2014
<b>Post Code</b>	CV3 4LH		
<b>Other Actions</b>	<a href="#">View Director Report</a>	<a href="#">View Consumer Report</a>	<a href="#">View AML Report</a>
	<a href="#">View Trace Report</a>	<a href="#">View Compliance Report</a>	

## CURRENT COMPANY SECRETARY

### Top Shareholders

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No shareholders to display

## **FINANCIALS**

### **Profit & Loss**

	Date Of Accounts	31/12/17	(%)	31/12/16	(%)	31/12/15	(%)	31/12/14	(%)	31/12/13
	Weeks	52	(%)	52	(%)	52	(%)	52	(%)	52
	Currency	GBP	(%)	GBP	(%)	GBP	(%)	GBP	(%)	GBP
	Consolidated A/cs	N	(%)	N	(%)	N	(%)	N	(%)	N
	<b>Turnover</b>	<b>£85,458,132</b>	<b>-7%</b>	<b>£91,900,663</b>	<b>-7.1%</b>	<b>£98,902,701</b>	<b>5.5%</b>	<b>£93,790,055</b>	<b>999.9%</b>	<b>£110,308</b>
	Export	-	-	-	-	-	-	-	-	-
	Cost of Sales	£63,885,602	-6%	£67,961,269	-7.2%	£73,205,151	8.5%	£67,486,613	-	-
	Gross Profit	£21,572,530	-9.9%	£23,939,394	-6.8%	£25,697,550	-2.3%	£26,303,442	999.9%	£110,308
	Wages & Salaries	£31,891,698	21.9%	£26,169,087	0.3%	£26,084,779	2%	£25,568,211	24.8%	£20,485,792
	Directors Emoluments	-	-	£120,136	4.1%	£115,364	-	-	-	-
	<b>Operating Profit</b>	-	-	-	-	-	-	-	-	-
	Depreciation	£1,024,744	-15.6%	£1,214,811	13%	£1,074,942	20.4%	£892,478	72.3%	£517,934
	Audit Fees	£260,893	-5.5%	£276,134	-17.4%	£334,466	46.3%	£228,644	93.2%	£118,343
	Interest Payments	-	-	-	-	-	100%	£8,500	-96.4%	£234,495
	<b>Pre Tax Profit</b>	<b>-£2,410,794</b>	<b>-137.8%</b>	<b>£6,379,774</b>	<b>86.1%</b>	<b>£3,428,725</b>	<b>56%</b>	<b>£2,198,045</b>	<b>-39.3%</b>	<b>£3,619,695</b>
	Taxation	-£736,955	71%	-£2,538,999	162.4%	-£967,627	27.4%	-£1,333,617	55.1%	-£859,814
	<b>Profit After Tax</b>	<b>-£3,147,750</b>	<b>-182%</b>	<b>£3,840,775</b>	<b>56.1%</b>	<b>£2,461,098</b>	<b>184.7%</b>	<b>£864,428</b>	<b>-68.7%</b>	<b>£2,759,880</b>

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Dividends Payable	-	-	-	-	-	-	-	-	-	-
<b>Retained Profit</b>	<b>-</b> <b>£3,147,750</b>	<b>-</b> <b>182%</b>	<b>£3,840,775</b>	<b>56.1%</b>	<b>£2,461,098</b>	<b>184.7%</b>	<b>£864,428</b>	<b>-</b> <b>68.7%</b>	<b>£2,759,880</b>	

**Balance Sheet**

Date Of Accounts	31/12/17	(%)	31/12/16	(%)	31/12/15	(%)	31/12/14	(%)	31/12/13
Tangible Assets	£7,388,381	13.1%	£6,534,875	-10%	£7,258,093	1.9%	£7,124,522	44%	£4,947,038
Intangible Assets	£4,483	-28.6%	£6,276	601.8%	£894	-96.9%	£28,899	-57.9%	£68,668
<b>Total Fixed Assets</b>	<b>£7,392,864</b>	<b>13%</b>	<b>£6,541,151</b>	<b>-9.9%</b>	<b>£7,258,988</b>	<b>1.5%</b>	<b>£7,153,421</b>	<b>42.6%</b>	<b>£5,015,706</b>
Stock	£15,885,781	4.8%	£15,164,963	-11.9%	£17,204,436	51.3%	£11,372,716	-	0
Trade Debtors	£11,818,182	-19.9%	£14,751,659	-7%	£15,860,311	2.6%	£15,455,164	-	0
Cash	£470,683	12.9%	£416,891	-31.1%	£605,437	39.4%	£434,339	-11%	£487,983
Other Debtors	£27,867,133	-48.8%	£54,421,732	-0.6%	£54,743,338	-5.1%	£57,694,858	-4.1%	£60,163,635
Miscellaneous Current Assets	0	-	0	-	0	-	0	-	0
<b>Total Current Assets</b>	<b>£56,041,779</b>	<b>-33.9%</b>	<b>£84,755,245</b>	<b>-4.1%</b>	<b>£88,413,522</b>	<b>4.1%</b>	<b>£84,957,076</b>	<b>40.1%</b>	<b>£60,651,618</b>
Trade Creditors	£2,765,824	-9.2%	£3,047,337	-35.3%	£4,709,354	8.7%	£4,334,042	32.5%	£3,271,240
Bank Loans & Overdrafts	0	-	0	-	0	-	0	-	0
Other Short Term Finance	£927,022	-25.1%	£1,237,224	-48.2%	£2,390,449	-8.3%	£2,607,735	-82.3%	£14,732,267
Miscellaneous Current	£11,097,364	5.4%	£10,533,441	-25.4%	£14,125,380	-19.7%	£17,598,810	424.1%	£3,358,171

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**NORTHROP GRUMMAN SPERRY MARINE B.V. - 534573**

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Liabilities										
<b>Total Current Liabilities</b>	<b>£14,790,210</b>	<b>- 0.2%</b>	<b>£14,818,003</b>	<b>- 30.2%</b>	<b>£21,225,183</b>	<b>- 13.5%</b>	<b>£24,540,586</b>	<b>14.9%</b>	<b>£21,361,677</b>	
Bank Loans & Overdrafts and LTL	£11,630,805	- 13.9%	£13,513,538	12.7%	£11,987,122	15%	£10,424,139	26.8%	£8,221,930	
Other Long Term Finance	0	-	0	-	0	-	0	-	0	
<b>Total Long Term Liabilities</b>	<b>£11,630,805</b>	<b>- 13.9%</b>	<b>£13,513,538</b>	<b>12.7%</b>	<b>£11,987,122</b>	<b>15%</b>	<b>£10,424,139</b>	<b>26.8%</b>	<b>£8,221,930</b>	

**Capital & Reserves**

Date Of Accounts	31/12/17	(%)	31/12/16	(%)	31/12/15	(%)	31/12/14	(%)	31/12/13
Called Up Share Capital	£30,482	-	£30,482	0.3%	£30,406	5.2%	£28,899	16.4%	£24,837
P & L Account Reserve	£6,013,986	26.8%	£4,742,693	114.7%	£2,208,907	99.8%	£1,105,822	- 94.6%	£20,292,936
Revaluation Reserve	-	-	-	-	-	-	-	-	-
Sundry Reserves	£30,969,159	- 46.8%	£58,191,680	-3.4%	£60,220,891	7.5%	£56,011,050	255.3%	£15,765,943
<b>Shareholder Funds</b>	<b>£37,013,627</b>	<b>- 41.2%</b>	<b>£62,964,856</b>	<b>0.8%</b>	<b>£62,460,204</b>	<b>9.3%</b>	<b>£57,145,771</b>	<b>58.4%</b>	<b>£36,083,717</b>

**Other Financial Items**

Date Of Accounts	31/12/17	(%)	31/12/16	(%)	31/12/15	(%)	31/12/14	(%)	31/12/13
<b>Net Worth</b>	<b>£37,009,145</b>	<b>- 41.2%</b>	<b>£62,958,580</b>	<b>0.8%</b>	<b>£62,459,310</b>	<b>9.4%</b>	<b>£57,116,872</b>	<b>58.6%</b>	<b>£36,015,049</b>
<b>Working Capital</b>	<b>£41,251,569</b>	<b>-41%</b>	<b>£69,937,242</b>	<b>4.1%</b>	<b>£67,188,338</b>	<b>11.2%</b>	<b>£60,416,490</b>	<b>53.8%</b>	<b>£39,289,941</b>
<b>Total Assets</b>	<b>£63,434,642</b>	<b>- 30.5%</b>	<b>£91,296,396</b>	<b>- 4.6%</b>	<b>£95,672,509</b>	<b>3.9%</b>	<b>£92,110,497</b>	<b>40.3%</b>	<b>£65,667,324</b>
<b>Total Liabilities</b>	<b>£26,421,015</b>	<b>- 6.7%</b>	<b>£28,331,540</b>	<b>- 14.7%</b>	<b>£33,212,305</b>	<b>-5%</b>	<b>£34,964,726</b>	<b>18.2%</b>	<b>£29,583,607</b>

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	es				%					
	<b>Net Assets</b>	<b>£37,013,627</b>	<b>- 41.2 %</b>	<b>£62,964,856</b>	<b>0.8%</b>	<b>£62,460,204</b>	<b>9.3%</b>	<b>£57,145,771</b>	<b>58.4 %</b>	<b>£36,083,717</b>

**Cash Flow**

	Date Of Accounts	31/12/17	(%)	31/12/16	(%)	31/12/15	(%)	31/12/14	(%)	31/12/13
	Net Cashflow from Operations	-	-	-	-	-	-	-	-	-
	Net Cashflow before Financing	-	-	-	-	-	-	-	-	-
	Net Cashflow from Financing	-	-	-	-	-	-	-	-	-
	Increase in Cash	-	-	-	-	-	-	-	-	-

**Miscellaneous**

	Date Of Accounts	31/12/17	(%)	31/12/16	(%)	31/12/15	(%)	31/12/14	(%)	31/12/13
	Contingent Liability	YES	-	YES	-	YES	-	YES	-	YES
	Capital Employed	£48,644,432	- 36.4 %	£76,478,393	2.7 %	£74,447,326	10.2 %	£67,569,911	52.5 %	£44,305,647
	Number of Employees	370	3.4%	358	1.4 %	353	- 2.8%	363	- 5.5%	384
	Accountants									
	Auditors	DELOITTE ACCOUNTANTS BV								
	Auditor Comments	The audit report contains no adverse comments								
	Bankers									
	Bank Branch Code									

**Ratios**

	Date Of Accounts	31/12/17	31/12/16	31/12/15	31/12/14	31/12/13
	Pre-tax profit margin %	-2.82	6.94	3.47	2.34	3281.46
	Current ratio	3.79	5.72	4.17	3.46	2.84
	Sales/Net Working Capital	2.07	1.31	1.47	1.55	-
	Gearing %	31.40	21.50	19.20	18.20	22.80
	Equity in %	58.40	69	65.30	62.10	55
	Creditor Days	11.78	12.06	17.33	16.82	10794.64
	Debtor Days	50.33	58.42	58.37	59.98	-

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Liquidity/Acid Test	2.71	4.69	3.35	2.99	2.83
Return On Capital Employed %	-4.95	8.34	4.60	3.25	8.16
Return On Total Assets Employed %	-3.80	6.98	3.58	2.38	5.51
Current Debt Ratio	0.39	0.23	0.33	0.42	0.59
Total Debt Ratio	0.71	0.44	0.53	0.61	0.81
Stock Turnover Ratio %	18.58	16.50	17.39	12.12	-
Return on Net Assets Employed %	-6.51	10.13	5.48	3.84	10.03

#### Report Notes

There are no notes to display.

#### Status History

No Status History found

## EVENT HISTORY

Date	Description
11/09/2018	New Accounts Filed
11/09/2018	New Accounts Filed
22/08/2017	New Accounts Filed
22/08/2017	New Accounts Filed
31/07/2017	Ms J.A. Usher has left the board
31/07/2017	New Board Member Mr J.J. Collett appointed
22/12/2016	Mr C.C. Volkers has left the board
19/09/2016	New Accounts Filed
19/09/2016	New Accounts Filed
10/08/2016	Change in Reg.Office
26/01/2016	Change in Reg.Office
17/09/2015	New Accounts Filed
17/09/2015	New Accounts Filed
20/03/2015	Mr U.G. Oldekop has left the board
10/10/2014	Mr D.K. Martin has left the board

#### Previous Company Names

No Previous Names found

#### Writ Details

No writs found

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**Statistics**

<b>Group</b>	-
<b>Linkages</b>	0 companies
<b>Countries</b>	In 0 countries

**Summary**

<b>Holding Company</b>	-
<b>Ownership Status</b>	
<b>Ultimate Holding Company</b>	-

**Group Structure**

No Group Structure
--------------------

**Statistics**

<b>Group</b>	0 companies
<b>Linkages</b>	0 companies
<b>Countries</b>	In 0 countries

**PREVIOUS DIRECTOR/COMPANY SECRETARIES**

Name	Current Active Appointments	Previous Appointments	Dissolved Companies
Rudolph Ludwig Linde	0	2	0
Carlene May Wilson	0	4	1
Jacob Van Der Linden	0	1	0
Timothy Harrington	0	3	1
Uwe Gehard Friedhelm Oldekop	0	1	0
Cornelis Christiaan Volkers	0	1	0
John Elwood Preston	0	7	5
Hans Egon Rasmussen	0	1	0
Rudolph Edwin Lang	0	2	2
Paul Robert Stevens	1	3	0
Clark Graham	0	1	0
Paul David Miller	0	1	0
Rimmert Haasdijk	0	1	0
Wolf Juergen Von Kumberg	0	1	0
Jeanette Margaret Thomas	0	5	5
Roelof Cornelis Blaauw	0	1	0
Albert Fleming Myers	2	8	3
William Burks Terry	1	4	1
John Hugh Mullan	2	17	4

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Alan Stuart Dix	1	1	0
Jeanne Ann Usher	0	1	0
David Keith Martin	1	1	1
Nelson Andrew Murphy	0	5	2
Total Persons With Significant Control	0	Total Statements	0
Active	0	Active	0
Ceased	0	Ceased	0

**Active Persons With Significant Control**

No Active Persons With Significant Control To Display

**Ceased Persons With Significant Control**

No Ceased Persons With Significant Control To Display

**Active Statements**

No Active Statements To Display

**Ceased Statements**

No Ceased Statements To Display

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.80
UK Pound	1	INR 97.65
Euro	1	INR 85.55
GBP	1	INR 96.93

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	PRI
<b>Report Prepared by :</b>	SYL

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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