

## MIRA INFORM REPORT

Report No. :	534377
Report Date :	16.10.2018

### IDENTIFICATION DETAILS

Name :	OOO ADVANCED TRADING
Registered Office :	Schukinskaya Street 2, Schukino District, 123182 Moscow
Country :	Russia
Financials (as on) :	31.12.2017
Date of Incorporation :	29.03.2003
Com. Reg. No.:	OGRN 1037733021886
Legal Form :	Limited Liability Company
Line of Business :	Wholesale of pharmaceutical goods
No. of Employees :	45

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

#### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Russia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

### **RUSSIA - ECONOMIC OVERVIEW**

Russia has undergone significant changes since the collapse of the Soviet Union, moving from a centrally planned economy towards a more market-based system. Both economic growth and reform have stalled in recent years, however, and Russia remains a predominantly statist economy with a high concentration of wealth in officials' hands. Economic reforms in the 1990s privatized most industry, with notable exceptions in the energy, transportation, banking, and defense-related sectors. The protection of property rights is still weak, and the state continues to interfere in the free operation of the private sector.

Russia is one of the world's leading producers of oil and natural gas, and is also a top exporter of metals such as steel and primary aluminum. Russia is heavily dependent on the movement of world commodity prices as reliance on commodity exports makes it vulnerable to boom and bust cycles that follow the volatile swings in global prices. The economy, which had averaged 7% growth during the 1998-2008 period as oil prices rose rapidly, has seen diminishing growth rates since then due to the exhaustion of Russia's commodity-based growth model.

A combination of falling oil prices, international sanctions, and structural limitations pushed Russia into a deep recession in 2015, with GDP falling by close to 2.8%. The downturn continued through 2016, with GDP contracting another 0.2%, but was reversed in 2017 as world demand picked up. Government support for import substitution has increased recently in an effort to diversify the economy away from extractive industries.

Source : CIA

## SUMMARY

<b>COMPANY NAME</b>	OOO ADVANCED TRADING			
<b>ADDRESS</b>	Street	Area	Town	PO Box
	Schukinskaya	Schukino District	Moscow	123182
	Street 2, 3 <sup>rd</sup>			Moscow
	Floor			
<b>TEL/FAX</b>	Verified Phones: (+7 495) 915 8426 / Fax: (+7 495) 942 5281			
<b>EMAIL/WEBSITE</b>	Email: info@atcl.ru / Website: www.atcl.ru			
<b>ACTIVITY</b>	NACE 4646 - Wholesale of pharmaceutical goods;			
<b>PRINCIPAL</b>	Rajesh Sharma			Workforce
	Managing Director			45
<b>LEGAL INFO</b>	Date Of Est.	Reg. No.	Legal Form	Status
	29/03/2003	OGRN	LLC	Active
		1037733021886		
<b>CAPITAL</b>	<b>CURRENCY</b>		<b>AMOUNT</b>	
	RUBLE (RUB)		10,000	

## IDENTIFICATION

<b>CO. NAME</b>	OOO ADVANCED TRADING		
<b>ALSO KNOWN NAME (S)</b>	ADVANCED TRADING LLC		
<b>STREET</b>	Schukinskaya Street 2, 3 <sup>rd</sup> Floor		
<b>AREA</b>	Schukino District		
<b>POSTAL ADDRESS</b>	123182 Moscow		
<b>TOWN</b>	Moscow		
<b>COUNTRY</b>	Russia		
<b>TELEPHONE</b>	(+7 495) 915 8426 / (+7 499) 193 7111		
<b>FAX</b>	(+7 495) 942 5281		
<b>VERIFIED EMAIL</b>	info@atcl.ru / natalia.n@atcl.ru		
<b>WEBSITE</b>	www.atcl.ru		
<b>BUSINESS HOURS</b>	<b>DAYS</b>	<b>OFFICE HOURS</b>	<b>BREAK TIME</b>
	Mon-Fri	09:00-18:00	13:00-14:00
<b>REGISTERED ADDRESS</b>	Schukinskaya Street 2		
	Schukino District		
	123182 Moscow		
	Russia		

## **SENIOR PERSONNEL**

MANAGEMENT	NAME	POSITION
	Rajesh Sharma	Managing Director
	Natalia Nikolaevna	Chief Accountant
	Natalia Aleksandrovna Mirolovskaya	Purchasing Manager
WORKFORCE	NO. OF EMPLOYEES	PERIOD
	45	10.2018

## **FINANCIAL SUMMARY**

<b>TURNOVER</b>	<b>31/12/2017</b>	<b>31/12/2016</b>
	RUBLE 606,183,000	RUBLE 698,748,000
<b>NET PROFIT / (LOSS)</b>	<b>31/12/2017</b>	<b>31/12/2016</b>
	RUBLE 5,446,000	RUBLE 10,130,000
<b>NOTES</b>	Balance sheets as at 31 December 2017 showed:	

	31/12/2017	31/12/2016
	(in RUBLE)	
<b>ASSETS</b>		
Non-current assets		
Intangible assets	912,000	1,258,000
Fixed assets	123,000	4,025,000
Financial investments	171,000,000	0
Deferred tax assets	934,000	739,000
Total non-current assets	172,969,000	6,023,000
Current assets		
Stock	218,698,000	136,330,000
Value added tax on purchased valuables	18,010,000	4,005,000
Trade receivables	69,629,000	108,211,000
Financial investments	5,000,000	0
Cash equivalents	96,664,000	63,327,000
Other current assets	58,000	78,000
Total current assets	408,059,000	311,952,000

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TOTAL ASSETS	581,028,000	317,974,000
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EQUITY & LIABILITIES

Equity

Share capital	10,000	10,000
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Retained earnings	77,498,000	72,052,000
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Total equity	77,508,000	72,062,000
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Long-term liabilities

Borrowings	67,707,000	0
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Deferred tax liabilities	36,000	15,000
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Total long-term liabilities	67,743,000	15,000
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Short-term

Liabilities		
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Accounts payable	431,438,000	242,202,000
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Total Short-term liabilities	435,777,000	245,898,000
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TOTAL EQUITY & LIABILITIES	581,028,000	317,974,000
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**FISCAL YEAR-END**

**31 December.**

## **LEGAL STATUS**

<b>INCORPORATION REGISTRATION NO.</b>	29/03/2003 <b>C.R. NUMBER</b> OGRN 1037733021886	<b>ISSUED BY</b> Federal Tax Service
<b>OTHER REGISTRATION NO.</b>	INN 7733167483 (Tax Code) / KPP 773401001 / OKPO 14590465 (Statistics Code) / OKTMO 45372000000	
<b>AUTHORISED CAPITAL</b>	<b>AMOUNT</b> 10,000	<b>CURRENCY</b> RUBLE
<b>PAID-UP CAPITAL</b>	<b>AMOUNT</b> 10,000	<b>CURRENCY</b> RUBLE
<b>BUSINESS HISTORY</b>	The Company was incorporated in Russia on 29 March 2003.	
<b>LEGAL FORM</b>	Limited Liability Company	
<b>STATUS</b>	Active	
<b>SOLE SHAREHOLDER</b>	<b>NAME</b> Rajesh Sharma Nationality: Indian	<b>PERCENTAGE</b> 100.00%

## **OPERATION**

<b>BANKERS</b>	PAO VTB Bank Leninskaya Sloboda Street 26 Moscow Russia Telephone: (+7 800) 200 2326
<b>ACTIVITY CODE (NACE)</b>	4646 - Wholesale of pharmaceutical goods;
<b>LINE OF BUSINESS</b>	Trading as importers and wholesalers of pharmaceuticals and medical products.
<b>IMPORT FROM</b>	India.
<b>EXPORT TO</b>	Subject does not export, all sales are domestic.
<b>TRADE REFERENCES</b>	Lok-Beta Pharmaceuticals (I) Pvt. Ltd. Plot No. 65, 66, 67, Phase-II, Atgaon Industrial Complex, Atgaon, Tal-Shahapur, Dist. Thane 421601, Maharashtra state India  Macleods Pharmaceuticals Ltd. Plot No. 25-27, Survey No. 366, Premier Industrial Estate, Kachigam, Daman-396210 (U.T.) India  Vivimed Labs Limited Plot No. D125 & 128, Phase-III, I.D.A., Jeedimetla, Hyderabad, 500055

	India
	Rusan Pharma Ltd Khasra № 122 MI, Central Hope Town, Selaqui, Dehradun, Uttarakhand India
	VMG Pharmaceuticals Pvt. Ltd. Khasra №. 1027/28/30/37, Central Hope Town, Selaqui Industrial Area, Selaqui, Dehradun (Uttarakhand) India Premises comprising administrative offices located at the heading address.
<b>FACILITIES</b>	Subsidiary
<b>RELATED COMPANIES</b>	
	OOO MERIDIAN Leningradskiy Avenue 66, Room 6A 125315 Moscow Russia Est.: 29/06/2012 C.R. No.: OGRN 1127746505182 Tax Code: INN 7715925783 Shareholders: OOO ADVANCED TRADING – 99% Rajesh Sharma – 1%
	Associate
	OOO ADVANCED PHARMA village Severny, Berezovaya Street 1/21 Belgorodskiy District 308519 Belgorodskaya Oblast Russia Est.: 12/02/2013 C.R. No.: OGRN 1133120000111 Tax Code: INN 3120099445 Sole Shareholder: Rajesh Sharma
	Former Associate
	OOO Sharma Pharmaceuticals Kovrovskaya Street 24/307 400074 Volgograd Russia Est.: 05/07/2012 C.R. No.: OGRN 1123460003930 Tax Code: INN 3445125899 Sole Shareholder: Rajesh Sharma Status: liquidated

Date of Liquidation: 18/03/2015

## **PAYMENT**

**CREDIT OPINION**

We consider it is acceptable to deal with subject

## **SPECIAL REMARKS**

**INTERVIEWED**

Natalia Aleksandrovna Mirolovskaya (Purchasing Manager) and  
Natalia Nikolaevna (Chief Accountant).

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.97
UK Pound	1	INR 97.08
Euro	1	INR 85.49
RUB	1	INR 1.12

**Note** : Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	VIV
Report Prepared by :	SYL

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)