

MIRA INFORM REPORT

Report No. :	534979
Report Date :	16.10.2018

IDENTIFICATION DETAILS

Name :	YANMAR CO LTD
Registered Office :	Yanmar Flying-Y Bldg, 1-32 Chayamachi Kitaku Osaka 530-0013
Country :	Japan
Financials (as on) :	31.03.2018
Date of Incorporation :	Jan 1936
Com. Reg. No.:	1200-01-071567 (Osaka-Kitaku)
Legal Form :	Limited Company (Kabushiki Kaisha)
Line of Business :	Manufactures Industrial Engines, Marine Engines, Agricultural Machinery & Equipment, Others (--100%).
No. of Employees :	3,694

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Maximum Credit Limit :	Yen 4,481.7 Million
Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

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NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline – a low birthrate and an aging, shrinking population – poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate

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growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME & ADDRESS

YANMAR CO LTD

REGD NAME: Yanmar KK
MAIN OFFICE: Yanmar Flying-Y Bldg, 1-32 Chayamachi Kitaku Osaka 530-0013 JAPAN
Tel: 06-6376-6211 Fax: 06-6376-2455

URL: <http://www.yanmar.co.jp/>
E-Mail address: info@yanmar.co.jp

ACTIVITIES: Mfg of diesel engines, agricultural/marine/industrial machinery
BRANCHES: Tokyo, other (Tot 3)
OVERSEAS: Asia including China, N America, Europe, Russia, S America, Africa (--subsidiaries)
FACTORIES: Shiga (3), Amagasaki, other (Tot 5)

OFFICER(S): TAKEHITO YAMAOKA, CH & PRES
Gakuto Suzuki, v pres Yasuyuki Yamaoka, v ch
Shigeru Morimoto, s/mgn dir Naoki Kobayashi, s/mgn dir
Tetsuya Yamamoto, s/mgn dir Masami Sato, mgn dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY

FINANCES	FAIR	A/SALES	Yen 362.730 M
PAYMENTS	REGULAR	CAPITAL	Yen 6,300 M
TREND	STEADY	WORTH	Yen 71,859 M
STARTED	1936	EMPLOYES	3,694

COMMENT: MFR SPECIALIZING IN DIESEL ENGINES AND AGRICULTURAL MACHINERY.
FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY
BUSINESS ENGAGEMENTS

MAX CREDIT LIMIT: YEN 4,481.7 MILLION, 30 DAYS NORMAL TERMS

HIGHLIGHTS

This is a leading diesel engine mfr based in Osaka. Also manufactures agricultural machinery and equipment (see **OPERATION**). In Apr 2013 founded a Holding Company, Yanmar Holdings Co Ltd, and became its wholly owned subsidiary. Products are widely exported with export ratio accounting for 44% of total sales. Products are manufactured by group factories. Distribution is also handled by the group firms in major areas. Group general trading houses handle exports and imports. Active in overseas operations, with particular stress in China.

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FINANCIAL INFORMATION

The sales volume for Mar/2018 fiscal term amounted to Yen 362.730 million, a 6% up from Yen 341,715 million in the previous term. The operations came back to prosperity to post Yen 2,548 million recurring profit and Yen 5,790 million net profit, respectively, compared with Yen 10,465 million recurring loss and Yen 9,758 million net losses, respectively, a year ago.

For the current term ending Mar 2019 the recurring profit is projected at Yen 2,650 million and net profit at Yen 6,100 million, respectively, on a 5% rise in turnover, to Yen 380,900 million.

The financial situation is considered maintained FAIR and should be good for ORDINARY business engagements. Max credit limit is estimated at Yen 4,481.7 million, on 30 days normal terms.

REGISTRATION

Date Registered:	Jan 1936
Regd No.:	1200-01-071567 (Osaka-Kitaku)
Legal Status:	Limited Company (Kabushiki Kaisha)
Authorized:	49.6 million shares
Issued:	12.6 million shares
Sum:	Yen 6,300 million
Major shareholders (%):	Yanmar Holdings Co Ltd* (100) *.. Holding Company, founded 2013

Nothing detrimental is known as to the commercial morality of executives.

OPERATION

Activities: Manufactures industrial engines, marine engines, agricultural machinery & equipment, others (-- 100%).

(Handling Items):

Industrial Engines: vertical engines, air-cooled engines, horizontal engines, diesel generators;

Power Products: generators, welders, pumps;

Marine Engines: small-size engines for: pleasure boats, fishery boats, sail drive units, for life boats, other; large-size engines: propulsion engines, auxiliary engines, marine compressors;

Agricultural Machinery: tractors, combine, rice trans-planters, tiller transporters, lawn mowers, snow throwers, rice hulling machines, tractors, other.

Overseas Sales Ratio (44%).

Clients: [Mfrs, wholesalers] Yanmar Agricultural Equipment, Seirei Ind, Yanmar Energy System (--all group firms), Sumitomo Corp, Mitsubishi Corp, Yanmar Marine System, other.

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Goods are exported to worldwide destinations.
No. of accounts: 350
Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] Seirei Ind, Bridgestone Tire Kyoji Hambai, Matsue Diesel, Kanzaki Kokyu Koki Mfg, Yanmar Casting Technology, Yanmar Engineering, Daichu Co, Fuso Ind, other.

Payment record: Regular

Location: Business area in Osaka. Office premises at the caption address are owned and maintained satisfactorily.

Bank References:

Resona Bank (Osaka)
Mizuho Bank (Osaka)
Relations: Satisfactory

FINANCES

(In Million Yen)

Terms Ending:	31/03/2019	31/03/2018	31/03/2017	31/03/2016
Annual Sales	380,900	362,730	341,715	341,026
Recur. Profit	2,650	2,548	-10,465	3,101
Net Profit	6,100	5,790	-9,758	499
Total Assets		415,376	402,363	372,884
Current Assets		163,891	147,998	141,233
Current Liabs		201,329	210,460	170,508
Net Worth		71,859	69,857	79,152
Capital, Paid-Up		6,300	6,300	6,300
Div.Ttl in Million (¥)		3,025	0.00	0.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	5.01	6.15	0.20	-5.72
Current Ratio	..	81.40	70.32	82.83
N.Worth Ratio	..	17.30	17.36	21.23
R.Profit/Sales	0.70	0.70	-3.06	0.91
N.Profit/Sales	1.60	1.60	-2.86	0.15
Return On Equity	..	8.06	-13.97	0.63

Forecast figures for the 31/03/2019 fiscal term.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.97
UK Pound	1	INR 97.08
Euro	1	INR 85.49
YEN	1	INR 0.66

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	TPT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)