

## MIRA INFORM REPORT

|                      |            |
|----------------------|------------|
| <b>Report No. :</b>  | 534395     |
| <b>Report Date :</b> | 17.10.2018 |

### IDENTIFICATION DETAILS

|                                |  |
|--------------------------------|--|
| <b>Name :</b>                  | PROPEL SHIPPING PTE. LTD.  |
| <b>Registered Office :</b>     | 150, South Bridge Road, 03-03, Fook Hai Building, 058727                               |
| <b>Country :</b>               | Singapore  |
| <b>Financials (as on) :</b>    | 31.03.2017   |
| <b>Date of Incorporation :</b> | 24.02.2011   |
| <b>Com. Reg. No.:</b>          | 201104549N   |
| <b>Legal Form :</b>            | Private Limited (Limited By Share)   |
| <b>Line of Business :</b>      | The Subject is principally engaged in shipping, chartering & ship management services. |
| <b>No. of Employees :</b>      | Not available  |

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

|                        |   |
|------------------------|---|
| <b>MIRA's Rating :</b> | A |
|------------------------|---|

| Credit Rating | Explanation     | Rating Comments   |
|---------------|-----------------|---|
| A             | Acceptable Risk | Business dealings permissible with moderate risk of default |

|                            |               |
|----------------------------|---------------|
| <b>Status :</b>            | Good          |
| <b>Payment Behaviour :</b> | No Complaints |
| <b>Litigation :</b>        | Clear         |

#### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

| Country Name | Previous Rating<br>(30.06.2018) | Current Rating<br>(30.09.2018) |
|--------------|---------------------------------|--------------------------------|
| Singapore    | A1                              | A1                             |

| Risk Category        | ECGC Classification |
|----------------------|---------------------|
| Insignificant        | A1                  |
| Low Risk             | A2                  |
| Moderately Low Risk  | B1                  |
| Moderate Risk        | B2                  |
| Moderately High Risk | C1                  |
| High Risk            | C2                  |
| Very High Risk       | D                   |

### SINGAPORE - ECONOMIC OVERVIEW

Singapore has a highly developed and successful free-market economy. It enjoys an open and corruption-free environment, stable prices, and a per capita GDP higher than that of most developed countries. Unemployment is very low. The economy depends heavily on exports, particularly of electronics, petroleum products, chemicals, medical and optical devices, pharmaceuticals, and on Singapore's vibrant transportation, business, and financial services sectors.

The economy contracted 0.6% in 2009 as a result of the global financial crisis, but has continued to grow since 2010. Growth from 2012-2017 was slower than during the previous decade, a result of slowing structural growth - as Singapore reached high-income levels - and soft global demand for exports. Growth recovered to 3.6% in 2017 with a strengthening global economy.

The government is attempting to restructure Singapore's economy to reduce its dependence on foreign labor, raise productivity growth, and increase wages amid slowing labor force growth and an aging population. Singapore has attracted major investments in advanced manufacturing, pharmaceuticals, and medical technology production and will continue efforts to strengthen its position as Southeast Asia's leading financial and technology hub. Singapore is a signatory of the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP), and a party to the Regional Comprehensive Economic Partnership (RCEP) negotiations with nine other ASEAN members plus Australia, China, India, Japan, South Korea, and New Zealand. In 2015, Singapore formed, with the other ASEAN members, the ASEAN Economic Community.

Source : CIA

## **EXECUTIVE SUMMARY**

|                               |   |
|-------------------------------|---|
| REGISTRATION NO.              | : 201104549N  |
| COMPANY NAME                  | : <b>PROPEL SHIPPING PTE. LTD.</b>                                      |
| FORMER NAME                   | : N/A   |
| INCORPORATION DATE            | : 24/02/2011  |
| COMPANY STATUS                | : EXIST   |
| LEGAL FORM                    | : PRIVATE LIMITED (LIMITED BY SHARE)                                    |
| LISTED STATUS                 | : NO  |
| REGISTERED ADDRESS            | : 150, SOUTH BRIDGE ROAD, 03-03, FOOK HAI BUILDING, 058727, SINGAPORE.  |
| BUSINESS ADDRESS              | : 150, SOUTH BRIDGE ROAD, #03-03, FOOK HAI BUILDING, 058727, SINGAPORE. |
| TEL.NO.                       | : 65-65334480   |
| FAX.NO.                       | : 65-65389701   |
| CONTACT PERSON                | : VELAYUDHAN SUJANANANDAN THUNDATHIL ( DIRECTOR )                       |
| PRINCIPAL ACTIVITY            | : SHIPPING, CHARTERING & SHIP MANAGEMENT SERVICES                       |
| ISSUED AND PAID UP CAPITAL    | : 24,670.00 ORDINARY SHARE, OF A VALUE OF SGD 24,670.00                 |
| SALES                         | : USD 53,641,682 [2017]   |
| NET WORTH                     | : USD 1,962,811 [2017]  |
| STAFF STRENGTH                | : N/A   |
| LITIGATION                    | : CLEAR   |
| FINANCIAL CONDITION           | : STABLE  |
| PAYMENT MANAGEMENT CAPABILITY | : NO COMPLAINTS   |
|                               | : AVERAGE   |
| COMMERCIAL RISK               | : LOW   |
| CURRENCY EXPOSURE             | : MODERATE  |
| GENERAL REPUTATION            | : SATISFACTORY  |
| INDUSTRY OUTLOOK              | : MARGINAL GROWTH   |

## **HISTORY / BACKGROUND**

The Subject is a private limited company and is allowed to have a minimum of one and a maximum of forty-nine shareholders. As a private limited company, the Subject must have at least two directors. A private limited company is a separate legal entity from its shareholders. As a separate legal entity, the Subject is capable of owning assets, entering into contracts, sue or be sued by other companies. The liabilities of the shareholders are to the extent of the equity they have taken up and the creditors cannot claim on shareholders' personal assets even if the Subject is insolvent. The Subject is governed by the Companies Act and the company must file its annual returns, together with its financial statements with the Registrar of Companies.

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The Subject is principally engaged in the (as a / as an) shipping, chartering & ship management services.

The immediate and ultimate holding company of the Subject is ACT INFRAPORT LIMITED, a company incorporated in INDIA.

**Share Capital History**

**Date Issue & Paid Up Capital**  
 12/10/2018 SGD 24,670.00

The major shareholder(s) of the Subject are shown as follows :

**Current Shareholder(s) :**

| Name                  | Address   | IC/PP/Loc No | Shareholding                | (%)                      |
|-----------------------|---|--------------|-----------------------------|--------------------------|
| ACT INFRAPORT LIMITED | 14, SHIPPING HOUSE, 26, KUMPTA STREET, FORT, MUMBAI, 400001 INDIA | T11UF0743    | 24,670.00                   | 100.00                   |
|                       |   |              | -----<br>24,670.00<br>===== | -----<br>100.00<br>===== |

+ Also Director

***DIRECTORS***

**DIRECTOR 1**

Name Of Subject : VELAYUDHAN SUJANANANDAN THUNDATHIL  
 Address : PLOT 398, WARD 2B, ADIPUR KUTCH, GUJARAT, 370205, INDIA.  
 IC / PP No : J5570547  
 Nationality : INDIAN  
 Date of : 18/12/2012  
 Appointment

**INTEREST CHECK**

Interest in : see below  
 companies  
 Interest in business : none in our databank  
 Former interest : none in our databank

**INTEREST IN COMPANY**

| No | Local No       | Company          | Designation | App Date       | Shareholding No. % | Profit/(loss) After Tax | Financial Year | Status | As At          |
|----|----------------|------------------|-------------|----------------|--------------------|-------------------------|----------------|--------|----------------|
| 1  | 20110454<br>9N | PROPEL<br>SHIPPI | Director    | 18/12/20<br>12 | 0.00 -             | USD299,131<br>.00       | 2017           | -      | 12/10/20<br>18 |

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NG  
PTE.  
LTD.

**DIRECTOR 2**

Name Of Subject : RAMACHANDRAN APPASWAMY  
Address : 19, PEPYS ROAD, 09-01, PEPYS HILL CONDOMINIUM, 118450, SINGAPORE.  
IC / PP No : S2715940J  
Nationality : INDIAN  
Date of : 24/02/2011  
Appointment

**INTEREST CHECK**

Interest in : see below  
companies  
Interest in business : none in our databank  
Former interest : none in our databank

**INTEREST IN COMPANY**

| N<br>o | Local No       | Compa<br>ny                                | Designati<br>on | App<br>Date    | Shareholdi<br>ng |   | Profit/(loss)<br>After Tax | Financi<br>al Year | Statu<br>s | As At          |
|--------|----------------|--|-----------------|----------------|------------------|---|----------------------------|--------------------|------------|----------------|
|        |                |  |                 |                | No.              | % |                            |                    |            |                |
| 1      | 20110454<br>9N | PROPE<br>L<br>SHIPPI<br>NG<br>PTE.<br>LTD. | Director        | 24/02/20<br>11 | 0.00             | - | USD299,131<br>.00          | 2017               | -          | 12/10/20<br>18 |

**DIRECTOR 3**

Name Of Subject : GOPAL SUJAN THUNDATHIL  
Address : REVATHI, 2B/398, ADIPUR, 370205, KUTCH, INDIA.  
IC / PP No : Z2166634  
Nationality : INDIAN  
Date of : 24/02/2011  
Appointment

**INTEREST CHECK**

Interest in : see below  
companies  
Interest in business : none in our databank  
Former interest : none in our databank

INTEREST IN COMPANY

| N<br>o | Local No       | Compa<br>ny                                | Designati<br>on | App<br>Date    | Shareholdi<br>ng |   | Profit/(loss)<br>After Tax | Financi<br>al Year | Statu<br>s | As At          |
|--------|----------------|--|-----------------|----------------|------------------|---|----------------------------|--------------------|------------|----------------|
|        |                |  |                 |                | No.              | % |                            |                    |            |                |
| 1      | 20110454<br>9N | PROPE<br>L<br>SHIPPI<br>NG<br>PTE.<br>LTD. | Director        | 24/02/20<br>11 | 0.00             | - | USD299,131<br>.00          | 2017               | -          | 12/10/20<br>18 |

**MANAGEMENT**

- 1) Name of Subject : VELAYUDHAN SUJANANANDAN THUNDATHIL  
Position : DIRECTOR

**AUDITOR**

| Firm<br>No | Firm Name                | Address | As At<br>Date |
|------------|--------------------------|---------|---------------|
|            | MANN &<br>ASSOCIATES PAC | N/A     | 31/03/2017    |

**COMPANY SECRETARIES**

- 1) Company Secretary : WONG YIK HOR  
IC / PP No : S8486834E  
Address : 16, RAFFLES QUAY, 33-03, HONG LEONG BUILDING, 048581, SINGAPORE.  
Date of Appointment : 10/08/2016
- 2) Company Secretary : PHYLLIS ZHANG WEIYUN  
IC / PP No : S8428225A  
Address : 16, RAFFLES QUAY, 33-03, HONG LEONG BUILDING, 048581, SINGAPORE.  
Date of Appointment : 15/03/2017

## **BANKING**

No Banker found in our databank.

## **ENCUMBRANCE (S)**

No encumbrance was found in our databank at the time of investigation.

## **CIVIL LITIGATION CHECK - SUBJECT COMPANY AS A DEFENDANT**

*\* A check has been conducted in our databank against the Subject whether the subject has been involved in any litigation.*

No legal action was found in our databank.

No winding up petition was found in our databank.

## **PAYMENT RECORD**

### **SOURCES OF RAW MATERIALS:**

Local : YES  
Overseas : YES

The Subject refused to provide any name of trade/service supplier and we are unable to conduct any trade enquiry. However, from financial historical data we conclude that :

### **OVERALL PAYMENT HABIT**

|                  |     |                 |       |                    |     |
|------------------|-----|-----------------|-------|--------------------|-----|
| Prompt 0-30 Days | [ ] | Good 31-60 Days | [ X ] | Average 61-90 Days | [ ] |
| Fair 91-120 Days | [ ] | Poor >120 Days  | [ ]   |                    |     |

## **CLIENTELE**

Local : YES  
Domestic Markets : SINGAPORE  
Overseas : YES  
Export Market : WORLDWIDE  
Credit Term : AS AGREED  
Payment Mode : CHEQUES  
TELEGRAPHIC TRANSFER (TT)

## **OPERATIONS**

Services : SHIPPING, CHARTERING & SHIP MANAGEMENT SERVICES

Branch : NO

Other Information:

The Subject is principally engaged in the (as a / as an) shipping, chartering & ship management services.

The Subject provides shipping, forwarding and logistic services.

The Subject provides its services according to its customers' business needs.

## **CURRENT INVESTIGATION**

Latest fresh investigations carried out on the Subject indicated that :

Telephone Number Provided By : N/A

Client

Current Telephone Number : 65-65334480

Match : N/A

Address Provided by Client : 150, SOUTH BRIDGE ROAD, #03-03 FOOK HAI BUILDING 058727  
SINGAPORE

Current Address : 150, SOUTH BRIDGE ROAD, #03-03, FOOK HAI BUILDING, 058727,  
SINGAPORE.

Match : YES

### **Other Investigations**

We contacted one of the staff from the Subject's registered office and he provided some information.

He refused to disclose the Subject's number of employees.

## **FINANCIAL ANALYSIS**

### **Profitability**

|                             |              |                 |
|-----------------------------|--------------|-----------------|
| Turnover                    | : Increased  | [ 2013 - 2017 ] |
| Profit/(Loss) Before Tax    | : Increased  | [ 2013 - 2017 ] |
| Return on Shareholder Funds | : Acceptable | [ 15.24% ]      |
| Return on Net Assets        | : Favourable | [ 109.13% ]     |

The Subject's turnover increased steadily as the demand for its products / services increased due to the goodwill built up over the years. The higher profit could be attributed to the increase in turnover. The Subject's management had generated acceptable return for its shareholders using its assets.

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**Working Capital Control**

|                 |   |            |   |         |   |
|-----------------|---|------------|---|---------|---|
| Debtor Ratio    | : | Favourable | [ | 15 Days | ] |
| Creditors Ratio | : | Favourable | [ | 21 Days | ] |

The favourable debtors' days could be due to the good credit control measures implemented by the Subject. The Subject had a favourable creditors' ratio where the Subject could be taking advantage of the cash discounts and also wanting to maintain goodwill with its creditors.

**Liquidity**

|               |   |              |   |            |   |
|---------------|---|--------------|---|------------|---|
| Liquid Ratio  | : | Favourable   | [ | 1.25 Times | ] |
| Current Ratio | : | Unfavourable | [ | 1.25 Times | ] |

A minimum liquid ratio of 1 should be maintained by the Subject in order to assure its creditors of its ability to meet short term obligations and the Subject was in a good liquidity position. Thus, we believe the Subject is able to meet all its short term obligations as and when they fall due.

**Solvency**

|                |   |            |   |            |   |
|----------------|---|------------|---|------------|---|
| Interest Cover | : | Nil        | [ | 0.00 Times | ] |
| Gearing Ratio  | : | Favourable | [ | 0.00 Times | ] |

The Subject's interest cover was nil as it did not pay any interest during the year. The Subject had no gearing and hence it had virtually no financial risk. The Subject was financed by its shareholders' funds and internally generated fund. During the economic downturn, the Subject, having a zero gearing, will be able to compete better than those which are highly geared in the same industry.

**Overall Assessment :**

Generally, the Subject's performance has improved with higher turnover and profit. The Subject was in good liquidity position with its total current liabilities well covered by its total current assets. With its current net assets, the Subject should be able to repay its short term obligations. The Subject did not make any interest payment during the year. The Subject was dependent on its shareholders' funds to finance its business needs. The Subject was a zero gearing company, it was solely dependant on its shareholders to provide funds to finance its business. The Subject has good chance of getting loans, if the needs arises.

**Overall financial condition of the Subject : STABLE**

**SINGAPORE ECONOMIC / INDUSTRY OUTLOOK**

| Major Economic Indicators :         | 2013      | 2014      | 2015      | 2016      | 2017*     |
|-------------------------------------|-----------|-----------|-----------|-----------|-----------|
| Population (Million)                | 5.40      | 5.47      | 5.54      | 5.61      | 5.61      |
| Gross Domestic Products ( % )       | 5.1       | 3.9       | 2.2       | 2.4       | 3.6       |
| Consumer Price Index                | 2.4       | 1.0       | (0.5)     | (0.5)     | 0.6       |
| Total Imports (Million)             | 466,762.0 | 463,779.1 | 407,767.9 | 398,372.0 | 403,300.0 |
| Total Exports (Million)             | 513,391.0 | 518,922.7 | 476,285.4 | 468,552.0 | 466,900.0 |
| Unemployment Rate (%)               | 1.9       | 1.9       | 1.9       | 2.1       | -         |
| Tourist Arrival (Million)           | 15.46     | 15.01     | 15.23     | 16.28     | -         |
| Hotel Occupancy Rate (%)            | 86.3      | 85.5      | 84.0      | 83.1      | 84.7      |
| Cellular Phone Subscriber (Million) | 1.97      | 1.98      | 1.99      | -         | -         |
| Registration of New Companies (No.) | 37,288    | 41,589    | 34,243    | 35,227    | 37,395    |
| Registration of New Companies (%)   | 9.8       | 11.5      | (17.7)    | 2.9       | 6.2       |
| Liquidation of Companies (No.)      | 17,369    | 18,767    | 21,384    | 23,218    | 22,379    |
| Liquidation of Companies (%)        | (5.3)     | 8.0       | 13.9      | 8.6       | (3.6)     |

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|                                      |         |         |         |        |         |
|--------------------------------------|---------|---------|---------|--------|---------|
| Registration of New Businesses (No.) | 22,893  | 35,773  | 28,480  | 27,120 | 22,148  |
| Registration of New Businesses (%)   | 1.70    | 56.30   | (20.39) | (4.78) | (18.33) |
| Liquidation of Businesses (No.)      | 22,598  | 22,098  | 26,116  | 35,866 | 24,344  |
| Liquidation of Businesses (%)        | 0.5     | (2.2)   | 18.2    | 37.3   | (32.1)  |
| Bankruptcy Orders (No.)              | 1,992   | 1,757   | 1,776   | 1,797  | 1,638   |
| Bankruptcy Orders (%)                | 14.0    | (11.8)  | 1.0     | 1.2    | (8.9)   |
| Bankruptcy Discharges (No.)          | 2,584   | 3,546   | 3,499   | 4,359  | 2,030   |
| Bankruptcy Discharges (%)            | 37.4    | 37.2    | (1.3)   | 24.6   | (53.4)  |
| <b>INDUSTRIES ( % of Growth ) :</b>  |         |         |         |        |         |
| <b>Agriculture</b>                   |         |         |         |        |         |
| Production of Principal Crops        | 1.78    | 4.29    | 3.04    | -      | -       |
| Fish Supply & Wholesale              | (3.8)   | (8.6)   | (8.5)   | (9.9)  | -       |
| <b>Manufacturing #</b>               |         |         |         |        |         |
| Food, Beverages & Tobacco            | 97.9    | 99.4    | 100.0   | 103.7  | 110.3   |
| Textiles                             | 119.5   | 102.7   | 100.0   | 92.4   | 84.4    |
| Wearing Apparel                      | 334.1   | 212.6   | 100.0   | 83.4   | 88.2    |
| Leather Products & Footwear          | 122.0   | 106.5   | 100.0   | 88.8   | 79.0    |
| Wood & Wood Products                 | 103.0   | 107.2   | 100.0   | 95.0   | 92.9    |
| Paper & Paper Products               | 104.4   | 104.5   | 100.0   | 97.3   | 96.1    |
| Printing & Media                     | 113.8   | 105.968 | 100.0   | 85.1   | 73.1    |
| Crude Oil Refineries                 | 100.7   | 92.2    | 100.0   | 104.2  | 113.5   |
| Chemical & Chemical Products         | 88.4    | 96.7    | 100.0   | 98.9   | 105.3   |
| Pharmaceutical Products              | 101.421 | 109.4   | 100.0   | 113.8  | 96.0    |
| Rubber & Plastic Products            | 109.497 | 109.2   | 100.0   | 91.4   | 93.7    |
| Non-metallic Mineral                 | 107.4   | 90.759  | 100.0   | 89.8   | 72.9    |
| Basic Metals                         | 77.2    | 99.3    | 100.0   | 106.2  | 108.3   |
| Fabricated Metal Products            | 107.5   | 107.757 | 100.0   | 93.8   | 91.3    |
| Machinery & Equipment                | 109.1   | 118.2   | 100.0   | 80.8   | 86.1    |
| Electrical Machinery                 | 87.4    | 97.871  | 100.0   | 101.5  | 111.7   |
| Electronic Components                | 105.0   | 105.6   | 100.0   | 114.1  | 151.4   |
| Transport Equipment                  | 111.1   | 106.68  | 100.0   | 101.0  | 99.5    |
| <b>Construction</b>                  |         |         |         |        |         |
| Real Estate                          | 25.40   | 22.00   | -       | -      | -       |
|                                      | 88.5    | 145.1   | -       | -      | -       |
| <b>Services</b>                      |         |         |         |        |         |
| Electricity, Gas & Water             | 6.70    | 6.50    | -       | -      | -       |
| Transport, Storage & Communication   | 9.80    | 14.20   | -       | -      | -       |
| Finance & Insurance                  | 3.30    | 6.00    | -       | 7.40   | -       |
| Government Services                  | 6.50    | 6.30    | -       | -      | -       |
| Education Services                   | 3.10    | 5.98    | -       | 2.40   | -       |

\* Estimate / Preliminary

# Based on Index of Industrial Production (2015 = 100)

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## **INDUSTRY ANALYSIS**

### **INDUSTRY ECONOMY**

:

In the fourth quarter of 2017, the economy grew by 3.6% on a year-on-year basis, moderating from the 5.5% growth in the previous quarter. The sectors which contributed the most to growth in the quarter were the manufacturing and finance & insurance sectors. For the whole of 2017, the economy expanded by 3.6%, higher than the 2.4% growth in 2016. All major sectors grew in 2017, with the exception of the construction sector. The manufacturing and finance & insurance sectors were the key contributors to overall GDP growth.

The manufacturing sector expanded by 4.8% in the fourth quarter 2017, slowing from the 19% surge in the third quarter. Growth was led by robust output expansions in the electronics and precision engineering clusters, which more than offset declines in the biomedical manufacturing and transport engineering clusters. For full year 2017, the manufacturing sector grew by 10%, higher than the 3.7% growth in 2016. Growth was primarily driven by the electronics and precision engineering clusters, while output declines in the biomedical manufacturing, transport engineering and general manufacturing clusters weighed on growth.

The services producing industries collectively expanded to 3.5% in the fourth quarter 2017, the same pace of growth as the previous quarter. Among the services sectors, the finance & insurance sector registered the strongest growth at 6.3%, followed by the information & communications (6.0%) and the transportation & storage (5.3%) sectors. Services producing industries as a whole expanded to 2.8% in full year 2017, faster than the 1.4% growth in 2016. All services sectors saw positive growth.

Among the services sectors, the transportation & storage and finance & insurance sectors registered the fastest pace of growth in 2017. Growth of the transportation & storage sector came in at 4.8%, a pickup from the 1.3% in 2016, largely due to stronger growth in the water transport and air transport segments. Similarly, the finance & insurance sector expanded by 4.8%, improving from the 1.6% growth in 2016. The robust performance of the sector was largely because of strong growth in the fund management segment, even as growth in the financial intermediation and insurance segments remained firm.

Besides, the construction sector contracted to 5.0%, extending the 9.3% decline in the third quarter 2017. The output of the sector was weighed down primarily by the weakness in private sector construction activities, as certified payments across all private construction segments declined. Meanwhile, the construction sector contracted to 8.4% in 2017, a reversal from the 1.9% growth in 2016. Output in the sector was primarily weighed down by the weakness in private sector construction works.

In the fourth quarter 2017, total demand rose by 4.9%, lower than the 5.5% growth in the preceding quarter. For the whole of 2017, growth in total demand came in at 4.4%, an improvement from the 1.6% in 2016. External demand was the key contributor to total demand growth (3.0 percentage-points), while the contribution from domestic demand was also positive (1.4 percentage-points).

Total domestic demand rose by 6.6 % in the fourth quarter 2017, following the 8.5% growth in the previous quarter. Growth was supported primarily by the build-up in inventories and also higher consumption expenditure. Gross fixed capital formation also contributed positively to total domestic demand growth in the quarter. For 2017 as a whole, total domestic demand increased by 5.4%, higher than the 3.1% expansion in 2016. Meanwhile, external demand rose by 4.2% in the fourth quarter 2017, similar to the 4.4% growth in the preceding quarter. The increase in external demand was primarily due to higher real merchandise exports. For the full year 2017, external demand grew at a faster pace of 4.1%, compared to the 1.1% growth in 2016.

Total consumption expenditure rose at a slower pace of 4.4% in the fourth quarter 2017, compared to the 5.7% expansion in the previous quarter. For the full year 2017, total consumption expenditure grew by 3.3%, an improvement from the 2.1% growth in 2016, on the back of faster growth in both public and private consumption. Public consumption expanded by 4.1%, compared to 3.5% in 2016, while private consumption grew by 3.1%,

compared to 1.7% in the previous year. Expenditure on miscellaneous goods & services, recreation & culture and housing & utilities were the main contributors to private consumption growth.

Since November 2017, the outlook for global growth has improved slightly with the IMF upgrading its global growth forecast for 2018 to 3.9%, partly on the back of higher growth expected in the US due to the recently approved tax reforms. However, as compared to 2017, growth in most of Singapore's key final demand markets such as the Eurozone, Japan, NIEs and ASEAN-5 is projected to moderate or remain unchanged in 2018. In the US, GDP growth is projected to improve further in 2018, supported by domestic demand and fiscal stimulus arising from the recently approved tax reforms, although there are uncertainties around the extent to which investments would respond to the tax reforms. On the other hand, growth in the Eurozone economy is projected to moderate in 2018, following the rebound seen in 2017. Growth will be underpinned by continued improvements in labour market conditions and largely accommodative monetary policies.

In Asia, China's growth is also expected to ease in 2018 on the back of a slowdown in investment, even as consumption is likely to remain stable and provide support to growth. Meanwhile, growth in the key ASEAN economies is expected to remain firm in 2018, supported by sustained improvements in domestic demand as well as merchandise exports. On balance, the external demand outlook for Singapore is expected to be slightly weaker in 2018 as compared to 2017. Taking into account the global and domestic economic environments, Ministry of Trade and Industry (MTI) has maintained the 2018 GDP growth forecast at "1.5 to 3.5%". MTI's central view is that growth will likely come in slightly above the middle of the forecast range, barring the materialisation of downside risks.

#### **OVERALL INDUSTRY OUTLOOK : MARGINAL GROWTH**

## ***CREDIT RISK EVALUATION & RECOMMENDATION***

Incorporated in 2011, the Subject is a Private Limited company, focusing on shipping, chartering & ship management services. Having been in business for more than 5 years, the Subject has established a remarkable clientele base for itself which has contributed to its business growth. Presently, the issued and paid up capital of the Subject stands at SGD 24,670. However, with a strong backing from its holding company, the Subject enjoys timely financial assistance should the needs arise.

Over the years, the Subject has penetrated into both the local and overseas market. The Subject has positioned itself in the global market and is competing in the industry. Its stable clientele base will enable the Subject to further enhance its business in the near term. Overall, we regard that the Subject's management capability is average. This indicates that the Subject has greater potential to improve its business performance and raising income for the Subject.

We noted that both the turnover and profits have increased compared to the previous year. The higher profit could be due to increase in turnover and better control over its operating costs. Return on shareholders' funds of the Subject was at an acceptable range which indicated that the management was efficient in utilising its funds to generate income. The Subject is in good liquidity position with its current liabilities well covered by its current assets. Hence, it has sufficient working capital to meet its short term financial obligations. Being a zero geared company, the Subject virtually has no financial risk as it is mainly dependent on its internal funds to finance its business. Given a positive net worth standing at USD 1,962,811, the Subject should be able to maintain its business in the near terms.

The Subject's suppliers are from both the local and overseas countries. This will eliminate the risk of dependency on deliveries from a number of key suppliers and insufficient quantities of its raw materials. Overall the Subject

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has a good control over its resources.

Overall, the Subject's payment habit is good as the Subject has a good credit control and it could be taking advantage of the cash discounts while maintaining a good reputation with its creditors.

The industry has reached its maturity stage and only enjoying a marginal growth. The steady growth of the country's economy will further enhance the industry activities. Thus, the Subject's future performance is very much depend on its marketing strategies in order to retain its position in the market.

Based on the above condition, we recommend credit be granted to the Subject promptly.

## **PROFIT AND LOSS ACCOUNT**

**THE FINANCIAL STATEMENTS WERE PREPARED IN ACCORDANCE WITH SINGAPORE FINANCIAL REPORTING STANDARDS.**

**PROPEL SHIPPING PTE. LTD.**

|   | 2017-03-31   | 2016-03-31   |
|---|--------------|--------------|
| Financial Year End                            | 2017-03-31   | 2016-03-31   |
| Months  | 12           | 12           |
| Consolidated Account                          | Company      | Company      |
| Audited Account                               | YES          | YES          |
| Unqualified Auditor's Report (Clean Opinion)  | YES          | YES          |
| Financial Type                                | FULL         | FULL         |
| Currency                                      | USD          | USD          |
| TURNOVER                                      | 53,641,682   | 23,922,543   |
| Other Income                                  | (51,096,950) | (22,241,642) |
|   | -----        | -----        |
| Total Turnover                                | 2,544,732    | 1,680,901    |
|   | -----        | -----        |
| PROFIT/(LOSS) FROM OPERATIONS                 | 2,141,999    | 1,496,602    |
|   | -----        | -----        |
| PROFIT/(LOSS) BEFORE TAXATION                 | 2,141,999    | 1,496,602    |
| Taxation                                      | (1,842,868)  | (653,418)    |
|   | -----        | -----        |
| PROFIT/(LOSS) AFTER TAXATION                  | 299,131      | 843,184      |
|   | -----        | -----        |
| <b>RETAINED PROFIT/(LOSS) BROUGHT FORWARD</b> |              |              |
| As previously reported                        | 1,643,600    | 800,416      |
|   | -----        | -----        |
| As restated                                   | 1,643,600    | 800,416      |
|   | -----        | -----        |
| PROFIT AVAILABLE FOR APPROPRIATIONS           | 1,942,731    | 1,643,600    |
|   | -----        | -----        |
| RETAINED PROFIT/(LOSS) CARRIED FORWARD        | 1,942,731    | 1,643,600    |
|   | =====        | =====        |

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## **BALANCE SHEET**

### **PROPEL SHIPPING PTE. LTD.**

#### **CURRENT ASSETS**

|                                       |                  |                  |
|---------------------------------------|------------------|------------------|
| Trade debtors                         | 2,143,406        | 1,024,754        |
| Other debtors, deposits & prepayments | 402,376          | 501,501          |
| Amount due from holding company       | 4,005,319        | 1,165,174        |
| Amount due from related companies     | 3,004,213        | 1,837,379        |
| Cash & bank balances                  | 116,622          | 258,145          |
|                                       | -----            | -----            |
| <b>TOTAL CURRENT ASSETS</b>           | <b>9,671,936</b> | <b>4,786,953</b> |
|                                       | -----            | -----            |
| <b>TOTAL ASSET</b>                    | <b>9,671,936</b> | <b>4,786,953</b> |
|                                       | =====            | =====            |

#### **CURRENT LIABILITIES**

|   |                  |                  |
|---|------------------|------------------|
| Trade creditors                         | 3,065,824        | 1,939,193        |
| Other creditors & accruals              | 219,305          | 29,143           |
| Amounts owing to holding company        | 4,301,796        | 1,001,243        |
| Provision for taxation                  | 122,200          | 153,694          |
|   | -----            | -----            |
| <b>TOTAL CURRENT LIABILITIES</b>        | <b>7,709,125</b> | <b>3,123,273</b> |
|   | -----            | -----            |
| <b>NET CURRENT ASSETS/(LIABILITIES)</b> | <b>1,962,811</b> | <b>1,663,680</b> |
|   | -----            | -----            |

#### **LONG TERM LIABILITIES**

|                         |                  |                  |
|-------------------------|------------------|------------------|
| <b>TOTAL NET ASSETS</b> | <b>1,962,811</b> | <b>1,663,680</b> |
|                         | =====            | =====            |

#### **SHARE CAPITAL**

|                            |               |               |
|----------------------------|---------------|---------------|
| Ordinary share capital     | 20,080        | 20,080        |
|                            | -----         | -----         |
| <b>TOTAL SHARE CAPITAL</b> | <b>20,080</b> | <b>20,080</b> |

#### **RESERVES**

|  |                  |                  |
|--|------------------|------------------|
| Retained profit/(loss) carried forward | 1,942,731        | 1,643,600        |
|  | -----            | -----            |
| <b>TOTAL RESERVES</b>                  | <b>1,942,731</b> | <b>1,643,600</b> |
|  | -----            | -----            |
| <b>SHAREHOLDERS' FUNDS/EQUITY</b>      | <b>1,962,811</b> | <b>1,663,680</b> |
|  | =====            | =====            |

## **FINANCIAL RATIO**

### **PROPEL SHIPPING PTE. LTD.**

#### **TYPES OF FUNDS**

|                  |         |         |
|------------------|---------|---------|
| Cash             | 116,622 | 258,145 |
| Net Liquid Funds | 116,622 | 258,145 |

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|   |           |           |
|---|-----------|-----------|
| Net Liquid Assets   | 1,962,811 | 1,663,680 |
| Net Current Assets/(Liabilities)  | 1,962,811 | 1,663,680 |
| Net Tangible Assets   | 1,962,811 | 1,663,680 |
| Net Monetary Assets   | 1,962,811 | 1,663,680 |
| <b>PROFIT &amp; LOSS ITEMS</b>  |           |           |
| Earnings Before Interest & Tax (EBIT)                                   | 2,141,999 | 1,496,602 |
| Earnings Before Interest, Taxes, Depreciation And Amortization (EBITDA) | 2,141,999 | 1,496,602 |
| <b>BALANCE SHEET ITEMS</b>  |           |           |
| Total Liabilities   | 7,709,125 | 3,123,273 |
| Total Assets  | 9,671,936 | 4,786,953 |
| Net Assets  | 1,962,811 | 1,663,680 |
| Net Assets Backing  | 1,962,811 | 1,663,680 |
| Shareholders' Funds   | 1,962,811 | 1,663,680 |
| Total Share Capital   | 20,080    | 20,080    |
| Total Reserves  | 1,942,731 | 1,643,600 |
| <b>GROWTH RATIOS (Year on Year) (%)</b>                                 |           |           |
| Revenue   | 124.23    | 1,122.52  |
| Profit/(Loss) Before Tax  | 43.12     | 1,413.65  |
| Profit/(Loss) After Tax   | (64.52)   | 778.95    |
| Total Assets  | 102.05    | 740.19    |
| Total Liabilities   | 146.83    | 601.01    |
| <b>LIQUIDITY (Times)</b>  |           |           |
| Cash Ratio  | 0.02      | 0.08      |
| Liquid Ratio  | 1.25      | 1.53      |
| Current Ratio   | 1.25      | 1.53      |
| <b>WORKING CAPITAL CONTROL (Days)</b>                                   |           |           |
| Debtors Ratio   | 15        | 16        |
| Creditors Ratio   | 21        | 30        |
| <b>SOLVENCY RATIOS (Times)</b>  |           |           |
| Liabilities Ratio   | 3.93      | 1.88      |
| Assets Backing Ratio  | 97.75     | 82.85     |
| <b>PERFORMANCE RATIO (%)</b>  |           |           |
| Operating Profit Margin   | 3.99      | 6.26      |
| Net Profit Margin   | 0.56      | 3.52      |
| Return On Net Assets  | 109.13    | 89.96     |
| Return On Capital Employed  | 109.13    | 89.96     |
| Return On Shareholders' Funds/Equity                                    | 15.24     | 50.68     |

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**FOREIGN EXCHANGE RATES**

| Currency  | Unit | Indian Rupees |
|-----------|------|---------------|
| US Dollar | 1    | INR 73.90     |
| UK Pound  | 1    | INR 97.33     |
| Euro      | 1    | INR 85.58     |
| SGD       | 1    | INR 53.44     |

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

|                      |     |
|----------------------|-----|
| Analysis Done by :   | NIY |
| Report Prepared by : | SYL |

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**RATING EXPLANATIONS**

| Credit Rating | Explanation      | Rating Comments  |
|---------------|------------------|--|
| A++           | Minimum Risk     | Business dealings permissible with minimum risk of default     |
| A+            | Low Risk         | Business dealings permissible with low risk of default         |
| A             | Acceptable Risk  | Business dealings permissible with moderate risk of default    |
| B             | Medium Risk      | Business dealings permissible on a regular monitoring basis    |
| C             | Medium High Risk | Business dealings permissible preferably on secured basis      |
| D             | High Risk        | Business dealing not recommended or on secured terms only      |
| NB            | New Business     | No recommendation can be done due to business in infancy stage |
| NT            | No Trace         | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)