

MIRA INFORM REPORT

Report No. :	534716
Report Date :	17.10.2018

IDENTIFICATION DETAILS

Name :	ZEPPELIN SYSTEMS USA INC.
Registered Office :	Corporation Service Co. 1201 Hays Street Tallahassee, Fl 32301 Usa
Country :	United States
Financials (as on) :	2017 (Zeppelin Group)
Date of Incorporation :	09.07.1983
Legal Form :	Florida Profit Corporation
Line of Business :	Subject is engineers, manufactures, and supplies plants for handling, storage, conveying, mixing, metering, and weighing of high-quality bulk materials and liquids.
No. of Employees :	99 Employees

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating : A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Maximum Credit Limit :	USD 500 000
Status :	Good
Payment Behaviour :	Regular
Litigation :	Exist

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	ZEPPELIN SYSTEMS USA, INC.
Trade Name	ZEPPELIN SYSTEMS USA / ZEPPELIN SYSTEMS / ZEPPELIN GROUP
ID	ID
ID Details	Document Number G58824 FEI/EIN Number 59-2324237
Creation Date	1983
Incorporation Date	09/07/1983
Legal Address	Registered Agent Name & Address CORPORATION SERVICE CO. 1201 HAYS STREET TALLAHASSEE, FL 32301 USA
Operative Address	13330 BYRD DR ODESSA, FL, 33556-5312 United States
Telephone	813-920-7434
Fax	813-920-3864
Legal Form	Florida Profit Corporation
E-Mail	info@zeppelin-usa.com / Charles.Cherry@zeppelin-usa.com
Registered In	Florida
Website	www.zeppelin-systems.com
Contact	ANDERSON, ROBERT W, President, Chief Executive Officer and Director
Staff	99 employees
Activity	SIC Code 5084, Industrial Machinery and Equipment

BANKS

Name of Bank	Reported Amount
There are not informed banks	
Description	The company does not make its banking data public.

HISTORY

History	The company was founded in 1983
Key Developments	The previous name of the company was REIMELT CORPORATION. The company changed its name in 2011.
Parent Company	The company is a subsidiary of Zeppelin Systems GmbH. Zeppelin Systems GmbH was founded in 1908.

PRINCIPAL ACTIVITY

General Description	ZEPPELIN SYSTEMS USA, INC. engineers, manufactures, and supplies plants for handling, storage, conveying, mixing, metering, and weighing of high-quality bulk materials and liquids.
Service/Product Description	Zeppelin Systems USA, Inc. of Florida manufactures industrial automation machinery. The Company offers food, plastic, and rubber processing machinery. Zeppelin Systems USA serves customers globally.

PRODUCTS & SOLUTIONS

Silos
Components
Mixers
Compounder
Codos@System
ReciPure@System
Process solutions

INDUSTRIES

Rubber and tire industry
Plastics producers and forwarders
Plastics processors
Food industry

SERVICE

Customer Service
Aviation & Industrial Service
Customer and technology center
Wholesale and Retail

Sales	
Operations Area	National and International
Imports From	Germany

Export To	Worldwide
Employees	99 employees
Payments With Suppliers	Regular
Brands	
Brand	Comments
Codos	NA
ReciPure	NA
Prisma	NA

Clients

Name of Client	Country	Comments
SABRITAS S DE RL DE CV	MEXICO	NA
PIRELLI NEUMATICOS SA. DE CV.	MEXICO	NA
PURATOS DE MEXICO SA DE CV	MEXICO	NA
GALLETERA SANTA MARIA DE GUADALUPE SA DE CV	MEXICO	NA
TIOSA (TRANSPORTES INTERNOS ORGANIZADOS S.A.)	ECUADOR	NA
Bimbo De Colombia Sa	COLOMBIA	NA

Comments -

Suppliers

Supplier Name	Country	Comments
ZEPPELIN SYSTEMS GMBH	GERMANY	NA

Comments -

LOCATION

Headquarters	13330 BYRD DR ODESSA, FL, 33556-5312 United States
Branches	Plastics & Rubber Plants 11050 W. Little York Rd, Bldg D Houston, Texas 77041 USA Tel.: +1 713-849-5666 Fax: +1 713-849-5655 zeppelin-usa@zeppelin-

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Industries usa.com
NA

GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange NO
Capital NA
Shareholders (%) This is a private company. The company does not disclose information on shareholders. The following information has been obtained through private sources and could not be confirmed:

The company is a subsidiary of Zeppelin Systems GmbH

Information about Zeppelin Systems GmbH
Headquarters
Graf-Zeppelin-Platz 1
88045 Friedrichshafen
GERMANY

Für Navigationssysteme/For navigation systems:
Leutholdstraße
88045 Friedrichshafen
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Fax: +49 7541 202 1491
zentral.fn@zeppelin.com

Management ANDERSON, ROBERT W, President, Chief Executive Officer and Director
IVKOVICH, BRIAN R, Senior Vice President
KESSLER, UDO G, Treasurer
HOECH, MICHAEL S, Vice President of Operations
KIEFER, AXEL, Member of the Board
HORN, WOLFGANG, Director
KILBRIDE, JOHN J, Director
MARQUARDT, STEPHEN, Officer
BERENS, ANDREAS, Chief Financial Officer
BIEGER PATRICK, Vice President
Donald Lomei, Procurement
Phon Daraphet, Electrical Engineer
Christian Tittensor, Director of Sales & Marketing
NA

Subsidiary Companies

Related Companies Zeppelin Systems Latin America Equipamentos Industriais Ltda

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zeppelin@zeppelin-korea.co.kr

FINANCIAL INFORMATION

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	2017 USD
Sales	52,000,000
Money Flow	Normal
Financial Figures	WE ALSO ATTACH THE LATEST FINANCIAL STATEMENTS OF ZEPPELIN GROUP
Import Fob Dollar Year	Amount
There are not Import Fob Dollar informed	
Export Fob Dollar Year	Amount
There are not Export Fob Dollar informed	

LEGAL FILINGS

Lawsuits	<p>Schenck Process LLC v. Zeppelin Systems USA, Inc. et al, No. 4:2018cv00470 - Document 19 (W.D. Mo. 2018) Court Description: ORDER denying 4 Plaintiff Schenck Process LLC's motion for temporary restraining order and preliminary injunction, and staying Defendant Zeppelin Systems USA, Inc.'s deadline to answer and respond to Plaintiff's expedited discovery. Signed on 6/25/2018 by District Judge Ortrie D. Smith. (Kitsmiller, Julia)</p> <p>Carter et al v. Schenck Process LLC Plaintiff: DeShay Carter and Zeppelin Systems USA, Inc. Defendant: Schenck Process LLC Case Number: 4:2018cv01991 Filed: June 15, 2018 Court: Texas Southern District Court Office: Houston Office County: Harris</p>
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Trademarks

Presiding Judge: David Hittner
Nature of Suit: Recovery of Overpayment and
Enforcement of Judgment
Cause of Action: 28:1332
Jury Demanded By: None
PRISMA - Trademark Details
Status: 800 - Registered And Renewed
Image for trademark with serial number 76094366
Serial Number76094366
Registration Number2581072
Word MarkPRISMA
Status800 - Registered And Renewed
Status Date2012-02-09
Filing Date2000-07-21
Registration Number2581072
Registration Date2002-06-18
Mark Drawing1000 - Typeset:
Word(s)/letter(s)/number(s) Typeset
Published for Opposition Date2002-03-26
Law Office Assigned Location CodeL80
Employee NameOSLICK, SCOTT M
No found

Patents Registered

Renewals

Annual Reports
Report Year Filed Date
2018 01/19/2018
2018 03/29/2018
2018 09/10/2018

UCC (Uniform Commercial Code)

The previous name of the company was REIMELT CORPORATION. The company changed its name in 2011.
No records found

OFAC Sanctions List Search

The company is not listed in the OFAC list.

SUMMARY

Summary

Founded in 1983, ZEPPELIN SYSTEMS USA, INC. engineers, manufactures, and supplies plants for handling, storage, conveying, mixing, metering, and weighing of high-quality bulk materials and liquids.

The company has approximately 99 employees and generates an estimated USD 52 million in annual revenue.

The company exports worldwide and imports from Germany, operating within national and international markets.

The company is a subsidiary of Zeppelin Systems GmbH.

This has been an ACTIVE company incorporated in FLORIDA in 1983.

RISK INFORMATION

Debts	Controlled
Payments	Regular
Cash Flow	Normal
Suggested Credit Line	USD 500 000
State	ACTIVE

INTERVIEW

First Name	Joseph
Position	Receptionist
Comments	<p>We called to the company and the Receptionist confirmed legal name, trade name, address, branch, telephone, website, and this email: info@zeppelin-usa.com</p> <p>She transferred the call to another person who confirmed that the company is part of the ZEPPELIN GROUP. He explained that the company operates globally and confirmed main products and services.</p> <p>He refused to provide information about management and financial figures, explaining that he did not have that kind of information.</p>

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.90
UK Pound	1	INR 97.33
Euro	1	INR 85.57
USD	1	INR 73.48

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIS
Report Prepared by :	POJ

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)