

MIRA INFORM REPORT

Report No. :	535019
Report Date :	19.10.2018

IDENTIFICATION DETAILS

Name :	HINDUSTAN SPECIALITY CHEMICALS
Registered Office :	401, 4 th Floor, Earth Samapann Building, 198/200, Khetwadi Main Road, Mumbai – 400004, Maharashtra
Tel. No.:	91-22-66569999
Country :	India
Financials (as on) :	31.03.2018
Year of establishment :	1999
Capital Investment / Paid-up Capital :	Not Divulged
IEC No.: [Import-Export Code No.]	0399009060
TIN/CST No.:	27740404225
GSTN : [Goods & Service Tax Registration No.]	27AABFH2933C1ZU
PAN No.: [Permanent Account No.]	AABFH2933C
Legal Form :	Partnership Concern with an Unlimited Liability of the Partners
Line of Business :	Trader and Importer of Pharmaceutical Chemicals (Confirmed by management)
No. of Employees :	23 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
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A	Acceptable Risk	Business dealings permissible with moderate risk of default
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Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Subject is a partnership concern and it was established in the year 1999.</p> <p>It is engaged as a trader and importer of pharmaceutical chemicals.</p> <p>Mr. Ashish Barot (Accounts Head) provided with information and claimed that the subject has achieved a revenue of approximately INR 750 million for FY2017 and a revenue of approximately INR 900 million for FY 2018. However, these figures are not verified.</p> <p>Rating takes into consideration, established track record of business operations and fair revenue base of the concern.</p> <p>Payments seems to be usually correct.</p> <p>In view of aforesaid, the concern can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

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Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 19.10.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Ashish Barot
Designation :	Accounts Head
Contact No.:	91-22-66569999
Date :	16.10.2018

LOCATIONS

Registered Office :	401, 4 th Floor, Earth Samapann Building, 198/200, Khetwadi Main Road, Mumbai – 400004, Maharashtra, India
Tel. No.:	91-22-66569999
Mobile No.:	91-9820454447 (Mr. Dinesh Shah)
Fax No.:	Not Available
E-Mail :	jayesh@nutron.in ashish.barot@nutron.in
Website :	http://www.nutron.com
Location :	Owned
Locality :	Commercial
Warehouse :	M.B. Shah and Brothers, Choudhary Compound, Manish Estate, Opposite Shri Vijay Laxmi Transport, Purna Village, Bhiwandi, Thane– 421302, Maharashtra, India

PARTNERS

Name :	Mr. Manish B. Shah
Designation :	Partner
Date of Birth/Age :	44 Years
Qualification :	B. E. (Chem)
Experience :	20 Years
Name :	Mr. Ramesh Shah
Designation :	Partner
Date of Birth/Age :	62 Years
Qualification :	Diploma in Civil Engineering
Experience :	43 Years

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Name :	Mr. Ritesh Shah
Designation :	Partner
Date of Birth/Age :	37 Years
Qualification :	B. Com.
Experience :	15 Years
Name :	Mrs. Shilpa Shah
Designation :	Partner
Date of Birth/Age :	42 Years
Qualification :	B.Com
Experience :	15 Years
Name :	Mrs. Purnima Shah
Designation :	Partner
Date of Birth/Age :	41 Years
Qualification :	B.Com
Experience :	15 Years
Name :	Mrs. Deepali Shah
Designation :	Partner
Date of Birth/Age :	35 Years
Qualification :	B.Com
Experience :	15 Years

KEY EXECUTIVES

Name :	Mr. Ashish Barot
Designation :	Accounts Head

BUSINESS DETAILS

Line of Business :	Trader and Importer of Pharmaceutical Chemicals (Confirmed by management)
Products :	Pharmaceutical Chemicals
Brand Names :	Not Available
Agencies Held :	Not Available
Exports :	
Products :	Pharmaceutical Chemicals
Countries :	<ul style="list-style-type: none"> • European Countries • Poland • Italy

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	<ul style="list-style-type: none"> United States of America
Imports :	
Products :	Pharmaceutical Chemicals
Countries :	<ul style="list-style-type: none"> Germany China Thailand
Terms :	
Selling :	L/C, Cheque and Others (NEFT / RTGS)
Purchasing :	L/C, Cheque and Others (NEFT / RTGS)

GENERAL INFORMATION

Suppliers :	Reference :	BASF India Limited
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Experience :	--
	Maximum Limit Dealt :	--
Customers :	Retailers and End Users	
	Reference :	OC Specialities Private Limited
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Experience :	--
Maximum Limit Dealt :	--	
No. of Employees :	23 (Approximately)	
Bankers :	<ul style="list-style-type: none"> ICICI Bank Limited 	
	Banker Name	Citi Bank
	Branch Address	Fort Branch, Mumbai, Maharashtra, India
	Person Name (With Designation)	--
	Contact Number	--
	Name of Account Holder	--
	Account Number	--
	Account Since (Date/Year of Account Opening)	--

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	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
	Remarks (If any)	--

Auditors :	
Name :	V.C. Shah and Company Chartered Accountants
Memberships :	Not Available
Collaborators :	Not Available
Sister Concern (As confirmed by management) :	Nutron Pharmaceuticals Private Limited

CAPITAL STRUCTURE

Capital Investment :	
Owned :	Not Divulged
Borrowed :	--
Total :	Not Divulged

FINANCIAL DATA
[all figures are in INR Million]

Particulars	31.03.2018	31.03.2017	31.03.2016
Sales Turnover (Approximately)	900.000	750.000	880.000

Expected Sales (2018-19): INR 1000.000 Million (Due to business growth)

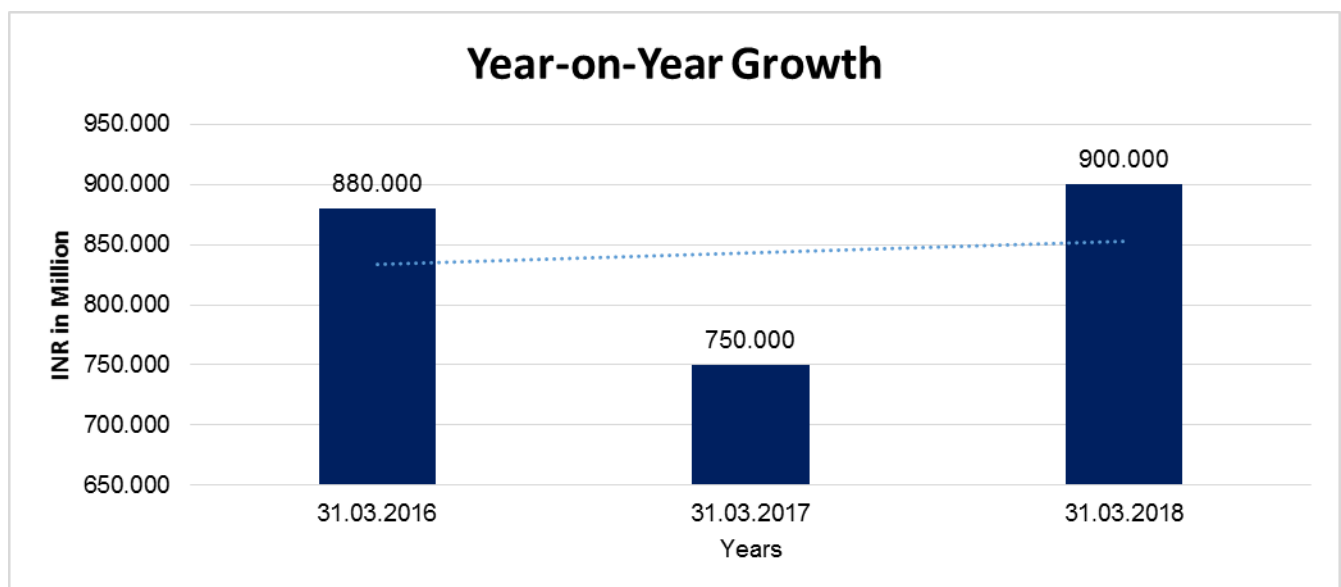
The above information has been parted by Mr. Ashish Barot (Accounts Head)

Note : Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry.

FINANCIAL ANALYSIS
[all figures are in INR Million]

YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales Turnover (Approximately)	880.000	750.000	900.000
		(14.773)	20.000



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	Yes
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	No
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	Yes
28	Estimation for coming financial year	Yes
29	Profitability for last three years	No
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 73.97
UK Pound	1	INR 97.08
Euro	1	INR 85.48

INFORMATION DETAILS

Information Gathered by :	SHW
Analysis Done by :	VIVR
Report Prepared by :	RKI

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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