

MIRA INFORM REPORT

Report No. :	535065
Report Date :	20.10.2018

IDENTIFICATION DETAILS

Name :	UNITED FISHERIES OF KUWAIT KSCC
Registered Office :	Danat Al Safat Tower, 10 th Floor, Beirut Street, Hawalli, P O Box: 22044 & 22049, Safat 13081
Country :	Kuwait
Financials (as on) :	31.12.2017
Date of Incorporation :	01.05.1972
Com. Reg. No.:	105419
Legal Form :	Kuwaiti Shareholding Closed Company - KSCC
Line of Business :	Subject is engaged in the trawling for shrimps, processing, import and export of fresh and frozen fish products.
No. of Employees :	330

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Kuwait	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

KUWAIT - ECONOMIC OVERVIEW

Kuwait has a geographically small, but wealthy, relatively open economy with crude oil reserves of about 102 billion barrels - more than 6% of world reserves. Kuwaiti officials plan to increase production to 4 million barrels of oil equivalent per day by 2020. Petroleum accounts for over half of GDP, 92% of export revenues, and 90% of government income.

With world oil prices declining, Kuwait realized a budget deficit in 2015 for the first time more than a decade; in 2016, the deficit grew to 16.5% of GDP. Kuwaiti authorities announced cuts to fuel subsidies in August 2016, provoking outrage among the public and National Assembly, and the Amir dissolved the government for the seventh time in ten years. In 2017 the deficit was reduced to 7.2% of GDP, and the government raised \$8 billion by issuing international bonds. Despite Kuwait's dependence on oil, the government has cushioned itself against the impact of lower oil prices, by saving annually at least 10% of government revenue in the Fund for Future Generations.

Kuwait has failed to diversify its economy or bolster the private sector, because of a poor business climate, a large public sector that employs about 74% of citizens, and an acrimonious relationship between the National Assembly and the executive branch that has stymied most economic reforms. The Kuwaiti Government has made little progress on its long-term economic development plan first passed in 2010. While the government planned to spend up to \$104 billion over four years to diversify the economy, attract more investment, and boost private sector participation in the economy, many of the projects did not materialize because of an uncertain political situation or delays in awarding contracts. To increase non-oil revenues, the Kuwaiti Government in August 2017 approved draft bills supporting a Gulf Cooperation Council-wide value added tax scheduled to take effect in 2018.

Source : CIA

SUMMARY

Company Name	: UNITED FISHERIES OF KUWAIT KSCC
Country of Origin	: Kuwait
Legal Form	: Kuwaiti Shareholding Closed Company - KSCC
Registration Date	: 1 st May 1972
Commercial Registration Number	: 105419
Chamber Membership Number	: 97771
Issued Capital	: KD 5,000,000
Paid up Capital	: KD 5,000,000
Total Workforce	: 330
Activities	: Shrimp trawling
Financial Condition	: Fair
Payments	: No Complaints
Operating Trend	: Steady

COMPANY NAME

UNITED FISHERIES OF KUWAIT KSCC

ADDRESS

REGISTERED & PHYSICAL ADDRESS

Building : Danat Al Safat Tower, 10th Floor
Street : Beirut Street
Area : Hawalli

PO Box : 22044 & 22049

Town : Safat 13081
Country : Kuwait

Telephone : (965) 1802224 / 18284866 / 22675353 / 22675363 / 22675355 / 22909845
Facsimile : (965) 24345004 / 24816974 / 24843701 / 24849612 / 22909878
Email : info@ufkonline.com

Please note that subject's previous address was, Faisal Centre, Dajeej Area, Safat

Premises

Subject operates from a large suite of offices that are rented and located in the Central Business Area of Safat.

KEY PRINCIPALS

<u>Name</u>	<u>Position</u>
• Hamad Al Turkait	Chairman
• Abdullatif Abdul Wahab Al Tamar	Managing Director
• Saud Abdulaziz Al Owasi	Director
• Hameed Mohamed Ali Abdullah	Director
• Ahmed Walid Al Sharhan	Director
• Mishaal Al Jurki	Chief Executive Officer

- | | |
|----------------------|------------------------|
| • Abdul Karim Sobhi | General Manager |
| • Bassam Al Wahidi | Deputy General Manager |
| • Abdul Hameed Ahmed | Finance Manager |
| • Philip Samuel | Accounting Manager |
| • Ahmed Al Kharoob | Commercial Manager |

LEGAL FORM & OWNERS

Date of Establishment : 1st May 1972

Legal Form : Kuwaiti Shareholding Closed Company - KSCC

Commercial Reg. No. : 105419

Chamber Member No. : 97771

Issued Capital : KD 5,000,000

Paid up Capital : KD 5,000,000

Name of Shareholder (s)	Percentage
• Danah Al Safat Foodstuff Co KSC Safat	100%

AFFILIATED COMPANIES

- United Dana Fisheries Company
Hawalli
- Dana Bahar Al Arab Fisheries Co
Oman
- Dana Saheil
Iran

OPERATIONS

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Activities: Engaged in the trawling for shrimps, processing, import and export of fresh and frozen fish products.

It has a fleet comprising 20 shrimp trawlers.

Subject also operates a chain of 26 Danah retail fish shops.

Subject is HACCP and ISO 9001:2000 accredited.

Import Countries: India and the Far East

Operating Trend: Steady

Subject has a workforce of approximately 330 employees.

FINANCIAL DATA

Financial highlights provided by local sources are given below:

Currency: Kuwaiti Dinars (KD)

	Year Ending 31/12/16:	Year Ending 31/12/17:
Total Sales	KD 6,500,0000	KD 6,775,000

Local sources consider subject's financial condition to be Fair.

The above financial figures are based on estimations by our local sources.

BANKERS

- National Bank of Kuwait
Ali Awadi Tower
Ahmed Al Jaber Street
PO Box: 95
Safat 13001
Tel: (965) 23981188 / 23981189
Fax: (965) 23985643

PAYMENT HISTORY

No complaints regarding subject's payments have been reported.

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GENERAL COMMENTS

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.44
UK Pound	1	INR 95.65
Euro	1	INR 84.17
KWD	1	INR 242.27

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIS
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)