

## MIRA INFORM REPORT

Report No. :	535734
Report Date :	22.10.2018

### IDENTIFICATION DETAILS

Name :	ENGLISH TEA SHOP (UK) LTD
Registered Office :	Devonshire House 1 Devonshire Street London W1W 5DR
Country :	United Kingdom
Financials (as on) :	31.03.2017
Date of Incorporation :	11.06.2010
Com. Reg. No.:	07282017
Legal Form :	Private limited with Share Capital
Line of Business :	Wholesale of coffee, tea, cocoa and spices
No. of Employees :	6 (2017)

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	£75,000
Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

### NOTES :

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Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

### UNITED KINGDOM - ECONOMIC OVERVIEW

The UK, a leading trading power and financial center, is the third largest economy in Europe after Germany and France. Agriculture is intensive, highly mechanized, and efficient by European standards, producing about 60% of food needs with less than 2% of the labor force. The UK has large coal, natural gas, and oil resources, but its oil and natural gas reserves are declining; the UK has been a net importer of energy since 2005. Services, particularly banking, insurance, and business services, are key drivers of British GDP growth. Manufacturing, meanwhile, has declined in importance but still accounts for about 10% of economic output.

In 2008, the global financial crisis hit the economy particularly hard, due to the importance of its financial sector. Falling home prices, high consumer debt, and the global economic slowdown compounded the UK's economic problems, pushing the economy into recession in the latter half of 2008 and prompting the then BROWN (Labour) government to implement a number of measures to stimulate the economy and stabilize the financial markets. Facing burgeoning public deficits and debt levels, in 2010 the then CAMERON-led coalition government (between Conservatives and Liberal Democrats) initiated an austerity program, which has continued under the Conservative government. However, the deficit still remains one of the highest in the G7, standing at 3.6% of GDP as of 2017, and the UK has pledged to lower its corporation tax from 20% to 17% by 2020. The UK had a debt burden of 90.4% GDP at the end of 2017.

The UK economy has begun to slow since the referendum vote to leave the EU in June 2016. A sustained depreciation of the British pound has increased consumer and producer prices, weighing on consumer spending without spurring a meaningful increase in exports. The UK has an extensive trade relationship with other EU members through its single market membership, and economic observers have warned the exit will jeopardize its position as the central location for European financial services. Prime Minister MAY is seeking a new "deep and special" trade relationship with the EU following the UK's exit. However, economists doubt that the UK will be able to preserve the benefits of EU membership without the obligations. The UK is expected to officially leave the EU by the end of March 2019.

Source : CIA

## **COMPANY NAME AND ADDRESS**

ENGLISH TEA SHOP (UK) LTD

DEVONSHIRE HOUSE 1 DEVONSHIRE STREET LONDON W1W 5DR

## **COMPANY NO.**

07282017

## **COMPANY STATUS**

Active - Accounts Filed

## **CREDIT LIMIT**

£75,000

## **COMPANY SUMMARY**

Registered Address	DEVONSHIRE HOUSE 1 DEVONSHIRE STREET LONDON W1W 5DR
Trading Address	Devonshire House 1 Devonshire Street London W1W 5DR
Website Address	<a href="http://www.etsteas.co.uk">http://www.etsteas.co.uk</a>
Telephone Number	02081500019
Fax Number	
TPS	No
FPS	Yes
Incorporation Date	11/06/2010
Previous Name	
Type	Private limited with Share Capital

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FTSE Index	-
Date of Change	-
Filing Date of Accounts	18/11/2017
Currency	GBP
Share Capital	£1,000
SIC07	46370
Charity Number	-
SIC07 Description	WHOLESALE OF COFFEE, TEA, COCOA AND SPICES
Principal Activity	Wholesale market.

## **ADDITIONAL INFORMATION**

CCJ's	0 (£0)
No CCJ Information To Display	
Ultimate Holding Company	ENGLISH TEA SHOP (UK) LTD
Accountant	-
Mortgages	4
Group	2 companies
Linkages	0 companies
Countries	In 0 countries

## **KEY FINANCIALS**

Year to Date	Turnover	Pre Tax Profit	Shareholder's Funds	Employees
31/03/2017	£8,536,156	£395,792	£523,233	6
31/03/2016	£6,035,586	£240,000	£406,177	5
31/03/2015	£5,273,565	£239,008	£359,448	-

## **MORTGAGE SUMMARY**

Total Mortgage	4
Outstanding	4
Satisfied	0

## **TRADE DEBTORS / BAD DEBT SUMMARY**

Total Number of Documented Trade	0
Total Value of Documented Trade	£0

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## COMMENTARY

This company's ratio of total liabilities to total assets indicates the presence of moderate equity funding.
This company's return on total assets employed ratio indicates a relatively efficient use of assets.
The company has more cash than short term bank borrowings.
This company trades in an industry with a lower level of corporate failures.

## CCJ

Total Number of Exact CCJs -	0	Total Value of Exact CCJs -	
Total Number of Possible CCJs -	0	Total Value of Possible CCJs -	
Total Number of Satisfied CCJs -	0	Total Value of Satisfied CCJs -	
Total Number of Writs -	-		

Total Current Directors	3	Total Current Secretaries	0
Total Previous Directors / Company Secretaries	2	Total Person's With Significant Control	2

## CURRENT DIRECTORS

<b>Title</b>	Mr	<b>Function</b>	Director
<b>Name</b>	Gamini Jayaweera	<b>Nationality</b>	Sri Lankan
<b>Date of Birth</b>	02/1953	<b>Present Appointments</b>	2
<b>Latest Address</b>	Devonshire House 1 Devonshire Street, London	<b>Appointment Date</b>	11/06/2010
<b>Post Code</b>	W1W 5DR		

<b>Title</b>		<b>Function</b>	Director
<b>Name</b>	Suranga Bandara Herath	<b>Nationality</b>	Sri Lankan
<b>Date of Birth</b>	01/1978	<b>Present Appointments</b>	1
<b>Latest Address</b>	Devonshire House 1 Devonshire Street, London	<b>Appointment Date</b>	11/06/2010
<b>Post Code</b>	W1W 5DR		

<b>Title</b>	Mr	<b>Function</b>	Director
<b>Name</b>	Dehiwala Liyanage Ranjeeva De Silva	<b>Nationality</b>	British
<b>Date of Birth</b>	01/1974	<b>Present Appointments</b>	2
<b>Latest Address</b>	Devonshire House 1 Devonshire Street, London	<b>Appointment Date</b>	01/08/2012

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Post Code	W1W 5DR
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Current Company Secretary

## TOP SHAREHOLDERS

Name	Currency	Share Count	Share Type	Nominal Value	% of Total Share Count
SURANGA BANDARA HERATH	GBP	450	ORDINARY A	1	45
GAMINI JAYAWEERA	GBP	450	ORDINARY A	1	45
RANJEEVA DE SILVA	GBP	100	ORDINARY B	1	10







## PROFIT & LOSS

	Date Of Accounts	31/03/17	(%)	31/03/16	(%)	31/03/15	(%)	31/03/14	(%)	30/06/13
	Weeks	52	(%)	52	(%)	52	(%)	39	(%)	52
	Currency	GBP	(%)	GBP	(%)	GBP	(%)	GBP	(%)	GBP
	Consolidated A/cs	N	(%)	N	(%)	N	(%)	N	(%)	N
	<b>Turnover</b>	<b>£8,536,156</b>	<b>41.4%</b>	<b>£6,035,586</b>	<b>14.4%</b>	<b>£5,273,565</b>	-	-	-	-
	Export	£5,708,140	55.9%	£3,661,171	-	-	-	-	-	-
	Cost of Sales	£7,184,647	39%	£5,170,460	20.6%	£4,286,970	-	-	-	-
	Gross Profit	£1,351,509	56.2%	£865,126	-12.3%	£986,595	-	-	-	-
	Wages & Salaries	£216,586	18.6%	£182,555	-	-	-	-	-	-
	Directors Emoluments	£97,175	4.3%	£93,150	-1.6%	£94,650	-	-	-	-
	<b>Operating Profit</b>	<b>£432,389</b>	<b>56.1%</b>	<b>£276,990</b>	<b>16.9%</b>	<b>£237,025</b>	-	-	-	-
	Depreciation	£519	-96.2%	£13,724	-6.4%	£14,667	48.2%	£9,894	-58.5%	£23,854
	Audit Fees	-	-	-	-	-	-	-	-	-













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	Interest Payments	£36,883	-0.9%	£37,216	999.9%	£153	-	-	-	-
	<b>Pre Tax Profit</b>	<b>£395,792</b>	<b>64.9%</b>	<b>£240,000</b>	<b>0.4%</b>	<b>£239,008</b>	-	-	-	-
	Taxation	-£80,268	-51.4%	-£53,021	-12.9%	-£46,961	-	-	-	-
	Profit After Tax	£315,524	68.7%	£186,979	-2.6%	£192,047	-	-	-	-
	Dividends Payable	£198,468	41.5%	£140,250	18.2%	£118,680	-	-	-	-
	<b>Retained Profit</b>	<b>£117,056</b>	<b>150.5%</b>	<b>£46,729</b>	<b>-36.3%</b>	<b>£73,367</b>	-	-	-	-






**BALANCE SHEET**

	Date Of Accounts	31/03/17	(%)	31/03/16	(%)	31/03/15	(%)	31/03/14	(%)	30/06/13
	Tangible Assets	£298	35.5%	£220	-98.4%	£13,944	890.3%	£1,408	-92.6%	£18,966
	Intangible Assets	£26,012	20.4%	£21,600	3.3%	£20,910	-15.1%	£24,618	41.4%	£17,410
	<b>Total Fixed Assets</b>	<b>£26,310</b>	<b>20.6%</b>	<b>£21,820</b>	<b>-37.4%</b>	<b>£34,854</b>	<b>33.9%</b>	<b>£26,026</b>	<b>-28.5%</b>	<b>£36,376</b>
	Stock	£1,119,533	41.9%	£788,837	6.1%	£743,487	-0.5%	£747,148	33.3%	£560,536
	Trade Debtors	£1,841,676	75.5%	£1,049,175	37.2%	£764,886	19.2%	£641,947	9.6%	£585,495
	Cash	£666,539	150.9%	£265,640	-70.1%	£888,075	52.3%	£583,143	348.2%	£130,116
	Other Debtors	£90,645	-1.1%	£91,613	43.9%	£63,664	-	0	-	0
	Miscellaneous Current Assets	0	-	0	-	0	-	0	-	0
	<b>Total Current Assets</b>	<b>£3,718,393</b>	<b>69.4%</b>	<b>£2,195,265</b>	<b>-10.8%</b>	<b>£2,460,112</b>	<b>24.7%</b>	<b>£1,972,238</b>	<b>54.5%</b>	<b>£1,276,147</b>
	Trade Creditors	£2,772,316	73.7%	£1,595,865	-23.5%	£2,085,298	21.8%	£1,712,183	42.4%	£1,202,470
	Bank Loans & Overdrafts	0	-	0	-	0	-	0	-	0
	Other Short Term Finance	0	-	0	-	0	-	0	-	0






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	Miscellaneous Current Liabilities	£449,154	108.9 %	£215,043	328.2 %	£50,220	-	0	-	0
	<b>Total Current Liabilities</b>	<b>£3,221,470</b>	<b>77.9%</b>	<b>£1,810,908</b>	<b>- 15.2%</b>	<b>£2,135,518</b>	<b>24.7%</b>	<b>£1,712,183</b>	<b>42.4%</b>	<b>£1,202,470</b>
	Bank Loans & Overdrafts and LTL	0	-	0	-	0	-	0	-	0
	Other Long Term Finance	0	-	0	-	0	-	0	-	0
	<b>Total Long Term Liabilities</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>0</b>	<b>-</b>	<b>0</b>




**CAPITAL & RESERVES**

	Date Of Accounts	31/03/17	(%)	31/03/16	(%)	31/03/15	(%)	31/03/14	(%)	30/06/13
	Called Up Share Capital	£1,000	-	£1,000	-	£1,000	-	£1,000	-	£1,000
	P & L Account Reserve	£522,233	28.9%	£405,177	13%	£358,448	25.7%	£285,081	161.4%	£109,053
	Revaluation Reserve	-	-	-	-	-	-	-	-	-
	Sundry Reserves	-	-	-	-	-	-	-	-	-
	<b>Shareholder Funds</b>	<b>£523,233</b>	<b>28.8%</b>	<b>£406,177</b>	<b>13%</b>	<b>£359,448</b>	<b>25.6%</b>	<b>£286,081</b>	<b>159.9%</b>	<b>£110,053</b>





**OTHER FINANCIAL ITEMS**

	Date Of Accounts	31/03/17	(%)	31/03/16	(%)	31/03/15	(%)	31/03/14	(%)	30/06/13
	Net Worth	£497,221	29.3 %	£384,577	13.6 %	£338,538	29.5 %	£261,463	182.2 %	£92,643
	Working Capital	£496,923	29.3 %	£384,357	18.4 %	£324,594	24.8 %	£260,055	253%	£73,677



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	Total Assets	£3,744,703	68.9 %	£2,217,085	- 11.1 %	£2,494,966	24.9 %	£1,998,264	52.2%	£1,312,523
	Total Liabilities	£3,221,470	77.9 %	£1,810,908	- 15.2 %	£2,135,518	24.7 %	£1,712,183	42.4%	£1,202,470
	Net Assets	£523,233	28.8 %	£406,177	13%	£359,448	25.6 %	£286,081	159.9 %	£110,053

## **CASH FLOW**















	Date Of Accounts	31/03/17	(%)	31/03/16	(%)	31/03/15	(%)	31/03/14	(%)	30/06/13
	Net Cashflow from Operations	£715,091	292.5%	- £371,446	-	-	-	-	-	-
	Net Cashflow before Financing	£437,782	174.8%	- £585,219	-	-	-	-	-	-
	Net Cashflow from Financing	-£36,883	0.9%	-£37,216	-	-	-	-	-	-
	Increase in Cash	£400,899	164.4%	- £622,435	-	-	-	-	-	-

## **MISCELLANEOUS**

	Date Of Accounts	31/03/17	(%)	31/03/16	(%)	31/03/15	(%)	31/03/14	(%)	30/06/13
	Contingent Liability	NO	-	NO	-	NO	-	NO	-	NO
	Capital Employed	£523,233	28.8%	£406,177	13%	£359,448	25.6%	£286,081	159.9%	£110,053
	Number of Employees	6	20%	5	-	-	-	-	-	-
	Accountants									
	Auditors	CITROEN WELLS								
	Auditor Comments	The audit report contains no adverse comments								
	Bankers									
	Bank Branch Code									

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## **RATIOS**

	Date Of Accounts	31/03/17	31/03/16	31/03/15	31/03/14	30/06/13
	Pre-tax profit margin %	4.64	3.98	4.53	-	-
	Current ratio	1.15	1.21	1.15	1.15	1.06
	Sales/Net Working Capital	17.18	15.70	16.25	-	-
	Gearing %	0	0	0	0	0
	Equity in %	14.10	18.50	14.50	14.50	8.50
	Creditor Days	118.21	96.24	143.93	-	-
	Debtor Days	78.53	63.27	52.79	-	-
	Liquidity/Acid Test	0.80	0.77	0.80	0.71	0.59
	Return On Capital Employed %	75.64	59.08	66.49	-	-
	Return On Total Assets Employed %	10.56	10.82	9.57	-	-
	Current Debt Ratio	6.15	4.45	5.94	5.98	10.92
	Total Debt Ratio	6.15	4.45	5.94	5.98	10.92
	Stock Turnover Ratio %	13.11	13.06	14.09	-	-
	Return on Net Assets Employed %	75.64	59.08	66.49	-	-

## **REPORT NOTES**

There are no notes to display.

## **STATUS HISTORY**

No Status History found

## **EVENT HISTORY**

Date	Description
15/06/2018	Confirmation Statement
27/11/2017	New Accounts Filed
27/11/2017	New Accounts Filed

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17/07/2017	Confirmation Statement
23/06/2017	New Accounts Filed
23/06/2017	New Accounts Filed
27/12/2016	New Accounts Filed
13/07/2016	Annual Returns
14/08/2015	New Accounts Filed
10/07/2015	Annual Returns
21/08/2014	New Accounts Filed
24/06/2014	Annual Returns
24/02/2014	Change in Reg.Office
24/02/2014	Change of Company Postcode
14/01/2014	New Accounts Filed

## **PREVIOUS COMPANY NAMES**

No Previous Names found

## **WRIT DETAILS**

No writs found

## **STATISTICS**

<b>Group</b>	2 companies
<b>Linkages</b>	0 companies
<b>Countries</b>	In 0 countries

## **SUMMARY**

<b>Holding Company</b>	ENGLISH TEA SHOP (UK) LTD
<b>Ownership Status</b>	Ultimately Owned
<b>Ultimate Holding Company</b>	ENGLISH TEA SHOP (UK) LTD

## **GROUP STRUCTURE FULL**

Company Name	Registered Number	Latest Key Financials	Consol. Accounts	Turnover
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ENGLISH TEA SHOP (UK) LTD	07282017	31.03.2017	N	£8,536,156
JOE'S TEA COMPANY LTD	10521323	31.03.2018	N	

## **MORTGAGE DETAILS**

<b>Mortgage Type:</b>			
<b>Date Charge Created:</b>	09/10/17		
<b>Date Charge Registered:</b>	18/10/17		
<b>Date Charge Satisfied:</b>	-		
<b>Status:</b>	OUTSTANDING		
<b>Person(s) Entitled:</b>	HSBC BANK PLC;		
<b>Amount Secured:</b>			
<b>Details:</b>	A GENERAL PLEDGECONTAINS FIXED CHARGE.CONTAINS NEGATIVE PLEDGE.		
<b>Mortgage Type:</b>			
<b>Date Charge Created:</b>	11/05/15		
<b>Date Charge Registered:</b>	12/05/15		
<b>Date Charge Satisfied:</b>	-		
<b>Status:</b>	OUTSTANDING		
<b>Person(s) Entitled:</b>	HSBC BANK PLC;		
<b>Amount Secured:</b>			
<b>Details:</b>	A FIXED AND FLOATING CHARGE OVER ALL ASSETSCONTAINS FIXED CHARGE.CONTAINS FLOATING CHARGE.FLOATING CHARGE COVERS ALL THE PROPERTY OR UNDERTAKING OF THE COMPANY.CONTAINS NEGATIVE PLEDGE.		

<b>Mortgage Type:</b>			
<b>Date Charge Created:</b>	11/05/15		
<b>Date Charge Registered:</b>	12/05/15		
<b>Date Charge Satisfied:</b>	-		
<b>Status:</b>	OUTSTANDING		
<b>Person(s) Entitled:</b>	HSBC BANK PLC;		
<b>Amount Secured:</b>			
<b>Details:</b>	A LEGAL ASSIGNMENT OF CONTRACT MONIESCONTAINS NEGATIVE PLEDGE.		
<b>Mortgage Type:</b>			
<b>Date Charge Created:</b>	28/04/15		
<b>Date Charge Registered:</b>	28/04/15		
<b>Date Charge Satisfied:</b>	-		
<b>Status:</b>	OUTSTANDING		
<b>Person(s) Entitled:</b>	HSBC INVOICE FINANCE (UK) LTD;		
<b>Amount Secured:</b>			
<b>Details:</b>	CONTAINS FIXED CHARGE.CONTAINS FLOATINGCHARGE.FLOATING		

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CHARGE COVERS ALL THE PROPERTY OR UNDERTAKING OF THE COMPANY.CONTAINS NEGATIVE PLEDGE.
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## **PREVIOUS DIRECTOR/COMPANY SECRETARIES**

Name	Current Active Appointments	Previous Appointments	Dissolved Companies
Tharangika Jayaweera	0	1	0
Kavinda Jayaweera	0	1	0
Total Persons With Significant Control	2	Total Statements	0
Active	2	Active	0
Ceased	0	Ceased	0

## **ACTIVE PERSONS WITH SIGNIFICANT CONTROL**

Name	Suranga Bandara Herath	Kind	Individual Person With Significant Control
Address	Devonshire House 1 Devonshire Street, London	Country Of Residence	Sri Lanka
Post Code	W1W 5DR	Nationality	Sri Lankan
Date of Birth	01/1978	Notified On	12/06/2016
Nature Of Control	Ownership Of Shares 25 To 50 Percent,Voting Rights 25 To 50 Percent		
Name	Mr Gamini Jayaweera	Kind	Individual Person With Significant Control
Address	Devonshire House 1 Devonshire Street, London	Country Of Residence	Sri Lanka
Post Code	W1W 5DR	Nationality	Sri Lankan
Date of Birth	02/1953	Notified On	12/06/2016
Nature Of Control	Ownership Of Shares 50 To 75 Percent,Voting Rights 50 To 75 Percent		

## **CEASED PERSONS WITH SIGNIFICANT CONTROL**

No Ceased Persons With Significant Control To Display
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## **ACTIVE STATEMENTS**

No Active Statements To Display
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## ***CEASED STATEMENTS***

No Ceased Statements To Display

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.44
UK Pound	1	INR 95.65
Euro	1	INR 84.17
GBP	1	INR 95.72

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

Analysis Done by :	PRI
Report Prepared by :	TRU

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)