

## MIRA INFORM REPORT

Report No. :	535298
Report Date :	22.10.2018

### IDENTIFICATION DETAILS

Name :	ESKIMO CONTROLS AND TECHNOLOGIES PRIVATE LIMITED
Registered Office :	202/203-AT-76, S/F Vijay Block, Laxmi Nagar, East Delhi - 110092
Tel. No.:	91-11-45874455
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	31.07.2008
Capital Investment / Paid-up Capital :	INR 5.400 Million
CIN No.: [Company Identification No.]	U64200DL2008PTC181583
IEC No.: [Import-Export Code No.]	Not Applicable (As informed by the management that firm does not have export and import)
PAN No.: [Permanent Account No.]	AACCE0418R
GSTN : [Goods & Service Tax Registration No.]	09AACCE0418R1ZD
Legal Form :	Private Limited Liability Company.
Line of Business :	Manufacturing and Trading of Steels Sheet and Materials. (Registered activity and also Confirmed by management)
No. of Employees :	35 (Approximately)

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

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<b>MIRA's Rating :</b>	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

<b>Status :</b>	Satisfactory
<b>Payment Behaviour :</b>	Slow but correct
<b>Litigation :</b>	Clear
<b>Comments :</b>	<p>Subject was incorporated in the year 2008 and it is a manufacturer and trader of steel sheets and materials.</p> <p>As per financials of March 2017, the company has registered decline in its revenue as compared to its previous year's revenue and has reported average profit margin.</p> <p>Rating takes into consideration the company's satisfactory track record of business operations marked by sound net worth base along with strong debt coverage indicators and decent liquidity position.</p> <p>Payment seems to be slow but correct.</p> <p>In view of foresaid, the company can be considered for business dealings at usual trade terms and conditions.</p>

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 22.10.2018

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**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY (GENERAL DETAILS)**

<b>Name :</b>	Mr. Vinod Kumar
<b>Designation :</b>	Production Manager
<b>Contact No.:</b>	91-9818498069
<b>Date :</b>	19.10.2018

(Tel. No.: 91-11-45874455 – Incorrect Number)

**LOCATIONS**

<b>Registered/ Head Office :</b>	202/203-AT-76, S/F Vijay Block, Laxmi Nagar, East Delhi – 110092, India
<b>Tel. No.:</b>	Not Available
<b>Mobile No.:</b>	91-9818498069 (Mr. Vinod Kumar)
<b>Fax No.:</b>	Not Available
<b>E-Mail :</b>	<a href="mailto:eskimo.controls@gmail.com">eskimo.controls@gmail.com</a> <a href="mailto:vinod.eskimo@gmail.com">vinod.eskimo@gmail.com</a>
<b>Area :</b>	800 Sq. Ft.
<b>Location :</b>	Rented
<b>Locality :</b>	Commercial
<b>Factory :</b>	A-2/2-15, Site-B, Surajpur Industrial Area, Gautam Budh Nagar, Greater Noida – 201310, Uttar Pradesh, India

**DIRECTORS**

As on 31.03.2018

<b>Name :</b>	Mrs. Seema Singh
<b>Designation :</b>	Director
<b>Address :</b>	G-18, Sector-41, Noida - 201303, Uttar Pradesh, India
<b>Date of Birth/Age :</b>	18.04.1973
<b>Date of Appointment :</b>	18.08.2008
<b>DIN No.:</b>	02287801
<b>Name :</b>	Mr. Krishna Singh
<b>Designation :</b>	Director
<b>Address :</b>	D-184, Vidya Vihar Pilani, Jhun Jhunu, Jaipur – 333031, Rajasthan, India

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Date of Birth/Age :	10.09.1936
Date of Appointment :	10.02.2012
DIN No.:	05217142
Name :	Mr. Vivek Vinod Singh
Designation :	Additional Director
Address :	G-18, Sector – 41, Noida, Gautam Buddha – 201301, Uttar Pradesh, India
Date of Appointment :	22.01.2018
DIN No.:	02210519

**KEY EXECUTIVES**

Name :	Mr. Vinod Kumar
Designation :	Production Manager

**MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN**

As on 31.03.2017

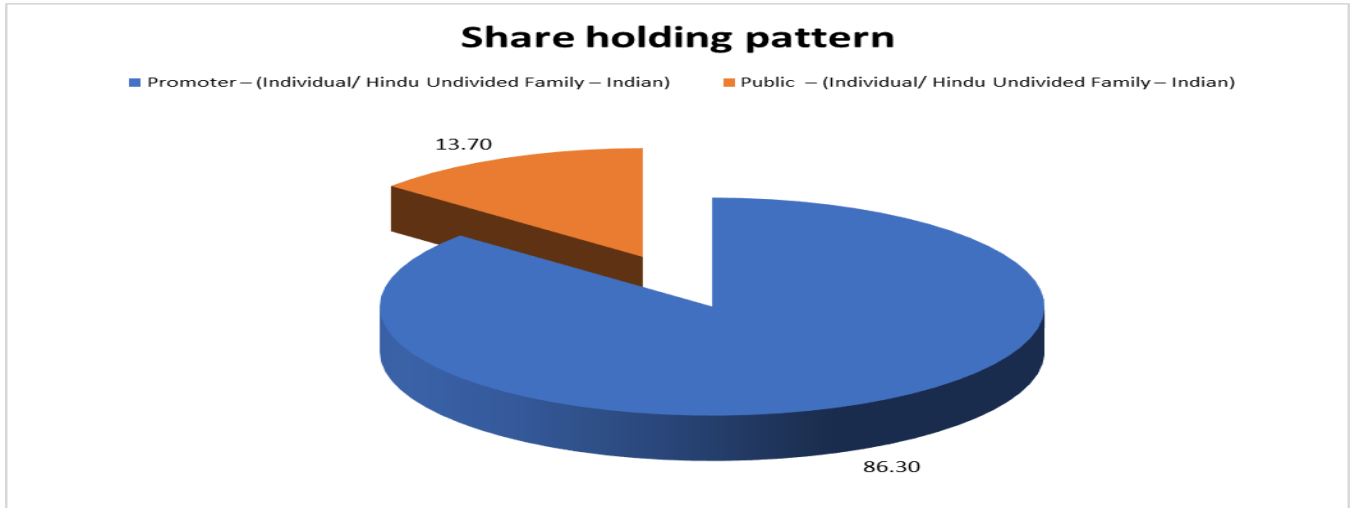
Names of Shareholders	No. of Shares
Saurabh Malik	34300
Seema Singh	159600
Vivek Vinod Singh	271900
Yogender Pathak	200
Ashish Vinod Singh	20000
Krishna Singh	46000
Brahma Vinod Singh	8000
<b>Total</b>	<b>540000</b>

**Equity Share Break up (Percentage of Total Equity)**

As on 01.09.2017

Category	Percentage
Promoter – (Individual/ Hindu Undivided Family – Indian)	86.30
Public – (Individual/ Hindu Undivided Family – Indian)	13.70
<b>Total</b>	<b>100.00</b>

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**BUSINESS DETAILS**

<b>Line of Business :</b>	Manufacturing and Trading of Steels Sheet and Materials. (Registered activity and also Confirmed by management)	
<b>Products :</b>	<b>Item Code No.</b>	<b>Product Description</b>
	72249099	Manufacturing and trading of steels sheet and materials
<b>Brand Names :</b>	Not Available	
<b>Agencies Held :</b>	Not Available	
<b>Exports :</b>	Not Available	
<b>Imports :</b>	Not Available	
<b>Terms :</b>		
<b>Selling :</b>	Cash, L/C and Cheque	
<b>Purchasing :</b>	Cash, L/C and Cheque	

**PRODUCTION STATUS NOT AVAILABLE**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--

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	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
<b>Customers :</b>	End Users and Manufacturers	
	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
<b>No. of Employees :</b>	35 (Approximately)	
<b>Bankers :</b>	Bank Name	State Bank of India
	Branch	Noida, Uttar Pradesh, India
	Person Name (With Designation)	--
	Contact Number	--
	Name of Account Holder	--
	Account Number	--
	Account Since (Date/Year of Account Opening)	--
	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
	Remarks (If any)	--

<b>Auditors :</b>	
<b>Name :</b>	MLG Associates Chartered Accountants
<b>Address :</b>	TB-10, 3 <sup>rd</sup> Floor, Crown Plaza Mall, Sector-15A, Faridabad – 121002, Haryana, India
<b>Tel. No.:</b>	91-129-41005556
<b>Mobile No.:</b>	91-8010944954/ 8010944587
<b>E-Mail :</b>	<a href="mailto:info@migassociates.org">info@migassociates.org</a>
<b>PAN N Income-tax PAN of auditor or auditor's firm :</b>	AAGFM1817M
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available

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Associates/Subsidiaries :	Not Available
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**CAPITAL STRUCTURE**

As on 01.09.2017

**Authorised Capital :**

No. of Shares	Type	Value	Amount
1000000	Equity Shares	INR 10/- each	INR 10.000 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
540000	Equity Shares	INR 10/- each	INR 5.400 Million

**FINANCIAL DATA**  
*[all figures are in INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	5.400	5.400	5.400
(b) Reserves & Surplus	7.126	6.765	5.789
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>12.526</b>	<b>12.165</b>	<b>11.189</b>
(3) Non-Current Liabilities			
(a) long-term borrowings	6.232	2.420	2.420
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	0.000	0.000	0.000
(d) long-term provisions	0.000	0.000	0.000
<b>Total Non-current Liabilities (3)</b>	<b>6.232</b>	<b>2.420</b>	<b>2.420</b>
(4) Current Liabilities			
(a) Short term borrowings	0.000	0.000	0.000
(b) Trade payables	34.197	10.977	10.574
(c) Other current liabilities	2.787	1.310	1.156
(d) Short-term provisions	0.000	0.000	0.000
<b>Total Current Liabilities (4)</b>	<b>36.984</b>	<b>12.287</b>	<b>11.730</b>
<b>TOTAL</b>	<b>55.742</b>	<b>26.872</b>	<b>25.339</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	13.937	6.268	7.659
(ii) Intangible Assets	0.000	0.000	0.000
(iii) Capital work-in-progress	0.000	0.000	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.000	0.000	0.000
(c) Deferred tax assets (net)	(0.148)	0.069	0.797
(d) Long-term Loan and Advances	0.000	0.000	0.000
(e) Other Non-current assets	0.008	0.017	0.025
<b>Total Non-Current Assets</b>	<b>13.797</b>	<b>6.354</b>	<b>8.481</b>

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	18.791	1.527	1.451
(c) Trade receivables	11.271	15.630	12.951
(d) Cash and cash equivalents	1.793	1.337	1.372
(e) Short-term loans and advances	10.090	2.024	1.084
(f) Other current assets	0.000	0.000	0.000
<b>Total Current Assets</b>	<b>41.945</b>	<b>20.518</b>	<b>16.858</b>
<b>TOTAL</b>	<b>55.742</b>	<b>26.872</b>	<b>25.339</b>

**PROFIT & LOSS ACCOUNT**

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	<b>SALES</b>			
	Income	32.329	34.973	32.235
	Other Income	0.009	0.169	0.086
	<b>TOTAL</b>	<b>32.338</b>	<b>35.142</b>	<b>32.321</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	20.925	22.615	20.224
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	0.175	(0.046)	(0.340)
	Employees benefits expense	4.833	6.561	5.288
	Other expenses	3.522	3.007	3.172
	<b>TOTAL</b>	<b>29.455</b>	<b>32.137</b>	<b>28.344</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>2.883</b>	<b>3.005</b>	<b>3.977</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	0.046	0.080	0.015
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>2.837</b>	<b>2.925</b>	<b>3.962</b>
<b>Less/ Add</b>	<b>DEPRECIATION/ AMORTISATION</b>	1.550	1.476	2.636
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>1.287</b>	<b>1.449</b>	<b>1.326</b>
<b>Less</b>	<b>TAX</b>	0.926	0.473	(0.247)
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>0.361</b>	<b>0.976</b>	<b>1.573</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>0.69</b>	<b>1.81</b>	<b>2.91</b>

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**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	0.596	0.731
Net cash flow from operating activity	NA	0.124	(0.103)

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	127.25	163.12	146.65
Account Receivables Turnover (Income / Sundry Debtors)	2.87	2.24	2.49
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	596.51	177.17	190.84
Inventory Turnover (Operating Income / Inventories)	0.15	1.97	2.74
Asset Turnover (Operating Income / Net Fixed Assets)	0.21	0.48	0.52

**LEVERAGE RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.78	0.55	0.56
Debt Equity Ratio (Total Liability / Networth)	0.50	0.20	0.22
Current Liabilities to Networth (Current Liabilities / Net Worth)	2.95	1.01	1.05
Fixed Assets to Networth (Net Fixed Assets / Networth)	1.11	0.52	0.68

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Interest Coverage Ratio (PBIT / Financial Charges)	62.67	37.56	265.13
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**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	1.12	2.79	4.88
Return on Total Assets ((PAT / Total Assets) * 100)	%	0.65	3.63	6.21
Return on Investment (ROI) ((PAT / Networth) * 100)	%	2.88	8.02	14.06

**SOLVENCY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)		1.13	1.67	1.44
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		0.63	1.55	1.31
G-Score Ratio Financial (Networth / Total Assets)		0.22	0.45	0.44
G-Score Ratio Debt (Debts / Equity Capital)		1.15	0.45	0.45
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		1.13	1.67	1.44

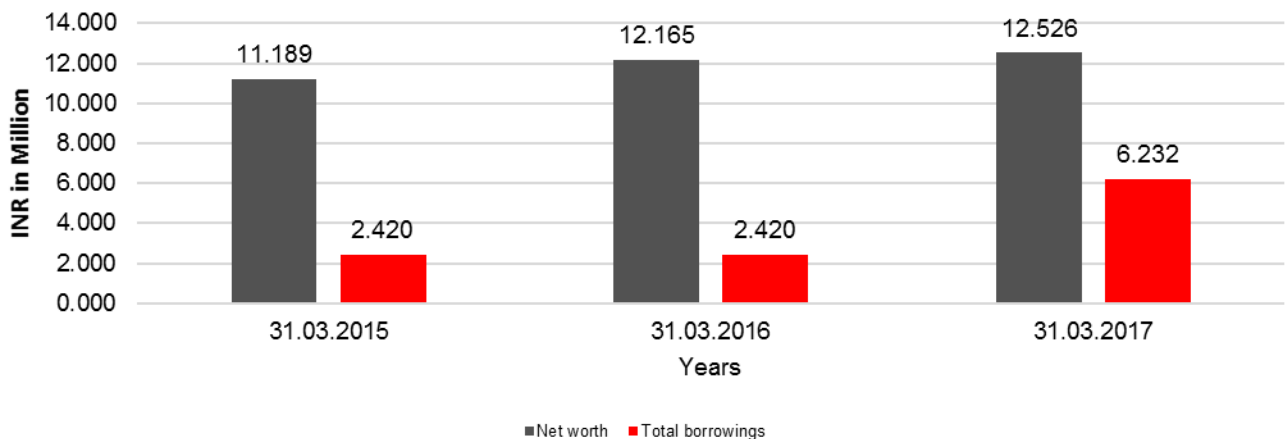
Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

**DEBT EQUITY RATIO**

Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	5.400	5.400	5.400
Reserves & Surplus	5.789	6.765	7.126
<b>Net worth</b>	<b>11.189</b>	<b>12.165</b>	<b>12.526</b>
Long Term borrowings	2.420	2.420	6.232
Short Term borrowings	0.000	0.000	0.000
<b>Total borrowings</b>	<b>2.420</b>	<b>2.420</b>	<b>6.232</b>
<b>Debt/Equity ratio</b>	<b>0.216</b>	<b>0.199</b>	<b>0.498</b>

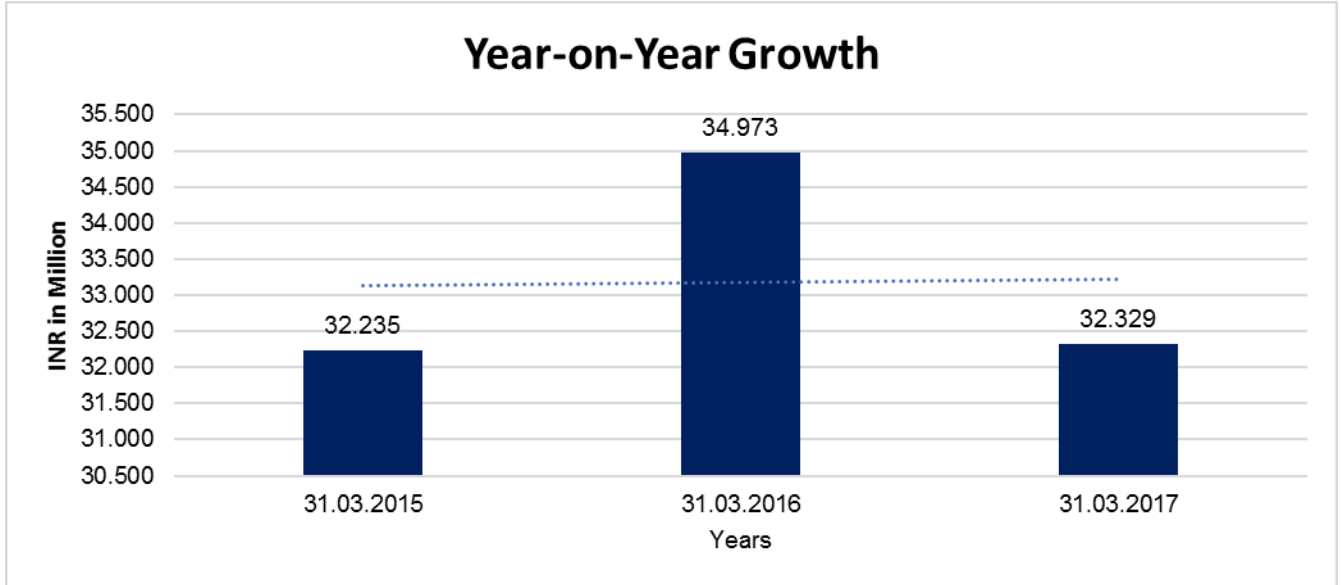
**Debt to Equity**



**YEAR-ON-YEAR GROWTH**

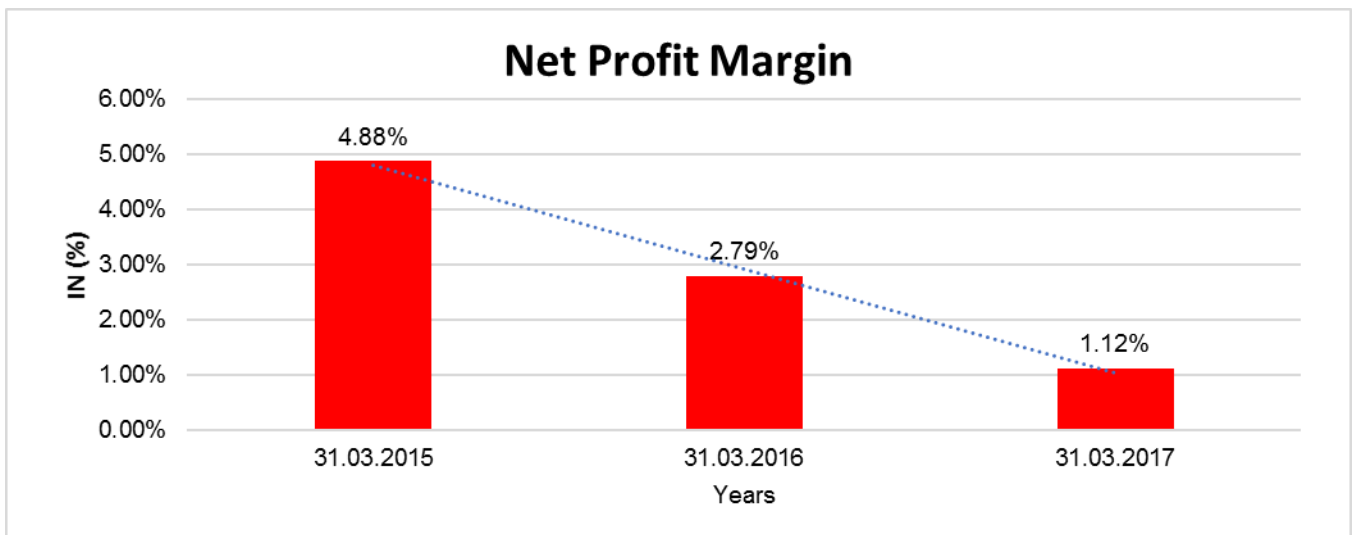
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	32.235	34.973	32.329
		<b>8.494</b>	<b>(7.560)</b>

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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	32.235	34.973	32.329
Profit	1.573	0.976	0.361
	<b>4.88%</b>	<b>2.79%</b>	<b>1.12%</b>



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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

**NOTE:** Registered office of the company has been shifted from 3/5, DSIDC Shed, Kalkaji, New Delhi – 110019, India to the present address w.e.f. 25.01.2016

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#### STATE OF COMPANY'S AFFAIRS

The company has incurred a profit of INR 0.361 Million from its operation during the year. The Board of the Directors has the view that the company will earn sufficient amount of profits in the upcoming years.

#### UNSECURED LOAN

Unsecured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
<b>Long-term Borrowings</b>		
<b>From Directors</b>		
Seema Singh	1.707	0.295
<b>From Relatives of Directors</b>		
Ashish Vinod Singh	0.200	0.200
Brahma Vinod Singh	1.200	0.200
Vivek Vinod Singh	3.125	1.725
<b>Total</b>	<b>6.232</b>	<b>2.420</b>

#### INDEX OF CHARGES:

NO CHARGES EXIST FOR THE COMPANY

#### FIXED ASSETS

- Car
- Computer
- Furniture and fixture
- Generator
- Telephone
- Office equipment
- Plant and Machinery
- Tools and Dies

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 73.48
UK Pound	1	INR 96.05
Euro	1	INR 84.72

**INFORMATION DETAILS**

<b>Information Gathered by :</b>	NGL
<b>Analysis Done by :</b>	VIV
<b>Report Prepared by :</b>	SUD

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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