

MIRA INFORM REPORT

Report No. :	535237
Report Date :	23.10.2018

IDENTIFICATION DETAILS

Name :	TRADE WORKS ASIA LIMITED
Registered Office :	Room 1602A – 03A, 16/F., Tower 6, China Hong Kong City, 33 Canton Road, Tsimshatsui, Kowloon
Country :	Hongkong
Date of Incorporation :	11.04.2005
Com. Reg. No.:	35506233
Legal Form :	Private Limited Company
Line of Business :	Importer, exporter and wholesaler of all kinds of promotional products, healthcare & beauty products, general merchandise.
No. of Employees :	4

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES:

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Any query related to this report can be made on e-mail: while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Hongkong	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

HONGKONG - ECONOMIC OVERVIEW

Hong Kong has a free market economy, highly dependent on international trade and finance - the value of goods and services trade, including the sizable share of reexports, is about four times GDP. Hong Kong has no tariffs on imported goods, and it levies excise duties on only four commodities, whether imported or produced locally: hard alcohol, tobacco, oil, and methyl alcohol. There are no quotas or dumping laws. Hong Kong continues to link its currency closely to the US dollar, maintaining an arrangement established in 1983.

Excess liquidity, low interest rates and a tight housing supply have caused Hong Kong property prices to rise rapidly. The lower and middle-income segments of the population increasingly find housing unaffordable.

Hong Kong's open economy has left it exposed to the global economic situation. Its continued reliance on foreign trade and investment makes it vulnerable to renewed global financial market volatility or a slowdown in the global economy.

Mainland China has long been Hong Kong's largest trading partner, accounting for about half of Hong Kong's total trade by value. Hong Kong's natural resources are limited, and food and raw materials must be imported. As a result of China's easing of travel restrictions, the number of mainland tourists to the territory surged from 4.5 million in 2001 to 47.3 million in 2014, outnumbering visitors from all other countries combined. After peaking in 2014, overall tourist arrivals dropped 2.5% in 2015 and 4.5% in 2016. The tourism sector rebounded in 2017, with visitor arrivals rising 3.2% to 58.47 million. Travelers from Mainland China totaled 44.45 million, accounting for 76% of the total.

The Hong Kong Government is promoting the Special Administrative Region (SAR) as the preferred business hub for renminbi (RMB) internationalization. Hong Kong residents are allowed to establish RMB-denominated savings accounts, RMB-denominated corporate and Chinese government bonds have been issued in Hong Kong, RMB trade settlement is allowed, and investment schemes such as the Renminbi Qualified Foreign Institutional Investor (RQFII) Program was first launched in Hong Kong. Offshore RMB activities experienced a setback, however, after the People's Bank of China changed the way it set the central parity rate in August 2015. RMB deposits in Hong Kong fell from 1.0 trillion RMB at the end of 2014 to 559 billion RMB at the end of 2017, while RMB trade settlement handled by banks in Hong Kong also shrank from 6.8 trillion RMB in 2015 to 3.9 trillion RMB in 2017.

Hong Kong has also established itself as the premier stock market for Chinese firms seeking to list abroad. In 2015, mainland Chinese companies constituted about 50% of the firms listed on the Hong Kong Stock Exchange and accounted for about 66% of the exchange's market capitalization.

During the past decade, as Hong Kong's manufacturing industry moved to the mainland, its service industry has grown rapidly. In 2014, Hong Kong and China signed a new agreement on achieving basic liberalization of trade in services in Guangdong Province under the Closer Economic Partnership Agreement (CEPA), adopted in 2003 to forge closer ties between Hong Kong and the mainland. The new measures, which took effect in March 2015, cover a negative list and a most-favored treatment provision. On the basis of the Guangdong Agreement, the Agreement on Trade in Services signed in November 2015 further enhanced liberalization, including extending the implementation of the majority of Guangdong pilot liberalization measures to the whole Mainland, reducing the restrictive measures in the negative list, and adding measures in the positive lists for cross-border services as well as cultural and telecommunications services. In June 2017, the Investment Agreement and the Agreement on Economic and Technical Cooperation (Ecotech Agreement) were signed under the framework of CEPA.

Hong Kong's economic integration with the mainland continues to be most evident in the banking and finance sector. Initiatives like the Hong Kong-Shanghai Stock Connect, the Hong Kong- Shenzhen Stock Connect the Mutual Recognition of Funds, and the Bond Connect scheme are all important steps towards opening up the Mainland's capital markets and have reinforced Hong Kong's role as China's leading offshore RMB market. Additional connect schemes such as ETF Connect (for exchange-traded fund products) are also under exploration by Hong Kong authorities. In 2017, Chief Executive Carrie LAM announced plans to increase

government spending on research and development, education, and technological innovation with the aim of spurring continued economic growth through greater sector diversification.

Source : CIA

COMPANY NAME AND ADDRESS

TRADE WORKS ASIA LIMITED

ADDRESS: Room 1602A – 03A, 16/F., Tower 6, China Hong Kong City, 33 Canton Road, Tsimshatsui, Kowloon, Hong Kong.

PHONE: 852-2736 7070

FAX: 852-2736 7781

E-MAIL: info@tradeworksasia.com

MANAGEMENT

Managing Director: Mr. Naoya Oda

SUMMARY

Incorporated on: 11th April, 2005.

Organization: Private Limited Company.

Issued Share Capital: HK\$11,092,000.00

Business Category: Importer, Exporter and Wholesaler.

Employees: 4.

Main Dealing Banker: The Hongkong & Shanghai Banking Corp. Ltd., Hong Kong.

Banking Relation: Satisfactory.

ADDRESS

Registered Head Office:-

Room 1602A – 03A, 16/F., Tower 6, China Hong Kong City, 33 Canton Road, Tsimshatsui, Kowloon, Hong Kong.

Subsidiary:-

Shanghai Trade Works Co. Ltd., China.

Holding Company:-

Transaction Co. Ltd., Japan.

Associated Companies:-

Kraft Werk Co. Ltd., Japan.

T3 Design Co. Ltd., Japan.

Trade Works Co. Ltd., Japan.

Trans Co. Ltd., Japan.

BUSINESS REGISTRATION NUMBER

35506233

COMPANY FILE NUMBER

0962258

MANAGEMENT

Managing Director: Mr. Naoya Oda

ISSUED SHARE CAPITAL

HK\$11,092,000.00

SHAREHOLDER

(As per registry dated 11-04-2018)

Name

Transaction Co. Ltd.

8/F., Shibuya-Shinminamiguchi Building, 3-28-13, Shibuya Shibuya-ku,
Tokyo, Japan, 150-0002.

No. of shares

11,092,000

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DIRECTOR

(As per registry dated 09-08-2018)

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Name
(Nationality)
Naoya ODA

Address
Suite 2-2018, Harbourview Horizon All-Suite Hotel, 12 Hung
Lok Road, Hunghom Bay, Kowloon, Hong Kong.

SECRETARY

(As per registry dated 11-04-2018)

Name
Secreco Ltd.

Address
36/F., Tower Two, Times Square, 1 Matheson
Street, Causeway Bay, Hong Kong.

Co. No.
0139490

HISTORY

The subject was incorporated on 11th April, 2005 as a private limited liability company under the Hong Kong Companies Ordinance.

Apart from these, neither material change nor amendment has been ever traced and noted.

OPERATIONS

Activities: Importer, Exporter and Wholesaler.

Lines: All kinds of promotional products, healthcare & beauty products, general merchandise.

Employees: 4.

Commodities Imported: China, Japan, other Asian countries, etc.

Markets: Hong Kong, Japan, other Asian countries, etc.

Terms/Sales: As per contracted.

Terms/Buying: Various terms.

FINANCIAL INFORMATION

Issued Share Capital: HK\$11,092,000.00

Profit or Loss: Made small profits in past years.

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Condition:	Keeping in a satisfactory manner.
Facilities:	Making rather active use of general banking facilities.
Payment:	No Complaints
Commercial Morality:	Satisfactory.
Bankers:-	The Hongkong & Shanghai Banking Corp. Ltd., Hong Kong. MUFG Bank, Ltd., Hong Kong.
Standing:	Normal.

GENERAL

Trade Works Asia Limited is a wholly-owned subsidiary of Transaction Co. Ltd. [Transaction] which is a Japan-based company.

The subject has an associated company in Japan known as Trade Works Co. Ltd. [TWCL].

The subject and TWCL are engaged in the same lines of business, more or less.

The subject and its associated companies form the Tradeworks Group.

The subject has been in the business of promotional products. It gives customers the total solutions for sales promotional goods. It sells products design by Japan based on Japanese quality to foreign countries. Currently, it has over 100 subcontract factories in Asian countries.

According to the subject, it offers customers with lower costs because it directly deals with factories in China and the other Asian countries.

The subject owns its brand name *Markless Style*.

Markless Style is the original own brand of eco-friendly products and general merchandise designed by the Group. Now, the Group and its associated companies sell over 30,000,000 pcs of goods every year.

So far the subject has been producing original promotional goods for Japan market. Business was expanded to not only promotional market but retail market. Its business has been expanded to the other Asian countries.

According to the subject, its main customers are Advertising agencies, SP agencies, Wholesaler, Printing Companies, etc.

The subject has set up a subsidiary company in Shanghai, China known as Shanghai Trade Works Co. Ltd. This company is responsible for sourcing commodities from China.

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<http://www.miraglobalcheck.com>
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The Group manages all step of the process for making products, from the planning and development stages to production, printing, distribution (importing /exporting) and delivery. The products it handled range from sewn goods such as ecology bags, to stationary, leather accessories, bottles, tumblers, mobile related goods, etc.

The subject is fully supported by its holding company in Japan. History in Hong Kong is over 13 years and six months.

On the whole, consider it good for normal credit requirements.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.30
UK Pound	1	INR 95.93
Euro	1	INR 84.57
HKD	1	INR 9.42

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)