

MIRA INFORM REPORT

Report No. :	535900
Report Date :	24.10.2018

IDENTIFICATION DETAILS

Name :	EUROCHEM INTERNATIONAL FZE
Registered Office :	Sharjah Airport Free Zone, Plot Y-14, P O Box: 7380 & 8655, Sharjah
Country :	United Arab Emirates
Financials (as on) :	31.12.2017
Date of Incorporation :	Subject's operations date back to 1997, however it was registered on 23 rd October 2002
Legal Form :	Free Zone Establishment – FZE
Line of Business :	<ul style="list-style-type: none"> • Import and distribution of water treatment chemicals, petrochemicals, fibreglass materials and resins. • Subject has a general trading license & services.
No. of Employees :	7

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United Arab Emirates	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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UNITED ARAB EMIRATES - ECONOMIC OVERVIEW

The UAE has an open economy with a high per capita income and a sizable annual trade surplus. Successful efforts at economic diversification have reduced the portion of GDP from the oil and gas sector to 30%.

Since the discovery of oil in the UAE nearly 60 years ago, the country has undergone a profound transformation from an impoverished region of small desert principalities to a modern state with a high standard of living. The government has increased spending on job creation and infrastructure expansion and is opening up utilities to greater private sector involvement. The country's free trade zones - offering 100% foreign ownership and zero taxes - are helping to attract foreign investors.

The global financial crisis of 2008-09, tight international credit, and deflated asset prices constricted the economy in 2009. UAE authorities tried to blunt the crisis by increasing spending and boosting liquidity in the banking sector. The crisis hit Dubai hardest, as it was heavily exposed to depressed real estate prices. Dubai lacked sufficient cash to meet its debt obligations, prompting global concern about its solvency and ultimately a \$20 billion bailout from the UAE Central Bank and Abu Dhabi Government that was refinanced in March 2014.

The UAE's dependence on oil is a significant long-term challenge, although the UAE is one of the most diversified countries in the Gulf Cooperation Council. Low oil prices have prompted the UAE to cut expenditures, including on some social programs, but the UAE has sufficient assets in its sovereign investment funds to cover its deficits. The government reduced fuel subsidies in August 2015, and introduced excise taxes (50% on sweetened carbonated beverages and 100% on energy drinks and tobacco) in October 2017. A five-percent value-added tax was introduced in January 2018. The UAE's strategic plan for the next few years focuses on economic diversification, promoting the UAE as a global trade and tourism hub, developing industry, and creating more job opportunities for nationals through improved education and increased private sector employment.

Source : CIA

SUMMARY

Company Name	: EUROCHEM INTERNATIONAL FZE
Country of Origin	: Sharjah, United Arab Emirates
Legal Form	: Free Zone Establishment – FZE
Start Date	: 1997
Registration Date	: 23 rd October 2002
Trade Licence Number	: 1526
Issued Capital	: UAE Dh 1,000,000
Paid up Capital	: UAE Dh 1,000,000
Total Workforce	: 7
Activities	: Distributors of water treatment chemicals, petrochemicals, fibreglass materials and resins
Financial Condition	: Fair
Payments	: No Complaints
Operating Trend	: Steady

COMPANY NAME

EUROCHEM INTERNATIONAL FZE

ADDRESS

REGISTERED & PHYSICAL ADDRESS

Location : Sharjah Airport Free Zone, Plot Y-14

PO Box : 7380 & 8655

Town : Sharjah

Country : United Arab Emirates

Telephone : (971-6) 5571654

Facsimile : (971-6) 5571933

Email : info@eurochem.net

Premises

Subject operated from a small suite of offices and a warehouse that were rented and located in the Sharjah Airport Free Zone.

KEY PRINCIPALS

<u>Name</u>	<u>Nationality</u>	<u>Position</u>
• Sanjeev Suri	Indian	Managing Director
• Anil Kumar	-	Administration Officer
• M P Shanoj	-	Sales Manager

LEGAL FORM & OWNERS

Date of Establishment : Subject's operations date back to 1997, however it was registered on 23rd October 2002

Legal Form : Free Zone Establishment - FZE

Trade Licence No. : 1526

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Issued Capital : UAE Dh 1,000,000

Paid up Capital : UAE Dh 1,000,000

Name of Shareholder (s)	Percentage
• Sanjeev Suri	100%

OPERATIONS

Activities: Engaged in the import and distribution of water treatment chemicals, petrochemicals, fibreglass materials and resins.

Subject has a general trading license & services the following industries:

1. Raw materials for paints, all types of resins, adhesives, inks, rubber, plastics, nylon, masterbatch & PVC
2. Machinery & Equipment
3. Lab Instruments
4. Basic Chemicals
5. Polyester resins & allied products for the polyester industry
6. Food and Beverage Industry
7. Agricultural products
8. Raw materials for Breweries
9. Leather Industry

The company is an ISO compliant organization since 2005.

Import Countries: Germany, Italy, Spain, Belgium, India, Holland, Switzerland, Singapore, Iran, Korea, Taiwan and Australia

International Suppliers:

- Fooding Group Ltd China
- Harty Chem Corporation China
- Hazel Middle East FZE Sharjah
- Hitech Industries Dubai

Export Countries: Saudi Arabia, Oman, Kuwait, Qatar, Bahrain, Jordan, Lebanon, Syria, Iraq, Iran, Kenya, Tanzania, Uganda, Ethiopia, Sudan, Libya, Egypt, Mauritius, Rwanda, Russia, Kyrgyzstan, Uzbekistan and Kazakhstan

Brand Names: ADMARC POLYCOATS, BICCS, COPLOSA, ERICHSEN, CQV, GLASSVEN CA, HAGEDORN, SPIESS URANIA, SOUJANYA, TARAK, FALCON CHEMICALS, PATCHAM, GORMETCO, LENTEQ, MEGARA RESINS, PARS PAMCHAL, VIMAL MICRONS AND ICI DYES

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Operating Trend: Steady

Subject has a workforce of 7 employees.

FINANCIAL DATA

Financial highlights provided by local sources are given below:

Currency: United Arab Emirates Dirham (UAE Dh)

	Year Ending 31/12/16:	Year Ending 31/12/17:
Total Sales	UAE Dh 14,350,000	UAE Dh 15,000,000

Local sources consider subject's financial condition to be Fair.

The above financial figures are based on estimations by our local sources.

BANKERS

- Sharjah Islamic Bank
Al Boorj Avenue
PO Box: 4
Sharjah
Tel: (971-6) 5547747

PAYMENT HISTORY

No complaints regarding subject's payments have been reported.

GENERAL COMMENTS

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.78
UK Pound	1	INR 95.56
Euro	1	INR 84.47
UAE Dh	1	INR 19.94

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIS
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)