

MIRA INFORM REPORT

Report No. :	536219
Report Date :	24.10.2018

IDENTIFICATION DETAILS

Name :	MITSUBISHI ELECTRIC CORPORATION
Registered Office :	Tokyo Bldg 4F, 2-7-3 Marunouchi Chiyodaku Tokyo 100-8310
Country :	Japan
Financials (as on) :	31.03.2018
Date of Incorporation :	January 1921
Com. Reg. No.:	0100-01-008772
Legal Form :	Limited Company
Line of Business :	Manufacturing of heavy electrics, mechatronics, telephone systems, electronic devices
No. of Employees :	34,561

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A++
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Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default

Maximum Credit Limit:	YEN 140,913.4 MILLION
Status :	Excellent
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

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Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND ADDRESS

MITSUBISHI ELECTRIC CORPORATION

REGD NAME: Mitsubishi Denki KK
MAIN OFFICE: Tokyo Bldg 4F, 2-7-3 Marunouchi Chiyodaku Tokyo 100-8310 JAPAN
Tel: 03-3218-2111
Fax: 03-3218-2431
URL: <http://www.mitsubishielectric.co.jp/>
E-Mail address: info@mitsubishielectric.co.jp

ACTIVITIES

Mfg of heavy electrics, mechatronics, telephone systems, electronic devices

BRANCHES

Osaka, Nagoya, Fukuoka, Hiroshima, other (Tot 10)

FACTORIES

Kobe, Amagasaki, Marugame, Inazawa, other (Tot 43, including subsidiaries)

OVERSEAS

USA, Mid/South America, Canada, Europe, Near/Mid East, China, Korea, Taiwan, other Asia, Australia, including JV's and subsidiaries

OFFICERS

TAKESHI SUGIYAMA, PRES	Masaki Sakuyama, ch
Nobuyuki Okuma, s/mgn dir	Shinji Harada, mgn dir
Ishizue Hiryu, mgn dir	Akihiro Matsuyama, dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY

FINANCES	FAIR	A/SALES	Yen 4,431,198 M
PAYMENTS	REGULAR	CAPITAL	Yen 175,820 M
TREND	STEADY	WORTH	Yen 2,259,355 M
STARTED	1921	EMPLOYES	34,561

COMMENT

COMPREHENSIVE ELECTRICAL MACHINERY PRODUCER.
FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

MAX CREDIT LIMIT: YEN 140,913.4 MILLION, 30 DAYS NORMAL TERSM

HIGHLIGHTS

This is the third ranked comprehensive electric machinery mfr, with FA products as earnings source. Strong in defense electronics and aerospace areas. Japan's top-class maker of power semiconductors for home appliances such as refrigerators. In consumer electronics strong in air conditioners. The company started up a demonstration facility for the smart grids constructed at a cost of Yen seven billion, in a bid to speed up development and to attain related sales at Yen1.3 trillion for the March 2016 term, up 60% from the March 2012 term. The firm is eager to buy agents for FA systems in overseas to cultivate new customers thru direct sales. With a strength & large global market share in air-conditioners, the company is also the global leader in large capacity power semiconductor. It is also engaged in satellite business. We also add that with no ductwork, the firm's electric cooling & heating system (HVAC), provides comfort through energy-efficient air-conditioning & heat at the touch of a button providing individual room comfort. It is also engaged in the satellite business.

FINANCIAL INFORMATION

The sales volume for Mar/2018 fiscal term amounted to Yen 4,431,198 million, a 4.54% up from Yen 4,238,666 million in the previous term. The recurring profit was posted at Yen 364,578 million and the net profit at Yen 271,880 million, respectively, compared with Yen 296,249 million recurring profit and Yen 210,493 million net profit, respectively, a year ago.

For the current term ending Mar 2019 the recurring profit is projected at Yen 365,000 million and the net profit at Yen 260,000 million, respectively, on a 2.91% rise in turnover, at Yen 4,560,000 million.

The financial situation is considered maintained FAIR and good for ORDINARY business engagements. Max credit limit is estimated at Yen 140,913.4 million, on 30 days normal terms.

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REGISTRATION

Date Registered: Jan 1921
Regd No.: 0100-01-008772 (Tokyo-Chiyodaku)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 8,000 million shares
Issued: 2,147,201,551 shares
Sum: Yen 175,820 million

Major shareholders (%): Master Trust Bank of Japan, T (7.1), Japan Trustee Services T (5.6), State Street Bank & Trust (4.0), Meiji Yasuda Life Ins (3.8), Nippon Life Ins (2.8), Group Employees' S/Holding Assn (1.9), Japan Trustee Services T5 (1.7), Japan Trustee Services T7 (1.7), Japan Trustee Services T4 (1.6), State Street Bank West Treaty (1.6): foreign owners (37.6)

No. of shareholders: 111,475

Listed on the S/Exchange (s) of: Tokyo,

Nothing detrimental is known as to the commercial morality of executives.

Related companies: Kodensha, other

OPERATION

Activities: Manufactures heavy electric machinery (24%), industrial Mechatronics (28%), telecom systems (8%), electronic devices (4%), consumer electronics (20%), others (15%)

Overseas Trading Ratio (45%)

(Mfg items): air conditioning systems automotive equipment, building systems, energy systems, home products, information & communication system, public systems, semiconductors & devices, space systems, transportation systems, visual information systems, other.

Clients: [Mfrs, wholesalers] Defense Ministry, Mitsubishi Electric Credit Corp, Mitsubishi Electric Europe, Mitsubishi Heavy Ind, Mitsubishi Electric Living Environment Systems Corp, Mitsubishi Corp, Mitsubishi Electric Automotive America, Shiden Engineering, other

No. of accounts: 2,000

Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] Mitsubishi Electric Credit Corp, Mitsubishi Electric Trading Corp, Mitsubishi Electric Engineering Co, Toshiba Corp, Ryosan Corp, other

Payment record: Regular

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Location: Business area in Tokyo. Office premises at the caption address are owned and maintained satisfactorily.

Bank References:

MUFG (H/O)
Norin Chukin Bank (H/O)
Relations: Satisfactory

FINANCES

(In Million Yen)

Terms Ending:	31/03/2019	31/03/2018	31/03/2017	31/03/2016
Annual Sales	4,560,000	4,431,198	4,238,666	4,394,353
Recur. Profit	365,000	364,578	296,249	318,476
Net Profit	260,000	271,880	210,493	228,494
Total Assets		4,264,948	4,180,509	4,060,316
Net Worth		2,259,355	2,039,627	1,838,773
Capital, Paid-Up		175,820	175,820	175,820
Div.P.Share(¥)		40.00	27.00	27.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	2.91	4.54	-3.54	1.65
Current Ratio	
N.Worth Ratio		52.97	48.79	45.29
N.Profit/Sales	5.70	6.14	4.97	5.20

Notes: Forecast (or estimated) figures for the 31/03/2019 fiscal term.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.78
UK Pound	1	INR 95.56
Euro	1	INR 84.47
Yen	1	INR 0.65

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)