

***RUKMANI ELECTRICAL AND COMPONENTS PRIVATE LIMITED - 536037 PAGE NO. : 1***

**MIRA INFORM REPORT**

|                      |            |
|----------------------|------------|
| <b>Report No. :</b>  | 536037     |
| <b>Report Date :</b> | 24.10.2018 |

**IDENTIFICATION DETAILS**

|   |  |
|---|--|
| <b>Name :</b>   | RUKMANI ELECTRICAL AND COMPONENTS PRIVATE LIMITED  |
| <b>Registered Office :</b>                              | P.O. Dankuni Coal Complex, Khariāl, Hooghly – 712310, West Bengal  |
| <b>Tel. No.:</b>  | 91-33-26590251   |
| <b>Country :</b>  | India  |
| <b>Financials (as on) :</b>                             | 31.03.2017   |
| <b>Date of Incorporation :</b>                          | 12.10.1995   |
| <b>CIN No.:</b><br>[Company Identification No.]         | U31901WB1995PTC074797  |
| <b>Capital Investment / Paid-up Capital :</b>           | INR 17.225 Million   |
| <b>PAN No.:</b><br>[Permanent Account No.]              | AABCR6640R   |
| <b>GSTN :</b><br>[Goods & Service Tax Registration No.] | 19AABCR6640R1ZO  |
| <b>Legal Form :</b>                                     | Private Limited Liability Company  |
| <b>Line of Business :</b>                               | Subject is engaged in the business of Manufacturers, fabricators and Galvanizing Operations and Trader and Exporter of sub-station structures, cables trays, cable ducts. (Registered activity and also confirmed by management) |
| <b>No. of Employees :</b>                               | 600 (Approximately)  |

**RATING & COMMENTS**

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

**MIRA's Rating :** A

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| Credit Rating | Explanation     | Rating Comments   |
|---------------|-----------------|---|
| A             | Acceptable Risk | Business dealings permissible with moderate risk of default |

|                            |   |
|----------------------------|---|
| <b>Status :</b>            | Good  |
| <b>Payment Behaviour :</b> | Usually correct   |
| <b>Litigation :</b>        | Clear   |
| <b>Comments :</b>          | <p>Subject was incorporated in the year 1995. It is a manufacturers, fabricators, trader and exporter of sub-station structures, cables trays, cable ducts, etc.</p> <p>For the financial year 2017, the company has achieved revenue growth of 18.98% as compared to the previous year along with an average profit margin of 2.49%.</p> <p>The sound financial risk profile of the company is marked by adequate network base along with low debt balance sheet profile.</p> <p>Rating takes into account the subject's long established track record of business operations along with extensive experience of its promoters.</p> <p>Payments seems to be usually correct.</p> <p>In view of aforesaid, the company can be considered for business dealings at usual trade terms and conditions.</p> |

**NOTES :** Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

| Country Name | Previous Rating<br>(30.06.2018) | Current Rating<br>(30.09.2018) |
|--------------|---------------------------------|--------------------------------|
| India        | A1                              | A1                             |

| Risk Category        | ECGC Classification |
|----------------------|---------------------|
| Insignificant        | A1                  |
| Low Risk             | A2                  |
| Moderately Low Risk  | B1                  |
| Moderate Risk        | B2                  |
| Moderately High Risk | C1                  |
| High Risk            | C2                  |
| Very High Risk       | D                   |

**EXTERNAL AGENCY RATING**

|                           |               |
|---------------------------|---------------|
| <b>Rating Agency Name</b> | Not Available |
| <b>Rating</b>             | Not Available |
| <b>Rating Explanation</b> | Not Available |
| <b>Date</b>               | Not Available |

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 24.10.2018.

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**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION PARTED BY**

|                      |                    |
|----------------------|--------------------|
| <b>Name :</b>        | Mr. Abhishek Kabra |
| <b>Designation :</b> | Finance Manager    |
| <b>Contact No.:</b>  | 91-9300040890      |
| <b>Date :</b>        | 23.10.2018         |

**LOCATIONS**

|  |  |
|--|--|
| <b>Registered Office / Factory 1 :</b> | P.O. Dankuni Coal Complex, Kharial, Hooghly – 712310, West Bengal, India   |
| <b>Tel. No.:</b>                       | 91-33-26590251 / 2659 3118   |
| <b>Mobile No.:</b>                     | 91-9300040890 [Mr. Abhishek Kabra]   |
| <b>Fax No.:</b>                        | 91-33-26590251   |
| <b>E-Mail :</b>                        | <a href="mailto:rukmani@cal2.vsnl.net.in">rukmani@cal2.vsnl.net.in</a><br><a href="mailto:rukmanimva@yahoo.co.in">rukmanimva@yahoo.co.in</a><br><a href="mailto:abhisekkabra1984@yahoo.co.in">abhisekkabra1984@yahoo.co.in</a><br><a href="mailto:sushilkabra123@yahoo.co.in">sushilkabra123@yahoo.co.in</a><br><a href="mailto:varun@rukmani.net.in">varun@rukmani.net.in</a><br><a href="mailto:maruthikabra@gmail.com">maruthikabra@gmail.com</a><br><a href="mailto:maruthi@rukmani.net.in">maruthi@rukmani.net.in</a> |
| <b>Website :</b>                       | <a href="http://www.rukmani.net.in">http://www.rukmani.net.in</a>  |
| <b>Correspondence Office :</b>         | 11-A, Maharshi Devendra Road, Room No.104, 1st Floor, Kolkata – 700007, West Bengal, India   |
| <b>Tel. No.:</b>                       | 91-33-22748472 / 22740886  |
| <b>Factory 2 :</b>                     | Urla Industrial Area, Urla Sarora Road, Raipur – 493221, Chhattisgarh, India   |
| <b>Tel. No.:</b>                       | 91-771-3250889 / 2322092   |

**DIRECTORS**

**As on 2018**

|                            |   |
|----------------------------|---|
| <b>Name :</b>              | Mr. Bhagwat Prasad Kabra  |
| <b>Designation :</b>       | Director  |
| <b>Address :</b>           | 89/324 Bangur Park, Navkunj , Floor 4, Rishra – 71 2248, West Bengal, India |
| <b>Date of Birth/Age :</b> | 22.05.1953  |

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|                              |  |   |                   |                 |
|------------------------------|--|---|-------------------|-----------------|
| <b>Date of Appointment :</b> | 12.10.1995   |   |                   |                 |
| <b>DIN No.:</b>              | 00560388   |   |                   |                 |
| <b>PAN No.:</b>              | AEAPK5878C   |   |                   |                 |
| <b>Name :</b>                | Mr. Dipak Mantri   |   |                   |                 |
| <b>Designation :</b>         | Director   |   |                   |                 |
| <b>Address :</b>             | D-35, Sector-2 Devendra Nagar, Raipur – 492004, Chhattisgarh, India  |   |                   |                 |
| <b>Date of Birth/Age :</b>   | 19.05.1983   |   |                   |                 |
| <b>Date of Appointment :</b> | 16.10.2004   |   |                   |                 |
| <b>Qualification :</b>       | B.Com  |   |                   |                 |
| <b>PAN No.:</b>              | AINPM4091J   |   |                   |                 |
| <b>DIN No.:</b>              | 00560434   |   |                   |                 |
| <b>Name :</b>                | Mr. Mahabir Prasad Mantri  |   |                   |                 |
| <b>Designation :</b>         | Director   |   |                   |                 |
| <b>Address :</b>             | House No. D-126, Sector-5 Devendra Nagar, Raipur – 492004, Chhattisgarh, India                               |   |                   |                 |
| <b>Date of Birth/Age :</b>   | 17.01.1961   |   |                   |                 |
| <b>Date of Appointment :</b> | 16.10.2004   |   |                   |                 |
| <b>Qualification :</b>       | B.Com  |   |                   |                 |
| <b>PAN No.:</b>              | ADCPM1212D   |   |                   |                 |
| <b>DIN No.:</b>              | 01084859   |   |                   |                 |
| <b>Other Directorship :</b>  |  |   |                   |                 |
|                              | <b>CIN/FCRN</b>  | <b>Company Name</b>                                   | <b>Begin Date</b> | <b>End Date</b> |
|                              | U74110RJ2000PTC016343  | MARUTINANDAN CREATOR PRIVATE LIMITED                  | 24/04/2000        | -               |
|                              | U45201RJ2009PTC029854  | MARUTINANDAN STRUCTURES PRIVATE LIMITED               | 10/09/2009        | -               |
| <b>Name :</b>                | Mr. Sushil Kumar Kabra   |   |                   |                 |
| <b>Designation :</b>         | Director   |   |                   |                 |
| <b>Address :</b>             | 336/351 Behind Paras Nagar Sharada Mata Mandir Devendra Nagar, Sector-3 Raipur – 492001, Chhattisgarh, India |   |                   |                 |
| <b>Date of Birth/Age :</b>   | 01.07.1962   |   |                   |                 |
| <b>Date of Appointment :</b> | 12.10.1995   |   |                   |                 |
| <b>Qualification :</b>       | B.Com  |   |                   |                 |
| <b>PAN No.:</b>              | AESP5897D  |   |                   |                 |
| <b>DIN No.:</b>              | 01099702   |   |                   |                 |
| <b>Other Directorship:</b>   |  |   |                   |                 |
|                              | <b>CIN/FCRN</b>  | <b>Company Name</b>                                   | <b>Begin Date</b> | <b>End Date</b> |
|                              | U31908WB2013PTC195820  | RUKMANI ELECTRICAL & INSTRUMENTATIONS PRIVATE LIMITED | 24/07/2013        | -               |
| <b>Name :</b>                | Mr. Ratan Lal Mantri   |   |                   |                 |
| <b>Designation :</b>         | Director   |   |                   |                 |
| <b>Address :</b>             | Civil Lines Road, Ayodhyapuri Kankroli Rajsamand – 313324, Rajasthan, India                                  |   |                   |                 |

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|  |   |                   |                 |
|--|---|-------------------|-----------------|
| <b>Date of Birth/Age :</b>   | 13.07.1963  |                   |                 |
| <b>Date of Appointment :</b>   | 16.10.2004  |                   |                 |
| <b>Qualification :</b>   | B.Com   |                   |                 |
| <b>DIN No.:</b>  | 01865854  |                   |                 |
| <b>Other Directorship :</b>  |   |                   |                 |
| <b>CIN/FCRN</b>  | <b>Company Name</b>                                   | <b>Begin Date</b> | <b>End Date</b> |
| U74110RJ2000PTC016343  | MARUTINANDAN CREATOR PRIVATE LIMITED                  | 24/04/2000        | -               |
| U45201RJ2009PTC029854  | MARUTINANDAN STRUCTURES PRIVATE LIMITED               | 10/09/2009        | -               |
| <b>Name :</b> Mr. Manoj Kumar Kabra  |   |                   |                 |
| <b>Designation :</b> Director  |   |                   |                 |
| <b>Address :</b> 89/324 Bangur Park, Rishra Hooghly, Rishra – 712248, West Bengal, India |   |                   |                 |
| <b>Date of Birth/Age :</b> 28.08.1974  |   |                   |                 |
| <b>Date of Appointment :</b> 16.09.2008  |   |                   |                 |
| <b>Qualification :</b> B.Com   |   |                   |                 |
| <b>PAN No.:</b> AFNPK5373A   |   |                   |                 |
| <b>DIN No.:</b> 02339677   |   |                   |                 |
| <b>Other Directorship:</b>   |   |                   |                 |
| <b>CIN/FCRN</b>  | <b>Company Name</b>                                   | <b>Begin Date</b> | <b>End Date</b> |
| U31908WB2013PTC195820  | RUKMANI ELECTRICAL & INSTRUMENTATIONS PRIVATE LIMITED | 24/07/2013        | -               |

**KEY EXECUTIVES**

|                      |                           |
|----------------------|---------------------------|
| <b>Name :</b>        | Mr. Abhishek Kabra        |
| <b>Designation :</b> | Finance Manager           |
| <b>Name :</b>        | J. Patnaik and Associates |
| <b>Designation :</b> | Company Secretary         |

**MAJOR SHAREHOLDERS**

As on 31.03.2017

SHAREHOLDERS DETAILS FILE ATTACHED

Equity Share Break up (Percentage of Total Equity)

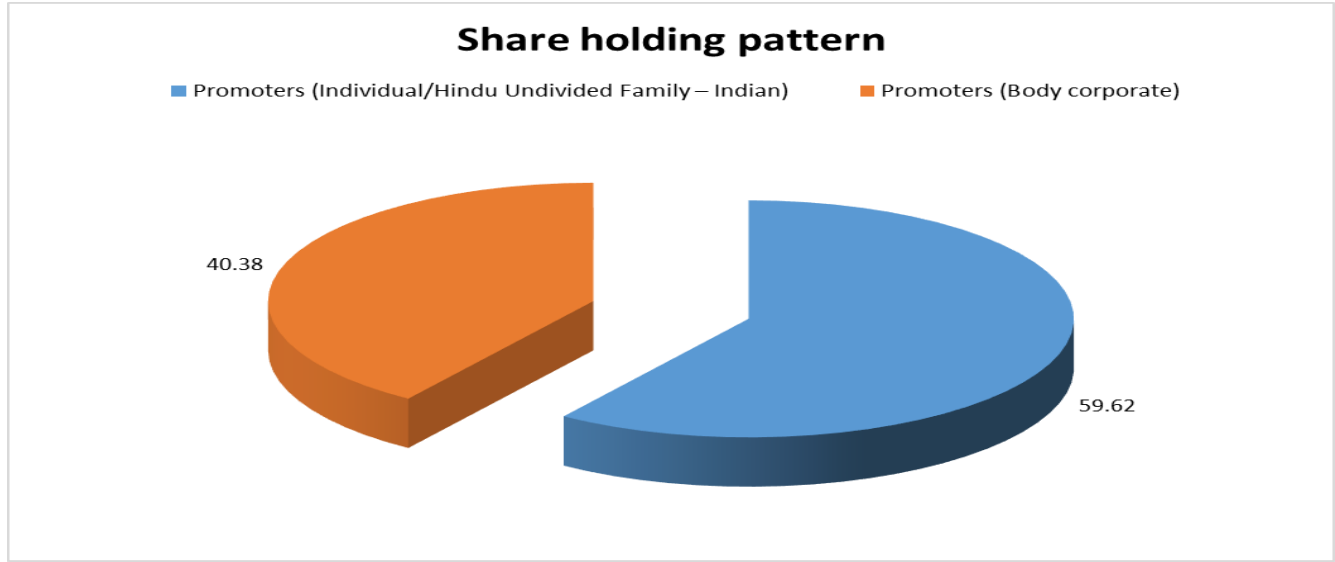
As on 30.09.2017

| Category   | Percentage |
|--|------------|
| Promoters (Individual/Hindu Undivided Family – Indian) | 59.62      |

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|                            |               |
|----------------------------|---------------|
| Promoters (Body corporate) | 40.38         |
| <b>Total</b>               | <b>100.00</b> |



**BUSINESS DETAILS**

|                              |  |                                      |
|------------------------------|--|--------------------------------------|
| <b>Line of Business :</b>    | Subject is engaged in the business of Manufacturers, fabricators and Galvanizing Operations and Trader and Exporter of sub-station structures, cables trays, cable ducts. (Registered activity and also confirmed by management) |                                      |
| <b>Products / Services :</b> | <b>Item Code No.</b>   | <b>Products/Services Description</b> |
|                              | 73082011   | Manufacturing Sales                  |
| <b>Brand Names :</b>         | Not Available  |                                      |
| <b>Agencies Held :</b>       | Not Available  |                                      |
| <b>Exports :</b>             |  |                                      |
| <b>Products :</b>            | Finished Goods   |                                      |
| <b>Countries :</b>           | <ul style="list-style-type: none"> <li>Australia</li> <li>Bangladesh</li> </ul>  |                                      |
| <b>Imports :</b>             | Not Available  |                                      |
| <b>Terms :</b>               |  |                                      |
| <b>Selling :</b>             | L/C, Cheque and Advance Payment  |                                      |
| <b>Purchasing :</b>          | L/C, Cheque and Advance Payment  |                                      |

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**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

|  |   |                                     |
|--|---|-------------------------------------|
| <b>Suppliers :</b>   | <b>Reference :</b>  | Jindal Steel and Power Limited      |
|  | <b>Name of the Person :</b>   | --                                  |
|  | <b>Contact No.:</b>   | --                                  |
|  | <b>Since How Long Known :</b>   | --                                  |
|  | <b>Maximum Limit Dealt :</b>  | --                                  |
|  | <b>Experience :</b>   | --                                  |
|  | <b>Remark:</b>  | --                                  |
|  | <ul style="list-style-type: none"> <li>Jindal Metal Industries</li> </ul> |                                     |
| <b>Customers :</b>   | End Users   |                                     |
|  | <b>Reference :</b>  | ABP Industries Limited              |
|  | <b>Name of the Person :</b>   | --                                  |
|  | <b>Contact No.:</b>   | --                                  |
|  | <b>Since How Long Known :</b>   | --                                  |
|  | <b>Maximum Limit Dealt :</b>  | --                                  |
|  | <b>Experience :</b>   | --                                  |
|  | <b>Remark:</b>  | --                                  |
| <ul style="list-style-type: none"> <li>Larsen and Turbo</li> </ul> |   |                                     |
| <b>No. of Employees :</b>  | 600 (Approximately)   |                                     |
| <b>Bankers :</b>   | <b>Banker Name :</b>  | State Bank of India                 |
|  | <b>Branch :</b>   | Hoogly – 712134, West Bengal, India |
|  | <b>Person Name (With Designation) :</b>                                   | --                                  |
|  | <b>Contact Number :</b>   | 91-33-2683675 (Not working)         |
|  | <b>Name of Account Holder :</b>   | --                                  |
|  | <b>Account Number :</b>   | --                                  |
|  | <b>Account Since (Date/Year of Account Opening) :</b>                     | --                                  |
|  | <b>Average Balance Maintained :</b>                                       | --                                  |
|  | <b>Credit Facilities Enjoyed (CC/OD/Term Loan) :</b>                      | --                                  |
|  | <b>Account Operation :</b>  | --                                  |
|  | <b>Remark :</b>   | --                                  |
| <b>Facilities :</b>  | <b>Secured Loan</b>   | <b>31.03.2017</b> <b>31.03.2016</b> |

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|                                  | (INR in Million) | (INR in Million) |
|----------------------------------|------------------|------------------|
| <b>Short-term borrowings</b>     |                  |                  |
| Working capital loans from banks | 27.325           | 18.310           |
| <b>Total</b>                     | <b>27.325</b>    | <b>18.310</b>    |

|  |  |
|--|--|
| <b>Auditors :</b>  |  |
| <b>Name :</b>  | Rustagi and Company<br>Chartered Accountants   |
| <b>Address :</b>   | Room No. 403, 4 <sup>th</sup> Floor, Shantiniketan, 8 Camac Street, Kolkata – 700017, West Bengal, India   |
| <b>PAN No.:</b>  | AABCF0502C   |
| <b>Memberships :</b>   | Not Available  |
| <b>Collaborators :</b>   | Not Available  |
| <b>Subsidiary company :</b>  | <ul style="list-style-type: none"> <li>Rukmani Fab and Gal Private Limited (CIN - U74120WB2007PTC112874)</li> </ul>  |
| <b>Enterprises which are owned, or have significant influence of or are partners with Key management personnel and their relatives :</b> | <ul style="list-style-type: none"> <li>Narayan Prasad Kabra(HUF)</li> <li>Marutinandan Structures Private Limited</li> <li>Bhagwat Prasad Kabra (HUF)</li> <li>Natwarlal Kabra (HUF)</li> <li>Manoj Kumar Kabra (HUF)</li> <li>Sushil Kumar Kabra (HUF)</li> </ul> |

**CAPITAL STRUCTURE**

As on 31.03.2017

**Authorised Capital :**

| No. of Shares | Type          | Value         | Amount             |
|---------------|---------------|---------------|--------------------|
| 2500000       | Equity Shares | INR 10/- each | INR 25.000 Million |

**Issued, Subscribed & Paid-up Capital :**

| No. of Shares | Type          | Value         | Amount             |
|---------------|---------------|---------------|--------------------|
| 1722485       | Equity Shares | INR 10/- each | INR 17.225 Million |

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**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET [STANDALONE]**

| SOURCES OF FUNDS                               | 31.03.2017     | 31.03.2016     | 31.03.2015     |
|--|----------------|----------------|----------------|
| <b>I. EQUITY AND LIABILITIES</b>               |                |                |                |
| (1) Shareholders' Funds                        |                |                |                |
| (a) Share Capital                              | 17.225         | 17.225         | 17.225         |
| (b) Reserves and Surplus                       | 291.159        | 260.923        | 239.433        |
| (c) Money received against share warrants      | 0.000          | 0.000          | 0.000          |
| (d) Minority interest                          | 0.000          | 0.000          | 0.000          |
| (2) Share Application money pending allotment  | 0.000          | 0.000          | 0.000          |
| <b>Total Shareholders' Funds (1) + (2)</b>     | <b>308.384</b> | <b>278.148</b> | <b>256.658</b> |
| (3) Non-Current Liabilities                    |                |                |                |
| (a) long-term borrowings                       | 116.883        | 117.645        | 114.358        |
| (b) Deferred tax liabilities (Net)             | 6.531          | 5.657          | 4.646          |
| (c) Other long-term liabilities                | 2.521          | 1.827          | 1.648          |
| (d) long-term provisions                       | 1.036          | 0.959          | 1.678          |
| <b>Total Non-current Liabilities (3)</b>       | <b>126.971</b> | <b>126.088</b> | <b>122.330</b> |
| (4) Current Liabilities                        |                |                |                |
| (a) Short-term borrowings                      | 27.325         | 18.310         | 21.372         |
| (b) Trade payables                             | 407.967        | 224.875        | 181.675        |
| (c) Other current liabilities                  | 20.923         | 12.813         | 8.980          |
| (d) Short-term provisions                      | 8.860          | 2.926          | 2.069          |
| <b>Total Current Liabilities (4)</b>           | <b>465.075</b> | <b>258.924</b> | <b>214.096</b> |
| <b>TOTAL</b>                                   | <b>900.430</b> | <b>663.160</b> | <b>593.084</b> |
| <b>II. ASSETS</b>                              |                |                |                |
| (1) Non-current assets                         |                |                |                |
| (a) Fixed Assets                               |                |                |                |
| (i) Tangible assets                            | 78.792         | 76.918         | 53.205         |
| (ii) Intangible Assets                         | 0.214          | 0.039          | 0.030          |
| (iii) Tangible assets capital work-in-progress | 1.557          | 2.457          | 6.005          |
| (iv) Intangible assets under development       | 0.000          | 0.000          | 0.000          |
| (b) Non-current Investments                    | 11.205         | 11.205         | 4.007          |
| (c) Deferred tax assets (net)                  | 0.000          | 0.000          | 0.000          |
| (d) Long-term loans and advances               | 2.271          | 1.066          | 12.839         |
| (e) Other Non-current assets                   | 0.000          | 0.000          | 0.000          |
| <b>Total Non-Current Assets</b>                | <b>94.039</b>  | <b>91.685</b>  | <b>76.086</b>  |

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|                                   |                |                |                |
|-----------------------------------|----------------|----------------|----------------|
| (2) Current assets                |                |                |                |
| (a) Current investments           | 0.000          | 0.000          | 0.000          |
| (b) Inventories                   | 216.032        | 135.305        | 184.595        |
| (c) Trade receivables             | 484.821        | 333.368        | 238.180        |
| (d) Cash and bank balances        | 11.218         | 15.576         | 10.970         |
| (e) Short-term loans and advances | 94.320         | 87.226         | 83.253         |
| (f) Other current assets          | 0.000          | 0.000          | 0.000          |
| <b>Total Current Assets</b>       | <b>806.391</b> | <b>571.475</b> | <b>516.998</b> |
|                                   |                |                |                |
| <b>TOTAL</b>                      | <b>900.430</b> | <b>663.160</b> | <b>593.084</b> |

**PROFIT & LOSS ACCOUNT [STANDALONE]**

|             | <b>PARTICULARS</b>  | <b>31.03.2017</b> | <b>31.03.2016</b> | <b>31.03.2015</b> |
|-------------|---|-------------------|-------------------|-------------------|
|             | <b>SALES</b>  |                   |                   |                   |
|             | Total Revenue from operations   | 1215.514          | 1021.594          | 937.808           |
|             | Other Income  | 1.233             | 0.834             | 2.364             |
|             | <b>TOTAL</b>  | <b>1216.747</b>   | <b>1022.428</b>   | <b>940.172</b>    |
|             |   |                   |                   |                   |
| <b>Less</b> | <b>EXPENSES</b>   |                   |                   |                   |
|             | Cost of Materials Consumed  | 919.360           | 770.726           | 775.726           |
|             | Purchases of Stock-in-Trade   | 0.000             | 0.098             | 0.000             |
|             | Changes in inventories of finished goods, work-in-progress and Stock-in-Trade | (18.656)          | 6.364             | (23.527)          |
|             | Employee benefit expense  | 64.651            | 48.543            | 32.236            |
|             | Other expenses  | 173.042           | 136.507           | 103.602           |
|             | Prior period items before tax   | 0.044             | 0.011             | 0.000             |
|             | <b>TOTAL</b>  | <b>1138.441</b>   | <b>962.249</b>    | <b>888.037</b>    |
|             |   |                   |                   |                   |
|             | <b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>     | <b>78.306</b>     | <b>60.179</b>     | <b>52.135</b>     |
|             |   |                   |                   |                   |
| <b>Less</b> | <b>FINANCIAL EXPENSES</b>   | 22.591            | 20.483            | 18.633            |
|             |   |                   |                   |                   |
|             | <b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>              | <b>55.715</b>     | <b>39.696</b>     | <b>33.502</b>     |
|             |   |                   |                   |                   |
| <b>Less</b> | <b>DEPRECIATION/ AMORTISATION</b>   | 7.049             | 7.123             | 5.503             |
|             |   |                   |                   |                   |
|             | <b>PROFIT/ (LOSS) BEFORE TAX</b>  | <b>48.666</b>     | <b>32.573</b>     | <b>27.999</b>     |
|             |   |                   |                   |                   |
| <b>Less</b> | <b>TAX</b>  | 18.430            | 11.083            | 10.658            |
|             |   |                   |                   |                   |
|             | <b>PROFIT/ (LOSS) AFTER TAX</b>   | <b>30.236</b>     | <b>21.490</b>     | <b>17.341</b>     |

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|                                   |        |        |        |
|-----------------------------------|--------|--------|--------|
| Earnings / (Loss) Per Share (INR) | 17.554 | 12.476 | 10.067 |
|-----------------------------------|--------|--------|--------|

|                                |  |  |                          |
|--------------------------------|--|--|--------------------------|
| <b>Particulars</b>             |  |  | <b>31.03.2018</b>        |
| Sales Turnover (Approximately) |  |  | 1250.000                 |
|                                |  |  | (Due to business growth) |

The above information has been parted by Mr. Abhishek Kabra (Finance Manager)

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

| Particulars  | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|--|------------|------------|------------|
| Current Maturities of Long term debt               | NA         | NA         | NA         |
| Net cash flows from (used in) operations           | 29.343     | 68.283     | 39.160     |
| Net cash flows from (used in) operating activities | 17.327     | 58.526     | 18.468     |

**KEY RATIOS**

**EFFICIENCY RATIOS**

| PARTICULARS   | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|---|------------|------------|------------|
| Average Collection Days<br>(Sundry Debtors / Income * 365 Days)   | 145.58     | 119.11     | 92.70      |
| Account Receivables Turnover<br>(Income / Sundry Debtors)         | 2.51       | 3.06       | 3.94       |
| Average Payment Days<br>(Sundry Creditors / Purchases * 365 Days) | 161.97     | 106.48     | 85.48      |
| Inventory Turnover<br>(Operating Income / Inventories)            | 0.36       | 0.44       | 0.28       |
| Asset Turnover<br>(Operating Income / Net Fixed Assets)           | 0.97       | 0.76       | 0.88       |

**LEVERAGE RATIOS**

| PARTICULARS | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|-------------|------------|------------|------------|
| Debt Ratio  | 0.65       | 0.57       | 0.55       |

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|  |      |      |      |
|--|------|------|------|
| ((Borrowing + Current Liabilities) / Total Assets)                   |      |      |      |
| Debt Equity Ratio<br>(Total Liability / Networth)                    | 0.47 | 0.49 | 0.53 |
| Current Liabilities to Networth<br>(Current Liabilities / Net Worth) | 1.51 | 0.93 | 0.83 |
| Fixed Assets to Networth<br>(Net Fixed Assets / Networth)            | 0.26 | 0.29 | 0.23 |
| Interest Coverage Ratio<br>(PBIT / Financial Charges)                | 3.47 | 2.94 | 2.80 |

**PROFITABILITY RATIOS**

| PARTICULARS  |   | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|--|---|------------|------------|------------|
| Net Profit Margin<br>((PAT / Sales) * 100)             | % | 2.49       | 2.10       | 1.85       |
| Return on Total Assets<br>((PAT / Total Assets) * 100) | % | 3.36       | 3.24       | 2.92       |
| Return on Investment (ROI)<br>((PAT / Networth) * 100) | % | 9.80       | 7.73       | 6.76       |

**SOLVENCY RATIOS**

| PARTICULARS   |  | 31.03.2017 | 31.03.2016 | 31.03.2015 |
|---|--|------------|------------|------------|
| Current Ratio<br>(Current Assets / Current Liabilities)                       |  | 1.73       | 2.21       | 2.41       |
| Quick Ratio<br>((Current Assets – Inventories) / Current Liabilities)         |  | 1.27       | 1.68       | 1.55       |
| G-Score Ratio Financial<br>(Networth / Total Assets)                          |  | 0.34       | 0.42       | 0.43       |
| G-Score Ratio Debt<br>(Debts / Equity Capital)                                |  | 8.37       | 7.89       | 7.88       |
| G-Score Ratio Liquidity<br>(Total Current Assets / Total Current Liabilities) |  | 1.73       | 2.21       | 2.41       |

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

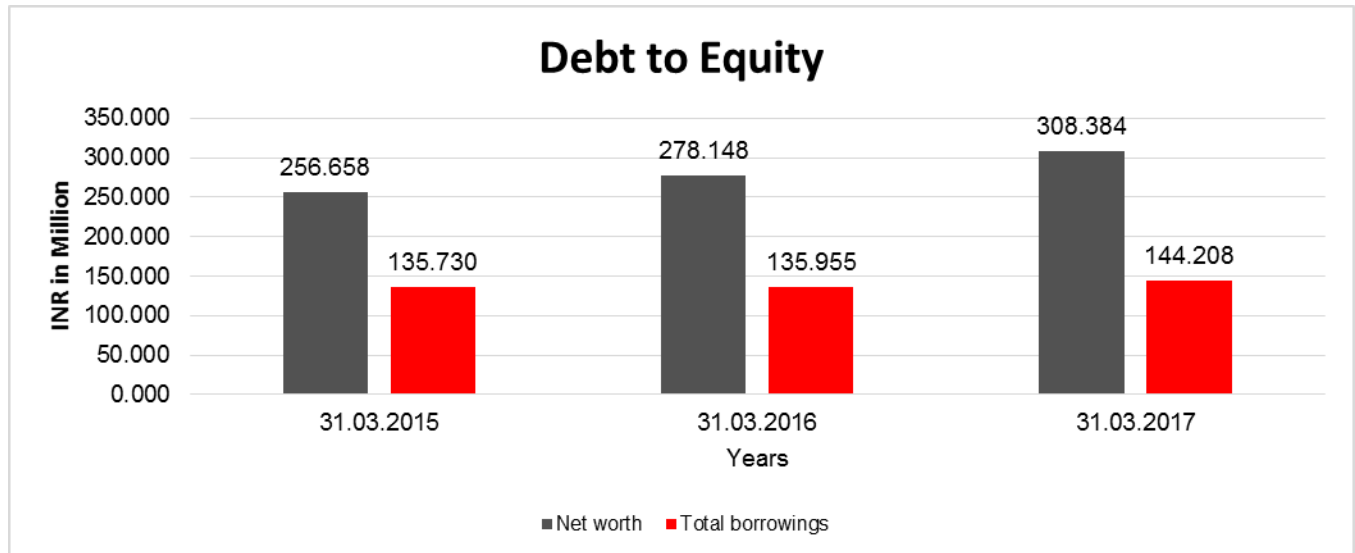
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**FINANCIAL ANALYSIS**  
*[all figures are in INR Million]*

**DEBT EQUITY RATIO**

| Particular                                | 31.03.2015<br>(INR in Million) | 31.03.2016<br>(INR in Million) | 31.03.2017<br>(INR in Million) |
|---|--------------------------------|--------------------------------|--------------------------------|
| Share Capital                             | 17.225                         | 17.225                         | 17.225                         |
| Reserves & Surplus                        | 239.433                        | 260.923                        | 291.159                        |
| Money received against share warrants     | 0.000                          | 0.000                          | 0.000                          |
| Share Application money pending allotment | 0.000                          | 0.000                          | 0.000                          |
| <b>Net worth</b>                          | <b>256.658</b>                 | <b>278.148</b>                 | <b>308.384</b>                 |
| long-term borrowings                      | 114.358                        | 117.645                        | 116.883                        |
| Short term borrowings                     | 21.372                         | 18.310                         | 27.325                         |
| <b>Total borrowings</b>                   | <b>135.730</b>                 | <b>135.955</b>                 | <b>144.208</b>                 |
| <b>Debt/Equity ratio</b>                  | <b>0.529</b>                   | <b>0.489</b>                   | <b>0.468</b>                   |

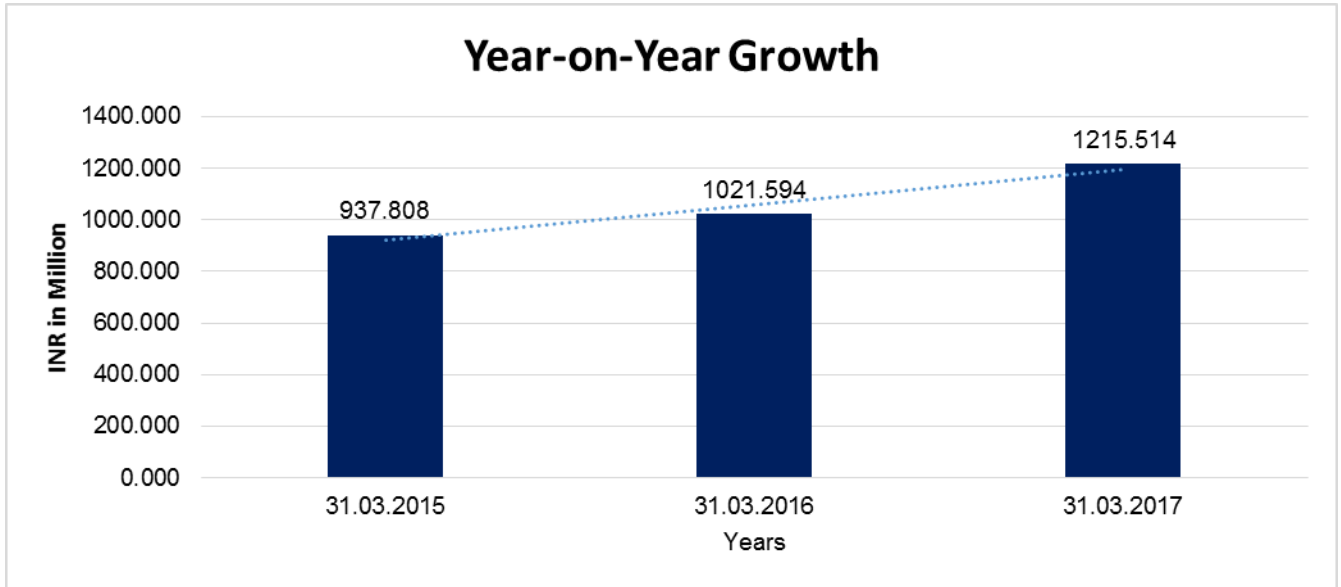


**YEAR-ON-YEAR GROWTH**

| Year on Year Growth | 31.03.2015<br>(INR in Million) | 31.03.2016<br>(INR in Million) | 31.03.2017<br>(INR in Million) |
|---------------------|--------------------------------|--------------------------------|--------------------------------|
| Sales               | 937.808                        | 1021.594                       | 1215.514                       |
|                     |                                | <b>8.934</b>                   | <b>18.982</b>                  |

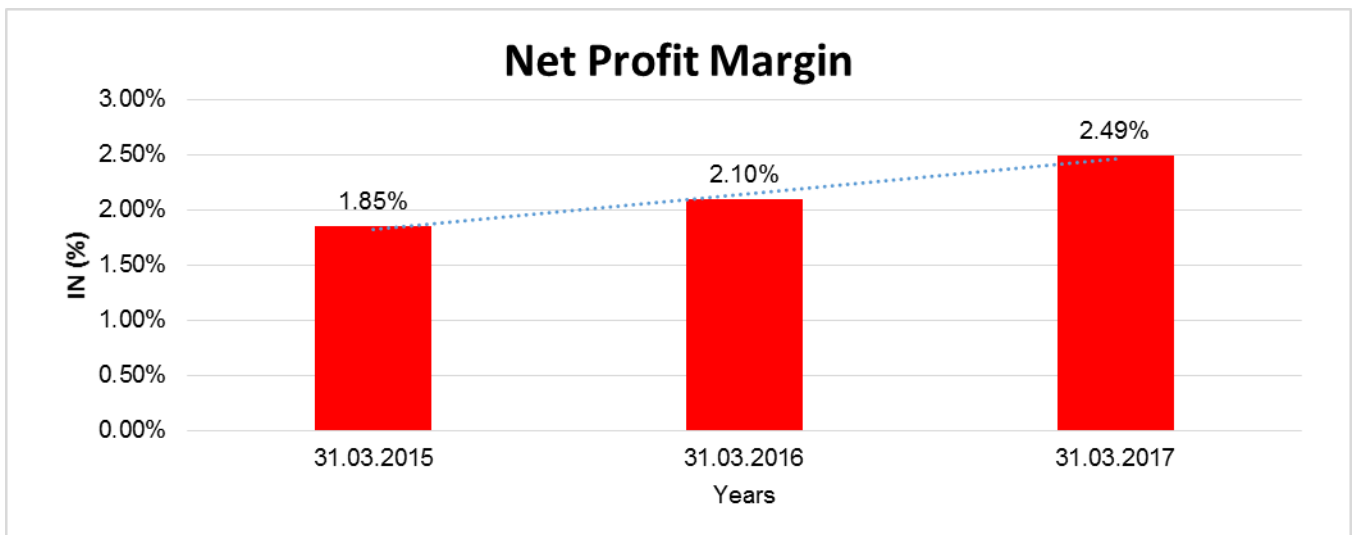
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**NET PROFIT MARGIN**

| Net Profit Margin | 31.03.2015<br>(INR in Million) | 31.03.2016<br>(INR in Million) | 31.03.2017<br>(INR in Million) |
|-------------------|--------------------------------|--------------------------------|--------------------------------|
| Sales             | 937.808                        | 1021.594                       | 1215.514                       |
| Profit            | 17.341                         | 21.490                         | 30.236                         |
|                   | <b>1.85 %</b>                  | <b>2.10 %</b>                  | <b>2.49 %</b>                  |



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**ABRIDGED BALANCE SHEET (CONSOLIDATED)**

| SOURCES OF FUNDS                               | 31.03.2017     | 31.03.2016     | 31.03.2015     |
|--|----------------|----------------|----------------|
| <b>I. EQUITY AND LIABILITIES</b>               |                |                |                |
| (1) Shareholders' Funds                        |                |                |                |
| (a) Share Capital                              | 12.556         | 12.556         | 17.225         |
| (b) Reserves and Surplus                       | 260.008        | 232.940        | 239.433        |
| (c) Money received against share warrants      | 0.000          | 0.000          | 0.000          |
| (d) Minority interest                          | 61.034         | 54.793         | 0.000          |
| (2) Share Application money pending allotment  | 0.000          | 0.000          | 0.000          |
| <b>Total Shareholders' Funds (1) + (2)</b>     | <b>272.564</b> | <b>245.496</b> | <b>256.658</b> |
| (3) Non-Current Liabilities                    |                |                |                |
| (a) long-term borrowings                       | 126.766        | 127.507        | 114.358        |
| (b) Deferred tax liabilities (Net)             | 8.751          | 8.930          | 4.646          |
| (c) Other long-term liabilities                | 2.521          | 1.827          | 1.648          |
| (d) long-term provisions                       | 1.036          | 0.959          | 1.678          |
| <b>Total Non-current Liabilities (3)</b>       | <b>139.074</b> | <b>139.223</b> | <b>122.330</b> |
| (4) Current Liabilities                        |                |                |                |
| (a) Short-term borrowings                      | 27.325         | 18.310         | 21.372         |
| (b) Trade payables                             | 436.954        | 233.151        | 181.675        |
| (c) Other current liabilities                  | 22.514         | 14.357         | 8.980          |
| (d) Short-term provisions                      | 9.181          | 3.804          | 2.069          |
| <b>Total Current Liabilities (4)</b>           | <b>495.974</b> | <b>269.622</b> | <b>214.096</b> |
| <b>TOTAL</b>                                   | <b>968.646</b> | <b>709.134</b> | <b>593.084</b> |
| <b>II. ASSETS</b>                              |                |                |                |
| (1) Non-current assets                         |                |                |                |
| (a) Fixed Assets                               |                |                |                |
| (i) Tangible assets                            | 110.907        | 107.414        | 53.205         |
| (ii) Intangible Assets                         | 0.218          | 0.047          | 0.030          |
| (iii) Tangible assets capital work-in-progress | 1.557          | 4.374          | 6.005          |
| (iv) Intangible assets under development       | 0.000          | 0.000          | 0.000          |
| (b) Non-current Investments                    | 7.298          | 7.298          | 4.007          |
| (c) Deferred tax assets (net)                  | 0.000          | 0.000          | 0.000          |
| (d) Long-term loans and advances               | 4.618          | 3.174          | 12.839         |
| (e) Other Non-current assets                   | 0.000          | 0.000          | 0.000          |
| <b>Total Non-Current Assets</b>                | <b>124.598</b> | <b>122.307</b> | <b>76.086</b>  |
| (2) Current assets                             |                |                |                |
| (a) Current investments                        | 0.000          | 0.000          | 0.000          |
| (b) Inventories                                | 223.471        | 143.867        | 184.595        |

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|                                   |                |                |                |
|-----------------------------------|----------------|----------------|----------------|
| (c) Trade receivables             | 512.544        | 338.970        | 238.180        |
| (d) Cash and bank balances        | 11.689         | 15.719         | 10.970         |
| (e) Short-term loans and advances | 96.344         | 88.271         | 83.253         |
| (f) Other current assets          | 0.000          | 0.000          | 0.000          |
| <b>Total Current Assets</b>       | <b>844.048</b> | <b>586.827</b> | <b>516.998</b> |
| <b>TOTAL</b>                      | <b>968.646</b> | <b>709.134</b> | <b>593.084</b> |

**PROFIT & LOSS ACCOUNT (CONSOLIDATED)**

| PARTICULARS   | 31.03.2017      | 31.03.2016      | 31.03.2015     |
|---|-----------------|-----------------|----------------|
| <b>SALES</b>  |                 |                 |                |
| Total Revenue from operations   | 1255.481        | 1075.412        | 937.808        |
| Other Income  | 1.278           | 0.884           | 2.364          |
| <b>TOTAL</b>  | <b>1256.759</b> | <b>1076.296</b> | <b>940.172</b> |
| <b>Less EXPENSES</b>  |                 |                 |                |
| Cost of Materials Consumed  | 918.722         | 793.493         | 775.726        |
| Purchases of Stock-in-Trade   | 0.000           | 0.098           | 0.000          |
| Changes in inventories of finished goods, work-in-progress and Stock-in-Trade | (19.060)        | 8.581           | (23.527)       |
| Employee benefit expense  | 72.437          | 57.036          | 32.236         |
| Other expenses  | 200.175         | 145.842         | 103.602        |
| Prior period items before tax   | 0.044           | 0.011           | 0.000          |
| <b>TOTAL</b>  | <b>1172.318</b> | <b>1005.061</b> | <b>888.037</b> |
| <b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>     | <b>84.441</b>   | <b>71.235</b>   | <b>52.135</b>  |
| <b>Less FINANCIAL EXPENSES</b>  | 23.901          | 21.741          | 18.633         |
| <b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>              | <b>60.540</b>   | <b>49.494</b>   | <b>33.502</b>  |
| <b>Less DEPRECIATION/ AMORTISATION</b>  | 9.454           | 9.437           | 5.503          |
| <b>PROFIT/ (LOSS) BEFORE TAX</b>  | <b>51.086</b>   | <b>40.057</b>   | <b>27.999</b>  |
| <b>Less TAX</b>   | 24.018          | 19.041          | 10.658         |
| <b>PROFIT/ (LOSS) AFTER TAX</b>   | <b>27.068</b>   | <b>21.016</b>   | <b>17.341</b>  |
| <b>Earnings / (Loss) Per Share (INR)</b>                                      | <b>17.55</b>    | <b>12.48</b>    | <b>10.07</b>   |

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**LOCAL AGENCY FURTHER INFORMATION**

| Sr. No. | Check List by Info Agents                           | Available in Report (Yes / No) |
|---------|---|--------------------------------|
| 1]      | Year of establishment                               | Yes                            |
| 2]      | Constitution of the entity Incorporation details    | Yes                            |
| 3]      | Locality of the entity                              | Yes                            |
| 4]      | Premises details                                    | Yes                            |
| 5]      | Buyer visit details                                 | --                             |
| 6]      | Contact numbers                                     | Yes                            |
| 7]      | Name of the person contacted                        | Yes                            |
| 8]      | Designation of contact person                       | Yes                            |
| 9]      | Promoter's background                               | Yes                            |
| 10]     | Date of Birth of Proprietor / Partners / Directors  | Yes                            |
| 11]     | Pan Card No. of Proprietor / Partners               | No                             |
| 12]     | Voter Id Card No. of Proprietor / Partners          | No                             |
| 13]     | Type of business                                    | Yes                            |
| 14]     | Line of Business                                    | Yes                            |
| 15]     | Export/import details (if applicable)               | Yes                            |
| 16]     | No. of employees                                    | Yes                            |
| 17]     | Details of sister concerns                          | Yes                            |
| 18]     | Major suppliers                                     | Yes                            |
| 19]     | Major customers                                     | Yes                            |
| 20]     | Banking Details                                     | Yes                            |
| 21]     | Banking facility details                            | No                             |
| 22]     | Conduct of the banking account                      | --                             |
| 23]     | Financials, if provided                             | Yes                            |
| 24]     | Capital in the business                             | Yes                            |
| 25]     | Last accounts filed at ROC, if applicable           | Yes                            |
| 26]     | Turnover of firm for last four years                | Yes                            |
| 27]     | Reasons for variation <> 20%                        | --                             |
| 28]     | Estimation for coming financial year                | No                             |
| 29]     | Profitability for last three years                  | Yes                            |
| 30]     | Major shareholders, if available                    | Yes                            |
| 31]     | External Agency Rating, if available                | No                             |
| 32]     | Litigations that the firm/promoter involved in      | --                             |
| 33]     | Market information                                  | --                             |
| 34]     | Payments terms                                      | Yes                            |
| 35]     | Negative Reporting by Auditors in the Annual Report | No                             |

**CORPORATE INFORMATION :**

The company is having corporate and registered office at Kolkata and its branch at Raipur. They are basically manufacturers, fabricators and galvanizers of Sub-station Structures, Cable Trays, Cable Ducts, Earthing materials, Transmission Towers, etc.

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**UNSECURED LOAN**

| PARTICULARS                    | 31.03.2017<br>(INR in Million) | 31.03.2016<br>(INR in Million) |
|--------------------------------|--------------------------------|--------------------------------|
| <b>LONG TERM BORROWINGS</b>    |                                |                                |
| Loans and advances from others | 1.875                          | 1.699                          |
| Other loans and advances       | 115.008                        | 115.946                        |
| <b>Total</b>                   | <b>116.883</b>                 | <b>117.645</b>                 |

**INDEX OF CHARGES**

| Charges Registered |               |              |                     |                  |                      |                      |            |  |
|--------------------|---------------|--------------|---------------------|------------------|----------------------|----------------------|------------|--|
| SN o               | SRN           | Charge Id    | Charge Holder Name  | Date of Creation | Date of Modification | Date of Satisfaction | Amount     | Address  |
| 1                  | G945064<br>17 | 100270<br>76 | State Bank of India | 13/10/2006       | 04/04/2018           | -                    | 80000000.0 | ME SALES HUB,<br>ADMIN OFFICE,<br>ZONAL OFFICE<br>PREMISES BYRON<br>BAZAR,<br>RAIPUR(C.G.)Raipur<br>CT492001IN |
| 2                  | A349967<br>36 | 902482<br>68 | CANARA BANK         | 11/09/2002       | -                    | 31/03/2008           | 12900000.0 | KAKKAR STREET<br>BRANCH KOLKATTA<br>WBIN   |

**FIXED ASSETS**

- Land
- Building
- Plant and Machinery
- Furniture and Fixture
- Office Equipment
- Computer
- Vehicles

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**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: ***The Courts, India Prisons Service, Interpol, etc.***

**1] INFORMATION ON DESIGNATED PARTY**

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

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**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

| Currency  | Unit | INR       |
|-----------|------|-----------|
| US Dollar | 1    | INR 73.20 |
| UK Pound  | 1    | INR 95.01 |
| Euro      | 1    | INR 83.92 |

**INFORMATION DETAILS**

|                                  |     |
|----------------------------------|-----|
| <b>Information Gathered by :</b> | SHA |
| <b>Analysis Done by :</b>        | PYK |
| <b>Report Prepared by :</b>      | JYO |

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**SCORE FACTORS**

|                             |        |     |
|-----------------------------|--------|-----|
| DEMERIT POINTS              |        |     |
| --BANK CHARGES              | YES/NO | YES |
| --LITIGATION                | YES/NO | NO  |
| --OTHER ADVERSE INFORMATION | YES/NO | NO  |
| MERIT POINTS                |        |     |
| --SOLE DISTRIBUTORSHIP      | YES/NO | NO  |
| --EXPORT ACTIVITIES         | YES/NO | YES |
| --AFFILIATION               | YES/NO | YES |
| --LISTED                    | YES/NO | NO  |
| --OTHER MERIT FACTORS       | YES/NO | YES |

**RATING EXPLANATIONS**

| Credit Rating | Explanation      | Rating Comments  |
|---------------|------------------|--|
| A++           | Minimum Risk     | Business dealings permissible with minimum risk of default     |
| A+            | Low Risk         | Business dealings permissible with low risk of default         |
| A             | Acceptable Risk  | Business dealings permissible with moderate risk of default    |
| B             | Medium Risk      | Business dealings permissible on a regular monitoring basis    |
| C             | Medium High Risk | Business dealings permissible preferably on secured basis      |
| D             | High Risk        | Business dealing not recommended or on secured terms only      |
| NB            | New Business     | No recommendation can be done due to business in infancy stage |
| NT            | No Trace         | No recommendation can be done as the business is not traceable |

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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