

MIRA INFORM REPORT

Report No. :	535552
Report Date :	25.10.2018

IDENTIFICATION DETAILS

Name :	OOO PREMIER-VIN
Registered Office :	Korovinskoye Highway 35, Building 4, Zapadnoye Degunino District, 125412 Moscow
Country :	Russia
Financials (as on) :	31.12.2017
Date of Incorporation :	21.04.2009
Com. Reg. No.:	OGRN 1097746236510
Legal Form :	Limited Liability Company
Line of Business :	Non-specialised wholesale of food, beverages and tobacco
No. of Employees :	61 [2018]

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Russia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

RUSSIA - ECONOMIC OVERVIEW

Russia has undergone significant changes since the collapse of the Soviet Union, moving from a centrally planned economy towards a more market-based system. Both economic growth and reform have stalled in recent years, however, and Russia remains a predominantly statist economy with a high concentration of wealth in officials' hands. Economic reforms in the 1990s privatized most industry, with notable exceptions in the energy, transportation, banking, and defense-related sectors. The protection of property rights is still weak, and the state continues to interfere in the free operation of the private sector.

Russia is one of the world's leading producers of oil and natural gas, and is also a top exporter of metals such as steel and primary aluminum. Russia is heavily dependent on the movement of world commodity prices as reliance on commodity exports makes it vulnerable to boom and bust cycles that follow the volatile swings in global prices. The economy, which had averaged 7% growth during the 1998-2008 period as oil prices rose rapidly, has seen diminishing growth rates since then due to the exhaustion of Russia's commodity-based growth model.

A combination of falling oil prices, international sanctions, and structural limitations pushed Russia into a deep recession in 2015, with GDP falling by close to 2.8%. The downturn continued through 2016, with GDP contracting another 0.2%, but was reversed in 2017 as world demand picked up. Government support for import substitution has increased recently in an effort to diversify the economy away from extractive industries.

Source : CIA

SUMMARY

COMPANY NAME	000 PREMIER-VIN			
ADDRESS	Street	Area	Town	PO Box
	Korovinskoye Highway 35, Building 4	Zapadnoye District	Degunino Moscow	125412 Moscow
PHONE	Verified Phones: (+7 495) 783 7306 / (+7 495) 783 6005			
EMAIL/WEBSITE	Email: info@premierwine.ru / Website: www.premierwine.ru			
ACTIVITY	NACE 4639 - Non-specialised wholesale of food, beverages and tobacco;			
PRINCIPAL	Anatoliy Petrovich Krupskiy Managing Director		Workforce 61	
LEGAL INFO	Date Of Est. 21/04/2009	Reg. No. OGRN 1097746236510	Legal Form LLC	Status Active
CAPITAL	CURRENCY RUBLE (RUB)		AMOUNT 10,000,000	

IDENTIFICATION

CO. NAME	000 PREMIER-VIN		
ALSO KNOWN NAME (S)	LLC PREMIER-WINE / Premierwine Limited Liability Company		
STREET	Korovinskoye Highway 35, Building 4		
AREA	Zapadnoye Degunino District		
POSTAL ADDRESS	125412 Moscow		
TOWN	Moscow		
COUNTRY	Russia		
PHONE	(+7 495) 783 7306 / (+7 495) 783 6005 / Mobile (+7 964) 707 2938 (Yekaterina Balaeva)		
VERIFIED EMAIL	info@premierwine.ru / balaeva@premierwine.ru		
WEBSITE	www.premierwine.ru		
BUSINESS HOURS	DAYS Mon-Fri	OFFICE HOURS 09:00-18:00	BREAK TIME 13:00-14:00
REGISTERED ADDRESS	Korovinskoye Highway 35, Building 4 Zapadnoye Degunino District 125412 Moscow Russia		

SENIOR PERSONNEL

MANAGEMENT	NAME	POSITION
	Anatoliy Petrovich Krupskiy	Managing Director
	Vladimir Volodin	Chief Accountant
WORKFORCE	Yekaterina Balaeva	Import Manager
	NO. OF EMPLOYEES	PERIOD
	61	10.2018

FINANCIAL SUMMARY

TURNOVER	31/12/2017	31/12/2016
	RUBLE 954,362,000	RUBLE 993,510,000
NET PROFIT / (LOSS)	31/12/2017	31/12/2016
	RUBLE 16,540,000	RUBLE 12,390,000
NOTES	Balance sheets as at 31 December 2017 showed:	

	31/12/2017	31/12/2016
	(in RUBLE)	
ASSETS		
Non-current assets		
Intangible assets	1,512,000	287,000
Fixed assets	3,142,000	1,531,000
Total non-current assets	4,654,000	1,818,000
Current assets		
Stock	164,020,000	97,511,000
Value added tax on purchased valuables	13,125,000	4,078,000
Trade receivables	291,858,000	318,437,000
Cash equivalents	2,455,000	2,728,000
Other current assets	1,710,000	1,671,000
Total current assets	473,168,000	424,425,000
TOTAL ASSETS	477,822,000	426,243,000
EQUITY & LIABILITIES		
Equity		
Share capital	10,000,000	10,000,000

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Retained earnings	30,692,000	14,152,000
Total equity	40,692,000	24,152,000
Long-term liabilities		
Borrowings	197,893,000	76,941,000
Deferred tax liabilities	419,000	176,000
Total long-term liabilities	198,312,000	77,117,000
Short-term Liabilities		
Borrowings	24,743,000	14,809,000
Accounts payable	214,075,000	310,165,000
Total Short-term liabilities	238,818,000	324,974,000
TOTAL EQUITY & LIABILITIES	477,822,000	426,243,000

INCOME STATEMENT

Revenue	954,362,000	993,510,000
Cost of Sales	(618,352,000)	(649,745,000)
Gross Profit	336,010,000	343,765,000
Commercial expenses	(292,331,000)	(319,180,000)
Profit(loss) from sales	43,679,000	24,585,000
Other income and expenses		
Interest payable	(5,369,000)	(5,137,000)
Other income	46,947,000	75,487,000
Other expenses	(64,355,000)	(79,368,000)
Profit(loss) before taxation	20,902,000	15,567,000
Changes in deferred tax liabilities	(242,000)	(196,000)
Current income tax	(4,120,000)	(3,333,000)
Net Profit(loss)	16,540,000	12,390,000

FISCAL YEAR-END

31 December.

LEGAL STATUS

**INCORPORATION
REGISTRATION NO.**

21/04/2009
C.R. NUMBER
OGRN 1097746236510

ISSUED BY
Federal Tax
Service

OTHER REGISTRATION NO.

INN 7743741347 (Tax Code) / KPP 774301001 / OKPO
61659457 (Statistics Code) / OKTMO 45340000000

AUTHORISED CAPITAL

AMOUNT

CURRENCY

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000 PREMIER-VIN - 535552

PAGE NO. : 7

PAID-UP CAPITAL	10,000,000	RUBLE
	AMOUNT	CURRENCY
BUSINESS HISTORY	10,000,000	RUBLE
LEGAL FORM	The Company was incorporated in Russia on 21 April 2009.	
STATUS	Limited Liability Company	
SHAREHOLDERS	NAME	PERCENTAGE
	1. Anatoliy Petrovich Krupskiy	51.00%
	Nationality: Russian	
	Tax Code: INN 644911471035	
	2. Andrey Vladimirovich Gan	49.00%
	Nationality: Russian	
	Tax Code: INN 644924834504	

OPERATION

BANKERS	1. AO Raiffeisenbank Troitskaya Street 17/1 Moscow 129090 Russia Tel: (+7 495) 721 9900 Fax: (+7 495) 721 9901 Acc. No.: 40702810700001470543 Corr. Acc. No.: 30101810200000000700 BIK: 044525700
	2. PAO Sberbank Vavilova Street 19 117997 Moscow Russia Telephone: (+7 495) 957 5731 Fax : (+7 495) 747 4758
	3. PAO AKB Avangard Sadovnicheskaya Street 12/1 Moscow 115035 Telephone: (+7 495) 234 9898 Fax : (+7 495) 737 7373
ACTIVITY CODE (NACE)	4639 - Non-specialised wholesale of food, beverages and tobacco;
LINE OF BUSINESS	Trading as importers, wholesalers and distributors of alcoholic beverages, mainly wine as well as cognac.
IMPORT FROM	Worldwide, mainly from France, Italy, Chile, Uruguay, South Africa, Germany, Portugal, Bulgaria, Serbia, Spain, Armenia, Azerbaijan and Lithuania.
EXPORT TO	Subject does not export, all sales are domestic.

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TRADE REFERENCES

Grupo Traversa S.A.
Avda. Don Pedro de Mendoza 7966, 12400 Montevideo
Uruguay

Quinta da Alorna Vinhos, Lda.
Quinta da Alorna 2080-187 Almeirim
Portugal

SARL Eurovins
4, cours Bacalan, 33390 Blaye
France

Bodegas y Vinedos de Aguirre S.A.
Av. Kennedy 5454, Oficina 601, Vitacura, Santiago de Chile
Chile

Bodegas Baigorri, S.A.U.
Ctra. Vitoria-Logrono, km 53, 01307 Samaniego-Alava
Spain

Bodegas Verduguez, S.L.
C/Los Hinojosos, Nº 1, 45810 Villanueva de Alcardete, Toledo
Spain

Casa da Fonte Pequena, Lda
Parque empresarial de Vila Pouca de Aguiar, Lotes 26-31, 5450-280
Vila Pouca de Aguiar, Portugal

CASTELL D'OR, S.L.
C/Mare Rafols, 3 1r D, 08720 VILAFRANCA DEL PENEDES
(Barcelona)
Spain

Vinex Preslav AD
Industrial zone, 9850 Veliki Preslav, Shumen region
Bulgaria

Cantina Di Carpi E Sorbara SAC
Via Cavata 14, 41012 Carpi (MO)
Italy

Cantine Pirovano S.r.l.
Via Giovanni XXIII, 15 - 23885 CALCO (LC)
Italy

Casa da Fonte Pequena, Lda
Parque empresarial de Vila Pouca de Aguiar, Lotes 26-31, 5450-280
Vila Pouca de Aguiar, Portugal

Peter Mertes KG
In der Bornwiese 4, D-54470 Bernkastel-Kues, Germany

Distillerie Vinet-Delpech SAS
3, Impasse Felix Chartier, 17520 BRIE SOUS ARCHIAC
France

OAD Absheron-Sharab
Azerbaijan

AB MV GROUP Production
J. Jasinskio g. 16F, LT-03163 Vilnius, Lietuva
Lithuania

Home of Origin Wine (Pty) Ltd
Old Bottelary Road, Koelenhof, PO Box 7177, Stellenbosch 7599
South Africa

Vitivinicola Cremaschi Barriga S.A.
Miraflores 130, piso 19, Santiago
Chile

FACILITIES

Premises comprising administrative offices and warehousing facilities located at the heading address.

PAYMENT

CREDIT OPINION

We consider it is acceptable to deal with subject

SPECIAL REMARKS

INTERVIEWED

Yekaterina Balaeva (Import Manager).

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.26
UK Pound	1	INR 95.05
Euro	1	INR 83.99
RUB	1	INR 1.11

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIV
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)