

MIRA INFORM REPORT

Report No. :	536117
Report Date :	27.10.2018

IDENTIFICATION DETAILS

Name :	SAGA FALABELLA SA
Registered Office :	Av. Paseo de la República No. 3220, Urbanizacion Jardin, San Isidro, Lima 27
Country :	Peru
Financials (as on) :	30.06.2018
Date of Incorporation :	11.11.1953
Com. Reg. No.:	11007317
Legal Form :	Stock Company
Line of Business :	<ul style="list-style-type: none"> Wholesale and Retail; Repair of Motor Vehicles and Motorcycles Retail of other new products in specialized businesses Import and trade of merchandise in general such as household appliances, toiletries, light hardware items, school items, furniture, bathroom products, clothing for women, men and children, prepared food, among others. Also, it operates under franchise modality. It represents diverse brands in the country, it has the corresponding licenses for distribution
No. of Employees :	8,033

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Peru	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

PERU - ECONOMIC OVERVIEW

Peru's economy reflects its varied topography - an arid lowland coastal region, the central high sierra of the Andes, and the dense forest of the Amazon. A wide range of important mineral resources are found in the mountainous and coastal areas, and Peru's coastal waters provide excellent fishing grounds. Peru is the world's second largest producer of silver and copper.

The Peruvian economy grew by an average of 5.6% per year from 2009-13 with a stable exchange rate and low inflation. This growth was due partly to high international prices for Peru's metals and minerals exports, which account for 55% of the country's total exports. Growth slipped from 2014 to 2017, due to weaker world prices for these resources. Despite Peru's strong macroeconomic performance, dependence on minerals and metals exports and imported foodstuffs makes the economy vulnerable to fluctuations in world prices.

Peru's rapid expansion coupled with cash transfers and other programs have helped to reduce the national poverty rate by over 35 percentage points since 2004, but inequality persists and continued to pose a challenge for the Ollanta HUMALA administration, which championed a policy of social inclusion and a more equitable distribution of income. Poor infrastructure hinders the spread of growth to Peru's non-coastal areas. The HUMALA administration passed several economic stimulus packages in 2014 to bolster growth, including reforms to environmental regulations in order to spur investment in Peru's lucrative mining sector, a move that was opposed by some environmental groups. However, in 2015, mining investment fell as global commodity prices remained low and social conflicts plagued the sector.

Peru's free trade policy continued under the HUMALA administration; since 2006, Peru has signed trade deals with the US, Canada, Singapore, China, Korea, Mexico, Japan, the EU, the European Free Trade Association, Chile, Thailand, Costa Rica, Panama, Venezuela, Honduras, concluded negotiations with Guatemala and the Trans-Pacific Partnership, and begun trade talks with El Salvador, India, and Turkey. Peru also has signed a trade pact with Chile, Colombia, and Mexico, called the Pacific Alliance, that seeks integration of services, capital, investment and movement of people. Since the US-Peru Trade Promotion Agreement entered into force in February 2009, total trade between Peru and the US has doubled. President Pedro Pablo KUCZYNSKI succeeded HUMALA in July 2016 and is focusing on economic reforms and free market policies aimed at boosting investment in Peru. Mining output increased significantly in 2016-17, which helped Peru attain one of the highest GDP growth rates in Latin America, and Peru should maintain strong growth in 2018. However, economic performance was depressed by delays in infrastructure mega-projects and the start of a corruption scandal associated with a Brazilian firm. Massive flooding in early 2017 also was a drag on growth, offset somewhat by additional public spending aimed at recovery efforts.

Source : CIA

COMPANY NAME AND ADDRESS

COMPANY NAME	SAGA FALABELLA SA
TRADE NAME	SAGA FALABELLA / CRATE & BARREL
TAX ID. TYPE	RUC
TAX ID. NUMBER	20100128056
CURRENT STATUS	Active
MAIN ADDRESS	Av. Paseo de la República No. 3220, Urbanizacion Jardin, San Isidro
CITY/PROVINCE/STATE	Lima 27
PHONE NUMBER(S)	(51-1) 616.1000
FAX NUMBER(S)	(51-1) 616.1001
EMAIL	jcontreras@sagafalabella.com.pe
WEBSITE	www.sagafalabella.com.pe
REMARKS OF IDENTIFICATION	This report was requested with address: Av. Paseo de la Republica 3220 San Isidro Lima 27. Please notice that the correct data is shown above.

CREDIT OPINION

Retail company of recognized prestige locally. It seems to operate satisfactorily in a competitive sector. Besides, it holds good relations with clients and suppliers.

SAFETY REPORT

PAYMENT Regular

LEGAL INFORMATION

TYPE OF COMPANY	Stock Company
INCORPORATION DATE	11/11/1953
CITY OF REGISTRATION	Lima
REGISTRY NUMBER	Certificate No. 11007317 of the Registry of Legal Entities of Lima
NOTARY	Ricardo Fernandini Arana
TERM	Unlimited
PAID-UP CAPITAL	S/. 250,000,000.00 Soles
DATE OF INCREASE	10/10/2011
NET WORTH	S/.655,715,000.00 (as of 31/12/2017)
TYPE OF SHARES	Registered stock
SHARES VALUE	S/.1.00 (each)
LISTED AT STOCK EXCHANGE	No

BACKGROUND. -

The company was established on 11/11/1953 as SEARS ROEBUCK DEL PERU SA.

On 16/03/1984, its company name was modified to SOCIEDAD ANDINA DE LOS GRANDES ALMACENES SA.

By Extraordinary General Meeting of Shareholders held on 06/10/1987, it was agreed to transform the company into an Andean Multinational – EMA (Empresa Multinacional Andina) with headquarters in Lima – Peru. This under Decision No. 169 of the Cartagena Agreement. It was recorded in Entry 131, Page 537, Volume 398 of the Business Registry of Lima.

On 02/01/1995, the company merged by absorption to FALADOS SA, taking over all assets and liabilities. Then, by General Meeting of Shareholders held on 25/11/1996, it merged by absorption to FALATRES SA (subsidiary of SAGA), which was dissolved without going into liquidation.

On 18/08/1998, it merged by absorption to SERVICIOS INMOBILIARIOS BVM SA.

On 06/09/1999, it modified its name from SOCIEDAD ANDINA DE LOS GRANDES ALMACENES SA to the current one SAGA FALABELLA SA. The change was made before the Notary Alfredo Paino Scarpati registered as B00003 of the certificate No. 11007317.

In November 2002, the company entered to the hypermarkets sector by opening TOTTUS in MegaPlaza. In November 2003, it opened TOTTUS in San Isidro.

By General Meeting of Shareholders held on 30/06/2004, it transferred an equity block corresponding to the hypermarkets business to HIPERMERCADOS TOTTUS SA. The company received in exchange for this shares representative of the stock capital of HIPERMERCADOS TOTTUS SA. These were incorporated to the assets of company replacing the assets and liabilities of the block contributed.

In 2008, it merged by absorption to MANUFACTURAS DEL VESTIR SAC (RUC 20515089048), which was dissolved without going into liquidation.

LEGAL ASPECTS. -

The company quotes at the Lima Stock Market since November 18th, 1994 under symbol SAGA C1.

It is member of the Lima Chamber of Commerce.

It is incorporated to the National Registry of Government Suppliers.

The remaining shares (1.61%) are held by other unknown minority shareholders.

COMMENTS ON RELATED COMPANIES. -

The company is part of the FALABELLA Group, which gathers the following companies:

Chilean Group Falabella is one of the largest retailers in Latin America. Since its inception, the Group has sought to diversify its business, which is why it currently operates in the department store, home improvement, supermarkets, real estate and financial retail segments. In addition, the Group is present in Argentina, Peru, Colombia, Brazil, Uruguay, and Mexico.

RELATED COMPANIES

COMPANY NAME	TAX ID NUMBER	COUNTRY
ABC DE SERVICIOS SAS		COLOMBIA
ADESSA LTDA.	RUT 77.612.410-9	CHILE
ADMINISTRADORA CMR FALABELLA LTDA.	RUT 79.598.260-4	CHILE
AGENCIA DE SEGUROS FALABELLA LTDA.		COLOMBIA
AGENCIA DE VIAJES Y TURISMO FALABELLA SAS		COLOMBIA
AVENTURA PLAZA SA	RUC 20513669560	PERU
BANCO FALABELLA PERU SA	RUC 20330401991	PERU
CENTRO LOGISTICO APLICADO SA		ARGENTINA
CIA SAN JUAN SAC	RUC 20121424399	PERU
CMR ARGENTINA SA		ARGENTINA
CONFECCIONES INDUSTRIALES SPA	RUT 76.046.445-7	CHILE
CONTACT CENTER FALABELLA SAC	RUC 20545235138	PERU
CORREDORES DE SEGUROS FALABELLA SAC	RUC 20509608467	PERU
DINALSA SPA	RUT 76.039.672-9	CHILE
FALABELLA COLOMBIA SA		COLOMBIA
FALABELLA INVERSIONES FINANCIERAS SA	RUT 76.046.433-3	CHILE
FALABELLA PERU SAA	RUC 20260172035	PERU
FALABELLA SERVICIOS GENERALES SAC	RUC 20510400233	PERU
FALACUATRO SAC	RUC 20269695227	PERU
GEMMA NEGOCIOS SAC	RUC 20558125439	PERU
GESTIONES INTEGRALES DE SERVICIOS SAC	RUC 20505969741	PERU
HIPERMERCADOS TOTTUS ORIENTE SAC	RUC 20393864886	PERU
HIPERMERCADOS TOTTUS SA	RUC 20508565934	PERU
INDUSTRIAS DELTA SA	RUC 20513362162	PERU
INMOBILIARIA KAINOS SAC	RUC 20506840326	PERU
INVERSIONES FALABELLA ARGENTINA SA		ARGENTINA
INVERSIONES FALABELLA DE COLOMBIA SA		COLOMBIA
INVERSIONES Y PRESTACIONES VENSER SEIS LTDA.	RUT 76.042.509-5	CHILE
INVERSORA FALKEN SA		URUGUAY
MANUFACTURAS DE VESTUARIO MAVESA LTDA.	RUT 96.573.100-8	CHILE
PLAZA PUENTE ALTO LTDA.	RUT 76.662.220-8	CHILE
PROMOCIONES Y PUBLICIDAD LIMITADA	RUT 76.027.825-4	CHILE

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PROMOTORA CMR FALABELLA SA	RUT 90.743.000-6	CHILE
PUENTE ALTO 37 LTDA.	RUT 76.429.790-3	CHILE
PUERTO ANTOFAGASTA LTDA.	RUT 76.583.290-K	CHILE
SAGA FALABELLA IQUITOS SAC	RUC 20541246275	PERU
SAGA FALABELLA ORIENTE SAC	RUC 20393864967	PERU
SERVICIOS DE EVALUACIONES Y COBRANZAS SEVALCO LTDA.	RUT 77.235.510-6	CHILE
SERVICIOS DE PERSONAL LOGISTICO SA		ARGENTINA
SERVICIOS GENERALES ANTOFAGASTA SPA	RUT 78.991.740-K	CHILE
SERVICIOS GENERALES CURICO SPA	RUT 77.462.160-1	CHILE
SERVICIOS GENERALES EL TREBOL SPA	RUT 78.625.160-5	CHILE
SERVICIOS GENERALES HUECHURABA SPA	RUT 77.962.250-9	CHILE
SERVICIOS GENERALES IQUIQUE SPA	RUT 77.423.730-5	CHILE
SERVICIOS GENERALES LOS ANGELES SPA	RUT 77.880.500-6	CHILE
SERVICIOS GENERALES OSORNO SPA	RUT 78.665.660-5	CHILE
SERVICIOS GENERALES PUENTE SPA	RUT 76.291.110-8	CHILE
SERVICIOS GENERALES PUERTO MONTT SPA	RUT 77.598.800-2	CHILE
SERVICIOS GENERALES QUILPUE SPA	RUT 77.622.370-0	CHILE
SERVICIOS GENERALES QUINTA REGION SPA	RUT 79.731.890-6	CHILE
SERVICIOS GENERALES SEGECOP SPA	RUT 77.039.380-9	CHILE
SERVICIOS GENERALES SEGEPRO SPA	RUT 78.151.550-7	CHILE
SERVICIOS GENERALES SERENA SPA	RUT 77.166.470-9	CHILE
SERVICIOS GENERALES SEXTA REGION SPA	RUT 78.150.440-8	CHILE
SERVICIOS GENERALES TALCA SPA	RUT 78.904.400-7	CHILE
SERVICIOS GENERALES TOBALABA SPA	RUT 77.152.390-0	CHILE
SERVICIOS GENERALES VALPARAISO SPA	RUT 77.212.050-8	CHILE
SERVICIOS Y ASISTENCIAS LIMITADA	RUT 76.027.815-7	CHILE
SOC. DE COBRANZAS LEGALES LEXICOM LTDA.	RUT 78.566.830-8	CHILE
SOCIEDAD COMERCIAL Y DE SERVICIOS VESPUCCIO SPA	RUT 78.015.390-3	CHILE
TOTTUS SA	RUT 78.722.910-7	CHILE
TRANSPORTES Y DISTRIBUCIONES DEL SUR SPA	RUT 78.919.640-0	CHILE
TRANSPORTES Y DISTRIBUCIONES	RUT 78.738.460-9	CHILE

SPA
TRASCIENDE LTDA.
VIAJES FALABELLA SA

RUT 78.745.900-5

CHILE
ARGENTINA

BOARD OF DIRECTORS, SENIOR EXECUTIVES AND SHAREHOLDERS

NAME	JOB TITLE	STAKE
CORREA MALACHOWSKI, JUAN FERNANDO	President of the Board	
SOMOZA GARCIA, GONZALO	Vice President of the Board/Director	
CASTAGNOLA ZUÑIGA, GIANFRANCO MAXIMO DANTE	Director	
MONTERO SCHEPELER, JUAN PABLO	Director	
REY BUSTAMANTE, ALONSO JOSE	Director	
ROCA MENDENHALL, JUAN XAVIER	Director	
ZIMMERMANN, FRANCO ALEX	General Manager	
ALCALDE ALCALDE, JULIO JOSE	Corporate Finance Manager	
SAMALVIDES MEZA, NANCY ZOILA	Corporate Accounting Manager	
MUÑOZ DEZA, EDMUNDO	Trade Manager	
HASHIMOTO KURODA, CESAR	Systems Manager	
FLORES GORRITI, FELIPE OSCAR MARTIN	Human Resources Manager	
CONTRERAS RIVAS, JOSE ANTONIO	Real Estate Development Manager/Proxy	
PLAZA MALAGA, MIGUEL ANTONIO	Business Manager/Proxy	
FRANCO GUERRA, MAURICIO	Logistics Manager	
VIDAL OLCESE, JAVIER	Manager	
FUNCKE CIRIANI, BRUNO ALBERTO	Manager	
GAMARRA VIDAL, HUGO FEDERICO	Manager	
VEGAS QUINTANA, JOSE RICARDO	Manager	
VALDERRAMA LLERENA, EVA LILIANA	Proxy	
GAVELAN DIAZ, ROSARIO MARIA MAGDALENA	Proxy	
DIAZ QUINTO, MARIBEL ELIZABETH	Proxy	
LUNA BENAVIDES, LILIANA ISABEL	Proxy	
QUINTANILLA TAPIA, ELEANA GISSELLE	Proxy	
FALABELLA PERU SAA	Shareholder	98.39%

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DATA OF BOARD OF DIRECTORS, SENIOR EXECUTIVES AND SHAREHOLDERS

CORREA MALACHOWSKI, JUAN FERNANDO

Peruvian, ID No. 10831582, industrial engineer graduated from the Catholic University of Peru. He has an MS from the Purdue University of the United States of America, and is a member of the board of directors since 2017.

SOMOZA GARCIA, GONZALO

Argentine, Passport No. 21142308. Civil industrial engineer graduate from the Technological Institute of Buenos Aires with MBA from the Massachusetts Institute of Technology (MIT).

CASTAGNOLA ZUÑIGA, GIANFRANCO MAXIMO DANTE

Peruvian, ID No. 08275724. Managing Director of Consultancy Support. Economist graduated from Universidad del Pacifico, he also has a Master's degree from Harvard University, former Finance Director of FINANCIERA CMR. Member of the Board of SAGA FALABELLA SA since December 2006. He is also the President of the Board of CAPITALES SAFI, Director of CONSORCIO AGUA AZUL, and the President of the Italian Chamber of Commerce.

MONTERO SCHEPELER, JUAN PABLO

Chilean, Alien Registration Card No. 0N-87796. Civil Engineer graduated from the university of Chile.

REY BUSTAMANTE, ALONSO JOSE

Peruvian, ID No. 08251044., attorney of profession graduated from the Pontifical University Catholic of Peru and with postgraduate studies at the University of Illinois (USA).

ROCA MENDENHALL, JUAN XAVIER

American, Alien Registration Card No. 000222928. Economist graduated from Amherst College. He holds an MBA from Harvard. At present, he is General Manager of FALABELLA PERU SAA. Director of BANCO FALABELLA SA, OPEN PLAZA SA, HIPERMERCADOS TOTTUS SA and SODIMAC PERU SA.

ZIMMERMANN, FRANCO ALEX

Peruvian, ID No. 07872325., industrial engineer graduated from the University of Lima, he was incorporated in SAGA FALABELLA SA in 1997 and performed as a General Manager since September 2013.

FLORES GORRITI, FELIPE OSCAR MARTIN

Peruvian, ID No. 10282044. Lawyer specialized in human resources was incorporated in SAGA FALABELLA SA since June 2005.

CONTRERAS RIVAS, JOSE ANTONIO

Peruvian, ID No. 07793378., magister of business administration.

PLAZA MALAGA, MIGUEL ANTONIO

Peruvian, ID No. 09341230. Bachelor in administration of companies with a specialization in economy and marketing of Badson College in Wellesley, MA, USA.

FRANCO GUERRA, MAURICIO

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Peruvian, ID No. 10268945. Industrial engineer of Pontifical Catholic University of Peru account with a ESAN MBA.

VIDAL OLCESE, JAVIER

Peruvian, ID No. 07202888., civil engineer of the Pontifical Catholic University of Peru master's department of management and real estate of the Pontifical University Catholic of Peru and polytechnic of Madrid, diploma in airport engineering in the IPN Mexico.

FUNCKE CIRIANI, BRUNO ALBERTO

Peruvian, ID No. 07861124.

GAMARRA VIDAL, HUGO FEDERICO

Peruvian, ID No. 08247841.

VEGAS QUINTANA, JOSE RICARDO

Peruvian, ID No. 08803899.

VALDERRAMA LLERENA, EVA LILIANA

Peruvian, ID No. 07450191.

GAVELAN DIAZ, ROSARIO MARIA MAGDALENA

Peruvian, ID No. 08209569.

DIAZ QUINTO, MARIBEL ELIZABETH

Peruvian, ID No. 08972674.

LUNA BENAVIDES, LILIANA ISABEL

Peruvian, ID No. 10041675.

QUINTANILLA TAPIA, ELEANA GISSELLE

Peruvian, ID No. 10300518.

CORDOVA SERPA, DORA VIRGINIA

Peruvian, ID No. 06075346.

OPERATIONS

SECTOR

G- Wholesale and Retail; Repair of Motor Vehicles and Motorcycles

ACTIVITY

Trade of merchandise in general

ISIC CATEGORY

47- Retail, except for motor vehicles and motorcycles

ISIC CLASS

4773- Retail of other new products in specialized businesses

MAIN ACTIVITY

Import and trade of merchandise in general such as household appliances, toiletries, light hardware items, school items, furniture, bathroom products, clothing for women, men and children, prepared food, among others. Also, it operates under franchise modality. It represents diverse brands in the

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country, it has the corresponding licenses for distribution.

% SALES IN CASH	100%
% TERRITORY OF SALES	100% (domestic market)
N. OF EMPLOYEES	8,033

LOCATION. -

TAX DOMICILE, ADMINISTRATIVE AND SALES OFFICES & SERVICE CENTER: Located at the heading address, in a commercial zone of the city. Own premises on grounds of 5,300 sq.m. Premises in good repair.

It has over 50 establishments among stores (15 stores in Lima and 14 in Arequipa, Chiclayo, Piura, Ica, Cajamarca, Trujillo, Chimbote, Huanuco, Iquitos and Pucallpa), and warehouses.

OTHER ADMINISTRATIVE OFFICES:

- Av. Tacna No. 665, Cercado.
- Av. R. Rivera Navarrete No. 889, Dpto. 207 (antes Avenida Las Magnolias), San Isidro.
- Av. R. Rivera Navarrete No. 889, Dpto. 208 (antes Av. Las Magnolias), San Isidro.
- Av. Angamos Este No. 1803 (Sotano C.C. Open Plaza Angamos), Surquillo.
- Av. Angamos Este No. 1805 (Piso 9), Surquillo.

STORES:

- Av. Circunvalacion No. 1803 (Tienda Ancla 3), San Juan de Miraflores.
- Cal. Esq. Huancav. y Arequipa No. 551, Int. 802, Piura, Piura, Piura.
- Av. General Felipe Salaverry No. 2370 (Lc-231), Jesus Maria.
- Av. Mariscal Benavides No. 1000, Lima, Cañete, San Vicente de Cañete.
- Av. General Felipe Salaverry No. 2370 (Lc-336), Jesus Maria.
- Av. Carretera Central No. 111 (Tienda Td-1), Santa Anita.
- Av. Brasil No. 714 al 792 (Jr. Centenario No. 100, Av. Juan P. Fernand. Lc 130), Breña.
- Av. Angamos No. 1803 (Local 40, 41, 42, 43), Surquillo.
- Av. Mrcal. Oscar R. Benavides No. 3866, Urb. El Aguila (Tienda 2), Prov. Const. del Callao, Bellavista.
- Jr. De La Union No. 517 (No. 537), Cercado.
- Jr. De La Union No. 630 (Jr. De La Union No. 630 - 638), Cercado.
- Jr. Sor Manuela Gil No. 151, Urb. San Carlos, Cajamarca, Cajamarca, Cajamarca.
- Cal. Bolivar No. 437, Ica, Ica, Ica.
- Cal. Chinchon No. 1018, Int. 1401, Urb. Jardin (Piso 14), San Isidro.
- Av. Alfredo Mendiola No. 3698, Int. A-02, Centro Comerc. Mega Plaza, Independencia.
- Av. General Felipe Salaverry No. 2370 (Lc-201/202), Jesus Maria.
- Av. Javier Prado Este Mza. I-2, Urb. San Borja (Tienda 120-121 C.C. San Borja Plaza), San Borja.
- Av. Porongoche No. 502, Arequipa, Arequipa, Paucarpata.
- Av. Andres Avelino Caceres No. 147, Urb. Miraflores II (Seccion Sector 1b Tienda Ancla 3), Piura, Piura, Castilla.
- Av. El Sol No. 2295, Villa El Salvador.
- Av. Garcilaso De La Vega No. 1337 (Cc. Real Plaza Centro Civico Tda. 02), Cercado.
- Av. Angamos No. 1803(Lc 38), Surquillo.
- Av. Los Maestros No. 612, Ica, Ica, Ica.
- Av. Alfredo Mendiola No. 3698, Int. FC-1, Centro Comerc. Mega Plaza, Independencia.

- Cal. Miguel de Cervantes No. 300, P.J. Diego Ferre Lambayeque, Chiclayo, Chiclayo.
- Av. Arequipa No. 5280, Miraflores.
- Av. Industrial No. 3517, Urb. Industrial Pna. Norte (No. 3515), Independencia.
- Av. Rivera Navarrete No. 792, San Isidro.
- Car. Panamericana Sur Km. 97.5 (Local N 8 - Block A), Lima, Cañete, Asia.
- Av. General Felipe Salaverry No. 2370(Lc-225), Jesus Maria.
- Av. General Felipe Salaverry No. 2370(Lc-214/215), Jesus Maria.
- Cal. San Juan de Dios No. 108, Arequipa, Arequipa, Arequipa.
- Av. Gral. Felipe Salaverry No. 2370, Jesus Maria.
- Cal. Lima No. 433, Ica, Ica, Ica.
- Av. La Marina No. 2000, Urb. Pando (Tienda 18 y 19), San Miguel.
- Av. V. Raul Haya de La Torre No. 4694 (Tienda A03), Ancash, Santa, Chimbote.
- Av. Angamos Este No. 1803 (Tienda Ancla 2), Surquillo.
- Av. Alfredo Mendiola No. 1400 (C.C. Plaza Norte Ancla 6), Independencia.
- Av. Ejercito No. 793, Arequipa, Arequipa, Cayma.
- Av. Los Conquistadores No. 309 (319), San Isidro.
- Av. Mansiche Nro. S/N Cas. Cortijo, La Libertad, Trujillo, Trujillo.
- Av. Los Lirios No. 301 (Interior 1194-2202-3214 Mall Del Sur), San Juan de Miraflores.
- Av. La Marina No. 2355 (C.C. Open Plaza La Marina-Playa Estacio.), San Miguel.
- Av. Malecón de la Reserva No. 610 (Local 123-125B C.C. Larcomar), Miraflores.
- Av. Ferrocarril 146 No. 150 (esquina con Prolongacion San Carlos), Junin, Huancayo, Huancayo.
- Av. La Marina No. 2100, Centro Comercial Plaza San Miguel, San Miguel. Rented premises. Phone: (51-1) 566.3594
- Av. Javier Prado Este No. 4200, Int.136, Centro Comercial Jockey Plaza Shopping Center-Monterrico, Santiago de Surco. Area: 15,000 sq.m. Phone:(51-1) 436.5026
- Jr. De La Union No. 517 - 630, Cercado. Phone: (51-1) 426.6277 (Express store has 5,000 M2).

WAREHOUSES:

- Av. Alejandro Bertello No. 551, Z.I. Bocanegra, Prov. Const. del Callao, Callao.
- Mza. 245, Lote A, Z.I. Zona Industrial, Piura, Piura, Piura.
- Car. Panamericana Sur Mza. Ñ, Lote. 7 (Km. 19.9), Villa El Salvador.
- Av. Argentina No. 2317, Prov. Const. del Callao, Callao
- Av. Jose Galvez No. 1401, Prov. Const. del Callao, La Perla.
- Av. El Sol Lote 4, Villa El Salvador.
- Cal. Gaspar Hernandez No. 700, Cercado.
- Av. Nestor Gambeta Km. 14.5, Prov. Const. del Callao, Callao.
- Cal. Cayetano Arenas No. 143, Arequipa, Arequipa, Arequipa.
- Car. Panamericana Norte No. S/N (Km. 779.5 CPM Lambayeque Ex Predio La Tina), Lambayeque, Lambayeque, Lambayeque.
- Mza. U, Lote 29, Z.I. Zona Industrial (3ra Etapa), Piura, Piura, Piura.
- Cal. B A No. 2a 2, Urb. Huertos de Santa Genoveva (Ca Ba 2a 2 Km.39.5 Antg. Panamericana Sur), Lurin.
- Av. Chimbote S/N, Urb. Buenos Aires 1era Etapa (Interseccion de Av. Chimbote y Jr. Huandoy), Ancash, Santa, Nuevo Chimbote.
- Av. Colonial Nro. 1566, Cercado.

- Car. Pan. Norte Km. 557, La Libertad, Trujillo, Moche.
- Jr. F Wiese No. 50, Cercado.
- Av. Industrial No. 508, Urb. Ind Wiese, Cercado.
- Cal. Eduardo Lopez de Romaña S/N Z.I. Parque Industrial (Costado Fabrica Laive), Arequipa, Arequipa, Arequipa.
- Cal. Bolivar No. 390, Ica, Ica, Ica.
- Av. Crnl Nestor Gambeta No. 3235, Urb. Fundo San Agustin, Prov. Const. Del Callao, Callao.
- Alm. Los Horizontes No. 485, Urb. Huertos De Villa, Chorrillos.
- Av. Los Forestales Mza. F (Parcela 6), Villa El Salvador.
- Av. Argentina No. 2424, Prov. Const. Del Callao, Callao.
- Av. Progreso No. 1305, Int. 03, Piura, Piura, Castilla.
- Car. Panamericana Sur Km. 38, Lote 12, Gru. F (Seccion 1 De La Zona Rustica Lotes 16,19), Punta Hermosa.
- Av. Nestor Gambeta No. 5349, Prov. Const. del Callao, Callao.
- Av. Nestor Gambetta Km. 3.6 Prov. Const. del Callao, Callao.
- Cal. Viña del Mar Lote 11, Z.I. Villa El Salvador, Villa El Salvador.
- Av. El Sol No. 2270 (N. 2276), Villa El Salvador.
- Av. Oquendo Mza. H-L (Ex-Fundo Oquendo), Prov. Const. del Callao, Callao.
- Km. 765 Mza. Sn P.J. Chosica Del Norte, Lambayeque, Chiclayo, La Victoria.
- Av. Chancay No. 428, Lima, Huaral, Huaral.
- Cal. Bolognesi No. 279, Int. 1, Piura, Talara, Pariñas.
- Mza. F, Lote 1, Urb. Asoc. Pro-Vivienda San Mateo, Lima, Barranca, Barranca.
- Cal. Callao No. 260 (Centro Pisco), Ica, Pisco, Pisco.
- Av. Manuel C. De La Torre No. 221 (Tienda 4), Moquegua, Mariscal Nieto, Moquegua.
- Mza. G, Lote. 10, Urb. Ilo (Los Bomberos), Moquegua, Ilo, Ilo.
- Jr. Azangaro No. 262, Puno, San Roman, Juliaca.
- Jr. Cajamarca No. 262 (Cercado), Puno, Puno, Puno.
- Cal. Alfonso Ugarte Mza. J4, Lote 28, Tacna, Tacna, CrI. Greg. Albarracin Lanchipa.
- Av. Salaverry No. 362 (Tarapoto), San Martin, San Martin, Morales.
- Av. Filipinas No. 300, Tumbes, Tumbes, Tumbes.
- Luis Massaro No. 260aica, Chinchá, Chinchá Alta.
- Av. Saenz Peña No. 498 (Pucalpa), Ucayali, Coronel Portillo, Calleria.
- Av. San Hilarion Este No. 150, Urb. San Hilarion (Av. San Hilarion 150-180 Mz. E1 Lt. E1), San Juan de Lurigancho.
- Av. Los Algarrobos Mza. L-1, Lote 1b, Coa. Las Vertientes Tablada de Lurin, Villa El Salvador.
- Mza. 26, Lote 6-7, Sec. Villa Industrial (C.P. El Milagro), La Libertad, Trujillo, Huanchaco.
- Av. Progreso No. 1818 (A.H. Campo Polo), Piura, Piura, Castilla.

COMMENTS AS TO OPERATIONS. -

It operates directly through its stores, being the general public its main client.

It accepts credit cards: Visa, MasterCard, American Express, Diners Club and others. Likewise, it has its own credit card: CMR.

Third Party Brands: "NEWPORT", "SECOND IMAGE", "LEGO", "CACHAREL", "CALIMOD", "SYBILLA", "BASEMENT", "UNIVERSITY CLUB", "BENETTON", "TOMMY HILFIGER", "DIESEL", "SAMSUNG", "LG",

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“SONY”, “GENERAL ELECTRIC”, “OSTER”, “CANON”, “MICA”, “YAMP”, “STEFANO COCCI”, “BARBIE”, “ROSEN”, “PARAISO”, “DRIMER”, “INDURAMA”, “LEVI’S”, “LANCASTER”, “HUGO BOSS”, “DIOR”, “GIVENCHY”, “CAROLINA HERRERA”, “PACO RABANNE”, “SEIKO”, “CASIO”, “FESTINA”, “MANGO” “ASU” “ALDO” “AEROPOSTALE” “ROBERTA ALEN” “LEN” “DOO AUSTRALIA” “VEV” “MOSSIMO” “BEARCLIFF” “DIADORA” “DEMINLAB” “BASEMENT HOME” “ELEVEN” “RECCO” “CONIGLIO” “FRATTA” “CHRISTIAN LACROIX” “FEDERATION” “ACE” “CALL IT SPRING” “CLARKS” “AMBIENTA” “APOLOGY” “MOUNTAIN GEAR” “WURDEN” “SOY LUNA” “DANESITA” “ETAM” “GEOX” “ANSORG” “BODYTONE” “2WIN FUN” “MICHAEL KORS” “RALPH LAUREN” “DRAGON” “GUESS” “LANCER” “FOSSIL” “LOIS” among others.

Main Competitors:

- CARSA
- CASAS E IDEAS SA
- ELEKTRA DEL PERU SA
- ESTILOS SA
- IMPORTACIONES HIRAOKA SA
- TIENDAS EFE SA
- TIENDAS PARIS (CENCOSUD RETAIL PERU SA)
- TIENDAS PERUANAS SA
- TIENDAS POR DEPARTAMENTO RIPLEY SA
- TOPYTOP SA, among others

The company imports clothing, footwear, wood furniture and others against direct credit at 30 and 60 days.

FOREIGN TRADE

	IMPORTS
YEAR	2018 (January-August)
AMOUNT	US\$190,224,730.00
COUNTRIES	China, Brazil, Hong Kong, Germany, Singapore, India, Bangladesh, Vietnam
NUMBER OF OPERATIONS	92,654

	IMPORTS
YEAR	2017
AMOUNT	US\$198,540,956.00
COUNTRIES	China, Brazil, Hong Kong, Germany, Singapore, India, Pakistan, Portugal, Spain.
NUMBER OF OPERATIONS	111,405

	IMPORTS
YEAR	2016
AMOUNT	US\$197,650,453.00

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COUNTRIES China, Brazil, India, Vietnam,
Malaysia, Bangladesh, Italy,
Pakistan, Indonesia, USA
NUMBER OF OPERATIONS 122,470

IMPORTS
YEAR 2015
AMOUNT US\$212,184,023.69
COUNTRIES China, Brazil, India, Vietnam,
Malaysia, Bangladesh, Italy,
Pakistan, Indonesia, USA
NUMBER OF OPERATIONS 5,757

IMPORTS
YEAR 2014
AMOUNT US\$219,433,179.56
COUNTRIES China, Brazil, India, Vietnam,
Malaysia, Bangladesh, Italy,
Pakistan, Indonesia, USA
NUMBER OF OPERATIONS 5,455

IMPORTS
YEAR 2013
AMOUNT US\$235,716,411.93
COUNTRIES China, Brazil, India, Vietnam,
Malaysia, Bangladesh, Italy,
Pakistan, Indonesia, USA
NUMBER OF OPERATIONS 5,475

IMPORTS
YEAR 2012
AMOUNT US\$190,887,138.85
COUNTRIES China, Brazil, India, Vietnam,
Malaysia, Bangladesh, Italy,
Pakistan, Indonesia, USA
NUMBER OF OPERATIONS 4,610

FINANCIAL INFORMATION

All the information comprised in this report has been collected from outside sources as the head executives refused to provide any information on grounds of confidentiality.

By outside sources, we obtained its Balance Sheets as of 31/12/2017, 31/12/2016 (12 months each), as well as its Situational Balance Sheet as of 30/06/2018 (6 months), expressed in Soles as below:

Provision BALANCE SHEET
Balance Date

30/06/2018

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Currency	Soles
Exchange Rate	3.26
Current Total	1,076,817,000.00
Net Fixed	769,982,000.00
Total Assets	1,846,799,000.00
Current Liabilities	912,409,000.00
Non-current Liabilities	272,755,000.00
Total Liabilities	1,185,164,000.00
Total Equity	661,635,000.00
Total Liabilities and Equity	1,846,799,000.00

Balance Date	30/06/2018
Currency	Soles
Net Sales	1,462,074,000.00
Profit	76,028,000.00

BALANCE SHEET	
Balance Date	31/12/2017
Currency	Soles
Current Total	960,657,000.00
Net Fixed	928,166,000.00
Total Assets	1,888,823,000.00
Current Liabilities	798,390,000.00
Non-current Liabilities	434,718,000.00
Total Liabilities	1,233,108,000.00
Total Equity	655,715,000.00
Total Liabilities and Equity	1,888,823,000.00

Balance Date	31/12/2017
Currency	Soles
Net Sales	2,924,738,000.00
Profit	154,759,000.00

RATIO OF THE BUSINESS YEAR 2017	
Liquidity Index	1.20
Working Capital	S/.162,267,000.00
Indebtedness Ratio	0.82
Profitability Ratio	5.29%

BALANCE SHEET	
Balance Date	31/12/2016
Currency	Soles
Current Total	923,478,000.00
Net Fixed	1,079,448,000.00
Total Assets	2,002,926,000.00

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Current Liabilities	911,443,000.00
Non-current Liabilities	357,624,000.00
Total Liabilities	1,269,067,000.00
Total Equity	733,859,000.00
Total Liabilities and Equity	2,002,926,000.00

Balance Date	31/12/2016
Currency	Soles

Net Sales	2,954,400,000.00
Profit	172,598,000.00

RATIO OF THE BUSINESS YEAR 2016

Liquidity Index	1.01
Working Capital	S/. 12,035,000.00
Indebtedness Ratio	0.80
Profitability Ratio	5.84%

FINANCIAL COMMENTS. -

During 2015, it invested an amount of S/.102.9 million in the opening and remodeling of stores, also in the acquisition of assets needed to operate.

FIXED ASSETS. -

As of 31/12/2017, the company owns the following assets for a value of S/.546,401,000.00 Soles:

- Plant
- Buildings
- Elevation Machinery
- Transport vehicles
- Shelves
- (04) stores in San Isidro, Lima 27.
- (01) Mall in Arequipa city.
- (01) Distribution center in Villa El Salvador, Lima 42.
- Office furniture
- Computer equipment
- Tools, etc.

INSURANCE. -

The company takes out multi-risk insurance policies with EL PACIFICO PERUANO SUIZA CIA. DE SEGUROS Y REASEGUROS SA and RIMAC SEGUROS Y REASEGUROS SA. (Unspecified coverage amounts and maturity dates).

PAYMENTS REFERENCES

SUPPLIER

FOREIGN

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START OF THE BUSINESS	1998
CREDIT LIMIT	No operation limit
CREDIT TERMS	60 days
PRODUCTS/SERVICES	Clothing
RATING COMMENTS	PROMPT
COMMENTS	Payments through bank deposits. Sales during 2018 for US\$10,015,149.00 Dollars Supplier: PUNTO FA S.L.
SUPPLIER	FOREIGN
START OF THE BUSINESS	2001
CREDIT LIMIT	No operation limit
CREDIT TERMS	60 days
PRODUCTS/SERVICES	Clothing
RATING COMMENTS	PROMPT
COMMENTS	Payments through bank deposits. Sales during 2018 for US\$6,309,307.00 Dollars Supplier: LEMONSKIST LIMITED.
SUPPLIER	FOREIGN
START OF THE BUSINESS	2001
CREDIT LIMIT	No operation limit
CREDIT TERMS	60 days
PRODUCTS/SERVICES	Clothing
RATING COMMENTS	PROMPT
COMMENTS	Payments through bank deposits. Sales during 2018 for US\$5,768,906.00 Dollars Supplier: WUJIANG HICHAIN LOGISTICS CO. LTD.
SUPPLIER	DOMESTIC
START OF THE BUSINESS	Many years ago
CREDIT LIMIT	No operation limit
CREDIT TERMS	30-60 days
PRODUCTS/SERVICES	School and offices supplies
RATING COMMENTS	PROMPT
COMMENTS	Payments through bank deposits. Supplier: A.W. FABER-CASTELL PERUANA SA
SUPPLIER	DOMESTIC
START OF THE BUSINESS	Many years ago
CREDIT LIMIT	No operation limit
CREDIT TERMS	30 days
PRODUCTS/SERVICES	Customs
RATING COMMENTS	PROMPT

COMMENTS Payments through bank deposits.
Average monthly billing amount:
S/.80,000.00 Soles
Supplier: ADUALINK SAC

SUPPLIER DOMESTIC
START OF THE BUSINESS Many years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 30 days
PRODUCTS/SERVICES School and desktop supplies
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Supplier: ARTESCO SA

SUPPLIER DOMESTIC
START OF THE BUSINESS Many years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 60 days
PRODUCTS/SERVICES Mattresses and other products
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Supplier: CIA. INDUSTRIAL
CONTINENTAL SA

SUPPLIER DOMESTIC
START OF THE BUSINESS 10 years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 60 days
PRODUCTS/SERVICES Children's products
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Supplier: COMEXA PERU SA

SUPPLIER DOMESTIC
START OF THE BUSINESS Many years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 60-120 days
PRODUCTS/SERVICES Socks and alike
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Average billing amount:
S/.100,000.00 Soles
Supplier: CONFECIONES
LANCASTER SA

SUPPLIER DOMESTIC
START OF THE BUSINESS Many years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 30-60 days

PRODUCTS/SERVICES White Line
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Supplier: ELECTROANDINA PERU
SA

SUPPLIER DOMESTIC
START OF THE BUSINESS 19 years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 60 days
PRODUCTS/SERVICES Entertainment products
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Average billing monthly amount:
S/.70,000.00 Soles
Supplier: HASBRO PERU SA

SUPPLIER DOMESTIC
START OF THE BUSINESS Many years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 30 days
PRODUCTS/SERVICES Not specified
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Supplier: INTERAMERICAN
SERVICE CO. SAC

SUPPLIER DOMESTIC
START OF THE BUSINESS Many years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 30 days
PRODUCTS/SERVICES School and offices supplies
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Supplier: LAPICES Y CONEXOS
SA

SUPPLIER DOMESTIC
START OF THE BUSINESS Many years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 30-60 days
PRODUCTS/SERVICES White line and others
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Supplier: LG ELECTRONICS SA

SUPPLIER DOMESTIC
START OF THE BUSINESS Many years ago
CREDIT LIMIT No operation limit

CREDIT TERMS 60 days
PRODUCTS/SERVICES Utensils
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Supplier: MANUFACTURA DE
METALES Y ALUMINIO RECORD
SA

SUPPLIER DOMESTIC
START OF THE BUSINESS Many years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 30 days
PRODUCTS/SERVICES Perfumes
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Supplier: PERFUMERIAS UNIDAS
SA

SUPPLIER DOMESTIC
START OF THE BUSINESS Many years ago
CREDIT LIMIT No operation limit
CREDIT TERMS 30-60 days
PRODUCTS/SERVICES Mattresses
RATING COMMENTS PROMPT
COMMENTS Payments through bank deposits.
Supplier: PRODUCTOS PARAISO
DEL PERU SA

DOMESTIC SUPPLIERS	Phone Number	Contact Name
A.W. FABER-CASTELL PERUANA SA	(51-1) 612.1900	Joel Suarez
ADUALINK SAC	(51-1) 612.6380	Bryan Yagar
ARTESCO SA	(51-1) 618.0600	Patricia Mendoza
CIA. INDUSTRIAL CONTINENTAL SA	(51-1) 326.1229	Lucy Collantes
COMEXA PERU SA	(51-1) 441.3029	Julieta Albán
CONFECCIONES LANCASTER SA	(51-1) 473.9534	Gloria Choquehuanca
DAEWOO ELECTRONICS CORPORATION SAC	(51-1) 716.7777	Antonio Zapata
DRIMER SA	(51-1) 715.1525/326.1229	Maribel Chacón
ELECTROANDINA PERU SA	(51-1) 206.2400	Jarry Centurion
GRUPO DELTRON SA	(51-1) 415.0101	Alexander Santander
HASBRO PERU SA	(51-1) 714.7800/714.7821	Jannet Avila
INTERAMERICAN SERVICE CO. SAC	(51-1) 613.6400	Miriam Tirado
JUAN LENG SA	(51-1) 419.3200	
KOMFORT SA	(51-1) 451.3130	Marco Quiroz

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LAPICES Y CONEXOS SA	(51-54) 214.088	Héctor Tejada
LG ELECTRONICS SA	(51-1) 440.4500	Robert Franco
LUMICENTER SA	(51-1) 441.9552	
MANUFACTURA DE METALES Y ALUMINIO RECORD SA	(51-1) 618.4100	Maritza Dávila
PERFUMERIAS UNIDAS SA	(51-1) 614.4800	Luis Leyva
PRODUCTOS PARAISO DEL PERU SA	(51-1) 614.4444	Erick Lizarbe
PUIG PERU SA	(51-1) 422.3814	
ROSEN PERU SA	(51-1) 202.9500	Pablo Lefec
SAMITEX SAC	(51-1) 213.7070	Randolph Lopez
SAMSUNG ELECTRONICS PERU SA	(51-1) 711.4801	Ana Lucia Mendoza
SERVIMATIC SA	(51-1) 470.4092	
TAI LOY SA	(51-1) 619.3030	Adolfo Masedo
VALDITEX SA	(51-1) 437.6037 Ext. 111	Andres Rodriguez

FOREIGN SUPPLIERS	Country	Phone Number	Contact Name
ANHUI TRIUMPH IMPORT AND EXPORT CO. LTD.	China	(86-551) 285.2312	
BENCOM SRL	Italy	(39-4) 4251.9271	
BENETTON	Italy		
BRENDISOL TRADING SA	Uruguay	(598-2) 902.4453	Abel Garcia
FUZHOU FULL CHANCE IMP. AND EXP. CO. LTD.	China	(86-591) 3810.1692	
FUZHOU HIGHWAY IMPORT AND EXPORT CO. LTD.	China	--	
G & T INTERNATIONAL LIMITED	USA	--	
GUANGZHOU YAOHUANG TRADE CO. LTD.	China	(86-83) 823.0015	
LEMONKIST LIMITED	China	--	
LOCERIA COLOMBIANA SA	Colombia	(57-4) 378.8400	
PUNTO FA SL	China	--	
WUJIANG HICHAIN LOGISTICS CO.LTD	China	--	

COMMENTS OF SUPPLIERS. -

Other suppliers consulted do not provide trade references on clients on grounds of confidentiality.

BANKS

Bank Name	Country	Phone Number
BANCO DE CREDITO DEL PERU SA	Peru	(51-1) 311.9898
BANCO FALABELLA SA	Peru	
BANCO INTERAMERICANO DE	Peru	(51-1) 631.9000

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FINANZAS SA		
BANCO INTERNACIONAL DEL PERU SAA	Peru	(51-1) 311.9001
BBVA BANCO CONTINENTAL SA	Peru	(51-1) 595.0000
CITIBANK DEL PERU SA	Peru	(51-1) 215.2000
SCOTIABANK PERU SAA	Peru	(51-1) 311.6000

BANK REFERENCES

Consulted Banks do not provide information on its clients on grounds of confidentiality.

On October 3, 2018, SAGA FALABELLA S.A. has signed a Financial Leasing Agreement with the bank SCOTIABANK PERÚ S.A.A. for the sum of up to S/.100,000,000 (One Hundred Million Soles). The term established for the repayment of the aforementioned loan is up to five (05) years, after the disbursement period has elapsed.

LITIGATIONS

No lawsuits were filed against the company.

OFAC - US Office of Foreign Assets Control
Agency dependent on the Office of Terrorism and Financial Intelligence of the US Ministry of Finance. (Internal Revenue Service-IRS) that administers and applies economic sanctions imposed by the United States against different countries or individuals. These sanctions are based on the country's foreign policy and national security objectives; and they are used to prevent countries, entities and individuals from using the US financial system for purposes against US policy and its national security objectives.

The company is not under penalty.

SUPERINTENDENCY

According to the latest official report from the Peruvian Banking and Insurance Superintendence (SBS) as of August 2018, the company is rated as 100% NORMAL, based on the following information:

Corporate Credits	S/.351,944,676.00
- Loans	S/.285,000,000.00
- Foreign trade credits	S/.66,000,000.00
- Advances on current accounts	S/.770,469.00
- Credit cards	S/.174,207.00
Accrued interests on current credits	S/.4,234,888.00
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TOTAL DEBT	S/.594,491,761.00

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GUARANTEES

S/.238,312,197.00

RISK CENTRAL

The company registers 03 drafts (not paid on due date) for a total of S/.18,797.00 Soles, which have not been paid yet.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.37
UK Pound	1	INR 94.05
Euro	1	INR 83.41
PEN	1	INR 21.87

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)