

## MIRA INFORM REPORT

Report No. :	536323
Report Date :	27.10.2018

### IDENTIFICATION DETAILS

Name :	TRICON ENERGY, INC.
Registered Office :	1811 Bering Drive, Suite 420 Houston, TX 77057, USA
Country :	United States
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	30.04.1996
Legal Form :	Corporation
Line of Business :	Subject engages in the physical movement and marketing of industrial chemicals and polymer intermediates.
No. of Employees :	320

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	A+
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Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Exist

#### NOTES :

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

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**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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**UNITED STATES - ECONOMIC OVERVIEW**

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

## **STATUTORY INFORMATION**

Legal Name	TRICON ENERGY, INC.
Trade Name	TRICON ENERGY LTD
ID	ID
ID Details	Texas Taxpayer Number: 17605021108 Texas SOS File Number: 0139761200
Creation Date	1996
Incorporation Date	04/30/1996
Legal Address	1811 Bering Drive, Suite 420 Houston, TX 77057, USA
Operative Address	777 Post Oak Blvd Ste 550 Houston, TX, 77056-3315 United States
Telephone	(713) 963-0066
Fax	713-985-6191
Legal Form	Corporation
E-Mail	landam@triconenergy.com
Registered In	TEXAS
Website	www.triconenergy.com
Contact	Ignacio Torras - President
Staff	320
Activity	SIC Code: 6221, Commodity Contracts Brokers and Dealers NAICS Code: 523140, Commodity Contracts Brokerage

## **BANKS**

Name of Bank	Reported Amount
BANK OF AMERICA, NA	
Description	-

## **HISTORY**

History

Tricon Energy Inc was founded in 1996.

Key Developments

Tricon Energy Inc. Presents at PEPP 2018: Polyethylene-Polypropylene Chain Global Technology & Business Forum, Jun-27-2018 02:00 PM  
Jun 13 18

Tricon Energy Inc. Presents at PEPP 2018: Polyethylene-Polypropylene Chain Global Technology & Business Forum, Jun-27-2018 02:00 PM. Venue: Düsseldorf, Germany. Speakers: Sanjay Moolji, Global Director of Business Development.

Tricon Energy Inc. Presents at Petrochemical Supply Chain & Export Logistics USA, Dec-12-2017 04:35 PM  
Dec 11 17

Tricon Energy Inc. Presents at Petrochemical Supply Chain & Export Logistics USA, Dec-12-2017 04:35 PM. Venue: Royal Sonesta Houston Galleria, 2222 West Loop S, Houston, Texas, United States. Speakers: Ritesh Kothari, Director of Global Operations.

Chimcomplex Submits Offer For Oltchim Assets  
Jul 6 17  
S.C. Chimcomplex S.A. ('Chimcomplex') said on July 6, 2017 that it has submitted an offer to take over the assets of Oltchim S.A. (BVB:OLT). Chimcomplex will be supported in this transaction by Tricon Energy Inc. as a trading partner, five European banks coordinated by ING Bank N.V., and two investment funds in London and Dubai. SCR Group, of which Chimcomplex is a part, will become the direct guarantor of the transaction with over €120 million, supported by four business partners - two Romanian, one from Turkey and one from Italy. The biggest competitor to Chimcomplex for Oltchim's assets is PCC SE, which currently owns 32.3% of Oltchim.  
NA

Parent Company

## **PRINCIPAL ACTIVITY**

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General Description	Tricon Energy Inc. engages in the physical movement and marketing of industrial chemicals and polymer intermediates.		
Service/Product Description	The company moves and markets chemicals, polymer intermediates, fuels, petrochemical derivatives, chlor alkali, and dry bulk products. Its services include traditional bulk freight and large transactions, small scale deliveries, financing options, stocked inventories, risk management, market intelligence, and shipping and logistics operations.		
Sales	Wholesale		
Operations Area	National and International		
Imports From	Colombia		
Export To	India, Ecuador		
Employees	320 employees		
Payments With Suppliers	Regular		
Brands			
Brand	Comments		
Tricon Energy	-		
Clients			
Name of Client	Country	Comments	
BNP PARIBAS		-	
VALLS INTERNATIONAL INC.		-	
EMDIQUIN CIALTDAFCADE	Ecuador	-	
DILUYENTES Y QUIMINDLS			
SAI LIFE SCIENCES LIMITED	India	-	
Comments	-		
Suppliers			
Supplier Name	Country	Comments	
CIIMPORTEX SA	Colombia	-	
Comments	-		

## **LOCATION**

Headquarters	777 POST OAK BLVD STE 550 HOUSTON, TX, 77056-3315 United States
Branches	No branches were found.
Industries	NA

## **GROUP STRUCTURE AND SUBDIARY COMPANIES**

Listed at the stock exchange	NO
Capital	NA
Shareholders (%)	The company does not disclose information on shareholders. The following information has been provided by private sources and could not be confirmed:
Management	The major holder of this company is Ignacio Torras. Ignacio Torras - President Bryan Elwood - Chief Legal Officer Brian Morris - Chief Financial Officer Brad Lockwood - Global Product Manager
Subsidiary Companies	Tricon Energy UK Ltd 13 Berkeley Street London, W1J 8DU United Kingdom
Related Companies	Tricon Energy India Private Limited India No related companies were found.

## **FINANCIAL INFORMATION**

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	2017 USD
Sales	2.000.000.000
Money Flow	Normal

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## **LEGAL FILINGS**

### Lawsuits

Castleton Commodities Shipping Co. PTE. Ltd. v. HSL Shipping & Logistics (NA) Inc. et al  
Plaintiff: Castleton Commodities Shipping Co. PTE. Ltd.

Defendant: HSL Shipping & Logistics (NA) Inc., Hudson Shipping Lines, Inc. (Liberia) and Tricon Energy Inc.

Case Number: 4:2016cv01472

Filed: May 25, 2016

Court: Texas Southern District Court

Office: Houston Office

County: XX US, Outside State

Presiding Judge: Lynn N Hughes

Nature of Suit: Marine

Cause of Action: 28:1333

Jury Demanded By: None

TRICON ENERGY

Financial services, namely, [ risk management; financial planning and management; financial research; insurance underwriting...

Owned by: Tricon Energy, Inc.

Serial Number: 76240193

No found.

### Trademarks

### Patents Registered

### Renewals

### UCC (Uniform Commercial Code)

### OFAC Sanctions List Search

No records found.

No records found.

The company is not listed in the OFAC list.

## **SUMMARY**

### Summary

Founded in 1996, Tricon Energy Inc is an organization in the Commodity Contract Broker Industry headquartered in Houston, TX. The company has 320 regular employees and generates an estimated \$2 billion USD in annual revenue. It operates nationally and internationally, mainly exporting to India and Ecuador. It is ACTIVE in business with no negative records.

## **RISK INFORMATION**

Debts	Controlled
Payments	Regular
Cash Flow	Normal
State	Active

## **INTERVIEW**

First Name	NA
Position	NA
Comments	She confirmed the name of the company and the address of the headquarters. However, she was reluctant to provide any further information.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.37
UK Pound	1	INR 94.05
Euro	1	INR 83.41
US Dollar	1	INR 73.12

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	NIY
<b>Report Prepared by :</b>	TPT

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)