

MIRA INFORM REPORT

Report No. :	535093
Report Date :	29.10.2018

IDENTIFICATION DETAILS

Name :	FIRST WORLD PRINT PACK
Registered Office :	Plot No. 5D, New Industrial Area, 19-6, Mathura Road, Near Jhalini Tools, Opposite Yamaha Motors, Ballabgarh, Faridabad – 121006, Haryana
Mobile No.:	91-9810000398 (Mr. Aadesh Vedprakash Gulati)
Website :	Not Available
Country :	India
Financials (as on) :	31.03.2018
Date of Establishment :	20.05.2010
Capital Investment / Paid-up Capital :	INR 135.427 Lacs
PAN No.: [Permanent Account No.]	ADZPG7744H
GSTN : [Goods & Service Tax Registration No.]	06ADZPG7744H1ZZ
Udyog Aadhaar No.:	HR03B0000725
Legal Form :	Sole Proprietary Concern
Line of Business :	Manufacturing of Printed Cartons.
No. of Employees :	33 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

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Status :	Satisfactory
Payment Behaviour :	Slow but correct
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

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BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 29.10.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Aadesh Vedprkash Gulati
Designation :	Proprietor
Contact No.:	91-9810000398
Date :	25.10.2018

LOCATIONS

Registered Office/ Factory :	Plot No. 5D, New Industrial Area, 19-6, Mathura Road, Near Jhalini Tools, Opposite Yamaha Motors, Ballabgarh, Faridabad – 121006, Haryana, India
Tel. No.:	91-129-4311000-03
Mobile No.:	91-9810000398 (Mr. Aadesh Vedprkash Gulati)
E-Mail :	agulati@firstworld.co.in
Area :	20000 sq. ft.
Locality :	Commercial cum Industrial

SOLE PROPRIETOR

Name :	Mr. Aadesh Vedprkash Gulati
Designation :	Proprietor
Address :	House No.51, Sector-14, Faridabad, Escorts Nagar, Faridabad – 121007, Haryana, India
Date of Birth/Age :	21.09.1965
Aadhaar No.:	4538 3184 7890
PAN No.:	ADZPG7744H

DETAILS OF GROUP COMPANIES

NIL

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BUSINESS DETAILS

Line of Business :	Manufacturing of Printed Cartons.
Products :	Printed Cartons
Brand Names :	Not Available
Agencies Held :	Not Available
Exports :	Not Available
Imports :	Not Available
Terms :	
Selling :	Advance Payment, L/C, Credit (30-90 Days) and Others (RTGS)
Purchasing :	Advance Payment, L/C, Credit (30-90 Days) and Others (RTGS)

GENERAL INFORMATION

Suppliers :	<ul style="list-style-type: none"> • Jitendra and Company • Shri Mahavir Papers Trading Private Limited • As Packers Providers Private Limited 																				
Customers :	Individuals, Manufacturers, End Users and Trading Firms <ul style="list-style-type: none"> • Jaquar and Company Private Limited (Manesar) • India Yamaha Motor Private Limited (Noida) • Brawn Laboratories Limited (Faridabad) • HPL Electric and Power Limited 																				
No. of Employees :	(Approximately)																				
Bankers :	<table border="1"> <tr> <td>Banker Name :</td> <td>Kotak Mahindra Bank Limited</td> </tr> <tr> <td>Branch :</td> <td>Plot No.3, LSC, Okhla Industrial Area, Phase-II, New Delhi – 110020, India</td> </tr> <tr> <td>Name of the Relationship Manager :</td> <td>Mr. Mitesh Rathore</td> </tr> <tr> <td>Tel. No.:</td> <td>91-11-40515346</td> </tr> <tr> <td>Mobile No.:</td> <td>91-9899585815</td> </tr> <tr> <td>Account No.:</td> <td>9311626848</td> </tr> <tr> <td>E-Mail :</td> <td>mitesh.rathore@kotak.com</td> </tr> <tr> <td>Account Type :</td> <td>Cash Credit</td> </tr> <tr> <td>RTGS/ NEFT/ IFSC Code :</td> <td>KKBK0000205</td> </tr> <tr> <td>Credit Facilities Enjoyed (If</td> <td>Overdraft : INR 250.000 Lacs</td> </tr> </table>	Banker Name :	Kotak Mahindra Bank Limited	Branch :	Plot No.3, LSC, Okhla Industrial Area, Phase-II, New Delhi – 110020, India	Name of the Relationship Manager :	Mr. Mitesh Rathore	Tel. No.:	91-11-40515346	Mobile No.:	91-9899585815	Account No.:	9311626848	E-Mail :	mitesh.rathore@kotak.com	Account Type :	Cash Credit	RTGS/ NEFT/ IFSC Code :	KKBK0000205	Credit Facilities Enjoyed (If	Overdraft : INR 250.000 Lacs
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	any)	Term Loan : INR 30.0000 Lacs	
	Branch Code :	000205	
	MICR Code :	110485032	
Facilities :	Secured Loan	31.03.2018 (INR in Lacs)	31.03.2017 (INR in Lacs)
	Kotak Mahindra Bank-Term Loan	39.971	53.789
	Kotak Mahindra Bank-Truck Loan	2.379	4.337
	Kotak Mahindra Bank-OD	227.356	189.860
	Total	269.706	247.986

Auditors :	
Name :	Rajan Chhabra and Company Chartered Accountants
Address :	Faridabad, Haryana, India
Membership No.:	088276

LITIGATIONS

NIL

CAPITAL STRUCTURE
[INR in Lacs]

AS ON 31.03.2018

CAPITAL ACCOUNTS OF AADESH VEDPRKASH GULATI

PARTICULARS	INR In Lacs
Opening Balance	178.226
Profit	44.252
	222.478
Less: Drawings	87.051
Closing Balance	135.427

FINANCIAL DATA

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[all figures are INR Lacs]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2018	31.03.2017	31.03.2016
SHAREHOLDERS FUNDS			
1] Proprietor's Capital Account	135.427	178.226	170.902
2] Share Application Money	0.000	0.000	0.000
3] Reserves & Surplus	0.000	0.000	0.000
4] (Accumulated Losses)	0.000	0.000	0.000
NETWORTH	135.427	178.226	170.902
LOAN FUNDS			
1] Secured Loans	269.706	247.986	66.402
2] Unsecured Loans	23.765	26.005	22.379
TOTAL BORROWING	293.471	273.991	88.781
DEFERRED TAX LIABILITIES	0.000	0.000	0.000
TOTAL	428.898	452.217	259.683
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]			
Capital work-in-progress	0.000	0.000	0.000
INVESTMENT	0.000	0.000	0.000
DEFERRED TAX ASSETS	0.000	0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories	106.102	142.753	84.396
Sundry Debtors	624.974	496.963	335.911
Cash & Bank Balances	1.403	16.840	80.571
Other Current Assets	13.924	22.364	24.767
Loans & Advances	9.109	7.867	51.084
Total Current Assets	755.512	686.787	576.729
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors	420.847	372.238	192.666
Other Current Liabilities and Provisions	16.896	13.400	276.617
Total Current Liabilities	437.743	385.638	469.283
Net Current Assets	317.769	301.149	107.446
MISCELLANEOUS EXPENSES	0.000	0.000	0.000
TOTAL	428.898	452.217	259.683

PROFIT & LOSS ACCOUNT

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	PARTICULARS	31.03.2018	31.03.2017	31.03.2016
	SALES			
	Income	1591.768	1345.524	1243.163
	Other Income	0.016	1.056	0.460
	TOTAL	1591.784	1346.580	1243.623
Less	EXPENSES			
	Cost of Goods Sold	1187.909	995.452	941.177
	Cartage	6.075	1.703	4.939
	Wages	145.645	111.569	66.711
	Jobwork Paid	5.645	6.474	11.776
	Generator Maint	0.110	0.819	1.491
	Forwarding Charges	0.000	0.494	0.440
	Electricity Expenses	21.193	23.695	21.876
	Consumable Stores	4.879	5.272	4.014
	Salary	0.000	3.000	0.000
	Bonus and Leave Expenses	7.521	0.096	3.860
	EPF Contribution	5.002	5.833	5.703
	ESI Contribution	2.084	1.918	1.734
	Worker Welfare	5.775	5.069	5.824
	Advertisement	0.000	0.000	0.005
	Audit Fees	0.500	0.480	0.500
	Conveyance	8.543	8.201	5.330
	Fee and Subscription	0.909	0.789	0.492
	Festival Expenses	2.518	2.448	2.192
	Cartage Outward	19.622	15.312	9.820
	Commission Charges	2.481	7.500	0.000
	Custom Duty	0.000	7.848	0.000
	Pooja Expenses	0.000	0.043	0.054
	WCT	0.078	0.094	0.106
	General Expenses	1.016	0.943	0.022
	Insurance	2.532	1.135	0.890
	Krishi Kalyan Cess	0.024	0.061	0.000
	Loading and Unloading Charges	2.063	1.539	1.626
	Miscellaneous Expenses	0.000	0.000	0.161
	News Paper and Periodicals	0.000	0.016	0.000
	Packing Expenses	1.173	0.000	16.583
	Pollution License Fee	0.346	0.000	0.000
	Postage and Courier	0.366	0.214	0.000
	Postage and Telegram	0.000	0.000	0.155
	Printing and Stationary	2.176	1.885	2.522
	Professional Charges	5.301	1.704	1.597
	Rent	15.150	12.765	12.300
	Repair and Maintenance	20.198	15.566	20.187
	Repair and Maintenance-Machinery	6.528	9.870	0.000

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	Sales Promotion	1.615	1.029	1.755
	Rebate and Discount	0.526	0.000	3.729
	Security Charges	6.246	4.949	5.254
	Service Tax Paid	0.254	0.886	0.846
	Software Expenses	0.288	0.112	0.214
	Swachh Bharat Cess	0.024	0.069	0.000
	Tour and Travels	0.325	0.000	0.000
	Telephone and Internet Expenses	1.950	1.329	1.277
	Travelling Expenses	0.000	0.000	0.761
	TOTAL	1494.590	1258.181	1157.923
	PROFIT/ (LOSS) BEFORE INTEREST, DEPRECIATION AND AMORTISATION	97.194	88.399	85.700
Less	FINANCIAL EXPENSES	31.278	28.770	36.677
	PROFIT / (LOSS) BEFORE DEPRECIATION AND AMORTISATION	65.916	59.629	49.023
Less/ Add	DEPRECIATION/ AMORTISATION	21.663	40.500	32.614
	PROFIT/ (LOSS) FOR THE YEAR	44.253	19.129	16.409

Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Average Collection Days (Sundry Debtors / Income * 365 Days)	143.31	134.81	98.63
Account Receivables Turnover (Income / Sundry Debtors)	2.55	2.71	3.70
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	129.31	136.49	74.72
Inventory Turnover (Operating Income / Inventories)	0.92	0.62	1.02
Asset Turnover (Operating Income / Net Fixed Assets)	0.87	0.59	0.56

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LEVERAGE RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Debt Ratio <i>((Borrowing + Current Liabilities) / Total Assets)</i>	0.84	0.79	0.77
Debt Equity Ratio <i>(Total Liability / Networth)</i>	2.17	1.54	0.52
Current Liabilities to Networth <i>(Current Liabilities / Net Worth)</i>	3.41	2.31	2.88
Fixed Assets to Networth <i>(Net Fixed Assets / Networth)</i>	0.82	0.85	0.89
Interest Coverage Ratio <i>(PBIT / Financial Charges)</i>	3.11	3.07	2.34

PROFITABILITY RATIOS

PARTICULARS		31.03.2018	31.03.2017	31.03.2016
Net Profit Margin <i>[(PAT / Sales) * 100]</i>	%	2.78	1.42	1.32
Return on Total Assets <i>[(PAT / Total Assets) * 100]</i>	%	5.11	2.28	2.25
Return on Investment (ROI) <i>[(PAT / Networth) * 100]</i>	%	32.68	10.73	9.60

SOLVENCY RATIOS

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Current Ratio <i>(Current Assets / Current Liabilities)</i>	1.64	1.67	1.17
Quick Ratio <i>((Current Assets – Inventories) / Current Liabilities)</i>	1.41	1.32	1.00
G-Score Ratio Financial <i>(Networth / Total Assets)</i>	0.16	0.21	0.23
G-Score Ratio Debt <i>(Debts / Equity Capital)</i>	2.17	1.54	0.52
G-Score Ratio Liquidity <i>(Total Current Assets / Total Current Liabilities)</i>	1.64	1.67	1.17

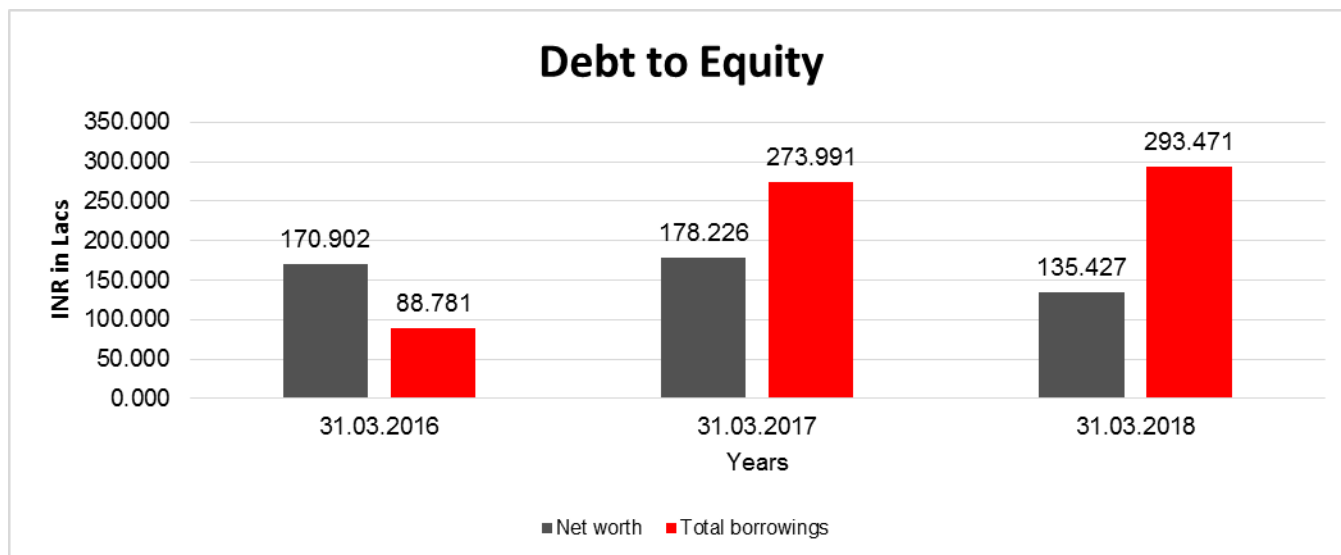
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Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Lacs]

DEBT EQUITY RATIO

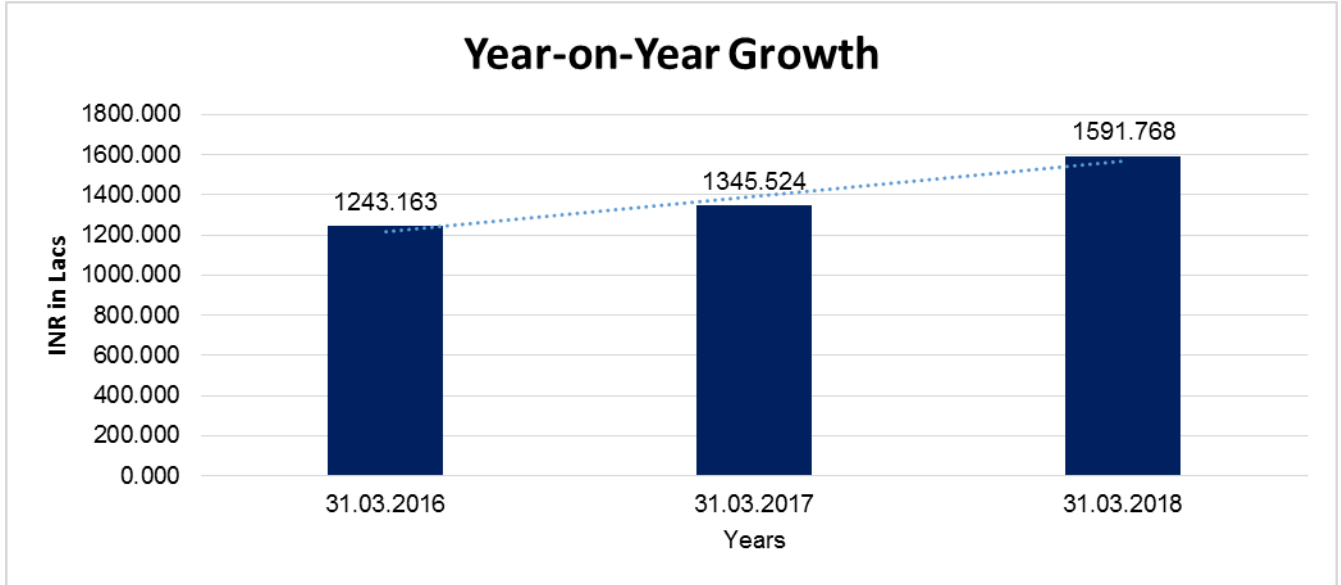
Particular	31.03.2016	31.03.2017	31.03.2018
	INR In lacs	INR In lacs	INR In lacs
Proprietor's Capital Account	170.902	178.226	135.427
Reserves & Surplus	0.000	0.000	0.000
Net worth	170.902	178.226	135.427
Secured Loans	66.402	247.986	269.706
Unsecured Loans	22.379	26.005	23.765
Total borrowings	88.781	273.991	293.471
Debt/Equity ratio	0.519	1.537	2.167



YEAR-ON-YEAR GROWTH

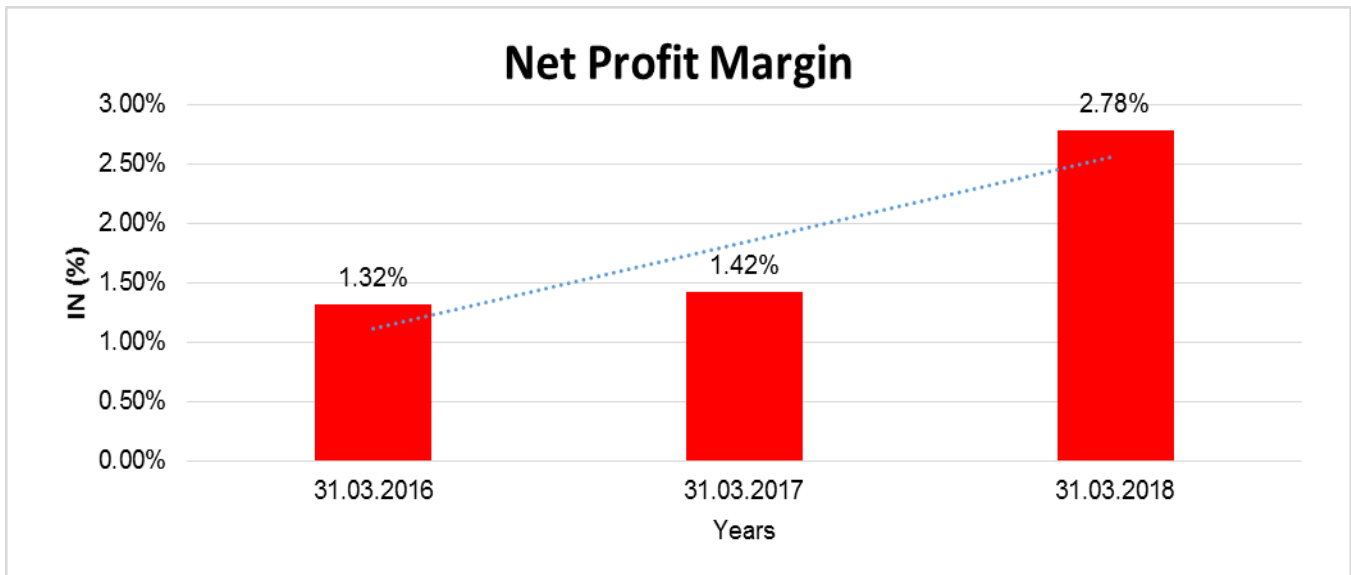
Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	INR In lacs	INR In lacs	INR In lacs
Sales	1243.163	1345.524	1591.768
		8.234	18.301

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NET PROFIT MARGIN

Net Profit Margin	31.03.2016	31.03.2017	31.03.2018
	INR In lacs	INR In lacs	INR In lacs
Sales	1243.163	1345.524	1591.768
Profit	16.409	19.129	44.253
	1.32%	1.42%	2.78%



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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	Yes
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	Yes
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

UNSECURED LOAN

PARTICULARS	31.03.2018 (INR in Lacs)	31.03.2017 (INR in Lacs)
Aadesh Gulati HUF	23.765	20.451
Nirmal Gulati	0.000	5.554
Total	23.765	26.005

FIXED ASSETS

- Air Conditioner
- Aquaguard
- Camera-CCTV
- Car (DZire)
- Car (Innova)
- Coffee Machine
- Computer
- Electrical Panel
- EPBAX
- Fan and Cooler
- Furniture and Fixture
- Gas Cyclinder
- Generator
- Heather
- Inverter
- Plant and Machinery
- Telephone
- R.O.
- Testing Equipment
- Tools and Dies
- Transformer
- Truck
- Water Cooler
- Water Filter

OBSERVATION POINTS

Company Name :	FIRST WORLD PRINT PACK
Address :	Plot No. 5D, New Industrial Area, 19-6, Mathura Road, Near Jhalini Tools, Opposite Yamaha Motors, Ballabgarh, Faridabad – 121006, Haryana, India
Contact No.:	91-9810000398

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E-Mail :	agulati@firstworld.co.in
Person to whom we met :	Mr. Aadesh Vedprkash Gulati
Designation :	Proprietor
Name Board :	Sighted
Location :	Easy
Landmark (If any) :	Opposite India Yamaha Gate No.5
Total floors of the building :	3 Floors
Subject situated on :	Whole premises belongs to subject
Locality:	Commercial cum Industrial
Area of premises :	20000 sq. ft.
Area :	Neutral
Level of operation :	Medium
Details of hypothecation signboard (if any) (As Displayed in Factory/ Work)	
No. of employees seen at premises :	33
Visibility Items :	<ul style="list-style-type: none"> • Telephone • Computers • Air Conditioner • Office Equipment • Xerox Machine
Furniture items sighted :	Yes
Neighbour's Interview	
i.Name of company :	Yamaha Motors
Contact person name :	Mr. Rajeev Kumar (Security Guard)
ii.Name of company :	Global Motion
Contact person name :	Mr. B.P. Yadav
Neighbour's Overview :	Existence confirmed

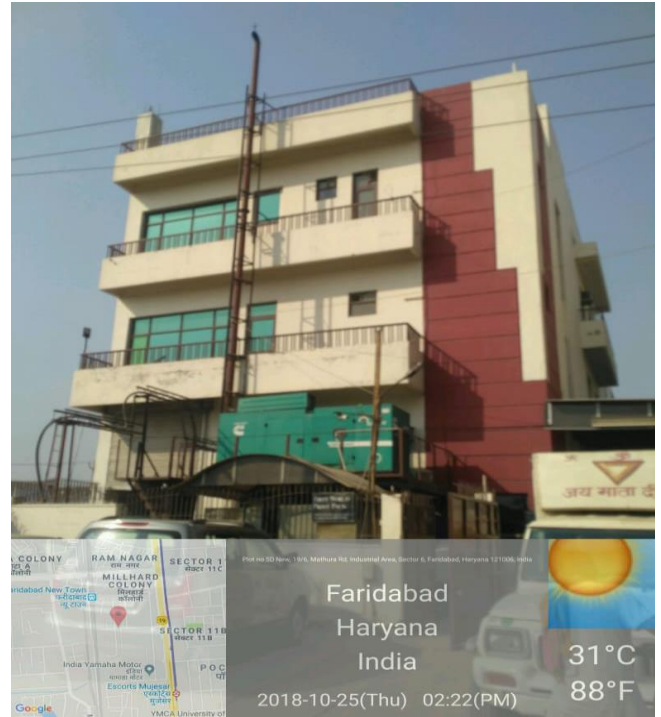
Proof of visit :	Photographs and Visiting Card		
Photographs	Exterior with name board / Interior / Shop Floor/ Stock, etc.		
Details of the person conducting visit:	Name :	Mr. Shyam Chandra	
	Designation :	Field Executive	
	Contact No.:	91-9953458065	

PHOTOGRAPHS



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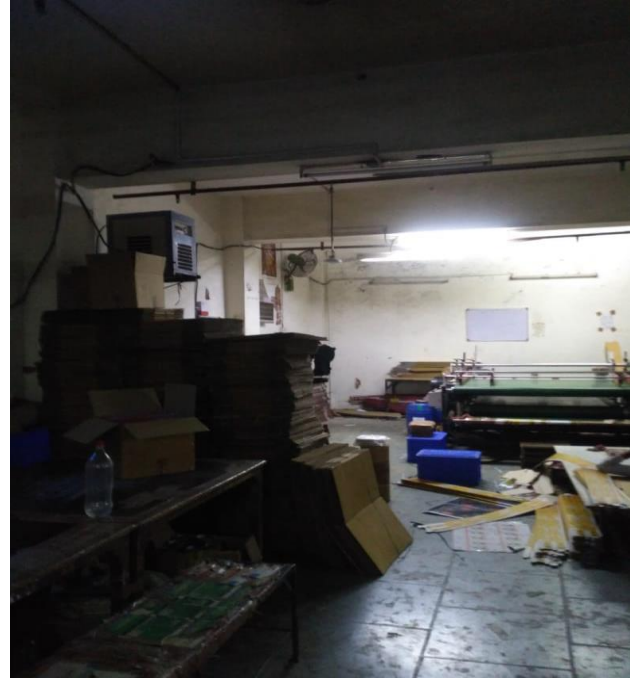




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NEIGHBOUR



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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report (as on 29.10.2018(date of report)) :

No press reports / filings exists on the subject.

INFORMATION DETAILS

Information Gathered by :	SVA
Analysis Done by :	NYT
Report Prepared by :	SUD

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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