

MIRA INFORM REPORT

Report No. :	536985
Report Date :	30.10.2018

IDENTIFICATION DETAILS

Name :	DR SULIMAN AL FAQEEH HOSPITAL (DSFH)
Registered Office :	Palestine Street, Al Hamra District, PO Box: 2537, Jeddah 21461
Country :	Saudi Arabia
Date of Incorporation :	21.03.1978
Com. Reg. No.:	4030014511
Legal Form :	Closed Shareholding Company
Line of Business :	Subject is engaged in the ownership and operation of a general hospital providing home health care services.
No. of Employees :	3,200

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

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ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Saudi Arabia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

SAUDI ARABIA - ECONOMIC OVERVIEW

Saudi Arabia has an oil-based economy with strong government controls over major economic activities. It possesses about 16% of the world's proven petroleum reserves, ranks as the largest exporter of petroleum, and plays a leading role in OPEC. The petroleum sector accounts for roughly 87% of budget revenues, 42% of GDP, and 90% of export earnings.

Saudi Arabia is encouraging the growth of the private sector in order to diversify its economy and to employ more Saudi nationals. Approximately 6 million foreign workers play an important role in the Saudi economy, particularly in the oil and service sectors; at the same time, however, Riyadh is struggling to reduce unemployment among its own nationals. Saudi officials are particularly focused on employing its large youth population.

In 2017, the Kingdom incurred a budget deficit estimated at 8.3% of GDP, which was financed by bond sales and drawing down reserves. Although the Kingdom can finance high deficits for several years by drawing down its considerable foreign assets or by borrowing, it has cut capital spending and reduced subsidies on electricity, water, and petroleum products and recently introduced a value-added tax of 5%. In January 2016, Crown Prince and Deputy Prime Minister MUHAMMAD BIN SALMAN announced that Saudi Arabia intends to list shares of its state-owned petroleum company, ARAMCO - another move to increase revenue and outside investment. The government has also looked at privatization and diversification of the economy more closely in the wake of a diminished oil market. Historically, Saudi Arabia has focused diversification efforts on power generation, telecommunications, natural gas exploration, and petrochemical sectors. More recently, the government has approached investors about expanding the role of the private sector in the health care, education and tourism industries. While Saudi Arabia has emphasized their goals of diversification for some time, current low oil prices may force the government to make more drastic changes ahead of their long-run timeline.

Source : CIA

SUMMARY

Company Name	: DR SULIMAN AL FAQEEH HOSPITAL (DSFH)
Country of Origin	: Saudi Arabia
Legal Form	: Closed Shareholding Company
Registration Date	: 21st March 1978
Commercial Registration Number	: 4030014511, Jeddah
Chamber Membership Number	: 13546
Issued Capital	: SR 5,000,000
Paid up Capital	: SR 5,000,000
Total Workforce	: 3,200
Activities	: Ownership and operation of a general hospital
Financial Condition	: Undetermined
Payments	: No complaints

COMPANY NAME

DR SULIMAN AL FAQEEH HOSPITAL (DSFH)

ADDRESS

REGISTERED & PHYSICAL ADDRESS

Street : Palestine Street
Area : Al Hamra District
PO Box : 2537
Town : Jeddah 21461
Country : Saudi Arabia
Telephone : (966-12) 6655000 (Ext. 2777 for finance) / 6603000 / 2204888
Facsimile : (966-12) 6608013
Email : info@fakeeh.care / administrator@drfakeehhospital.com / administrator@fakeeh.care

Premises

Subject operates from a large suite of offices and a hospital that are owned and located in the Central Business Area of Jeddah

KEY PRINCIPALS

<u>Name</u>	<u>Position</u>
• Dr Mazen Suliman Al Faqeeh	Managing Director
• Dr Emad Dr Suliman Al Faqeeh	Director
• Sherif Al Hawary	Chief Operating Officer
• Amro Maghrabi	Legal Affairs Manager
• Ahmed Khan	Human Resources Manager
• Sanjay Shah	Financial Manager
• Mohamed Abdel Razak	Business Development Manager
• Samar Badreddine	Chief Medical Officer
• Mohyeddin Elsakhawy	Internal Audit Manager

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- Al Anoud Al Aidarous Patient Relations Manager
- Khaled Mahmoud Telecommunications Manager
- Sara Alrumikhani Customer Care Manager

LEGAL FORM & OWNERS

Date of Establishment : 11/04/1398 Hijri (corresponding to 21st March 1978)

Legal Form : Closed Shareholding Company

Commercial Reg. No. : 4030014511, Jeddah

Chamber Member No. : 13546

Issued Capital : SR 5,000,000

Paid up Capital : SR 5,000,000

Name of Shareholder (s)

- Dr Mazen Suliman Al Faqeeh
- Dr Emad Dr Suliman Al Faqeeh
- Family of Suliman Al Faqeeh

OPERATIONS

Activities: Engaged in the ownership and operation of a general hospital providing home health care services. Currently having a capacity of 475 beds, 120 clinics and 15 operation theatres, which is expected to increase to 810 beds, 393 clinics and 39 operation theatres once its ongoing projects are completed.

Subject deals with the following medical companies:

- Tawuniya
- Bupa Arabia
- Medgulf
- Mednet
- Saudi Next Care
- Globemed
- AXA Insurance

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- Saico
- Total Care Saudi
- Arabian Shield
- Malath
- Gems
- Al Rajhi Co-operative
- Saudi Enaya
- Gulf Union

Subject has a workforce of approximately 3,200 employees.

FINANCIAL DATA

Companies registered in Saudi Arabia are not legally required to make their accounts public and no financial information was released by the company or submitted by outside sources.

BANKERS

- Arab National Bank
Medina Road
PO Box: 9463
Jeddah 21413
Tel: (966-12) 6600272
Fax: (966-12) 6650202

PAYMENT HISTORY

No complaints regarding subject's payments have been reported.

GENERAL COMMENTS

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

Local sources report that the subject's operating history is clear with payment obligations met in a generally timely manner. The financial position is satisfactory and the company is deemed a fair trade risk.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.42
UK Pound	1	INR 94.26
Euro	1	INR 83.69
SAR	1	INR 19.62

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIV
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)