

MIRA INFORM REPORT

Report No. :	536311.2
Report Date :	30.10.2018

IDENTIFICATION DETAILS

Name :	INSTAR COMTRADE PRIVATE LIMITED
Registered Office :	Plot No. 48/A, D No: 7-1-621/552/3, Plot No: 48/A, Flat No: 201, Sanjeevareddy Nagar, Rangareddy, Hyderabad – 500038, Telangana
Mobile No.:	91-9133691337 (Mr. Burremukku Ravindra Reddy)
Country :	India
Financials (as on) :	31.03.2018 (Provisional)
Date of Incorporation :	04.07.2017
CIN No.: [Company Identification No.]	U51901TG2017PTC118082
Capital Investment / Paid-up Capital :	INR 0.100 Million
PAN No.: [Permanent Account No.]	AAECI5514L
GSTN : [Goods & Service Tax Registration No.]	36AAECI5514L1ZF
Legal Form :	Private Limited Liability Company
Line of Business :	<ul style="list-style-type: none"> • Trader of Coal and Pet Coke (Confirmed by management) • Seller, trader, distributor and dealer of low ash metallurgical coke, carbon, chemicals, coal, coke, petroleum coke products, calcined petroleum coke, ferro alloys, electrodes, petro products and petro products. (As per memorandum of association)
No. of Employees :	12 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

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MIRA's Rating :	B
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

Status :	Relatively new business
Payment Behaviour :	Slow but correct
Litigation :	Clear
Comments :	<p>Subject is a relatively new company incorporated in July 2017. The company has its base in Hyderabad, Telangana.</p> <p>As per available provisional financials of 2018, the company has achieved decent revenue of INR 193.808 Million and has reported profit margin at 2.44% (approx.)</p> <p>Rating also takes into consideration satisfactory network base along with positive feedback received from its customer i.e. (Prathims Group) for satisfactory product quality.</p> <p>However, the rating remains constrained on account of company's limited track record of business operation.</p> <p>Trade relations are reported as fair. Business is active. Payment terms are seems to be slow but correct.</p> <p>In view of aforesaid, the company can be considered for business dealings with some caution.</p> <p>Note: Mr. Lakshmi Narasimha Vara Prasad Reddy Inja is no more director of the company.</p>

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2

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Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 30.10.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DENIED BY

Name :	Mr. Burremukku Ravindra Reddy
Designation :	Director
Contact No.:	91-9133691337
Date :	29.10.2018

LOCATIONS

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Registered Office :	D No: 7-1-621/552/3, Plot No: 48/A, Flat No: 201, Sanjeevareddy Nagar, Rangareddi, Hyderabad – 500038, Telangana, India
Tel. No.:	Not Available
Mobile No.:	91-9133691337 (Mr. Burremukku Ravindra Reddy)
Fax No.:	Not Available
E-Mail :	ilnvirhythm@gmail.com ravindra@intcommo.com ravindra@instarmerchants.com tentri@instarmerchants.com info@instarmerchants.com tentri@instarmerchts.com
Location :	Rented
Locality :	Commercial

DIRECTORS

AS ON 2018

Name :	Mr. Burremukku Ravindra Reddy
Designation :	Director
Address :	Flat No 305, Sri Krishna Enclave, Aruna Society Jaya Nagar, Kukatpally, Tirumalagiri, Hyderabad – 500072, Telangana, India
Date of Birth / Age:	20.04.1976
Qualification :	Post Graduate
Experience :	10 Years
Date of Appointment :	04.07.2017
DIN No.:	07851344
Name :	Bayyapu Srinivasulu Reddy
Designation :	Wholetime Director
Address :	H No 29-178-32/A SBI Colony, Nandyal, Kurnool – 518501, Andhra Pradesh, India
Date of Birth / Age:	01.07.1967
Qualification :	Graduation
Experience :	12 Years
Date of Appointment :	22.10.2018
DIN No.:	08244461

MAJOR SHAREHOLDERS

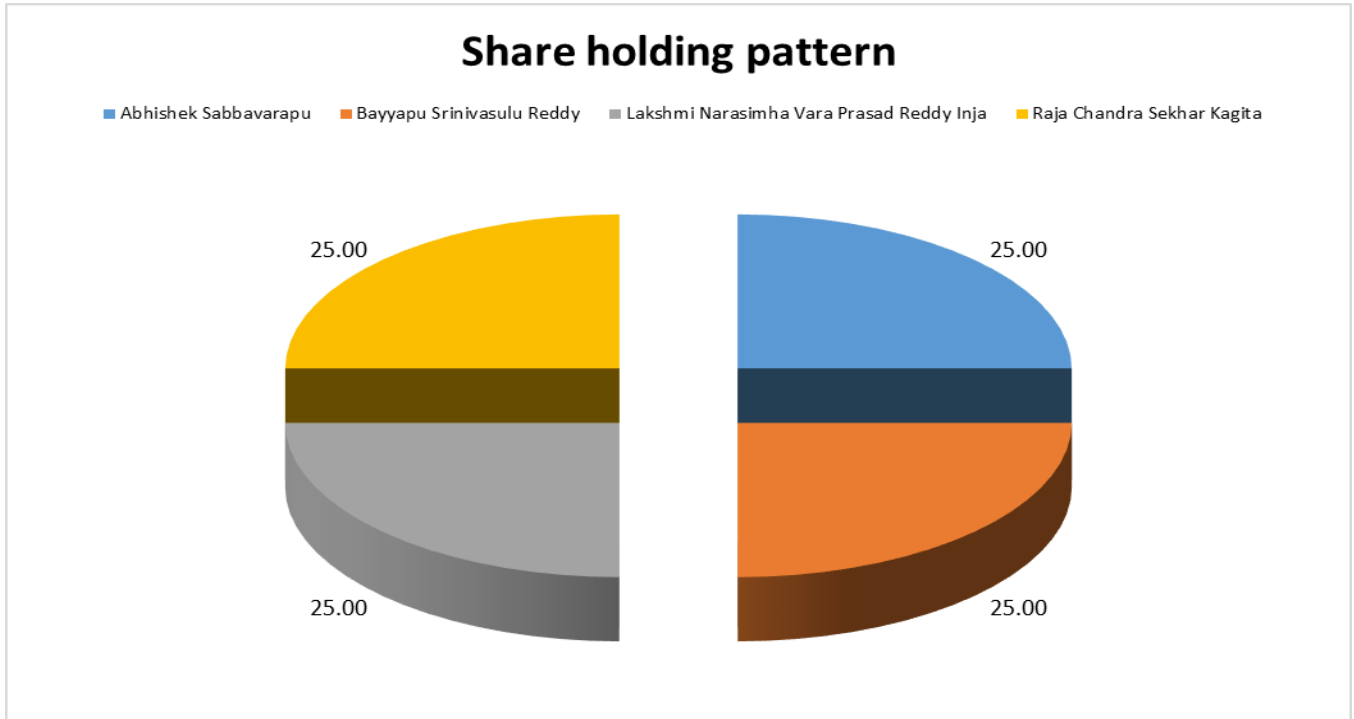
AS ON 30.06.2017

Names of Shareholders	No. of Shares	% of holding
Abhishek Sabbavarapu	2500	25.00
Bayyapu Srinivasulu Reddy	2500	25.00

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Lakshmi Narasimha Vara Prasad Reddy Inja	2500	25.00
Raja Chandra Sekhar Kagita	2500	25.00
Total	10000	100.00



BUSINESS DETAILS

Line of Business :	<ul style="list-style-type: none"> • Trader of Coal and Pet Coke (Confirmed by management) • Seller, trader, distributor and dealer of low ash metallurgical coke, carbon, chemicals, coal, coke, petroleum coke products, calcined petroleum coke, ferro alloys, electrodes, petro products and petro products. (As per memorandum of association)
Brand Names :	Not Available
Agencies Held :	Not Available
Exports :	Not Divulged
Imports :	Not Divulged
Terms :	
Selling :	Credit (30/60 days)

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Purchasing :	Cash and Others
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PRODUCTION STATUS – (NOT AVAILABLE)

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged		
	Name of the Person :	--		
	Contact No.:	--		
	Since How Long Known :	--		
	Maximum Limit Dealt :	--		
	Experience :	--		
	Remark :	--		
Customers :	Wholesalers and End Users			
	Reference :	Prathims Group		
	Name of the Person :	Mr. Shiv Kumar (Director)		
	Contact No.:	91-9494646980		
	Since How Long Known :	1 Year		
	Maximum Limit Dealt :	As per requirement		
	Experience :	Product quality	Delivery behaviour	Overall
		Good	Good	Good
	Remark :	As confirmed by Mr. Shiv Kumar that they are satisfied with subject companies product quality and delivery behaviour.		
	Reference :	H S Commodities		
	Name of the Person :	Praveen Plot No. 20, Flat No. 3A, Anusha Residency, Secretary Colony, Pupalaguda, Hyderabad – 500089, Telangana, India		
	Contact No.:	91-9959944599		
	Since How Long Known :	--		
	Maximum Limit Dealt :	--		
	Experience :	--		
Remark :	Ringing			
Reference :	Kriyas Unipro Private Limited			
Name of the Person :	H No. 23/1152, Aravind Nagar, Nellore, Andhra Pradesh, India			
Contact No.:	91-9951507788			
Since How Long Known :	--			
Maximum Limit Dealt :	--			
Experience :	--			

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	Remark :	Ringling
No. of Employees :	12 (Approximately)	
Bankers :	Banker Name :	Indusind Bank
	Branch :	Ground Floor, D. No.: 7-1-397/111 and 112. "Hemalatha Mansion" Main Road, S R Nagar, Hyderabad – 500038, Telangana, India
	Person Name (With Designation) :	--
	Contact Number :	91-40-23711512
	Name of Account Holder :	--
	Account Number :	201001632539 [Not confirmed with banker]
	IFSC Code	INDB00000810
	MICR Code	500234017
	Swift Code	INDBINBBHYB
	Account Since (Date/Year of Account Opening) :	--
	Average Balance Maintained :	--
	Credit Facilities Enjoyed (CC/OD/Term Loan) :	--
	Account Operation :	--
	Remark :	Number is Ringling

Auditors :	
Name :	Padarathi and Associates Chartered Accountant
Address :	Plot No. 22, Padarathi Towers, Samatha Nagar, JNTU, Kukatpally, Hyderabad – 500072, Telangana, India
Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	--

CAPITAL STRUCTURE

Authorised Capital :

No. of Shares	Type	Value	Amount
10000	Equity Shares	INR 10/- each	INR 0.100 Million

Issued, Subscribed & Paid-up Capital :

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No. of Shares	Type	Value	Amount
10000	Equity Shares	INR 10/- each	INR 0.100 Million

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FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS			31.03.2018 [9 Months] [Provisional]
SHAREHOLDERS FUNDS			
1] Share Capital			0.100
2] Share Application Money			0.000
3] Reserves & Surplus			5.852
4] (Accumulated Losses)			0.000
NETWORTH			5.952
LOAN FUNDS			
1] Secured Loans			0.000
2] Unsecured Loans			2.875
TOTAL BORROWING			2.875
DEFERRED TAX LIABILITIES			0.000
TOTAL			8.827
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]			0.034
Capital work-in-progress			0.000
INVESTMENT			0.000
DEFERREX TAX ASSETS			0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories			0.000
Sundry Debtors			13.357
Cash & Bank Balances			5.486
Other Current Assets			1.491
Loans & Advances			1.027
Total Current Assets			21.361
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors			11.492
Other Current Liabilities			1.076
Provisions			0.000
Total Current Liabilities			12.568
Net Current Assets			8.793
MISCELLANEOUS EXPENSES			0.000

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TOTAL			8.827
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PROFIT & LOSS ACCOUNT

	PARTICULARS		31.03.2018 [9 Months] [Provisional]
	SALES		
	Income		193.808
	Other Income		--
	TOTAL		193.808
Less	EXPENSES		
	Cost of Materials Consumed		184.998
	Administrative expense		0.606
	Other expenses		2.348
	TOTAL		187.952
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION		5.856
Less	DEPRECIATION/ AMORTISATION		0.004
	PROFIT/ (LOSS) BEFORE TAX		5.852
Less	TAX		1.115
	PROFIT/ (LOSS) AFTER TAX		4.737

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS			31.03.2018 [9 Months]
Average Collection Days (Sundry Debtors / Income * 365 Days)			10.33
Account Receivables Turnover (Income / Sundry Debtors)			35.33
Average Payment Days (Sundry Creditors / Purchases * 365 Days)			22.67

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Inventory Turnover (Operating Income / Inventories)			0.44
Asset Turnover (Operating Income / Net Fixed Assets)			172.24

LEVERAGE RATIOS

PARTICULARS			31.03.2018 [9 Months]
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)			0.72
Debt Equity Ratio (Total Liability / Networth)			0.48
Current Liabilities to Networth (Current Liabilities / Net Worth)			2.59
Fixed Assets to Networth (Net Fixed Assets / Networth)			0.01

PROFITABILITY RATIOS

PARTICULARS				31.03.2018 [9 Months]
Net Profit Margin ((PAT / Sales) * 100)	%			2.44
Return on Total Assets ((PAT / Total Assets) * 100)	%			22.14
Return on Investment (ROI) ((PAT / Networth) * 100)	%			79.59

SOLVENCY RATIOS

PARTICULARS				31.03.2018 [9 Months]
Current Ratio (Current Assets / Current Liabilities)				1.38
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)				0.52

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G-Score Ratio Financial (Networth / Total Assets)			0.28
G-Score Ratio Debt (Debts / Equity Capital)			28.75
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)			1.38

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	No
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	No
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last nine months	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No

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29	Profitability for last nine months	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

INDEX OF CHARGES: NO CHARGES EXISTS FOR COMPANY

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CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 73.36
UK Pound	1	INR 94.14
Euro	1	INR 83.56

INFORMATION DETAILS

Information Gathered by :	KMN
Analysis Done by :	DIV
Report Prepared by :	JYO

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SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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