

MIRA INFORM REPORT

Report No. :	537010
Report Date :	31.10.2018

IDENTIFICATION DETAILS

Name :	AL MUTTAHEDA MEDICINES CO
Registered Office :	King Abdullah Street Cross Hail Street, Al Ruwais District, P O Box: 10901, Jeddah 21443
Country :	Saudi Arabia
Financials (as on) :	31.12.2017
Date of Incorporation :	06.09.1990
Com. Reg. No.:	4030072592, Jeddah
Legal Form :	Limited Liability Company
Line of Business :	Import and distribution of medicines and pharmaceuticals.
No. of Employees :	75

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES:

Any query related to this report can be made on e-mail: while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
Saudi Arabia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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SAUDI ARABIA - ECONOMIC OVERVIEW

Saudi Arabia has an oil-based economy with strong government controls over major economic activities. It possesses about 16% of the world's proven petroleum reserves, ranks as the largest exporter of petroleum, and plays a leading role in OPEC. The petroleum sector accounts for roughly 87% of budget revenues, 42% of GDP, and 90% of export earnings.

Saudi Arabia is encouraging the growth of the private sector in order to diversify its economy and to employ more Saudi nationals. Approximately 6 million foreign workers play an important role in the Saudi economy, particularly in the oil and service sectors; at the same time, however, Riyadh is struggling to reduce unemployment among its own nationals. Saudi officials are particularly focused on employing its large youth population.

In 2017, the Kingdom incurred a budget deficit estimated at 8.3% of GDP, which was financed by bond sales and drawing down reserves. Although the Kingdom can finance high deficits for several years by drawing down its considerable foreign assets or by borrowing, it has cut capital spending and reduced subsidies on electricity, water, and petroleum products and recently introduced a value-added tax of 5%. In January 2016, Crown Prince and Deputy Prime Minister MUHAMMAD BIN SALMAN announced that Saudi Arabia intends to list shares of its state-owned petroleum company, ARAMCO - another move to increase revenue and outside investment. The government has also looked at privatization and diversification of the economy more closely in the wake of a diminished oil market. Historically, Saudi Arabia has focused diversification efforts on power generation, telecommunications, natural gas exploration, and petrochemical sectors. More recently, the government has approached investors about expanding the role of the private sector in the health care, education and tourism industries. While Saudi Arabia has emphasized their goals of diversification for some time, current low oil prices may force the government to make more drastic changes ahead of their long-run timeline.

Source : CIA

SUMMARY

Company Name	: AL MUTTAHEDA MEDICINES CO
Country of Origin	: Saudi Arabia
Legal Form	: Limited Liability Company
Registration Date	: 6 th September 1990
Commercial Registration Number	: 4030072592, Jeddah
Membership Number	: 2474
Issued Capital	: SR 500,000
Paid up Capital	: SR 500,000
Total Workforce	: 75
Activities	: Distributors of medicines and pharmaceuticals
Financial Condition	: Fair
Payments	: No Complaints
Operating Trend	: Steady
Person Interviewed	: Taj Eddine, Administration Executive

COMPANY NAME

AL MUTTAHEDA MEDICINES CO

ADDRESS

REGISTERED & PHYSICAL ADDRESS

Street : King Abdullah Street Cross Hail Street
Area : Al Ruwais District

PO Box : 10901

Town : Jeddah 21443
Country : Saudi Arabia

Telephone : (966-12) 6520160 / 6522226
Facsimile : (966-12) 6522346

Please note that subject's previous address was, Al Sharafia, Jeddah.

Premises

Subject operates from a medium sized suite of offices that are rented and located in the Central Business Area of Jeddah.

KEY PRINCIPALS

<u>Name</u>	<u>Nationality</u>	<u>Position</u>
• Mohamed Abdulrahim Ahmed Yassin	Saudi	Managing Director
• Khalid Mohamed Abdulrahim Ahmed Yassin	Saudi	Director
• Dr Hamd Abu Bakr	-	Commercial Manager
• Dr Shalee Haj Taha	-	Purchasing Manager
• Mohamed Sheikhoon	-	Finance Manager
• Taj Eddine	-	Administration Executive

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LEGAL FORM & OWNERS

Date of Establishment : 15/02/1411 Hijri (corresponding to 6th September 1990)

Legal Form : Limited Liability Company

Commercial Reg. No. : 4030072592, Jeddah

Membership No. : 2474

Issued Capital : SR 500,000

Paid up Capital : SR 500,000

Name of Shareholder (s)

- Mohamed Abdulrahim Ahmed Yassin
- Khalid Mohamed Abdulrahim Ahmed Yassin

OPERATIONS

Activities: Engaged in the import and distribution of medicines and pharmaceuticals.

Import Countries: Europe and the Far East

Operating Trend: Steady

Subject has a workforce of 75 employees.

FINANCIAL DATA

Financial highlights provided by local sources are given below:

Currency: Saudi Riyals (SR)

	Year Ending 31/12/16:	Year Ending 31/12/17:
Total Sales	SR 32,500,000	SR 34,000,000

Local sources consider subject's financial condition to be Fair.

The above financial figures are based on estimations by our local sources.

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BANKERS

- Arab National Bank
Medina Road
PO Box: 9463
Jeddah 21413
Tel: (966-12) 6600272
Fax: (966-12) 6650202

PAYMENT HISTORY

No complaints regarding subject's payments have been reported.

GENERAL COMMENTS

Please note that the correct name of the subject is "Al Muttaheda Medicines Co" and not "Al Muttaheda Al Sharafia". "Al Sharafia" refers to an old address of the subject's.

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the company is considered to be a fair trade risk.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.57
UK Pound	1	INR 94.18
Euro	1	INR 83.71
SAR	1	INR 19.73

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	NIY
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)