

## MIRA INFORM REPORT

Report No. :	537399
Report Date :	31.10.2018

### IDENTIFICATION DETAILS

Name :	SELECT SOURCE, LLC
Registered Office :	3825 West Market Street, Suite 200 Greensboro, NC 27407-1330 USA
Country :	United States
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	02.07.2009
Legal Form :	Limited Liability Company
Line of Business :	Subject is a distributor of branded and generic chemical and specialty products for the productivity and management in the agricultural, turf & ornamental, pest control, forestry, aquatics, and vegetation management markets. The company is an independently owned and operated manufacturer of pesticides and additives for the Agriculture, Turf and Ornamental markets.
No. of Employees :	20

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	<b>B</b>
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

Status :	Moderate
Payment Behaviour :	Slow
Litigation :	Clear

### NOTES :

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Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (30.06.2018)	Current Rating (30.09.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**UNITED STATES - ECONOMIC OVERVIEW**

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,



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through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

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## **STATUTORY INFORMATION**

Legal Name	SELECT SOURCE, LLC
Trade Name	SELECT SOURCE
ID	ID
ID Details	1105188
Creation Date	2009
Incorporation Date	7/2/2009
Legal Address	Reg Office 3825 West Market Street, Suite 200 Greensboro, NC 27407-1330 USA
Operative Address	10025 US 264 Alternate Middlesex, NC 27557
Telephone	877-235-0043
Fax	252-235-0083
Legal Form	Limited Liability Company
E-Mail	customer.service@selectsourcellc.net / sales@selectsourcellc.net
Registered In	North Carolina
Website	www.selectsourcellc.net
Contact	Exum Lewis, President
Staff	20 employees
Activity	SIC Code 5169, Chemicals and Allied Products, NEC NAICS Code 424690, Other Chemical and Allied Products Merchant Wholesalers

## **BANKS**

Name of Bank	Reported Amount
There are not informed banks	
Description	The company does not make its banking data public.



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<http://www.miraglobalcheck.com>  
<http://www.miraglobalcollections.com>

## **HISTORY**

History	The company was founded in 2009
Key Developments	NA
Parent Company	NA

## **PRINCIPAL ACTIVITY**

General Description	Select Source, LLC is a distributor of branded and generic chemical and specialty products for the productivity and management in the agricultural, turf & ornamental, pest control, forestry, aquatics, and vegetation management markets. The company is an independently owned and operated manufacturer of pesticides and additives for the Agriculture, Turf and Ornamental markets.
Service/Product Description	NON-CROP FUNGICIDES HERBICIDES INSECTICIDES PLANT GROWTH REGULATORS LIQUID FERTILIZERS AQUATIC DYES AQUATIC HERBICIDES SPRAY PATTERN INDICATORS MAINTENANCE PRODUCTS ADJUVANTS – WETTING AGENTS OTHER  CROP PROTECTION HERBICIDES FUNGICIDES INSECTICIDES SURFACTANTS MAINTENANCE PRODUCTS  ICE MELTERS DUOMELT QUAD SELECT X-MELT SUPER-MG PRIVATE LABEL

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Sales	STRUCTURAL PEST CONTROL BIFEN 7.9F SELECT IMIDACLOPRID 2F SELECT T/I LAMBDA-CY PRO 9.7 CS Wholesale and Retail		
Operations Area	National		
Imports From	China		
Employees	20 employees		
Payments With Suppliers	Slow		
Brands	Comments		
Brand	There are not informed brands		
There are not informed brands			
Clients	Comments		
Name of Client	Country		
There are not informed clients			
Comments	The company`s main clients include national companies and private customers.		
Suppliers	Comments		
Supplier Name	Country		
Xiamen Sun Young Corporation	CHINA	NA	
Comments	-		

## **LOCATION**

Headquarters	10025 US 264 Alternate Middlesex, NC 27557
Branches	4505 Boonville-New Harmony Rd Evansville, IN 47725 USA 307 7th St Ste 1 Fairview, NJ 07022 USA
Industries	NA

## **GROUP STRUCTURE AND SUBDIARY COMPANIES**

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http://www.miraglobalcollections.com

Listed at the stock exchange	NO
Capital	NA
Shareholders (%)	This is a private company. The company does not disclose information on shareholders. Despite our long search, we could not confirm major holders.
Management	Exum Lewis, President  Sheila Snyder, Chief Financial Officer  Sunny Orr, Controller  Paull M Boger, Vice President  Ryan B. Boger, Director  Keith Montgomery, Chief Business Development Officer keith.montgomery@selectsourcellc.net  Steve Jedrzejek, Director of National Accounts & Product Development steve.jedrzejek@excelsiorequity.com  Brian McCloud, Territory Manager Southwest/West Coast brian.mccloud@selectsourcellc.net  Jud Hudnut, Territory Manager Great Lakes jud.hudnut@selectsourcellc.net  Justin Watts, Territory Manager Southeast justin.watts@selectsourcellc.net  Mike Blatt, Territory Manager Northeast mike.blatt@selectsourcellc.net  Harold Wilhelm, Territory Manager Gulf Coast harold.wilhelm@selectsourcellc.net  Cody Freeman, Territory Manager Midwest cody.freeman@selectsourcellc.net  Luke Snyder, Business Director, Agricultural Markets luke.snyder@selectsourcellc.net  Norm Snyder, Crop Protection Sales

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	Odell Harrison, Crop Protection Sales odell.harrison@selectsourcellc.net
	Louis Peele, Crop Protection Sales louis.peele@selectsourcellc.net
	Joe Stocker, Crop Protection Sales joseph.stocker@selectsourcellc.net
	Louis Peele, Additional Structural Pest Control Sales louis.peele@selectsourcellc.net
Subsidiary Companies	NA
Related Companies	NA

## **FINANCIAL INFORMATION**

General Description	The company does not make its financial statements public. The following information has been provided by private sources:
Year/Currency	2017 USD
Sales	800,000
Money Flow	Normal
Import Fob Dollar Year	Amount
There are not Import Fob Dollar informed	
Export Fob Dollar Year	Amount
There are not Export Fob Dollar informed	

## **LEGAL FILINGS**

Lawsuits	No found
Trademarks	No records found

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Patents Registered	No records found
Renewals	No records found
UCC (Uniform Commercial Code)	No records found
OFAC Sanctions List Search	The company is not listed in the OFAC list.

## **SUMMARY**

### Summary

Founded in 2009, Select Source, LLC is a distributor of branded and generic chemical and specialty products for the productivity and management in the agricultural, turf & ornamental, pest control, forestry, aquatics, and vegetation management markets. The company is an independently owned and operated manufacturer of pesticides and additives for the Agriculture, Turf and Ornamental markets.

The company has approximately 20 employees and generates an estimated USD 0.8 million in annual revenue.

The company imports from China, operating within national markets.

This has been an ACTIVE company incorporated in 2009 in North Carolina.

## **RISK INFORMATION**

Debts	Medium
Payments	Slow
Cash Flow	Medium
State	ACTIVE

## **INTERVIEW**

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Website : <http://www.mirainform.com>  
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<http://www.miraglobalcollections.com>

First Name	Mike
Position	Sales
Comments	<p>The person contacted confirmed name, telephone, website, address, main activity and operations area.</p> <p>He confirmed that the company does not export. She explained that the company operates nationally.</p> <p>He could not confirm further information, explaining that she was not allowed to do so.</p>

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**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 73.57
UK Pound	1	INR 94.18
Euro	1	INR 83.71
US Dollar	1	INR 73.98

**Note :** Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	NIY
<b>Report Prepared by :</b>	TPT

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**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)