

MIRA INFORM REPORT

Report No. :	520699.2
Report Date :	01.09.2018

IDENTIFICATION DETAILS

Name :	EXCEL BUILD MART
Registered Office :	Manjananical Buildings, Chotty III, 30, Parathodu, Kanjirappally, Kottayam – 686512, Kerala
Mobile No.:	91-9539077881/ 7034388333/ 7034355333 (Mr. Jimmy)
Country :	India
Financials (as on) :	31.03.2018
Year of Incorporation :	2014
Capital Investment :	Not Divulged
IEC No.: [Import-Export Code No.]	Not Applicable [As informed by the management that firm does not have export and import]
PAN No.: [Permanent Account No.]	AAFFE0905M
GSTN : [Goods & Service Tax Registration No.]	32AAFFE0905M1ZP
Legal Form :	Partnership Concern with an Unlimited Liability of the Partners
Line of Business :	Trader of Tiles and Sanitary Ware. (Confirmed by management)
No. of Employees :	05 [Approximately]

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

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Maximum Credit Limit :	USD 3500 [IN INR 240902.55]
Status :	Satisfactory
Payment Behaviour :	Usually Correct
Litigation :	Clear
Comments :	<p>Subject is a partnership concern established in the year 2014 having satisfactory track record and it is engaged as trader of tiles and sanitary ware.</p> <p>Mr. Jimmy [Partner] has provided information and claimed that the subject has achieved revenue of INR 10.800 million for FY 2017 which has increased to approximately INR 12.500 Million due to business growth. However, these figures are not yet verified.</p> <p>Rating takes into consideration the decent operational track of its business and fair revenue base.</p> <p>Payments are reported to be usually correct.</p> <p>In view of aforesaid, the concern can be considered for business dealings at usual trade terms and conditions.</p> <p>Note: Site visit was conducted at the given address and our executive have successfully traced the subject.</p> <p>At the premises our executive met Mr. Jossy Thomas [Partner], confirmed that the subject exist on the given address.</p> <p>As per our executive observation, it is a ground + 1 storey building and the whole building belongs to the subject.</p> <p>Location is easy to find. Locality seems to be commercial and area near the premises seems to be upmarket.</p> <p>Further, our executive have sighted 5 employees and also sighted the name board of the subject at the premise address.</p> <p>On enquiry with Mr. Bineesh K. P from "Liberty Traders and Mr. Subin [Resident] both person confirmed the existence of the subject on the given address.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

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Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 01.09.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Jimmy
Designation :	Partner
Contact No.:	91-9539077881
Date :	19.07.2018

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LOCATIONS

Registered Warehouse :	Office/	Manjananical Buildings, Chotty III, 30, Parathodu, Kanjirappally, Kottayam – 686512, Kerala, India
Tel. No.:		Not Available
Mobile No.:		91-9539077881/ 7034388333/ 7034355333 (Mr. Jimmy)
Fax No.:		Not Available
E-Mail :		excelbuildmart@gmail.com
	Area :	8000 Sq. Ft.
	Location :	Rented
	Locality :	Residential cum Commercial

PARTNERS

Name :	Mr. Jimmy
Designation :	Partner
Date of Birth/Age :	50 Years
Qualification :	Graduate
Experience :	03 Years
Name :	Mr. Jossy Thomas
Designation :	Partner
Date of Birth/Age :	46 Years
Qualification :	Graduate
Experience :	03 Years

BUSINESS DETAILS

Line of Business :	Trader of Tiles and Sanitary Ware. (Confirmed by management)
Products/ Services :	Tiles and Sanitary Ware
Brand Names :	Not Available
Agencies Held :	<ul style="list-style-type: none"> Platina Vitrified Private Limited Kajaria Ceramics
Exports :	Not Available
Imports :	Not Available
Terms :	
Selling :	Cash, Advance Payment, Credit and Others [RTGS]
Purchasing :	Cheque and Credit

GENERAL INFORMATION

Suppliers :	<ul style="list-style-type: none"> Platina Vitrified Private Limited Kajaria Ceramics 														
Customers :	Retailers and End Users <table border="1"> <tr> <td>Reference:</td> <td>Not Divulged</td> </tr> <tr> <td>Name of the Person (Designation):</td> <td>--</td> </tr> <tr> <td>Contact Number:</td> <td>--</td> </tr> <tr> <td>Since how long known:</td> <td>--</td> </tr> <tr> <td>Maximum limit dealt:</td> <td>--</td> </tr> <tr> <td>Experience:</td> <td>--</td> </tr> <tr> <td>Remark</td> <td>--</td> </tr> </table>	Reference:	Not Divulged	Name of the Person (Designation):	--	Contact Number:	--	Since how long known:	--	Maximum limit dealt:	--	Experience:	--	Remark	--
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Name of the Person (Designation):	--														
Contact Number:	--														
Since how long known:	--														
Maximum limit dealt:	--														
Experience:	--														
Remark	--														
No. of Employees :	05 [Approximately]														
Bankers :	<table border="1"> <tr> <td>Bank Name:</td> <td>Federal Bank</td> </tr> <tr> <td>Branch:</td> <td>Mundakayam, Kottayam-686513, Kerala, India</td> </tr> <tr> <td>Person Name (with Designation):</td> <td>--</td> </tr> <tr> <td>Contact Number:</td> <td>91-4828-273356 [Continuously ringing]</td> </tr> </table>	Bank Name:	Federal Bank	Branch:	Mundakayam, Kottayam-686513, Kerala, India	Person Name (with Designation):	--	Contact Number:	91-4828-273356 [Continuously ringing]						
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	Name of Account Holder:	--
	Account Number:	--
	Account Since (Date/ Year of A/c Opening):	--
	Average Balance Maintained (Optional):	--
	Credit Facilities Enjoyed (CC/OD/Term Loan):	--
	Account Operation:	--
	Remarks:	--

Auditors :	
Name :	Mr. P. T. Basile Chartered Accountant
Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	Not Available

CAPITAL STRUCTURE

Capital Investment :	
Owned :	Not Divulged
Borrowed :	Not Divulged
Total :	Not Divulged

FINANCIAL ANALYSIS
[all figures are in INR Million]

PARTICULARS	31.03.2018	31.03.2017	31.03.2016
Sales Turnover (Approximately)	12.500	10.800	9.500

Expected Sales (2018-2019): INR 18.000 Million [Due to business growth]

The above information has been parted by Mr. Jimmy (Partner)

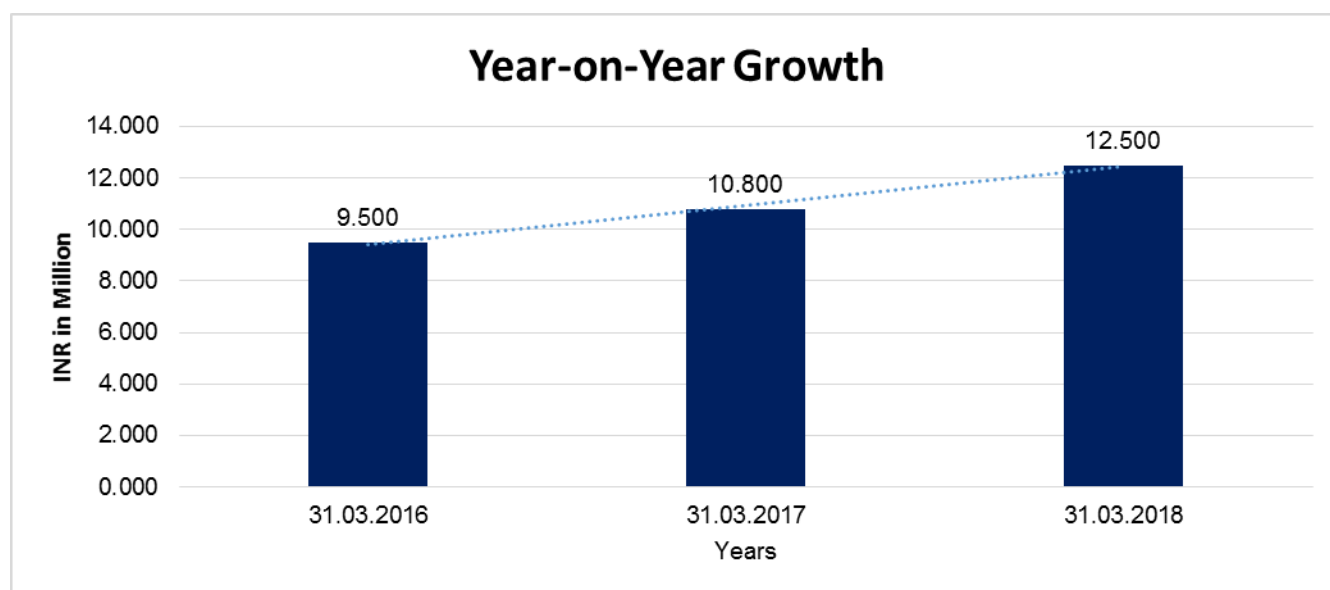
Note : Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

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FINANCIAL ANALYSIS
[all figures are in INR Million]

YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales (Approximately)	9.500	10.800	12.500
		13.684	15.741



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	Yes
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	Yes
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	Yes
23	Financials, if provided	Yes
24	Capital in the business	No
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	Yes
29	Profitability for last three years	No
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

OBSERVATION POINTS

Name :	EXCEL BUILD MART
Address :	Manjananical Buildings, Chotty III, 30, Parathodu, Kanjirappally, Kottayam – 686512, Kerala, India
Contact No :	91-7034388333
E-Mail :	excelbuildmart@gmail.com
Person to whom we met:	Mr. Jossy Thomas [Partner]
Name Board:	Sighted
Location:	Easy
Landmark :	Near Liberty Traders
Total Floors of the building:	Ground + 1 Floor
Subject situated on :	Whole Premises
Locality:	Commercial
Area of premises :	8000 Sq. Ft.
Area:	Upmarket
No. of employee seen at premises :	05 [Approximately]
Visibility of Item :	<ul style="list-style-type: none"> • Telephone • Computer • Telex • Air Conditioner • Office Equipment • Xerox Machine • Fax Machine
Furniture items sighted :	Yes
Neighbor's Interview :	On enquiry with Mr. Bineesh K. P from "Liberty Traders and Mr. Subin [Resident] both person confirmed the existence of the subject on the given address
Proof of visit:	Photos and Visiting Card

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 70.93
UK Pound	1	INR 92.35
Euro	1	INR 82.84

INFORMATION DETAILS

Information Gathered by :	PNM
Analysis Done by :	NSG
Report Prepared by :	RUP

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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