

MIRA INFORM REPORT

Report No. :	527410
Report Date :	03.09.2018

IDENTIFICATION DETAILS

Name :	NEW AMAR SALAKSHMI MEDISALES LLP
Registered Office :	Plot No.12, Kaka Halwai Industrial Estate, Satara Road, Pune - 411009, Maharashtra
Mobile No.:	91-8796289456 (Mr. Sachin Dhebe)
Country :	India
Financials (as on) :	31.03.2018 (Provisional)
Date of Incorporation :	25.07.2017
Total Obligation of Contribution:	INR 0.159 Million
LLPIN No.:	AAK-1192
PAN No.: [Permanent Account No.]	AAOFN3880H
GSTN : [Goods & Service Tax Registration No.]	27AAOFN3880H1ZT
Drug License Numbers :	MH-PZI-227586 MH-PZI-227587
Legal Form :	Limited Liability Partnership
Line of Business :	Distributor of Medicine. (Registered Activity and also Confirmed by management)
No. of Employees :	30 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

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MIRA's Rating :	NB
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Credit Rating	Explanation	Rating Comments
NB	New Business	No recommendation can be done due to business in infancy stage

Maximum Credit Limit :	USD 450
Status :	New Business
Payment Behaviour :	Unknown
Litigation :	Clear
Comments :	<p>Subject is a new Limited Liability Partnership firm started in July 2017. The firm is based in Pune, Maharashtra. It is a distributor of medicine.</p> <p>Mr. Sachin Dhebe (Accountant) provided information and also claimed that the firm has commenced with its commercial operation from same month of establishment</p> <p>As per available provisional financials of March 2018, the firm has achieved average revenue of INR 25.969 million but reported loss from its operational activities</p> <p>Rating remains constrained on account of firm's limited track record of business operation.</p> <p>However, the rating weakness is partially offset by positive feedback received from its customer (New Laxmi Medical), (Modi Medico) for satisfactory products quality, supplier (Mankind Pharma Limited) for good payment behaviour and market goodwill.</p> <p>Payment terms are unknown.</p> <p>The Limited Liability Partnership firm can be considered for business dealings on a fully safe and secured trade terms and condition in view of newly started.</p> <p>(Note 1: Available provisional financials of March 2018 are provided for mere reference)</p> <p>Note 2:</p> <p>Site visit was conducted at the address which you have provided. Our executive has successfully traced the firm at the given address.</p> <p>At the premises, our executive met Mr. Sachin Dhebe (Accountant) who confirmed existence of the firm at the given address.</p>

	<p>As per our executive observation, it is a two storey building and firm is situated on the ground floor of the building. Locality of the premises appears to be commercial, area seems to be upmarket and area of the premises is 900 (sq. ft.)</p> <p>Name board of the firm was sighted at the given premises. Landmark of the area is "Kaka Halwai" and 10 (approximately) employees were sighted at the given address</p>
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NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

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EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 03.09.2018

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Sachin Dhebe
Designation :	Accountant
Contact No.:	91-8796289456
Date :	28.08.2018

(Tel. No.: 91-20-24559999 – Does not belongs to subject company)

LOCATIONS

Registered Office :	Plot No.12, Kaka Halwai Industrial Estate, Satara Road, Pune - 411009, Maharashtra, India
Tel. No.:	Not Available
Mobile No.:	91-8796289456 (Mr. Sachin Dhebe)
Fax No.:	Not Available
E-Mail :	sajmedisalesllp@gmail.com nileshsonigara@gmail.com
Area :	900 sq. ft. (At site visit)
Location :	Rented
Locality :	Commercial

PARTNERS

As on 31.03.2018

Name :	Mr. Nilesh Sonigara Sohanlal
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Designation :	Designated Partner
Address :	72/304, Neeta Corner, Elphiston Road, Near Bus Stop, Khadki Bazar, Pune – 411003, Maharashtra, India
Date of Birth/Age :	08.06.1979
Date of Appointment :	25.07.2017
Aadhaar No.:	6284 0702 8502
PAN No. :	AREPS5860K
DPIN No. :	07875526
Name :	Ms. Purva Praveen Shinde
Designation :	Designated Partner
Address :	Salaxmi, Sameer Housing Society, Plot No. 6, Sr. No. 28/8/4/3, Near Bharti Hospital , Dhankawadi, Pune – 411043, Maharashtra, India
Date of Birth/Age :	02.03.1977
Date of Appointment :	25.07.2017
Aadhaar No.:	9284 8957 9626
PAN No. :	BPFPS4296K
DPIN No. :	07875534
Name :	Ms. Seema Paresh Shinde
Designation :	Designated Partner
Address :	Salaxmi, Sameer Housing Society, Plot No. 6, Sr No. 28/8/4/3, Near Bharti Hospital , Dhankawadi, Pune – 411043, Maharashtra, India
Date of Birth/Age :	30.07.1978
Date of Appointment :	25.07.2017
Aadhaar No.:	8706 5883 1565
PAN No. :	BPFPS4294M
DPIN No. :	07875540

KEY EXECUTIVES

Name :	Mr. Sachin Dhebe
Designation :	Accountant

CONTRIBUTION DETAILS

As on 2018

Names of Persons	INR In Million
Seema Paresh Shinde	0.025
Purva Praveen Shinde	0.025

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Nilesh Sohanlal Sonigara	0.050
Total	0.100

BUSINESS DETAILS

Line of Business :	Distributor of Medicine. (Registered Activity and also Confirmed by management)
Products/ Services :	Medicine
Brand Names :	Not Available
Agencies Held :	Not Divulged
Exports :	Not Available
Imports :	Not Available
Terms :	
Selling :	Advance Payment, Cheque and Credit (30 Days)
Purchasing :	Advance Payment, Cheque and Credit (30 Days)

PRODUCTION STATUS NOT AVAILABLE

GENERAL INFORMATION

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Suppliers :	Reference :	Mankind Pharma Limited		
	Name of the Person :	Mr. Sagar Powar (Deputy Manager)		
	Contact No.:	91-9960199590		
	Since How Long Known :	6 Months		
	Maximum Limit Dealt :	As per requirement		
	Experience :	Payment Behaviour	Market Goodwill	Overall
		Good	Good	Good
	Remark:	They gave us positive response about subject company. They are satisfied with their payment behaviour and market goodwill.		
	Reference :	Sanofi India Limited		
	Name of the Person :	Mr. Vinayak Bhide		
	Contact No.:	91-7972769011		
	Since How Long Known :	--		
	Maximum Limit Dealt :	--		
	Experience :	--		
Remark:	Number is continuously ringing,			
Customers :	Wholesalers, Retailers and End Users			
	Reference :	New Laxmi Medical		
	Name of the Person :	Mr. Ganpatsingh Rathore (Proprietor)		
	Contact No.:	91-9422984375		
	Since How Long Known :	5 Months		
	Maximum Limit Dealt :	As per requirement		
	Experience :	Product Quality	Delivery	Overall
		Good	Good	Good
	Remark:	They gave us positive response about subject company. They are satisfied with their product quality and delivery behaviour.		
	Reference :	Modi Medico		
	Name of the Person :	Mr. Sachin Biramane		
	Contact No.:	91-9284452562		
	Since How Long Known :	5 Months		
	Maximum Limit Dealt :	As per requirement		
Experience :	Product Quality	Delivery	Overall	
	Good	Good	Good	
Remark:	They gave us positive response about subject company. They are			

		satisfied with their product quality and delivery behaviour.
No. of Employees :	30 (Approximately)	
Bankers :	Bank Name	Saraswat Co-Operative Bank Limited
	Branch	House No.324, Narayan Peth, Near Modi Ganpati Temple, Pune – 411030, Maharashtra, India
	Person Name (With Designation)	--
	Contact Number	91-20-24465178/ 24465205 (Numbers are continuously ringing)
	Name of Account Holder	--
	Account Number	045100100200718 (Not confirmed with banker)
	Account Since (Date/Year of Account Opening)	--
	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
	Remarks (If any)	--

Auditors :	
Name :	A S Mahajani and Associates Chartered Accountantss
M.No.:	131683
Memberships :	Not Available
Collaborators :	Not Available
Associates/Subsidiaries :	Not Available

CAPITAL STRUCTURE

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After 2018

Total Obligation of Fund	INR Million
	0.100

As on 31.03.2018 (Provisional)

CAPITAL ACCOUNT	Amount In Million
Seema Paresh Shinde	0.925
Purva Praveen Shinde	(0.383)
Nilesh Sohanlal Sonigara	(0.383)
TOTAL	0.159

FINANCIAL DATA

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[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS			31.03.2018 (Provisional)
SHAREHOLDERS FUNDS			
1] Capital Account			0.159
2] Reserves & Surplus			0.000
NETWORTH			0.159
LOAN FUNDS			
1] Secured Loans			0.000
2] Unsecured Loans			21.004
TOTAL BORROWING			21.004
DEFERRED TAX LIABILITIES			0.000
TOTAL			21.163
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]			1.198
Capital work-in-progress			0.000
INVESTMENT			0.000
DEFERRED TAX ASSETS			0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories			9.261
Sundry Debtors			8.824
Cash & Bank Balances			0.754
Other Current Assets			0.000
Loans & Advances			5.822
Total Current Assets			24.661
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors			4.423
Other Current Liabilities			0.273
Provisions			0.000
Total Current Liabilities			4.696
Net Current Assets			19.965
MISCELLANEOUS EXPENSES			0.000
TOTAL			21.163

PROFIT & LOSS ACCOUNT

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	PARTICULARS			31.03.2018 (Provisional)
	SALES			
	Income			25.969
	Other Income			0.021
	TOTAL			25.990
Less	EXPENSES			
	Cost of Goods Sold			24.434
	Direct Expenses			
	-Transport Charges			0.003
	-Consumable Stores			0.083
	-Delivery Charges			0.015
	Indirect Expenses			3.086
	TOTAL			27.621
	PROFIT/ (LOSS) BEFORE INTEREST AND DEPRECIATION AND AMORTISATION			(1.631)
Less	FINANCIAL EXPENSES			0.000
	PROFIT / (LOSS) BEFORE DEPRECIATION AND AMORTISATION			(1.631)
Less/ Add	DEPRECIATION/ AMORTISATION			0.000
	NET PROFIT/ (LOSS) FOR THE YEAR			(1.631)

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars			31.03.2018 (Provisional)
Current Maturities of Long term debt			NA
Cash generated from operations			NA
Net cash flows from (used in) operation			NA

KEY RATIOS

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EFFICIENCY RATIOS

PARTICULARS			31.03.2018 (Provisional)
Average Collection Days (Sundry Debtors / Income * 365 Days)			124.02
Account Receivables Turnover (Income / Sundry Debtors)			2.94
Average Payment Days (Sundry Creditors / Purchases * 365 Days)			66.07
Inventory Turnover (Operating Income / Inventories)			(0.18)
Asset Turnover (Operating Income / Net Fixed Assets)			(1.36)

LEVERAGE RATIOS

PARTICULARS			31.03.2018 (Provisional)
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)			0.99
Debt Equity Ratio (Total Liability / Networth)			132.10
Current Liabilities to Networth (Current Liabilities / Net Worth)			161.64
Fixed Assets to Networth (Net Fixed Assets / Networth)			7.53
Interest Coverage Ratio (PBIT / Financial Charges)			0.00

PROFITABILITY RATIOS

PARTICULARS				31.03.2018 (Provisional)
Net Profit Margin [(PAT / Sales) * 100]	%			(6.28)
Return on Total Assets ((PAT / Total Assets) * 100)	%			(6.31)
Return on Investment (ROI) ((PAT / Networth) * 100)	%			(1025.79)

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SOLVENCY RATIOS

PARTICULARS			31.03.2018 (Provisional)
Current Ratio (Current Assets / Current Liabilities)			0.96
Quick Ratio (Current Assets – Inventories) / Current Liabilities)			0.60
G-Score Ratio Financial (Networth / Total Assets)			0.01
G-Score Ratio Debt (Debts / Equity Capital)			132.10
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)			0.96

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check List by Info Agents	Available in Report (Yes / No)
1]	Year of establishment	Yes
2]	Constitution of the entity Incorporation details	Yes
3]	Locality of the entity	Yes
4]	Premises details	Yes
5]	Buyer visit details	Yes
6]	Contact numbers	Yes
7]	Name of the person contacted	Yes
8]	Designation of contact person	Yes
9]	Promoter's background	Yes
10]	Date of Birth of Proprietor / Partners / Directors	Yes
11]	Pan Card No. of Proprietor / Partners	Yes
12]	Voter Id Card No. of Proprietor / Partners	No
13]	Type of business	Yes
14]	Line of Business	Yes
15]	Export/import details (if applicable)	No
16]	No. of employees	Yes
17]	Details of sister concerns	No
18]	Major suppliers	Yes

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19]	Major customers	Yes
20]	Banking Details	Yes
21]	Banking facility details	No
22]	Conduct of the banking account	--
23]	Financials, if provided	Yes
24]	Capital in the business	Yes
25]	Last accounts filed at ROC, if applicable	Yes
26]	Turnover of firm for last one year	Yes
27]	Reasons for variation <> 20%	--
28]	Estimation for coming financial year	No
29]	Profitability for last one year	Yes
30]	Major shareholders, if available	No
31]	External Agency Rating, if available	No
32]	Litigations that the firm/promoter involved in	--
33]	Market information	--
34]	Payments terms	Yes
35]	Negative Reporting by Auditors in the Annual Report	No

OBSERVATION POINTS

Company Name :	NEW AMAR SALAKSHMI MEDISALES LLP
Address :	Plot No.12, Kaka Halwai Industrial Estate, Satara Road, Pune - 411009, Maharashtra, India
Contact No.:	91-8796289456
Person to whom we met :	Mr. Sachin Dhebe
Designation :	Accountant
Name Board :	Sighted
Location :	Easy
Landmark (If any) :	Kaka Halwai
Total floors of the building :	2 Floors
Subject situated on :	Ground Floor

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Locality:	Commercial
Area of premises :	900 sq. ft.
Area :	Upmarket
No. of employees seen at premises :	10+
Visibility Items :	<ul style="list-style-type: none"> • Telephone • Fax Machine • Computers • Air Conditioner • Office Equipment • Xerox Machine
Furniture items sighted :	Total Office Furniture
Proof of visit :	Photographs

INDEX OF CHARGES

No Charges Exists for Company/LLP

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 70.82
UK Pound	1	INR 91.56
Euro	1	INR 82.17

INFORMATION DETAILS

Information Gathered by :	SUP
Analysis Done by :	DIV
Report Prepared by :	SUD

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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