

MIRA INFORM REPORT

Report No. :	528267
Report Date :	04.09.2018

IDENTIFICATION DETAILS

Name :	SCHNEIDER ELECTRIC INDIA PRIVATE LIMITED (w.e.f. 31.05.2001)
Formerly Known As :	SCHNEIDER ELECTRIC INDIA LIMITED (w.e.f. 01.07.1998) SCHNEIDER ELECTRIC INDIA PRIVATE LIMITED
Registered Office :	C-56, Mayapuri Industrial Area, Phase-II, New Delhi – 110064
Tel. No.:	91-11-30189530
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	24.02.1995
CIN No.: [Company Identification No.]	U74899DL1995PTC065815
Capital Investment / Paid-up Capital :	INR 2013.600 Million
IEC No.: [Import-Export Code No.]	0595007317
PAN No.: [Permanent Account No.]	AABCS1624G
TIN No.:	07920179319
GSTN : [Goods & Service Tax Registration No.]	07AABCS1624G1ZP
Legal Form :	Private Limited Liability Company.
Line of Business :	Subject is engaged in the business of manufacturing and trading in Industrial,

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	electrical and electronic products and it also provides consulting and engineering, erection and commissioning and annual maintenance services. [Registered Activity]
No. of Employees :	Information declined by the management

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A+

Credit Rating	Explanation	Rating Comments
A+	Low Risk	Business dealings permissible with low risk of default

Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear
Comments :	<p>Subject is a subsidiary of "Schneider Electric Industries S.A.S.", France. It is an established company incorporated in the year 1995 having good track records.</p> <p>For the financial year ended 2017, the company has witnessed a growth in its revenue and has achieved profit margin at 1.24% (approx.)</p> <p>Rating takes into consideration company's healthy net worth base along with fair debt level and long established track record of business operation.</p> <p>Further, the company derives strength from its holding entity and its experienced management.</p> <p>It is also to be noted that "Schneider Electric" has been ranked 424th with Global Fortune 500 Companies.</p> <p>Trade relations are reported as fair. Business is active. Payments terms are seems to be regular and as per commitments.</p> <p>The company can be considered normal for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

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Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 04.09.2018.

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

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INFORMATION DENIED BY

Name :	Mr. Pramod Gaikwad
Designation :	Sales Department
Contact No.:	91-9833113224
Date :	03.09.2018

Management Non-Cooperative (Tel. No.: 91-124-3940400)

LOCATIONS

Registered Office :	C-56, Mayapuri Industrial Area, Phase-II, New Delhi-110064, India
Tel. No.:	91-11-30189530
Fax No.:	Not Available
E-Mail :	ankur2.singhal@schneider-electric.com
Website :	http://www.schneider-electric.co.in http://www.schneider-electric.com
Head Office /Corporate Office:	9 th Floor, DLF Building No. 10, Tower C, DLF Cyber City, Phase - II, Gurugram- 122002, Haryana, India
Tel. No.:	91-124-3940400
Fax No.:	91-124-4222036/4222037
Administrative Office	Plot No. L-3, Verna Industrial Estate, Verna, Goa - 403722, India
Customer Care Center :	2nd Floor, Tower-A, Bestech Business Tower, Sector 66, Mohali - 160059, Punjab, India
Fax No.:	91-172-3324555
Branch Office:	328/23, Rasulabad Road Village, Jaroda, Vadodara, Gujarat, India

DIRECTORS

As on 31.03.2018

Name :	Mr. Sugata Sircar
Designation :	Whole-Time Director
Address :	Apartment D-1402, Palm Springs, Golf Course Road, Sector-5, Gurugram - 122003, Haryana, India
Date of Birth/Age :	20.12.1963
Date of Appointment :	28.09.2014
PAN No.:	AITPS5665G
DIN No.:	01119161
Other Directorship:	

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CIN/FCRN	Company Name	Begin Date	End Date
U74999DL2018PTC332482	SCHNEIDER ELECTRIC PRIVATE LIMITED	13/04/2018	-
U74999DL2015NPL276607	SPREADING HAPPINESS INDIYA FOUNDATION	23/09/2016	-
L31900GJ2011PLC064420	SCHNEIDER ELECTRIC INFRASTRUCTURE LIMITED	11/08/2015	-
U65921DL2010PTC326077	ENERGY GRID AUTOMATION TRANSFORMERS AND SWITCHGEARS INDIA PRIVATE LIMITED	16/04/2018	-
U31200TN1996PTC082282	SCHNEIDER ELECTRIC SYSTEMS INDIA PRIVATE LIMITED	30/09/2015	-
U72200PN2002PTC016887	MCKINNON AND CLARKE (INDIA) PRIVATE LIMITED	28/11/2014	-
U24111PN1995PTC014279	SENSUS METERING SYSTEMS INDIA LIMITED	01/11/2006	-
U30007TN1989PTC018509	EUROTHERM INDIA PRIVATE LIMITED	30/09/2015	-
U32109KA1984PLC079103	SCHNEIDER ELECTRIC PRESIDENT SYSTEMS LIMITED	22/09/2015	-
Name : Mr. Anil Chaudhry			
Designation : Managing Director			
Address : Apartment No. C 061, The Belaire, DLF City, Phase 5, Golf Course Road, Gurugram- 122001, Haryana, India			
Date of Birth/Age : 11.03.1961			
Date of Appointment : 21.08.2013			
PAN No.: AADPC6250D			
DIN No.: 03213517			
Other Directorship:			
CIN/FCRN	Company Name	Begin Date	End Date
U74899DL1988PTC032019	LUMINOUS POWER TECHNOLOGIES PRIVATE LIMITED	28/09/2015	-
U31200TN1996PTC082282	SCHNEIDER ELECTRIC SYSTEMS INDIA PRIVATE LIMITED	30/09/2014	-
U65921DL2010PTC326077	ENERGY GRID AUTOMATION TRANSFORMERS AND SWITCHGEARS INDIA PRIVATE LIMITED	29/12/2010	-
L31900GJ2011PLC064420	SCHNEIDER ELECTRIC INFRASTRUCTURE LIMITED	12/03/2011	-
U74999DL2015NPL276607	SPREADING HAPPINESS INDIYA FOUNDATION	12/02/2015	-
U74999DL2018PTC332482	SCHNEIDER ELECTRIC PRIVATE LIMITED	13/04/2018	-
Name : Mr. Sumendra Jain			
Designation : Whole-Time Director			
Address : D-1203, Wembley Estate, Sector 50, Rosewood City, Gurugram South City II, Gurugram - 122018, Haryana, India			
Date of Birth/Age : 09.09.1973			
Date of Appointment : 29.09.2014			
PAN No.: AAVPJ4277D			
DIN No.: 06366826			
Other Directorship:			
CIN/FCRN	Company Name	Begin Date	End Date
U72200PN2002PTC016887	MCKINNON AND CLARKE (INDIA) PRIVATE LIMITED	26/11/2012	-

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U51395KA2004PTC070403	UNIFLAIR INDIA PRIVATE LIMITED	30/09/2013	-
U65921DL2010PTC326077	ENERGY GRID AUTOMATION TRANSFORMERS AND SWITCHGEARS INDIA PRIVATE LIMITED	30/09/2013	-
U74140DL2013NPL258047	SPREADING HAPPINESS FOUNDATION	12/09/2016	-
U73100KA2007PTC043795	CIMAC SOFTWARE SYSTEMS PRIVATE LIMITED	30/09/2013	-
U73100KA2007PTC043796	CIMAC AUTOMATION PRIVATE LIMITED	30/09/2013	-
Name : Rachna Mukherjee			
Designation : Whole-Time Director			
Address : 1402, Tower 15, Orchid Petals Sohna Road, Sector-49 Gurugram – 122018, Haryana, India			
Date of Birth/Age : 30.11.1962			
Date of Appointment : 28.09.2014			
PAN No.: AAAPM2765L			
DIN No.: 06970986			
Other Directorship:			
CIN/FCRN	Company Name	Begin Date	End Date
U32109KA1984PLC079103	SCHNEIDER ELECTRIC PRESIDENT SYSTEMS LIMITED	22/09/2015	-
Name : Mr. Karthik Rajaram			
Designation : Whole Time Director			
Address : 334, 9th Main 4th Block, Rajajinagar Bangalore -560010, Karnataka, India			
Date of Birth/Age : 19.09.1980			
Date of Appointment : 30.06.2017			
DIN No.: 07842869			

KEY EXECUTIVES

Name :	Mr. Ankur Singhal
Designation :	Company Secretary
Address :	H-126, C Block, UGF, Kilokri Ashram, New Delhi - 110014, India
Date of Birth/Age :	18.06.1980
Date of Appointment :	26.05.2014
PAN No.:	AYSPS1757J
Name :	Mr. Sumendra Jain
Designation :	Chief Finance Officer
Address :	D-1203, Wembley Estate, Sector 50, Rosewood City, Gurugram South City II, Gurugram - 122018, Haryana, India
Date of Birth/Age :	09.09.1973
Date of Appointment :	29.09.2014
PAN No.:	AAVPJ4277D
Name :	Mr. Pramod Gaikwad

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Designation :	Sales Department
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MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

As on 31.03.2017

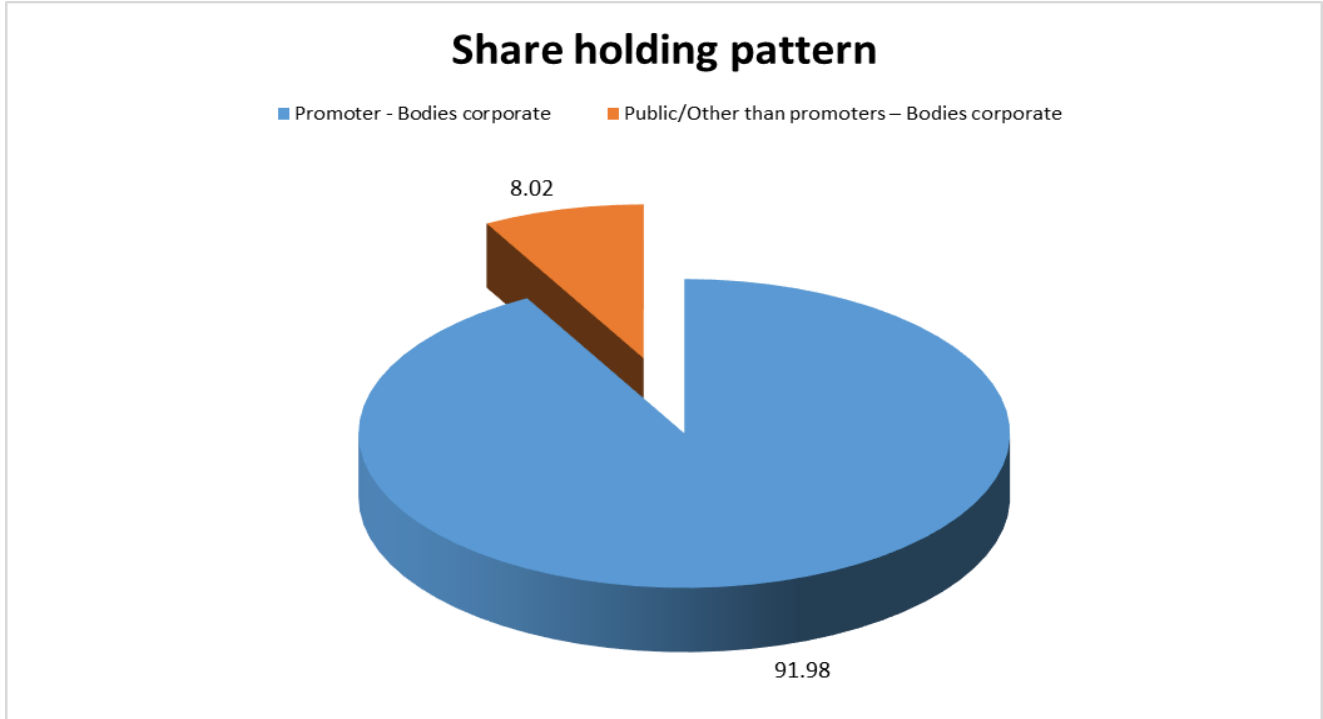
Names of Equity Shareholders	No. of Shares
Schneider Electric Industries S.A.S., France	370435465
Schneider Electric Services International, Europe	29432862
Schneider Electric Denmark AS, Denmark	2850760
Societe Rhodanienne D'Etudeset De Participations, France	1
Total	402719088

Names of Preference Shareholders	No. of Shares
Schneider Electric IT Business India Private Limited, India	500000000
Total	500000000

Equity Share Break up (Percentage of Total Equity)

As on 29.09.2017

Category	Percentage
Promoter - Bodies corporate	91.98
Public/Other than promoters – Bodies corporate	8.02
Total	100.00



BUSINESS DETAILS

Line of Business :	Subject is engaged in the business of manufacturing and trading in Industrial, electrical and electronic products and it also provides consulting and engineering, erection and commissioning and annual maintenance services. [Registered Activity]	
Products :	Item Code No.	Product Description
	85362090	Final Distribution Breakers Devices
	85362010	Circuit Breaker
	85441190	Wiring Devices
Brand Names :	Not Divulged	
Agencies Held :	Not Divulged	
Exports :	Not Divulged	
Imports :	Not Divulged	
Terms :	Not Divulged	

PRODUCTION STATUS NOT AVAILABLE

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GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
No. of Employees :	Information declined by the management	
Bankers :	Bank Name	State Bank of India
	Branch	MID Corporate Loan Administration Unit, Residency Plaza, 3 rd Floor, No. 61, Residency Road, Bangalore – 560025, Karnataka, India
	Person Name (With Designation)	--
	Contact Number	--
	Name of Account Holder	--
	Account Number	--
	Account Since (Date/Year of Account Opening)	--
	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
	Remarks (If any)	--
	Bank Name	ICICI Bank
	Branch	Commercial Banking Group, 9 A, Phelps Building, Connaught Place, New Delhi – 110001
	Person Name (With	--

	Designation)	
	Contact Number	--
	Name of Account Holder	--
	Account Number	0021050232298
	IFSC Code	ICIC0000007
	Branch Code	007
	Account Since (Date/Year of Account Opening)	--
	Average Balance Maintained (If Possible)	--
	Credit Facilities Enjoyed (If any)	--
	Account Operation	--
	Remarks (If any)	--

Auditors :	
Name :	S.R. Batliboi and Company LLP Chartered Accountants
Address :	Golf View Corporate Tower – B, Sector – 42, Sector Road, Gurugram – 122002, Haryana, India
Income-tax PAN of auditor or auditor's firm :	AALFS0506L
Memberships :	Not Available
Collaborators :	Not Available
Holding Company :	Schneider Electric Industries SAS, France
Subsidiary :	<ul style="list-style-type: none"> • Schneider Electric Lanka Private Limited, Sri Lanka • Spreading Happiness Foundation
Fellow Subsidiary :	<ul style="list-style-type: none"> • American Power Conversion Land Holdings Inc. • APC (EMEA) Limited Beijing Leader and Harvest Electric Technologies Company Limited • CEE Schneider Electric Közep-Kelet Europai KFT • Cimac FZCO • Clipsal Asia Holdings Limited • Clipsal Manufacturing (Huizhou) Limited, China • Clipsal Manufacturing (M) Sdn Bhd • Control Microsystems Inc., France • Dexson Electric SAS • Digital Electronics Corporation, Japan • Eliwell Controls S.r.l. • EPS Electrical Power Distribution Boards & Switchgear Limited • Eruotherm India Private, Limited

	<ul style="list-style-type: none"> • Eurotherm Automation SASU • Eurotherm Limited (UK), United Kingdom • Feller AG, France • France Transfo SAS • Fuji Electric FA • Components & Systems Company, Limited (sub-group), Fiji • Gutor Electronic Asia Pacific Sdn Bhd • Gutor Electronic GmbH • Indusoft Germany GmbH • Industrias Electronicas Pacifico, S.A. de C.V. • Industrielle de Réassurance SA • Invensys Development Centre India Private Limited • Invensys Engineering and Service SAE • Invensys India Private Limited • Invensys Korea Limited • Invensys Operations Management Espana SLU • Invensys Process Systems (S) Pte Limited • Invensys Process Systems Taiwan Corp. • Invensys Systems GmbH (Germany), Germany • Loxel Fabrika SIA • Luminous Power Technologies Private Limited • U74899DL1988PTC032019 • Merlin Gerin Alès SAS, France • Merten GmbH, United Kingdom • Merten Holding GmbH • Pelco, Inc. • Power Measurement Limited • PT Schneider Electric Indonesia, Indonesia • PT Schneider Electric Manufacturing Batam • Schneider (Suzhou) Drives Company Limited • Schneider (Thailand) Limited, Thailand • Schneider Automation SAS • Schneider Busway (Guangzhou) Limited • Schneider Electric (Australia) Pty. Limited, Australia • Schneider Electric (China) Company Limited, China • Schneider Electric (Hong Kong) Limited, Hong Kong • Schneider Electric (NZ) Limited, Nigaragua • Schneider Electric (Philippines) Inc., Phillippines • Schneider Electric (Schweiz) AG • Schneider Electric (UK) Limited, United Kingdom • Schneider Electric (Xi amen) Switchgear Company Limited • Schneider Electric A.S. • Schneider Electric AEBE • Schneider Electric Algérie • Schneider Electric Argentina SA • Schneider Electric Asia Pacific Limited • Schneider Electric Austria GmbH, Australia
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	<ul style="list-style-type: none"> • Schneider Electric Limited • Schneider Electric Manufacturing (Chongqing) Company Limited • Schneider Electric Manufacturing (Wuhan) Company Limited • Schneider Electric Manufacturing Viet Nam Company Limited • Schneider Electric Maroc • Schneider Electric Mexico S.A. de C.V., Mexico • Schneider Electric Motion Real Estate GmbH • Schneider Electric Nigeria Limited, Nigeria • Schneider Electric Norge A.S. • Schneider Electric NV/SA • Schneider Electric Overseas Asia Pte. Limited • Schneider Electric Pakistan (Private) Limited, Pakistan • Schneider Electric Polska SP • Schneider Electric Portugal LDA • Schneider Electric President Systems Limited • U32109KA1984PLC079103 • Schneider Electric Protection et Contrôle SAS • Schneider Electric Romania SRL, Romania • Schneider Electric Sachsenwerk GmbH • Schneider Electric Services International SPRL • Schneider Electric Singapore Pte. Limited • Schneider Electric Solar Inverters USA, Inc., United States • Schneider Electric South Africa (Pty.) Limited, South Africa • Schneider Electric South East Asia (HQ) Pte. Limited • Schneider Electric SpA • Schneider Electric Sverige AB • Schneider Electric Systems USA, Inc. • Schneider Electric Taiwan Company Limited, Taiwan Province of China • Schneider Electric Telecontrol SAS • Schneider Electric Ukraine, Ukraine • Schneider Electric USA, Inc., United States • Schneider Electric Vietnam Company Limited, Vietnam • Schneider Elektrik Sanayi Ve Ticaret A.S. • Schneider Equipment and Engineering (Xi'an) Company, Limited • Schneider Great Wall Engineering (Beijing) Company Limited • Schneider Shanghai Apparatus Parts Manufacturing Company Limited • Schneider Shanghai Industrial Control Company Limited • Schneider Shanghai Low Voltage Term. Apparatus Company Limited • Schneider Shanghai Power Distribution Electric Apparatus Company Limited • Schneider Toshiba Inverter Europe SAS • Schneider Toshiba Inverter SAS • Shanghai Schneider Electric Power Automation Company Limited • Societe d'Appareillage Électrique Gardy SAS • Société Électrique d'Aubenas SAS • Société Française Gardy SA • Summit Energy International BVBA
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	<ul style="list-style-type: none">• Summit Energy Services, Inc.• Telvent Control System (China) Company Limited, China• Telvent Servicios Compartidos SA, South Africa• Transfo Services SAS• Vamp OY• Veris Industries LLC• Viconics Technologies Inc.• Wonderware of Singapore Pte Limited, Singapore• Wuxi Proface Electronic Company Limited• ZAO Schneider Electric
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CAPITAL STRUCTURE

After 30.09.2017

Authorised Capital : INR 40500.000 Million

Issued, Subscribed & Paid-up Capital : INR 12013.595 Million

As on 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
900000000	Equity Shares	INR 5/- each	INR 4500.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
402719088	Equity Shares	INR 5/- each	INR 2013.595 Million

FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	2013.600	2013.600	7013.600
(b) Reserves & Surplus	1478.740	658.310	(2771.550)
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	3492.340	2671.910	4242.050
(3) Non-Current Liabilities			
(a) long-term borrowings	6999.920	6623.550	2450.000
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long term liabilities	253.150	256.200	209.390
(d) long-term provisions	132.460	81.500	340.050
Total Non-current Liabilities (3)	7385.530	6961.250	2999.440
(4) Current Liabilities			
(a) Short term borrowings	2900.580	4944.310	5083.490
(b) Trade payables	12094.470	11614.950	10800.110
(c) Other current liabilities	1442.840	825.190	833.750
(d) Short-term provisions	2449.990	1442.780	536.220
Total Current Liabilities (4)	18887.880	18827.230	17253.570
TOTAL	29765.750	28460.390	24495.060
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	4888.330	4532.040	4181.130
(ii) Intangible Assets	174.390	230.210	586.660
(iii) Capital work-in-progress	657.300	624.900	239.500
(iv) Intangible assets under development	0.000	0.000	0.000
(v) Googwill	288.280	288.280	0.000
(b) Non-current Investments	39.650	39.650	41.650
(c) Deferred tax assets (net)	2895.950	2981.980	0.000

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(d) Long-term Loan and Advances	10.300	10.210	945.720
(e) Other Non-current assets	1039.260	1121.090	0.000
Total Non-Current Assets	9993.460	9828.360	5994.660
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	4264.520	4508.310	4059.300
(c) Trade receivables	10427.840	9305.050	9242.160
(d) Cash and cash equivalents	1254.340	1383.630	1384.150
(e) Short-term loans and advances	0.000	0.000	2742.760
(f) Other current assets	3825.590	3435.040	1072.030
Total Current Assets	19772.290	18632.030	18500.400
TOTAL	29765.750	28460.390	24495.060

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Income	44904.690	38757.130	32980.330
	Other Income	1035.750	580.670	1050.030
	TOTAL	45940.440	39337.800	34030.360
Less	EXPENSES			
	Cost of Materials Consumed	15619.770	14108.590	12040.830
	Purchases of Stock-in-Trade	8638.460	7797.780	7678.070
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	165.000	(681.760)	(67.290)
	Employees benefits expense	9156.140	8144.450	6663.930
	Other expenses	8780.110	7699.290	5256.960
	Exceptional Items	417.020	87.430	441.330
	TOTAL	42776.500	37155.780	32013.830
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	3163.940	2182.020	2016.530
Less	FINANCIAL EXPENSES	877.000	1002.050	696.570
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	2286.940	1179.970	1319.960
Less	DEPRECIATION/ AMORTISATION	1145.490	1097.340	1059.580

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	PROFIT/ (LOSS) BEFORE TAX	1141.450	82.630	260.380
Less	TAX	579.990	319.590	0.000
	PROFIT/ (LOSS) AFTER TAX	561.460	(236.960)	260.380
	EARNINGS IN FOREIGN CURRENCY			
	F.O.B. Value of Exports	NA	8758.170	7497.220
	TOTAL EARNINGS	NA	8758.170	7497.220
	IMPORTS			
	Raw Materials	NA	11952.260	9251.840
	Capital Goods	NA	363.280	118.680
	TOTAL IMPORTS	NA	12315.540	9370.520
	Earnings / (Loss) Per Share (INR)	1.39	(0.59)	(0.47)

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Cash generated from operations	NA	NA	NA
Net cash flow from operating activity	3519.250	3529.690	2080.800

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	84.76	87.63	102.28
Account Receivables Turnover (Income / Sundry Debtors)	4.31	4.17	3.57
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	181.98	193.53	199.91
Inventory Turnover (Operating Income / Inventories)	0.74	0.48	0.50

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Asset Turnover (Operating Income / Net Fixed Assets)	0.55	0.41	0.40
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LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.87	0.89	0.80
Debt Equity Ratio (Total Liability / Networth)	2.83	4.33	1.78
Current Liabilities to Networth (Current Liabilities / Net Worth)	5.41	7.05	4.07
Fixed Assets to Networth (Net Fixed Assets / Networth)	1.64	2.02	1.18
Interest Coverage Ratio (PBIT / Financial Charges)	3.61	2.18	2.89

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin ((PAT / Sales) * 100)	%	1.25	(0.61)	0.79
Return on Total Assets ((PAT / Total Assets) * 100)	%	1.89	(0.83)	1.06
Return on Investment (ROI) ((PAT / Networth) * 100)	%	16.08	(8.87)	6.14

SOLVENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio (Current Assets / Current Liabilities)	1.05	0.99	1.07
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	0.82	0.75	0.84

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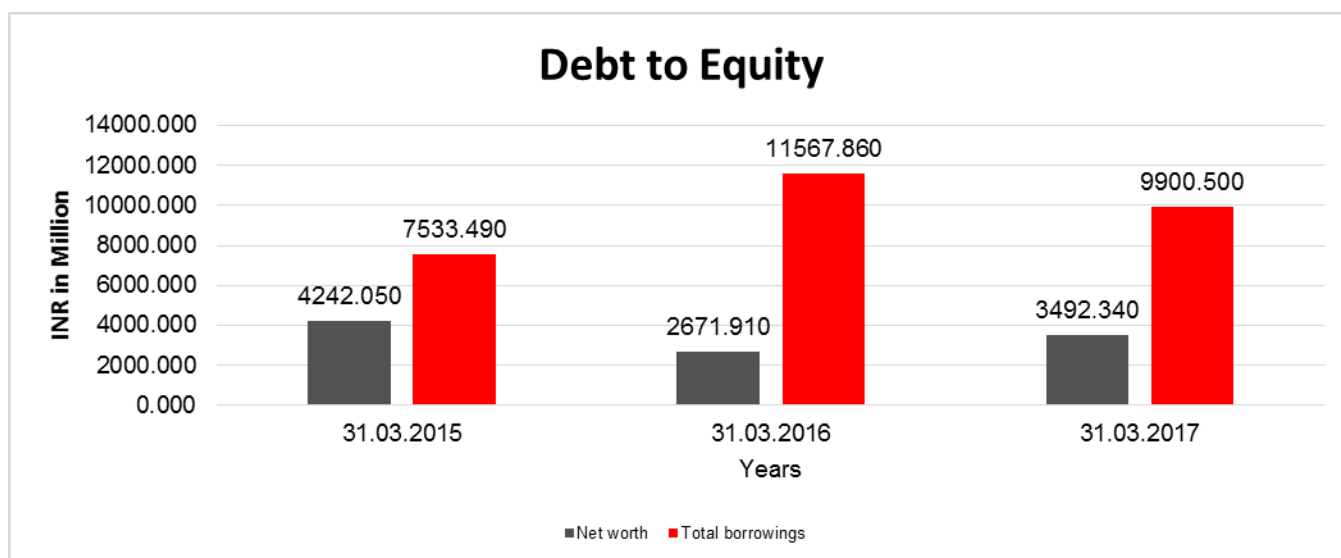
G-Score Ratio Financial (Networth / Total Assets)	0.12	0.09	0.17
G-Score Ratio Debt (Debts / Equity Capital)	4.92	5.74	1.07
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	1.05	0.99	1.07

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

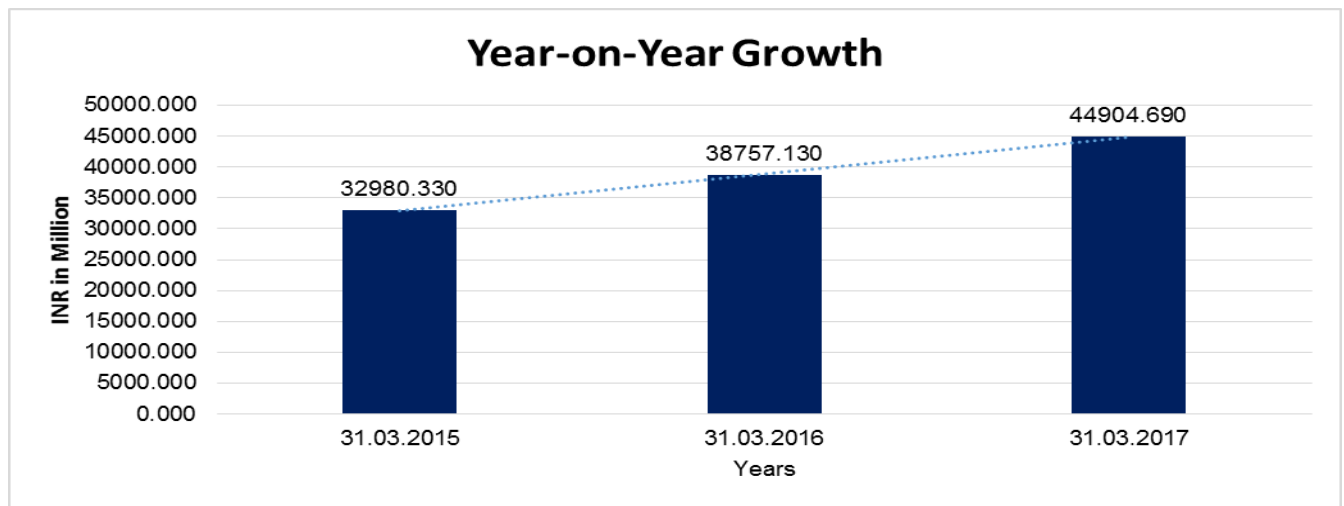
Particular	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	7013.600	2013.600	2013.600
Reserves & Surplus	(2771.550)	658.310	1478.740
Share Application money pending allotment	0.000	0.000	0.000
Net worth	4242.050	2671.910	3492.340
long-term borrowings	2450.000	6623.550	6999.920
Short term borrowings	5083.490	4944.310	2900.580
Total borrowings	7533.490	11567.860	9900.500
Debt/Equity ratio	1.776	4.329	2.835



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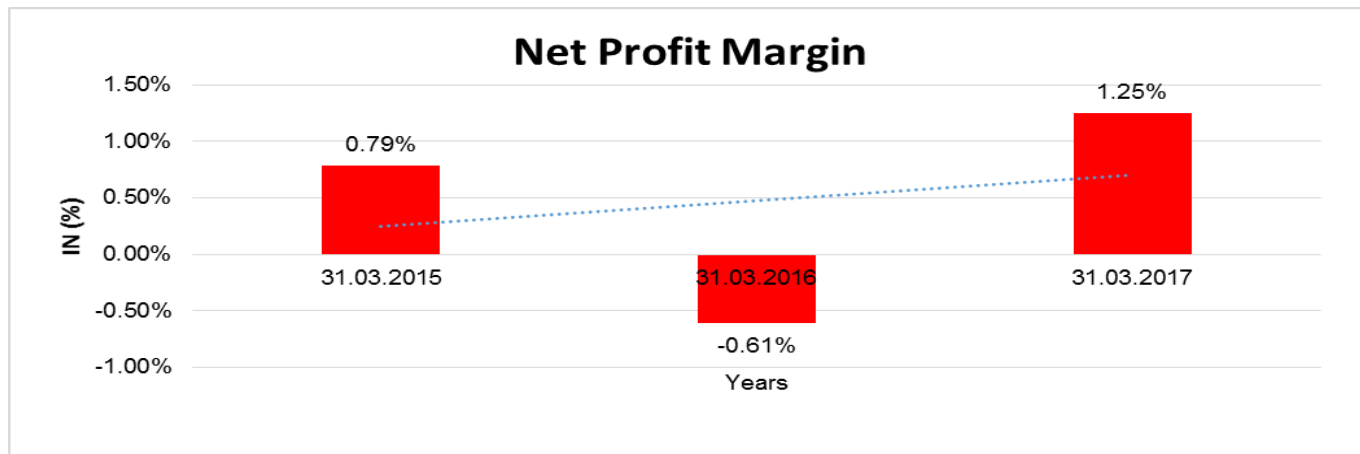
YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	32980.330	38757.130	44904.690
		17.516	15.862



NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	32980.330	38757.130	44904.690
Profit	260.380	(236.960)	561.460
	0.79%	(0.61%)	1.25%



ABRIDGED BALANCE SHEET – (CONSOLIDATED)

SOURCES OF FUNDS	31.03.2017	31.03.2016
I. EQUITY AND LIABILITIES		
(1) Shareholders' Funds		
(a) Share Capital	2013.600	2013.600
(b) Reserves & Surplus	1773.570	906.170
(c) Money received against share warrants	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000
Total Shareholders' Funds (1) + (2)	3787.170	2919.770
(3) Non-Current Liabilities		
(a) long-term borrowings	7000.390	6624.190
(b) Deferred tax liabilities (Net)	0.000	0.000
(c) Other long term liabilities	253.150	256.200
(d) long-term provisions	132.460	81.500
Total Non-current Liabilities (3)	7386.000	6961.890
(4) Current Liabilities		
(a) Short term borrowings	2906.810	5016.000
(b) Trade payables	12533.490	12084.120
(c) Other current liabilities	1553.680	866.330
(d) Short-term provisions	2463.480	1456.880
Total Current Liabilities (4)	19457.460	19423.330

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TOTAL		30630.630	29304.990
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets		4894.350	4539.570
(ii) Intangible Assets		174.460	230.460
(iii) Capital work-in-progress		657.300	624.900
(iv) Intangible assets under development		0.000	0.000
(v) Goodwill		288.280	288.280
(b) Non-current Investments		0.000	0.000
(c) Deferred tax assets (net)		2901.180	2983.580
(d) Long-term Loan and Advances		10.300	10.210
(e) Other Non-current assets		1042.670	1123.200
Total Non-Current Assets		9968.540	9800.200
(2) Current assets			
(a) Current investments		0.000	0.000
(b) Inventories		4392.820	4596.240
(c) Trade receivables		10872.250	9753.000
(d) Cash and cash equivalents		1551.300	1710.720
(e) Short-term loans and advances		0.000	0.000
(f) Other current assets		3845.720	3444.830
Total Current Assets		20662.090	19504.790
TOTAL		30630.630	29304.990

PROFIT & LOSS ACCOUNT- (CONSOLIDATED)

	PARTICULARS	31.03.2017	31.03.2016
	SALES		
	Income	45628.070	39594.240
	Other Income	1043.770	579.970
	TOTAL	46671.840	40174.210
	Less EXPENSES		
	Cost of Materials Consumed	15619.770	14108.590
	Purchases of Stock-in-Trade	9129.140	8420.480
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	124.630	(679.890)
	Employees benefits expense	9209.580	8216.030
	Other expenses	8953.300	7762.530

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	Exceptional Items		417.020	87.430
	TOTAL		43453.440	37915.170
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION		3218.400	2259.040
Less	FINANCIAL EXPENSES		881.340	1008.630
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION		2337.060	1250.410
Less	DEPRECIATION/ AMORTISATION		1147.710	1099.520
	PROFIT/ (LOSS) BEFORE TAX		1189.350	150.890
Less	TAX		578.050	355.010
	PROFIT/ (LOSS) AFTER TAX		611.300	(204.120)
	Earnings / (Loss) Per Share (INR)		1.52	(0.51)

LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	No
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No

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19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

CORPORATE INFORMATION

Schneider Electric India Private Limited is a private limited Company domiciled in India and incorporated under the provisions of the Companies Act, 1956. The Company is engaged in the business of manufacturing and trading in Industrial, electrical and electronic products. The Company also provides consulting and engineering, erection and commissioning and annual maintenance services for the above businesses. The Company caters to both domestic and international markets. The Company is also engaged in research and development activities pertaining to the above businesses.

UNSECURED LOAN

Unsecured Loan	31.03.2017 (INR in Million)	31.03.2016 (INR in Million)
Long-term Borrowings		
Deposits	1128.190	1211.810
Redeemable preference shares	5871.730	5411.740
Short-term borrowings		
Term loans from banks	2900.580	4944.310
Total	9900.500	11567.860

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INDEX OF CHARGES:

Charges Registered								
S No	SRN	Charge Id	Charge Holder Name	Date of Creation	Date of Modification	Date of Satisfaction	Amount	Address
1	B2612 6433	10031 213	STATE BANK OF INDIA	17/11/ 2006	22/05/2 009	16/11/2 011	131000000.0	MID CORPORATE LOAN ADMINISTRATION UNIT RESIDENCY PLAZA, 3RDFLOOR, NO. 61, RESIDENCY ROAD BANGALOREKA56 0025IN
2	A5867 3559	80016 319	STATE BANK OF INDIA	29/01/ 1998	24/01/2 003	04/03/2 009	57000000.0	SSI BRANCH KUMARAPARK BANGALOREKA560020I N
3	A5867 3013	90195 408	STATE BANK OF INDIA	29/01/ 1998	04/08/2 003	04/03/2 009	30830000.0	SSI BRANCH KUMARAPARK BANGALOREKA560020I N
4	Y1029 5464	90193 565	CANARA BANK	31/10/ 1990	-	15/03/1 998	0.0	CHUNNIGHAM ROAD BANGALOREKA56 0052IN
5	Y1029 5842	90193 943	CANARA BANK	25/09/ 1995	23/02/1 996	05/03/1 998	0.0	CUNNINGHAM ROAD BANGALOREKA56 0052IN
6	Y1029 6834	90194 935	CANARA BANK	25/08/ 1989	27/02/1 996	05/03/1 998	0.0	CUNNINGHAM ROAD BANGALOREKA56 0052IN
7	Y1029 2366	90190 467	KARNATA KA STATE FINANCIAL CORPORATION	29/06/ 1989	-	15/02/1 998	0.0	NO25.MG ROAD BANGALOREKA56 0001IN
8	Y1029 3412	90191 513	KARNATA KA STATE FINANCIAL CORPORATION	18/10/ 1995	-	05/02/1 998	0.0	NO1/1;MG ROAD KUMARAPARKBA NGALOREKA560020IN

FIXED ASSETS

- Land
- Buildings
- Plant and equipment
- Factory equipment
- Furniture and fixtures
- Vehicles
- Motor vehicles
- Office equipment
- Computer equipment

PRESS RELEASE

SCHNEIDER ELECTRIC PADS UP TO ENTER ELECTRIC CHARGING BUSINESS IN INDIA

March 20, 2018

French multinational company Schneider Electric is looking at expanding its footprint in micro grid and power solutions for electric transport in India, the largest market for decentralised power. The company has sold 3 million e-charging systems globally.

"We are looking at the way we can connect people with no access to energy with relevant solar home systems and electric systems. This will enable them to access electricity. These are solutions we are offering in India since it is the most advanced place for such off-grid systems," said Luc Remont, executive vice-president, international operations, Schneider Electric.

The company is developing these technologies at its innovation centre in Bengaluru.

Anil Chaudhry, country president and managing director, Schneider Electric, said it had created a special vertical called access to energy to focus on this segment.

"We have won projects such as the one from HCL Foundation to supply 47 micro grids for the Hardoi district in Uttar Pradesh. This will benefit 70,000 people. This business has grown by 15-12 per cent in 2017," he said, adding that he expected the sector to continue growing next year.

Remont said parts of the US and Australia have moved to decentralised power generation, essentially based on solar, because it fits into a geography where channelising power in the last mile is expensive.

"There are experiences in countries such as Indonesia, which are similar to India. In Africa, there is no central organisation of utilities at the city or village level. It is different in India, where there is a civil organisation that is strong and is enabling the development of technology," he said.

According to Remont, finding a right balance between integration of decentralised and grid power is a challenge in all countries. "Both are needed since if you have an unstable network, then the vast majority of those who have access to power will see their quality going down," he added.

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Schneider took over Luminous Power, the market leader in power back-ups in 2011.

Remont said there were very precise trends in India. The central government had a strong regulatory framework, enabling states to develop grids. A significant part of the population did not have power. There was an effort to provide them with power.

Another segment where decentralised power demand was likely to grow was transport. There was likely to be huge investment in this segment.

“The nature of investment is grid scale (for transportation). The type of technology and infrastructure needed for power for transportation is not the same as decentralised power,” said Remont. “These two have to be deployed at the same time with very different technologies. The needs are very different. We find in the Indian market ground competence and technology to bring in the both.”

Schneider plans to put up e-charging stations for electric vehicles. “As government policy matures, we will be putting it in the market,” said Chaudhry.

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 70.77
UK Pound	1	INR 91.36
Euro	1	INR 82.14

INFORMATION DETAILS

Information Gathered by :	SPR
Analysis Done by :	DIV
Report Prepared by :	JYO

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)