

MIRA INFORM REPORT

Report No. :	528773
Report Date :	05.09.2018

IDENTIFICATION DETAILS

Name :	AEON RETAIL CO LTD
Registered Office :	5-1 Nakase Mihamaku Chiba 261-8515
Country :	Japan
Financials (as on) :	28.02.2018
Date of Incorporation :	Jul 1986
Com. Reg. No.:	0400-01-000456
Legal Form :	Limited Company
Line of Business :	Subject is Chain store operator of general merchandise, operating 400 chain stores nationwide
No. of Employees :	21.727

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	Yen 28,284.4 Million
Status :	Good
Payment Behaviour :	Regular
Litigation :	Clear

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NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND ADDRESS

AEON RETAIL CO LTD

REGD NAME: Aeon Retail KK

MAIN OFFICE: 1-5-1 Nakase Mihamaku Chiba 261-8515 JAPAN
Tel: 043-212-6500

URL: <http://www.aeonretail.jp>

E-mail: (thru the URL)

ACTIVITIES: Chain store operator of general merchandise

BRANCHES: 400 chain stores nationwide

OFFICER(S): SOICHI OKAZAKI, PRES
Masato Nishimatsu, v pres
Kunihiko Kuki, v pres
Eiji Shibata, v pres
Takeyoshi Ide, v pres
Motoya Okamoto, ch

Yen Amount: In million Yen, unless otherwise stated

SUMMARY

FINANCES	FAIR	A/SALES	Yen 2,197,833 M
PAYMENTS	REGULAR	CAPITAL	Yen 100,000 M
TREND	SLOW	WORTH	Yen 246,799 M
STARTED	1986	EMPLOYEES	21.727

COMMENT

CHAIN STORE OPERATOR OF GENERAL MERCHANDISE, WHOLLY OWNED BY AEON CO LTD.

FINANCIAL SITUATION CONSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS

MAX CREDIT LIMIT: YEN 28,284.4 MILLION, 30 DAYS NORMAL TERMS

HIGHLIGHTS

The subject company was established a chain store operator of general merchandize, wholly owned by Aeon Corp. In Oct 2010 merged a sister company, Aeon Marche Co Ltd. Also in Mar 2011 merged Mycal Corp. Operates 400 chain stores nationwide. The most well-known is Top Value (Max Value), which turns around 25% of total sales. Increased the capital to Yen 100,000 in 2018 from the former Yen 48,970. Suppliers include food makers, wholesalers, other;

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FINANCIAL INFORMATION

Financials are consolidated by the parent, Aeon Co Ltd and only disclosed in digested form.

The sales volume for Feb/2018 fiscal term amounted to Yen 2,197,833 million, a 1% down from Yen 2,185,342 in the previous term. The recurring profit was posted at Yen 17,726 million while the net losses at Yen 16,940 million, respectively, compared with Yen 7,096 million recurring profit and Yen 7,353 million net profit, respectively, a year ago. .

For the current term ending Feb 2019 the recurring profit is projected at Yen 18,000 million and the net profit at Yen 16,000 million, respectively, on a 3% rise in turnover, to Yen 2,261,800 million.

The financial situation is considered FAIR and good for ORDINARY business engagements. Max credit limit is estimated at Yen 28,284.4 million, on 30 days normal terms.

REGISTRATION

Date Registered: Jul 1986
Regd No.: 0400-01-000456 (Chiba-Mihamaku)
Legal Status: Limited Company (Kabushiki Kaisha)
Authorized: 400,000 shares
Issued: 107,103 shares
Sum: Yen 100 million
Major shareholders (%): Aeon Co Ltd* (100)

Nothing detrimental is known as to the commercial morality of executives.

OPERATION

Activities: Chain store operator of general merchandise, operating 400 chain stores nationwide (--100%)

Clients: Consumers
No. of accounts: Unavailable
Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] Aeon Top Value, Mitsubishi Foods, Food Supply Jasco, Itochu Foods, Wacoal Holdings, Takisada Osaka, Takihyo Co, Cross Plus Co, Jesnet Ltd, Wacoal Corp, Aeon Food Supply, Kao Customer Marketing, other

Payment record: Regular

Location: Business area in Chiba. Office premises at the caption address are owned by the parent, Aeon Co Ltd, and maintained satisfactorily.

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Bank References:

Mizuho Bank (H/O)
SMBC (H/O)
Relations: Satisfactory

FINANCES

(In Million Yen)

Terms Ending:	28/02/2019	28/02/2018	28/02/2017	29/02/2016
Annual Sales	2,263,800	2,197,833	2,185,342	2,177,189
Recur. Profit	18,000	17,726	7,096	2,952
Net Profit	16,000	-16,940	7,353	16,143
Total Assets		1,152,264	1,193,262	1,169,629
Net Worth		246,799	274,142	269,841
Capital, Paid-Up		100,000	48,970	48,970
Div.P.Share(¥)		0.00	0.00	0.00
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	3.00	0.57	0.37	2.83
Current Ratio	
N.Worth Ratio		21.42	22.97	23.07
N.Profit/Sales	0.71	-0.77	0.34	0.74

Notes: Forecast (or estimated) figures for the 28/02/2019 fiscal term.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupee
US Dollar	1	INR 71.19
UK Pound	1	INR 92.46
Euro	1	INR 82.49
YEN	1	INR 0.64

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	VIVR
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)