

MIRA INFORM REPORT

Report No. :	527831
Report Date :	05.09.2018

IDENTIFICATION DETAILS

Name :	AXIS DRUCKFARBEN
Registered Office :	Shop No.D-2436/37, New Bombay Market, Near Sahara Darwaja, Surat-395002, Gujarat
Mobile No.:	91-7574831329 (Mrs. Dhara Patel)
Country :	India
Financials (as on) :	31.03.2017
Year of Establishment :	2008
Capital Investment :	INR 4.374 Million
IEC No.: [Import-Export Code No.]	Not Divulged
PAN No.: [Permanent Account No.]	AJHPV6305K
GSTN : [Goods & Service Tax Registration No.]	24AJHPV6305K1ZX
TIN No.:	24191101999
Legal Form :	Sole Proprietary Concern
Line of Business :	Manufacturer, Exporter and Supplier of Print Ink Cartridge, Printer Cartridge, Inkjet Printer, Inkjet Printer Ink, etc. [Confirmed by management]
No. of Employees :	13 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Subject was established in the year 2008 as a proprietorship firm and it is having satisfactory track records.</p> <p>For the financial year 2017, the firm has increased in its revenue from operations as compared to previous year and maintained average profitability margin of 3.47%.</p> <p>Rating takes into consideration firm's sound financial risk profile marked by adequate capital base and low debt balance sheet.</p> <p>Further, the firm also derives strength from its long standing track records of business operations and improvement in the revenue as well as profitability profile during the year.</p> <p>Trade relations are reported as fair. Business is active. Payment terms are seems to be usually correct.</p> <p>In view of aforesaid, the firm can be considered for business dealings at usual trade terms and conditions.</p>

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2

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Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

NOT AVAILABLE

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 05.09.2018.

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY (GENERAL DETAILS)

Name :	Mrs. Dhara Patel
Designation :	Accountant
Contact No.:	91-7574831329
Date :	31.08.2018

LOCATIONS

Registered Office :	Shop No.D-2436/37, New Bombay Market, Near Sahara Darwaja, Surat-395002, Gujarat, India
Tel. No.:	Not Available

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Mobile No.:	91-7574831329 (Mrs. Dhara Patel) 91-8898089104 (Mr. Siddharthbhai Jayeshbhai Vakani)
Fax No.:	Not Available
E-Mail :	axis.druckfarben@gmail.com ad.office10@gmail.com
Website :	http://www.axisdruckfarben.com
Area :	600 Sq. ft.
Location :	Owned
Locality :	Commercial
Factory :	Waghodia Road, Vadodara-390019, Gujarat, India
Area :	1100 Sq. ft.
Location :	Owned

SOLE PROPRIETOR

Name :	Mr. Siddharthbhai Jayeshbhai Vakani
Designation :	Proprietor
Date of Birth/Age :	32 Years
Qualification :	Graduate
Experience :	8 Years
PAN No.:	AJHPV6305K

KEY EXECUTIVES

Name :	Mrs. Dhara Patel
Designation :	Accountant

BUSINESS DETAILS

Line of Business :	Manufacturer, Exporter and Supplier of Print Ink Cartridge, Printer Cartridge, Inkjet Printer, Inkjet Printer Ink, etc. [Confirmed by management]
Products :	<ul style="list-style-type: none"> • Print Ink Cartridge • Printer Cartridge • Inkjet Printer • Inkjet Printer Ink
Brand Names :	Not Available
Agencies Held :	Not Available

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Exports :	
Products :	Finished Goods
Countries :	<ul style="list-style-type: none"> • United Arab Emirates • Nepal • African Countries • Sri Lanka
Imports :	
Products :	Raw Material
Countries :	China
Terms :	
Selling :	Cheque and Credit
Purchasing :	Cheque and Credit

GENERAL INFORMATION

Suppliers :	<ul style="list-style-type: none"> • Aztec Fluids and Machinery Private Limited • Balaji Packaging Solution • Xiamen Suntower Import and Export Company Limited 																
Customers :	<p>End Users and Manufacturer</p> <ul style="list-style-type: none"> • Apex Cable • Hima Sales Corporation • R R Kabel Limited • R. P Enterprises • S D Technologies • Techno Print • Yesh Laboratories • Pure Plus 																
No. of Employees :	13 (Approximately)																
Bankers :	<table border="1"> <tr> <td>Bank Name</td> <td>HDFC Bank Limited</td> </tr> <tr> <td>Branch</td> <td>Nanpura Branch, Surat, Gujarat, India</td> </tr> <tr> <td>Person Name (With Designation)</td> <td>--</td> </tr> <tr> <td>Contact Number</td> <td>91-261-2460652 (Ringing)</td> </tr> <tr> <td>Name of Account Holder</td> <td>--</td> </tr> <tr> <td>Account Number</td> <td>--</td> </tr> <tr> <td>Account Since (Date/Year of Account Opening)</td> <td>--</td> </tr> <tr> <td>Average Balance Maintained (If</td> <td>--</td> </tr> </table>	Bank Name	HDFC Bank Limited	Branch	Nanpura Branch, Surat, Gujarat, India	Person Name (With Designation)	--	Contact Number	91-261-2460652 (Ringing)	Name of Account Holder	--	Account Number	--	Account Since (Date/Year of Account Opening)	--	Average Balance Maintained (If	--
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Name of Account Holder	--																
Account Number	--																
Account Since (Date/Year of Account Opening)	--																
Average Balance Maintained (If	--																

	Possible)		
	Credit Facilities Enjoyed (If any)	--	
	Account Operation	--	
	Remarks (If any)	--	
Facilities :	SECURED LOANS	31.03.2017	31.03.2016
		INR In Million	INR In Million
	HDFC Bank Car Loan 7004	0.179	0.355
	HDFC Bank Loan	2.032	0.000
	HDFC Used Car Loan	0.198	0.286
	HDFC Bank Car Loan 2756	0.000	0.266
	Total	2.409	0.907

Auditor :	
Name :	Ritesh S. Shah and Company Chartered Accountants
Address :	A-24, River Palace, Near Navadi Ovara, Opposite Ramji Mandir, Nanpura, Surat-354001, Gujarat, India
Mobile No.:	91-9898453057 / 9428870357
Collaborators :	Not Available
Membership :	Not Available
Sister Concern :	Not Available

CAPITAL STRUCTURE

As on 31.03.2017

PROPRIETORS CAPITAL ACCOUNT

Particulars	INR in Million
HDFC Life Insurance	(0.102)
Interest Income	0.036
LIC Premium	(0.015)
Savings Interest	0.015
Self Asst Tax	(0.011)
Siddharth Vakani	4.210
Withdrawals	(0.335)
Net Profit	0.576
Total	4.374

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FINANCIAL DATA
[all figures are INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS		31.03.2017	31.03.2016
SHAREHOLDERS FUNDS			
1] Proprietors Capital		4.374	4.245
2] Reserves & Surplus		0.000	0.000
3] (Accumulated Losses)		0.000	0.000
NETWORTH		4.374	4.245
LOAN FUNDS			
1] Secured Loans		2.409	0.907
2] Unsecured Loans		0.000	0.000
TOTAL BORROWING		2.409	0.907
DEFERRED TAX LIABILITIES		0.000	0.000
TOTAL		6.783	5.152
APPLICATION OF FUNDS			
FIXED ASSETS [Net Block]		1.462	1.373
Capital work-in-progress		0.000	0.000
INVESTMENT		0.033	0.022
DEFERRED TAX ASSETS		0.000	0.000
CURRENT ASSETS, LOANS & ADVANCES			
Inventories		1.920	1.596
Sundry Debtors		3.360	1.241
Cash & Bank Balances		2.317	1.534
Other Current Assets		0.000	0.000
Loans & Advances		0.950	0.581
Total Current Assets		8.547	4.952
Less : CURRENT LIABILITIES & PROVISIONS			
Sundry Creditors		3.259	1.195
Other Current Liabilities		0.000	0.000
Provisions		0.000	0.000
Total Current Liabilities		3.259	1.195
Net Current Assets		5.288	3.757
MISCELLANEOUS EXPENSES		0.000	0.000
TOTAL		6.783	5.152

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PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016
	SALES		
	Income	16.591	11.759
	Other Income	1.383	0.620
	TOTAL	17.974	12.379
Less	EXPENSES		
	Cost of Goods Sold	14.331	9.555
	Customs duty	0.087	0.000
	Freight inward	0.003	0.034
	Job work expenses	0.460	0.662
	Advertisement expenses	0.002	0.003
	Audit fees	0.006	0.006
	Conveyance expenses	0.006	0.000
	Custom duty	0.091	0.000
	Courier expenses	0.209	0.053
	Electricity expenses	0.006	0.000
	Hotel and boarding expenses	0.013	0.004
	Insurance expenses	0.007	0.035
	Internet expenses	0.007	0.000
	Loan processing fees	0.006	0.002
	Misc. expenses	0.011	0.000
	Office maintenance	0.008	0.000
	Packing expenses	0.088	0.000
	Petrol expenses	0.120	0.051
	Professional fees	0.017	0.020
	Rebate and discounts	0.009	0.003
	Refreshment expenses	0.003	0.000
	Salary	1.226	0.784
	Software maintenance	0.002	0.000
	Stationery and printing	0.004	0.000
	Telephone and mobile expenses	0.046	0.002
	Travelling expenses	0.044	0.028
	Vehicle expenses	0.014	0.000
	Foreign exchange gain/loss	0.000	0.002
	Freight outward	0.000	0.233
	Mobile phone	0.000	0.029
	Navrang internet	0.000	0.010
	Sagar courier	0.000	0.084
	Shop expenses	0.000	0.019
	Tikona internet expenses	0.000	0.004
	TOTAL	16.826	11.623

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	PROFIT / (LOSS) BEFORE INTEREST, DEPRECIATION AND AMORTISATION		1.148	0.756
Less	FINANCIAL EXPENSES		0.348	0.110
	PROFIT / (LOSS) BEFORE DEPRECIATION AND AMORTISATION		0.800	0.646
Less	DEPRECIATION/ AMORTISATION		0.224	0.240
	NET PROFIT/ (LOSS)		0.576	0.406

Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS		31.03.2017	31.03.2016
Average Collection Days (Sundry Debtors / Income * 365)		73.92	38.52
Account Receivables Turnover (Income / Sundry Debtors)		4.94	9.48
Average Payment Days (Sundry Creditors / Purchases * 365 Days)		83.00	45.65
Inventory Turnover (Operating Income / Inventories)		0.60	0.47
Asset Turnover (Operating Income / Net Fixed Assets)		0.79	0.55

LEVERAGE RATIOS

PARTICULARS		31.03.2017	31.03.2016
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)		0.56	0.33
Debt Equity Ratio (Total Liability / Networth)		0.55	0.21
Current Liabilities to Networth (Current Liabilities / Net Worth)		0.75	0.28

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Fixed Assets to Networth (Net Fixed Assets / Networth)		0.33	0.32
Interest Coverage Ratio (PBIT / Financial Charges)		3.30	6.87

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016
Net Profit Margin [(PAT / Sales) * 100]	%	3.47	3.45
Return on Total Assets ((PAT / Total Assets) * 100)	%	5.74	6.40
Return on Investment (ROI) ((PAT / Networth) * 100)	%	13.17	9.56

SOLVENCY RATIOS

PARTICULARS		31.03.2017	31.03.2016
Current Ratio (Current Assets / Current Liabilities)		2.62	4.14
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)		2.03	2.81
G-Score Ratio Financial (Networth / Total Assets)		0.44	0.67
G-Score Ratio Debt (Debts / Equity Capital)		0.55	0.21
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)		2.62	4.14

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

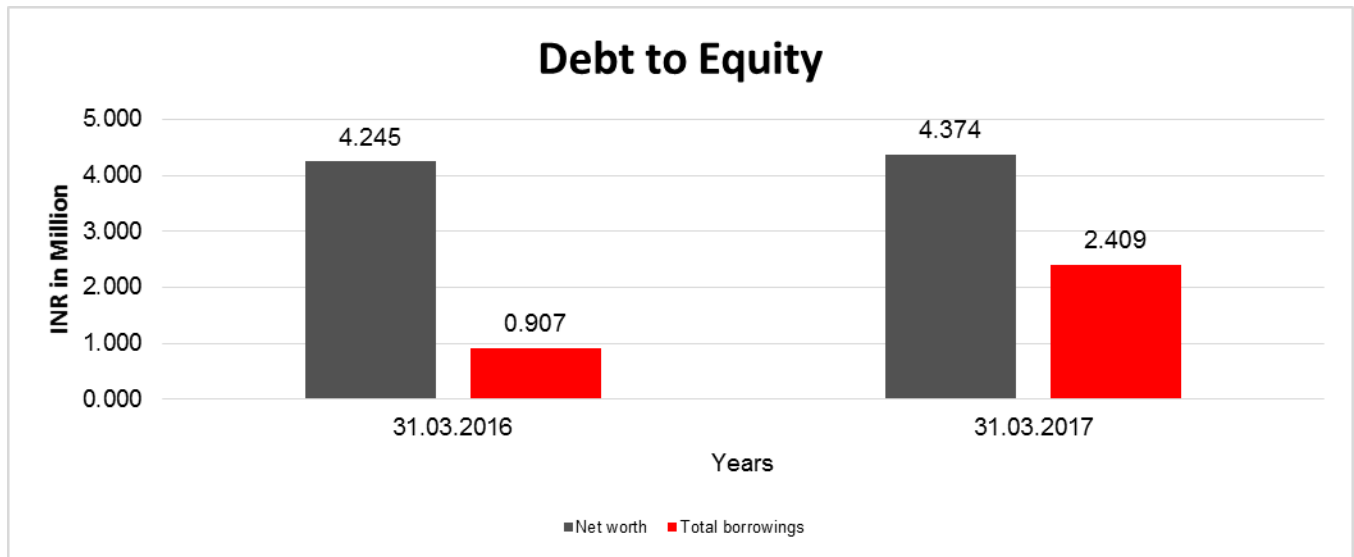
FINANCIAL ANALYSIS
[all figures are INR Million]

DEBT EQUITY RATIO

Particular	31.03.2016	31.03.2017
	INR In Million	INR In Million
Proprietors Capital	4.245	4.374
Reserves & Surplus	0.000	0.000

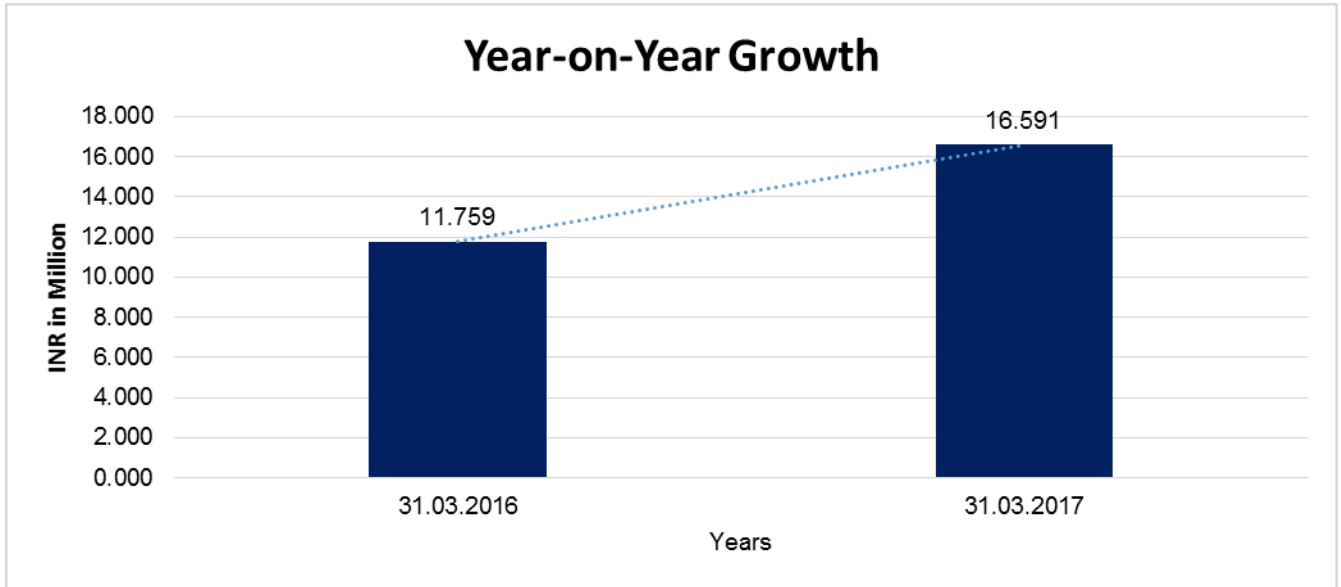
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Net worth	4.245	4.374
Secured Loans	0.907	2.409
Unsecured Loans	0.000	0.000
Total borrowings	0.907	2.409
Debt/Equity ratio	0.214	0.551



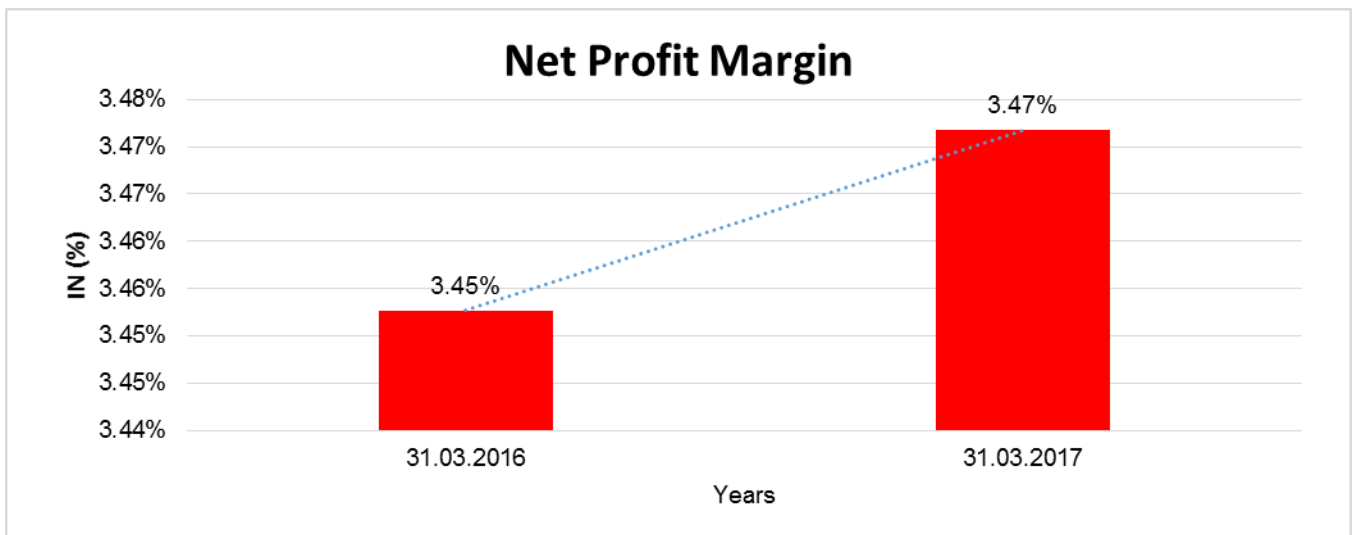
YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2016	31.03.2017
	INR In Million	INR In Million
Sales	11.759	16.591
		41.092



NET PROFIT MARGIN

Net Profit Margin	31.03.2016	31.03.2017
	INR In Million	INR In Million
Sales	11,759	16,591
Profit	0,406	0,576
	3.45%	3.47%




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LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	Yes
18	Major suppliers	Yes
19	Major customers	Yes
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last two years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last two years	Yes
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

FIXED ASSETS:

- CD Player
 - Furniture and Fixture
 - House Hold Items
 - Laptop
 - Mobile Phone
 - Skoda Motor Car
 - Vehicle
- 

CMT REPORT (Corruption, Money Laundering & Terrorism)

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 71.52
UK Pound	1	INR 91.95
Euro	1	INR 82.92

INFORMATION DETAILS

Information Gathered by :	JIR
Analysis Done by :	PRS
Report Prepared by :	BHG

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	YES
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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