

**MOTHER DAIRY FRUIT AND VEGETABLE PRIVATE LIMITED - 528113 PAGE NO. : 1**

## MIRA INFORM REPORT

Report No. :	528113
Report Date :	05.09.2018

### IDENTIFICATION DETAILS

Name :	MOTHER DAIRY FRUIT AND VEGETABLE PRIVATE LIMITED
Registered Office :	Mother Dairy, Patparganj, Delhi - 110092
Tel. No.:	91- 11-22471991
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	24.03.2000
CIN No.: [Company Identification No.]	U15209DL2000PTC104671
Capital Investment / Paid-up Capital :	INR 2500.001 Million
IEC No.:	Not Divulged
GST No.:	07AACCM3174A1ZX
TIN No.:	07500337272
PAN No.: [Permanent Account No.]	AACCM3174A
Legal Form :	Private Limited Liability Company
Line of Business :	The Company has structured its operations into the following segments: <ul style="list-style-type: none"> <li>• Dairy: Liquid Milk and Other Milk Products Manufactured / Traded by the Company.</li> <li>• Horticulture: Fresh and Frozen Fruits and Vegetables, Fruit Pulp and Juices.</li> <li>• Edible Oil and others: Oil Processed/Traded by the Company and other products traded by the Company.</li> </ul>

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	<b>[Registered Activity]</b>
<b>No. of Employees :</b>	Not Divulged

**RATING & COMMENTS**  
(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

<b>MIRA's Rating :</b>	<b>A+</b>
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<b>Credit Rating</b>	<b>Explanation</b>	<b>Rating Comments</b>
A+	Low Risk	Business dealings permissible with low risk of default

<b>Maximum Credit Limit :</b>	USD 15085000
<b>Status :</b>	Good
<b>Payment Behaviour :</b>	Regular
<b>Litigation :</b>	Exist
<b>Comments :</b>	<p>Mother Dairy Fruit and Vegetable Private Limited (MDFVL) a wholly-owned subsidiary of National Dairy Development Board (NDDB) and was incorporated in March 2000.</p> <p>It operates through its four SBUs – dairy, dairy products, horticulture and edible oils. The company sells liquid milk and milk products under the brand name of 'Mother Dairy', edible oil under the brand name of 'Dhara' and horticulture products under the brand name of 'Safal'.</p> <p>For the financial year 2017, the company has increased its revenue from operations as compared to previous year and maintained average profit margin of 1.34%.</p> <p>The rating takes into consideration sound financial risk profile of the company marked by healthy networth base and low debt level along with fair liquidity position.</p> <p>Rating also derives strength from experienced and professional management team, support extended by National Dairy Development Board (NDDB), broad product portfolio, established brand presence through well-spread marketing and distribution networks and increasing geographical presence.</p> <p>However, rating strength is partially offset by sensitivity to government policies and environmental conditions, seasonal nature of operations and competition from other established players.</p> <p>Trade relations are reported as fair. Payments are reported to be regular and as per commitments.</p>

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	In view of established market position, the company can be considered good for normal business dealings at usual trade terms and conditions.
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**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**ECGC Country Risk Classification List**

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

**EXTERNAL AGENCY RATING**

Rating Agency Name	CARE
Rating	Long Term Rating = AAA
Rating Explanation	Highest degree of safety and carry lowest credit risk
Date	02.01.2018

Rating Agency Name	CARE
Rating	Short Term Rating = A1+
Rating Explanation	Very strong degree of safety and carry lowest credit risk
Date	02.01.2018

**RBI DEFAULTERS' LIST STATUS**

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

**EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS**

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Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

**BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS**

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 05.09.2018

**IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS**

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

**INFORMATION DECLINED BY**

<b>Name :</b>	Mr. Prakash Chand
<b>Designation :</b>	Not Divulged
<b>Contact No.:</b>	91-9560685666
<b>Date :</b>	03.09.2018

**MANAGEMENT NON-COOPERATIVE**

[Contact No: 91-120-4399527]

Tel. No.: 91-11-22471991 Not Working

**LOCATIONS**

<b>Registered Office :</b>	Mother Dairy , Patparganj, Delhi – 110092, India
<b>Tel. No.:</b>	91-11-22471991
<b>Mobile No.:</b>	91-9560685666 [Mr. Prakash Chand]
<b>Fax No.:</b>	91-11-22475991
<b>E-Mail :</b>	<a href="mailto:contact@motherdairy.com">contact@motherdairy.com</a> <a href="mailto:west.mrf@motherdairy.com">west.mrf@motherdairy.com</a> <a href="mailto:t.joseph@motherdairy.com">t.joseph@motherdairy.com</a>
<b>Website :</b>	<a href="http://www.motherdairy.com">www.motherdairy.com</a>
<b>Corporate Office :</b>	NDDB House, A-3, Sector-1, Noida 201301, Uttar Pradesh, India
<b>Factory :</b>	Ark Warehousing, Om Sai Nath, Gala No.1-10, Bhiwandi Commercial Complex, Bhiwandi, Thane-421302, Maharashtra, India

**DIRECTORS**

**AS ON 31.03.2017**

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<b>Name :</b>	Mr. Deepak Tikku		
<b>Designation :</b>	Director		
<b>Address :</b>	D-11 First Floor, Maharani Bagh, Delhi – 110065, India		
<b>Date of Birth/Age :</b>	19.06.1948		
<b>Date of Appointment :</b>	22.03.2017		
<b>PAN No.:</b>	AAEPT2718A		
<b>DIN No.:</b>	00064125		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U15141DL2000PLC173051	DHARA VEGETABLE OIL AND FOODS COMPANY LIMITED	11/12/2000	-
U15419DL2002PLC115531	MOTHER DAIRY FOODS PROCESSING LIMITED	24/05/2002	-
U74899DL2003PLC119645	MOTHER DAIRY INDIA LIMITED	01/04/2003	-
U01211TG2004PLC044520	INDIAGEN LIMITED	01/11/2004	-
U74999RJ2016NPL055879	DAIRY HEALTH AND NUTRITION INITIATIVE INDIA FOUNDATION	28/09/2017	-
<b>Name :</b>			
Mr. Venkataratnam Balaraman			
<b>Designation :</b>			
Director			
<b>Address :</b>			
Guru Guha, New No. 24, Old No Third Main Road, Kasturbai Nagar, Chennai - 600020, Telangana, India			
<b>Date of Birth/Age :</b>			
18.08.1946			
<b>Date of Appointment :</b>			
31.01.2014			
<b>PAN No.:</b>			
AAAPB3329D			
<b>DIN No.:</b>			
00267829			
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U24117TN1952PLC005704	DELPHI-TVS DIESEL SYSTEMS LIMITED	25/03/2015	-
L31901TN1984PLC011021	INDIA NIPPON ELECTRICALS LIMITED	31/08/2009	-
U65910TN1988PTC015757	COMPUTER AGE MANAGEMENT SERVICES PRIVATE LIMITED	15/04/2000	-
U74110TN1990PLC020023	PARRY ENTERPRISES INDIA LIMITED	20/07/2012	-
U92490TN1997PLC037551	MAHINDRA WORLD CITY DEVELOPERS LIMITED	25/03/2002	-
U85100TN2008PTC068431	ANANDA NIDRA SLEEP MEDICINE CENTERS PRIVATE LIMITED	02/07/2008	-
L72900TN2011PLC080183	INTELLECT DESIGN ARENA LIMITED	17/09/2014	-
<b>Name :</b>			
Mr. Saugata Mitra			
<b>Designation :</b>			
Whole-time Director			
<b>Address :</b>			
H. No. 6174, Sector - C Pocket-6, Vasant Kunj, Vasant Vihar , South West Delhi – 110070, India			
<b>Date of Birth/Age :</b>			
25.07.1964			
<b>Date of Appointment :</b>			
22.03.2017			
<b>DIN No.:</b>			
00541858			

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<b>PAN No.:</b>	AAJPM2221Q		
<b>Name :</b>	Mr. Sangramsinh Raysangbhai Chaudhary		
<b>Designation :</b>	Director		
<b>Address :</b>	B-06, NDDDB Campus, Near Jagnath Mahadev Mandir Anand - 388001, Gujarat, India		
<b>Date of Birth/Age :</b>	06.09.1960		
<b>Date of Appointment :</b>	30.12.2014		
<b>PAN No.:</b>	ABEPC1030D		
<b>DIN No.:</b>	01850128		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U72200TG1999PLC032666	INDIAN IMMUNOLOGICALS LIMITED	22/01/2015	-
U29299GJ1992PLC018283	IDMC LIMITED	16/03/2012	-
U15200GJ1998NPL034249	VIDYA DAIRY	17/02/2012	-
U01403DL2009NPL195142	NDDDB DAIRY SERVICES	20/05/2014	-
<b>Name :</b>	Mr. Sanjeev Khanna		
<b>Designation :</b>	Managing Director		
<b>Address :</b>	S-108 Block - S, Panchsheel Park, Delhi - 110017, India		
<b>Date of Appointment :</b>	13.06.2017		
<b>DIN No.:</b>	02607765		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U01403DL2009NPL195142	NDDDB DAIRY SERVICES	21/09/2017	-
<b>Name :</b>	Mr. Dilip Rath		
<b>Designation :</b>	Director		
<b>Address :</b>	National Dairy Development Board, Near Jagnath Mahadev, Anand – 388001, Gujarat, India		
<b>Date of Birth/Age :</b>	15.11.1954		
<b>Date of Appointment :</b>	26.03.2012		
<b>PAN No.:</b>	AFOPR3828N		
<b>DIN No.:</b>	05163623		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
U72200TG1999PLC032666	INDIAN IMMUNOLOGICALS LIMITED	14/09/2012	-
U29299GJ1992PLC018283	IDMC LIMITED	21/12/2011	-
U01403DL2009NPL195142	NDDDB DAIRY SERVICES	28/09/2012	-
<b>Name :</b>	Mr. Sushil Kumar Mishra		
<b>Designation :</b>	Director		
<b>Address :</b>	D/03, Kinellan Tower, 100-A, Napean Sea Road, Mumbai – 400006, Maharashtra, India		

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<b>Date of Birth/Age :</b>	19.01.1955		
<b>Date of Appointment :</b>	20.03.2015		
<b>PAN No.:</b>	ADIPM8212B		
<b>DIN No.:</b>	06411532		
<b>Other Directorship:</b>			
<b>CIN/FCRN</b>	<b>Company Name</b>	<b>Begin Date</b>	<b>End Date</b>
L74999MH1983PLC029752	SUPREME INFRASTRUCTURE INDIA LIMITED	30/09/2015	-

**KEY EXECUTIVES**

<b>Name :</b>	Mr. Lalit Prabhakar
<b>Designation :</b>	Company Secretary
<b>Address :</b>	1033, Vikas Kunj Vikaspuri, New Delhi – 110018, India
<b>Date of Appointment :</b>	20.06.2011
<b>PAN No.:</b>	AAIPP6091Q

**MAJOR SHAREHOLDERS**

**AS ON 31.03.2017**

<b>Names of Shareholders</b>	<b>No. of Shares</b>
National Dairy Development Board	250000064
Dilip Rath (As a nominee of National Dairy Development Board)	2
Sangramsinh Raysangbhai Chaudhary (As a nominee of National Dairy Development Board)	1
Yuvraj Y. Patil (As a nominee of National Dairy Development Board)	1
Nagarajan (As a nominee of National Dairy Development Board)	1
Meghnad Mitra (As a nominee of National Dairy Development Board)	1
<b>Total</b>	<b>250000070</b>

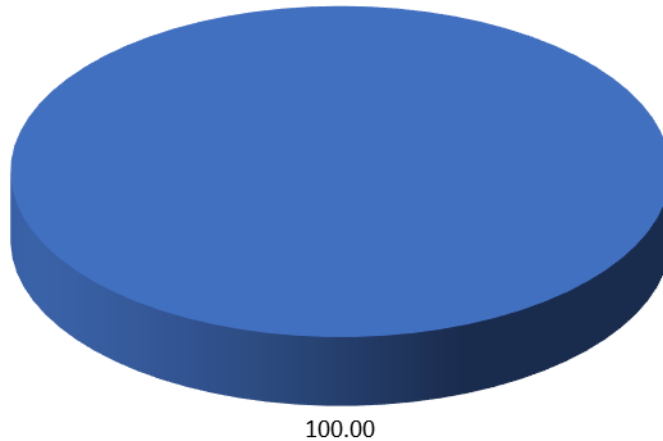
**AS ON 20.09.2017**

<b>Equity Share Break up</b>	<b>Percentage</b>
<b>Category</b>	
Promoters – [Financial Institution]	100.00
<b>Total</b>	<b>100.00</b>

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### Share holding pattern

■ Promoters – [Financial Institution]



### BUSINESS DETAILS

<b>Line of Business :</b>	<p>The Company has structured its operations into the following segments:</p> <ul style="list-style-type: none"> <li>• Dairy: Liquid Milk and Other Milk Products Manufactured / Traded by the Company.</li> <li>• Horticulture: Fresh and Frozen Fruits and Vegetables, Fruit Pulp and Juices.</li> <li>• Edible Oil and others: Oil Processed/Traded by the Company and other products traded by the Company.</li> </ul> <p><b>[Registered Activity]</b></p>									
<b>Products / Services :</b>	<table border="1"> <thead> <tr> <th>ITC Code</th> <th>Product/ Services Description</th> </tr> </thead> <tbody> <tr> <td>04012000</td> <td>Milk and Milk Products</td> </tr> <tr> <td>15079010</td> <td>Edible Oil</td> </tr> <tr> <td>07099090</td> <td>Other Vegetables, Fresh or Chilled</td> </tr> </tbody> </table>	ITC Code	Product/ Services Description	04012000	Milk and Milk Products	15079010	Edible Oil	07099090	Other Vegetables, Fresh or Chilled	
ITC Code	Product/ Services Description									
04012000	Milk and Milk Products									
15079010	Edible Oil									
07099090	Other Vegetables, Fresh or Chilled									
<b>Brand Names :</b>	<ul style="list-style-type: none"> <li>• "Dhara"</li> <li>• "Safal"</li> </ul>									

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<b>Agencies Held :</b>	Not Available
<b>Exports :</b>	Not Divulged
<b>Imports :</b>	Not Divulged
<b>Terms :</b>	
<b>Purchasing :</b>	Not Divulged
<b>Selling :</b>	Not Divulged

**PRODUCTION STATUS – (NOT AVAILABLE)**

**GENERAL INFORMATION**

<b>Suppliers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark :</b>	--
<b>Customers :</b>	<b>Reference :</b>	Not Divulged
	<b>Name of the Person :</b>	--
	<b>Contact No.:</b>	--
	<b>Since How Long Known :</b>	--
	<b>Maximum Limit Dealt :</b>	--
	<b>Experience :</b>	--
	<b>Remark :</b>	--
<b>No. of Employees :</b>	Not Divulged	
<b>Bankers :</b>	<ul style="list-style-type: none"> <li>Punjab National Bank  Mangolpuri Branch Block, Mangolpuri Industrial Area, Delhi - 110083, India</li> </ul>	
	<b>Bank Name</b>	State Bank of India
	<b>Branch</b>	Mangolpuri Branch Block, Mangolpuri Industrial Area, Delhi - 110083, India
	<b>Person Name (With Designation)</b>	--
	<b>Contact Number</b>	--
	<b>Name of Account Holder</b>	--
	<b>Account Number</b>	--
	<b>Account Since (Date/Year of Account Opening)</b>	--

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	<b>Average Balance Maintained (If Possible)</b>	--
	<b>Credit Facilities Enjoyed (If any)</b>	--
	<b>Account Operation</b>	--
	<b>Remarks (If any)</b>	--
<b>Facilities :</b>	<b>SECURED LOANS</b>	<b>31.03.2017 INR In Million</b>
		<b>31.03.2016 INR In Million</b>
	<b>LONG TERM BORROWINGS</b>	
	Term Loan From Bank	200.000
	Term Loan From Holding Entity	0.000
		0.00
		240.200
	<b>Total</b>	<b>200.000</b>
		<b>240.200</b>

<b>Auditors :</b>	
<b>Name :</b>	S.B. Billimoria and Company Chartered Accountants
<b>Address :</b>	7th Floor, Building 10, Tower B, DLF Cyber City Complex, DLF City, Phase - II , Gurugram-122002, Haryana, India
<b>PAN No.:</b>	AAAFS7376P
<b>Memberships :</b>	Not Available
<b>Collaborators :</b>	Not Available
<b>Holding Company :</b>	National Dairy Development Board
<b>Fellow Subsidiary Companies :</b>	<ul style="list-style-type: none"> <li>• IDMC Limited [CIN No. U29299GJ1992PLC018283]</li> <li>• Indian Immunologicals Limited [CIN No. U72200TG1999PLC032666]</li> <li>• NDDDB Dairy Services [CIN No. U01403DL2009NPL195142]</li> <li>• Pristine Biologicals (NZ) Limited</li> </ul>

**CAPITAL STRUCTURE**

**AS ON 20.09.2017**

**Authorised Capital :**

No. of Shares	Type	Value	Amount
897000000	Equity Shares	INR 10/- each	INR 8970.000 Million

**Issued, Subscribed & Paid-up Capital :**

No. of Shares	Type	Value	Amount
250000070	Equity Shares	INR 10/- each	INR 2500.001 Million

**FINANCIAL DATA**  
*[all figures are INR Million]*

**ABRIDGED BALANCE SHEET**

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
<b>I. EQUITY AND LIABILITIES</b>			
(1) Shareholders' Funds			
(a) Share Capital	2500.001	2500.001	2500.001
(b) Reserves & Surplus	2768.399	1716.099	434.599
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
(3) Deferred government grants	11.100	0.000	0.000
<b>Total Shareholders' Funds (1) + (2)</b>	<b>5279.500</b>	<b>4216.100</b>	<b>2934.600</b>
(4) Non-Current Liabilities			
(a) long-term borrowings	200.000	240.200	1608.900
(b) Deferred tax liabilities (Net)	86.300	67.000	17.700
(c) Other long term liabilities	1419.900	1216.300	1086.200
(d) long-term provisions	815.600	660.500	598.600
<b>Total Non-current Liabilities (3)</b>	<b>2521.800</b>	<b>2184.000</b>	<b>3311.400</b>
(5) Current Liabilities			
(a) Short term borrowings	3242.300	3431.700	8206.800
(b) Trade payables	6195.300	6721.400	3069.200
(c) Other current liabilities	441.200	543.100	641.300
(d) Short-term provisions	28.100	327.500	206.900
<b>Total Current Liabilities (4)</b>	<b>9906.900</b>	<b>11023.700</b>	<b>12124.200</b>
<b>TOTAL</b>	<b>17708.200</b>	<b>17423.800</b>	<b>18370.200</b>
<b>II. ASSETS</b>			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	6196.300	5506.900	5405.200
(ii) Intangible Assets	41.500	27.100	21.600
(iii) Capital work-in-progress	77.200	79.300	132.700
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	18.000	18.000	18.000
(c) Deferred tax assets (net)	0.000	0.000	0.000

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(d) Long-term Loan and Advances	373.000	468.500	521.300
(e) Other Non-current assets	4.600	6.500	4.100
<b>Total Non-Current Assets</b>	<b>6710.600</b>	<b>6106.300</b>	<b>6102.900</b>
(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	8692.400	9079.700	9691.700
(c) Trade receivables	1077.700	1042.200	996.600
(d) Cash and cash equivalents	836.900	857.900	871.000
(e) Short-term loans and advances	295.100	198.300	246.200
(f) Other current assets	95.500	139.400	461.800
<b>Total Current Assets</b>	<b>10997.600</b>	<b>11317.500</b>	<b>12267.300</b>
<b>TOTAL</b>	<b>17708.200</b>	<b>17423.800</b>	<b>18370.200</b>

**PROFIT & LOSS ACCOUNT**

	<b>PARTICULARS</b>	<b>31.03.2017</b>	<b>31.03.2016</b>	<b>31.03.2015</b>
	<b>SALES</b>			
	Revenue from Operations	78903.000	71656.700	69150.800
	Other Income	277.700	201.400	149.500
	<b>TOTAL</b>	<b>79180.700</b>	<b>71858.100</b>	<b>69300.300</b>
<b>Less</b>	<b>EXPENSES</b>			
	Cost of Materials Consumed	55655.400	48012.400	46945.900
	Purchases of Stock-in-Trade	10683.100	10833.700	11350.900
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	(34.000)	(203.700)	(156.400)
	Employees benefits expense	2819.400	2610.400	2519.500
	Other expenses	7558.600	6908.900	6677.900
	CSR Expenditure	20.600	7.400	0.000
	<b>TOTAL</b>	<b>76703.100</b>	<b>68169.100</b>	<b>67337.800</b>
	<b>PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION</b>	<b>2477.600</b>	<b>3689.000</b>	<b>1962.500</b>
<b>Less</b>	<b>FINANCIAL EXPENSES</b>	<b>152.000</b>	<b>553.900</b>	<b>634.600</b>
	<b>PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION</b>	<b>2325.600</b>	<b>3135.100</b>	<b>1327.900</b>
<b>Less/</b>	<b>DEPRECIATION/ AMORTISATION</b>	<b>820.700</b>	<b>805.000</b>	<b>677.400</b>

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<b>Add</b>				
	<b>PROFIT/ (LOSS) BEFORE TAX</b>	<b>1504.900</b>	<b>2330.100</b>	<b>650.500</b>
<b>Less</b>	<b>TAX</b>	449.800	739.300	260.100
	<b>PROFIT/ (LOSS) AFTER TAX</b>	<b>1055.100</b>	<b>1590.800</b>	<b>390.400</b>
	<b>EARNINGS IN FOREIGN CURRENCY</b>			
	F.O.B. Value of Exports	554.000	562.900	512.800
	<b>TOTAL EARNINGS</b>	<b>554.000</b>	<b>562.900</b>	<b>512.800</b>
	<b>IMPORTS</b>			
	Raw Materials	43.200	4.540	44.300
	Components and Stores parts	7.100	8.700	5.100
	Capital Goods	79.800	3.300	15.900
	<b>TOTAL IMPORTS</b>	<b>130.100</b>	<b>16.540</b>	<b>65.300</b>
	<b>Earnings / (Loss) Per Share (INR)</b>	<b>4.22</b>	<b>6.36</b>	<b>1.56</b>

**CURRENT MATURITIES OF LONG TERM DEBT DETAILS**

Particulars	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	0.000	96.200	223.000
Net cash flow from (used in) operations	2370.900	8511.700	(2054.500)
Net cash flow from operating activities	2067.900	7839.800	(2166.600)

**KEY RATIOS**

**EFFICIENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days [Sundry Debtors / Income * 365]	4.99	5.31	5.26
Account Receivables Turnover [Income / Sunday Debtors]	73.21	68.76	69.39
Average Payment Days	34.09	41.69	19.22

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(Sundry Creditors / Purchases * 365 Days)			
Inventory Turnover (Operating Income / Inventories)	0.29	0.41	0.20
Asset Turnover (Operating Income / Net Fixed Assets)	0.39	0.66	0.35

**LEVERAGE RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio ((Borrowing + Current Liabilities) / Total Assets)	0.57	0.65	0.76
Debt Equity Ratio (Total Liability / Networth)	0.65	0.89	3.42
Current Liabilities to Networth (Current Liabilities / Net Worth)	1.88	2.61	4.13
Fixed Assets to Networth (Net Fixed Assets / Networth)	1.20	1.33	1.89
Interest Coverage Ratio (PBIT / Financial Charges)	16.30	6.66	3.09

**PROFITABILITY RATIOS**

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
PAT to Sales ((PAT / Sales) * 100)	%	1.34	2.22	0.56
Return on Total Assets ((PAT / Total Assets) * 100)	%	5.96	9.13	2.13
Return on Investment (ROI) ((PAT / Networth) * 100)	%	19.98	37.73	13.30

**SOLVENCY RATIOS**

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio	1.11	1.03	1.01

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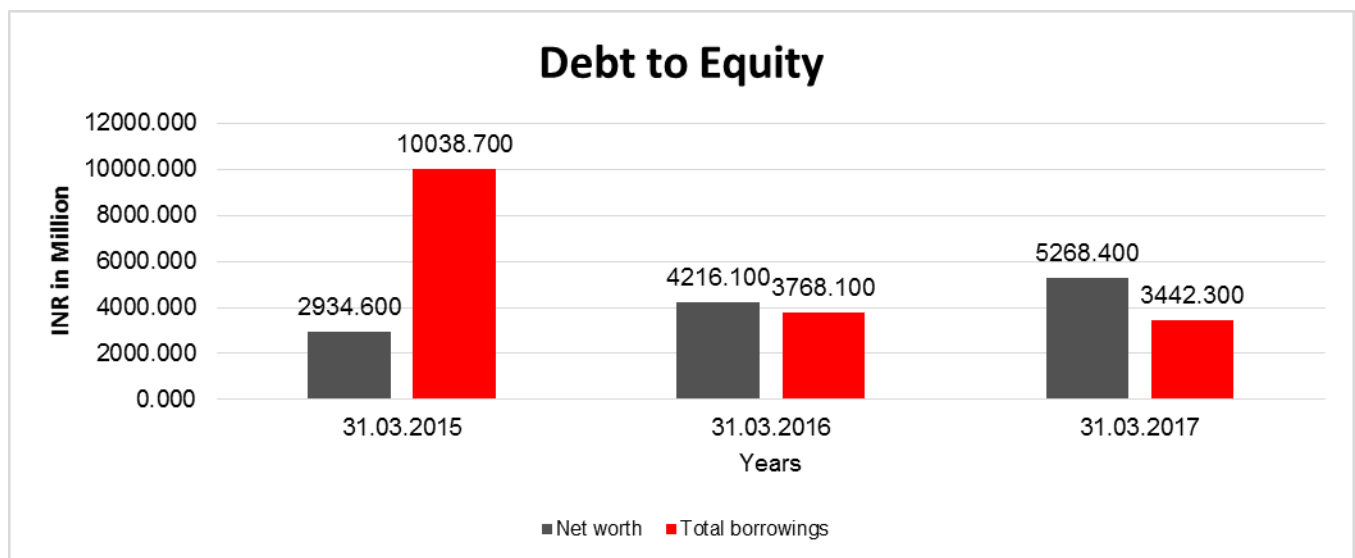
(Current Assets / Current Liabilities)			
Quick Ratio ((Current Assets – Inventories) / Current Liabilities)	0.23	0.20	0.21
G-Score Ratio Financial (Networth / Total Assets)	0.30	0.24	0.16
G-Score Ratio Debt (Debts / Equity Capital)	1.38	1.51	4.02
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	1.11	1.03	1.01

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

**FINANCIAL ANALYSIS**  
*[all figures are INR Million]*

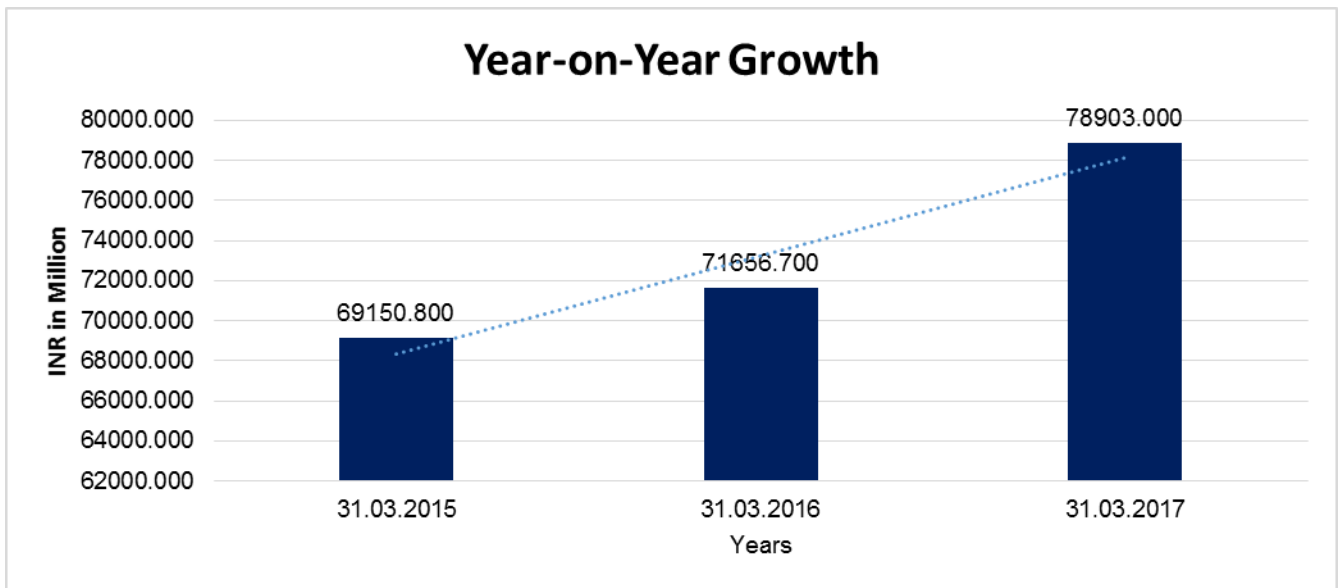
**DEBT EQUITY RATIO**

Particulars	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Share Capital	2500.001	2500.001	2500.001
Reserves & Surplus	434.599	1716.099	2768.399
Share Application money pending allotment	0.000	0.000	0.000
<b>Net worth</b>	<b>2934.600</b>	<b>4216.100</b>	<b>5268.400</b>
Long Term borrowings	1608.900	240.200	200.000
Short Term borrowings	8206.800	3431.700	3242.300
Current Maturities of Long term debt	223.000	96.200	0.000
<b>Total borrowings</b>	<b>10038.700</b>	<b>3768.100</b>	<b>3442.300</b>
<b>Debt/Equity ratio</b>	<b>3.421</b>	<b>0.894</b>	<b>0.653</b>



**YEAR-ON-YEAR GROWTH**

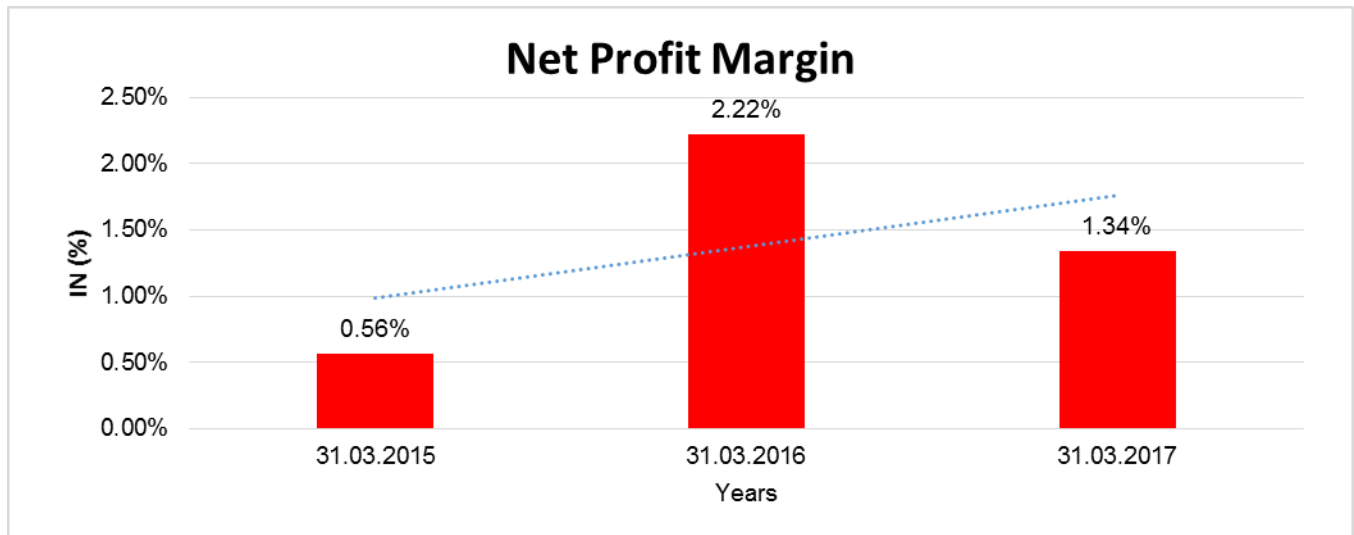
Year on Year Growth	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	69150.800	71656.700	78903.000
		<b>3.624</b>	<b>10.113</b>



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**NET PROFIT MARGIN**

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	INR In Million	INR In Million	INR In Million
Sales	69150.800	71656.700	78903.000
Profit	390.400	1590.800	1055.100
	<b>0.56%</b>	<b>2.22%</b>	<b>1.34%</b>



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**LEGAL CASE**

**HIGH COURT OF DELHI**

**Case No :** FAO(OS)-272/2016

**Date of Filing :** 20-sep-2016

**Date of Registration :** 20-sep-2016

**Status :** PENDING

**THE NALGONDA RANGAREDDY DISTRICT MILK PRODUCERS MUTUALLY AIDED COOPERATIVE UNION LTD**

**vs.**

**MOTHER DAIRY FRUIT AND VEGETABLE PRIVATE LTD**

**Filing Advocate :** JASPREET SINGH KAPUR

**Subject 1 :** Trade Mark

- |   |             |   |
|---|-------------|---|
| 1 | 20-dec-2017 | Listed In Court 7 (HON'BLE MR. JUSTICE SIDDHARTH MRIDUL, HON'BLE MS. JUSTICE DEEPA SHARMA) As Item No 6   |
| 2 | 17-nov-2017 | Listed In Court 7 (HON'BLE MR. JUSTICE SIDDHARTH MRIDUL, HON'BLE MS. JUSTICE DEEPA SHARMA) As Item No 18  |
| 3 | 12-oct-2017 | Listed In Court 6 (HON'BLE MR. JUSTICE SANJIV KHANNA, HON'BLE MR. JUSTICE NAVIN CHAWLA) As Item No 21     |
| 4 | 12-sep-2017 | Listed In Court 6 (HON'BLE MR. JUSTICE SANJIV KHANNA, HON'BLE MR. JUSTICE NAVIN CHAWLA) As Item No 4      |
| 5 | 17-may-2017 | Listed In Court 6 (HON'BLE MR. JUSTICE SANJIV KHANNA, HON'BLE MS. JUSTICE PRATHIBA M. SINGH) As Item No 5 |

**HIGH COURT**

The Nalgonda Rangareddy District Milk Producers Mutually Aided Cooperative Union Limited vs. Mother Dairy Fruit and Vegetable Private Limited
High Court – Delhi
Case No.: FAO (OS) 272/2016 CM APPL. 34779/2016 CM APPL. 34780/2016 SUB TO OFF OBJ
Case Status: Pending
Judge : HON BLE MR. JUSTIC BADAR DURREZ AHMED HON BLE MR. JUSTICE ASHUTOSH KUMAR
Date: 20169-09-23

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**LOCAL AGENCY FURTHER INFORMATION**

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	No
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	Yes
32	Litigations that the firm/promoter involved in	Yes
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

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**PERFORMANCE OF THE COMPANY**

**RESULTS**

In 2016-17, Company achieved a turnover of INR 79180.000 million registering an overall growth of 10%; profit before tax however decreased from INR 2330.000 million in 2015-16 to INR 1500.000 million in 2016-17 largely due to hardening in milk prices in flush season.

During the year, all our businesses delivered growth led by DHARA edible oils which grew at 24% followed by Mother Dairy Value Added Dairy Products (VADP) at 18%. They are happy to share that in their Milk business we have reversed the trend of the past and delivered a growth of 7% during 16-17. Horticulture business delivered 8% growth during the year.

**REVIEW OF BUSINESS OPERATIONS OF THE COMPANY AND FUTURE OUTLOOK**

The philosophy and operating values of the company is to ensure fair price to the primary producers and simultaneously develop and strengthen the institutional framework of the farmers. The company also strives to strike a fine balance of ensuring the consumers getting high quality of products and services at an affordable price.

In order to create capability for investment and to support the growth agenda, the company propose to add INR 1050.000 million to the Reserve and Surplus, taking overall Equity and Reserves to INR 5270.000 million (excluding dividend and dividend tax payment), INR 5030.000 million after paying off the proposed dividend and dividend tax.

The Reserves would make the company financially strong and can effectively address competitive issues in the market and create head room for growing the business in the future.

**UNSECURED LOANS:**

Unsecured Loan	31.03.2017 INR In Million	31.03.2016 INR In Million
<b>SHORT-TERM BORROWINGS</b>		
Rupee term loans from banks	2646.300	33.800
Loans repayable on demand	596.00	3397.900
<b>Total</b>	<b>3242.300</b>	<b>3431.700</b>

**INDEX OF CHARGES:**

Charges Registered								
SN o	SRN	Charge Id	Charge Holder Name	Date of Creatio n	Date of Modifi cation	Date of Satisfac tion	Amount	Address
1	H02379 980	100197 110	ICICI BANK	27/07/2 018	-	-	800000000.0	ICICI Bank Tower, Near Chakli Circle, Old Padra

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**MOTHER DAIRY FRUIT AND VEGETABLE PRIVATE LIMITED - 528113 PAGE NO. : 23**

			LIMITED					RoadVadodaraGu39000 7IN
2	G30415 772	100066 962	HDFC BANK LIMITED	24/11/2 016	-	-	500000000.0	B-6/3 Safdarjung EnclaveDDA Commercial Complex Opp. Dear ParkNew DelhiDL110029IN
3	C66275 199	105951 30	The Hongko ng and Shangh ai Banking Corporat ion Limited	30/09/2 015	-	-	2000000000. 0	Birla Towers25, Barakhamba RoadNew DelhiDL110001IN
4	G08407 447	105870 22	Punjab National Bank	06/08/2 015	06/07/2 016	-	44000000.0	Sector- 1NoidaNoidaUP2013011 N
5	C50670 645	105628 39	Punjab National Bank	06/03/2 015	-	-	1356900.0	Mangolpuri Industrial AreaPhase - IDELHIDL110083IN
6	G76099 373	105325 70	Punjab National Bank	17/11/2 014	23/01/2 018	-	59200000.0	Mangolpuri Industrial Area, Phase - 1MangolpuriNew DelhiDL110083IN
7	H04976 262	105096 45	State Bank of India	16/06/2 014	09/08/2 018	-	297600000.0	Mother Dairy, PatparganjDelhiDelhiDL1 10092IN
8	C62941 307	104284 44	HDFC BANK LIMITED	02/05/2 013	12/08/2 015	-	400000000.0	HDFC BANK HOUSESENAPATI BAPAT MARGLOWER PAREL WMUMBAIMH400013IN
9	C69425 957	103782 21	State Bank of India	04/09/2 012	26/10/2 015	-	825000000. 0	14th FloorJawahar Vyapar Bhawan, 1, Tolstoy MargNew DelhiDL110001IN
10	B85507 549	102360 57	HDFC Bank Limited	09/08/2 010	04/09/2 013	-	100000000.0	HDFC BANK HOUSE SENAPATI BAPAT MARGLOWER PAREL WMUMBAIMH400013IN

**CONTINGENT LIABILITIES:**

PARTICULARS	31.03.2017 (INR in million)	31.03.2016 (INR in million)
Claims against company not acknowledged as debt	38.46	47.66

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**FIXED ASSETS:**

**Tangible Assets**

- Land
- Building
- Plant and Machinery
- Furniture and Fixture
- Computer
- Vehicles

**PRESS RELEASE**

**MOTHER DAIRY TO SET UP INR 1750.000 MILLION PLANT, DISTRIBUTION CENTRE IN**

Mother Dairy Fruit & Vegetable Private Limited, a subsidiary of National Dairy Development Board (NDDDB), today announced plans to invest Rs 175 crore to set up a modern dairy and a central distribution centre in Odisha.

"While INR 1500.000 Million will be invested for setting up the state-of-the-art dairy plant, another INR 250.000 Million will be spent for the distribution centre," NDDDB Chairman Dilip Rath told reporters here.

The central distribution facility would be useful for collecting and marketing farm produce in a scientific and hygienic manner to get the best price for farmers, he said.

Stating that both the projects are planned to be launched in a composite form from the same place, Rath said around 15 acres has been sought from the state government at a suitable location in Bhubaneswar on lease.

NDDDB has already approached Chief Minister Naveen Patnaik for the land in Bhubaneswar.

He said the dairy plant would be operational within 18 months of allotment of land and the distribution centre would be ready in about seven months.

Rath said NDDDB has decided to expand its programme to empower farmers in the state as part of its plan to inculcate good farming practices through Mother Dairy's 'Safal' for significantly increasing their income and provide them with access to national markets including Delhi.

Safal, the horticulture brand of Mother Dairy, under the aegis of NDDDB, will double its farmer outreach to 2,000 farmers for procuring fruits and vegetables in seven districts of the state to ensure 'fair value' for their produce and give them a taste of organised marketing across the country.

Mother Dairy serves the customers best with three essential planks - digital electronic weighing scale, best prices and quality produce, said Rath.

"We started small in 2015. Having seen the potential of the farmers and the produce, NDDDB with strings of success over six decades is focusing on Odisha as part of 'Look East' strategy for Mother Dairy," he said.

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As part of its plans for the eastern part of the country, Mother Dairy has set up a food processing plant in Jharkhand while it is setting up a milk procurement and processing plant in Bihar.

Dr Saugata Mitra, Director of Mother Dairy Fruit & Vegetable Pvt Ltd said the aim is to strengthen our farmer connect to enhance the fruit and vegetable procurement from Odisha.

"Our interventions at the farm level have already started showing results and we now plan to enhance our farmer strength in larger interest of the farming community. We are aggressively pursuing to add 1,000 more farmers to our network by the end of this fiscal," he said.

**CMT REPORT (Corruption, Money Laundering & Terrorism]**

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

**1] INFORMATION ON DESIGNATED PARTY**

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

**2] Court Declaration :**

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

**3] Asset Declaration :**

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

**4] Record on Financial Crime :**

Charges or conviction registered against subject: **None**

**5] Records on Violation of Anti-Corruption Laws :**

Charges or investigation registered against subject: **None**

**6] Records on Int'l Anti-Money Laundering Laws/Standards :**

Charges or investigation registered against subject: **None**

**7] Criminal Records**

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

**8] Affiliation with Government :**

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

**9] Compensation Package :**

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

**10] Press Report :**

No press reports / filings exists on the subject.

**CORPORATE GOVERNANCE**

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

**CONTRAVENTION**

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

**FOREIGN EXCHANGE RATES**

Currency	Unit	INR
US Dollar	1	INR 71.19
UK Pound	1	INR 91.46
Euro	1	INR 82.49

**INFORMATION DETAILS**

Information Gathered by :	SPR
Analysis Done by :	DIV
Report Prepared by :	JYO

**SCORE FACTORS**

DEMERIT POINTS		
--BANK CHARGES	YES/NO	YES
--LITIGATION	YES/NO	YES
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	NO
--AFFILIATION	YES/NO	YES
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)