

MIRA INFORM REPORT

Report No. :	528138
Report Date :	05.09.2018

IDENTIFICATION DETAILS

Name :	NORTHPOINT TRADING, INC.
Registered Office :	1830 Ocean Parkway Brooklyn, New York, 11223
Country :	United States
Financials (as on) :	2017 [Summarized]
Date of Incorporation :	04.09.2003
Legal Form :	Domestic Business Corporation
Line of Business :	Subject manufactures and distributes domestic products.
No. of Employees :	8

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	B
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Credit Rating	Explanation	Rating Comments
B	Medium Risk	Business dealings permissible on a regular monitoring basis

Status :	Moderate
Payment Behaviour :	Slow
Litigation :	Exist

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

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Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016,

through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	NORTHPOINT TRADING, INC.
Trade Name	NORTHPOINT TRADING, INC.
ID	ID
ID Details	2950012
Creation Date	2003
Incorporation Date	SEPTEMBER 04, 2003
Legal Address	1830 OCEAN PARKWAY BROOKLYN, NEW YORK, 11223, USA
Operative Address	347 Fifth Avenue Suite 201 New York, NY 10016 United States USA
Telephone	212-481-8001
Fax	212-481-8003
Legal Form	DOMESTIC BUSINESS CORPORATION
E-Mail	-
Registered In	NEW YORK
Website	The company does not have a website.
Contact	Abe Kassin - President
Staff	8
Activity	SIC Code: 2273, Carpets and Rugs NAICS Code: 314110, Carpet and Rug Mills

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA	
ISRAEL DISCOUNT BANK OF NEW YORK	
JPMORGAN CHASE BANK, NA	

HISTORY

History	NORTHPOINT TRADING, INC. was founded in 2003.
Key Developments	NA
Parent Company	NA

PRINCIPAL ACTIVITY

General Description	Northpoint Trading, Inc. manufactures and distributes domestic products.
Service/Product Description	The company offers towels, blankets, throws, rugs, carpets, and pillows.
Sales	Wholesale
Operations Area	National
Imports From	CHINA
Export To	MEXICO
Employees	8 employees
Payments with Suppliers	Slow

BRANDS

Brand	Comments
NORTHPOINT	-
OLYMPIC MILLS	-
SUPERTEC	-
FIELDALE MILLS	-
BAROQUE	-
HYDE PARK	-

CLIENTS

Name of Client	Country	Comments
Bluestem Brands, Inc.	UNITED STATES	-
Atwood Distributing LP	UNITED STATES	-
Cia Comercial Cimaco Sa De Cv	MEXICO	-
SUPERMERCADOS INTERNACIONALES H E B SA DE CV	MEXICO	-
Comments	-	-

SUPPLIERS

Supplier Name	Country	Comments
NANJING RENER TEXTILE CO., LTD.	CHINA	-
Comments	-	-

LOCATION

Headquarters	347 Fifth Avenue Suite 201 New York, NY 10016 United States USA
Branches	Northpoint Trading, Inc. 2258 RIVER RD FIELDALE, VA, 24089 United States

***GROUP STRUCTURE AND SUBSIDIARY
COMPANIES***

Listed at the stock exchange	NO
Capital	NA
Shareholders (%)	The company does not disclose information on shareholders. We were not able to confirm major holders.
Management	Abe Kassin - President Jacob Kassin - Regional Sales Manager
Subsidiary Companies	No subsidiary companies were found.

Related Companies

No related companies were found.

FINANCIAL INFORMATION

General Description

The company does not make its financial statements public. The following information has been provided by private sources:

Year/Currency

USD 2017

Gross Sales

28.500.000

Money Flow

Normal

IMPORT FOB DOLLAR

Year

Amount

There are not Import Fob Dollar informed

EXPORT FOB DOLLAR

Year

Amount

There are not Export Fob Dollar informed

LEGAL FILINGS

Lawsuits

Suzhou Worlda Imports and Exports Co. LTD et al v. Northpoint Trading, Inc.
Plaintiff: Suzhou Worlda Imports and Exports Co. LTD and Hangzhou Worlda Home Textiles Co. LTD
Defendant: Northpoint Trading, Inc.
Case Number: 1:2017cv10119
Filed: December 27, 2017
Court: New York Southern District Court
Office: Foley Square Office
Presiding Judge: Vernon S. Broderick
Nature of Suit: Other Contract
Cause of Action: 28:1332
Jury Demanded By: None

E & E Co., Ltd. v. Northpoint Trading, Inc.
Plaintiff: E & E Co., Ltd.
Defendant: Northpoint Trading, Inc.

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Trademarks

Case Number: 3:2015cv04847

Filed: October 21, 2015

Court: California Northern District Court

Office: San Francisco Office

County: Alameda

Presiding Judge: Charles R. Breyer

Nature of Suit: Trademark

Cause of Action: 15:1121

Jury Demanded By: Plaintiff

NORTHPOINT

Bath linen; Bed blankets; Bed linen; Blanket throws;
Children's blankets; Dining linens; Kitchen linens; Large
bath towels...

Owned by: Northpoint Trading, Inc.

Serial Number: 77084650

OLYMPIC MILLS

Bed blankets; Blanket throws; Children's blankets; Bed
linen; Household linen; Table linen

Owned by: Northpoint Trading, Inc.

Serial Number: 77225883

SUPERTEC

Bed blankets; Bed covers; Bed linen; Bed pads; Bed
sheets; Bed skirts; Bed spreads; Blanket throws;
Blankets for outdoor...

Owned by: Northpoint Trading, Inc.

Serial Number: 77492240

FIELDALE MILLS

Bath linen; Bed blankets; Bed linen; Blankets for
outdoor use; Children's blankets; Dining linens; Kitchen
linens; Throws...

Owned by: Northpoint Trading, Inc.

Serial Number: 78805792

BAROQUE

bed linens, textile, and towels, namely, comforters, bed
spreads, bed skirts and duvet covers, bed sheets,
pillow cases,...

Owned by: Northpoint Trading, Inc.

Serial Number: 86145967

HYDE PARK

Bed linens, textiles, and towels, namely, comforters,
bed spreads, bed skirts and duvet covers, bed sheets,
pillow cases...

Owned by: Northpoint Trading, Inc.

Serial Number: 86145987

Patents Registered

No records found.

Renewals

Filing Date Name Type Entity Name
SEP 04, 2003 Actual NORTHPOINT TRADING, INC.
Debtor Names: NORTHPOINT TRADING, INC.
347 FIFTH AVENUE, NEW YORK, NY 10016, USA
Secured Party Names: ISRAEL DISCOUNT BANK OF
NEW YORK
511 FIFTH AVENUE, NEW YORK, NY 10017, USA
File no. File Date Lapse Date Filing Type
200508185737847 08/18/2005 08/18/2010 Financing
Statement

UCC (Uniform Commercial Code)

Debtor Names: NORTHPOINT TRADING, INC.
347 FIFTH AVENUE 201, NEW YORK, NY 10016,
USA
Secured Party Names: JPMORGAN CHASE BANK,
NA
COLLATERAL MGMT SMALL BUSINESS, P.O. BOX
33035, LOUISVILLE, KY 40232-9891, USA
File no. File Date Lapse Date Filing Type
201611106332654 11/10/2016 11/10/2021 Financing
Statement

OFAC Sanctions List Search

The company is not listed in the OFAC Sanctions List.

SUMMARY

Summary

Founded in 2003, Northpoint Trading, Inc. is an organization in the Carpet and Rug Mills Industry headquartered in New York, NY. The company has 8 regular employees and generates an estimated 28 million USD in annual gross sales. It operates nationally and internationally, mainly exporting to Mexico.

It is active in business with a MEDIUM credit risk.

RISK INFORMATION

Debts

Controlled

Payments

Slow

Cash Flow

Normal



MIRA INFORM PRIVATE LIMITED
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Malad (West), Mumbai - 400 064. INDIA
Tel : 91-22-40448000 (44 lines)
Fax : 91-22-40448045 / 40448046
E-mail : mira@mirainform.com
info@mirainform.com
Website : <http://www.mirainform.com>
<http://www.miraglobalcheck.com>
<http://www.miraglobalcollections.com>

State Active

INTERVIEW

First Name	-
Position	-
Comments	We called number 212-481-8001 several times and received no answer, probably due to the Labour Day Holiday.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 71.19
UK Pound	1	INR 91.46
Euro	1	INR 82.49
USD	1	INR 71.48

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRA
Report Prepared by :	SYL

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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