

MIRA INFORM REPORT

Report No. :	529262
Report Date :	07.09.2018

IDENTIFICATION DETAILS

Name :	METTLER-TOLEDO INDIA PRIVATE LIMITED
Registered Office :	Amar Hill, Saki Vihar Road, Powai, Mumbai – 400072, Maharashtra
Tel. No.:	91-22-28031111
Country :	India
Financials (as on) :	31.03.2017
Date of Incorporation :	23.03.1998
Com. Reg. No.:	11-114109
Capital Investment / Paid-up Capital :	INR 44.306 Million
CIN No.: [Company Identification No.]	U51900MH1998PTC114109
IEC No.: [Import-Export Code No.]	Not Applicable [As informed by the management that firm does not have export and import]
TIN No.:	Not Divulged
GSTN : [Goods & Service Tax Registration No.]	27AABCM0779N1Z0
TAN No.: [Tax Deduction & Collection Account No.]	Not Available
PAN No.: [Permanent Account No.]	AABCM0779N
Legal Form :	Private Limited Liability Company
Line of Business :	Subject is engaged into the business of Manufacturing and Trading of Precision

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	Equipments and Related Services, Software Development, Market Support and Global Business Shared Support Services. [Registered Activity]
No. of Employees :	Not Divulged

ECGC Country Risk Classification List

Country Name	Previous Rating (30.09.2017)	Current Rating (31.12.2017)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 07.09.2018.

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION DECLINED BY

Name :	Mr. Ritesh Savaliya
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Designation :	Not Divulged
Contact No.:	91-9833351579
Date :	13.05.2018
Name :	Mr. Prabhshakar Jha
Designation :	Not Divulged
Contact No.:	91-9899064032
Date :	13.05.2018

91-22-42910111 – Continuously Ringing

LOCATIONS

Registered / Corporate Office:	Amar Hill, Saki Vihar Road, Powai, Mumbai – 400072, Maharashtra, India
Tel. No.:	91-22-28031111/ 42910111/ 256/ 115/ 42910300
Mobile No.:	91-9899064032 (Mr. Prabhshakar Jha) 91-9833351579 (Mr. Ritesh Savaliya) 91-8879628383 (Mr. Bhushan Pimpode)
Fax No.:	91-22-28575071
E-Mail :	mitesh.doshi@mt.com ritesh.savaliya@mt.com sujith.nambiar@mt.com ganesh.kshirsagar@mt.com
Website :	http://www.in.mt.com
Factory 1 :	Ambad MIDC, Nasik, Plot No. H - 147, Nashik - 422010 Maharashtra, India
Factory 2 :	Building No. 3, Survey No. 44 and 45, Village Mouje Sativali, Vasai (East), Thane – 401208, Maharashtra, India

DIRECTORS

AS ON: 31.03.2017

Name	Mr. Sanjeev Dhar
Designation :	Managing Director
Address :	B-904, 9th Floor, Florentine CHS Limited, Hiranandani Gardens, A. S. Marg, Powai Mumbai – 400076, Maharashtra, India
Date of Birth/Age :	03.02.1959
Qualification :	M.Sc., PGDMA
Date of Appointment :	11.03.2011
PAN No.:	AAAPD0819N
DIN No.:	03465762

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Name :	Mr. Harimohan Puri		
Designation :	Director		
Address :	16, Heliopolis, S. B. Road, Colaba, Mumbai - 40005, Maharashtra, India		
Date of Birth/Age :	12.10.1928		
Date of Appointment :	23.03.1998		
PAN No.:	AAFPP8976P		
DIN No.:	00493886		
Name :	Mr. Arunachalam Krishnamurthy		
Designation :	Director		
Address :	A-111, Andheri Greenfield Tower CHS Limited, JVLR Next to Namaskar Building, Near Poonam Nagar, Andheri (East), Mumbai – 400093, Maharashtra, India		
Date of Birth/Age :	07.08.1969		
Qualification :	B. Com, A.C.A.		
Date of Appointment :	11.03.2011		
PAN No.:	AAEPK7402L		
DIN No.:	02053104		
Other Directorship :			
CIN/FCRN	Company Name	Begin Date	End Date
U29199MH2006PTC165285	OHAUS WEIGHING INDIA PRIVATE LIMITED	30/09/2015	-
Name :	Mr. Richard Ann Ping Wong		
Designation :	Director		
Address :	23, Sunbird Avenue, Singapore-487340		
Date of Birth/Age :	23.06.1964		
Date of Appointment :	19.01.2009		
DIN No.:	02568299		

MAJOR SHAREHOLDERS / SHAREHOLDING PATTERN

AS ON: 31.03.2017

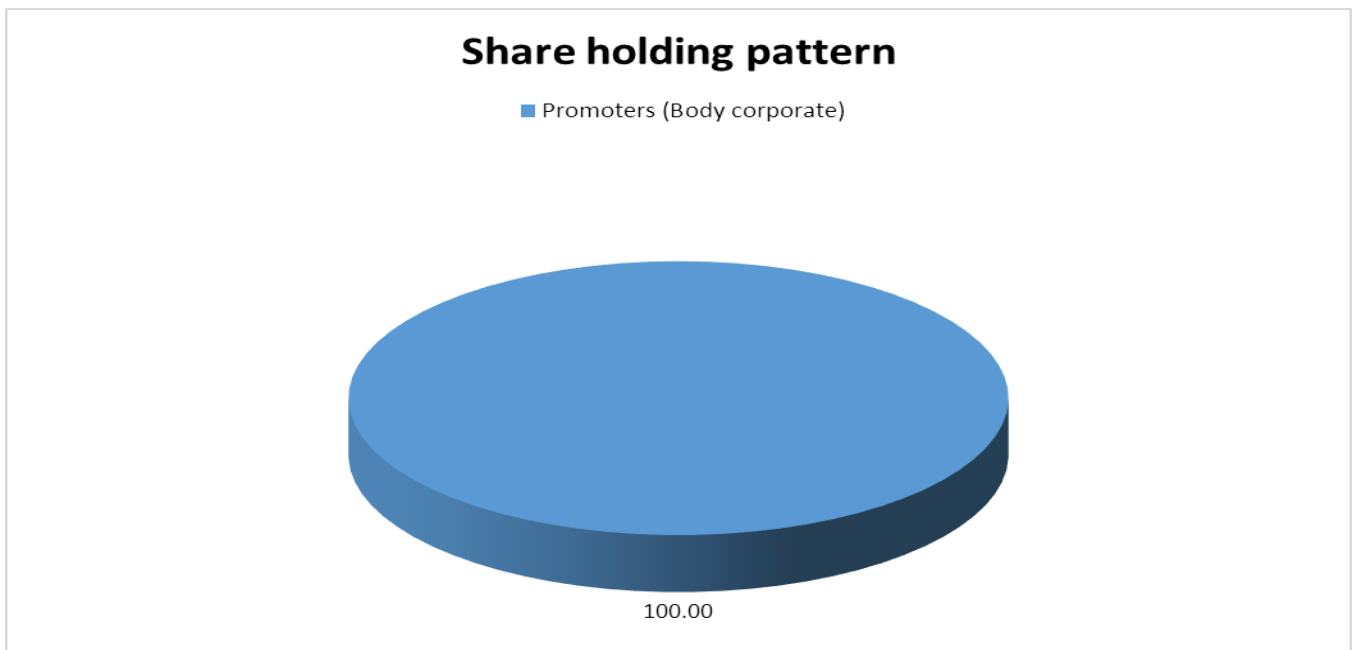
Names of Shareholders	No. of Shares
Mettler-Toledo Holding AG, Switzerland	4430609
Microwa Praezisionswaagen AG, Switzerland	1
Total	4430610

AS ON: 30.09.2017

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Equity Share Breakup	Percentage of Holding
Category	
Promoters (Body corporate)	100.00
Total	100.00



BUSINESS DETAILS

Line of Business :	Subject is engaged into the business of Manufacturing and Trading of Precision Equipments and Related Services, Software Development, Market Support and Global Business Shared Support Services. [Registered Activity]	
Products :	ITC Code No.	Product Descriptions
	84239010	Weighing Machine Weight of all Kinds
Brand Names :	Not Available	
Agencies Held :	Not Available	
Exports :	Not Divulged	

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Imports :	Not Divulged
Terms :	
Selling :	Not Divulged
Purchasing :	Not Divulged

PRODUCTION STATUS: NOT AVAILABLE

GENERAL INFORMATION

Suppliers :	Reference:	Not Divulged
	Name of the Person (Designation):	--
	Contact Number:	--
	Since how long known:	--
	Maximum limit dealt:	--
	Experience:	--
	Remark	--
Customers :	Reference:	Not Divulged
	Name of the Person (Designation):	--
	Contact Number:	--
	Since how long known:	--
	Maximum limit dealt:	--
	Experience:	--
	Remark	--
No. of Employees :	Not Divulged	
Bankers :	The Hongkong and Shanghai Banking Corporation Limited	
Facilities :	--	

Auditors :	
Name :	Deloitte Haskins and Sells LLP Chartered Accountants
Address :	Indiabulls Finance Centre, Tower-3, 27th-32nd Floor ,Senapati Bapat Marg, Elphinstone Road (West), Mumbai-400013, Maharashtra, India
Income-tax PAN of auditor or auditor's firm :	AACFD4815A

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Memberships :	Not Available
Collaborators :	Not Available
Ultimate Holding Company:	Mettler Toledo International Inc. (USA)
Holding Company:	Mettler-Toledo Holding AG (Switzerland)
Subsidiary Company:	Ohaus Weighing India Private Limited [U29199MH2006PTC165285]
Fellow Subsidiary Companies :	<ul style="list-style-type: none"> • Mettler-Toledo Logistik GmbH (Switzerland) • Mettler Toledo (Changzhou) Measurement Technology Ltd (China) • Mettler-Toledo Albstadt GmbH (Germany) • Mettler-Toledo AG (Switzerland) • Mettler Toledo Autochem INC. • Mettler-Toledo, LLC (USA) • Mettler-Toledo Logistik GmbH (Switzerland) • Mettler-Toledo Services Asia-Pac Sdn Bhd (Malaysia) • Mettler Toledo Logistik GmbH • Mettler-Toledo GmbH (Switzerland) • Mettler-Toledo Changzhou Precision Instruments Limited • Mettler-Toledo Limited • Mettler-Toledo Thornton Inc. [Massachusetts] • Mettler-Toledo, LLC [Delaware] (formerly known as Mettler-Toledo Inc.) • Mettler-Toledo Inc. • Ohaus Corporation • Mettler-Toledo (M) SDN. BHD. • Mettler-Toledo (S.E.A). • Mettler-Toledo Garvens GmbH • Mettler-Toledo Safeline Limited • Mettler-Toledo Cargoscan AS • Mettler-Toledo Corporate Function Rainin Instrument, LLC [Delaware] • Mettler-Toledo S.p.A • Mettler-Toledo (Korea) Limited • Mettler-Toledo Services Asia-Pac Sdn. Bhd. • Mettler-Toledo (S) Pte Ltd • Mettler Toledo (Thailand) Limited • Mettler Toledo Sales International • Mettler-Toledo S.A.E. • Mettler-Toledo Limited • Mettler- Toledo Safeline, Inc. • Mettler-Toledo • Safeline X-Ray Limited • Mettler-Toledo Instruments (Shanghai) Co., Limited • Mettler-Toledo Pac Rim AG • Mettler-Toledo Product Inspection B.V.

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	• Mettler-Toledo Instruments (Shanghai) Co., Limited
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CAPITAL STRUCTURE

AS ON: 31.03.2017

Authorised Capital :

No. of Shares	Type	Value	Amount
5000000	Equity Shares	INR 10/- each	INR 50.000 Million

Issued, Subscribed & Paid-up Capital :

No. of Shares	Type	Value	Amount
4430610	Equity Shares	INR 10/- each	INR 44.306 Million

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FINANCIAL DATA
[all figures are in INR Million]

ABRIDGED BALANCE SHEET

SOURCES OF FUNDS	31.03.2017	31.03.2016	31.03.2015
I. EQUITY AND LIABILITIES			
(1) Shareholders' Funds			
(a) Share Capital	44.306	44.306	44.306
(b) Reserves and Surplus	1980.283	1548.701	1250.419
(c) Money received against share warrants	0.000	0.000	0.000
(2) Share Application money pending allotment	0.000	0.000	0.000
Total Shareholders' Funds (1) + (2)	2024.589	1593.007	1294.725
(3) Non-Current Liabilities			
(a) long-term borrowings	0.000	0.000	0.000
(b) Deferred tax liabilities (Net)	0.000	0.000	0.000
(c) Other long-term liabilities	0.000	0.000	0.000
(d) long-term provisions	98.278	83.776	68.959
Total Non-current Liabilities (3)	98.278	83.776	68.959
(4) Current Liabilities			
(a) Short-term borrowings	0.000	0.000	0.000
(b) Trade payables	697.468	363.844	267.810
(c) Other current liabilities	225.413	221.427	217.763
(d) Short-term provisions	108.726	74.868	59.067
Total Current Liabilities (4)	1031.607	660.139	544.640
TOTAL	3154.474	2336.922	1908.324
II. ASSETS			
(1) Non-current assets			
(a) Fixed Assets			
(i) Tangible assets	376.627	357.039	350.792
(ii) Intangible Assets	4.683	5.501	4.148
(iii) Tangible assets capital work-in-progress	0.256	0.256	0.000
(iv) Intangible assets under development	0.000	0.000	0.000
(b) Non-current Investments	0.100	0.100	0.100
(c) Deferred tax assets (net)	58.272	41.628	48.139
(d) Long-term loans and advances	113.165	125.821	78.149
(e) Other Non-current assets	0.060	0.055	0.052
Total Non-Current Assets	553.163	530.400	481.380

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(2) Current assets			
(a) Current investments	0.000	0.000	0.000
(b) Inventories	236.621	264.327	217.517
(c) Trade receivables	557.564	464.887	395.177
(d) Cash and bank balances	1709.111	966.433	723.275
(e) Short-term loans and advances	89.578	107.314	90.387
(f) Other current assets	8.437	3.561	0.588
Total Current Assets	2601.311	1806.522	1426.944
TOTAL	3154.474	2336.922	1908.324

PROFIT & LOSS ACCOUNT

	PARTICULARS	31.03.2017	31.03.2016	31.03.2015
	SALES			
	Total Revenue from operations	3683.164	3099.707	3118.626
	Other Income	95.304	55.333	63.840
	TOTAL	3778.468	3155.040	3182.466
Less	EXPENSES			
	Cost of Materials Consumed	789.605	669.333	731.611
	Purchases of Stock-in-Trade	838.136	819.247	745.441
	Changes in inventories of finished goods, work-in-progress and Stock-in-Trade	52.777	(23.038)	8.934
	Employee benefit expense	682.903	586.613	615.218
	CSR expenditure	7.496	5.500	0.000
	Other expenses	682.707	611.858	601.032
	TOTAL	3053.624	2669.513	2702.236
	PROFIT/ (LOSS) BEFORE INTEREST, TAX, DEPRECIATION AND AMORTISATION	724.844	485.527	480.230
Less	FINANCIAL EXPENSES	0.041	0.090	0.267
	PROFIT / (LOSS) BEFORE TAX, DEPRECIATION AND AMORTISATION	724.803	485.437	479.963
Less/ Add	DEPRECIATION/ AMORTISATION	49.548	23.144	48.191
	PROFIT/ (LOSS) BEFORE TAX	675.255	462.293	431.772
Less	TAX	243.674	164.011	148.999
	PROFIT/ (LOSS) AFTER TAX	431.581	298.282	282.773

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	EARNINGS IN FOREIGN CURRENCY			
	F.O.B. Value of Exports	12.548	12.265	12.285
	Other Earnings	268.354	216.540	191.095
	TOTAL EARNINGS	280.902	228.805	203.380
	IMPORTS			
	Raw Materials	667.535	629.200	522.610
	Components and spare parts	546.231	636.604	537.716
	Capital Goods	10.585	6.926	9.566
	TOTAL IMPORTS	1224.351	1272.730	1069.892
	Earnings / (Loss) Per Share (INR)	97.41	67.32	63.82

CURRENT MATURITIES OF LONG TERM DEBT DETAILS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Maturities of Long term debt	NA	NA	NA
Net cash flows from (used in) operations	964.651	436.239	418.693
Net cash flows from (used in) operating activities	744.117	252.990	256.464

KEY RATIOS

EFFICIENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Average Collection Days (Sundry Debtors / Income * 365 Days)	55.25	54.74	46.25
Account Receivables Turnover (Income / Sundry Debtors)	6.61	6.67	7.89
Average Payment Days (Sundry Creditors / Purchases * 365 Days)	156.40	89.21	66.18
Inventory Turnover (Operating Income / Inventories)	3.06	1.84	2.21
Asset Turnover (Operating Income / Net Fixed Assets)	1.90	1.34	1.35

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LEVERAGE RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Debt Ratio <i>((Borrowing + Current Liabilities) / Total Assets)</i>	0.33	0.28	0.29
Debt Equity Ratio <i>(Total Liability / Networth)</i>	0.00	0.00	0.00
Current Liabilities to Networth <i>(Current Liabilities / Net Worth)</i>	0.51	0.41	0.42
Fixed Assets to Networth <i>(Net Fixed Assets / Networth)</i>	0.19	0.23	0.27
Interest Coverage Ratio <i>(PBIT / Financial Charges)</i>	17679.12	5394.74	1798.61

PROFITABILITY RATIOS

PARTICULARS		31.03.2017	31.03.2016	31.03.2015
Net Profit Margin <i>((PAT / Sales) * 100)</i>	%	11.72	9.62	9.07
Return on Total Assets <i>((PAT / Total Assets) * 100)</i>	%	13.68	12.76	14.82
Return on Investment (ROI) <i>((PAT / Networth) * 100)</i>	%	21.32	18.72	21.84

SOLVENCY RATIOS

PARTICULARS	31.03.2017	31.03.2016	31.03.2015
Current Ratio <i>(Current Assets / Current Liabilities)</i>	2.52	2.74	2.62
Quick Ratio <i>((Current Assets – Inventories) / Current Liabilities)</i>	2.29	2.34	2.22
G-Score Ratio Financial <i>(Networth / Total Assets)</i>	0.64	0.68	0.68
G-Score Ratio Debt <i>(Debts / Equity Capital)</i>	0.00	0.00	0.00

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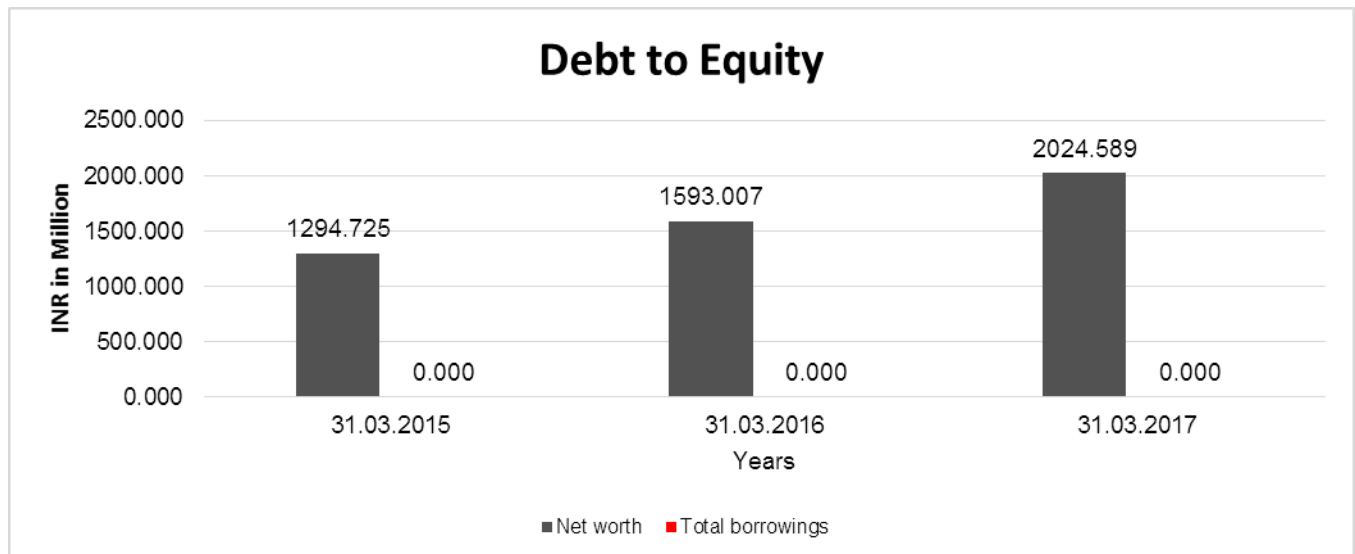
G-Score Ratio Liquidity (Total Current Assets / Total Current Liabilities)	2.52	2.74	2.62
-------------------------------------------------------------------------------	------	------	------

Total Liability = Short-term Debt + Long-term Debt + Current Maturities of Long-term debts

FINANCIAL ANALYSIS
[all figures are in INR Million]

DEBT EQUITY RATIO

Particulars	31.03.2015 (INR In Million)	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Share Capital	44.306	44.306	44.306
Reserves & Surplus	1250.419	1548.701	1980.283
Money received against share warrants	0.000	0.000	0.000
Share Application money pending allotment	0.000	0.000	0.000
Net worth	1294.725	1593.007	2024.589
Long-term borrowings	0.000	0.000	0.000
Short term borrowings	0.000	0.000	0.000
Current maturities of long-term debts	0.000	0.000	0.000
Total borrowings	0.000	0.000	0.000
Debt/Equity ratio	0.000	0.000	0.000

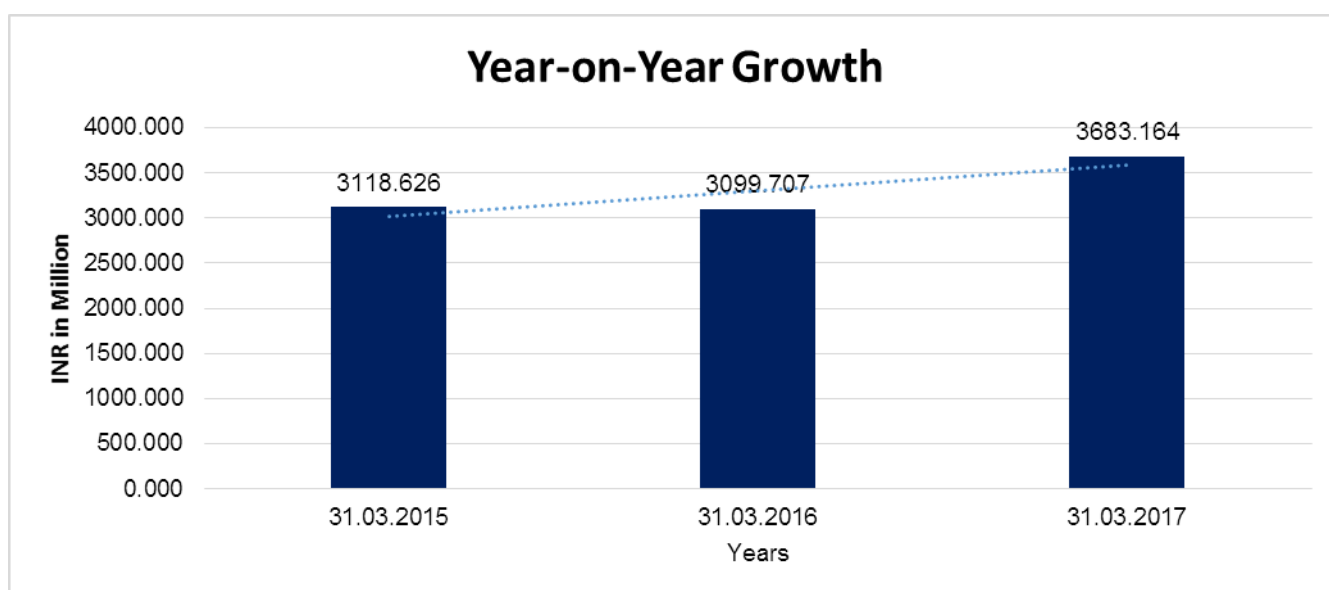


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YEAR-ON-YEAR GROWTH

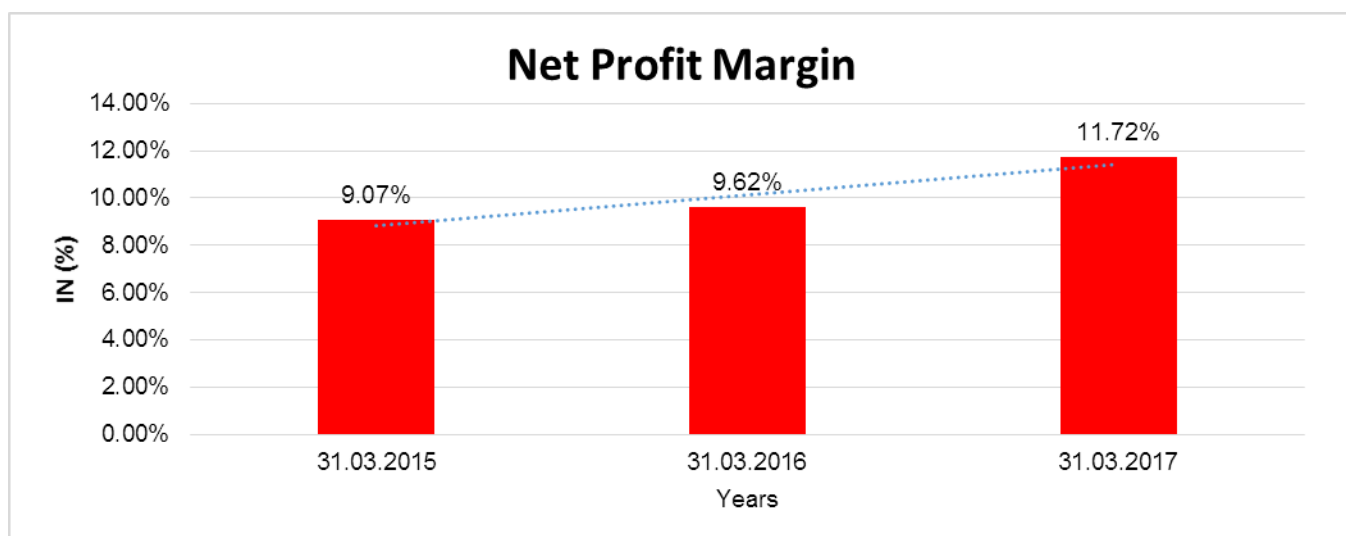
Year on Year Growth	31.03.2015 (INR In Million)	31.03.2016 (INR In Million)	31.03.2017 (INR In Million)
Sales	3118.626	3099.707	3683.164
		(0.607)	18.823



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NET PROFIT MARGIN

Net Profit Margin	31.03.2015	31.03.2016	31.03.2017
	(INR In Million)	(INR In Million)	(INR In Million)
Sales	3118.626	3099.707	3683.164
Profit/ (Loss)	282.773	298.282	431.581
	9.07 %	9.62 %	11.72 %



LOCAL AGENCY FURTHER INFORMATION

Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	No
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	No
9	Promoter's background	Yes
10	Date of Birth of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	No
16	No. of employees	No
17	Details of sister concerns	Yes
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	Yes
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	Yes
25	Last accounts filed at ROC, if applicable	Yes
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	Yes
30	Major shareholders, if available	Yes
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	No
35	Negative Reporting by Auditors in the Annual Report	No

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INDEX OF CHARGES

CHARGES REGISTERED								
SN O	SRN	CHARGE ID	CHARGE HOLDER NAME	DATE OF CREATION	DATE OF MODIFICATION	DATE OF SATISFACTION	AMOUNT	ADDRESS
1	G82828088	100166556	THE HONGKONG AND SHANGHAI BANKING CORPORATION LIMITED	27/03/2018	-	-	15000000.0	52/60, MAHATMA GANDHI ROAD,FORTMUMBAI MH400001IN
2	G73110173	100146432	THE HONGKONG AND SHANGHAI BANKING CORPORATION LIMITED	06/10/2017	-	-	8000000.0	52/60 MAHATMA GANDHI ROADFORTMUMBAI MH400001IN
3	G04103255	100028673	THE HONGKONG AND SHANGHAI BANKING CORPORATION LIMITED	07/04/2016	-	-	2000000.0	52/60 M G ROAD, FORTMUMBAIMH400001IN

BRIEF DESCRIPTION OF THE COMPANY:

Mettler-Toledo India Private Limited is a subsidiary of Mettler Toledo Holding AG, Switzerland and is incorporated under the Companies Act, 1956 having its registered office at Amar Hill, Saki-Vihar Road, Powai Mumbai – 400072. The Company commenced its operation in 1998 and is engaged into the business of manufacturing and trading of precision equipments and related services, software development, market support and global business shared support services. The Company has its factory located at Vasai and Nashik and warehouse located at Bhiwandi in the state of Maharashtra.

OPERATIONS

During the period, the company has earned a profit after tax of INR 431.581 Million as compared to previous year's profit of INR 298.283 Million which implies an approx. 45% rise in the profits of the Company. The directors of the company are continuously looking out for avenues to increase the business of the company.

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FIXED ASSETS:

- Land
- Buildings
- Plant and equipment
- Furniture and fixtures
- Vehicles
- Office equipment
- Computer equipment's
- Leasehold improvements

CMT REPORT (Corruption, Money Laundering & Terrorism]

The Public Notice information has been collected from various sources including but not limited to: ***The Courts, India Prisons Service, Interpol, etc.***

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

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- 10] **Press Report :**
No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 71.92
UK Pound	1	INR 92.80
Euro	1	INR 83.62

INFORMATION DETAILS

Information Gathered by :	PRT
Report Prepared by :	ARC