

MIRA INFORM REPORT

Report No. :	528192
Report Date :	06.09.2018

IDENTIFICATION DETAILS

Name :	SAHIL AL OFOK TRADING ESTABLISHMENT
Registered Office :	Prince Salman Street, Al Farouk District, Om Al Hammam Area, PO Box - 4902, Riyadh 11412, Saudi Arabia
Country :	Saudi Arabia
Financials (as on) :	31.12.2017
Date of Incorporation :	18.09.2002
Com. Reg. No.:	1010180636
Legal Form :	Sole Proprietorship
Line of Business :	Subject engaged in the import and distribution of building materials and sanitaryware
No. of Employees :	40

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Saudi Arabia	A2	A2

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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SAUDI ARABIA - ECONOMIC OVERVIEW

Saudi Arabia has an oil-based economy with strong government controls over major economic activities. It possesses about 16% of the world's proven petroleum reserves, ranks as the largest exporter of petroleum, and plays a leading role in OPEC. The petroleum sector accounts for roughly 87% of budget revenues, 42% of GDP, and 90% of export earnings.

Saudi Arabia is encouraging the growth of the private sector in order to diversify its economy and to employ more Saudi nationals. Approximately 6 million foreign workers play an important role in the Saudi economy, particularly in the oil and service sectors; at the same time, however, Riyadh is struggling to reduce unemployment among its own nationals. Saudi officials are particularly focused on employing its large youth population.

In 2017, the Kingdom incurred a budget deficit estimated at 8.3% of GDP, which was financed by bond sales and drawing down reserves. Although the Kingdom can finance high deficits for several years by drawing down its considerable foreign assets or by borrowing, it has cut capital spending and reduced subsidies on electricity, water, and petroleum products and recently introduced a value-added tax of 5%. In January 2016, Crown Prince and Deputy Prime Minister MUHAMMAD BIN SALMAN announced that Saudi Arabia intends to list shares of its state-owned petroleum company, ARAMCO - another move to increase revenue and outside investment. The government has also looked at privatization and diversification of the economy more closely in the wake of a diminished oil market. Historically, Saudi Arabia has focused diversification efforts on power generation, telecommunications, natural gas exploration, and petrochemical sectors. More recently, the government has approached investors about expanding the role of the private sector in the health care, education and tourism industries. While Saudi Arabia has emphasized their goals of diversification for some time, current low oil prices may force the government to make more drastic changes ahead of their long-run timeline.

Source : CIA

SUMMARY

Company Name	: SAHIL AL OFOK TRADING ESTABLISHMENT
Country of Origin	: Saudi Arabia
Legal Form	: Sole Proprietorship
Registration Date	: 18th September 2002
Commercial Registration Number	: 1010180636, Riyadh
Membership Number	: 126735
Invested Capital	: SR 25,000
Total Workforce	: 40
Activities	: Distributors of building materials and sanitaryware
Financial Condition	: Fair
Payments	: No Complaints
Person Interviewed	: Abu Abdelrahman Bassam, Finance Manager

COMPANY NAME

SAHIL AL OFOK TRADING ESTABLISHMENT

ADDRESS

Registered & Physical Address

Street : Prince Salman Street
Area : Al Farouk District, Om Al Hammam Area

PO Box : 4902

Town : Riyadh 11412
Country : Saudi Arabia

Telephone : (966-11) 2700617
Facsimile : (966-11) 2703229
Mobile : (966-50) 5189799
Email : alofokest@hotmail.com

Premises

Subject operates from a medium sized suite of offices that are rented and located in the Central Business Area of Riyadh.

Branch Offices

Location	Description
Khalidiya Street Dammam CR No. 2050073374	Office premises
Buraidah Al Gadiei Buraidah CR No. 1131052495	Office premises

KEY PRINCIPALS

Name	Position
Ms Mounira Mohamed Hamad Al Moamar	Proprietor & General Manager

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Abu Ahmed Shaikh

Sales Manager

Abu Abdelrahman Bassam

Finance Manager

LEGAL FORM & OWNERS

Date of Establishment : 18th September 2002

Legal Form : Sole Proprietorship

Commercial Reg. No. : 1010180636, Riyadh

Membership No. : 126735

Invested Capital : SR 25,000

Ms Mounira Mohamed Hamad Al Moamar is the sole proprietor of the business.

OPERATIONS

Activities: Engaged in the import and distribution of building materials and sanitaryware.

Import Countries: Germany, China and the United Arab Emirates

International Suppliers:

Grohe Germany

Sannit Germany

Arolex United Arab Emirates

Brand Names: MARINA

Subject has a workforce of 40 employees.

FINANCIAL DATA

Financial highlights provided by local sources are given below:

Currency: Saudi Riyals (SR)

	Year Ending 31/12/16:	Year Ending 31/12/17:
Total sales	SR 30,000,000	SR 32,000,000
Net Profit	SR 4,000,000	-

Local sources consider subject's financial condition to be Fair.

The above financial figures are based on estimations by our local sources.

BANKERS

Arab National Bank (ANB)
King Faisal Street
PO Box: 56921
Riyadh 11564
Tel: (966-11) 4029000
Fax: (966-11) 4027747

PAYMENT HISTORY

No complaints regarding subject's payments have been reported.

GENERAL COMMENTS

Please note that the correct name of the subject is "Sahil Al Ofok Trading Establishment" and not "Sahil Al Ofok Est".

The subject and its shareholders/owners have been searched in the following databases; Office of Foreign Assets Control (OFAC), United Nations Security Council Sanctions, Australian Sanctions List, US Consolidated Sanctions List, EU Financial Sanctions List and UK Financial Sanctions List and nothing adverse could be found on the exact names listed within the report.

During the course of this investigation nothing detrimental was uncovered regarding subject's operating history or the manner in which payments are fulfilled. As such the business is considered to be a fair trade risk.

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FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupee
US Dollar	1	INR 71.75
UK Pound	1	INR 92.23
Euro	1	INR 83.13
SAR	1	INR 19.17

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRI
Report Prepared by :	KET

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)