

MIRA INFORM REPORT

Report No. :	528785
Report Date :	08.09.2018

IDENTIFICATION DETAILS

Name :	PUTZMEISTER AMERICA, INC.
Formerly Known As :	THOMSEN, INC.
Registered Office :	251 Little Falls Drive, Wilmington, New Castle, De, 19808, USA
Country :	United States
Financials (as on) :	2017 (Summarized)
Date of Incorporation :	04.06.1982
Legal Form :	Corporation
Line of Business :	<ul style="list-style-type: none"> Manufactures concrete and material placing equipment for the construction industry. Subject offers boom pumps, telescopic belt conveyors, placing systems, trailer pumps, truck-mounted line pumps, shotcrete solutions, and industrial pipe products; and industrial technology for mining, energy, environment, and oil and gas applications. The company also operates a pre-owned equipment center; and provides parts and accessories, and service and support.
No. of Employees :	380

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Good
Payment Behaviour :	Regular

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Litigation :	--
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NOTES :

Any query related to this report can be made on e-mail : infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
United States	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

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UNITED STATES - ECONOMIC OVERVIEW

The US has the most technologically powerful economy in the world, with a per capita GDP of \$59,500. US firms are at or near the forefront in technological advances, especially in computers, pharmaceuticals, and medical, aerospace, and military equipment; however, their advantage has narrowed since the end of World War II. Based on a comparison of GDP measured at purchasing power parity conversion rates, the US economy in 2014, having stood as the largest in the world for more than a century, slipped into second place behind China, which has more than tripled the US growth rate for each year of the past four decades.

In the US, private individuals and business firms make most of the decisions, and the federal and state governments buy needed goods and services predominantly in the private marketplace. US business firms enjoy greater flexibility than their counterparts in Western Europe and Japan in decisions to expand capital plant, to lay off surplus workers, and to develop new products. At the same time, businesses face higher barriers to enter their rivals' home markets than foreign firms face entering US markets.

Long-term problems for the US include stagnation of wages for lower-income families, inadequate investment in deteriorating infrastructure, rapidly rising medical and pension costs of an aging population, energy shortages, and sizable current account and budget deficits.

The onrush of technology has been a driving factor in the gradual development of a "two-tier" labor market in which those at the bottom lack the education and the professional/technical skills of those at the top and, more and more, fail to get comparable pay raises, health insurance coverage, and other benefits. But the globalization of trade, and especially the rise of low-wage producers such as China, has put additional downward pressure on wages and upward pressure on the return to capital. Since 1975, practically all the gains in household income have gone to the top 20% of households. Since 1996, dividends and capital gains have grown faster than wages or any other category of after-tax income.

Imported oil accounts for more than 50% of US consumption and oil has a major impact on the overall health of the economy. Crude oil prices doubled between 2001 and 2006, the year home prices peaked; higher gasoline prices ate into consumers' budgets and many individuals fell behind in their mortgage payments. Oil prices climbed another 50% between 2006 and 2008, and bank foreclosures more than doubled in the same period. Besides dampening the housing market, soaring oil prices caused a drop in the value of the dollar and a deterioration in the US merchandise trade deficit, which peaked at \$840 billion in 2008. Because the US economy is energy-intensive, falling oil prices since 2013 have alleviated many of the problems the earlier increases had created.

The sub-prime mortgage crisis, falling home prices, investment bank failures, tight credit, and the global economic downturn pushed the US into a recession by mid-2008. GDP contracted until the third quarter of 2009, the deepest and longest downturn since the Great Depression. To help stabilize financial markets, the US Congress established a \$700 billion Troubled Asset Relief Program in October 2008. The government used some of these funds to purchase equity in US banks and industrial corporations, much of which had been returned to the government by early 2011. In January 2009, Congress passed and former President Barack OBAMA signed a bill providing an additional \$787 billion fiscal stimulus to be used over 10 years - two-thirds on additional spending and one-third on tax cuts - to create jobs and to help the economy recover. In 2010 and 2011, the federal budget deficit reached nearly 9% of GDP. In 2012, the Federal Government reduced the growth of spending and the deficit shrank to 7.6% of GDP. US revenues from taxes and other sources are lower, as a percentage of GDP, than those of most other countries.

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Wars in Iraq and Afghanistan required major shifts in national resources from civilian to military purposes and contributed to the growth of the budget deficit and public debt. Through FY 2018, the direct costs of the wars will have totaled more than \$1.9 trillion, according to US Government figures.

In March 2010, former President OBAMA signed into law the Patient Protection and Affordable Care Act (ACA), a health insurance reform that was designed to extend coverage to an additional 32 million Americans by 2016, through private health insurance for the general population and Medicaid for the impoverished. Total spending on healthcare - public plus private - rose from 9.0% of GDP in 1980 to 17.9% in 2010.

In July 2010, the former president signed the DODD-FRANK Wall Street Reform and Consumer Protection Act, a law designed to promote financial stability by protecting consumers from financial abuses, ending taxpayer bailouts of financial firms, dealing with troubled banks that are "too big to fail," and improving accountability and transparency in the financial system - in particular, by requiring certain financial derivatives to be traded in markets that are subject to government regulation and oversight.

The Federal Reserve Board (Fed) announced plans in December 2012 to purchase \$85 billion per month of mortgage-backed and Treasury securities in an effort to hold down long-term interest rates, and to keep short-term rates near zero until unemployment dropped below 6.5% or inflation rose above 2.5%. The Fed ended its purchases during the summer of 2014, after the unemployment rate dropped to 6.2%, inflation stood at 1.7%, and public debt fell below 74% of GDP. In December 2015, the Fed raised its target for the benchmark federal funds rate by 0.25%, the first increase since the recession began. With continued low growth, the Fed opted to raise rates several times since then, and in December 2017, the target rate stood at 1.5%.

In December 2017, Congress passed and President Donald TRUMP signed the Tax Cuts and Jobs Act, which, among its various provisions, reduces the corporate tax rate from 35% to 21%; lowers the individual tax rate for those with the highest incomes from 39.6% to 37%, and by lesser percentages for those at lower income levels; changes many deductions and credits used to calculate taxable income; and eliminates in 2019 the penalty imposed on taxpayers who do not obtain the minimum amount of health insurance required under the ACA. The new taxes took effect on 1 January 2018; the tax cut for corporations are permanent, but those for individuals are scheduled to expire after 2025. The Joint Committee on Taxation (JCT) under the Congressional Budget Office estimates that the new law will reduce tax revenues and increase the federal deficit by about \$1.45 trillion over the 2018-2027 period. This amount would decline if economic growth were to exceed the JCT's estimate.

Source : CIA

STATUTORY INFORMATION

Legal Name	PUTZMEISTER AMERICA, INC.
Trade Name	PUTZMEISTER AMERICA
ID	ID
ID Details	938672
Creation Date	1982
Incorporation Date	6/4/1982
Legal Address	251 LITTLE FALLS DRIVE, WILMINGTON, NEW CASTLE, DE, 19808, USA
Operative Address	1733 90TH ST STURTEVANT , WI 53177 UNITED STATES OF AMERICA
Telephone	(800) 884-7210 / (262) 886-3200
Fax	(262) 884-6338
Legal Form	CORPORATION
E-Mail	contact.america@putzmeister.com
Registered In	DELAWARE
Website	www.putzmeister.com
Contact	Jim Focareto - Interim President and CEO.
Staff	380
Activity	SIC Code: 3561, Pumps and Pumping Equipment NAICS Code 333914 Measuring, Dispensing, and Other Pumping Equipment Manufacturing

BANKS

Name of Bank	Reported Amount
BANK OF AMERICA	

HISTORY

History

Putzmeister America, Inc. was formerly known as Thomsen, Inc. and changed its name to Putzmeister America, Inc. in 1982.

Key Developments

Peter Mendel CEO of Putzmeister resigns from effective June 2 2018

May 25, 2018

Over the past two years Putzmeister America has been fortunate to have had Peter Mendel lead the company as President and CEO. Effective June 2, 2018, Peter has resigned from his position and will no longer be a part of the Putzmeister organization.

Since becoming President of Putzmeister America, Inc. in July 2016, Peter has served on leadership teams for PMA and Putzmeister Global, as well as the American Concrete Pumping Association. With Peter's departure, Jim Focareto, Senior Vice President of Finance and CFO, will lead Putzmeister America as the Interim President and CEO.

Chinese company acquires Putzmeister; local operations to continue as before

Jan 31, 2012

MOUNT PLEASANT - The parent company of locally based Putzmeister America has been acquired by Sany Heavy Industry Co. of China, Putzmeister announced Tuesday.

Putzmeister has both its North American headquarters and manufacturing operations at 1733 90th St.

Company CEO and President Dave Adams said the Putzmeister brand, local employment and local day-to-day operations will be unaffected.

Sany, based in Changsha, China, is a large producer of construction machinery and market leader for concrete pumps in China, which is the largest and fastest-growing market for concrete pumps and other industrial equipment worldwide.

Parent Company

Putzmeister America, Inc. operates as a subsidiary of : Putzmeister Concrete Pumps GmbH.

Max-Eyth-Str. 10

Aichtal, 72631

Germany

PRINCIPAL ACTIVITY

General Description	Putzmeister America, Inc. manufactures concrete and material placing equipment for the construction industry.		
Service/Product Description	It offers boom pumps, telescopic belt conveyors, placing systems, trailer pumps, truck-mounted line pumps, shotcrete solutions, and industrial pipe products; and industrial technology for mining, energy, environment, and oil and gas applications. The company also operates a pre-owned equipment center; and provides parts and accessories, and service and support. It sells its products through distributors in North America, Central America, South America, the Caribbean, New Zealand, and internationally.		
Sales	Wholesale		
Operations Area	National and International		
Imports From	BRAZIL, ITALY, CHINA, TURKEY		
Export To	BOLIVIA, INDIA, MEXICO		
Employees	380 employees		
Payments with Suppliers	Regular		
Brands	Comments		
Brand	-		
PUTZMEISTER	-		
Clients	Comments		
Name of Client	Country	Comments	
VEZLA IMPORT EXPORT REPRESENTACIONES SRL	BOLIVIA	-	
PUTZMEISTER CONCRETE MACHINES PRIVATE LIMITED	INDIA	-	
SOCIEDAD BOLIVIANA DE CEMENTO S.A.	BOLIVIA	-	
PUTZMEISTER MEXICO S DE RL DE CV	MEXICO	-	
Comments	-		
Suppliers	Comments		
Supplier Name	Country	Comments	

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PUTZMEISTER BRASIL LTDA	BRAZIL	-
Rm S.R.L.	ITALY	-
DINGSHENG INTERNATIONAL TRADE WUXI	CHINA	-
Putzmeister Pazarlama Ve Tic. Ltd.	TURKEY	-
Comments		-

LOCATION

Headquarters	1733 90TH ST STURTEVANT , WI 53177 UNITED STATES OF AMERICA
Branches	Putzmeister America Inc 121 GENADENA ST HOUSTON, TX, 77034-3907 United States

GROUP STRUCTURE AND SUBDIARY COMPANIES

Listed at the stock exchange	NO
Capital	NA
Shareholders (%)	The company does not disclose information on shareholders. The following information has been provided by private sources: Putzmeister America, Inc. operates as a subsidiary of : Putzmeister Concrete Pumps GmbH. Max-Eyth-Str. 10 Aichtal, 72631 Germany
Management	The company's ultimate parent is: Sany Heavy Industry Co., Ltd SANY Industrial Park No. 8 Beiqing Road Huilongguan Town Changping District Beijing, 102206 China Jim Focareto - Interim President and CEO. Mr. Sebastian Vidal - General Director & Putzmeister Mexico CEO Ms. Kathi Haugh - Director of Human Resources

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Subsidiary Companies

Mr. Marc Aguilar - Vice President of Sales - Latin America & the Caribbean
No subsidiary companies were found.

Related Companies

Putzmeister Brazil Ltda
Estrada Municipal do Mingú, 1407 - Parque Rio Abaixo
Atibaia Sao Paulo 12952-720

PUTZMEISTER CONCRETE MACHINES PRIVATE LIMITED
Verna Industrial Estate, Kesarvale, Goa 403722, India

PUTZMEISTER MEXICO S DE RL DE CV
CALLE NEFERTEM 3102
PARQUE INDUSTRIAL PARQUE IND KALOS
Guadalupe, NUEVO LEÓN
C.P. 67197, Mexico

FINANCIAL INFORMATION

General Description

The company does not make its financial statements public. The following information has been provided by private sources:

Year/Currency

USD 2017

Sales

120.000.000

Money Flow

Normal

Import Fob Dollar
Year

Amount

There are not Import Fob Dollar informed

Export Fob Dollar
Year

Amount

There are not Export Fob Dollar informed

LEGAL FILINGS

Lawsuits

Putzmeister America, Inc. v. Advanced Cleanup Technologies, Inc., et al
Plaintiff: Putzmeister America, Inc.
Defendant: Advanced Cleanup Technologies, Inc.,

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Advanced Environmental Group, LLC and the Barge
AMCES 1

Case Number: 2:2017cv05308

Filed: July 19, 2017

Court: California Central District Court

Presiding Judge: John A. Kronstadt

Referring Judge: Suzanne H. Segal

Nature of Suit: Other

Putzmeister America, Inc. v. Concord Concrete Pumps
International, LTD

Plaintiff: Putzmeister America, Inc.

Defendant: Concord Concrete Pumps International,
LTD

Case Number: 2:2015cv02580

Filed: December 14, 2015

Court: California Eastern District Court

Office: Sacramento Office

County: Sacramento

Referring Judge: Carolyn K. Delaney

Presiding Judge: John A. Mendez

Nature of Suit: Patent

Cause of Action: 15:1126

Jury Demanded By: Plaintiff

Putzmeister America, Inc. v. United Equipment Sales,
Inc. et al

Plaintiff: Putzmeister America, Inc.

Defendant: United Equipment Sales, Inc. and Richard
Hibbard

Case Number: 3:2011cv05575

Filed: November 16, 2011

Court: California Northern District Court

Office: San Francisco Office

County: San Francisco

Presiding Judge: Elizabeth D. Laporte

Nature of Suit: Trademark

Cause of Action: 15:1125

Jury Demanded By: Plaintiff

ERGONIC

REMOTE CONTROL FOR BULK HANDLING
MACHINERY USING CONVEYORS OR PUMPS

Owned by: PUTZMEISTER AMERICA, INC.

Serial Number: 76051233

STOP STIK

Protective liquid coating for use with concrete pumping
equipment

Trademarks

Owned by: PUTZMEISTER AMERICA, INC.
Serial Number: 77004987

REMOTE KOTE

Clear coating protectant to prevent the adhesion of concrete to the operational controls of concrete pumping and concrete...

Owned by: PUTZMEISTER AMERICA, INC.
Serial Number: 77119380

PRO-TECH

Retail store services featuring refurbished preowned vehicle-mounted concrete pumping equipment and vehicle-mounted conveying...

Owned by: PUTZMEISTER AMERICA, INC.
Serial Number: 77688395

TOMMY GUN

GUN-TYPE PLASTERING MACHINE

Owned by: PUTZMEISTER AMERICA, INC.
Serial Number: 72021960

Pumping tower support system and method of use
Patent number: 7748193

Abstract: A support system is provided for supportably securing a vertically movable support structure having a boom attached thereto to a floor structure of a building. The support structure extends through an opening formed in the floor structure. The support system includes a set of support brackets pivotably mounted relative to vertical support members of the support structure. The support brackets are supportably engageable with a portion of the support structure and a first floor structure in a first supporting position. The support brackets are freely swingable and movably engageable with a second floor structure as the support structure is moved relative to the second floor structure enabling the support brackets to be supportably engageable with the portion of the support structure and the second floor structure in a second supporting position.

Type: Grant

Filed: January 10, 2007

Date of Patent: July 6, 2010

Assignee: Putzmeister America, Inc.

Inventors: Walter N. Knigge, C. William Carbeau

Hydraulic fluid dehydration system and method including pre-heating

Patent number: 7846342

Patents Registered

Abstract: A mobile dehydration system that is operable to remove water from a supply of fluid, such as hydraulic fluid. The mobile dehydration system includes a fluid pump that draws the supply of hydraulic fluid from a storage tank. The flow of hydraulic fluid passes through a fluid heater that elevates the temperature of the hydraulic fluid. The fluid heater includes at least one flow restricting orifice that reduces the pressure of the flow of hydraulic fluid, thereby elevating the temperature of the hydraulic fluid. The outlet of the fluid heater is connected to a dehydrator that removes water from the flow of hydraulic fluid. A fluid feedback line is connected between the outlet of the fluid heater and the inlet of the fluid pump to return a portion of the hydraulic fluid flow when the flow rate through the dehydrator is less than the flow rate from the fluid pump.

Type: Grant

Filed: January 16, 2008

Date of Patent: December 7, 2010

Assignee: Putzmeister America, Inc.

Inventors: Charles N. Johnson, Uwe E. Zimmermann, Carsten Funk

UNEQUAL LENGTH ALTERNATING HYDRAULIC CYLINDER DRIVE SYSTEM FOR CONTINUOUS MATERIAL OUTPUT FLOW WITH EQUAL MATERIAL OUTPUT PRESSURE

Publication number: 20090220358

Abstract: A hydraulic pumping system is provided for delivering a compressible fluid material from a hopper to an outlet. A primary hydraulically driven pumping unit has a first interior volume for receiving the fluid material from the hopper. A secondary hydraulically driven pumping unit is interconnected with the primary hydraulically driven pumping unit and has a second interior volume less than the first interior volume for receiving fluid material from the primary hydraulically driven pumping unit. The primary and secondary hydraulically driven pumping units have hydraulically driven reciprocating piston units with unequal stroke lengths.

Type: Application

Filed: February 29, 2008

Publication date: September 3, 2009

Applicant: PUTZMEISTER AMERICA, INC.

Inventors: Andrew J. Krivsky, Brian G. Sweet

No records found.

Renewals

UCC (Uniform Commercial Code)

No records found.

OFAC Sanctions List Search

The company is not listed in the OFAC Sanctions List.

SUMMARY

Summary

Founded in 1982, PUTZMEISTER AMERICA, INC. is an organization in the Measuring, Dispensing, and Other Pumping Equipment Manufacturing Industry headquartered in Sturtevant, WI. The company has 380 regular employees and generates an estimated \$120 million USD in annual revenue. It operates nationally and internationally, mainly exporting to Bolivia, Mexico and India. It is ACTIVE in business with no negative records.

RISK INFORMATION

Debts

Controlled

Payments

Regular

Cash Flow

Normal

State

Active

INTERVIEW

First Name

Mark

Position

-

Comments

He confirmed the name of the company, the address of the headquarters and location, the date of creation of the company, the company's website and email, the approximate number of employees and the name of the Chief Executive Officer.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 71.90
UK Pound	1	INR 93.03
Euro	1	INR 83.67
US Dollar	1	INR 72.10

Note : Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	PRA
Report Prepared by :	DNS

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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