

MIRA INFORM REPORT

Report No. :	528842
Report Date :	10.09.2018

IDENTIFICATION DETAILS

Name :	FLU-TECH
Registered Office :	Plot No 3212, Behind Benzo Products, Phase-IV, GIDC Estate, Vatva, Ahmedabad-382445, Gujarat
Tel. No.:	91-79-40084050/ 51
Country :	India
Financials (as on) :	31.03.2018
Year of Establishment :	1985
Capital Investment / Paid-up Capital :	Not Divulged
IEC No.: [Import-Export Code No.]	0889006334
TIN No.:	Not Available
GSTN : [Goods & Service Tax Registration No.]	24CZLPP6933K1ZR
PAN No.: [Permanent Account No.]	ACOPP7582Q
Legal Form :	Sole Proprietary Concern
Line of Business :	Manufacturer and Exporter Plastic Moulding Machines, Working and General Machines. (Confirmed by management)
No. of Employees :	17 (Approximately)

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :

A

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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Status :	Satisfactory
Payment Behaviour :	Usually correct
Litigation :	Clear
Comments :	<p>Flu-Tech was started in the year 1985 and is based in Ahmedabad, Gujarat. It is an established proprietary concern having satisfactory track records.</p> <p>The concern has achieved decent revenue of INR 30.000 million during FY 2018 (Revenue figure could not be verified.)</p> <p>Rating takes into consideration concern's long established track record of business operation along with acceptable revenue profile.</p> <p>Trade relations are reported as fair. Business is active. Payments terms are seems to be usually correct.</p> <p>The concern can be considered normal for business dealings at usual trade terms and conditions.</p>

NOTES:

Any query related to this report can be made on e-mail: infodept@mirainform.com while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
India	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

EXTERNAL AGENCY RATING

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Rating Agency Name	Not Available
Rating	Not Available
Rating Explanation	Not Available
Date	Not Available

RBI DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available RBI Defaulters' list.

EPF (Employee Provident Fund) DEFAULTERS' LIST STATUS

Subject's name is not enlisted as a defaulter in the publicly available EPF (Employee Provident Fund) Defaulters' list as of 31-03-2018.

BIFR (Board for Industrial & Financial Reconstruction) LISTING STATUS

Subject's name is not listed as a Sick Unit in the publicly available BIFR (Board for Industrial & Financial Reconstruction) list as of 10.09.2018.

IBBI (Insolvency and Bankruptcy Board of India) LISTING STATUS

Subject's name is not listed in the publicly available IBBI (Insolvency and Bankruptcy Board of India) list as of report date.

INFORMATION PARTED BY

Name :	Mr. Ramesh Panchal
Designation :	Proprietor
Contact No.:	91-9825318474
Date :	06.09.2018

LOCATIONS

Registered Office / Factory:	Plot No 3212, Behind Benzo Products, Phase-IV, GIDC Estate, Vatva, Ahmedabad-382445, Gujarat, India
Tel. No.:	91-79-40084050/ 51
Mobile No.:	91-9825318474 (Mr. Ramesh Panchal)
Fax No.:	91-79-40084051
E-Mail :	flutech@yahoo.com

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	Accounts@flutechindia.com sales@fluentechindia.com info@flutechindia.com flutechindia@gmail.com
Website :	http://www.flutechindia.com
Area :	885 Sq. Ft.
Location :	Owned
Locality :	Industrial
South - India Sales Representative :	No.5, 3 rd Floor Bharanee Venkatesh, Plot No. AE-108, 10 th Main Road, Annanagar, Chennai – 600040, Tamil Nadu, India
Tel. No.:	91-44-26264443/ 40084050
E-Mail :	atlazmarketing@hotmail.com atlazmarketing@yahoo.com
Maharashtra Sales Representative :	Flat No.104, Anant Apartment , Near Narayan Furniture, Gothivali Gaon, Rabale, Navi Mumbai – 400701, Maharashtra, India
Overseas Representative:	<ul style="list-style-type: none"> • UAE • KENYA • TURKEY

SOLE PROPRIETOR

Name :	Mr. Ramesh Panchal
Designation :	Proprietor
Age:	63 years
Qualification:	B.E.M

BUSINESS DETAILS

Line of Business :	Manufacturer and Exporter Plastic Moulding Machines, Working and General Machines. (Confirmed by management)
Products :	<ul style="list-style-type: none"> • Plastic Moulding Machines • Inline Screw type Injection Moulding Machines • Blow Moulding Machines • Hydraulic Metal Working Machines • Hydraulic Presses • Deep Drawing Presses • Hydraulic Press Brakes • Hydraulic Shears • General • Hydraulic Cylinders • Hydraulic Special Purpose Machines

Brand Names :	Not Available
Agencies Held :	Not Available
Exports :	
Products :	Finished Goods
Countries :	<ul style="list-style-type: none"> • Sri Lanka • South Africa • Middle East
Imports :	Not Available
Terms :	
Selling :	Advance Payment (50%), Cheque and Cash
Purchasing :	Advance Payment (30-40%), Cheque and Cash

GENERAL INFORMATION

Suppliers :	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
	Remark:	--
Customers :	End Users and OEM's	
	Reference :	Not Divulged
	Name of the Person :	--
	Contact No.:	--
	Since How Long Known :	--
	Maximum Limit Dealt :	--
	Experience :	--
Remark:	--	
No. of Employees :	17 (Approximately)	
Bankers :	Banker Name :	Central Bank of India
	Branch :	Ashram Road, Ahmedabad, Gujarat, India
	Person Name (With Designation) :	--
	Contact Number :	91-79-27541475 (Ringling)
	Name of Account Holder :	--
	Account Number :	--

	Account Since (Date/Year of Account Opening) :	--
	Average Balance Maintained :	--
	Credit Facilities Enjoyed (CC/OD/Term Loan) :	Cash Credit – INR 9.000 million (Not Confirmed)
	Account Operation :	--
	Remark :	--
	Banker Name :	Bank of India
	Branch :	Vatva Industrial Estate, Ahmedabad, Gujarat, India
	Contact Number :	91-79-25832132 (Ringling)
	Banker Name :	Kotak Mahindra Bank
	Branch :	Mani Nagar, Ahmedabad, Gujarat, India
	Banker Name :	Bandhan Bank Limited
	Branch :	Gandhi Nagar Branch , Gujarat, India
	Contact Number :	91-79-66090909 (Ringling)
	Account Number :	10160002906872 (Confirmed by Management)
	IFSC Code:	BDBL0001639
Credit Facilities Enjoyed (CC/OD/Term Loan) :	Current A/C	

Auditors :	
Name :	Mr. Deepak Choksi Chartered Accountant
Collaborators :	Not Available
Membership :	Not Available
Sister Concern :	--

CAPITAL STRUCTURE

Capital Investment :	
Owned :	Not Divulged
Borrowed :	--
Total :	Not Divulged

FINANCIAL DATA

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[all figures are INR Million]

Particulars	31.03.2018	31.03.2017	31.03.2016
Sales Turnover (Approximately)	30.000	30.000	25.000

Expected Sales (2018-2019): INR 30.000 Million (Approximately)

The above information has been parted by Mr. Ramesh Panchal (Proprietor)

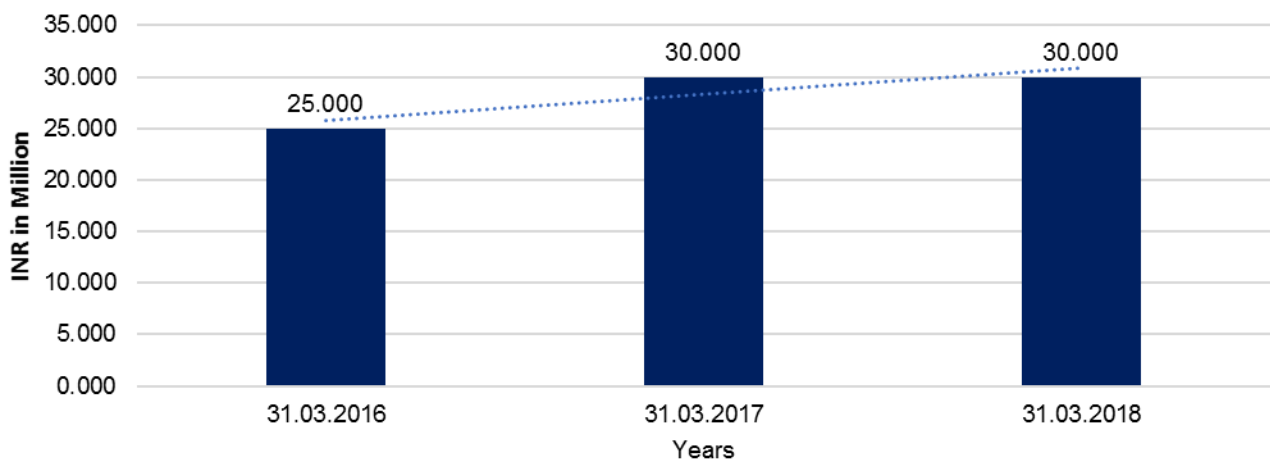
Note: Sole Proprietary and Partnership concerns are exempted from filing their financials with the Government Authorities or Registry Records.

FINANCIAL ANALYSIS
[All figures are INR Million]

YEAR-ON-YEAR GROWTH

Year on Year Growth	31.03.2016	31.03.2017	31.03.2018
	INR In Million	INR In Million	INR In Million
Sales (Approximately)	25.000	30.000	30.000
		20.000	0.000

Year-on-Year Growth



LOCAL AGENCY FURTHER INFORMATION

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Sr. No.	Check list by info agents	Available in Report (Yes/No)
1	Year of establishment	Yes
2	Constitution of the entity -Incorporation details	Yes
3	Locality of the entity	Yes
4	Premises details	Yes
5	Buyer visit details	--
6	Contact numbers	Yes
7	Name of the person contacted	Yes
8	Designation of contact person	Yes
9	Promoter's background	Yes
10	Date of Birth/Age of Proprietor / Partners / Directors	Yes
11	Pan Card No. of Proprietor / Partners	Yes
12	Voter Id Card No. of Proprietor / Partners	No
13	Type of business	Yes
14	Line of Business	Yes
15	Export/import details (if applicable)	Yes
16	No. of employees	Yes
17	Details of sister concerns	No
18	Major suppliers	No
19	Major customers	No
20	Banking Details	Yes
21	Banking facility details	No
22	Conduct of the banking account	--
23	Financials, if provided	Yes
24	Capital in the business	No
25	Last accounts filed at ROC, if applicable	No
26	Turnover of firm for last three years	Yes
27	Reasons for variation <> 20%	--
28	Estimation for coming financial year	No
29	Profitability for last three years	No
30	Major shareholders, if available	No
31	External Agency Rating, if available	No
32	Litigations that the firm/promoter involved in	--
33	Market information	--
34	Payments terms	Yes
35	Negative Reporting by Auditors in the Annual Report	No

CMT REPORT (Corruption, Money Laundering & Terrorism)

The Public Notice information has been collected from various sources including but not limited to: **The Courts, India Prisons Service, Interpol, etc.**

1] INFORMATION ON DESIGNATED PARTY

No records exist designating subject or any of its beneficial owners, controlling shareholders or senior officers as terrorist or terrorist organization or whom notice had been received that all financial transactions involving their assets have been blocked or convicted, found guilty or against whom a judgement or order had been entered in a proceedings for violating money-laundering, anti-corruption or bribery or international economic or anti-terrorism sanction laws or whose assets were seized, blocked, frozen or ordered forfeited for violation of money laundering or international anti-terrorism laws.

2] Court Declaration :

No records exist to suggest that subject is or was the subject of any formal or informal allegations, prosecutions or other official proceeding for making any prohibited payments or other improper payments to government officials for engaging in prohibited transactions or with designated parties.

3] Asset Declaration :

No records exist to suggest that the property or assets of the subject are derived from criminal conduct or a prohibited transaction.

4] Record on Financial Crime :

Charges or conviction registered against subject: **None**

5] Records on Violation of Anti-Corruption Laws :

Charges or investigation registered against subject: **None**

6] Records on Int'l Anti-Money Laundering Laws/Standards :

Charges or investigation registered against subject: **None**

7] Criminal Records

No available information exist that suggest that subject or any of its principals have been formally charged or convicted by a competent governmental authority for any financial crime or under any formal investigation by a competent government authority for any violation of anti-corruption laws or international anti-money laundering laws or standard.

8] Affiliation with Government :

No record exists to suggest that any director or indirect owners, controlling shareholders, director, officer or employee of the company is a government official or a family member or close business associate of a Government official.

9] Compensation Package :

Our market survey revealed that the amount of compensation sought by the subject is fair and reasonable and comparable to compensation paid to others for similar services.

10] Press Report :

No press reports / filings exists on the subject.

CORPORATE GOVERNANCE

MIRA INFORM as part of its Due Diligence do provide comments on Corporate Governance to identify management and governance. These factors often have been predictive and in some cases have created vulnerabilities to credit deterioration.

Our Governance Assessment focuses principally on the interactions between a company's management, its Board of Directors, Shareholders and other financial stakeholders.

CONTRAVENTION

Subject is not known to have contravened any existing local laws, regulations or policies that prohibit, restrict or otherwise affect the terms and conditions that could be included in the agreement with the subject.

FOREIGN EXCHANGE RATES

Currency	Unit	INR
US Dollar	1	INR 71.96
UK Pound	1	INR 93.09
Euro	1	INR 83.64

INFORMATION DETAILS

Information Gathered by :	SHA
Analysis Done by :	DIV
Report Prepared by :	ELK

SCORE FACTORS

DEMERIT POINTS		
--BANK CHARGES	YES/NO	NO
--LITIGATION	YES/NO	NO
--OTHER ADVERSE INFORMATION	YES/NO	NO
MERIT POINTS		
--SOLE DISTRIBUTORSHIP	YES/NO	NO
--EXPORT ACTIVITIES	YES/NO	YES
--AFFILIATION	YES/NO	NO
--LISTED	YES/NO	NO
--OTHER MERIT FACTORS	YES/NO	YES

RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)

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