

## MIRA INFORM REPORT

Report No. :	528436
Report Date :	10.09.2018

### IDENTIFICATION DETAILS

Name :	OOO MEDIATOR-SERVICE
Registered Office :	2 <sup>nd</sup> Kozhukhovsky Proezd 12-2, Room 1, Danilovsky District, 115432 Moscow
Country :	Russia
Financials (as on) :	31.12.2017 [Summarized] 31.12.2016 [Full Balance Sheet & Income Statement]
Date of Incorporation :	13.04.2015
Com. Reg. No.:	OGRN 1157746333073
Legal Form :	Limited Liability Company
Line of Business :	Trading as Importers, Processors and Distributors of Tea Products Under the Trademark "Basilur" as well as occasionally Coffee Products.
No. of Employees :	20

### RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23<sup>rd</sup> January 2017)

MIRA's Rating :	A
-----------------	---

Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	RUBLE (RUB) 8,000,000
Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**NOTES :**

Any query related to this report can be made on e-mail : [infodept@mirainform.com](mailto:infodept@mirainform.com) while quoting report number, name and date.

**RUSSIA - ECONOMIC OVERVIEW**

Russia has undergone significant changes since the collapse of the Soviet Union, moving from a centrally planned economy towards a more market-based system. Both economic growth and reform have stalled in recent years, however, and Russia remains a predominantly statist economy with a high concentration of wealth in officials' hands. Economic reforms in the 1990s privatized most industry, with notable exceptions in the energy, transportation, banking, and defense-related sectors. The protection of property rights is still weak, and the state continues to interfere in the free operation of the private sector.

Russia is one of the world's leading producers of oil and natural gas, and is also a top exporter of metals such as steel and primary aluminum. Russia is heavily dependent on the movement of world commodity prices as reliance on commodity exports makes it vulnerable to boom and bust cycles that follow the volatile swings in global prices. The economy, which had averaged 7% growth during the 1998-2008 period as oil prices rose rapidly, has seen diminishing growth rates since then due to the exhaustion of Russia's commodity-based growth model.

A combination of falling oil prices, international sanctions, and structural limitations pushed Russia into a deep recession in 2015, with GDP falling by close to 2.8%. The downturn continued through 2016, with GDP contracting another 0.2%, but was reversed in 2017 as world demand picked up. Government support for import substitution has increased recently in an effort to diversify the economy away from extractive industries.

Source : CIA

## **BRIEF SUMMARY**

<b>COMPANY NAME</b>	OOO MEDIATOR-SERVICE			
<b>ADDRESS</b>	Street	Area	Town	PO Box
	2 <sup>nd</sup> Kozhukhovsky Proezd 12-2, Room 1	Danilovsky District	Moscow	115432 Moscow
<b>PHONE</b>	Verified Phones: (+7 495) 733 9392			
<b>EMAIL/WEBSITE</b>	Email: info@tarpantea.ru / Website: www.basilur.ru			
<b>ACTIVITY</b>	NACE 1083 - Processing of tea and coffee;			
<b>PRINCIPAL</b>	Sergey Gennadievich Rozhkov Managing Director			Workforce 20
<b>LEGAL INFO</b>	<b>Date Of Est.</b>	<b>Reg. No.</b>	<b>Legal Form</b>	<b>Status</b>
	13/04/2015	OGRN 1157746333073	LLC	Active
<b>CAPITAL</b>	<b>CURRENCY</b>	<b>AMOUNT</b>		
	RUBLE (RUB)	10,000		
<b>OPINION ON MAX CREDIT</b>	<b>CURRENCY</b>	<b>AMOUNT</b>		
	RUBLE (RUB)	8,000,000		

## **IDENTIFICATION**

<b>CO. NAME</b>	OOO MEDIATOR-SERVICE		
<b>ENQUIRED NAME</b>	MEDIATOR SERVICE LLC		
<b>TRADEMARK</b>	Basilur		
<b>ALSO KNOWN NAME (S)</b>	OOO MEDIATOR SERVIS / MEDIATOR SERVICE LLC / OOO MEDIATOR SERVIS		
<b>STREET</b>	2 <sup>nd</sup> Kozhukhovsky Proezd 12-2, Room 1		
<b>AREA</b>	Danilovsky District		
<b>POSTAL ADDRESS</b>	115432 Moscow		
<b>TOWN</b>	Moscow		
<b>COUNTRY</b>	Russia		
<b>PHONE</b>	(+7 495) 733 9392		
<b>VERIFIED EMAIL</b>	info@tarpantea.ru		
<b>WEBSITE</b>	www.basilur.ru		
<b>BUSINESS HOURS</b>	<b>DAYS</b>	<b>OFFICE HOURS</b>	<b>BREAK TIME</b>
	Mon-Fri	09:00-18:00	13:00-14:00
<b>REGISTERED ADDRESS</b>	2 <sup>nd</sup> Kozhukhovsky Proezd 12-2, Room 1 Danilovsky District 115432 Moscow		

Russia

## **SENIOR PERSONNEL**

MANAGEMENT	NAME	POSITION
	Sergey Gennadievich Rozhkov	Managing Director
WORKFORCE	Natalya Vladimirovna NO. OF EMPLOYEES 20	Administrative Manager PERIOD 09.2018

## **FINANCIAL SUMMARY**

TURNOVER	31/12/2017	31/12/2016
	RUBLE 600,000,000	RUBLE 490,318,000
NET PROFIT / (LOSS)	31/12/2016	31/12/2015
	RUBLE 7,657,000	RUBLE 2,516,000
NOTES	Balance sheets as at 31 December 2016 showed (latest available) :	

31/12/2016                      31/12/2015  
(in RUBLE)

ASSETS		
Total non-current assets	0	0
Current assets		
Stock	117,251,000	43,809,000
Value added tax on purchased valuables	2,518,000	10,022,000
Trade receivables	89,818,000	47,759,000
Financial investments	14,000	0
Cash equivalents	138,000	45,000
Total current assets	209,738,000	101,635,000
<b>TOTAL ASSETS</b>	<b>209,738,000</b>	<b>101,635,000</b>
EQUITY & LIABILITIES		
Equity		
Share capital	10,000	10,000
Retained earnings	8,025,000	1,994,000
Total equity	8,035,000	2,004,000
Total long-term liabilities	0	0

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

Short-term liabilities		
Accounts payable	201,704,000	99,631,000
Total Short-term liabilities	201,704,000	99,631,000
TOTAL EQUITY & LIABILITIES	209,738,000	101,635,000

**INCOME STATEMENT**

Revenue	490,318,000	217,991,000
Cost of Sales	(334,385,000)	(171,131,000)
Gross Profit	155,933,000	46,860,000
Commercial expenses	(101,609,000)	(44,860,000)
Profit(loss) from sales	54,324,000	2,353,000
Other income and expenses		
Interest income	154,000	0
Other income	14,063,000	118,346,000
Other expenses	(60,884,000)	(118,183,000)
Profit(loss) before taxation	7,657,000	2,516,000
Current income tax	(1,545,000)	(522,000)
Net Profit(loss)	6,032,000	1,994,000

**FISCAL YEAR-END**

31 December.

**LEGAL STATUS**

<b>INCORPORATION</b>	13/04/2015	
<b>REGISTRATION NO.</b>	<b>LICENSE NUMBER</b>	<b>ISSUED BY</b>
	OGRN 1157746333073	Federal Tax Service
<b>OTHER REGISTRATION NO.</b>	INN 7724314082 (Tax Code) / KPP 772501001 / OKPO 43289991 (Statistics Code) / OKTMO 45914000000	
<b>AUTHORISED CAPITAL</b>	<b>AMOUNT</b>	<b>CURRENCY</b>
	10,000	RUBLE
<b>PAID-UP CAPITAL</b>	<b>AMOUNT</b>	<b>CURRENCY</b>
	10,000	RUBLE
<b>BUSINESS HISTORY</b>	The Company was incorporated in Russia on 13 April 2015.	
<b>LEGAL FORM</b>	Limited Liability Company	
<b>STATUS</b>	Active	
<b>SOLE SHAREHOLDER</b>	<b>NAME</b>	<b>PERCENTAGE</b>
	Sergey Gennadievich Rozhkov	100.00%
	Nationality: Russian	
	Tax Code: INN 502707426471	

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

## **OPERATION**

**BANKERS**

PAO Sberbank  
Vavilova Street 19  
117997 Moscow  
Russia  
Telephone: (+7 495) 957 5731  
Fax : (+7 495) 747 4758

**ACTIVITY CODE (NACE)**

1083 - Processing of tea and coffee;

**LINE OF BUSINESS**

Trading as importers, processors and distributors of tea products under the trademark "Basilur" as well as occasionally coffee products.

**Subject's partners include:**

OOO MERCURY  
Miklukho-Maklaya Street 34  
Moscow 117279  
Russia  
Tax Code: INN 7725313123  
(a member of Tarpan Group)  
India, Sri Lanka and India.

**IMPORT FROM**

Subject does not export, all sales are domestic.

**EXPORT TO**

**TRADE REFERENCE**

1. Basilur Tea Export (Pvt) Ltd.  
No.143/6, Weediyabandara Mawatha,  
Kelanimulla, Angoda  
Sri Lanka

2. Segafredo Zanetti Poland Sp. z o. o.  
ul. Partyzantow 7, 32-700 Bochnia  
Poland

**FACILITIES**

Premises comprising administrative offices and storage facilities located at the heading address.

## **PAYMENT RECORDS**

**CREDIT OPINION**

We consider it is acceptable to deal with subject.

**CREDIT**

**LIMIT**

**CURRENCY**

**AMOUNT**

**RECOMMENDATION**

RUBLE

8,000,000



**MIRA INFORM PRIVATE LIMITED**  
605, Palmspring, Near D'Mart, Link Road,  
Malad (West), Mumbai - 400 064. INDIA  
Tel : 91-22-40448000 (44 lines)  
Fax : 91-22-40448045 / 40448046  
E-mail : mira@mirainform.com  
info@mirainform.com  
Website : <http://www.mirainform.com>  
<http://www.miraglobalcheck.com>  
<http://www.miraglobalcollections.com>

## **SPECIAL REMARKS**

### **INTERVIEWED COMMENTS**

Natalya Vladimirovna (Administrative Manager).  
You enquired on: MEDIATOR SERVICE LLC. Please note that this name applies to an English translation of the subject's name. Subject's correct registered name is as per heading.

**FOREIGN EXCHANGE RATES**

Currency	Unit	Indian Rupees
US Dollar	1	INR 71.90
UK Pound	1	INR 93.04
Euro	1	INR 83.67
RUB	1	INR 1.03

**Note** : Above are approximate rates obtained from sources believed to be correct

**INFORMATION DETAILS**

<b>Analysis Done by :</b>	DIV
<b>Report Prepared by :</b>	TPT

**DISCLAIMER** : This Report is **PRIVATE & CONFIDENTIAL** and it is prepared at the request of and for its use by the Subscriber only. The Subscriber shall use the contents of the Report merely as an aid to its business. Mira Inform Private Limited ("MIPL") has collated information/data in the Report, which have not been verified unless otherwise specifically mentioned in the Report. The Subscriber shall independently verify the accuracy and correctness of the information/data before in any way acting upon the same. MIPL shall not be liable for any harm, injury, loss or damage caused to the Subscriber due to default by the Subscriber's debtors/beneficiaries in fulfilling their obligations of any nature whatsoever. This Report or any of its portion shall not be used as a documentary evidence or otherwise before any investigative agencies or forum of law. This Report is confidential and proprietary to MIPL. The Subscriber and/or any other person(s) may not reproduce, publish or disclose any of the contents of the Report to others without the express authorization of MIPL. This Report is prepared and issued to the Subscriber without any risk, responsibility or liability on the part of MIPL or its officials.

**RATING EXPLANATIONS**

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)