

MIRA INFORM REPORT

Report No. :	529621
Report Date :	11.09.2018

IDENTIFICATION DETAILS

Name :	ALTECH CO LTD
Registered Office :	Sumitomo Irifune Bldg 2F, 2-1-1 Irifune Chuoku Tokyo 104-0042
Country :	Japan
Financials (as on) :	30.11.2017
Date of Incorporation :	May, 1976
Com. Reg. No.:	0100-01-142875 (Tokyo-Chuoku)
Legal Form :	Limited Company (Kabushiki Kaisha)
Line of Business :	Import, export and wholesale of industrial machinery, machine tools.
No. of Employees :	134

RATING & COMMENTS

(Mira Inform has adopted New Rating mechanism w.e.f. 23rd January 2017)

MIRA's Rating :	A
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Credit Rating	Explanation	Rating Comments
A	Acceptable Risk	Business dealings permissible with moderate risk of default

Maximum Credit Limit :	Yen 562.1 Million
Status :	Satisfactory
Payment Behaviour :	No Complaints
Litigation :	Clear

NOTES:

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Any query related to this report can be made on e-mail: while quoting report number, name and date.

ECGC Country Risk Classification List

Country Name	Previous Rating (31.12.2017)	Current Rating (01.04.2018)
Japan	A1	A1

Risk Category	ECGC Classification
Insignificant	A1
Low Risk	A2
Moderately Low Risk	B1
Moderate Risk	B2
Moderately High Risk	C1
High Risk	C2
Very High Risk	D

JAPAN - ECONOMIC OVERVIEW

Over the past 70 years, government-industry cooperation, a strong work ethic, mastery of high technology, and a comparatively small defense allocation (slightly less than 1% of GDP) have helped Japan develop an advanced economy. Two notable characteristics of the post-World War II economy were the close interlocking structures of manufacturers, suppliers, and distributors, known as keiretsu, and the guarantee of lifetime employment for a substantial portion of the urban labor force. Both features have significantly eroded under the dual pressures of global competition and domestic demographic change.

Measured on a purchasing power parity basis that adjusts for price differences, Japan in 2017 stood as the fourth-largest economy in the world after first-place China, which surpassed Japan in 2001, and third-place India, which edged out Japan in 2012. For three postwar decades, overall real economic growth was impressive - averaging 10% in the 1960s, 5% in the 1970s, and 4% in the 1980s. Growth slowed markedly in the 1990s, averaging just 1.7%, largely because of the aftereffects of inefficient investment and the collapse of an asset price bubble in the late 1980s, which resulted in several years of economic stagnation as firms sought to reduce excess debt, capital, and labor. Modest economic growth continued after 2000, but the economy has fallen into recession four times since 2008.

Japan enjoyed an uptick in growth since 2013, supported by Prime Minister Shinzo ABE's "Three Arrows" economic revitalization agenda - dubbed "Abenomics" - of monetary easing, "flexible" fiscal policy, and structural reform. Led by the Bank of Japan's aggressive monetary easing, Japan is making modest progress in ending deflation, but demographic decline - a low birthrate and an aging, shrinking population - poses a major long-term challenge for the economy. The government currently faces the quandary of balancing its efforts to stimulate growth and institute economic reforms with the need to address its sizable public debt, which stands at 235% of GDP. To help raise government revenue, Japan adopted legislation in 2012 to gradually raise the consumption tax rate. However, the first such increase, in April 2014, led to a sharp contraction, so Prime Minister ABE has twice postponed the next increase, which is now scheduled for October 2019. Structural reforms to unlock productivity are seen as central to strengthening the economy in the long-run.

Scarce in critical natural resources, Japan has long been dependent on imported energy and raw materials. After the complete shutdown of Japan's nuclear reactors following the earthquake and tsunami disaster in 2011, Japan's industrial sector has become even more dependent than before on imported fossil fuels. However, ABE's government is seeking to restart nuclear power plants that meet strict new safety standards and is emphasizing nuclear energy's importance as a base-load electricity source. In August 2015, Japan successfully restarted one nuclear reactor at the Sendai Nuclear Power Plant in Kagoshima prefecture, and several other reactors around the country have since resumed operations; however, opposition from local governments has delayed several more restarts that remain pending. Reforms of the electricity and gas sectors, including full liberalization of Japan's energy market in April 2016 and gas market in April 2017, constitute an important part of Prime Minister Abe's economic program.

Under the Abe Administration, Japan's government sought to open the country's economy to greater foreign competition and create new export opportunities for Japanese businesses, including by joining 11 trading partners in the Trans-Pacific Partnership (TPP). Japan became the first country to ratify the TPP in December 2016, but the United States signaled its withdrawal from the agreement in January 2017. In November 2017 the remaining 11 countries agreed on the core elements of a modified agreement, which they renamed the Comprehensive and Progressive Agreement for Trans-Pacific Partnership (CPTPP). Japan also reached agreement with the European Union on an Economic Partnership Agreement in July 2017, and is likely seek to ratify both agreements in the Diet this year.

Source : CIA

COMPANY NAME AND ADDRESS

ALTECH CO LTD

REGD NAME: Altech KK

MAIN OFFICE: Sumitomo Irifune Bldg 2F, 2-1-1 Irifune Chuoku Tokyo 104-0042
JAPAN
Tel: 03-5542-6760 Fax: 03-5542-6767

URL: <http://www.altech.co.jp>

E-Mail address: info@altech.co.jp

ACTIVITIES

Import, export, wholesale of industrial machinery, machine tools

BRANCHES

Osaka, Fukuoka

FACTORIES

(Subsidiaries): China, Thailand, Indonesia, other

OFFICERS

NORIIHIRO CHOUNOU, PRES
Hidehiko Suyama, mgn dir
Yasuhiro Miyamoto, dir

Noriyuki Sakaguchi, mgn dir
Toshishige Iketani, mgn dir
Toshiaki Arai, dir

Yen Amount: In million Yen, unless otherwise stated

SUMMARY

FINANCES	FAIR	A/SALES	Yen 15,173 M
PAYMENTS	NO COMPLAINTS	CAPITAL	Yen 5,527 M

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TREND	STEADY	WORTH	Yen 9,784 M
STARTED	1976	EMPLOYES	134

COMMENT

TRADING FIRM SPECIALIZING IN INDUSTRIAL MACHINERY.

FINANCIAL SITUATION COSIDERED FAIR AND GOOD FOR ORDINARY BUSINESS ENGAGEMENTS.

MAX CREDIT LIMIT: YEN 562.1 MILLION, 30 DAYS NORMAL TERMS

HIGHLIGHTS

The subject company is an independent trading house specializing in industrial machinery, with strength in printing and image processing systems imported from Europe. Grew rapidly with PET bottle making system. Leads industry in paper can-producing system. Also engaged in manufacturing of perform plastic caps for beverage bottles in China. Promoting metal mold-mfg equipment for lightweight auto parts, reflecting strong demand. In new energy, importing to sell measuring devices for thin film sola battery. Engaged in Mfg in Asia. The beverage container business in China, which had struggled at the outset, got on track and is currently growing. Financial position is improving thanks to debt deductions achieved partly through the sale of the head office building.

FINANCIAL INFORMATION

The sales volume for Nov/2017 fiscal term amounted to Yen 15,173 million, a 10.75% up from Yen 13,775 million in the previous term. The recurring profit was posted at Yen 654 million and the net profit at Yen 654 million, respectively, compared with Yen 181 million recurring profit and Yen 64 million net profit, respectively, a year ago.

For the current term ending Nov 2018 the recurring profit is projected at Yen 400 million and the net profit at Yen 300 million, respectively, on a 5.45% rise in turnover, to Yen 16,000 million.

The financial situation is considered maintained FAIR and good for ORDINARY business engagements. Max credit limit is estimated at Yen 562.1 million, on 30 days normal terms.

REGISTRATION

Date Registered:	May 1976
Regd No.:	0100-01-142875 (Tokyo-Chuoku)
Legal Status:	Limited Company (Kabushiki Kaisha)
Authorized:	40 million shares

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Issued: 19,354,696 shares
Sum: Yen 5,527 million

Major shareholders (%): Company's Treasury Stock (11.4), Master Treasury Stock of Japan T (5.4), Masaki Takeuchi (4.7), SBI Securities (3.2), MUFG Bank (2.6), Kansai Tubu (2.5), Iju Ishimaru (2.4), Kyodo Printing (2.2), Kazuhisa Yuri (2.0), Almine Co (2.0); foreign owners (4.5)

No. of shareholders: 6,123

Listed on the S/Exchange (s) of: Tokyo

Nothing detrimental is known as to the commercial morality of executives.

Related companies: Altech Communications, other

OPERATION

Activities: Imports, exports and wholesales industrial machinery, equipment, machine tools, other; Wholesaling Div (68%), preform (32%)

Overseas Sales Ratio (34%).

(Breakdown of Divisions): Digital Solution (digital printer), Package Solution (CD/DVD package); Industrial Solutions (industrial machinery & equipment), Recycling Solution (recycling of waste plastics, heat recovery, other); Overseas Div (machinery & preforms associated with PET bottles.)

Clients: [Makers, wholesalers] DNP Photo Imaging Europe, Takeuchi Press Ind, Ricoh, other.

No. of accounts: 1,000

Domestic areas of activities: Nationwide

Suppliers: [Mfrs, wholesalers] Citizen Systems, Packsys Global, other

Imports from Europe, China, Indonesia, Thailand, other

Payment record: No Complaints

Location: Business area in Tokyo. Office premises at the caption address are leased and maintained satisfactorily.

Bank References:

MUFG (Ohdenmacho)

Mizuho Bank (Tokyo)

Relations: Satisfactory

FINANCES

(In Million Yen)

Terms Ending:	30/11/2018	30/11/2017	30/11/2016	30/11/2015
Annual Sales	16,000	15,173	13,775	15,810
Recur. Profit	400	654	181	-104
Net Profit	300	654	64	-998
Total Assets		16,247	14,693	16,886
Net Worth		9,784	8,544	9,850
Capital, Paid-Up		5,527	5,527	55,273
Div.P.Share(¥)		3	3	3
<Analytical Data>	(%)	(%)	(%)	(%)
S.Growth Rate	5.45	10.15	-12.87	-2.62
Current Ratio	
N.Worth Ratio		60.22	58.15	58.33
N.Profit/Sales	1.88	4.31	0.46	-6.31

Notes: Forecast (or estimated) figures for the 31/11/2018 fiscal term.

FOREIGN EXCHANGE RATES

Currency	Unit	Indian Rupees
US Dollar	1	INR 72.57
UK Pound	1	INR 93.74
Euro	1	INR 83.81
Yen	1	INR 0.65

Note: Above are approximate rates obtained from sources believed to be correct

INFORMATION DETAILS

Analysis Done by :	DIV
Report Prepared by :	NIT

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RATING EXPLANATIONS

Credit Rating	Explanation	Rating Comments
A++	Minimum Risk	Business dealings permissible with minimum risk of default
A+	Low Risk	Business dealings permissible with low risk of default
A	Acceptable Risk	Business dealings permissible with moderate risk of default
B	Medium Risk	Business dealings permissible on a regular monitoring basis
C	Medium High Risk	Business dealings permissible preferably on secured basis
D	High Risk	Business dealing not recommended or on secured terms only
NB	New Business	No recommendation can be done due to business in infancy stage
NT	No Trace	No recommendation can be done as the business is not traceable

NB is stated where there is insufficient information to facilitate rating. However, it is not to be considered as unfavourable.

This score serves as a reference to assess SC's credit risk and to set the amount of credit to be extended. It is calculated from a composite of weighted scores obtained from each of the major sections of this report. The assessed factors are as follows:

- Financial condition covering various ratios
- Company background and operations size
- Promoters / Management background
- Payment record
- Litigation against the subject
- Industry scenario / competitor analysis
- Supplier / Customer / Banker review (wherever available)